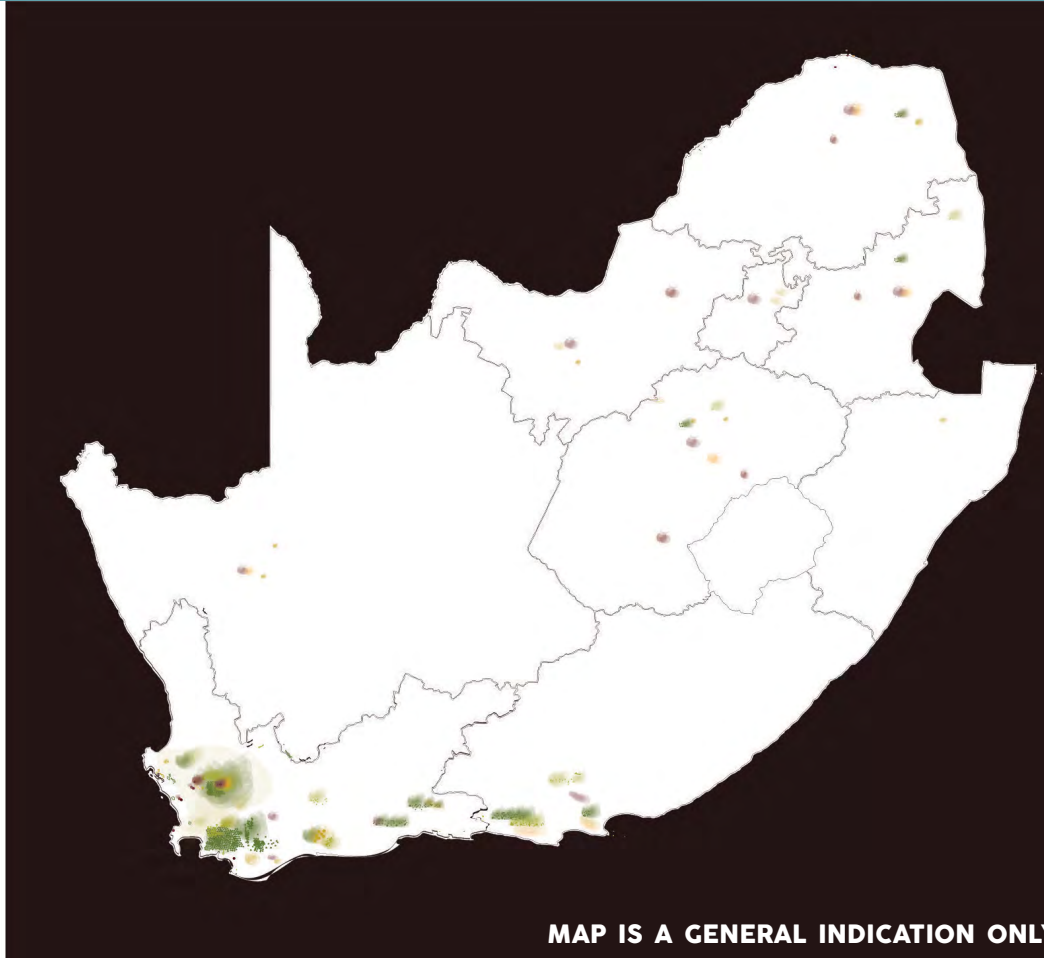


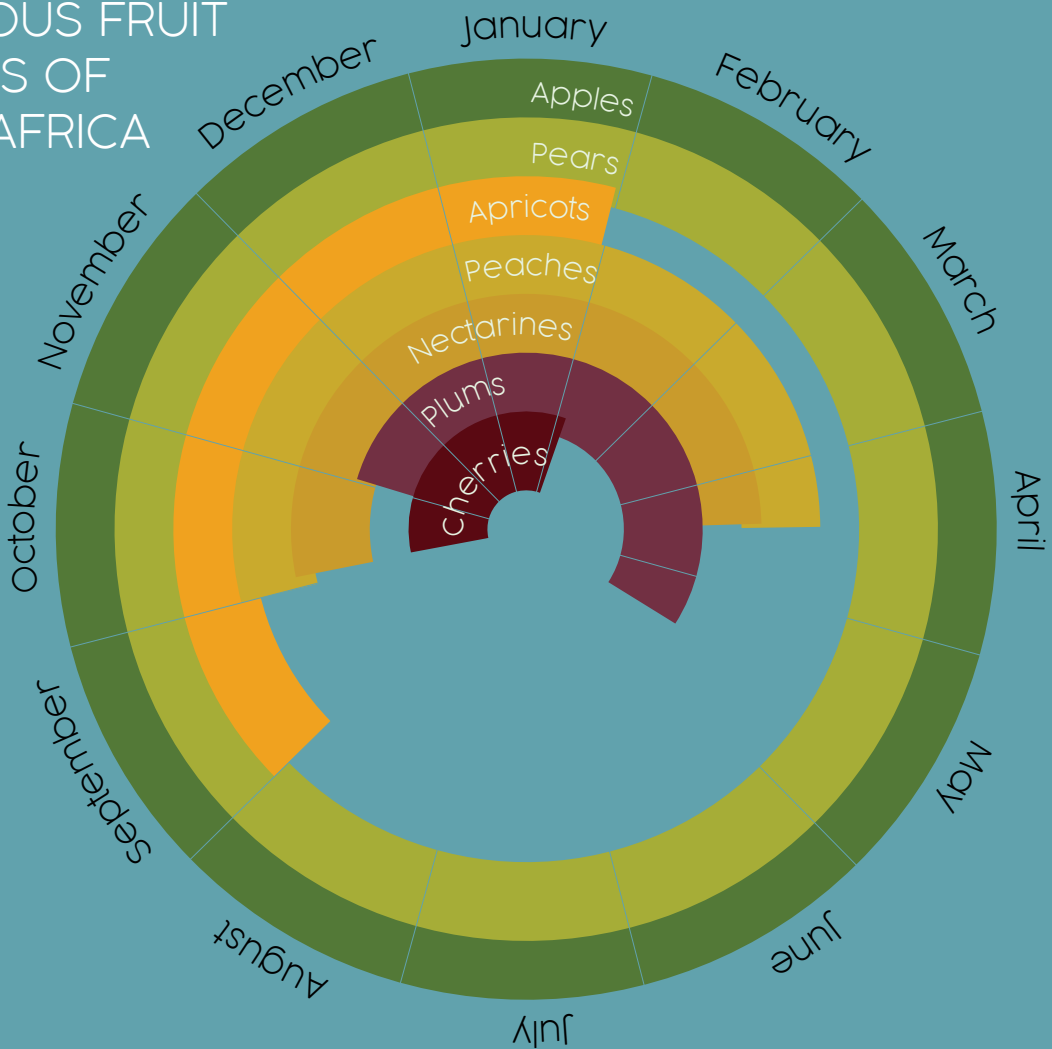
# AREA UNDER CULTIVATION PER DECIDUOUS FRUIT TYPE

-  apples
-  pears
-  apricots
-  peaches and nectarines
-  plums
-  cherries



MAP IS A GENERAL INDICATION ONLY

## DECIDUOUS FRUIT SEASONS OF SOUTH AFRICA



# INDUSTRY PERSPECTIVES AND ECONOMIC INDICATORS

## R 17, 67 BN TOTAL POME AND STONE TURNOVER

## INDUSTRY PROVIDES 1,31 PERMANENT EQUIVALENT JOBS PER HECTARE



## 1184 POME AND STONE FRUIT PRODUCERS



## 42% OF TOTAL SOUTH AFRICAN PRODUCTION IS EXPORTED

MAIN EXPORTS FROM THE SOUTHERN HEMISPHERE

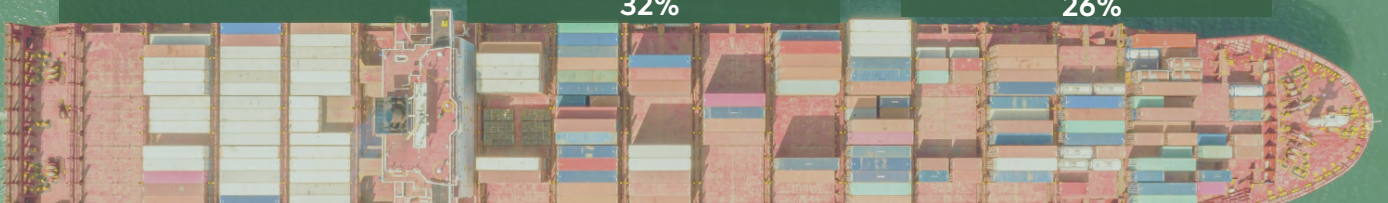
**SOUTH AFRICA & CHILE**  
72% COLLECTIVELY

LARGEST SOUTHERN HEMISPHERE PRODUCER

**CHILE**  
32%

LARGEST SOUTHERN HEMISPHERE EXPORT DESTINATION

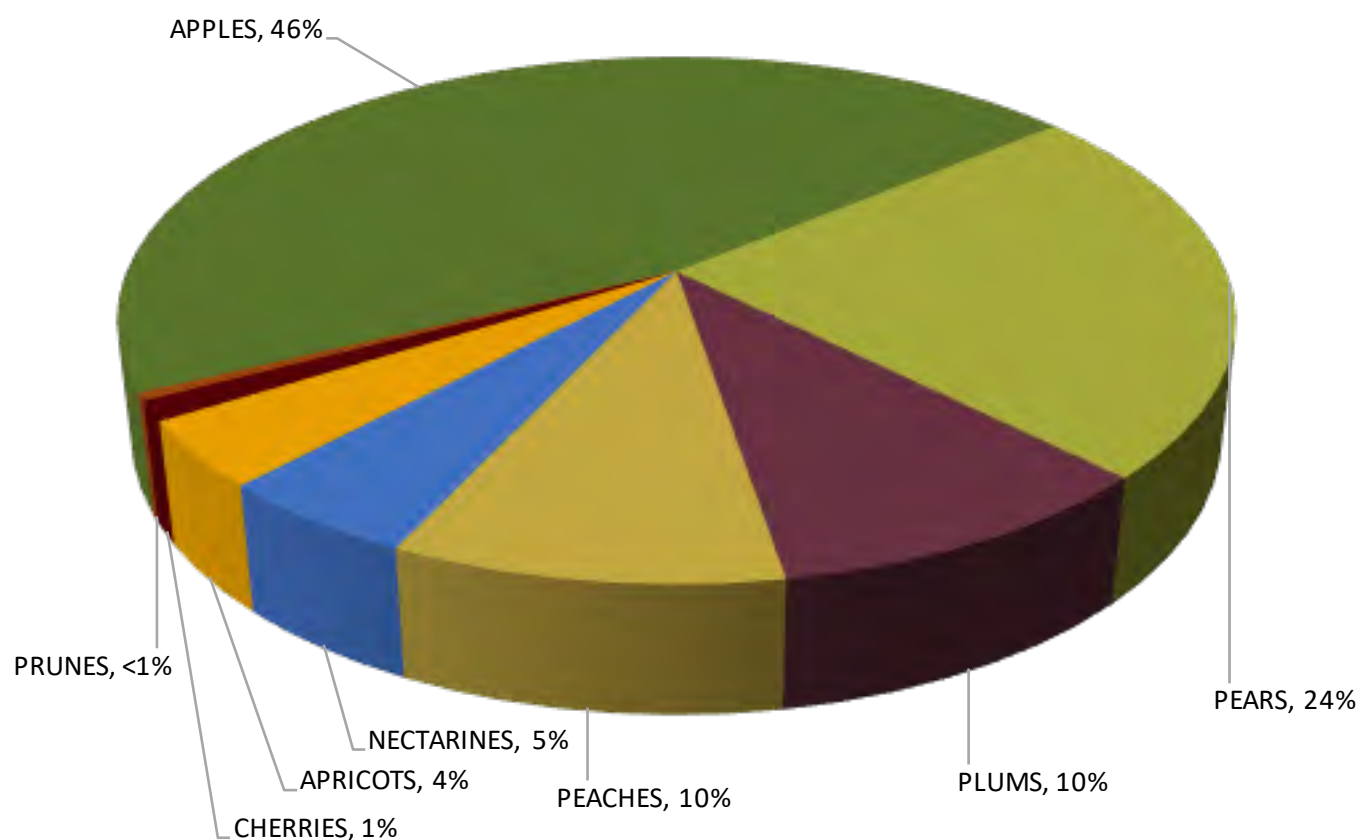
**FAR EAST & ASIA**  
26%



## TOTAL AREA PLANTED

FRUIT	2016	2017	2018	2019	2020	2021	2022
APPLES	24 212	24 156	24 176	24 930	25 272	25 209	25 438
PEARS	12 279	12 265	12 319	12 674	12 913	12 848	12 950
PLUMS	5 093	5 248	5 486	5 319	5 451	5 523	5 465
PEACHES	7 338	6 974	6 586	6 050	5 821	5 495	5 281
NECTARINES	2 131	2 092	2 100	2 121	2 228	2 314	2 776
APRICOTS	2 838	2 808	2 737	2 448	2 371	2 240	2 241
CHERRIES	262	299	388	469	520	621	678
PRUNES	264	258	260	243	243	226	250
<b>TOTAL HECTARES</b>	<b>54 417</b>	<b>54 101</b>	<b>54 052</b>	<b>54 254</b>	<b>54 819</b>	<b>54 477</b>	<b>55 081</b>
<b>YEAR-ON-YEAR</b>		<b>-1%</b>	<b>0%</b>	<b>0%</b>	<b>1%</b>	<b>-1%</b>	<b>1%</b>

SOURCE: HORTGRO TREE CENSUS, 2022



## ON-FARM EMPLOYMENT

Fruit	Labourers*	Dependents
APPLES	33 070	132 280
PEARS	13 727	54 909
PLUMS	7 925	31 700
PEACHES	6 495	25 980
NECTARINES	3 887	15 548
APRICOTS	1 927	7 710
CHERRIES	1 289	5 156
<b>TOTAL</b>	<b>68 321</b>	<b>273 282</b>

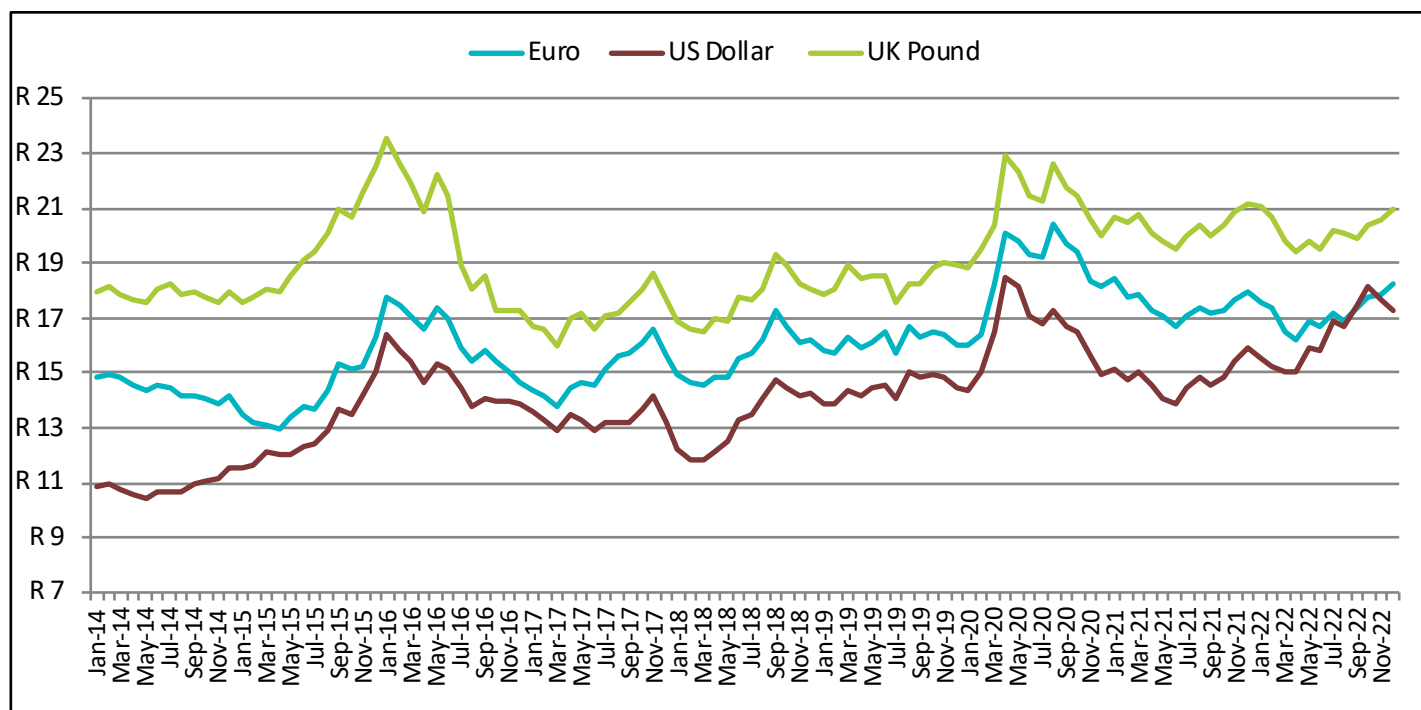
\*Permanent equivalent

Casual labour converted to permanent equivalents

SOURCE: HORTGRO, 2022

# ECONOMIC INDICATORS, 2022

## EXCHANGE RATE TRENDS, 2014 - 2022



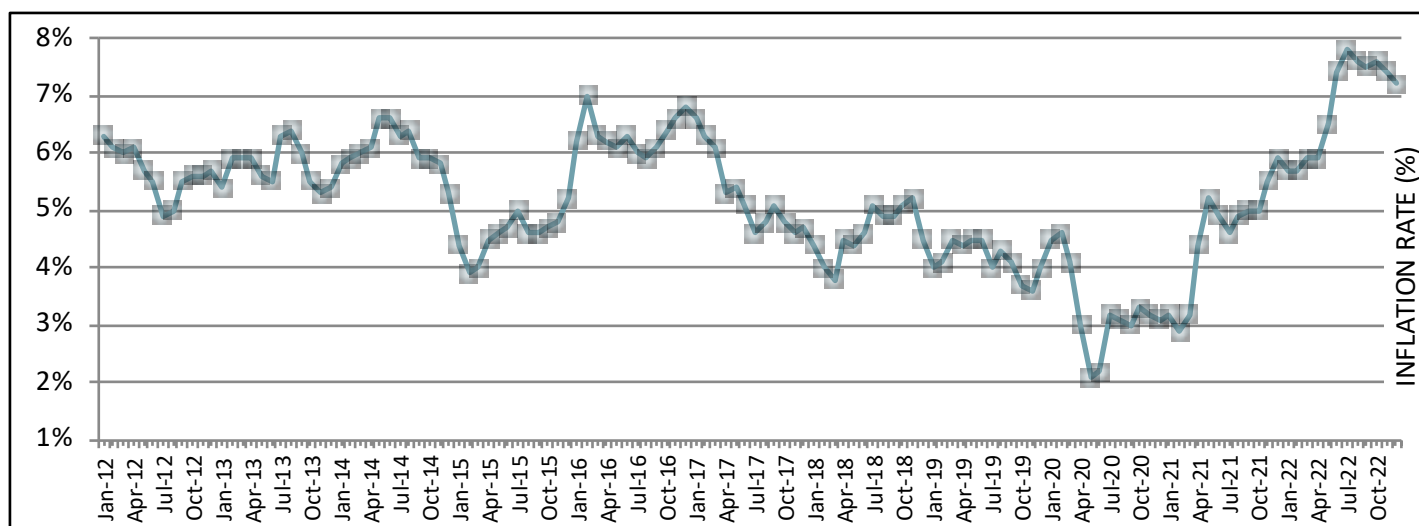
SOURCE: Past Exchange Rate.com, 2023

## EXCHANGE RATE TRENDS (RAND VS MAJOR CURRENCIES): 2004 - 2022

Year	AVERAGE EXCHANGE RATE PER YEAR		
	EURO	US DOLLAR	UK POUND
2004	7,99	6,43	11,78
2005	7,91	6,37	11,58
2006	8,51	6,75	12,50
2007	9,66	7,05	14,11
2008	12,06	8,25	15,13
2009	11,67	8,42	13,10
2010	9,69	7,32	11,30
2011	10,09	7,26	11,62
2012	10,55	8,21	13,01
2013	12,83	9,66	15,11
2014	14,41	10,85	17,86
2015	14,17	12,78	19,53
2016	16,29	14,72	20,00
2017	15,04	13,31	17,16
2018	15,61	13,24	17,64
2019	16,16	14,42	18,43
2020	18,76	16,46	21,09
2021	17,48	14,78	20,33
2022	17,21	16,38	20,19

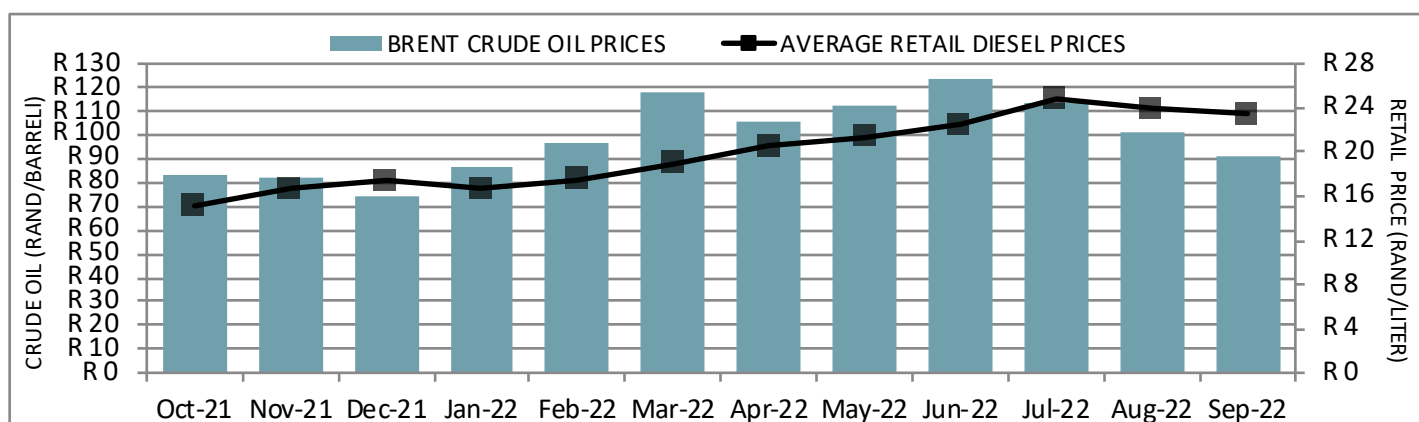
SOURCE: Past Exchange Rate.Com, 2023

## MONTHLY CPI INFLATION RATE, 2012 - 2022



SOURCE: STATISTICS SOUTH AFRICA, 2023

## 2021/2022 SEASON AVERAGE FUEL PRICE



SOURCE: South African Petroleum Industry Association, 2023

## MINIMUM WAGES FOR FARM WORKERS, 2010-2023

YEAR	RAND/HOUR	RAND/MONTH	% INCREASE Y-O-Y
1/03/2010	R 6,74	R 1 316,69	-
1/03/2011	R 7,04	R 1 375,94	4%
1/03/2012	R 7,71	R 1 503,90	9%
1/03/2013	R 11,66	R 2 274,82	51%
1/03/2014	R 12,41	R 2 420,41	6%
1/03/2015	R 13,37	R 2 606,78	8%
1/03/2016	R 14,25	R 2 778,83	7%
1/03/2017	R 15,39	R 3 001,13	8%
1/03/2018	R 16,25	R 3 169,19	6%
1/03/2019	R 18,00	R 3 564,00	12%
1/03/2020	R 18,68	R 3 698,64	4%
1/03/2021	R 21,69	R 4 294,62	16%
1/03/2022	R 23,19	R 4 590,95	7%
1/03/2023	R 25,42	R 4 953,09	8%

## export perspectives

AWAITING DATA AND COMPILATION

## CROP BUDGETS: APPLES

	Apples		
	Establishment	Non-bearing	Bearing
	Rand	Rand	Rand
<b>Yield (ton/ha)</b>			<b>65</b>
Number of trees per ha	1 667	1 667	1 667
<b>Pre-harvest costs</b>	<b>428 553</b>	<b>42 833</b>	<b>124 238</b>
Plant material	156 415	3 128	0
Land clearing, soil mappin and fumigation	42 490	0	0
Land preparation & ridging	51 396	0	0
Irrigation (design & material)	40 317	0	0
Drainage	28 393	0	0
Trellising	61 674	0	0
Fertilizer	14 365	12 260	19 593
Herbicides	2 356	2 356	2 356
Pesticides	401	696	13 435
Fungicides	1 175	2 041	5 793
Rest breaking agents/ Growth Regulators	0	1 261	7 554
Consultants	1 556	1 556	1 556
Seasonal Labour	16 167	4 470	31 513
Fuel (diesel)	3 445	4 276	15 255
Repairs and maintenance	3 230	4 009	14 303
Electricity	3 200	6 400	9 698
General	1 975	379	379
Pollination	0	0	2 803
<b>Harvest &amp; Post-Harvest</b>	<b>0</b>	<b>0</b>	<b>310 109</b>
Transport rental	0	0	34 013
Packaging	0	0	240 215
Seasonal Labour	0	0	33 046
Fuel (diesel)	0	0	2 167
Repairs and maintenance	0	0	669
<b>Overhead costs</b>	<b>110 832</b>	<b>88 171</b>	<b>111 172</b>
Fixed labour	29 741	29 741	29 741
Water costs	2 564	2 564	2 564
Other overheads	31 921	31 921	31 921
Interest on loans	25 178	2 516	25 518
Depreciation on orchard	21 428	21 428	21 428
<b>Total cost</b>	<b>539 385</b>	<b>131 004</b>	<b>545 520</b>

\* These budgets are only a guideline and should be adapted to your own specific situation

\* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

\* The fumigation figures included are based on in-row fumigation

\*Plant material excludes windbreaks



## CROP BUDGETS: PEARS

	Pears		
	Establishment	Non-bearing	Bearing
	Rand	Rand	Rand
<b>Yield (ton/ha)</b>			<b>55</b>
Number of trees per ha	1 667	1 667	1 667
<b>Pre-harvest costs</b>	<b>398 581</b>	<b>40 265</b>	<b>111 278</b>
Plant material	126 650	2 533	0
Land clearing, soil mappin and fumigation	42 490	0	0
Land preparation & ridging	51 396	0	0
Irrigation (design & material)	40 317	0	0
Drainage	28 393	0	0
Trellising	61 674	0	0
Fertilizer	14 296	12 162	15 643
Herbicides	2 356	2 356	2 356
Pesticides	339	485	17 260
Fungicides	729	1 041	4 578
Rest breaking agents/ Growth Regulators	0	1 261	3 902
Consultants	1 556	1 556	1 556
Seasonal Labour	16 167	4 470	31 312
Fuel (diesel)	3 635	4 989	9 800
Repairs and maintenance	3 408	2 634	9 188
Electricity	3 200	6 400	9 698
General	1 975	379	379
Pollination	0	0	5 605
<b>Harvest &amp; Post-Harvest</b>	<b>0</b>	<b>0</b>	<b>236 682</b>
Transport rental	0	0	27 163
Packaging	0	0	179 494
Seasonal Labour	0	0	27 962
Fuel (diesel)	0	0	1 576
Repairs and maintenance	0	0	487
<b>Overhead costs</b>	<b>107 572</b>	<b>86 521</b>	<b>104 598</b>
Fixed labour	29 741	29 741	29 741
Water costs	2 564	2 564	2 564
Other overheads	31 921	31 921	31 921
Interest on loans	23 417	2 366	20 443
Depreciation on orchard	19 929	19 929	19 929
<b>Total cost</b>	<b>506 153</b>	<b>126 786</b>	<b>452 558</b>

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\* The fumigation figures included are based on in-row fumigation

\*Plant material excludes windbreaks



## CROP BUDGETS: APRICOTS

	Apricots		
	Establishment	Non-bearing	Bearing
	Rand	Rand	Rand
<b>Yield (ton/ha)</b>			<b>20</b>
Number of trees per ha	1 250	1 250	1 250
<b>Pre-harvest costs</b>	<b>260 169</b>	<b>34 021</b>	<b>114 847</b>
Plant material	69 163	1 383	0
Land clearing, soil mapping and fumigation	42 490		
Land preparation & ridging	51 396	0	0
Irrigation (design & material)	40 317	0	0
Drainage	28 393	0	0
Trellising	0	0	0
Fertilizer	14 167	8 732	14 404
Herbicides	2 356	2 356	2 356
Pesticides	820	618	9 590
Fungicides	498	712	15 136
Rest breaking agents/Growth Regulators	0	1 261	2 430
Consultants	1 556	1 556	1 556
Seasonal Labour	0	5 402	28 070
Fuel (diesel)	2 162	3 088	15 283
Repairs and maintenance	2 134	3 049	15 088
Electricity	2 743	5 486	8 313
General	1 975	379	379
Pollination	0	0	2 242
<b>Harvest &amp; Post-Harvest</b>	<b>0</b>	<b>0</b>	<b>127 999</b>
Transport rental	0	0	18 402
Packaging	0	0	90 616
Seasonal Labour	0	0	18 068
Fuel (diesel)	0	0	700
Repairs and maintenance	0	0	212
<b>Overhead costs</b>	<b>92 520</b>	<b>79 234</b>	<b>91 502</b>
Fixed labour	29 741	29 741	29 741
Water costs	2 564	2 564	2 564
Other overheads	31 921	31 921	31 921
Interest on loans	15 285	1 999	14 267
Depreciation on orchard	13 008	13 008	13 008
<b>Total cost</b>	<b>352 688</b>	<b>113 255</b>	<b>334 347</b>

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\* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

\* The fumigation figures included are based on in-row fumigation

\*If using Retain as a growth regulator with Peaches and Nectarines, add about R15 000 per hectare

\*Plum Trellising = V-System

## CROP BUDGETS: NECTARINES & PEACHES

	Nectarines/Peaches		
	Establishment	Non-bearing	Bearing
	Rand	Rand	Rand
<b>Yield (ton/ha)</b>			<b>25</b>
Number of trees per ha	1 250	1 250	1 250
<b>Pre-harvest costs</b>	<b>262 707</b>	<b>31 528</b>	<b>124 550</b>
Plant material	73 744	1 475	0
Land clearing, soil mapping and fumigation	42 490		
Land preparation & ridging	51 396	0	0
Irrigation (design & material)	40 317	0	0
Drainage	28 393	0	0
Trellising	0	0	0
Fertilizer	11 645	6 548	18 943
Herbicides	2 356	2 356	2 356
Pesticides	1 144	1 634	13 989
Fungicides	228	326	20 202
Rest breaking agents/Growth Regulators	0	0	0
Consultants	1 556	1 556	1 556
Seasonal Labour	0	5 631	28 445
Fuel (diesel)	2 376	3 088	15 281
Repairs and maintenance	2 345	3 049	15 086
Electricity	2 743	5 486	8 313
General	1 975	379	379
Pollination	0	0	0
<b>Harvest &amp; Post-Harvest</b>	<b>0</b>	<b>0</b>	<b>169 693</b>
Transport rental	0	0	28 033
Packaging	0	0	129 925
Seasonal Labour	0	0	10 594
Fuel (diesel)	0	0	876
Repairs and maintenance	0	0	266
<b>Overhead costs</b>	<b>92 796</b>	<b>79 214</b>	<b>94 649</b>
Fixed labour	29 741	29 741	29 741
Water costs	2 564	2 564	2 564
Other overheads	31 921	31 921	31 921
Interest on loans	15 434	1 852	17 287
Depreciation on orchard	13 135	13 135	13 135
<b>Total cost</b>	<b>355 503</b>	<b>110 742</b>	<b>388 892</b>

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\* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

\* The fumigation figures included are based on in-row fumigation

\*If using Retain as a growth regulator with Peaches and Nectarines, add about R15 000 per hectare

\*Plum Trellising = V-System

## CROP BUDGETS: PLUMS

	Plums		
	Establishment	Non-bearing	Bearing
	Rand	Rand	Rand
<b>Yield (ton/ha)</b>			<b>30</b>
Number of trees per ha	1 524	1 524	1 524
<b>Pre-harvest costs</b>	<b>370 163</b>	<b>40 250</b>	<b>132 579</b>
Plant material	96 513	1 930	0
Land clearing, soil mapping and fumigation	42 490		
Land preparation & ridging	51 396	0	0
Irrigation (design & material)	40 317	0	0
Drainage	28 393	0	0
Trellising	83 718	0	0
Fertilizer	12 388	7 768	16 466
Herbicides	2 356	2 356	2 356
Pesticides	2 000	2 292	14 605
Fungicides	228	326	11 306
Rest breaking agents/Growth Regulators	0	0	7 170
Consultants	1 556	1 556	1 556
Seasonal Labour	0	12 049	32 904
Fuel (diesel)	1 829	2 613	14 801
Repairs and maintenance	1 806	2 580	14 612
Electricity	3 200	6 400	9 698
General	1 975	379	379
Pollination	0	0	6 726
<b>Harvest &amp; Post-Harvest</b>	<b>0</b>	<b>0</b>	<b>190 149</b>
Transport rental	0	0	30 489
Packaging	0	0	145 675
Seasonal Labour	0	0	12 558
Fuel (diesel)	0	0	1 094
Repairs and maintenance	0	0	332
<b>Overhead costs</b>	<b>104 482</b>	<b>85 099</b>	<b>101 695</b>
Fixed labour	29 741	29 741	29 741
Water costs	2 564	2 564	2 564
Other overheads	31 921	31 921	31 921
Interest on loans	21 747	2 365	18 960
Depreciation on orchard	18 508	18 508	18 508
<b>Total cost</b>	<b>474 645</b>	<b>125 349</b>	<b>424 423</b>

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\* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

\* The fumigation figures included are based on in-row fumigation

\*If using Retain as a growth regulator with Peaches and Nectarines, add about R15 000 per hectare

\*Plum Trellising = V-System

## CROP BUDGETS: CHERRIES

	Cherries			
	Establishment		Non-bearing	Bearing
	Ontbos+net	Ontbos-Geen Net		
	Rand		Rand	Rand
<b>Yield (ton/ha)</b>				<b>12</b>
Number of trees per ha	1 481	1 481	1 481	1 481
<b>Pre-harvest costs</b>	<b>954 332</b>	<b>559 302</b>	<b>98 068</b>	<b>116 052</b>
Plant material	245 559	245 559	4 911	0
Land clearing, soil mapping and fumigation	14 804	14 804	0	0
Land preparation & ridging	51 396	51 396	0	0
Irrigation (design & material)	77 900	77 900	0	0
Drainage	33 137	33 137	0	0
Trellising	460 000	64 970	0	0
Fertilizer	18 394	18 394	21 441	25 936
Herbicides	1 122	1 122	1 357	1 466
Pesticides	218	218	790	2 210
Fungicides	260	260	945	2 973
Rest breaking agents/Growth Regulators	1 150	1 150	3 788	1 216
Consultants	1 556	1 556	1 556	1 556
Seasonal Labour	34 020	34 020	46 653	50 385
Fuel (diesel)	3 374	3 374	3 801	3 564
Repairs and maintenance	3 163	3 163	3 455	3 518
Electricity	6 400	6 400	8 991	11 638
General	1 879	1 879	379	379
Pollination	0	0	0	11 210
<b>Harvest &amp; Post-Harvest</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>156 851</b>
Transport rental	0	0	0	13 187
Packaging	0	0	0	131 922
Seasonal Labour	0	0	0	10 323
Fuel (diesel)	0	0	0	1 094
Repairs and maintenance	0	0	0	326
<b>Overhead costs</b>	<b>168 010</b>	<b>125 051</b>	<b>97 953</b>	<b>108 225</b>
Fixed labour	29 741	29 741	29 741	29 741
Water costs	2 564	2 564	2 564	2 564
Other overheads	31 921	31 921	31 921	31 921
Interest on loans	56 067	32 859	5 761	16 033
Depreciation on orchard	47 717	27 965	27 965	27 965
<b>Total cost</b>	<b>1 122 342</b>	<b>684 352</b>	<b>196 021</b>	<b>381 128</b>

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\* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

\* The fumigation figures included are based on in-row fumigation

\*If using Retain as a growth regulator with Peaches and Nectarines, add about R15 000 per hectare

\*Plum Trellising = V-System

## TRELLIS SYSTEMS FOR DECIDUOUS FRUIT

	V-Trellis	Palmet	Support Trellis
Block Specs	1 ha = 133m x 75m	1 ha = 133m x 75m	1 ha = 133m x 75m
Strands on trellis	18	11	3
No. Rows	39	39	34
Row length in Meters	75	75	75
Anchor poles (Treated & SABS Std)	3.6m (100:125mm)CL4	3.6m (100:125mm)CL4	4.2m (100:125mm)CL4
No. Anchor poles/ha	78	78	68
Pole price	R256,16	R256,16	R309,20
<b>Cost of Anchor Poles (excl Vat)</b>	<b>R19 980,83</b>	<b>R19 980,83</b>	<b>R21 025,91</b>
In-row poles (Treated & SABS Std)	3.2m (50:75mm)CL2	3.2m (50:75mm)CL2	3.6m (80:100mm)CL3
No. In-row poles/ha	156	195	170
In-Row Pole Price	R81,42	R81,42	R196,14
<b>Cost of In-Row Poles (excl Vat)</b>	<b>R12 701,75</b>	<b>R15 916,98</b>	<b>R33 343,38</b>
In-row Pole spacing	19	15	15
Poles per row	4	5	5
Strand wire - 2mm High Tensial Full Galv	52 650	32 256	7 650
<b>Cost of HT 2mm wire</b>	<b>R38 484,64</b>	<b>R23 577,34</b>	<b>R5 591,79</b>
Anchor wire - 4mm Mild Steal Full Galv	1 560	1 560	544
<b>Cost of MS 4mm wire</b>	<b>R4 595,76</b>	<b>R4 595,76</b>	<b>R1 602,62</b>
Length of anchor wire in meters	20	20	8
Anchors/ha- Concrete block, 600x600x600mm	156	156	136
U' nails - 25mm (256 nails/1kg)	4 212	3 008	714
No. Kg's U' nails - 25mm (256 nails/1kg)	16	12	3
<b>Cost of U'nails</b>	<b>R651,00</b>	<b>R464,97</b>	<b>R110,36</b>
Top trellis Pole	3.6m(1.8m) split pole or 12mm rod		
<b>Cost of Top Trellis pole</b>	<b>R7 303,51</b>		
<b>Total Trellising Cost:</b>	<b>R83 717,50</b>	<b>R64 535,88</b>	<b>R61 674,05</b>

\*Per hectare

\*Palmet structure: 11 strand on trellis and in-row pole every 15 meters

## DRAPE NET COSTS PER HECTARE

ITEMS	POME FRUIT	APRICOTS & NECTARINES	PLUMS	CHERRIES	PRUNE
TREE ROW SPACING	4M X 1.5M	4M X 2M	3.28M X 2M	4M X 1,5M	4,5M X 2,5M
NUMBER OF TREES PER HECTARE	1 667	1 250	1 524	1 667	889
METER SQUARE	6	8	7	6	11
NUMBER OF ROWS PER 1HA (100M/4MROW TO ROW LENGTH)	25	25	30	25	22
COST OF NET PER ROW	R5 926	R7 901	R7 901	R7 901	R9 877
COST OF NET PER 1HA	R148 151	R197 525	R240 884	R197 525	R219 482
EMPLOYEE COSTS	R7 487	R7 487	R7 487	R6 997	R6 997
<b>TOTAL COSTS PER HECTARE</b>	<b>R155 638</b>	<b>R205 012</b>	<b>R248 371</b>	<b>R204 522</b>	<b>R226 480</b>

Additional info

\*\*use white nets for red and bi-colour apples

\*\*Black nets for green apples

\*\*contractor fees is around R7 487/ha to erect, take down and repair nets

\*\*with proper care each net should last 10 to 15 years

\*\*standard length of each net is 100 meters

\*\*note net prices differ from each supplier

## NETTING COSTS ON A PER HECTARE BASIS: ASSUMPTIONS

ASSUMPTIONS	UNIT	OPEN-CLOSE SYSTEM	FLAT ANTI-HAIL SYSTEM
TOTAL SURFACE	m <sup>2</sup>	10 000	10 000
DISTANCE BETWEEN ROWS	Meter	4	4
NUMBER OF ROWS	no	10	10
TOTAL ROW LENGTH	Meter	2500	2 500
NUMBER OF CROSS CONNECTIONS	No	4	4
TOTAL CROSS CONNECTION LENGTH	No	897	897
FRONT SIDES TOTAL LENGTH	No	75	75
NET WIDTH	Meter	4.4	4.4
DISTANCE BETWEEN TOP CLIPS	Meter	0.75	-
DISTANCE BETWEEN OPEN-CLOSE CLIPS	Meter	1.3	-
DISTANCE BETWEEN POSTS ALONG ROW	Meter	10.5	-



## NETTING COSTS ON A PER HECTARE BAS: COST OF COMPONENTS

NET STRUCTURE	SPECS	QTY	OPEN-CLOSE	FLAT
<b>SUPPORT MATERIAL</b>			<b>RAND/HA</b>	<b>RAND/HA</b>
<b>POLES</b>				
PERIMETER POLES (4,8M - PINE- Class 5)	Class 5	47	R26 997	R26 997
INSIDE POLES (4,8M - PINE- Class 4)	Class 4	201	R92 543	R92 543
<b>TOTAL POLE COST</b>			<b>R119 540</b>	<b>R119 540</b>
<b>ANCHORAGES</b>				
CONCRETE PLATE	300mm	29	R1 953	R1 953
GALVANIZED POLES FOR ACHORING	AB-30	29	R2 250	R2 250
GALVANIZED STEEL ROPE: UPPER CONNECTION - 19 WIRES	7mm	220	R2 890	R2 890
GALVANIZED STEEL ROPE: LOWER CONNECTION - 19 WIRES	7mm	190	R2 505	R2 505
CLAMP FOR WIRE	8mm	229	R1 187	R1 187
<b>TOTAL ANCHORAGE COST</b>			<b>R10 784</b>	<b>R10 784</b>
<b>STRUCTURAL WIRES</b>				
GALVANIZED STEEL ROPE: TRUSS CONNECTION - 19 WIRES	7mm	81	R1 060	R1 060
PLASTIC COATED ROPE: HEAD TRUSS	4-6mm	86	R1 013	R1 013
ZN-AL GALVANIZED WIRE COMAVIT PLUS	4mm - 4-5% elongation	266	R10 570	R10 570
GALVANIZED ROPE: TRANSVERSE CONNECTION-19 WIRES	5mm	962	R6 656	R6 656
<b>TOTAL STRUCTURAL WIRE COSTS</b>			<b>R19 298</b>	<b>R19 298</b>
<b>NET &amp; OTHER ACCESSORIES</b>				
GREY ANTI HAIL NET	4,4m	11 440	R69 287	R69 287
CLAMP FOR TRANSVERSAL ROPE FIXING		18	R61	R61
CLAMP FOR TOP WIRE FIXING		38	R132	R132
CLAMP FOR GALVANIZED RING FIXING		19	R99	R99
CLAMP FOR HEADBOARD PLASTIC WIRE		19	R97	R97
ROPE BLOCK BAND: HEAD POSTS	M10	29	R1 112	R1 112
POLE COVER WITH FLAT NET KIT (DIAMETER)	160cm	19	R1 088	R1 088
POLE COVER WITH FLAT NET KIT (DIAMETER)	160cm	28	R1 590	R1 590
POLE COVER WITH FLAT NET KIT (DIAMETER)	130cm	201	R9 587	R9 587
OPEN-CLOSE NET CLOSE NET PLATE COMAVIT		1 923	R18 303	-
NET PLATE PLATE FOR LATERAL TENSIONING		48	R293	R293
GALVANISED S GALVANISED S HOOK		19	R99	R99
CLIP FOR FOR TOP WIRE FIXING		3 333	R9 806	-
GALVANIZED RING		19	R231	R231
NET BLOCK BAND: NET WRAPPING		1 099	R4 944	R4 944
<b>TOTAL NET AND ACCESSORY COSTS</b>			<b>R116 727</b>	<b>R88 619</b>
INSTALLATION FEE	PER HA		R113 620	R113 620
<b>TOTAL COST</b>			<b>R379 969</b>	<b>R351 861</b>

Notes:

\* Open-Close system would require platform for opening and closing and require additional capital layout.

\*Note that prices are influenced by block size, block shape, row width, soil conditions, pole type and spacing

\*All prices exclude VAT except for pine poles