



KEY DECIDUOUS FRUIT **STATISTICS** 2015



KEY DECIDUOUS FRUIT STATISTICS 2015



SA Stone Fruit
Producers' Association
(SASPA)



Dried Fruit
Technical Services
(DFTS)



SA Apple & Pear
Producers' Association
(SAAPPA)

COMPILED BY



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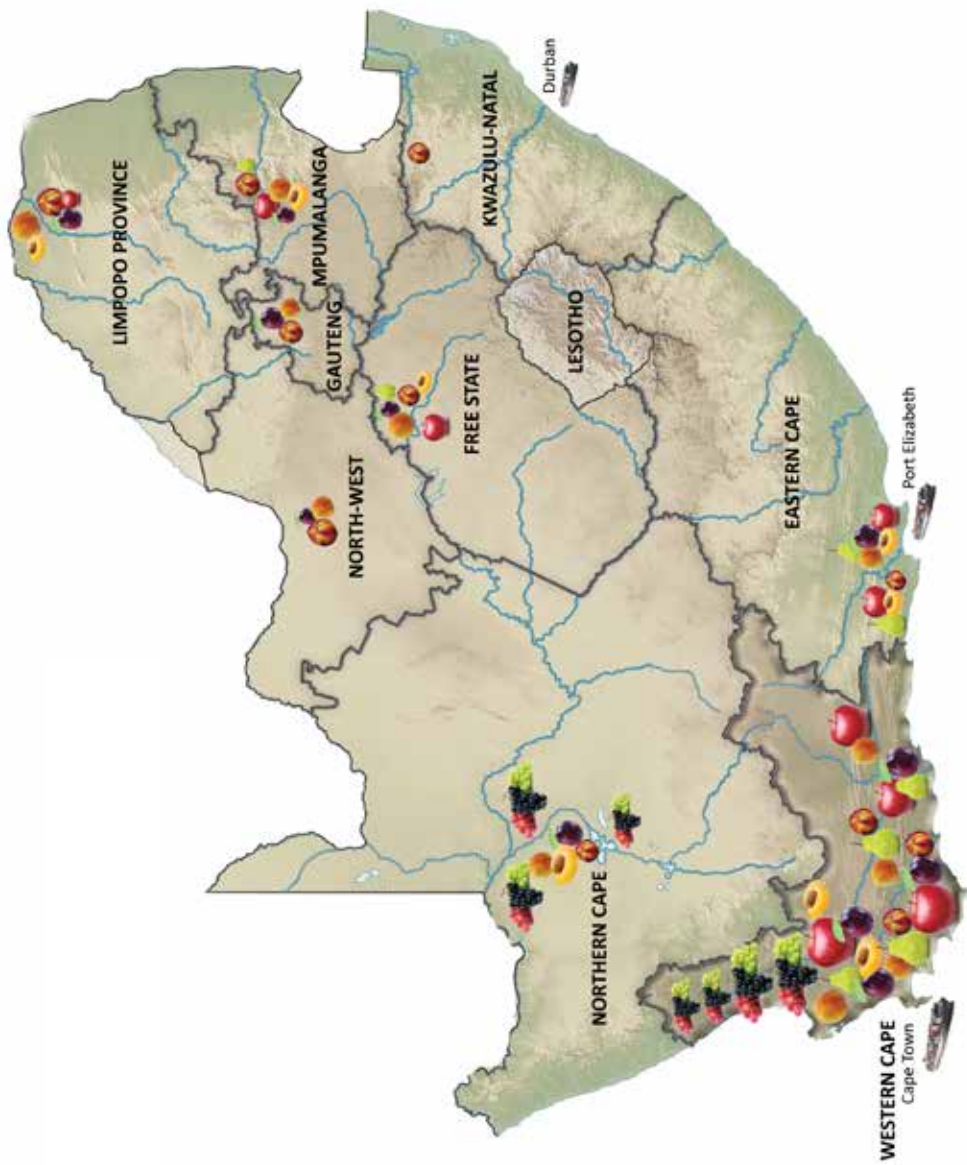
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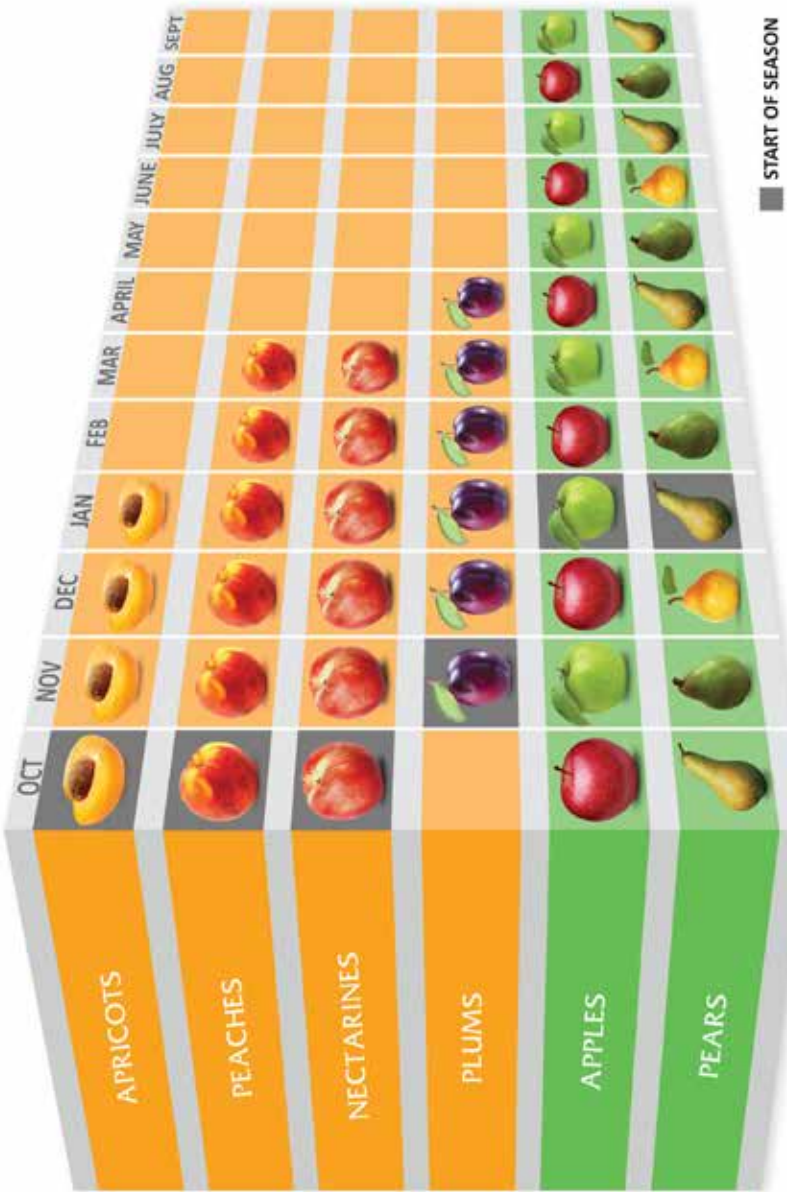
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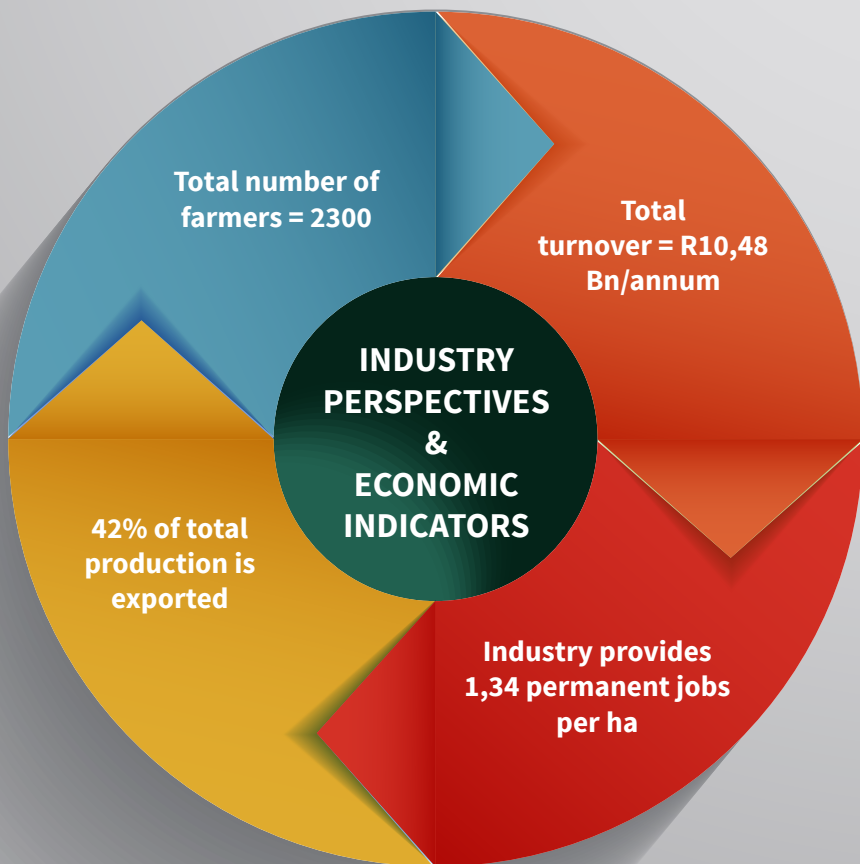
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AREA UNDER CULTIVATION PER DECIDUOUS FRUIT TYPE



DECIDUOUS FRUIT CALENDAR OF SOUTH AFRICA



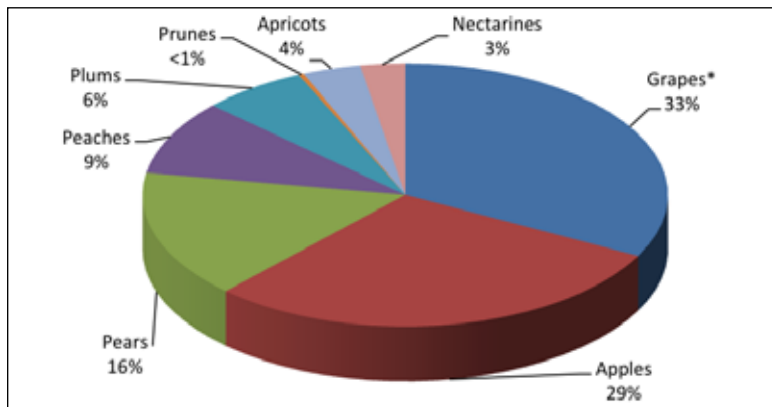


TOTAL AREA PLANTED

FRUIT	HECTARES
GRAPES*	26 391
APPLES	23 625
PEARS	12 697
PEACHES	7 434
PLUMS	5 205
PRUNES	269
APRICOTS	2 888
NECTARINES	2 229
TOTAL	80 740

SOURCE: HORTGRO TREE CENSUS, 2015

* DRY AND TABLE GRAPES



ON-FARM EMPLOYMENT

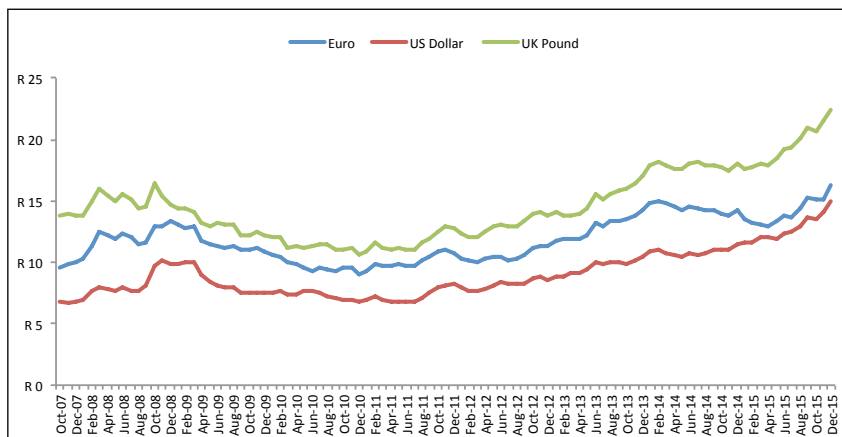
FRUIT	LABOURERS*	DEPENDENTS
APPLES	26 697	106 787
GRAPES	47 504	190 015
PEARS	13 586	54 344
PEACHES	8 029	32 116
PLUMS	6 611	26 443
APRICOTS	3 437	13 746
NECTARINES	2 541	10 165
TOTAL	108 404	433 616

*PERMANENT EQUIVALENT

CASUAL LABOUR CONVERTED TO PERMANENT EQUIVALENTS

SOURCE: HORTGRO, 2015

EXCHANGE RATE TRENDS, 2007 – 2015



SOURCE: Past Exchange Rate.com, 2015

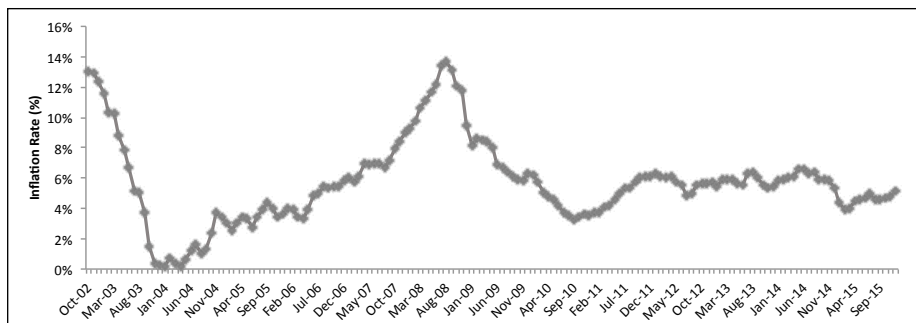
EXCHANGE RATE TRENDS

(RAND VS MAJOR CURRENCIES): 2003 – 2015

YEAR	AVERAGE EXCHANGE RATE PER YEAR		
	EURO	US DOLLAR	UK POUND
2003	8,52	7,55	12,32
2004	7,99	6,43	11,78
2005	7,91	6,37	11,58
2006	8,51	6,75	12,50
2007	9,66	7,05	14,11
2008	12,06	8,25	15,13
2009	11,67	8,42	13,10
2010	9,69	7,32	11,30
2011	10,09	7,26	11,62
2012	10,55	8,21	13,01
2013	12,83	9,66	15,11
2014	14,41	10,85	17,86
2015	14,17	12,78	19,53

SOURCE: Past Exchange Rate.com, 2015

MONTHLY CPI INFLATION, RATE 2003 – 2015



SOURCE: Statistics South Africa, 2015

AVERAGE FUEL PRICE: 2014/2015 SEASON



SOURCE: South African Petroleum Industry Association, 2015

MINIMUM WAGES FOR FARM WORKERS, 2003-2016

YEAR	RAND/HOUR	RAND/MONTH	% INCREASE YEAR-ON-YEAR
1/03/2008	R 5,59	R 1 090,00	-
1/03/2009	R 6,31	R 1 231,70	13%
1/03/2010	R 6,74	R 1 316,69	7%
1/03/2011	R 7,04	R 1 375,94	4%
1/03/2012	R 7,71	R 1 503,90	9%
1/03/2013	R 11,66	R 2 274,82	51%
1/03/2014	R 12,41	R 2 420,41	6%
1/03/2015	R 13,37	R 2 606,78	8%
1/03/2016	R 14,25	R 2 778,83	7%

2015 EXPORT PERSPECTIVES

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%
Sales Price	237,29	100,0%	231,12	100,0%	135,06	100,0%	99,91	100,0%	107,11	100,0%	155,24	100,0%
Receiver Cost	37,00	15,6%	36,11	15,6%	21,10	15,6%	15,61	15,6%	16,74	15,6%	21,00	13,5%
Receiver Commission	14,83	6,2%	14,44	6,2%	8,44	6,2%	6,24	6,2%	6,69	6,2%	9,94	6,4%
Delivery Price Receiver	185,46	78,2%	180,57	78,1%	105,52	78,1%	78,06	78,1%	83,68	78,1%	124,30	80,1%
Delivery Cost	12,50	5,3%	12,50	5,4%	7,26	5,4%	5,10	5,1%	5,47	5,1%	6,23	4,0%
CIF	172,96	72,9%	168,07	72,7%	98,26	72,8%	72,96	73,0%	78,21	73,0%	118,07	76,1%
						0,0%						0,0%
Shipping Cost	34,16	14,4%	34,16	14,8%	19,43	14,4%	10,17	10,2%	10,17	9,5%	17,58	11,3%
FOB	138,80	58,5%	133,91	57,9%	82,30	60,9%	62,79	62,8%	68,04	63,5%	100,49	64,7%
						0,0%						0,0%
Exporter Commission in Rand	13,99	5,9%	13,15	5,7%	7,94	5,9%	5,60	5,6%	6,02	5,6%	9,56	6,2%
Local Cost	5,82	2,5%	5,82	2,5%	2,46	1,8%	4,07	4,1%	4,07	3,8%	3,03	2,0%
DIP	118,99	50,1%	114,94	49,7%	71,90	53,2%	53,12	53,2%	57,95	54,1%	87,90	56,6%
PPECB Inspection levy	0,57	0,2%	0,57	0,2%	0,54	0,4%	0,54	0,5%	0,54	0,5%	0,54	0,3%
HORTGRO Levies	0,82	0,3%	0,82	0,4%	1,17	0,9%	0,74	0,7%	0,74	0,7%	1,19	0,8%
HORTGRO Levies as % of DIP Value (First point of Sale)	1%		1%		2%		1%		1%		1%	
Production & Packaging costs	82,06	35%	84,35	36,5%	53,40	40%	28,86	29%	28,86	27%	38,22	25%
NFI	36,93	15,6%	30,59	13,2%	18,50	13,7%	24,26	24,3%	29,09	27,2%	49,68	32,0%
Carton Size	12,5		12,5		5,25		2,5		2,5		4,75	
Cartons/ton	80		80		190		400		400		211	

SOURCE: HORTGRO PRICE MODEL

* Weighted estimated averages: UK & European Markets

* Subtract HORTGRO & PPECB Levies, Transport to port and Production & Packaging to calculate NFI (Net Farm Income)

2015 VALUE OF THE INDUSTRY

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	MILLION	%	MILLION	%	MILLION	%	MILLION	%	MILLION	%	MILLION	%
Sales Price	7 845,6	100,0%	3 550,2	100,0%	1 554,2	100,0%	198,3	100,0%	400,7	100,0%	125,8	100,0%
Receiver Cost	1 223,3	15,6%	554,7	15,6%	242,8	15,6%	31,0	15,6%	62,6	15,6%	17,0	13,5%
Receiver Commission	490,3	6,2%	221,8	6,2%	97,1	6,2%	12,4	6,2%	25,0	6,2%	8,1	6,4%
Delivery Price Receiver	6 132,0	78,2%	2 773,6	78,1%	1 214,3	78,1%	154,9	78,1%	313,0	78,1%	100,8	80,1%
Delivery Cost	413,3	5,3%	192,0	5,4%	83,5	5,4%	10,1	5,1%	20,5	5,1%	5,1	4,0%
CIF	5 718,7	72,9%	2 581,6	72,7%	1 130,7	72,8%	144,8	73,0%	292,6	73,0%	95,7	76,1%
Shipping Cost	1 129,4	14,4%	524,7	14,8%	223,6	14,4%	20,2	10,2%	38,0	9,5%	14,3	11,3%
FOB	4 589,2	58,5%	2 056,9	57,9%	947,1	60,9%	124,6	62,8%	254,5	63,5%	81,5	64,7%
Exporter Commission in Rand	462,6	5,9%	202,0	5,7%	91,4	5,9%	11,1	5,6%	22,5	5,6%	7,7	6,2%
Local Cost	192,4	2,5%	89,4	2,5%	28,3	1,8%	8,1	4,1%	15,2	3,8%	2,5	2,0%
DIP	3 934,2	50,1%	1 765,5	49,7%	827,4	53,2%	105,4	53,2%	216,8	54,1%	71,3	56,6%
DFPT Levies	27,1	0,3%	12,6	0,4%	13,4	0,9%	1,5	0,7%	2,8	0,7%	1,0	0,8%
PPECB	18,9	0,2%	8,8	0,2%	6,2	0,4%	1,1	0,5%	2,0	0,5%	0,4	0,3%
Export Volume (ton)	413 292		192 009		60 413		4 962		9 352		3 850	
Sales price per ton (Rand)	18 983	100%	18 490	100%	25 726	100%	39 962	100%	42 842	100%	32 681	100%
CIF per ton (Rand)	13 837	73%	13 445	73%	18 717	73%	29 182	73%	31 282	73%	24 856	76%
FOB per ton (Rand)	11 104	58%	10 713	58%	15 677	61%	25 114	63%	27 214	64%	21 155	65%
DIP per ton (Rand)	9 519	50%	9 195	50%	13 696	53%	21 246	53%	23 178	54%	18 505	57%

POME FRUIT CROP BUDGETS

	APPLES			PEARS		
	ESTABLISH- MENT	NON-BEARING	BEARING	ESTABLISH- MENT	NON-BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND
Yield (ton/ha)			60			50
Number of trees per ha	1 650	1 650	1 650	1 650	1 650	1 650
Pre-harvest costs	214 345	22 044	71 939	197 767	20 845	62 442
Plant material	86 757	1 735	0	70 967	1 419	0
Land preparation	30 250	0	0	30 250	0	0
Irrigation	27 500	0	0	27 500	0	0
Drainage	12 070	0	0	12 070	0	0
Trellising	39 620	0	0	39 620	0	0
Fertilizer	9 559	6 704	5 383	9 541	6 679	5 534
Herbicides	1 332	1 332	1 332	1 332	1 332	1 332
Pesticides	113	197	12 562	184	262	12 088
Fungicides	642	918	2 686	439	627	3 001
Rest breaking agents	0	919	2 297	0	919	2 297
Consultants	950	950	950	950	950	950
Seasonal Labour	0	2 351	27 314	0	2350	21 380
Fuel (diesel)	1 663	2 064	7 364	1 319	1 811	3 984
Repairs and maintenance	1 307	1 623	5 789	1 014	1 243	4 165
Electricity	1 513	3 026	4 585	1 513	3 026	4 585
General	1 068	225	225	1 068	225	225
Pollination	0	0	1 450	0	0	2 900
Harvest & Post-Harvest	0	0	200 024	0	0	165 887
Transport rental	0	0	22 358	0	0	17 265
Packaging	0	0	157 744	0	0	128 188
Seasonal Labour	0	0	18 387	0	0	19 214
Fuel (diesel)	0	0	1 109	0	0	806
Repairs and maintenance	0	0	427	0	0	413
Overhead costs	60 598	50 502	63 623	58 899	49 610	60 503
Fixed labour	15 643	15 643	15 643	15 643	15 643	15 643
Water costs	2 150	2 150	2 150	2 150	2 150	2 150
Other overheads	20 835	20 835	20 835	20 835	20 835	20 835
Interest on loans	11 253	1 157	14 278	10 383	1 094	11 987
Depreciation on orchard	10 717	10 717	10 717	9 888	9 888	9 888
Total cost	274 943	72 546	335 585	256 666	70 455	288 832

* These budgets are only a guideline and should be adapted to your own specific situation

* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* If re-establishing an orchard an amount of R13/meter should be added for soil fumigation

STONE FRUIT CROP BUDGETS

	APRICOTS			NECTARINES/PEACHES			PLUMS		
	ESTABLISH- MENT	NON-BEARING	BEARING	ESTABLISH- MENT	NON-BEARING	BEARING	ESTABLISHMENT	NON-BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND
Yield (ton/ha)			20			25			25
Number of trees per ha	1 250	1 250	1 250	1 250	1 250	1 250	1 480	1 480	1 480
Pre-harvest costs	125 452	16 141	61 662	133 586	16 032	68 205	188 294	20 132	72 567
Plant material	39 475	790	0	48 438	969	0	47 301	946	0
Land preparation	30 250	0	0	30 250	0	0	30 250	0	0
Irrigation	27 500	0	0	27 500	0	0	27 500	0	0
Drainage	12 070	0	0	12 070	0	0	12 070	0	0
Trellising	0	0	0	0	0	0	55 398	0	0
Fertilizer	9 707	3 780	8 324	8 337	3 780	10 687	8 701	4 409	10 723
Herbicides	1 332	1 332	1 332	1 332	1 332	1 332	1 332	1 332	1 332
Pesticides	68	197	4 579	354	506	8 694	803	811	8 542
Fungicides	375	375	8 457	124	177	11 320	94	117	7 106
Rest breaking agents	0	919	1 694	0	0	0	0	0	2 096
Consultants	950	950	950	950	950	950	950	950	950
Seasonal Labour	0	2 841	20 591	0	2 961	20 670	0	6 337	23 786
Fuel (diesel)	664	1 035	5 548	862	1 121	5 547	664	949	5 373
Repairs and maintenance	731	1 139	6 107	949	1 234	6 107	731	1 044	5 915
Electricity	1 347	2 694	3 459	1 437	2 873	3 689	1 537	3 075	3 948
General	1 068	225	225	1 068	225	225	1 068	225	225
Pollination	0	0	1 160	0	0	0	0	0	3 480
Harvest & Post-Harvest	0	0	78 595	0	0	135 969	0	0	147 981
Transport rental	0	0	12 253	0	0	21 777	0	0	22 322
Packaging	0	0	54 442	0	0	103 875	0	0	114 052
Seasonal Labour	0	0	11 358	0	0	9 640	0	0	10 760
Fuel (diesel)	0	0	358	0	0	448	0	0	560
Repairs and maintenance	0	0	184	0	0	229	0	0	287
Overhead costs	51 487	45 748	52 264	52 320	46 149	56 026	57 928	49 099	59 621
Fixed labour	15 643	15 643	15 643	15 643	15 643	15 643	15 643	15 643	15 643
Water costs	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150
Other overheads	20 835	20 835	20 835	20 835	20 835	20 835	20 835	20 835	20 835
Interest on loans	6 586	847	7 364	7 013	842	10 719	9 885	1 057	11 579
Depreciation on orchard	6 273	6 273	6 273	6 679	6 679	6 679	9 415	9 415	9 415
Total cost	176 939	61 889	192 521	185 906	62 181	260 200	246 222	69 231	280 169

* These budgets are only a guideline and should be adapted to your own specific situation

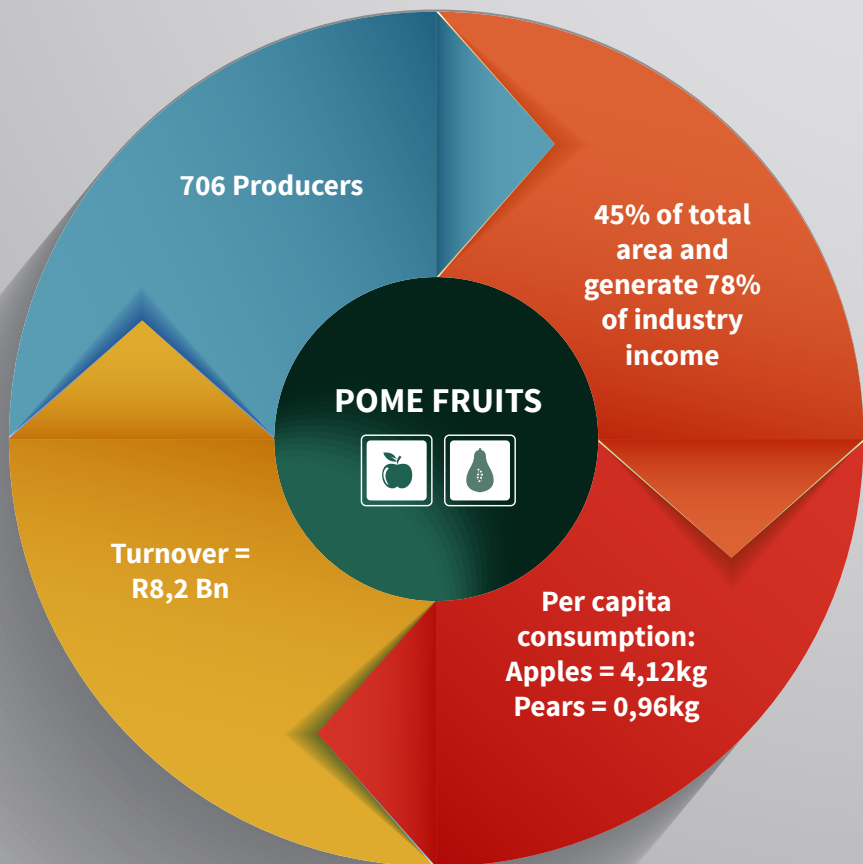
* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* If re-establishing an orchard an amount of R13/meter should be added for soil fumigation

DRIED GRAPE CROP BUDGET

	ESTABLISHMENT	FULL BEARING
	RAND	RAND
Yield (ton/ha)	0	22
Number of vines per ha	1 684	1 684
Pre-harvest costs	143 550	14 569
Plant material	31 996	0
Land preparation	15 000	0
Irrigation (flood)	8 814	0
Drainage	0	0
Trellising	76 594	0
Fertilizer	3 760	3 240
Herbicides	487	689
Drying chemicals	0	622
Fungicides/Pesticides	516	1 691
Rest breaking agents	0	0
Consultants	950	950
Seasonal Labour	0	0
Fuel (diesel)	3 134	4 321
Repairs and maintenance	1 230	3 056
Electricity	0	0
General	1 068	0
Pollination	0	0
Harvest & Post-Harvest	0	13 778
Transport rental	0	0
Packaging	0	0
Labour	0	11 459
Fuel (diesel)	0	2 056
Repairs and maintenance	0	264
Overhead costs	51 532	40 412
Fixed labour	17 505	12 413
Water costs	2 042	2 042
Other overheads	14 078	14 078
Interest on loans	8 275	2 247
Depreciation on orchard	9 632	9 632
Total cost	195 082	68 759

Notes: These figures are based on production costs from the Orange River
Drying chemicals = (lye and sulphur). Only for OR and Golden sultanas which contribute to about 45% of total harvest.



APPLE PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	9 354 978	6 960
GROENLAND	8 144 685	6 271
LANGKLOOF EAST	4 348 910	4 223
VILLIERSDORP / VYEBOOM	4 194 026	3 570
LANGKLOOF WEST	642 439	552
FREE STATE	757 240	507
SOUTHERN CAPE	599 650	409
PIKETBERG	473 457	342
KLEIN KAROO	289 861	298
MPUMALANGA	263 872	187
SOMERSET WEST	391 952	179
WORCESTER	71 877	41
WOLSELEY / TULBAGH	29 282	25
NORTHERN PROVINCE	21 487	22
EASTERN CAPE	3 739	15
STELLENBOSCH	20 869	15
PAARL	10 777	9
FRANSCHHOEK	3 036	2
TOTAL	29 622 137	23 625

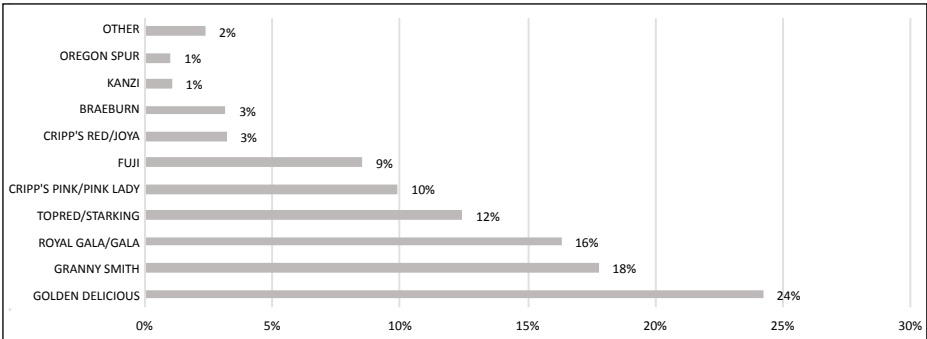
SOURCE: HORTGRO TREE CENSUS, 2015

APPLES: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2010	2011	2012	2013	2014	2015
GOLDEN DELICIOUS	5 368	5 379	5 433	5 569	5 634	5 723
GRANNY SMITH	4 782	4 687	4 475	4 217	4 218	4 201
ROYAL GALA / GALA	3 159	3 289	3 431	3 576	3 681	3 854
TOPRED / STARKING	3 077	3 047	3 061	2 927	2 950	2 940
CRIPP'S PINK / PINK LADY / ROSY GLOW	1 925	2 043	2 080	2 210	2 245	2 339
FUJI	1 364	1 547	1 694	1 852	1 913	2 015
BRAEBURN	441	427	427	519	616	756
CRIPP'S RED / JOYA®	752	749	734	736	721	747
OREGON SPUR	21	60	113	165	197	252
KANZI	253	246	245	238	238	238
OTHER	411	447	475	490	513	560
TOTAL	21 554	21 920	22 167	22 501	22 925	23 625
% CHANGE (YEAR-ON-YEAR)		2%	1%	2%	2%	3%

SOURCE: HORTGRO TREE CENSUS, 2015

CONTRIBUTION TO TOTAL APPLE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2015

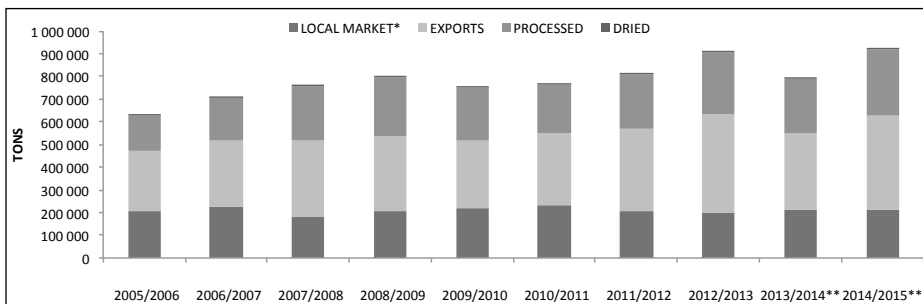
APPLE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+YEARS
GOLDEN DELICIOUS	458	1 101	264	1 271	2 630
GRANNY SMITH	166	373	190	603	2 869
ROYAL GALA / GALA	367	995	545	1 429	517
TOPRED / STARKING	138	565	155	358	1 724
CRIPP'S PINK / PINK LADY / ROSY GLOW	130	781	134	1 264	30
FUJI	204	1 022	308	446	36
BRAEBURN	295	54	197	196	14
CRIPP'S RED / JOYA®	26	210	42	415	53
OREGON SPUR	85	167	0	0	0
KANZI	0	0	1	145	92
OTHER	117	179	84	122	59
TOTAL	1 987	5 446	1 918	6 250	8 025
% OF TOTAL AREA (HA)	8%	23%	8%	26%	34%

SOURCE: HORTGRO TREE CENSUS, 2015

CROP DISTRIBUTION: APPLES

YEAR JAN – DEC	TOTAL PRODUCTION (TON)	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION %
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2005/2006	627 091	204 123	269 715	153 003	250	-
2006/2007	710 172	223 552	296 471	188 624	1 220	13%
2007/2008	757 680	180 480	338 647	236 833	1 720	7%
2008/2009	800 803	205 808	332 684	261 191	1 120	6%
2009/2010	753 167	221 131	298 559	232 473	990	-6%
2010/2011	768 125	231 285	318 966	216 257	1 590	2%
2011/2012	813 191	209 198	358 457	244 427	1 110	3%
2012/2013	907 826	203 181	434 248	267 436	2 960	12%
2013/2014**	792 324	210 303	339 096	239 765	3 160	-10%
2014/2015**	920 406	212 770	413 292	293 724	620	14%
AVERAGE CROP DISTRIBUTION (%)		27%	44%	30%	0%	



SOURCE: DAFF/PPECB, 2015

* Market sales & direct sales to supermarkets

** Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information.

HISTORICAL PRICE TRENDS: APPLES

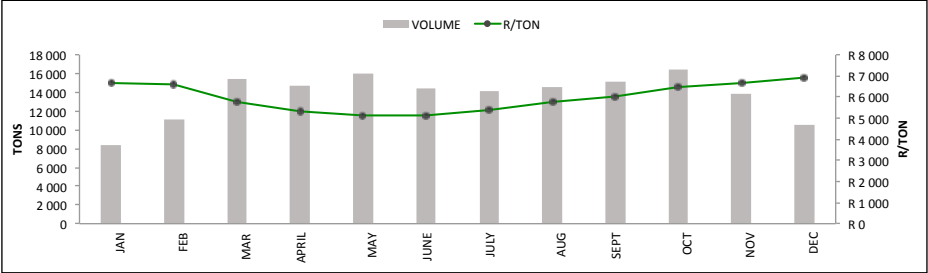
YEAR JAN – DEC	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION %
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2005/2006	2 580	3 791	373	438	1 549 040	1 606 498	-
2006/2007	2 799	4 363	447	2 972	1 920 454	2 007 786	25%
2007/2008	3 618	5 419	1 071	4 266	2 488 018	2 746 037	37%
2008/2009	3 568	5 834	786	3 136	2 675 172	2 883 711	5%
2009/2010	3 656	5 881	534	2 610	2 564 279	2 691 142	-7%
2010/2011	4 326	6 210	737	5 800	2 981 589	3 146 817	17%
2011/2012	4 470	6 531	1 146	2 976	3 128 363	3 411 501	8%
2012/2013	4 845	8 658	1 137	7 936	4 536 594	4 848 737	42%
2013/2014**	4 944	10 136	1 141	16 119	4 549 969	4 839 553	0%
2014/2015**	5 024	10 689	1 142	3 265	5 404 764	5 743 432	19%

SOURCE: DAFF, 2015

* Sales on major local fresh produce markets

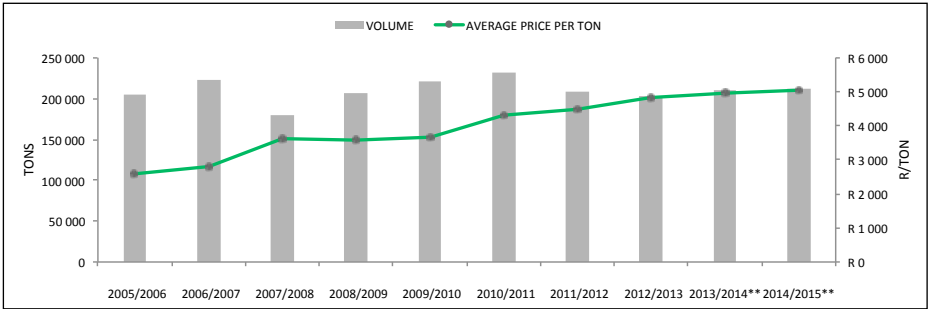
** Last 2 seasons subject to possible adjustments

APPLE LOCAL MARKET SALES 2015



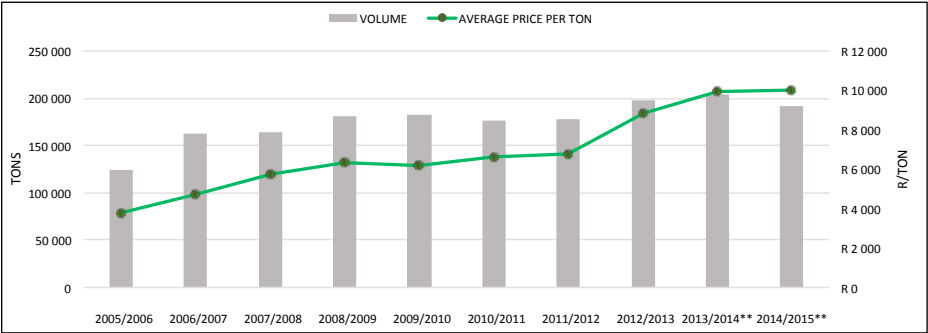
SOURCE: DAFF, 2015
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

APPLE LOCAL MARKET HISTORICAL SALES



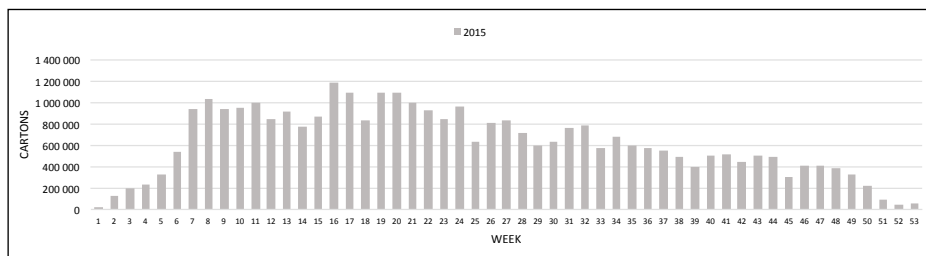
SOURCE: DAFF, 2015

APPLE EXPORT MARKET HISTORICAL SALES



SOURCE: DAFF, 2015

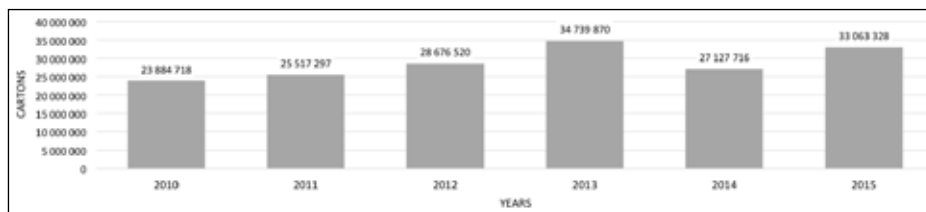
APPLES PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2015

* 12.5 Kg equivalent cartons

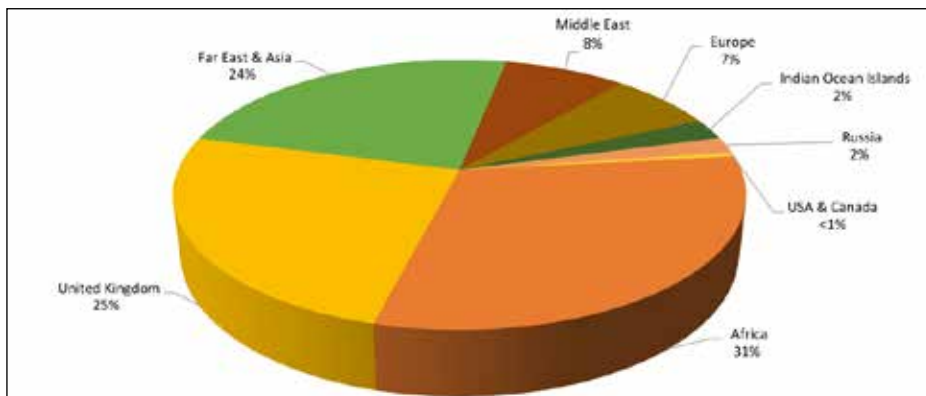
APPLES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2015

* 12.5 Kg equivalent cartons

APPLE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2015

APPLES: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2012	2013	2014	2015	% CHANGE 15 vs 14
GOLDEN DELICIOUS	8 635 554	10 423 024	7 902 288	8 342 935	6%
ROYAL GALA / GALA	6 066 630	6 351 786	5 374 709	7 484 127	39%
GRANNY SMITH	5 417 776	7 283 863	5 026 335	5 772 736	15%
CRIPP'S PINK / PINK LADY	2 744 946	3 762 341	3 304 178	4 224 816	28%
TOPRED / STARKING	1 726 071	1 940 541	1 687 055	2 337 321	39%
FUJI	1 932 019	2 277 383	1 933 128	2 271 367	17%
BRAEBURN	1 353 390	1 732 933	1 041 983	1 353 089	30%
CRIPP'S RED/JOYA®	738 521	835 035	791 279	1 053 855	33%
AFRICAN CARMINE	28 498	14 429	40 531	79 858	97%
HONEYCRISP	359	15 572	12 716	67 309	429%
OTHER	32 757	102 964	13 515	75 916	462%
TOTAL	28 676 520	34 739 870	27 127 716	33 063 328	22%
% CHANGE (YEAR-ON-YEAR)		21%	-22%	22%	

SOURCE: PPECB, 2015

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy

12.5 Kg equivalent cartons

PEAR PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	5 803 797	4 665
LANGKLOOF EAST	2 150 104	1 793
GROENLAND	2 282 723	1 576
WOLSELEY / TULBAGH	2 016 462	1 453
KLEIN KAROO	790 649	1 103
VILLIERSDORP / VYEBOOM	1 446 122	1 032
PIKETBERG	236 295	209
SOMERSET WEST	304 709	171
STELLENBOSCH	245 240	168
SOUTHERN CAPE	218 769	155
LANGKLOOF WEST	125 810	121
PAARL	144 296	115
WORCESTER	79 281	53
HEXVALLEI	47 932	36
EASTERN CAPE	29 013	26
FRANSCHHOEK	23 272	18
MPUMALANGA	858	1
TOTAL	15 945 332	12 697

SOURCE: HORTGRO TREE CENSUS, 2015

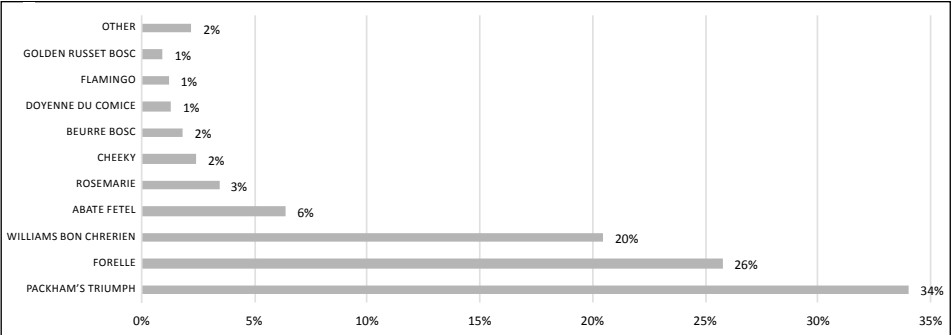
PEARS: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2010	2011	2012	2013	2014	2015
PACKHAM'S TRIUMPH	3 249	3 325	3 590	3 842	3 980	4 320
FORELLE	2 963	3 013	3 004	3 165	3 193	3 271
WILLIAMS BON CHRETIEN	2 895	2 884	2 776	2 687	2 675	2 599
ABATE FETEL	589	710	722	740	748	810
ROSEMARIE	365	373	392	415	432	435
BEURRE BOSC	88	146	202	232	241	307
CHEEKY	340	319	285	263	258	234
DOYENNE DU COMICE	236	213	181	162	162	167
FLAMINGO	148	145	142	144	142	153
GOLDEN RUSSET BOSC	155	151	149	134	120	120
OTHER	304	282	261	251	260	282
TOTAL	11 332	11 561	11 703	12 034	12 211	12 697
% CHANGE (YEAR-ON-YEAR)		2%	1%	3%	1%	4%

SOURCE: HORTGRO TREE CENSUS, 2015



CONTRIBUTION TO TOTAL PEAR AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2015

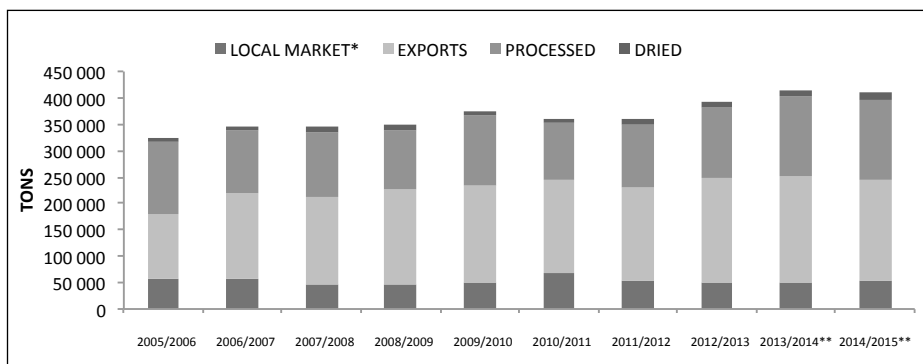
PEAR ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+YEARS
PACKHAM'S TRIUMPH	669	948	355	723	1 625
FORELLE	131	679	538	1 451	472
WILLIAMS BON CHRETIEN	45	154	361	787	1 252
ABATE FETEL	23	361	132	280	15
ROSEMARIE	43	38	14	331	11
BEURRE BOSCH	59	244	0	4	0
CHEEKY	0	5	2	53	174
DOYENNE DU COMICE	0	5	1	132	30
FLAMINGO	5	8	2	134	4
GOLDEN RUSSET BOSCH	0	1	3	114	2
OTHER	41	28	12	95	105
TOTAL	1 016	2 471	1 419	4 103	3 688
% OF TOTAL AREA (HA)	8%	19%	11%	32%	29%

SOURCE: HORTGRO TREE CENSUS, 2015

CROP DISTRIBUTION: PEARS

YEAR JAN - DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2005/2006	322 705	57 195	123 620	134 386	7 504	-
2006/2007	346 416	56 228	162 080	119 516	8 592	7%
2007/2008	345 277	47 935	164 635	124 018	8 688	0%
2008/2009	348 384	45 333	180 593	114 361	8 096	1%
2009/2010	373 738	51 832	183 111	130 723	8 072	7%
2010/2011	359 877	67 379	176 673	107 722	8 104	-4%
2011/2012	360 853	52 322	177 848	120 811	9 872	-4%
2012/2013	392 249	49 333	197 905	132 963	12 048	9%
2013/2014**	413 933	48 535	203 112	150 694	11 592	9%
2014/2015**	410 840	52 133	192 009	153 138	13 560	-2%
AVERAGE CROP DISTRIBUTION (%)		15%	48%	35%	3%	



SOURCE: DAFF; PPECB, 2015

* Market sales & direct sales to supermarkets

** Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information.



HISTORICAL PRICE TRENDS: PEARS

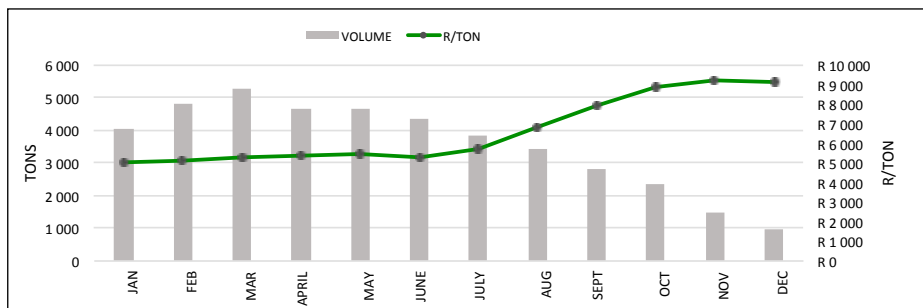
YEAR JAN - DEC	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	(%)
2005/2006	2 304	3 786	573	8 723	603 818	689 611	-
2006/2007	2 664	4 680	715	9 398	908 282	1 003 103	45%
2007/2008	3 222	5 704	973	9 503	1 093 581	1 223 773	22%
2008/2009	3 452	6 336	1 035	15 170	1 300 729	1 434 218	17%
2009/2010	3 454	6 144	810	16 568	1 303 889	1 426 280	-1%
2010/2011	3 856	6 612	896	17 636	1 427 879	1 541 981	8%
2011/2012	4 191	6 803	1 115	23 668	1 332 466	1 490 818	-3%
2012/2013	4 650	8 835	1 315	28 885	1 865 651	2 069 411	39%
2013/2014**	4 815	9 900	1 380	34 993	2 233 964	2 476 989	20%
2014/2015**	5 164	9 977	1 561	50 765	2 117 363	2 407 109	-3%

SOURCE: DAFF, 2015

* Sales on major local fresh produce markets

** Last 2 seasons subject to possible adjustments

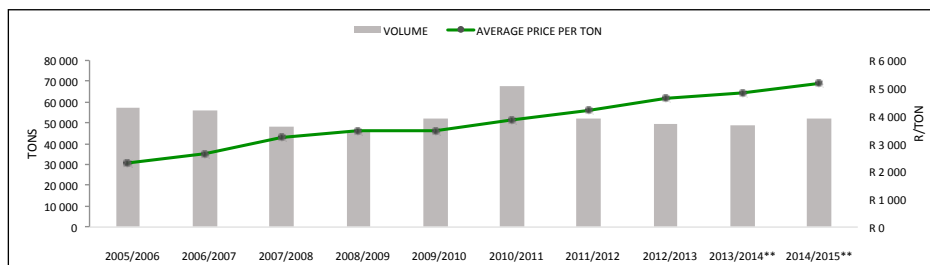
PEAR LOCAL MARKET SALES 2015



SOURCE: DAFF, 2015

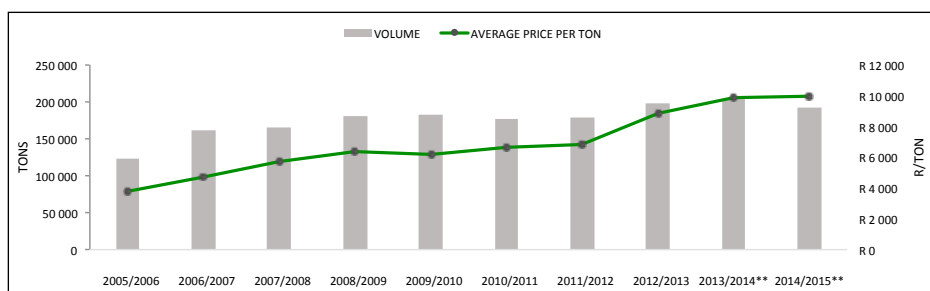
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

PEAR LOCAL MARKET HISTORICAL SALES



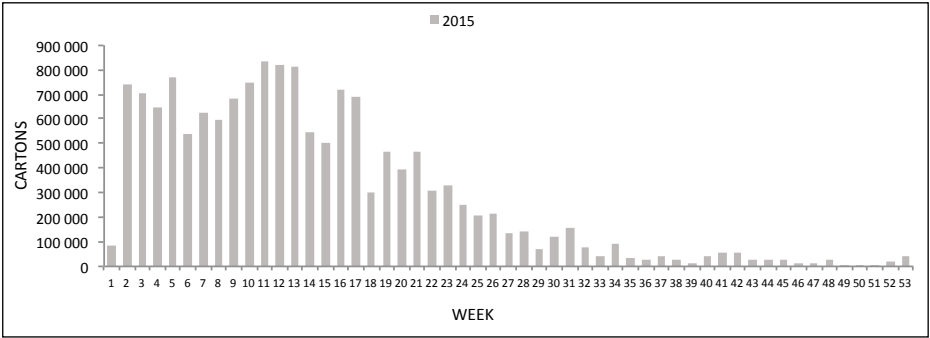
SOURCE: DAFF, 2015

PEAR EXPORT HISTORICAL SALES



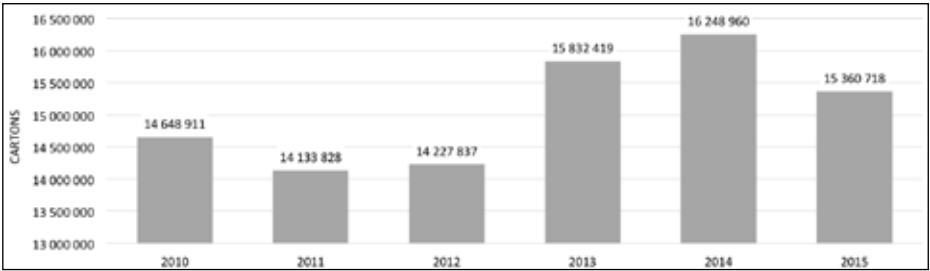
SOURCE: DAFF, 2015

PEAR PASSED FOR EXPORT PER WEEK



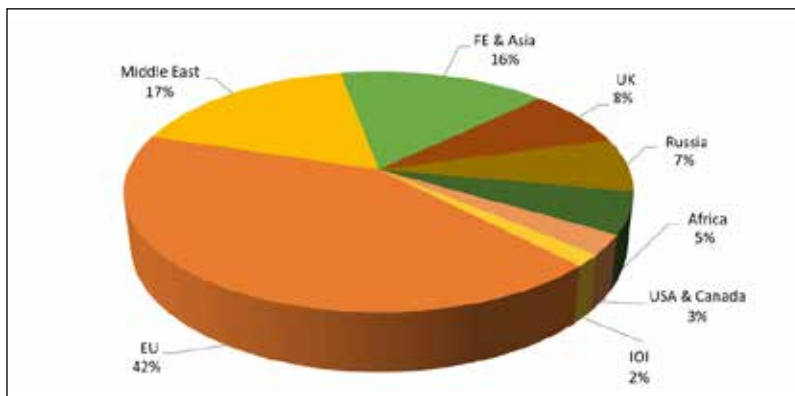
SOURCE: PPECB, 2015
 * 12.5 Kg equivalent cartons

PEAR PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2015
 * 12.5 Kg equivalent cartons

PEAR EXPORTS PER MARKET SEGMENT



SOURCE: PPECB, 2015

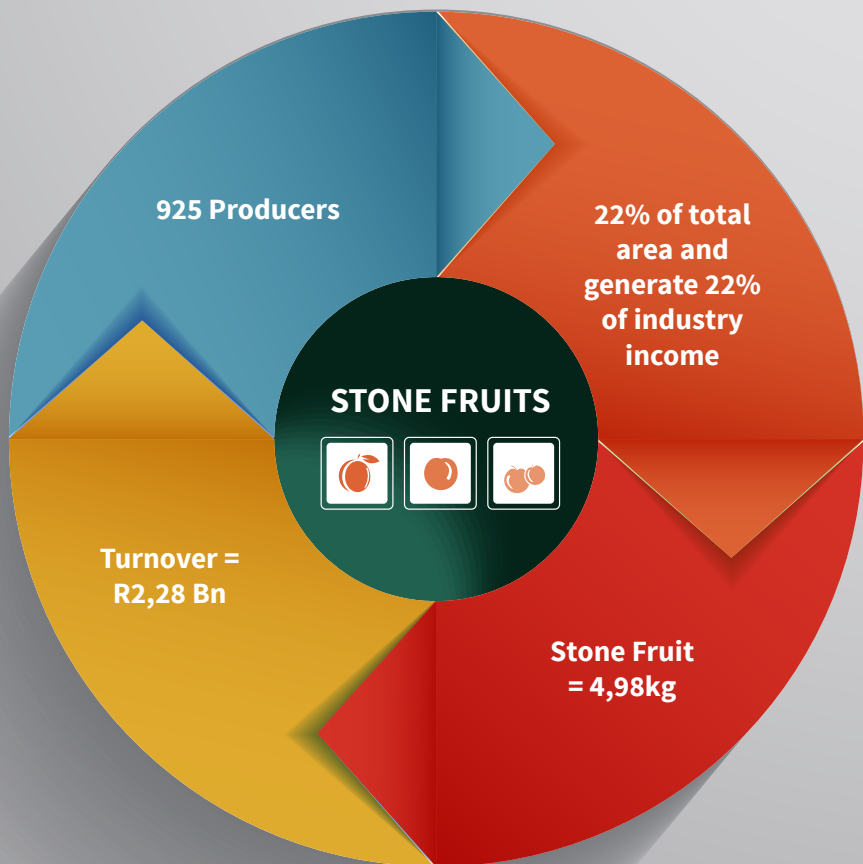
PEARS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2012	2013	2014	2015	% CHANGE 15 vs 14
PACKHAM'S TRIUMPH	5 125 795	5 221 032	5 574 791	5 836 055	5%
FORELLE	2 941 197	3 168 781	3 270 857	3 580 734	9%
WILLIAMS BON CHRETIEN	2 030 434	2 674 891	2 641 004	1 804 193	-32%
ABATE FETEL	793 913	1 083 448	1 406 134	1 168 933	-17%
VERMONT BEAUTY	1 077 165	1 309 903	1 436 788	1 161 722	-19%
DOYENNE DU COMICE	381 356	457 312	255 837	373 842	46%
ROSEMARIE	425 115	341 180	337 751	313 372	-7%
SEMPRE	347 582	417 718	436 419	300 929	-31%
BEURRE BOSC	455 207	514 730	324 420	274 666	-15%
GOLDEN RUSSET BOSC	285 161	299 087	229 113	223 786	-2%
FLAMINGO	122 460	94 074	103 038	87 403	-15%
CHEEKY	7 918	28 332	50 379	83 545	66%
BEURRE HARDY	142 750	123 143	81 104	64 005	-21%
BON ROUGE	52 666	58 999	59 768	46 445	-22%
CAPE ROSE	0	167	10 796	12 069	12%
COCHIA	5 130	7 110	6 750	11 340	68%
CLAPP'S FAVOURITE	6	246	6 599	10 206	55%
OTHER	33 981	32 267	17 413	7 472	-57%
TOTAL	14 227 837	15 832 419	16 248 960	15 360 718	-5%
% CHANGE (YEAR-ON-YEAR)		11%	3%	-5%	

SOURCE: PPECB, 2015

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy
12.5 Kg equivalent cartons





APRICOT PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	1 477 850	2 214
LANGKLOOF EAST	79 491	116
CERES	92 787	110
PIKETBERG	70 032	103
HEX VALLEY	61 909	80
VILLIERSDORP / VYEBOOM	48 814	57
LANGKLOOF WEST	27 607	45
SOUTHERN CAPE	25 312	37
WOLSELEY / TULBAGH	30 753	34
PAARL	19 137	33
NORTHERN PROVINCE	14 138	20
UPPER ORANGE RIVER	7 245	9
WORCESTER	7 318	8
CAPE TOWN	3 690	6
MPUMALANGA	3 921	6
EASTERN CAPE	2 902	5
FREE STATE	785	3
STELLENBOSCH	2 577	2
FRANSCHHOEK	250	0,3
NORTH WEST	184	0,3
TOTAL	1 976 702	2 888

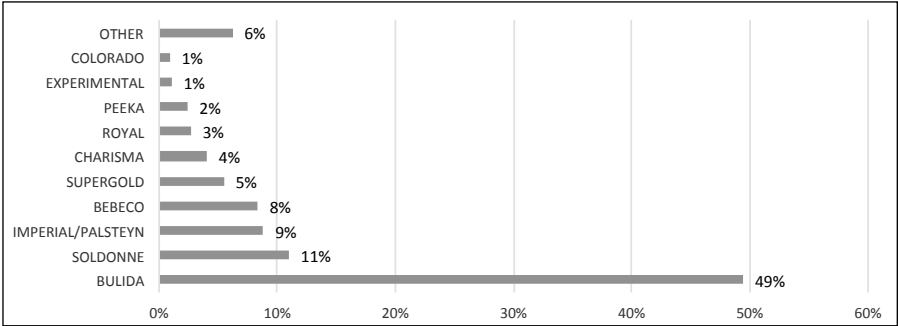
SOURCE: HORTGRO TREE CENSUS, 2015

APRICOT: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2010	2011	2012	2013	2014	2015
BULIDA	1 871	1 814	1 652	1 540	1 480	1 425
SOLDONNÉ	380	380	351	326	318	315
IMPERIAL / PALSTEYN	295	300	296	273	266	254
BEBECO	257	256	252	240	246	240
SUPERGOLD	214	209	198	172	167	157
CHARISMA	86	99	106	115	118	116
ROYAL	123	112	85	79	77	77
PEEKA	99	95	78	69	69	69
EXPERIMENTAL	31	37	38	34	30	30
RUSTIC	0	0	0	7	22	25
OTHER	153	161	175	164	170	178
TOTAL	3 509	3 462	3 230	3 020	2 962	2 888
% CHANGE (YEAR-ON-YEAR)		-1%	-7%	-6%	-2%	-2%

SOURCE: HORTGRO TREE CENSUS, 2015

CONTRIBUTION TO TOTAL APRICOT AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2015

APRICOT ORCHARD AGE DISTRIBUTION (HECTARES)

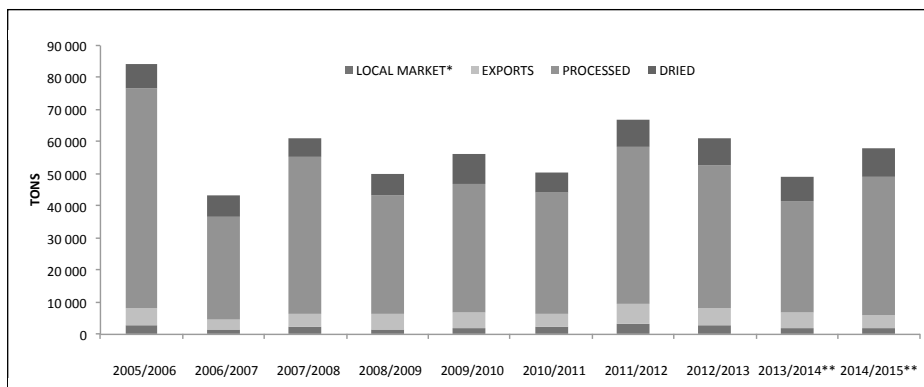
CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+YEARS
BULIDA	9	66	478	254	618
SOLDONNE	0	13	124	46	132
IMPERIAL/PALSTEYN	0	12	53	30	159
BEBECO	4	13	135	33	55
SUPERGOLD	1	7	27	18	104
CHARISMA	5	17	94	0	0
ROYAL	0	0	3	1	73
PEEKA	0	0	1	0	68
EXPERIMENTAL	0	3	27	0	0
RUSTIC	3	22	0	0	0
SOLITAIRE	0	0	22	0	0
COLORADO	0	22	0	0	0
SUAPRISEVEN	0	18	0	0	0
LADISUN	0	1	7	7	0
SUAPRININE	0	0	15	0	0
OTHER	17	29	28	4	9
TOTAL	39	223	1 014	394	1 218
% OF TOTAL AREA (HA)	1%	8%	35%	14%	42%

SOURCE: HORTGRO TREE CENSUS, 2015



CROP DISTRIBUTION: APRICOTS

YEAR OCT – SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2005/2006	84 311	2 745	5 326	68 641	7 600	-
2006/2007	43 212	1 594	3 114	31 749	6 755	-49%
2007/2008	61 221	2 565	3 865	49 076	5 715	42%
2008/2009	50 100	1 601	4 922	36 932	6 645	-18%
2009/2010	56 302	2 124	4 637	39 981	9 560	12%
2010/2011	50 451	2 190	4 190	37 747	6 325	-10%
2011/2012	66 805	3 359	6 097	48 792	8 725	32%
2012/2013	60 824	2 963	5 278	44 370	8 295	-9%
2013/2014**	48 773	2 028	4 615	35 058	7 425	-20%
2014/2015**	57 982	1 979	3 850	43 468	8 685	19%
AVERAGE CROP DISTRIBUTION (%)		4%	8%	75%	13%	



SOURCE: DAFF/PPECB, 2015

* Market sales & direct sales to supermarkets

** Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information.



HISTORICAL PRICE TRENDS: APRICOTS

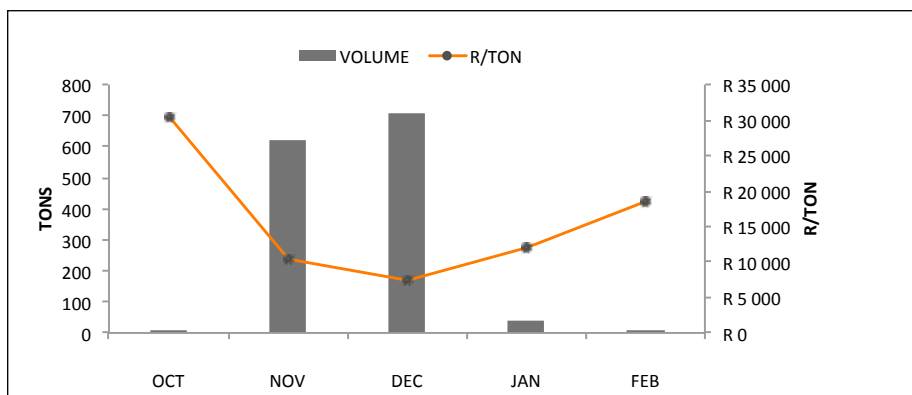
YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2005/2006	3 067	7 277	875	22 785	47 175	129 998	-
2006/2007	3 824	4 034	1 057	19 941	18 655	72 168	-44%
2007/2008	3 956	6 521	1 190	25 169	35 352	118 905	65%
2008/2009	5 218	10 050	1 565	27 989	57 822	143 594	21%
2009/2010	5 141	10 393	1 457	27 399	59 107	144 767	1%
2010/2011	5 618	12 210	1 048	14 193	63 458	117 221	-19%
2011/2012	5 410	12 952	2 121	38 774	94 962	237 205	102%
2012/2013	5 571	12 649	1 418	35 187	82 236	180 330	-24%
2013/2014**	6 902	16 280	1 707	32 789	83 207	175 846	-2%
2014/2015**	7 942	19 710	2 315	59 371	89 656	249 644	42%

SOURCE: DAFF, 2015

* Sales on major local fresh produce markets

** Last 2 seasons subject to possible adjustments

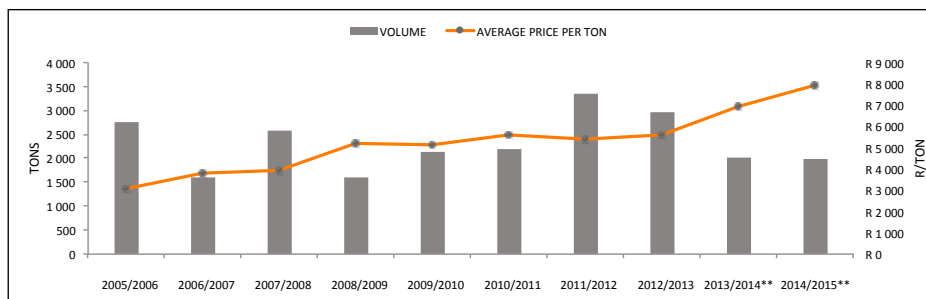
APRICOTS LOCAL MARKET SALES 2014/2015



SOURCE: DAFF, 2015

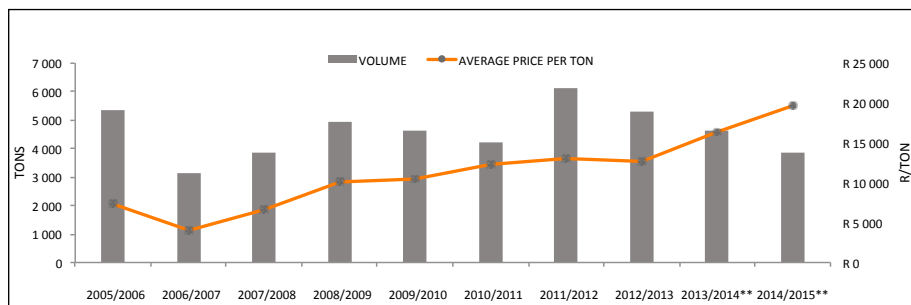
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

APRICOT LOCAL MARKET HISTORICAL SALES



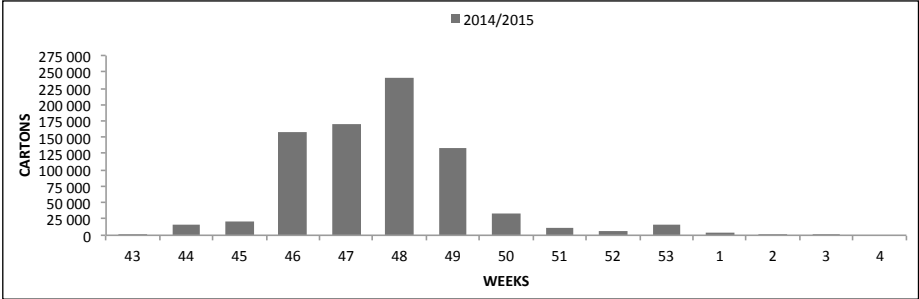
SOURCE: DAFF, 2015

APRICOTS EXPORT HISTORICAL SALES



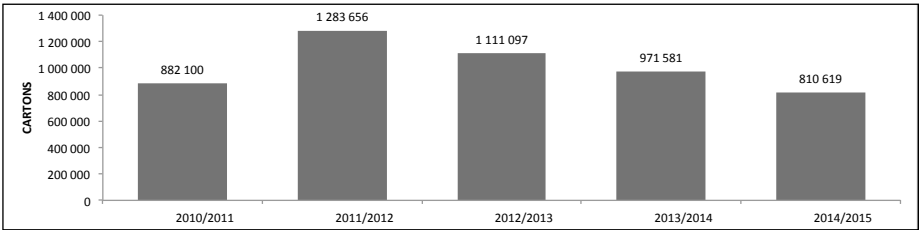
SOURCE: DAFF/PPECB, 2015

APRICOTS PASSED FOR EXPORT PER WEEK



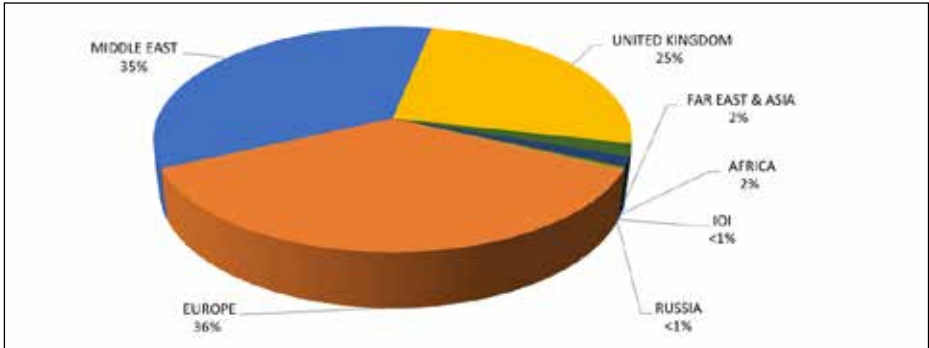
SOURCE: PPECB, 2015
* 4.75 kg equivalent cartons

APRICOTS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2015
* 4.75 kg equivalent cartons

APRICOTS EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2015

APRICOTS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2011/2012	2012/2013	2013/2014	2014/2015	% CHANGE 14/15 VS 13/14
IMPERIAL/PALSTEYN	660 833	570 576	428 666	403 863	-6%
CHARISMA	149 127	166 642	261 431	160 822	-38%
SUPERGOLD	206 290	167 991	100 801	90 735	-10%
BEBECO	117 086	85 516	95 864	75 544	-21%
SOLDONNE	100 056	49 895	59 724	36 005	-40%
HONEYCOT*	32 924	52 632	12 254	30 731	151%
PAZ	4 703	4 451	3 558	4 349	22%
BULIDA	4 120	3 120	2 341	3 110	33%
RUSTIC		155	1 509	1 919	27%
OTHER	8 520	10 119	5 435	3 542	-35%
TOTAL	1 283 656	1 111 097	971 581	810 619	
% CHANGE (YEAR-ON-YEAR)		-13%	-13%	-17%	

SOURCE: PPECB, 2015

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy
4.75 Kg equivalent cartons



PEACH PRODUCTION AREAS

DISTRICT	DESSERT PEACHES		CLING PEACHES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
CERES	413 627	357	997 304	1 022
PIKETBERG	259 135	272	70 190	67
KLEIN KAROO	244 218	222	2 372 565	2 846
NORTHERN PROVINCE	165 525	222	16 581	29
WOLSELEY / TULBAGH	217 740	174	415 879	417
PAARL	134 959	135	20 207	31
FREE STATE	35 481	84	7 725	19
MPUMALANGA	38 199	56	48 130	74
GAUTENG	24 728	36	953	1
NORTH WEST	54 863	36	7 972	6
LANGKLOOF EAST	28 457	30	100 116	104
WORCESTER	37 564	29	364 180	426
EASTERN CAPE	18 624	24	27 537	34
FRANSCHHOEK	13 566	20	11 610	17
SOUTHERN CAPE	9 639	13	241 760	368
STELLENBOSCH	15 738	11	30 198	22
UPPER ORANGE RIVER	5 000	8	0	0
VILLIERSDORP / VYEBOOM	9 985	8	168 093	164
GROENLAND	8 659	6	12 308	17
LANGKLOOF WEST	4 250	4	15 410	17
KWAZULU NATAL	0	0	5 334	6
LOWER ORANGE RIVER	18	0,03	174	0,5
TOTAL	1 739 975	1 746	4 934 226	5 688

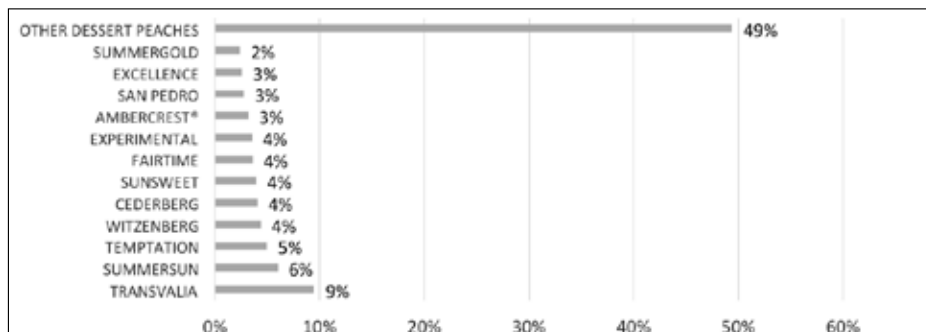
SOURCE: HORTGRO TREE CENSUS, 2015

AREA PLANTED PER CULTIVAR (HECTARES)

DESSERT PEACHES	2010	2011	2012	2013	2014	2015
TRANSVALIA	192	191	182	186	182	166
SUMMERSUN	75	86	89	98	100	104
TEMPTATION	16	38	65	78	80	86
WITZENBERG	79	80	80	79	78	76
SUNSWEEP	69	66	65	71	71	70
CEDERBERG	84	85	80	72	73	69
GOLDEN PRIDE	68	67	65	63	63	62
EXPERIMENTAL	61	70	56	59	66	61
FAIRTIME	21	24	35	35	33	55
SAN PEDRO	60	59	58	52	52	48
NOVADONNA	58	56	52	48	44	45
EXCELLENCE	11	18	31	37	44	41
OTHER DESSERT PEACHES	794	812	833	873	905	863
TOTAL	1 588	1 652	1 693	1 752	1 791	1 746
% CHANGE (YEAR-ON-YEAR)		4%	2%	3%	2%	-3%

SOURCE: HORTGRO TREE CENSUS, 2015

CONTRIBUTION TO TOTAL DESSERT PEACH AREA PER CULTIVAR



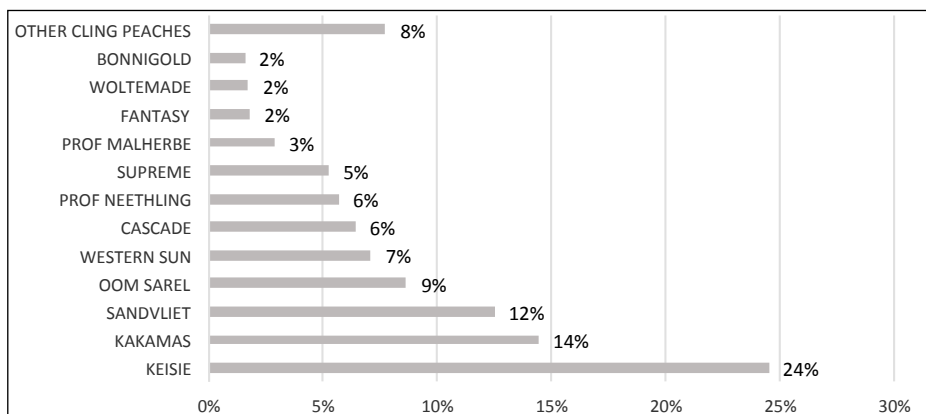
SOURCE: HORTGRO TREE CENSUS, 2015

AREA PLANTED PER CULTIVAR (HECTARES)

CLING PEACHES	2010	2011	2012	2013	2014	2015
KEISIE	1 431	1 449	1 420	1 401	1 394	1 392
KAKAMAS	1 132	1 040	911	865	854	820
SANDVLIT	723	721	689	696	697	710
OOM SAREL	736	673	581	527	498	491
WESTERN SUN	497	467	439	417	418	402
CASCADE	159	178	233	280	323	364
PROF NEETHLING	589	512	431	351	340	322
SUPREME	291	306	298	307	307	297
PROF MALHERBE	244	226	192	183	175	163
FANTASY	0	0	0	80	87	102
WOLTEMADE	138	128	117	108	107	98
BONNIGOLD	113	112	107	100	92	88
OTHER CLING PEACHES	515	477	466	376	379	439
TOTAL	6 567	6 289	5 885	5 690	5 671	5 688
% CHANGE (YEAR-ON-YEAR)	-	-4%	-6%	-3%	0%	0%

SOURCE: HORTGRO TREE CENSUS, 2015

CONTRIBUTION TO TOTAL CLING PEACH AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2015

DESSERT PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+YEARS
TRANSVALIA	0	4	45	38	78
SUMMERSUN	6	22	67	2	7
TEMPTATION	7	57	22	0	0
WITZENBERG	0	2	68	5	2
CEDERBERG	0	6	64	0	0
SUNSWEEP	0	2	55	10	2
FAIRTIME	0	3	24	6	29
EXPERIMENTAL	3	21	38	0	0
AMBERCREST®	0	13	41	0	1
SAN PEDRO	0	0	3	8	37
EXCELLENCE	0	2	26	11	6
SUMMERGOLD	2	9	30	0	0
RICH LADY	0	2	38	0	0
NOVADONNA	0	6	13	3	18
SUNCREST	0	0	14	11	13
EARLIGRANDE	0	4	10	4	20
SANDVLIET	16	11	8	2	0
OTHER DESSERT PEACHES	50	143	308	21	147
TOTAL	84	307	874	119	362
% OF TOTAL AREA (HA)	5%	18%	50%	7%	21%

SOURCE: HORTGRO TREE CENSUS, 2015

CLING PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+YEARS
KEISIE	32	63	812	317	168
KAKAMAS	14	17	338	130	320
SANDVLIET	29	59	325	117	180
OOM SAREL	7	28	110	33	314
WESTERN SUN	0	0	374	25	3
CASCADE	80	98	186	0	0
PROF NEETHLING	0	0	1	15	306
SUPREME	7	17	272	1	0
PROF MALHERBE	3	1	22	11	126
FANTASY	19	11	73	0	0
WOLTEMADE	0	0	8	7	83
BONNIGOLD	0	12	29	13	35
GOUDMYN	0	3	21	3	58
GOLDEN PRIDE	9	35	21	0	0
AUTUMN CRUNCH	17	9	39	0	0
WESTERN CLING	0	2	26	9	16
OTHER CLING PEACHES	0	17	71	4	78
TOTAL	217	370	2 728	685	1 689
% OF TOTAL AREA (HA)	4%	7%	48%	12%	30%

SOURCE: HORTGRO TREE CENSUS, 2015

CROP DISTRIBUTION: PEACHES & NECTARINES

YEAR OCT – SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2005/2006	175 430	36 604	5 524	126 041	7 261	-
2006/2007	177 571	37 344	6 745	124 860	8 622	1%
2007/2008	182 785	38 952	7 416	128 045	8 372	3%
2008/2009	164 286	32 673	7 359	112 487	11 767	-10%
2009/2010	167 352	39 352	9 350	106 773	11 878	2%
2010/2011	171 104	42 627	8 815	108 912	10 750	2%
2011/2012	191 673	45 585	11 388	125 706	8 994	12%
2012/2013	184 051	40 675	11 209	121 539	10 628	-4%
2013/2014**	155 864	33 938	11 301	102 347	8 278	-15%
2014/2015**	210 271	36 982	14 313	146 148	12 828	35%
AVERAGE CROP DISTRIBUTION (%)		22%	5%	68%	6%	



SOURCE: DAFF/PPECB, 2015

* Market sales & direct sales to supermarkets

** Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information.

HISTORICAL PRICE TRENDS: PEACHES & NECTARINES

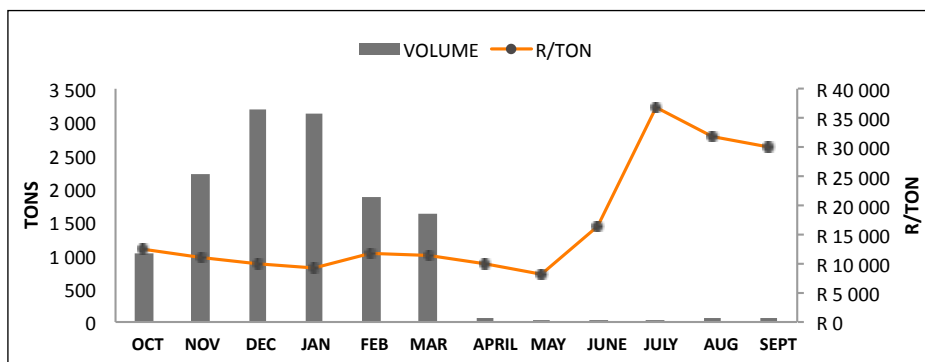
YEAR OCT – SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TO- TAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2005/2006	5 017	7 956	976	15 200	227 599	365 777	-
2006/2007	4 667	9 099	1 356	22 768	235 665	427 750	17%
2007/2008	5 234	10 188	1 429	23 773	279 439	486 152	14%
2008/2009	6 362	12 696	1 767	37 891	301 316	538 015	11%
2009/2010	6 005	13 856	1 480	37 244	365 874	561 108	4%
2010/2011	6 692	14 201	1 575	28 715	410 424	610 725	9%
2011/2012	6 941	15 314	1 920	24 852	484 991	751 172	23%
2012/2013	8 027	16 743	2 205	28 274	507 905	804 169	7%
2013/2014**	9 396	19 403	2 653	32 884	524 138	828 581	3%
2014/2015**	9 875	21 214	3 133	66 430	639 023	1 163 322	40%

SOURCE: DAFF, 2015

* Sales on major local fresh produce markets

** Last 2 seasons subject to possible adjustments

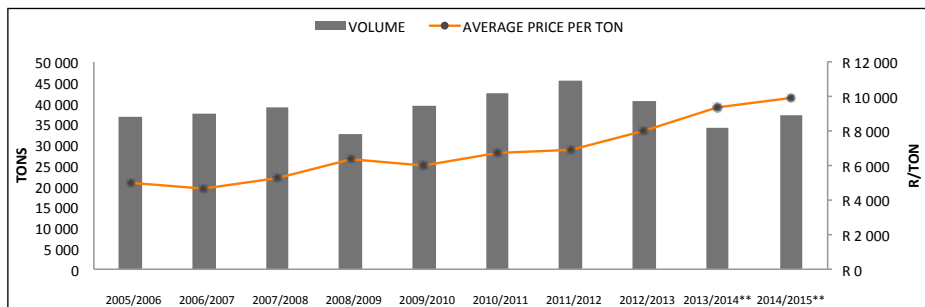
LOCAL MARKET SALES 2014/2015: PEACHES



SOURCE: DAFF, 2015

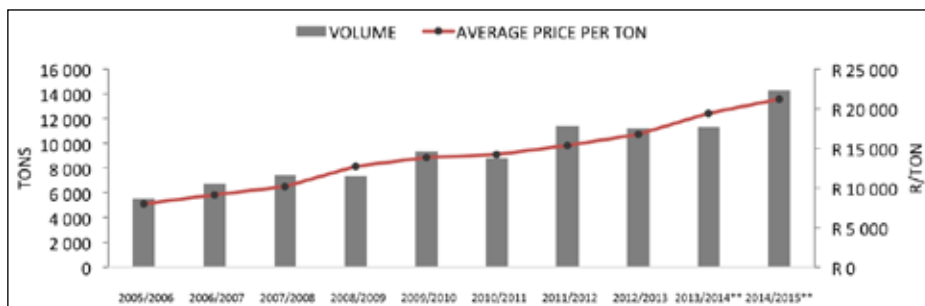
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

LOCAL MARKET HISTORICAL SALES: PEACHES & NECTARINES



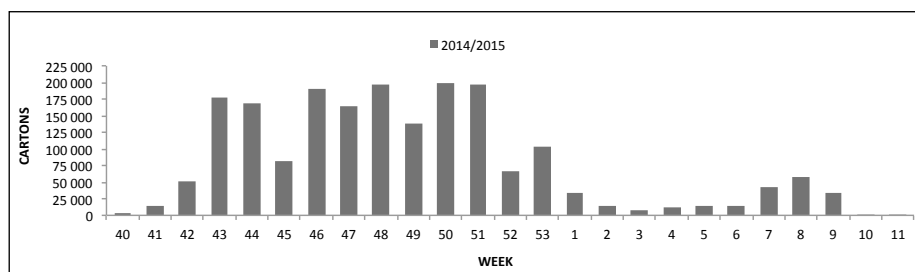
SOURCE: DAFF, 2015

EXPORT HISTORICAL VOLUMES: PEACHES & NECTARINES



SOURCE: DAFF; PPECB, 2015

PASSED FOR EXPORT PER WEEK: PEACHES

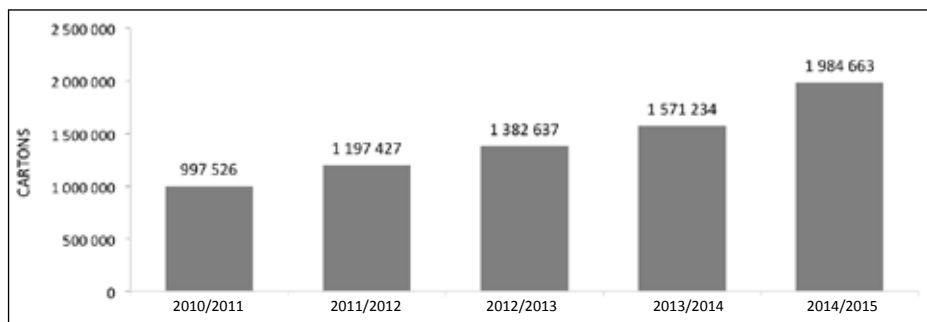


SOURCE: PPECB, 2015

* 2.5 kg equivalent cartons



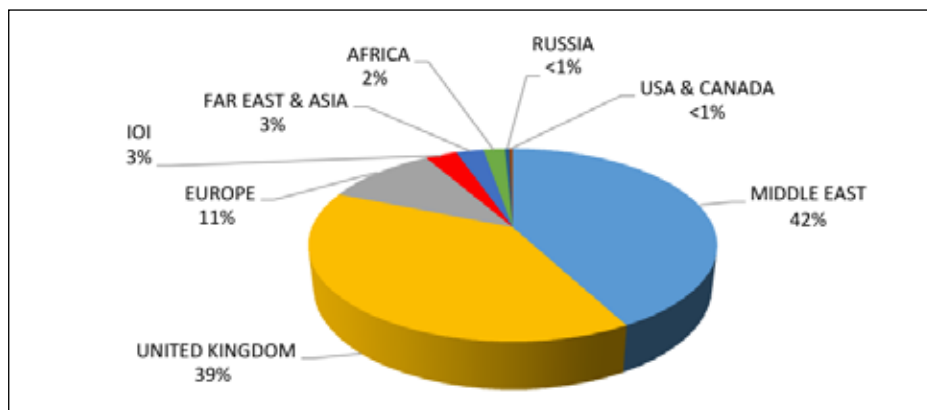
PEACHES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2015

* 2.5 kg equivalent cartons

PEACH EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2015

CARTONS PASSED FOR EXPORT PER CULTIVAR: PEACHES

CULTIVAR	2011/2012	2012/2013	2013/2014	2014/2015	% CHANGE 14/15 VS 13/14
TRANSVALIA	343 064	256 791	335 512	277 216	-17%
TEMPTATION	8 344	36 122	88 575	166 558	88%
AMBERCREST®	23 155	72 550	104 850	156 184	49%
JIM DANDY	80 612	116 928	110 041	141 004	28%
RICH LADY	109 228	102 992	102 917	137 811	34%
FAIRTIME	62 242	121 476	115 306	101 400	-12%
SPRING PRINCESS	16 916	11 955	21 581	96 454	347%
BRITTANEY LANE	64 027	70 226	75 301	93 351	24%
MAJESTIC DELIGHT	0	8 453	27 213	61 880	127%
EXCELLENCE	38 910	43 152	38 410	59 925	56%
SUMMERTIME	2 150	2 060	25 721	54 626	112%
SAN PEDRO	91 130	68 885	43 157	50 346	17%
SCARLET RICH	9 744	27 192	29 520	49 395	67%
NOVADONNA	48 793	57 078	51 623	42 155	-18%
SUMMER ZEE	25 681	34 000	24 626	38 380	56%
JULIENICE	6 294	17 468	22 821	32 491	42%
EARLIGRANDE	22 176	26 830	24 699	30 590	24%
EARLIRICH	4 246	17 121	20 021	27 845	39%
CRIMSON DELIGHT	0	1 967	9 452	25 461	169%
DECEMBER PRINCESS	23 852	15 726	23 462	24 388	4%
JULIEPRETTY	4 378	12 477	10 474	22 794	118%
SNOW ANGEL	0	678	5 204	21 466	312%
EARLIBLUSH	0	6 545	20 735	17 399	-16%
SNOWCREST	13 341	28 561	23 671	15 900	-33%
SATIN DELIGHT	0	3 270	15 039	14 758	-2%
IVORY PRINCESS	3 345	2 851	12 454	13 321	7%
SWEET DECEMBER	2 882	15 330	7 278	12 110	66%
FIRE RICH	24	8 141	8 351	12 067	45%
SCARLET	14 768	10 249	16 731	11 725	-30%
OTHER	178 126	185 564	156 489	175 664	12%
TOTAL	1 197 427	1 382 637	1 571 234	1 984 663	
% CHANGE (YEAR-ON-YEAR)		15%	14%	26%	

SOURCE: PPECB, 2015

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy 2.5 Kg equivalent cartons



NECTARINES PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	1 369 148	959
WOLSELEY / TULBAGH	342 834	276
PAARL	227 250	193
NORTHERN PROVINCE	256 760	225
KLEIN KAROO	214 921	181
PIKETBERG	99 839	84
WORCESTER	80 711	60
LANGKLOOF EAST	63 713	53
VILLIERSDORP / VYEBOOM	51 058	43
STELLENBOSCH	67 598	46
MPUMALANGA	16 312	20
GAUTENG	13 759	20
FRANSCHHOEK	22 674	20
EASTERN CAPE	12 573	15
LANGKLOOF WEST	23 787	11
GROENLAND	11 321	9
FREE STATE	3 883	7
LOWER ORANGE RIVER	5 514	4
SOUTHERN CAPE	1 225	1
UPPER ORANGE RIVER	460	1
TOTAL	2 885 340	2 229

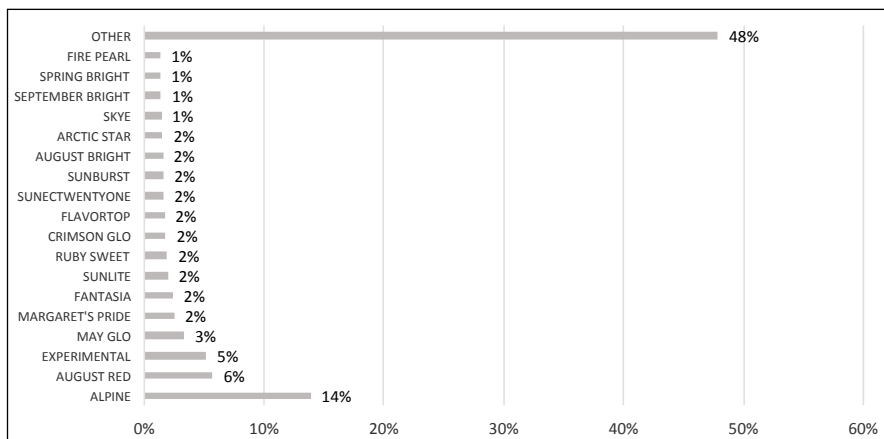
SOURCE: HORTGRO TREE CENSUS, 2015

AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2010	2011	2012	2013	2014	2015
ALPINE	317	328	334	324	327	309
AUGUST RED	101	105	117	124	123	128
EXPERIMENTAL	119	140	138	127	128	115
MAY GLO	131	128	104	92	85	74
MARGARET'S PRIDE	77	73	60	60	57	55
FANTASIA	71	67	55	55	53	53
SUNLITE	76	67	54	46	44	44
RUBY SWEET	76	80	72	56	49	43
CRIMSON GLO	38	42	41	51	49	40
FLAVORTOP	50	47	41	43	43	38
SUNECTWENTYONE	14	16	26	31	33	35
SUNBURST	32	31	36	36	35	35
AUGUST BRIGHT	9	10	20	33	33	35
ARCTIC STAR	34	35	35	38	34	34
SKYE	22	23	30	32	32	32
SEPTEMBER BRIGHT	23	23	21	31	31	31
SPRING BRIGHT	26	28	25	31	31	30
FIRE PEARL	16	16	23	29	29	30
OTHER	872	898	907	1 003	1 009	1 067
TOTAL	2 103	2 158	2 140	2 239	2 228	2 229
% CHANGE (YEAR-ON-YEAR)	-	3%	-1%	5%	-1%	0%

SOURCE: HORTGRO TREE CENSUS, 2015

CONTRIBUTION TO TOTAL NECTARINE AREA PER CULTIVAR



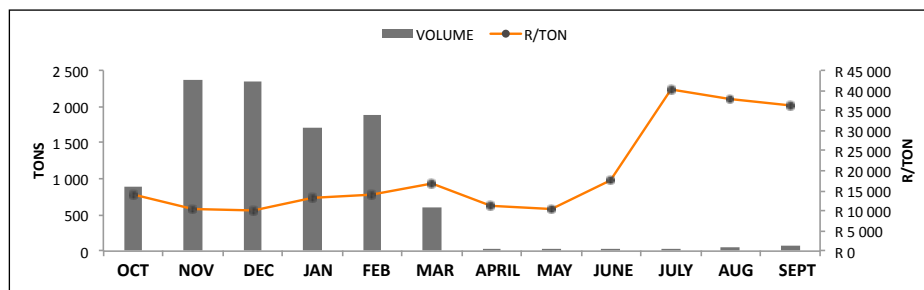
SOURCE: HORTGRO TREE CENSUS, 2015

NECTARINE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
ALPINE	4	21	196	78	11
AUGUST RED	4	23	72	5	24
EXPERIMENTAL	0	35	78	2	0
MAY GLO	0	1	25	23	26
MARGARET'S PRIDE	0	0	17	10	29
FANTASIA	2	2	2	1	46
SUNLITE	0	0	5	7	31
RUBY SWEET	0	4	39	0	0
CRIMSON GLO	0	0	40	0	0
FLAVORTOP	0	2	6	0	29
SUNECTWENTYONE	2	14	19	0	0
SUNBURST	0	4	31	0	0
AUGUST BRIGHT	1	23	10	0	0
ARCTIC STAR	0	6	28	0	0
SKYE	1	12	19	0	0
SEPTEMBER BRIGHT	0	1	30	0	0
SPRING BRIGHT	0	3	27	0	0
FIRE PEARL	1	7	22	0	0
CRIMSON BLAZE	0	7	22	0	0
OTHER	81	194	638	23	102
TOTAL	97	357	1 328	150	297
% OF TOTAL AREA (HA)	4%	16%	60%	7%	13%

SOURCE: HORTGRO TREE CENSUS, 2015

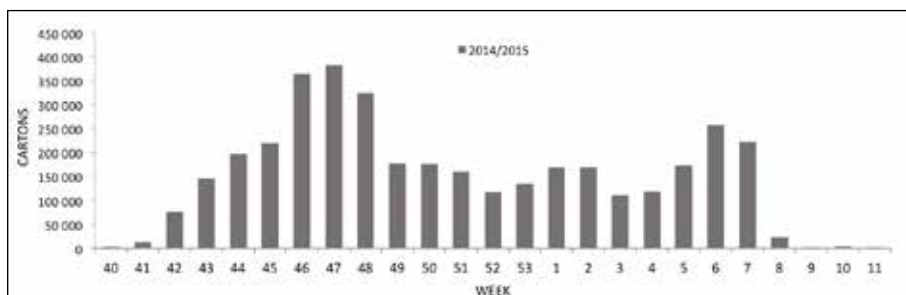
NECTARINE LOCAL MARKET SALES 2014/2015



SOURCE: DAFF, 2015

* 2.5 kg equivalent cartons

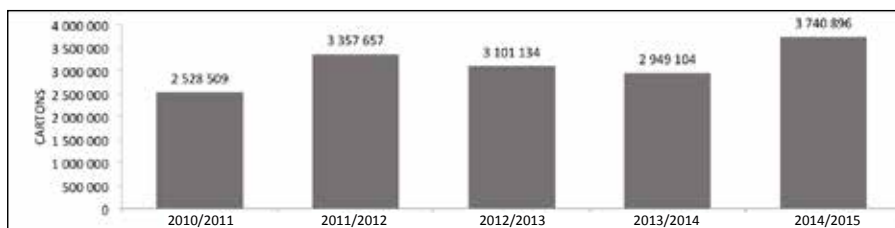
PASSED FOR EXPORT PER WEEK: NECTARINES



SOURCE: PPECB, 2015

* 2.5 kg equivalent cartons

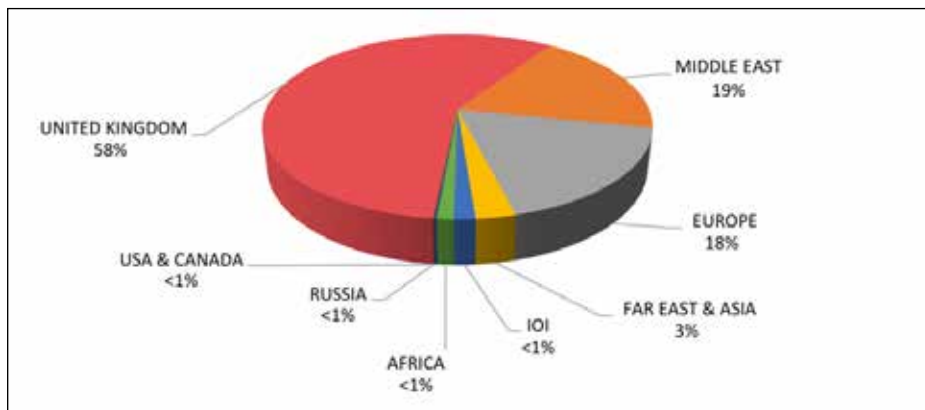
NECTARINE PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2015

* 2.5 kg equivalent cartons

NECTARINE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2015

CARTONS PASSED FOR EXPORT PER CULTIVAR: NECTARINES

CULTIVAR	2011/2012	2012/2013	2013/2014	2014/2015	% CHANGE 14/15 VS 13/14
ALPINE	1 030 212	714 812	684 213	900 093	32%
AUGUST RED	284 822	472 220	523 309	563 556	8%
SUPER STAR®	16 194	44 626	62 263	122 238	96%
SUMMER BRIGHT	92 254	96 454	44 013	96 649	120%
MARGARET'S PRIDE	86 592	91 710	72 668	85 945	18%
SUNBURST	29 466	46 182	76 471	82 418	8%
ARCTIC STAR	40 725	41 282	30 083	73 962	146%
STARBORNE	77 405	63 383	42 291	73 772	74%
RUBY DIAMOND	39 041	50 790	29 750	71 722	141%
SEPTEMBER BRIGHT	45 573	62 724	83 093	70 930	-15%
CRIMSON GLO	63 735	56 764	53 393	69 436	30%
SPRING BRIGHT	63 723	49 696	61 002	60 330	-1%
NECTAGALA	7 998	14 855	21 768	58 410	168%
RUBY SWEET	92 910	49 602	27 320	56 438	107%
MAY GLO	186 080	110 681	48 831	55 499	14%
SUMMER FIRE	75 385	55 108	36 788	46 640	27%
AUGUST BRIGHT	29 052	32 634	33 108	45 277	37%
DONNARINE	34 010	60 243	54 636	40 098	-27%
SKYE	26 567	29 766	18 271	39 463	116%
ARCTIC RUNNER	20 651	22 460	5 705	39 178	587%
REGAL PEARL	28 629	39 438	29 183	38 476	32%
UNICO	33 933	51 972	41 556	37 924	-9%
N47-13(LUCIANA)	788	28 847	44 201	37 678	-15%
ROYAL GLO	60 196	23 047	31 656	36 638	16%
FIRE PEARL	49 039	45 144	32 873	36 106	10%
RED JEWEL	78 599	51 682	47 353	34 371	-27%
FLAVELA (N2-36)	4 412	14 238	30 785	34 340	12%
DIAMOND BRIGHT	35 551	38 444	18 549	31 767	71%
TURQUOISE®	13 247	17 914	8 108	31 644	290%
NECTARGOLD®	3 020	0	11 453	28 588	150%
OTHER	707 850	624 414	644 412	741 309	15%
TOTAL	3 357 657	3 101 134	2 949 104	3 740 896	
% CHANGE (YEAR-ON-YEAR)		-8%	-5%	27%	

SOURCE: PPECB, 2015

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

* 2.5 Kg equivalent cartons

PLUM PRODUCTION AREAS

DISTRICT	PLUMS		PRUNES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	2 437 702	1 468	17 621	22
PAARL	1 843 140	985	0	0
WOLSELEY / TULBAGH	889 842	518	82 975	115
STELLENBOSCH	868 685	460	21	0
CERES	899 235	438	75 492	109
FRANSCHHOEK	557 764	320	0	0
LANGKLOOF EAST	279 411	202	500	1
VILLIERSDORP / VYEBOOM	288 593	152	1 327	2
GROENLAND	221 871	119	0	0
WORCESTER	197 778	118	2 267	3
SOUTHERN CAPE	176 478	115	0	0
PIKETBERG	165 186	86	7 510	3
SOMERSET WEST	214 923	81	0	0
LANGKLOOF WEST	65 741	40	0	0
NORTHERN PROVINCE	45 716	33	0	0
LOWER ORANGE RIVER	33 008	23	12 449	8
CAPE TOWN	23 780	16	0	0
GAUTENG	10 601	11	0	0
EASTERN CAPE	8 321	8	3 000	4
MPUMALANGA	5 455	4	0	0
FREE STATE	1 750	3	1 040	3
UPPER ORANGE RIVER	1 650	2	0	0
NORTH WEST	4 456	2	0	0
TOTAL	9 241 086	5 205	204 202	269

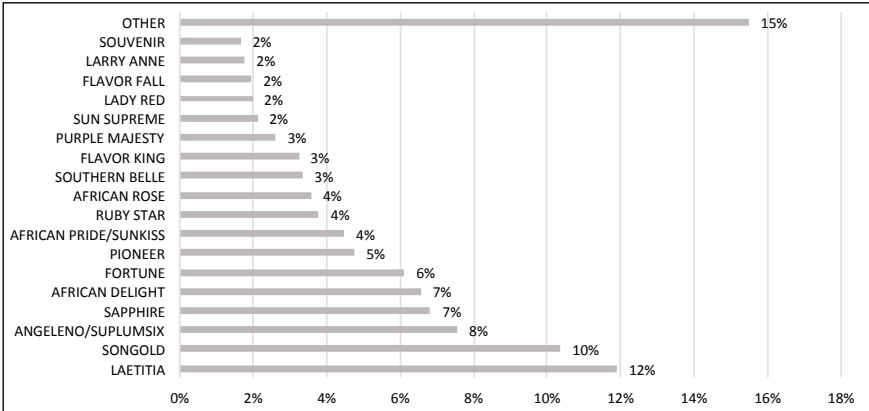
SOURCE: HORTGRO TREE CENSUS, 2015

AREA PLANTED PER CULTIVAR (HECTARES)

PLUMS	2010	2011	2012	2013	2014	2015
LAETITIA	625	607	603	597	597	619
SONGOLD	618	602	576	548	541	539
ANGELENO/SUPLUMSIX	273	290	309	329	350	393
SAPPHIRE	395	396	386	364	357	355
AFRICAN DELIGHT	239	293	329	335	336	341
FORTUNE	247	240	257	267	281	318
PIONEER	317	327	305	281	269	247
AFRICAN PRIDE/SUNKISS	243	246	242	242	243	233
RUBY STAR	0	0	0	120	139	197
AFRICAN ROSE	82	113	150	168	175	186
SOUTHERN BELLE	190	191	191	176	177	174
FLAVOR KING	167	173	188	175	173	168
PURPLE MAJESTY	99	113	125	130	135	136
SUN SUPREME	88	110	117	112	112	110
LADY RED	137	137	120	111	107	103
FLAVOR FALL	31	76	86	88	93	101
LARRY ANNE	55	55	69	91	91	92
SOUVENIR	92	95	92	92	92	86
OTHER	569	645	669	668	730	806
TOTAL	4 466	4 708	4 814	4 895	5 000	5 205
% CHANGE (YEAR-ON-YEAR)	-	5%	2%	2%	2%	4%

SOURCE: HORTGRO TREE CENSUS, 2015

CONTRIBUTION TO TOTAL PLUM AREA PER CULTIVAR



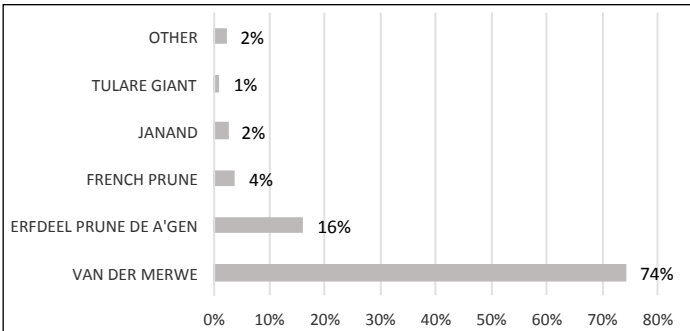
SOURCE: HORTGRO TREE CENSUS, 2015

PRUNES ORCHARD AGE DISTRIBUTION (HECTARES)

PRUNES	2010	2011	2012	2013	2014	2015
VAN DER MERWE	247	226	234	211	197	199
ERFDEEL PRUNE DE A'GEN	162	125	110	71	53	51
FRENCH PRUNE	10	10	10	10	10	10
JANAND	5	5	5	5	6	7
TULURE GIANT	1	1	1	3	3	3
OTHER	6	6	6	7	6	6
TOTAL	431	373	366	307	276	276
% CHANGE (YEAR-ON-YEAR)	-	-14%	-2%	-16%	-10%	0%

SOURCE: HORTGRO TREE CENSUS, 2015

CONTRIBUTION TO TOTAL PRUNE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2015

PLUM ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+YEARS
LAETITIA	41	86	122	54	316
SONGOLD	16	39	97	30	358
ANGELENO/SUPLUMSIX	62	56	104	64	106
SAPPHIRE	7	26	130	32	161
AFRICAN DELIGHT	5	69	264	3	1
FORTUNE	54	46	183	15	20
PIONEER	0	3	129	50	66
AFRICAN PRIDE/SUNKISS	5	19	176	22	11
RUBY STAR	70	107	20	1	0
AFRICAN ROSE	20	62	104	0	0
SOUTHERN BELLE	3	7	131	26	7
FLAVOR KING	2	28	106	22	11
PURPLE MAJESTY	4	38	94	0	0
SUN SUPREME	0	19	87	3	1
LADY RED	1	1	75	3	23
FLAVOR FALL	9	56	35	0	1
LARRY ANNE	4	40	19	3	25
SOUVENIR	0	4	23	18	42
EXPERIMENTAL	0	32	42	0	0
SEPTEMBER YUMMY	22	18	27	0	0
OTHER	132	168	232	27	106
TOTAL	456	925	2 199	372	1 253
% OF TOTAL AREA (HA)	9%	18%	42%	7%	24%

SOURCE: HORTGRO TREE CENSUS, 2015

PRUNE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+YEARS
VAN DER MERWE	10	3	67	11	109
ERFDEEL PRUNE DE A'GEN	2	0	6	0	35
FRENCH PRUNE	0	0	0	0	10
JANAND	1	1	3	0	1
TULARE GIANT	0	2	1	0	0
OTHER	0	0	3	2	1
TOTAL	12	6	80	13	157
% OF TOTAL AREA (HA)	5%	2%	30%	5%	58%

SOURCE: HORTGRO TREE CENSUS, 2015

CROP DISTRIBUTION: PLUMS

YEAR OCT - SEPT	PLUMS					PRUNES	
	TOTAL PRODUC- TION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUC- TION	TOTAL PRODUC- TION	CHANGE IN TOTAL PRODUC- TION
	(TON)	(TON)	(TON)	(TON)	%	(TON)	%
2005/2006	39 018	9 416	28 174	1 696	-	4 143	-
2006/2007	54 908	12 097	40 679	2 122	41%	3 822	-8%
2007/2008	62 720	14 875	46 639	1 206	14%	3 980	4%
2008/2009	59 961	11 710	46 713	1 538	-4%	4 120	4%
2009/2010	56 009	13 441	41 353	1 215	-7%	3 795	-8%
2010/2011	67 082	15 600	49 326	2 156	20%	3 604	-5%
2011/2012	66 977	15 261	50 004	1 712	-9%	3 490	-3%
2012/2013	81 828	18 945	59 561	3 322	24%	3 185	-9%
2013/2014**	74 333	17 008	55 286	2 038	-8%	2 942	-8%
2014/2015**	81 233	18 746	60 413	2 074	7%	2 846	-3%
AVERAGE CROP DISTRIBUTION (%)		23%	74%	3%			



SOURCE: DAFF; PPECB, 2015

* Market sales & direct sales to supermarkets

** Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information.

HISTORICAL PRICE TRENDS: PLUMS

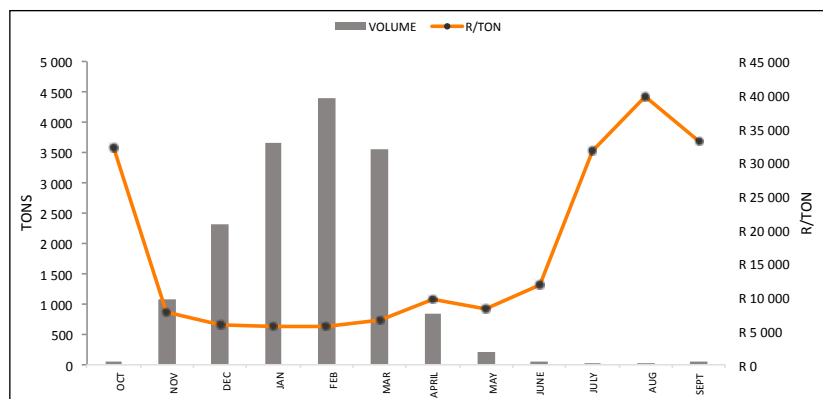
YEAR OCT - SEPT	PLUMS						PRUNES			
	SALES ON MARKETS*	EXPORTS NET REALISA- TION	PRO- CESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION	GROSS VALUE PRUNES DRIED	GROSS VALUE PRUNES FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	%	(R1,000)	(R1,000)	(R1,000)	%
2005/2006	3 163	5 903	99	194 671	194 671	-	9 427	2 658	12 085	-
2006/2007	3 016	5 836	119	274 198	274 198	41%	14 580	3 299	17 879	48%
2007/2008	3 072	6 243	150	337 057	337 057	23%	16 019	2 834	18 853	5%
2008/2009	3 929	7 739	375	408 115	408 115	21%	18 877	3 451	22 329	18%
2009/2010	3 852	8 112	203	387 484	387 484	-5%	15 899	4 844	20 743	-7%
2010/2011	4 081	9 709	293	543 269	543 269	40%	10 685	7 556	18 242	-12%
2011/2012	4 415	10 384	275	526 845	526 845	-3%	11 002	5 650	16 652	-9%
2012/2013	4 236	10 861	317	662 032	662 032	26%	9 992	7 611	17 603	6%
2013/2014**	4 998	15 390	310	867 248	867 248	31%	6 566	7 473	14 038	-20%
2014/2015**	5 605	13 954	319	862 255	862 255	-1%	16 974	5 643	22 617	61%

SOURCE: DAFF, 2015

* Sales on major local fresh produce markets

** Last 2 seasons subject to possible adjustments

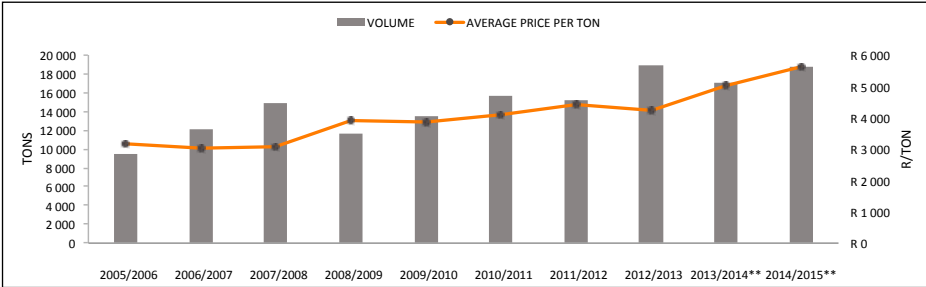
PLUM LOCAL MARKET SALES 2014/2015



SOURCE: DAFF, 2015

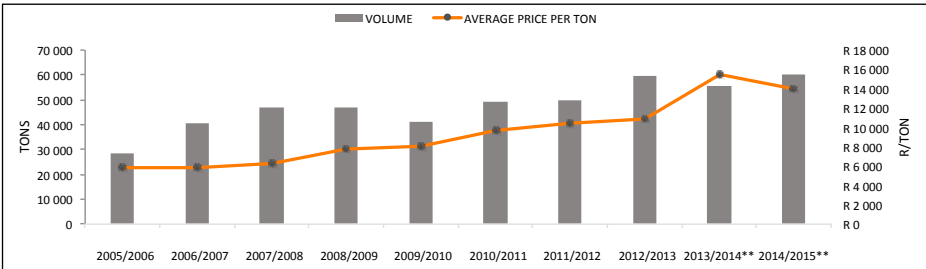
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

PLUM LOCAL MARKET HISTORICAL SALES



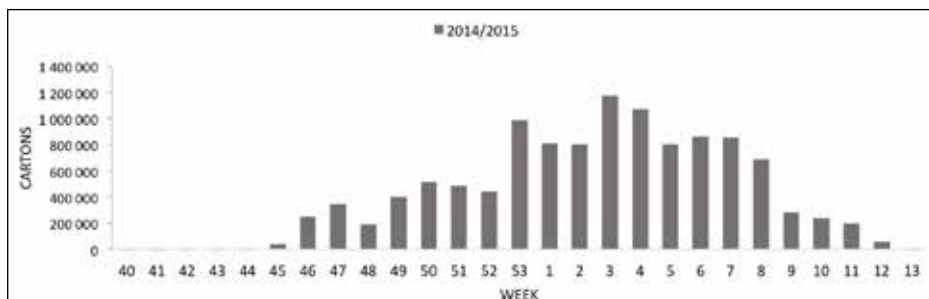
SOURCE: DAFF, 2015

PLUM EXPORTS HISTORICAL VOLUMES



SOURCE: DAFF, 2015

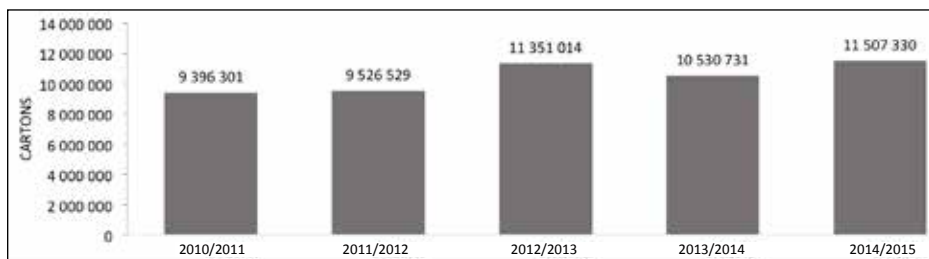
PLUMS PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2015

* 5.25 kg equivalent cartons

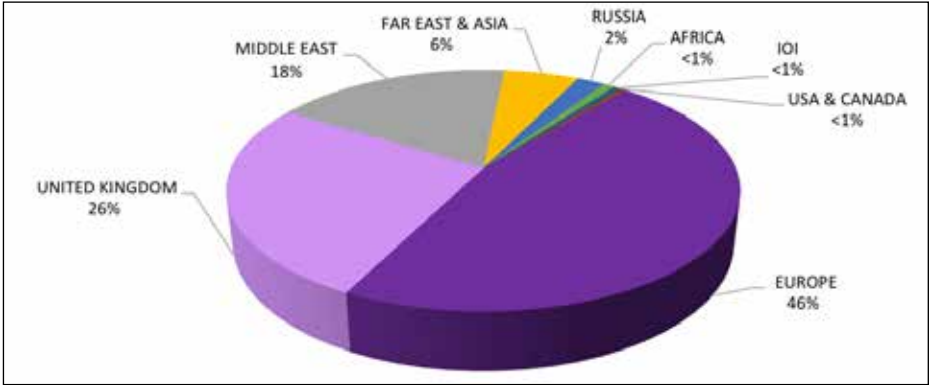
PLUMS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2015

* 5.25 kg equivalent cartons

PLUM EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2015

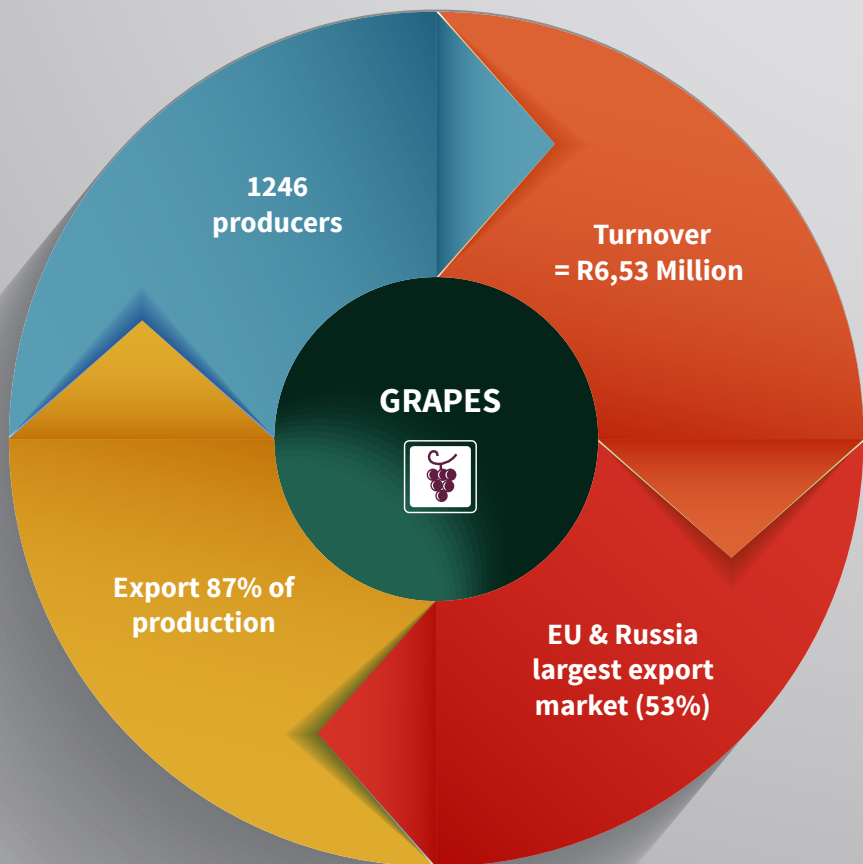
CARTONS PASSED FOR EXPORT PER CULTIVAR: PLUMS

CULTIVAR	2011/2012	2012/2013	2013/2014	2014/2015	% CHANGE 14/15 VS 13/14
LAETITIA	1 740 415	1 963 277	1 881 125	1 815 703	-3%
SONGOLD	1 406 859	1 523 564	1 638 719	1 491 808	-9%
AFRICAN DELIGHT	334 457	505 515	697 459	1 171 701	68%
FORTUNE	781 194	905 978	793 254	870 880	10%
SAPPHIRE	683 156	830 636	769 174	746 526	-3%
ANGELENO/SUPLUMSIX	771 995	1 091 268	859 964	710 493	-17%
SOUTHERN BELLE	668 070	868 471	645 722	654 086	1%
AFRICAN PRIDE/SUNKISS	495 038	591 748	453 616	564 483	24%
PIONEER	705 973	474 668	402 010	429 769	7%
FLAVOR KING	305 717	371 906	290 439	352 893	22%
PURPLE MAJESTY	190 556	233 345	241 706	326 192	35%
LADY RED	319 697	356 150	216 332	299 215	38%
AFRICAN ROSE	87 776	188 368	326 017	284 950	-13%
SUN SUPREME	134 819	201 210	213 380	282 095	32%
RUBY STAR	4 593	32 688	107 039	256 283	139%
LARRY ANNE	127 946	217 473	147 725	213 584	45%
FLAVOR FALL	43 296	81 566	112 081	150 056	34%
SOUVENIR	218 151	261 572	166 961	143 624	-14%
BLACK DIAMOND/SUPLUMELEVEN	79 470	122 525	87 856	130 675	49%
BLACK PEARL	34 388	58 341	81 068	89 009	10%
RUBY RED	58 005	87 017	42 807	67 343	57%
BLACK GIANT	21 572	43 101	45 998	64 939	41%
SEPTEMBER YUMMY	2 487	27 618	56 894	62 049	9%
RUBY NEL / REUBENNEL	122 256	76 999	34 090	30 694	-10%
AUGUST YUMMY	12 359	17 970	20 371	28 214	38%
SUNDEW	59 409	56 871	41 373	27 890	-33%
PLUMRED VI	0	4 499	17 658	24 036	36%
SOLAR ECLIPSE	8 001	7 318	18 381	22 940	25%
SUGAR PRUNE	1 121	4 073	5 535	16 526	199%
RUBY SUN	0	0	0	15 522	0%
SENSATION	130	7 333	8 838	15 118	71%
OTHER	107 622	137 948	107 138	148 032	38%
TOTAL	9 526 529	11 351 014	10 530 731	11 507 330	9%
% CHANGE (YEAR-ON-YEAR)		19%	-7%	9%	

SOURCE: PPECB, 2015

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

* 5.25 Kg equivalent cartons



AREA PLANTED PER CULTIVAR: DRY GRAPE REGION

CULTIVAR	2010	2011	2012	2013	2014	2015
THOMPSON SEEDLESS / SULTANA	6 433	6 450	6 093	6 268	6 144	6 135
MERBEIN SEEDLESS	2 301	2 483	2 864	3 136	3 244	3 418
PRIME	1 043	1 116	1 135	1 294	1 322	1 340
SUGRAONE	1 169	1 196	1 151	1 308	1 318	1 191
FLAME SEEDLESS	848	914	961	1 033	1 029	1 047
CRIMSON SEEDLESS	330	402	385	429	456	451
CURRENTS	388	370	386	404	402	400
REGAL SEEDLESS	161	161	127	136	133	135
SUNRED SEEDLESS	16	21	16	15	15	13
SELME PEET	0	0	0	3	8	15
OTHER	1 175	1 382	1 439	1 536	1 761	1 971
TOTAL	13 866	14 495	14 556	15 561	15 832	16 117
% CHANGE (YEAR-ON-YEAR)	-	5%	0%	7%	2%	2%

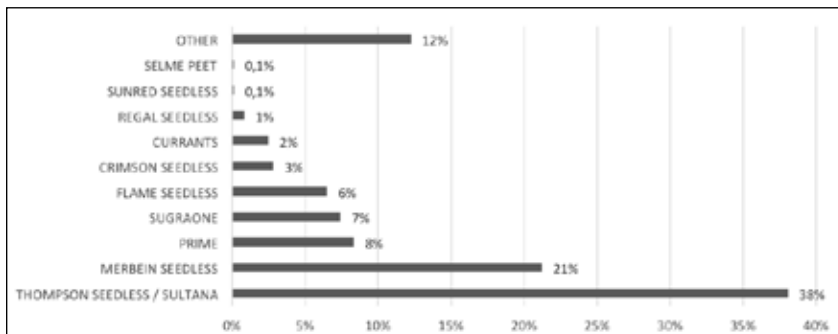
SOURCE: HORTGRO TREE CENSUS, 2015; OWK, 2015

AREA PLANTED PER CULTIVAR PER REGION (2015): DRY GRAPE REGIONS

CULTIVAR	ORANGE RIVER	NAMAQUALAND
THOMPSON SEEDLESS / SULTANA	5 906	229
MERBEIN SEEDLESS	3 294	124
PRIME	1 323	16
SUGRAONE	1 146	45
FLAME SEEDLESS	941	105
CRIMSON SEEDLESS	251	201
CURRENTS	7	392
REGAL SEEDLESS	112	23
SUNRED SEEDLESS	2	12
SELME PEET	15	0
OTHER	1 580	392
TOTAL % CHANGE (YEAR-ON-YEAR)	14 577	1 540

SOURCE: HORTGRO TREE CENSUS, 2014; OWK, 2015

CONTRIBUTION TO TOTAL DRY GRAPE AREA



VINEYARD AGE DISTRIBUTION (HECTARES) ORANGE RIVER

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+YEARS
THOMPSON SEEDLESS / SULTANA	86	428	453	2 726	2 212
MERBEIN SEEDLESS	288	1 794	262	907	43
PRIME	44	393	563	307	16
SUGRAONE	48	201	262	629	6
FLAME SEEDLESS	22	238	243	435	3
CRIMSON SEEDLESS	19	118	89	24	0
CURRANTS	7	0	6	1	0
REGAL SEEDLESS	0	1	26	86	0
SUNRED SEEDLESS	0	0	0	2	0
SELME PEET	11	1	0	0	0
OTHER	313	597	193	383	89
TOTAL	840	3 771	2 098	5 499	2 369
% OF TOTAL AREA (HA)	6%	26%	14%	38%	16%

SOURCE: HORTGRO TREE CENSUS, 2015

VINEYARD AGE DISTRIBUTION (HECTARES) NAMAQUALAND

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+YEARS
CURRANTS	16	59	119	114	85
THOMPSON SEEDLESS / SULTANA	3	49	27	65	86
CRIMSON SEEDLESS	0	156	35	10	0
FLAME SEEDLESS	0	52	27	26	0
MERBEIN SEEDLESS	13	93	5	10	4
SUGRAONE	0	34	7	4	0
REGAL SEEDLESS	4	0	3	17	0
PRIME	0	4	6	7	0
SUNRED SEEDLESS	0	0	0	12	0
OTHER	25	245	23	88	12
TOTAL	60	692	251	350	187
% OF TOTAL AREA (HA)	4%	45%	16%	23%	12%

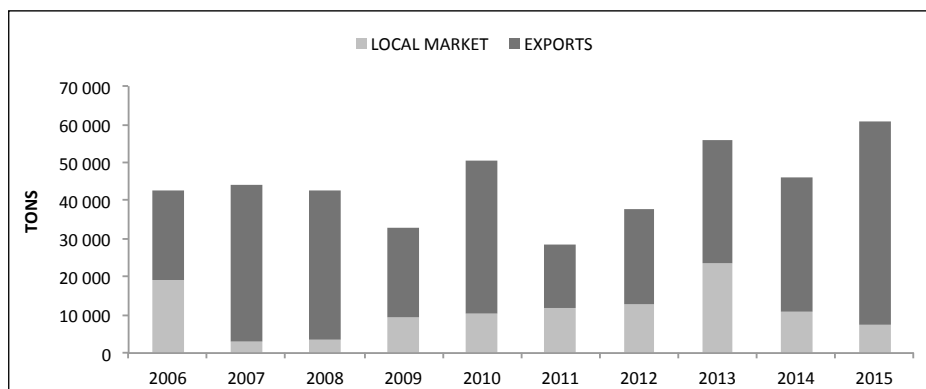
SOURCE: HORTGRO TREE CENSUS, 2015

PRODUCTION OF RAISINS (TON)

RAISINS	2008	2009	2010	2011	2012	2013	2014	2015
	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)
SULTANAS	8 790	1 800	7 269	3 637	4 479	4 978	3 610	5 368
GOLDENS	12 210	12 800	17 734	7 021	15 800	17 382	12 350	20 028
THOMPSON SEEDLESS	19 121	15 315	23 273	15 507	14 788	30 391	27 773	31 502
CURRANTS	2 239	2 740	2 300	2 500	2 820	3 020	2 306	3 625
RAISIN MUSCAT	80	64	52	35	20	18	12	14
TOTAL	42 440	32 719	50 628	28 700	37 907	55 789	46 051	60 537
% CHANGE (YEAR-ON-YEAR)	-	-23%	55%	-43%	32%	47%	-17%	31%

SOURCE: DFTS, 2015

RAISIN CROP DISTRIBUTION



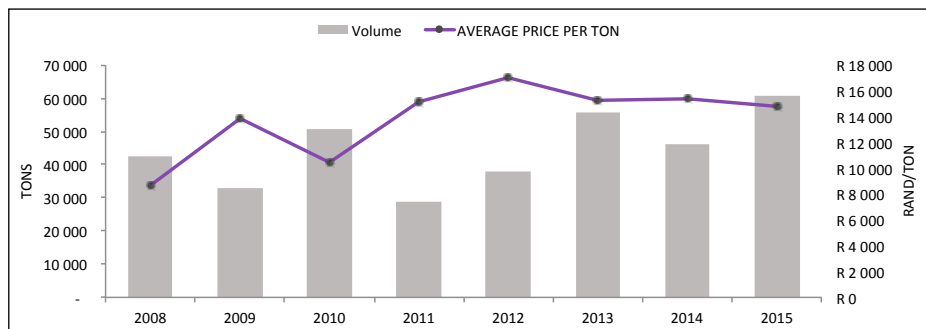
SOURCE: DFTS, 2015

HISTORICAL PRICE TRENDS: RAISIN PRODUCER PRICES

RAISINS	2008	2009	2010	2011	2012	2013	2014	2015
	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)
GOLDENS	10 980	17 000	12 700	19 300	19 800	17 600	18 000	17 200
OR	8 590	11 500	10 400	16 000	16 900	16 000	16 200	15 300
THOMPSON SEEDLESS	7 300	11 500	8 800	13 000	14 200	13 800	14 150	13 120
WEIGHTED AVERAGE	8 703	13 853	10 474	15 108	17 068	15 260	15 406	14 762
% CHANGE (YEAR-ON-YEAR)	-	59%	-24%	44%	13%	-11%	1%	-4%

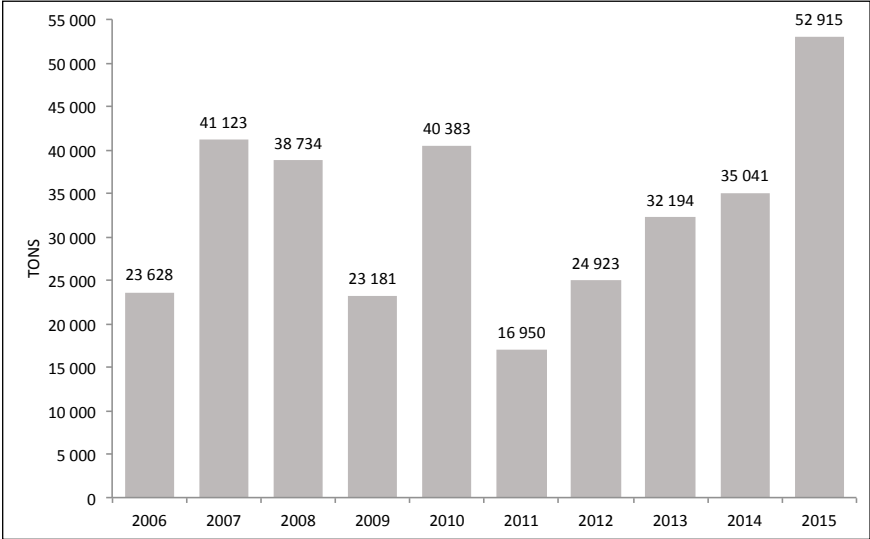
SOURCE: DFTS, 2015

HISTORICAL RAISIN VOLUME VS. PRICE



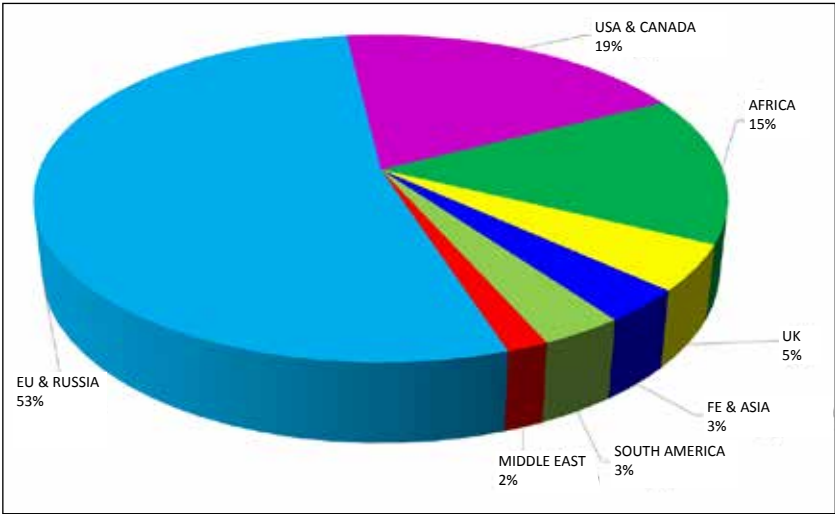
SOURCE: DFTS, 2015

RAISIN EXPORTS PER SEASON

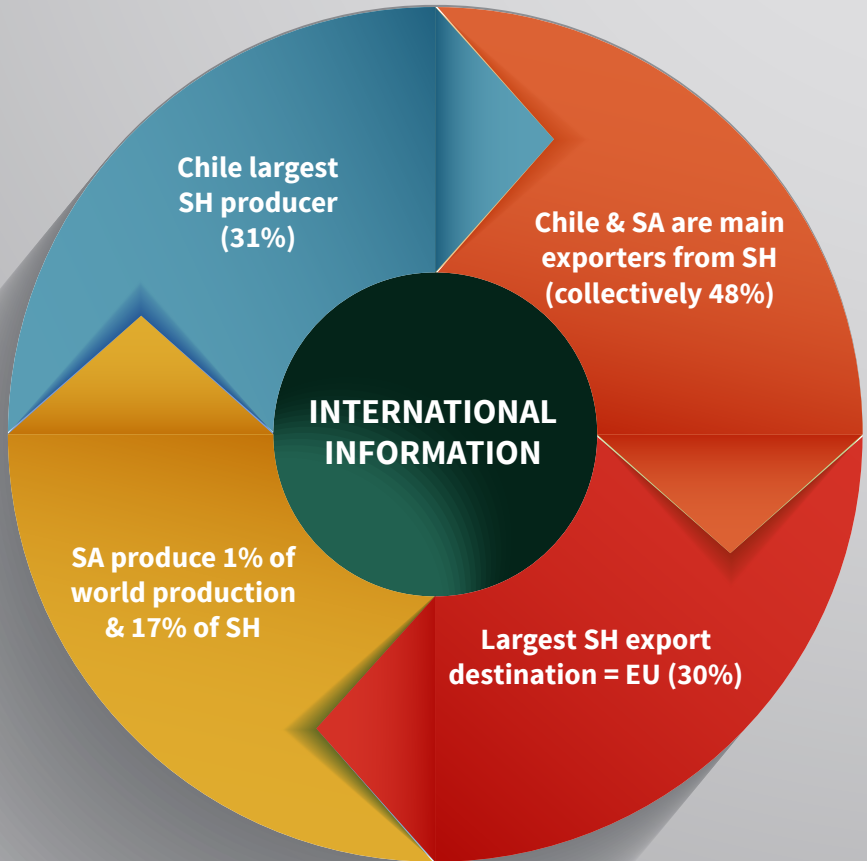


SOURCE: DFTS AND TRADEMAPS, 2015

EXPORTS PER MARKET SEGMENT



SOURCE: TRADEMAPS, 2016



WORLD DRIED GRAPE PRODUCTION AND AVAILABILITY, 2015 (TONS)

COUNTRY	SULTANA & THOMPSONS	CROP PLUS CARRY FORWARD STOCKS (SULTANA & THOMPSONS)	GOLDEN SEED-LESS	CROP PLUS CARRY FORWARD STOCKS (GOLD-EN SEEDLESS)	CURRENTS	CROP PLUS CARRY FORWARD STOCKS (CURRENTS)
NORTHERN HEMISPHERE (NH)						
TURKEY	196 000	237 000	0	0	0	0
USA	291 770	387 972	15 692	20 774	2 452	3 537
CHINA	120 000	120 000	0	0	0	0
IRAN	140 000	145 000	35 000	35 000	0	0
INDIA	140 000	140 000	15 000	15 000	0	0
UZBEKISTAN	45 000	45 000	0	0	0	0
GREECE	5 000	5 000	0	0	22 000	30 000
SUB-TOTAL NH (2015)	937 770	1 079 972	65 692	70 774	24 452	33 537
SUB-TOTAL NH (2014)	1 064 389	1 195 280	75 884	53 104	24 179	30 516
% CHANGE (Y-O-Y)	-11,9%	-9,6%	-13,4%	33,3%	1,1%	9,9%
SOUTHERN HEMISPHERE (SH)						
CHILE	58 000	61 000	5 000	5 500	0	0
SOUTH AFRICA	36 800	40 300	20 000	22 100	3 625	3 625
ARGENTINA	38 000	40 000	500	500	0	0
AUSTRALIA	14 500	14 700	0	0	1 950	2 100
SUB-TOTAL SH (2015)	147 300	156 000	25 500	28 100	5 575	5 725
SUB-TOTAL SH (2014)	140 500	151 050	23 700	23 700	4 230	5 755
% CHANGE (Y-O-Y)	4,8%	3,3%	7,6%	18,6%	31,8%	-0,5%
TOTAL PACKED (METRIC TON)	1 085 070	1 235 972	91 192	98 874	30 027	39 262

SOURCE: DFTS, 2015

NORTHERN HEMISPHERE DRIED GRAPE PRODUCTION (TONS)

COUNTRY	SULTANA & THOMPSONS						
	2009	2010	2011	2012	2013	2014	2015
TURKEY	298 000	269 628	281 774	286 575	242 635	328 000	196 000
USA	34 000	319 271	344 078	248 274	304 938	276 389	291 770
CHINA	N/A	130 000	120 000	150 000	150 000	180 000	120 000
IRAN	105 000	135 000	135 000	135 000	125 000	145 000	140 000
INDIA	N/A	120 000	135 000	125 000	145 000	105 000	140 000
UZBEKISTAN	N/A	25 000	25 000	25 000	25 000	25 000	45 000
GREECE	5 000	5 000	5 000	5 000	5 000	5 000	5 000
TOTAL	N/A	1 003 899	1 045 852	974 849	997 573	1 064 389	937 770
% CHANGE (Y-O-Y)	-	-	-	-7%	2%	7%	-12%

SOURCE: 2015 International Seedless Dried Grape Conference Statistics; DFTS, 2015

COUNTRY	GOLDEN SEEDLESS						
	2009	2010	2011	2012	2013	2014	2015
INDIA	N/A	35 000	18 000	25 000	15 000	30 000	15 000
USA	19 700	17 999	18 525	15 570	16 791	15 884	15 692
IRAN	28 000	20 000	20 000	15 000	40 000	30 000	35 000
TOTAL	N/A	72 999	56 525	55 570	71 791	75 884	65 692
% CHANGE (Y-O-Y)	-	-	-	-23%	-2%	29%	6%

SOURCE: 2015 International Seedless Dried Grape Conference Statistics; DFTS, 2015

COUNTRY	CURRANTS						
	2009	2010	2011	2012	2013	2014	2015
GREECE	25 000	25 000	22 000	18 000	16 000	22 000	22 000
USA	3 300	2 500	2 591	2 335	2 507	2 179	2 452
TOTAL	28 300	27 500	24 591	20 335	18 507	24 179	24 452
% CHANGE (Y-O-Y)	-	-3%	-11%	-17%	-9%	31%	1%

SOURCE: 2015 International Seedless Dried Grape Conference Statistics; DFTS, 2015

SOUTHERN HEMISPHERE DRIED GRAPE AVAILABILITY (TONS)

COUNTRY	SULTANA & THOMPSONS						
	2009	2010	2011	2012	2013	2014	2015
CHILE	64 000	60 000	62 153	83 000	65 000	55 250	58 000
ARGENTINA	28 000	30 000	40 000	26 000	29 000	27 000	38 000
SOUTH AFRICA	22 000	29 000	19 150	19 200	35 370	46 000	36 800
AUSTRALIA	14 973	11 500	5 200	10 600	14 600	12 250	14 500
TOTAL	128 973	130 500	126 503	138 800	143 970	140 500	147 300
% CHANGE (Y-O-Y)	-	1%	-3%	10%	4%	-2%	5%

SOURCE: 2015 International Seedless Dried Grape Conference Statistics; DFTS, 2015

COUNTRY	GOLDEN SEEDLESS						
	2009	2010	2011	2012	2013	2014	2015
SOUTH AFRICA	13 500	17 500	7 000	15 700	17 400	12 350	20 000
CHILE	6 000	8 000	9 325	8 000	8 000	9 750	5 000
ARGENTINA	0	800	500	300	250	250	500
TOTAL	19 500	26 300	16 825	24 000	25 650	22 350	25 500
% CHANGE (Y-O-Y)	-	35%	-36%	43%	7%	-13%	14%

SOURCE: 2015 International Seedless Dried Grape Conference Statistics; DFTS, 2015

COUNTRY	CURRANTS						
	2009	2010	2011	2012	2013	2014	2015
SOUTH AFRICA	2740	2 200	2 500	2 800	2 844	2 300	3 625
AUSTRALIA	1935	1 200	1 200	1 960	2 400	3 055	1 950
TOTAL	4 675	3 400	3 700	4 760	5 244	5 355	5 575
% CHANGE (Y-O-Y)	-	-27%	9%	29%	10%	2%	4%

SOURCE: 2015 International Seedless Dried Grape Conference Statistics; DFTS, 2015

DRIED GRAPES	TOTAL PACKED (METRIC TON) - NORTHERN & SOUTHERN HEMISPHERE						
	2009	2010	2011	2012	2013	2014	2015
SULTANA & THOMPSONS	876 937	1 164 399	1 180 355	1 206 816	1 259 262	1 469 630	1 085 070
GOLDEN SEEDLESS	67 200	99 299	75 350	85 431	87 681	106 804	91 192
CURRANTS	32 975	31 660	29 811	26 264	26 676	36 271	30 027
TOTAL	977 112	1 295 358	1 285 516	1 318 511	1 373 619	1 612 705	1 206 289
% CHANGE (Y-O-Y)	-	33%	-1%	3%	4%	17%	-25%

SOURCE: DFTS, 2015



SOUTHERN HEMISPHERE PRODUCTION (METRIC TONS)

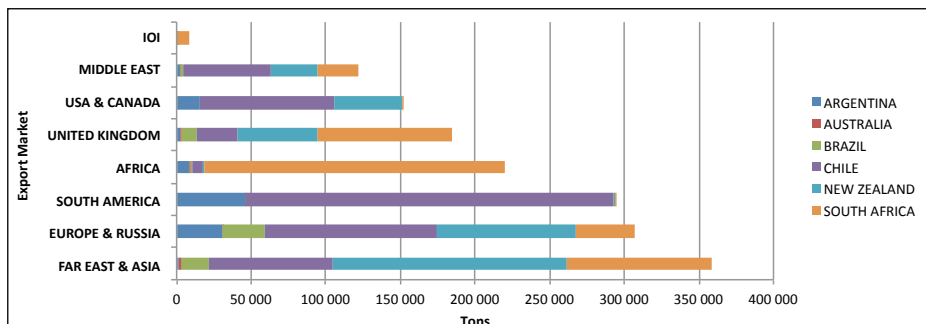
	2009	2010	2011	2012	2013
ALL DECIDUOUS FRUIT					
ARGENTINA	4 982 011	4 308 945	4 861 369	5 144 827	5 210 000
CHILE	4 713 160	4 823 262	5 377 136	5 555 851	5 627 000
SOUTH AFRICA	3 287 761	3 173 977	3 105 819	3 093 549	3 261 101
BRAZIL	2 802 126	2 819 468	2 873 384	3 123 775	3 105 223
AUSTRALIA	2 519 763	2 359 596	2 186 557	2 265 500	2 193 921
NEW ZEALAND	777 100	760 900	758 714	812 795	831 100
TOTAL	19 081 921	18 246 148	19 162 979	19 996 297	20 228 345
APPLES					
CHILE	1 330 617	1 624 242	1 588 347	1 625 000	1 709 589
ARGENTINA	950 000	1 050 000	1 043 512	947 486	1 245 018
BRAZIL	1 222 885	1 279 124	1 338 995	1 339 771	1 231 472
SOUTH AFRICA	817 698	724 232	781 124	795 758	811 523
NEW ZEALAND	431 000	450 000	445 000	448 000	438 952
AUSTRALIA	295 134	264 401	299 778	289 064	288 878
TOTAL	5 047 334	5 391 999	5 496 756	5 445 079	5 725 432
PEARS					
ARGENTINA	740 000	700 000	704 242	691 270	700 000
SOUTH AFRICA	345 087	340 088	368 495	350 527	338 584
CHILE	185 000	191 000	180 000	190 000	191 000
AUSTRALIA	130 492	120 376	95 111	123 267	119 274
NEW ZEALAND	32 500	31 800	30 000	27 000	30 000
BRAZIL	17 391	14 856	16 397	20 532	21 990
TOTAL	1 450 470	1 398 120	1 394 245	1 402 596	1 400 848
APRICOTS					
SOUTH AFRICA	46 594	44 346	57 518	52 504	54 040
ARGENTINA	22 378	22 514	15 050	20 000	21 815
CHILE	17 645	14 000	15 000	16 000	13 791
AUSTRALIA	13 673	13 300	13 283	13 000	13 200
NEW ZEALAND	3 200	3 106	2 995	3 000	2 753
TOTAL	103 490	97 266	103 846	104 504	105 599
PEACHES & NECTARINES					
CHILE	388 000	357 000	319 919	325 000	369 786
ARGENTINA	300 000	318 000	284 970	290 000	291 804
BRAZIL	216 236	222 402	222 180	232 987	217 706
SOUTH AFRICA	159 444	164 231	156 819	175 665	174 230
AUSTRALIA	117 188	113 700	97 547	100 462	92 283
NEW ZEALAND	8 000	7 764	8 000	8 100	8 126
TOTAL	1 188 868	1 183 097	1 089 435	1 132 214	1 153 935
PLUMS					
CHILE	296 000	298 000	293 205	300 000	306 354
ARGENTINA	155 000	150 000	147 586	150 000	153 057
SOUTH AFRICA	61 563	61 019	63 634	59 560	60 009
AUSTRALIA	16 213	15 700	15 908	15 500	15 300
NEW ZEALAND	1 900	1 844	1 800	2 000	1 947
TOTAL	530 676	526 563	526 563	527 060	536 667

SOURCE: FAO, 2013

SOUTHERN HEMISPHERE EXPORTS (METRIC TONS)

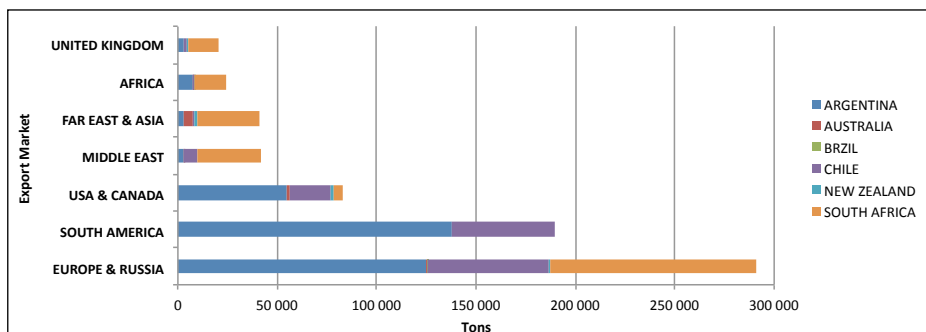
	2010	2011	2012	2013	2014	2015
APPLES						
CHILE	842 131	801 470	761 984	833 251	820 184	629 046
SOUTH AFRICA	395 233	713 568	580 992	482 435	381 865	465 695
NEW ZEALAND	259 683	328 422	309 464	350 009	336 785	387 790
ARGENTINA	180 416	234 339	132 097	163 598	144 418	106 326
BRAZIL	90 839	48 666	72 253	85 429	44 294	60 112
AUSTRALIA	4 542	2 465	3 914	3 254	1 890	4 031
TOTAL	1 772 844	2 128 930	1 860 704	1 917 976	1 729 436	1 653 000
PEARS						
ARGENTINA	419 899	472 560	394 894	442 281	409 364	333 090
SOUTH AFRICA	190 362	198 081	189 613	206 438	207 284	205 199
CHILE	116 657	134 737	133 974	143 238	116 793	143 770
AUSTRALIA	5 339	5 884	8 018	6 788	7 364	10 806
NEW ZEALAND	5 075	4 978	3 338	5 350	6 059	4 702
BRAZIL	23	16	22	0	0	140
TOTAL	737 355	816 256	729 859	804 095	746 864	697 707
APRICOTS						
SOUTH AFRICA	5 303	6 225	5 822	3 701	4 328	3 683
NEW ZEALAND	1 358	1 291	1 308	1 297	1 589	910
CHILE	2 285	1 828	1 182	710	681	565
AUSTRALIA	230	489	379	444	496	701
ARGENTINA	229	175	91	0	72	22
BRAZIL	0	0	0	1	0	0
TOTAL	9 405	10 008	8 782	6 153	7 166	5 881
PEACHES & NECTARINES						
CHILE	91 401	100 242	94 332	87 715	48 286	82 107
SOUTH AFRICA	15 499	21 349	13 673	16 112	19 305	19 514
AUSTRALIA	5 962	5 439	6 949	8 233	8 536	8 848
ARGENTINA	10 017	11 855	5 689	5 909	3 210	2 835
NEW ZEALAND	84	124	89	75	108	108
BRAZIL	0	0	0	0	22	0
TOTAL	122 963	139 009	120 732	118 044	79 467	113 412
PLUMS						
CHILE	74 408	100 950	104 545	115 326	45 634	96 615
SOUTH AFRICA	48 414	55 228	52 736	68 010	67 382	66 083
AUSTRALIA	4 337	3 742	2 971	3 662	4 647	3 681
ARGENTINA	8 474	12 922	7 080	5 365	1 797	3 124
NEW ZEALAND	63	72	56	50	73	40
BRAZIL	0	1	1	2	2	0
TOTAL	135 696	172 915	167 389	192 415	119 535	169 543

SOUTHERN HEMISPHERE APPLE EXPORTS TO MAJOR MARKETS: 2015



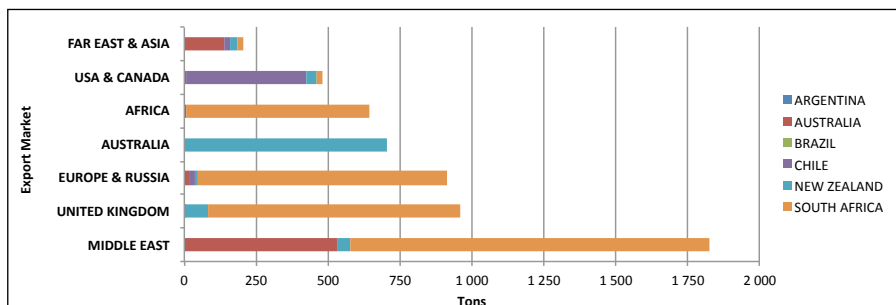
SOURCE: TRADEMAPS, 2016

SOUTHERN HEMISPHERE PEAR EXPORTS TO MAJOR MARKETS: 2015



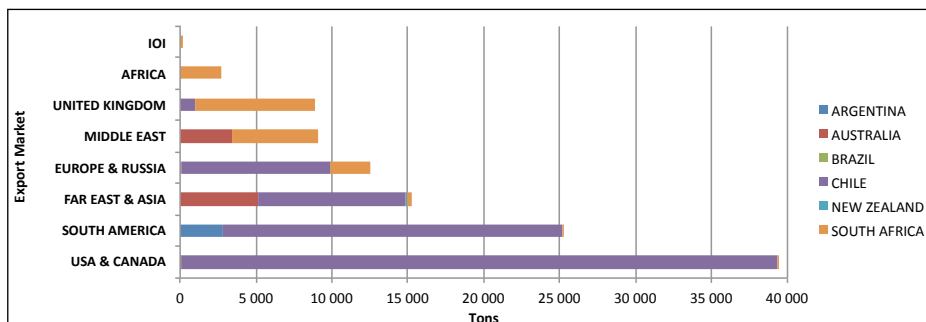
SOURCE: TRADEMAPS, 2016

SOUTHERN HEMISPHERE APRICOT EXPORTS TO MAJOR MARKETS: 2015



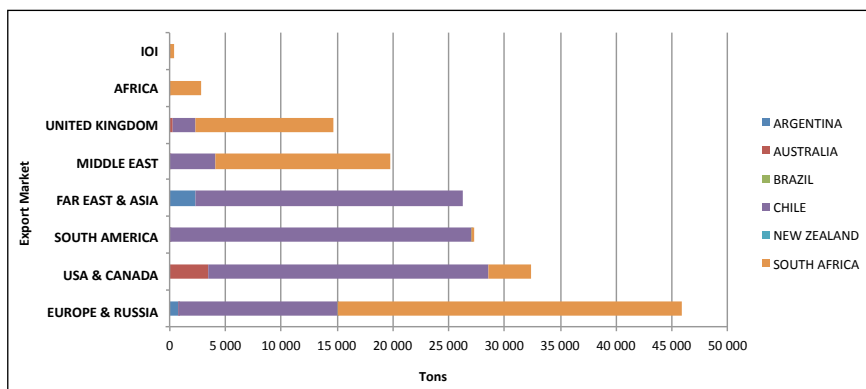
SOURCE: TRADEMAPS, 2016

SOUTHERN HEMISPHERE PEACH AND NECTARINE EXPORTS TO MAJOR MARKETS: 2015



SOURCE: TRADEMAPS, 2016

SOUTHERN HEMISPHERE PLUM EXPORTS TO MAJOR MARKETS: 2015



SOURCE: TRADEMAPS, 2016

WORLD PRODUCTION

RANK	APPLES	PRODUCTION (METRIC TON)				
		2009	2010	2011	2012	2013
1	CHINA	31 684 433	33 265 186	35 986 667	38 492 519	39 684 118
2	UNITED STATES OF AMERICA	4 402 069	4 214 599	4 275 113	4 110 051	4 081 608
3	TURKEY	2 782 365	2 600 000	2 680 075	2 889 000	3 128 450
4	POLAND	2 626 273	1 877 906	2 493 078	2 877 336	3 085 074
5	ITALY	2 325 653	2 204 972	2 411 201	1 991 312	2 216 963
6	INDIA	1 985 000	1 777 200	2 891 000	2 203 400	1 915 000
7	FRANCE	1 803 370	1 788 433	1 857 349	1 384 852	1 737 482
8	CHILE	1 330 617	1 624 242	1 588 347	1 625 000	1 709 589
9	IRAN (ISLAMIC REPUBLIC OF)	2 000 000	1 662 430	1 842 972	1 700 000	1 693 370
10	RUSSIAN FEDERATION	1 441 200	992 000	1 200 000	1 403 000	1 572 000
16	SOUTH AFRICA	817 698	724 232	781 124	795 758	811 523
	REST OF THE WORLD	17 812 599	17 856 818	18 048 421	18 017 835	19 188 844
	TOTAL WORLD % CHANGE (YEAR-ON-YEAR)	71 011 277	70 588 018	76 055 347	77 490 062	80 824 021
		-	-0,6%	7,7%	1,9%	4,3%

SOURCE: FAO, 2015

RANK	PEARS	PRODUCTION (METRIC TON)				
		2009	2010	2011	2012	2013
1	CHINA	14 416 430	15 231 858	15 945 013	17 210 911	17 440 751
2	UNITED STATES OF AMERICA	868 357	738 085	876 087	772 074	795 557
3	ITALY	872 368	736 646	926 542	645 540	743 029
4	ARGENTINA	700 000	704 242	812 633	825 115	722 324
5	TURKEY	384 244	380 003	386 382	439 656	461 826
6	SPAIN	463 969	476 686	502 434	407 200	425 700
7	SOUTH AFRICA	340 088	368 495	350 527	338 584	343 203
8	INDIA	308 487	336 049	334 774	340 000	340 000
9	NETHERLANDS	295 000	274 000	336 000	199 000	327 000
10	BELGIUM	280 600	307 270	284 827	236 400	305 000
	REST OF THE WORLD	3 654 344	3 526 007	3 607 945	3 290 852	3 583 462
	TOTAL WORLD % CHANGE (YEAR-ON-YEAR)	22 583 887	22 807 489	24 185 672	24 448 996	25 343 754
		-	1,0%	6,0%	1,1%	3,7%

SOURCE: FAO, 2015

RANK	APRICOTS	PRODUCTION (METRIC TON)				
		2009	2010	2011	2012	2013
1	TURKEY	695 364	476 132	676 138	795 768	811 609
2	IRAN (ISLAMIC REPUBLIC OF)	371 814	371 814	226 505	460 000	457 308
3	UZBEKISTAN	292 000	325 000	384 079	390 000	430 000
4	ALGERIA	202 806	198 467	285 897	269 308	319 784
5	ITALY	215 121	252 892	263 132	247 146	198 290
6	PAKISTAN	193 936	190 174	189 420	178 489	177 630
7	UKRAINE	73 400	77 200	119 900	62 900	135 000
8	FRANCE	195 932	144 856	155 124	189 691	133 646
9	SPAIN	95 221	78 715	86 880	119 400	131 800
10	JAPAN	115 200	92 400	106 900	90 000	123 700
19	SOUTH AFRICA	46 594	44 346	57 518	52 504	54 040
	REST OF THE WORLD	1 210 030	1 108 813	1 177 622	1 134 066	1 170 269
	TOTAL WORLD % CHANGE (YEAR-ON-YEAR)	3 707 418	3 360 809	3 729 115	3 989 272	4 143 076
		-	-9%	11%	7%	4%

SOURCE: FAO, 2015

RANK	PEACHES & NECTARINES	PRODUCTION (METRIC TON)				
		2009	2010	2011	2012	2013
1	CHINA	10 170 038	10 828 348	11 012 747	11 459 477	11 954 085
2	ITALY	1 691 788	1 590 660	1 636 753	1 331 621	1 401 795
3	SPAIN	1 234 886	1 286 456	1 336 362	1 171 300	1 329 800
4	UNITED STATES OF AMERICA	1 200 750	1 254 818	1 176 611	1 058 831	964 890
5	GREECE	821 900	738 400	690 200	760 200	666 200
6	TURKEY	547 219	534 903	545 902	575 730	637 543
7	IRAN (ISLAMIC REPUBLIC OF)	496 130	496 130	476 446	500 000	514 986
8	CHILE	388 000	357 000	319 919	325 000	369 786
9	ARGENTINA	300 000	318 000	284 970	290 000	291 804
10	EGYPT	363 209	273 256	332 487	285 194	281 814
16	SOUTH AFRICA	159 444	164 231	156 819	175 665	174 230
	REST OF THE WORLD	3 139 669	2 963 154	3 071 985	3 029 785	3 082 020
	TOTAL WORLD % CHANGE (YEAR-ON-YEAR)	20 513 033	20 805 356	21 041 201	20 962 803	21 668 953
		-	1%	1%	0%	3%

SOURCE: FAO, 2015



RANK	PLUMS	PRODUCTION (METRIC TON)				
		2009	2010	2011	2012	2013
1	CHINA	5 372 899	5 664 826	5 873 656	6 022 744	6 123 000
2	SERBIA	662 631	426 846	581 874	391 485	738 278
3	ROMANIA	533 691	624 884	573 596	424 068	512 459
4	CHILE	296 000	298 000	293 205	300 000	306 354
5	TURKEY	245 782	240 806	268 696	297 026	305 393
6	IRAN (ISLAMIC REPUBLIC OF)	269 139	269 139	288 719	295 000	305 262
7	BOSNIA AND HERZEGOVINA	155 767	157 562	157 504	111 005	226 898
8	INDIA	191 464	200 000	210 000	215 000	220 000
9	ITALY	189 303	207 497	191 989	172 247	210 398
10	UNITED STATES OF AMERICA	568 442	257 096	281 499	229 731	210 000
22	SOUTH AFRICA	61 563	61 019	63 634	59 560	60 009
	REST OF THE WORLD	2 374 590	2 284 578	2 236 230	2 213 085	2 333 286
	TOTAL WORLD % CHANGE (YEAR-ON-YEAR)	10 921 271	10 692 253	11 020 602	10 730 951	11 551 337
		-	-2%	3%	-3%	8%

SOURCE: FAO, 2015

WORLD PRODUCTION OF PRUNES

YEAR	PRODUCTION (METRIC TON)	% CHANGE (YEAR-ON-YEAR)
2003	274 510	-
2004	145 814	-47%
2005	196 248	35%
2006	322 075	64%
2007	198 107	-38%
2008	230 818	17%
2009	289 650	25%
2010	254 763	-12%
2011	247 857	-3%
2012	263 673	6%
2013	184 574	-30%
2014	211 285	14%
2015	214 745	2%

SOURCE: IPA Statistics, 2015

MAJOR APPLE PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2015

	% CHANGE IN PRODUCTION	RELATIVE VARIABILITY OF PRODUCTION 2004-2017	% ACREAGE NON-BEARING	% NEW VARIETIES	TREES PER HECTARE	YIELD PER HECTARE (MT)
COUNTRY	06-08 to 12-14	(RATIO)	2014	2014	2014	12-14
AUSTRIA	14,6	1,45	13,5	35,4	3 000	32,4
BELGIUM	-30,9	1,78	11,4	65,7	2 275	36,2
FRANCE	-7,2	1,36	9,8	41,0	1 874	34,8
GERMANY	-9,0	1,33	12,2	39,0	2 361	33,4
GREECE	-4,4	1,32	8,2	11,9	1 060	17,6
ITALY	1,7	1,20	14,1	33,7	2 351	41,0
NETHERLANDS	-18,5	1,43	9,7	42,4	2 538	36,3
PORTUGAL	-4,4	1,13	11,0	26,4	1 591	11,7
SPAIN	-20,5	1,68	8,6	24,0	467	16,1
UNITED KINGDOM	3,5	1,40	10,2	43,0	1 134	22,4
RUSSIAN FED.	-30,1	3,38	15,5	6,5	620	3,4
HUNGARY	50,1	3,64	2,1	22,8	1 135	24,2
POLAND	54,2	3,18	11,4	16,1	1 221	20,3
CANADA	-19,2	1,65	8,6	26,8	980	22,2
MEXICO	24,8	2,29	6,2	8,2	250	10,7
UNITED STATES	8,5	1,25	12,0	43,0	1 000	35,2
CHINA	43,8	1,88	15,2	75,3	350	20,0
INDIA	3,9	1,90	3,4	0,0	220	6,3
JAPAN	-9,4	1,39	9,8	64,6	1 072	20,9
SOUTH KOREA	3,7	1,38	29,0	72,0	1 010	21,0
TURKEY	9,1	1,40	11,0	3,4	315	17,4
ARGENTINA	-7,9	1,45	5,6	35,4	1 063	35,7
AUSTRALIA	8,5	1,27	7,4	79,5	540	15,3
BRAZIL	11,3	1,86	3,0	95,0	845	34,1
CHILE	32,1	1,65	10,0	79,1	501	51,2
NEW ZEALAND	18,9	1,30	1,2	92,5	1 120	62,2
SOUTH AFRICA	16,7	1,54	7,0	56,5	1 204	42,3
BULGARIA	-39,6	2,51	10,9	0,0	1 140	8,7
CZECH REPUBLIC	-15,9	2,03	10,1	17,9	1 279	13,5
ROMANIA	-9,6	1,60	4,3	0,6	577	7,1
SLOVAKIA	23,2	2,92	17,6	30,6	1 035	6,5
SLOVENIA	-11,0	1,45	5,0	30,0	850	24,1
SERBIA	14,5	1,86	8,0	16,0	550	3,0
AVERAGE	3,2	1,78	9,8	37,4	1 137	23,9
AVE., EXC CHINA	2,0	1,84	9,9	37,4	1 200	24,7

SOURCE: World Apple Review, 2015



MAJOR APPLE PRODUCING COUNTRIES: COMPETITIVENESS RANKINGS, 2015

RANK 2015	RANK 2014	OVERALL	PRODUCTION EFFICIENCY	INFRASTRUCTURE & INPUTS	FINANCIAL & MARKETS
1	3	NEW ZEALAND	AUSTRIA	UNITED STATES	BELGIUM
2	2	UNITED STATES	ITALY	CHILE	NETHERLANDS
3	1	CHILE	CHILE	NEW ZEALAND	FRANCE
4	4	ITALY	SOUTH KOREA	CANADA	JAPAN
5	8	AUSTRIA	NEW ZEALAND	SOUTH AFRICA	ITALY
6	9	BELGIUM	CHINA	BRAZIL	AUSTRIA
7	5	FRANCE	SOUTH AFRICA	AUSTRIA	NEW ZEALAND
8	10	NETHERLANDS	BELGIUM	FRANCE	GERMANY
9	6	JAPAN	NETHERLANDS	ITALY	UNITED KINGDOM
10	7	SOUTH KOREA	GERMANY	TURKEY	SOUTH KOREA
11	12	GERMANY	UNITED STATES	ARGENTINA	SPAIN
12	11	CANADA	FRANCE	JAPAN	UNITED STATES
13	14	SOUTH AFRICA	BRAZIL	SOUTH KOREA	CANADA
14	13	UNITED KINGDOM	JAPAN	BELGIUM	PORTUGAL
15	16	AUSTRALIA	UNITED KINGDOM	NETHERLANDS	POLAND
16	15	BRAZIL	ARGENTINA	GERMANY	AUSTRALIA
17	18	SPAIN	PORTUGAL	AUSTRALIA	CHILE
18	21	PORTUGAL	AUSTRALIA	SPAIN	SLOVAKIA
19	17	CHINA	POLAND	UNITED KINGDOM	MEXICO
20	20	POLAND	CANADA	CHINA	SLOVENIA
21	19	ARGENTINA	SLOVAKIA	POLAND	GREECE
22	22	TURKEY	GREECE	PORTUGAL	CZECH REPUBLIC
23	27	SLOVAKIA	TURKEY	MEXICO	HUNGARY
24	26	MEXICO	CZECH REPUBLIC	GREECE	BULGARIA
25	24	GREECE	SLOVENIA	SLOVENIA	SOUTH AFRICA
26	23	SLOVENIA	HUNGARY	HUNGARY	CHINA
27	25	CZECH REPUBLIC	SERBIA	CZECH REPUBLIC	ROMANIA
28	28	HUNGARY	SPAIN	SLOVAKIA	SERBIA
29	29	BULGARIA	MEXICO	INDIA	BRAZIL
30	31	SERBIA	ROMANIA	SERBIA	TURKEY
31	32	ROMANIA	INDIA	BULGARIA	RUSSIAN FEDERATION
32	30	INDIA	BULGARIA	RUSSIAN FEDERATION	ARGENTINA
33	33	RUSSIAN FEDERATION	RUSSIAN FEDERATION	ROMANIA	INDIA

SOURCE: World Apple Review, 2015

TOP 10 FRESH APPLE EXPORTERS, 2008 - 2014 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)						
	2008	2009	2010	2011	2012	2013	2014P
CHINA	1 153 326	1 171 805	1 122 953	1 034 635	975 878	994 664	865 048
POLAND	370 991	777 071	728 500	532 058	941 678	1 216 294	1 026 593
ITALY	683 377	732 794	856 596	976 131	933 361	787 795	975 249
UNITED STATES	712 527	816 167	790 376	826 438	870 185	890 463	889 954
CHILE	766 254	678 629	842 668	801 167	761 984	833 251	820 184
FRANCE	684 081	611 279	695 760	726 609	625 943	542 921	695 865
SOUTH AFRICA	358 119	338 829	307 783	333 435	580 992	482 435	381 865
NEW ZEALAND	260 759	302 854	284 187	296 931	309 464	350 011	336 785
NETHERLANDS	391 778	406 676	352 844	341 296	318 587	316 742	164 997
BELGIUM	261 917	286 306	245 806	267 144	180 608	218 111	174 264
TOTAL TOP-10	5 643 129	6 122 410	6 227 473	6 135 844	6 498 680	6 632 687	6 330 804
TOTAL WORLD	7 807 968	7 915 610	8 595 195	8 262 933	7 750 000	8 500 000	8 100 000
TOP-10 %	72%	77%	72%	74%	84%	78%	78%

SOURCE: World Apple Review, 2015

TOP 10 FRESH APPLE IMPORTERS, 2008 - 2014 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)						
	2008	2009	2010	2011	2012	2013	2014P
RUSSIAN FEDERATION	1 062 904	1 108 205	1 204 175	1 157 724	1 278 551	1 352 347	1 000 000
GERMANY	613 268	622 564	621 502	672 823	593 485	658 423	605 502
UNITED KINGDOM	381 809	455 671	460 722	459 187	476 525	479 540	446 117
NETHERLANDS	396 415	360 250	324 406	310 636	336 218	353 546	260 984
MEXICO	188 423	222 209	221 301	198 481	235 893	274 978	248 000
SPAIN	227 886	238 712	253 496	244 081	223 046	239 415	247 167
CANADA	166 181	182 119	191 717	198 618	202 608	233 589	222 058
UNITED STATES	165 282	155 775	191 579	147 789	183 453	198 746	207 994
INDIA	71 204	98 895	93 264	179 015	186 368	194 335	204 570
SAUDI ARABIA	156 727	50 747	176 572	181 280	187 139	189 295	195 000
TOTAL TOP-10	3 430 099	3 495 147	3 738 734	3 749 634	3 903 286	4 174 214	3 637 392
TOTAL WORLD	7 367 001	7 445 165	8 250 673	8 057 892	7 548 851	8 338 082	7 900 000
TOP-10 %	47%	47%	45%	47%	52%	50%	46%

SOURCE: World Apple Review, 2015

MAJOR APPLE PRODUCING COUNTRIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH APPLES, 1991 - 2014

COUNTRY	1992-94 (kg)	2002-04 (kg)	2012-14 (kg)	1992-94 to 2002-04 (% change)	2002-04 to 2012-14 (% change)
AUSTRIA	32,80	24,26	25,62	-26%	6%
BELGIUM	26,80	17,65	14,78	-34%	-16%
DENMARK	16,03	19,62	19,17	22%	-2%
FRANCE	14,94	16,24	14,16	9%	-13%
GERMANY	24,31	18,92	18,95	-22%	0%
GREECE	21,33	20,71	16,80	-3%	-19%
ITALY	20,93	19,10	17,07	-9%	-11%
NETHERLANDS	28,51	19,99	18,20	-30%	-9%
SPAIN	18,88	17,21	11,50	-9%	-33%
SWEDEN	16,42	15,19	13,93	-8%	-8%
UNITED KINGDOM	11,39	9,45	9,38	-17%	-1%
EU-11 MEMBERS	19,51	16,84	15,14	-14%	-10%
BULGARIA	6,17	4,00	5,31	-35%	33%
HUNGARY	23,25	14,25	17,16	-39%	20%
NORWAY	16,27	15,12	15,30	-7%	1%
POLAND	12,23	13,37	17,92	9%	34%
ROMANIA	24,71	20,96	16,54	-15%	-21%
SERBIA	16,84	13,35	5,72	-21%	-57%
SLOVAKIA	11,15	8,96	9,14	-20%	2%
OTHER EUROPE	16,29	14,26	14,79	-13%	4%
ARGENTINA	8,32	7,30	8,37	-12%	15%
AUSTRALIA	9,53	6,55	11,13	-31%	70%
BRAZIL	3,47	4,39	4,30	27%	-2%
CHILE	6,39	7,13	11,15	12%	57%
NEW ZEALAND	14,78	14,42	14,98	-2%	4%
SOUTH AFRICA	5,31	3,79	4,12	-29%	9%
SOUTHERN HEMISPHERE	5,07	5,08	5,63	0%	11%
CHINA	4,78	12,64	24,22	165%	92%
JAPAN	6,64	5,52	5,29	-17%	-4%
TAIWAN	6,10	5,55	6,55	-9%	18%
TURKEY	34,65	32,24	33,85	-7%	5%
ASIA	6,16	12,81	22,95	108%	79%
CANADA	12,25	12,17	11,56	-1%	-5%
MEXICO	5,61	5,60	6,77	0%	21%
UNITED STATES	8,72	7,80	6,69	-11%	-14%
NORTH AMERICA	8,26	7,88	7,08	-8%	-7%
RUSSIAN FEDERATION	4,92	6,4	13,66	30%	114%
ALL 32 COUNTRIES	8,42	11,43	16,79	36%	47%

SOURCE: World Apple Review, 2015

APPLES: INTERNATIONAL COMPETITIVENESS RANKINGS OVER TIME FOR COUNTRIES FEATURED IN 1995, 2005 AND 2015

RANK	1995	2005	2015
1	NEW ZEALAND	CHILE	NEW ZEALAND
2	CHILE	NEW ZEALAND	UNITED STATES
3	NETHERLANDS	FRANCE	CHILE
4	BELGIUM	ITALY	ITALY
5	UNITED STATES	NETHERLANDS	AUSTRIA
6	AUSTRIA	AUSTRIA	BELGIUM
7	SOUTH AFRICA	BELGIUM	FRANCE
8	BRAZIL	UNITED STATES	NETHERLANDS
9	JAPAN	JAPAN	JAPAN
10	FRANCE	GERMANY	SOUTH KOREA
11	GERMANY	SOUTH AFRICA	GERMANY
12	AUSTRALIA	CANADA	CANADA
13	CANADA	AUSTRALIA	SOUTH AFRICA
14	ARGENTINA	ARGENTINA	UNITED KINGDOM
15	SOUTH KOREA	SPAIN	AUSTRALIA
16	ITALY	UNITED KINGDOM	BRAZIL
17	UNITED KINGDOM	BRAZIL	SPAIN
18	SPAIN	TURKEY	PORTUGAL
19	TURKEY	POLAND	CHINA
20	CHINA	CHINA	POLAND
21	MEXICO	HUNGARY	ARGENTINA
22	POLAND	MEXICO	TURKEY
23	HUNGARY	RUSSIAN FEDERATION	MEXICO
24	RUSSIAN FEDERATION	SOUTH KOREA (NO DATA)	RUSSIAN FEDERATION

SOURCE: World Apple Review, 2015



TOP 10 FRESH PEAR EXPORTERS, 2008 - 2014 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)						
	2008	2009	2010	2011	2012	2013P	2014P
ARGENTINA	464 947	454 041	419 587	472 397	393 865	438 675	438 500
CHINA	446 656	462 790	437 804	402 778	409 584	381 272	297 260
NETHERLANDS	312 182	314 529	349 324	350 307	330 041	266 793	296 393
BELGIUM	231 855	210 289	295 406	288 367	281 032	244 550	328 835
SOUTH AFRICA	165 673	180 383	186 616	181 580	181 928	202 431	203 660
UNITED STATES	169 234	166 237	159 291	178 222	191 446	188 869	189 315
ITALY	136 144	134 536	134 037	162 786	177 927	122 689	173 737
CHILE	133 349	130 016	116 765	134 711	133 977	143 238	116 752
SPAIN	155 664	105 718	129 689	133 091	124 809	121 465	131 443
PORTUGAL	59 200	66 205	88 389	98 573	94 375	82 174	140 369
FRANCE	31 048	32 015	37 726	32 976	23 358	29 337	23 012
TOP 10	2 274 956	2 224 798	2 317 033	2 406 555	2 318 984	2 192 156	2 316 264
% OF WORLD	92%	91%	90%	91%	89%	87%	82%
TOP 10 WESTERN	1 859 296	1 793 969	1 916 830	2 037 352	1 932 758	1 840 221	2 042 016
% OF WORLD	75%	73%	75%	77%	74%	73%	72%
WORLD	2 463 709	2 441 940	2 567 766	2 638 890	2 594 938	2 534 231	2 823 789

SOURCE: Adapted from World Pear Review, 2015 and Trademaps, 2016

TOP 10 FRESH PEAR IMPORTERS, 2008 - 2014 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)						
	2008	2009	2010	2011	2012	2013P	2014P
RUSSIAN FEDERATION	382 038	311 583	400 384	422 518	363 650	391 060	320 300
BRAZIL	139 778	161 875	189 863	210 402	212 879	196 285	192 372
NETHERLANDS	176 474	185 361	174 982	204 437	155 787	170 453	132 449
GERMANY	160 765	162 375	145 275	171 383	153 810	155 310	169 495
FRANCE	131 864	144 816	198 288	147 285	130 982	127 039	125 360
UNITED KINGDOM	138 331	117 241	130 132	1 423 982	139 887	148 871	163 856
INDONESIA	86 687	90 390	111 276	133 592	131 134	125 464	79 437
ITALY	125 849	128 630	112 482	127 211	84 263	97 816	104 659
MEXICO	87 538	76 652	78 700	81 236	93 249	89 238	94 418
UNITED STATES	86 177	82 134	62 042	77 610	59 388	80 972	81 863
TOP 10	1 515 501	1 461 418	1 603 424	1 718 066	1 525 029	1 582 508	1 646 209
% OF WORLD	63%	62%	62%	64%	n/a	n/a	n/a
WORLD	2 425 809	2 349 047	2 581 841	2 667 842	n/a	n/a	n/a

SOURCE: World Pear Review, 2015

COMPARISON OF PER CAPITA USE OF FRESH PEARS AND APPLES IN SELECTED COUNTRIES, 2012-2014

COUNTRY	FRESH PEARS	FRESH APPLES	PEARS/APPLES
	KG	KG	KG
AUSTRIA	5,38	25,62	21%
DENMARK	5,57	19,17	29%
FRANCE	3,41	14,16	24%
GERMANY	2,12	18,95	11%
GREECE	3,66	16,80	22%
ITALY	9,27	17,07	54%
SPAIN	6,49	11,50	56%
SWEDEN	4,30	13,93	31%
UNITED KINGDOM	2,76	9,38	29%
BULGARIA	0,67	5,31	13%
HUNGARY	2,27	17,16	13%
NORWAY	4,39	15,30	29%
POLAND	1,29	17,92	7%
ROMANIA	0,90	16,54	5%
CANADA	2,30	11,56	20%
MEXICO	0,88	6,77	13%
UNITED STATES	1,23	6,69	18%
CHINA	11,36	24,22	47%
JAPAN	2,33	5,29	44%
TURKEY	4,36	33,85	13%
ARGENTINA	2,30	8,37	28%
AUSTRALIA	2,75	11,13	25%
BRAZIL	1,11	4,30	26%
CHILE	4,79	11,15	43%
NEW ZEALAND	2,25	14,98	15%
SOUTH AFRICA	0,96	4,12	23%

SOURCE: World Pear Review, 2015



MAJOR PEAR PRODUCING COUNTRIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH PEARS, 1997 TO 2014, THREE-YEAR PERIODS

COUNTRY	1997-99	2000-02	2003-05	2006-08	2009-11	2012-14
	KG	KG	KG	KG	KG	KG
AUSTRIA	5,29	5,22	5,10	4,62	5,18	5,38
BELGIUM	4,22	4,48	5,15	5,66	5,37	5,41
DENMARK	4,17	4,13	5,26	6,30	6,46	5,57
FRANCE	3,69	4,35	3,98	4,19	4,15	3,41
GERMANY	2,74	2,43	2,55	2,48	2,23	2,12
GREECE	6,51	5,47	4,38	4,88	4,28	3,66
ITALY	12,67	13,29	11,57	11,35	11,96	9,27
NETHERLANDS	4,67	7,81	4,50	4,87	7,87	8,32
PORTUGAL	12,96	11,97	11,58	12,01	11,89	5,33
SPAIN	11,36	11,84	11,10	9,78	8,50	6,49
SWEDEN	5,25	4,49	5,06	4,93	4,81	4,30
UNITED KINGDOM	2,60	2,44	2,69	2,55	2,59	2,76
EU-15	6,00	6,23	5,78	5,68	5,71	4,74
BULGARIA	1,12	1,25	1,28	1,31	1,08	0,67
HUNGARY	0,96	1,41	1,26	2,16	1,98	2,27
NORWAY	3,75	3,78	4,35	4,69	4,52	4,39
POLAND	1,47	1,56	1,44	1,07	1,28	1,29
ROMANIA	1,96	2,13	2,47	2,07	0,93	0,90
SERBIA	3,65	2,44	4,36	4,30	4,69	2,24
RUSSIAN FEDERATION	1,52	1,92	2,66	2,98	3,45	3,37
OTHER EUROPE	2,02	1,90	2,45	2,59	2,80	2,65
CANADA	2,70	2,69	2,51	2,49	2,28	2,30
MEXICO	0,96	1,21	0,99	0,93	0,94	0,88
UNITED STATES	1,50	1,48	1,35	1,45	1,41	1,23
NORTH AMERICA	1,46	1,50	1,35	1,39	1,36	1,22
CHINA	5,32	6,26	7,22	8,39	9,80	11,36
JAPAN	3,26	3,23	2,91	2,62	2,49	2,33
TURKEY	5,35	4,98	4,91	6,36	4,87	4,36
ASIA	5,14	5,95	6,76	7,75	8,98	10,31
ARGENTINA	3,32	3,03	2,42	2,34	2,22	2,30
AUSTRALIA	4,13	3,78	3,93	4,26	3,02	2,75
BRAZIL	0,80	0,63	0,65	0,86	1,16	1,11
CHILE	4,06	4,38	4,47	4,63	4,86	4,79
NEW ZEALAND	4,00	2,16	0,70	2,42	2,34	2,25
SOUTH AFRICA	1,25	1,32	1,17	1,00	1,07	0,96
SOUTHERN HEMISPHERE	1,62	1,45	1,36	1,50	1,61	1,55
TOTAL	4,04	4,94	4,88	5,42	6,08	6,58
TOTAL, EXCL. CHINA	2,97	3,59	2,87	2,87	2,92	2,56

SOURCE: World Pear Review, 2015

MAJOR PEAR PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2015

COUNTRY	% CHANGE IN PRODUCTION	RELATIVE VARIABILITY OF PRODUCTION	% ACREAGE NON-BEARING	TREES PER HECTARE	YIELD PER HECTARE
	2003-05 to 2012-14	2004-2014	2014	2014	2012-14
AUSTRIA	-9,3	1,06	8,2	3 920	78,7
BELGIUM	40,8	2,00	4,2	1 333	28,4
FRANCE	-37,7	2,00	4,6	1 486	23,3
GERMANY	-27,8	2,03	10,7	1 452	26,0
GREECE	-21,3	1,75	1,0	817	6,2
ITALY	-18,0	1,37	5,0	1 200	21,0
NETHERLANDS	44,9	2,00	11,2	1 181	30,4
PORTUGAL	10,0	2,00	10,0	500	10,5
SPAIN	-26,8	1,56	5,1	375	17,1
UNITED KINGDOM	-18,7	1,48	6,0	1 081	19,0
RUSSIAN FEDERATION	-47,1	2,27	20,0	452	5,4
BULGARIA	-51,1	2,14	9,1	1 100	1,2
HUNGARY	61,7	3,39	3,0	250	11,0
POLAND	-28,5	2,15	4,0	300	3,9
ROMANIA	-74,8	4,62	2,0	300	3,9
SERBIA	-37,2	1,67	11,5	473	4,2
CANADA	-49,3	2,01	1,0	350	10,7
MEXICO	-23,2	1,56	8,6	210	5,7
UNITED STATES	-3,3	1,18	2,5	450	34,8
TURKEY	2,4	1,32	16,7	326	10,6
ARGENTINA	26,9	1,57	16,7	842	28,3
AUSTRALIA	-27,6	1,51	8,8	275	16,1
CHILE	28,4	1,49	8,7	500	47,0
NEW ZEALAND	29,3	1,65	5,0	900	33,8
SOUTH AFRICA	18,8	1,24	12,6	1 268	35,2
MEAN	-9,5	1,88	7,8	854	20,5
CHINA	66,2	1,74	5,0	300	17,6
JAPAN	-19,6	1,38	5,0	270	19,6

SOURCE: World Pear Review, 2015



COMPETITIVENESS RANKINGS OF MAJOR PEAR PRODUCING COUNTRIES, 2015

RANK 2013	RANK 2012	OVERALL	PRODUCTION EFFICIENCY	INFRASTRUCTURE & INPUTS	FINANCIAL & MARKETS
1	2	UNITED STATES	SOUTH AFRICA	UNITED STATES	BELGIUM
2	1	CHILE	AUSTRIA	CHILE	NETHERLANDS
3	7	NEW ZEALAND	NETHERLANDS	NEW ZEALAND	ITALY
4	3	AUSTRIA	ARGENTINA	CANADA	AUSTRIA
5	4	BELGIUM	BELGIUM	SOUTH AFRICA	GERMANY
6	5	NETHERLANDS	CHILE	AUSTRIA	FRANCE
7	6	ITALY	NEW ZEALAND	FRANCE	PORTUGAL
8	10	FRANCE	GERMANY	ITALY	UNITED KINGDOM
9	8	GERMANY	ITALY	TURKEY	UNITED STATES
10	9	SOUTH AFRICA	UNITED STATES	ARGENTINA	SPAIN
11	11	UNITED KINGDOM	UNITED KINGDOM	BELGIUM	NEW ZEALAND
12	13	CANADA	TURKEY	NETHERLANDS	CANADA
13	12	ARGENTINA	FRANCE	GERMANY	AUSTRALIA
14	16	SPAIN	PORTUGAL	AUSTRALIA	POLAND
15	15	AUSTRALIA	AUSTRALIA	SPAIN	CHILE
16	17	PORTUGAL	SPAIN	UNITED KINGDOM	MEXICO
17	14	TURKEY	RUSSIAN FEDERATION	POLAND	SOUTH AFRICA
18	20	POLAND	BULGARIA	PORTUGAL	BULGARIA
19	19	MEXICO	GREECE	MEXICO	GREECE
20	18	GREECE	MEXICO	GREECE	HUNGARY
21	21	HUNGARY	SERBIA	HUNGARY	ROMANIA
22	22	BULGARIA	HUNGARY	SERBIA	ARGENTINA
23	25	RUSSIAN FEDERATION	POLAND	BULGARIA	RUSSIAN FEDERATION
24	23	SERBIA	CANADA	RUSSIAN FEDERATION	TURKEY
25	24	ROMANIA	ROMANIA	ROMANIA	SERBIA

SOURCE: World Pear Review, 2015

TOP 10 FRESH APRICOT EXPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
SPAIN	29 205	31 439	42 135	61 764	56 765	79 842
TURKEY	25 847	28 489	56 302	41 543	26 692	55 337
FRANCE	47 812	48 750	58 667	45 335	64 207	52 540
ITALY	22 574	19 909	31 441	15 643	25 329	24 597
ARMENIA	1 971	6 573	12 318	20 524	1 734	16 510
GREECE	19 781	15 723	25 883	15 945	16 956	10 028
JORDAN	1 376	1 860	3 537	5 020	4 032	6 344
UNITED STATES OF AMERICA	5 851	6 499	7 647	7 966	6 991	5 689
BELARUS	0	1	79	522	2 327	5 216
UZBEKISTAN	21 552	26 629	14 274	59 437	26 879	5 052
TOTAL TOP-10	175 969	185 872	252 283	273 699	231 912	261 155
% OF WORLD	70%	70%	76%	77%	76%	85%
WORLD	251 370	265 369	334 059	355 071	304 390	305 901

SOURCE: TradeMaps, 2016

TOP 10 FRESH APRICOT IMPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
GERMANY	45 702	44 280	56 773	57 201	60 812	59 197
RUSSIAN FEDERATION	54 751	61 915	67 198	68 259	36 799	43 203
ITALY	16 059	23 834	21 003	26 342	28 150	32 203
FRANCE	11 052	10 770	15 768	21 394	17 733	20 321
IRAQ	21 183	11 681	14 372	7 874	4 758	17 399
AUSTRIA	10 517	11 469	13 586	12 061	9 297	11 525
SWITZERLAND	7 030	5 844	7 865	7 859	7 621	9 421
UNITED KINGDOM	5 051	5 430	6 674	7 118	9 961	8 907
SAUDI ARABIA	5 500	6 193	7 007	7 122	4 410	8 381
BELARUS	1 378	1 562	2 469	3 950	4 934	8 036
TOTAL TOP-10	178 223	182 978	212 715	219 180	184 475	218 593
% OF WORLD	72%	67%	64%	49%	58%	73%
WORLD	246 336	274 683	334 050	446 453	317 215	298 298

SOURCE: TradeMaps, 2016



TOP 10 FRESH PEACH & NECTARINE EXPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
SPAIN	585 127	656 557	636 322	748 963	910 507	849 503
ITALY	359 780	349 085	369 320	295 838	262 412	269 250
BELARUS	0	329	2 929	18 623	55 047	150 145
GREECE	117 471	109 470	155 345	112 877	166 874	147 368
LITHUANIA	23 716	24 458	32 279	27 269	48 544	143 242
CHINA	27 802	38 962	46 571	37 307	65 266	86 398
CHILE	91 401	100 242	94 332	87 715	48 286	83 571
UNITED STATES OF AMERICA	115 081	105 842	101 013	105 391	90 785	78 033
JORDAN	30 629	40 130	46 536	58 435	53 326	58 271
MOROCCO	3 680	2 395	2 842	4 094	4 478	53 944
TOTAL TOP-10	1 354 687	1 427 470	1 487 489	1 496 512	1 705 525	1 919 725
% OF WORLD	79%	79%	81%	79%	82%	84%
WORLD	1 710 548	1 798 343	1 845 200	1 883 206	2 071 146	2 275 967

SOURCE: TradeMaps, 2016

TOP 10 FRESH PEACH & NECTARINE IMPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
GERMANY	275 400	270 984	279 191	291 642	287 530	302 247
RUSSIAN FEDERATION	225 653	250 926	266 220	230 538	225 400	199 693
BELARUS	13 504	10 455	21 588	37 345	82 029	170 204
FRANCE	115 726	116 250	129 113	148 743	148 443	164 773
LITHUANIA	25 555	29 173	36 073	32 284	60 109	147 776
ITALY	59 456	74 158	55 705	73 299	97 307	112 862
POLAND	91 915	109 891	108 240	97 050	123 192	110 009
UNITED KINGDOM	63 507	70 301	79 426	87 521	87 177	104 410
BELGIUM	53 217	54 377	74 148	75 265	59 536	69 251
NETHERLANDS	74 467	52 608	52 752	50 200	48 371	59 877
TOTAL TOP-10	998 400	1 039 123	1 102 456	1 123 887	1 219 094	1 441 102
% OF WORLD	59%	59%	59%	49%	61%	65%
WORLD	1 691 659	1 769 023	1 876 603	2 282 842	1 983 323	2 210 258

SOURCE: TradeMaps, 2016

TOP 10 FRESH PLUM EXPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
SPAIN	85 942	103 450	105 598	71 885	116 479	108 815
CHILE	74 408	100 950	104 524	115 326	46 128	96 615
SOUTH AFRICA	48 414	55 228	52 736	68 010	67 382	66 083
ITALY	59 615	41 506	54 985	57 362	61 227	46 608
UNITED STATES OF AMERICA	60 072	65 478	53 639	58 515	48 071	42 888
TURKEY	7 678	11 276	25 464	24 311	16 059	34 087
CHINA	11 274	14 827	16 643	13 810	18 823	31 609
NETHERLANDS	23 092	33 383	31 250	30 706	23 336	30 988
HONG KONG, CHINA	17 074	22 080	16 659	32 270	13 755	22 195
REPUBLIC OF MOLDOVA	18 989	14 408	22 581	28 541	24 186	21 198
TOTAL TOP-10	406 558	462 586	484 079	500 736	435 446	501 086
% OF WORLD	70%	70%	73%	70%	69%	78%
WORLD	579 872	657 649	666 879	711 474	629 443	644 825

SOURCE: TradeMaps, 2016

TOP 10 FRESH PLUM IMPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
RUSSIAN FEDERATION	79 168	70 270	78 004	79 074	46 115	60 647
UNITED KINGDOM	54 186	63 880	61 350	59 805	60 498	48 977
GERMANY	49 088	43 529	58 680	53 725	46 657	46 181
NETHERLANDS	37 679	44 419	47 630	46 946	36 288	41 031
CHINA	17 077	25 069	28 187	33 156	17 138	34 848
BRAZIL	24 279	39 627	41 368	32 219	32 236	31 516
HONG KONG, CHINA	23 626	29 208	24 866	29 369	18 127	30 067
VIET NAM	542	718	0	588	838	28 322
UNITED STATES OF AMERICA	27 407	29 512	24 029	30 343	13 769	25 134
IRAQ	20 980	32 370	16 697	16 700	25 170	24 403
TOTAL TOP-10	334 032	378 602	380 811	381 925	296 836	371 126
% OF WORLD	60%	58%	57%	54%	50%	57%
WORLD	560 402	655 018	671 535	702 216	598 697	656 292

SOURCE: TradeMaps, 2016



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