



KEY DECIDUOUS FRUIT STATISTICS 2016



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SA Stone Fruit
Producers' Association
(SASPA)



Dried Fruit
Technical Services
(DFTS)



SA Apple & Pear
Producers' Association
(SAAPPA)

COMPILED BY



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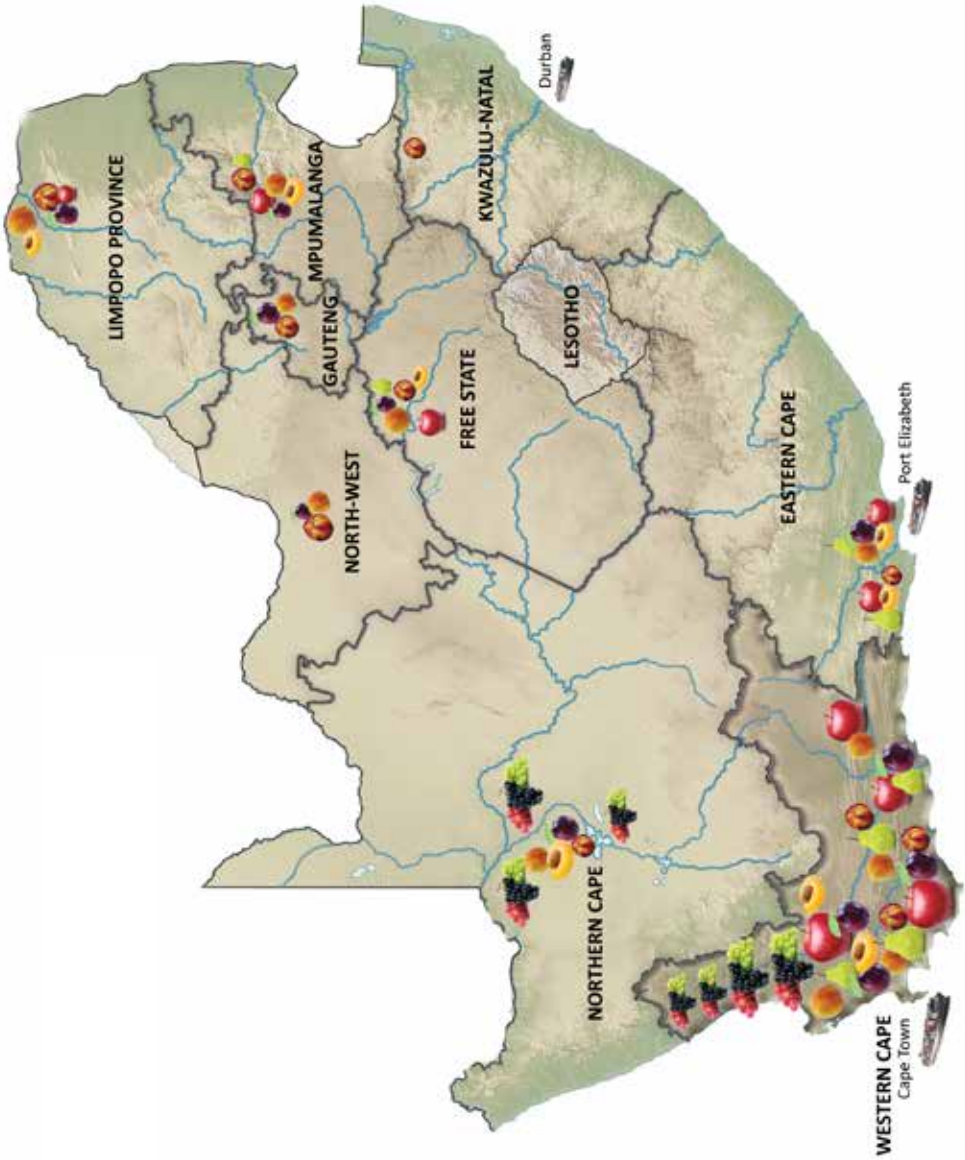
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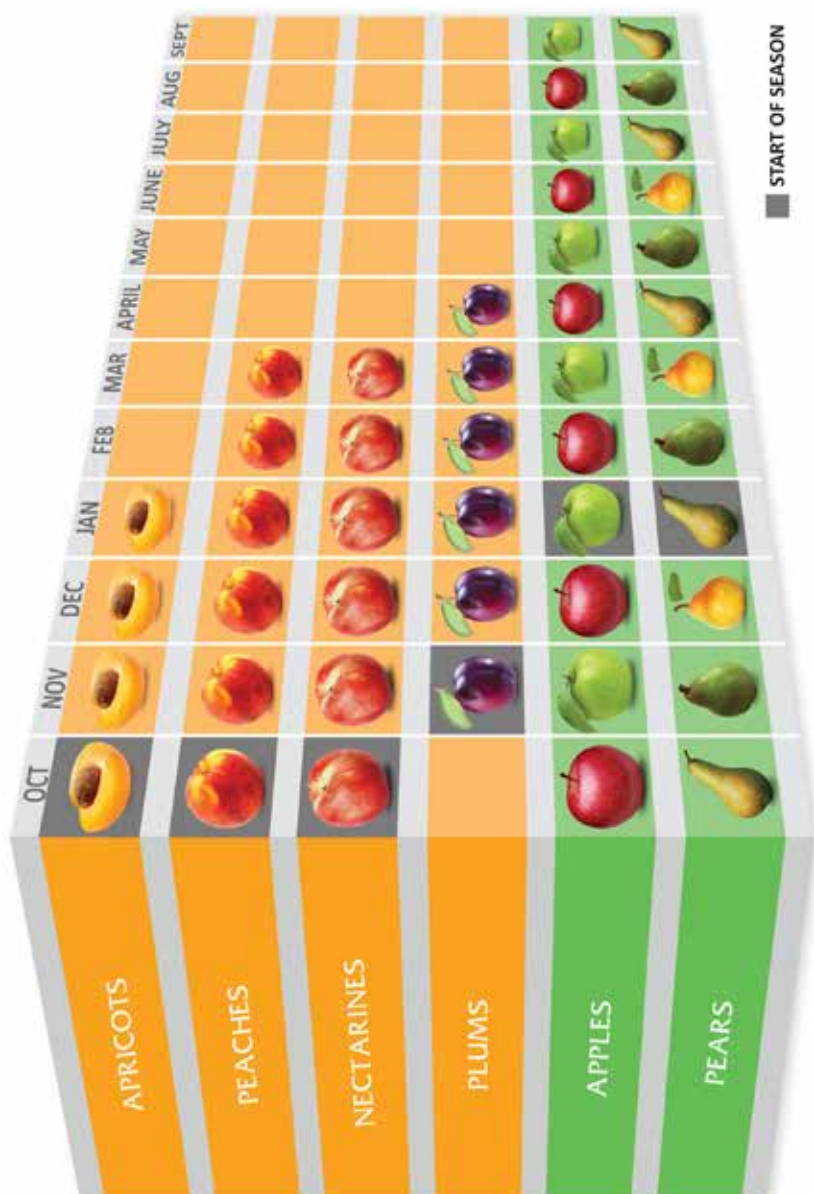


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AREA UNDER CULTIVATION PER DECIDUOUS FRUIT TYPE



DECIDUOUS FRUIT CALENDAR OF SOUTH AFRICA



2252
PRODUCERS

TOTAL TURNOVER
R13,63
Bn/annum



44%

OF TOTAL PRODUCTION IS EXPORTED

INDUSTRY PROVIDES

1,34
PERMANENT
JOBS PER HA

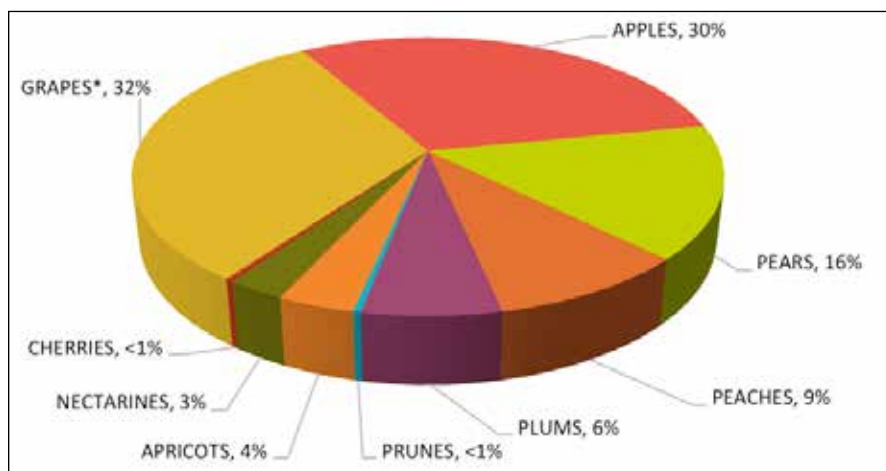
**INDUSTRY PERSPECTIVES &
ECONOMIC INDICATORS**

TOTAL AREA PLANTED

FRUIT	HECTARES
GRAPES*	25 331
APPLES	24 212
PEARS	12 279
PEACHES	7 338
PLUMS	5 093
PRUNES	264
APRICOTS	2 838
NECTARINES	2 131
CHERRIES	262
TOTAL	79 748

SOURCE: HORTGRO TREE CENSUS, 2016

* DRY AND TABLE GRAPES



ON-FARM EMPLOYMENT

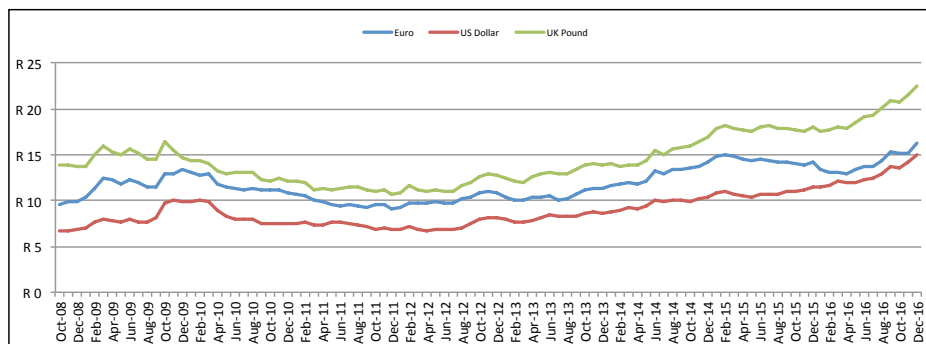
FRUIT	LABOURERS*	DEPENDENTS
APPLES	27 526	110 106
GRAPES	45 753	183 011
PEARS	13 283	53 133
PEACHES	8 024	32 097
PLUMS	6 529	26 116
APRICOTS	3 404	13 616
NECTARINES	2 473	9 894
CHERRIES	499	1 994
TOTAL	106 791	427 164

*PERMANENT EQUIVALENT

CASUAL LABOUR CONVERTED TO PERMANENT EQUIVALENTS

SOURCE: HORTGRO, 2016

EXCHANGE RATE TRENDS, 2008 – 2016



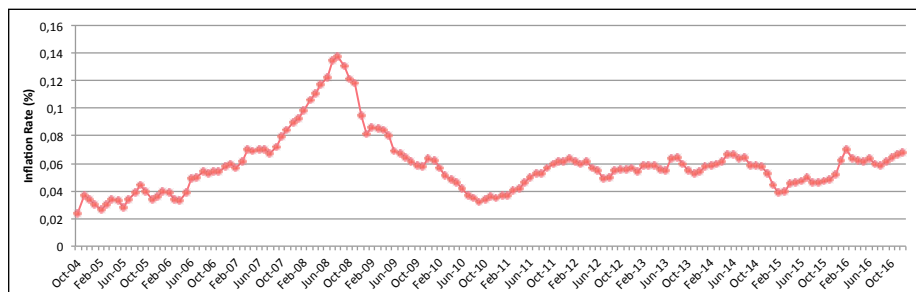
SOURCE: Past Exchange Rate.com, 2016

EXCHANGE RATE TRENDS (RAND VS MAJOR CURRENCIES): 2004 – 2016

YEAR	AVERAGE EXCHANGE RATE PER YEAR		
	EURO	US DOLLAR	UK POUND
2004	7,99	6,43	11,78
2005	7,91	6,37	11,58
2006	8,51	6,75	12,50
2007	9,66	7,05	14,11
2008	12,06	8,25	15,13
2009	11,67	8,42	13,10
2010	9,69	7,32	11,30
2011	10,09	7,26	11,62
2012	10,55	8,21	13,01
2013	12,83	9,66	15,11
2014	14,41	10,85	17,86
2015	14,17	12,78	19,53
2016	16,29	14,72	20,00

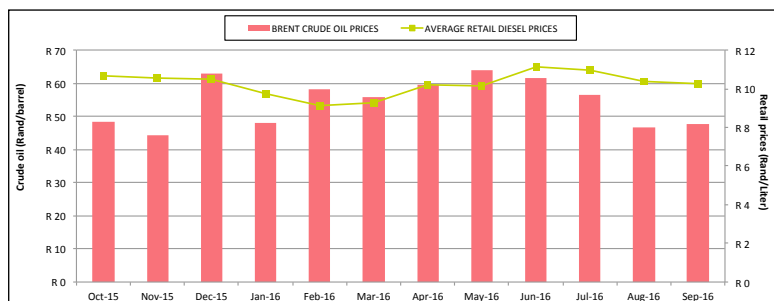
SOURCE: Past Exchange Rate.com, 2016

MONTHLY CPI INFLATION, RATE 2004 – 2016



SOURCE: Statistics South Africa, 2016

AVERAGE FUEL PRICE: 2015/2016 SEASON



SOURCE: South African Petroleum Industry Association, 2016

MINIMUM WAGES FOR FARM WORKERS, 2008-2017

YEAR	RAND/HOUR	RAND/MONTH	% INCREASE YEAR-ON-YEAR
1/03/2008	R 5,59	R 1 090,00	-
1/03/2009	R 6,31	R 1 231,70	13%
1/03/2010	R 6,74	R 1 316,69	7%
1/03/2011	R 7,04	R 1 375,94	4%
1/03/2012	R 7,71	R 1 503,90	9%
1/03/2013	R 11,66	R 2 274,82	51%
1/03/2014	R 12,41	R 2 420,41	6%
1/03/2015	R 13,37	R 2 606,78	8%
1/03/2016	R 14,25	R 2 778,83	7%
1/03/2017	R 15,39	R 3 001,13	8%

2016 EXPORT PERSPECTIVES

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%
Sales Price	230,03	100,0%	236,87	100,0%	167,93	100,0%	106,08	100,0%	119,27	100,0%	206,14	100,0%
Receiver Cost	35,94	15,6%	37,01	15,6%	26,24	15,6%	16,57	15,6%	18,64	15,6%	32,21	15,6%
Receiver Commission	14,38	6,3%	14,80	6,3%	10,50	6,3%	6,63	6,3%	7,45	6,3%	12,88	6,3%
Delivery Price Receiver	179,71	78,1%	185,05	78,1%	131,19	78,1%	82,87	78,1%	93,18	78,1%	161,05	78,1%
Delivery Cost	13,25	5,8%	13,25	5,6%	7,70	4,6%	5,41	5,1%	5,80	4,9%	6,60	3,2%
CIF	166,46	72,4%	171,80	72,5%	123,50	73,5%	77,47	73,0%	87,38	73,3%	154,45	74,9%
Shipping Cost	30,74	13,4%	30,74	13,0%	17,49	10,4%	9,15	8,6%	9,15	7,7%	15,82	7,7%
FOB	135,72	59,0%	141,06	59,6%	107,69	64,1%	68,31	64,4%	78,23	65,6%	138,62	67,2%
Exporter Commission in Rand	13,55	5,9%	13,95	5,9%	7,94	4,7%	5,60	5,3%	6,02	5,0%	9,56	4,6%
Local Cost	6,17	2,7%	6,17	2,6%	2,61	1,6%	4,31	4,1%	4,31	3,6%	3,21	1,6%
DIP	116,00	50,4%	120,94	51,1%	97,14	57,8%	58,40	55,1%	67,90	56,9%	125,85	61,1%
PPECB Inspection levy	0,61	0,3%	0,61	0,3%	0,57	0,3%	0,57	0,5%	0,57	0,5%	0,57	0,3%
HORTGRO Levies	0,88	0,4%	0,88	0,4%	1,28	0,8%	0,77	0,7%	0,77	0,6%	1,23	0,6%
HORTGRO Levies as % of DIP Value (First point of Sale)	1%		1%		2%		1%		1%		1%	
Production & Packaging costs	96,11	42%	96,11	40,6%	60,85	36%	35,11	33%	35,11	29%	74,46	36%
NFI	19,89	8,6%	24,83	10,5%	36,29	21,6%	23,29	22,0%	32,79	27,5%	51,40	24,9%
Carton Size	12,5		12,5		5,25		2,5		2,5		4,75	
Cartons/ton	80		80		190		400		400		211	

SOURCE: HORTGRO PRICE MODEL

* Weighted estimated averages: UK & European Markets

* Subtract HORTGRO & PPECB Levies, Transport to port and Production & Packaging to calculate NFI (Net Farm Income)

2016 VALUE OF THE INDUSTRY

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	MILLION	%	MILLION	%	MILLION	%	MILLION	%	MILLION	%	MILLION	%
Sales Price	7 827,1	100,0%	4 210,4	100,0%	1 859,7	100,0%	234,6	100,0%	478,9	100,0%	144,3	100,0%
Receiver Cost	1 223,0	15,6%	657,9	15,6%	290,6	15,6%	36,6	15,6%	74,8	15,6%	22,5	15,6%
Receiver Commission	489,2	6,3%	263,2	6,3%	116,2	6,3%	14,7	6,3%	29,9	6,3%	9,0	6,3%
Delivery Price Receiver	6 114,9	78,1%	3 289,4	78,1%	1 452,9	78,1%	183,2	78,1%	374,2	78,1%	112,7	78,1%
Delivery Cost	450,8	5,8%	235,5	5,6%	85,2	4,6%	12,0	5,1%	23,3	4,9%	4,6	3,2%
CIF	5 664,1	72,4%	3 053,9	72,5%	1 367,7	73,5%	171,3	73,0%	350,9	73,3%	108,1	74,9%
Shipping Cost	1 046,1	13,4%	546,5	13,0%	193,7	10,4%	20,2	8,6%	36,8	7,7%	11,1	7,7%
FOB	4 618,0	59,0%	2 507,4	59,6%	1 192,6	64,1%	151,1	64,4%	314,1	65,6%	97,0	67,2%
Exporter Commission in Rand	461,1	5,9%	248,0	5,9%	87,9	4,7%	12,4	5,3%	24,2	5,0%	6,7	4,6%
Local Cost	209,9	2,7%	109,7	2,6%	28,9	1,6%	9,5	4,1%	17,3	3,6%	2,2	1,6%
DIP	3 947,0	50,4%	2 149,8	51,1%	1 075,7	57,8%	129,1	55,1%	272,6	56,9%	88,1	61,1%
DPFT Levies	30,0	0,4%	15,7	0,4%	14,2	0,8%	1,7	0,7%	3,1	0,6%	0,9	0,6%
PPECB	20,7	0,3%	10,8	0,3%	6,3	0,3%	1,3	0,5%	2,3	0,5%	0,4	0,3%
Export Volume (ton)	425 325		222 192		58 139		5 528		10 039		3 324	
Sales price per ton (Rand)	18 403	100%	18 949	100%	31 987	100%	42 430	100%	47 709	100%	43 399	100%
CIF per ton (Rand)	13 317	72%	13 744	73%	23 524	74%	30 986	73%	34 953	73%	32 515	75%
FOB per ton (Rand)	10 858	59%	11 285	60%	20 512	64%	27 325	64%	31 292	66%	29 184	67%
DIP per ton (Rand)	9 280	50%	9 675	51%	18 503	58%	23 359	55%	27 158	57%	26 495	61%

POME FRUIT CROP BUDGETS

	APPLES			PEARS		
	ESTABLISH- MENT	NON-BEARING	BEARING	ESTABLISH- MENT	NON-BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND
Yield (ton/ha)			60			50
Number of trees per ha	1 667	1 667	1 667	1 667	1 667	1 667
Pre-harvest costs	290 033	20 167	74 628	270 498	19 412	73 665
Plant material	98 020	1 960	0	78 799	1 576	0
Land clearing & soil mapping	23 500			23 500		
Land preparation & ridging	42 000	0	0	42 000	0	0
Irrigation (design & material)	33 000	0	0	33 000	0	0
Drainage	16 889	0	0	16 889	0	0
Trellising	49 404	0	0	49 404	0	0
Fertilizer	8 090	6 784	7 482	8 094	6 789	12 119
Herbicides	1 439	1 439	1 439	1 439	1 439	1 439
Pesticides	116	212	10 316	198	283	13 262
Fungicides	679	1 012	3 396	487	695	3 520
Rest breaking agents/ Growth Regulators	0	1 152	5 212	0	1 152	3 011
Consultants	1 000	1 000	1 000	1 000	1 000	1 000
Seasonal Labour	10 331	0	27 818	10 349	0	23 633
Fuel (diesel)	1 143	1 419	5 063	1 206	1 656	3 252
Repairs and maintenance	1 366	1 695	6 047	1 076	1 328	3 885
Electricity	1 625	3 250	4 925	1 625	3 250	4 925
General	1 431	243	243	1 431	243	243
Pollination	0	0	1 688	0	0	3 375
Harvest & Post-Harvest	0	0	249 967	0	0	198 349
Transport rental	0	0	26 423	0	0	19 183
Packaging	0	0	202 552	0	0	157 792
Seasonal Labour	0	0	19 355	0	0	20 182
Fuel (diesel)	0	0	1 014	0	0	737
Repairs and maintenance	0	0	625	0	0	454
Overhead costs	73 847	60 017	75 619	71 869	59 001	71 947
Fixed labour	16 673	16 673	16 673	16 673	16 673	16 673
Water costs	2 150	2 150	2 150	2 150	2 150	2 150
Other overheads	25 659	25 659	25 659	25 659	25 659	25 659
Interest on loans	14 864	1 034	16 636	13 863	995	13 941
Depreciation on orchard	14 502	14 502	14 502	13 525	13 525	13 525
Total cost	363 880	80 183	400 214	342 368	78 413	343 961

* These budgets are only a guideline and should be adapted to your own specific situation

* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* If re-establishing an orchard an amount of R13/meter should be added for soil fumigation

STONE FRUIT CROP BUDGETS

	APRICOTS			NECTARINES/PEACHES			PLUMS		
	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON-BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND
Yield (ton/ha)			20			25			25
Number of trees per ha	1 250	1 250	1 250	1 250	1 250	1 250	1 524	1 524	1 524
Pre-harvest costs	175 620	16 856	64 597	182 093	16 432	73 015	254 623	21 221	71 952
Plant material	44 625	893	0	52 363	1 047	0	57 524	1 150	0
Land clearing & soil mapping	23 500			23 500			23 500		
Land preparation & ridging	42 000	0	0	42 000	0	0	42 000	0	0
Irrigation (design & material)	33 000	0	0	33 000	0	0	33 000	0	0
Drainage	16 889	0	0	16 889	0	0	16 889	0	0
Trellising	0	0	0	0	0	0	66 761	0	0
Fertilizer	8 204	3 743	8 440	6 807	3 743	10 983	7 199	4 457	13 660
Herbicides	1 439	1 439	1 439	1 439	1 439	1 439	1 439	1 439	1 439
Pesticides	134	187	4 203	342	488	8 933	769	817	4 144
Fungicides	385	385	9 492	150	215	13 825	115	151	2 419
Rest breaking agents/Growth Regulators	0	1 016	1 921	0	0	0	0	0	4 354
Consultants	1 000	1 000	1 000	1 000	1 000	1 000	1 000	1 000	1 000
Seasonal Labour	0	3 028	20 837	0	3 156	20 920	0	6 755	24 628
Fuel (diesel)	718	946	5 072	788	1 025	5 072	607	867	4 912
Repairs and maintenance	902	1 190	6 379	992	1 289	6 379	764	1 091	6 178
Electricity	1 393	2 786	4 221	1 393	2 786	4 221	1 625	3 250	4 925
General	1 431	243	243	1 431	243	243	1 431	243	243
Pollination	0	0	1 350	0	0	0	0	0	4 050
Harvest & Post-Harvest	0	0	79 023	0	0	145 831	0	0	158 834
Transport rental	0	0	12 253	0	0	21 777	0	0	22 322
Packaging	0	0	54 442	0	0	113 753	0	0	124 925
Seasonal Labour	0	0	11 798	0	0	9 640	0	0	10 760
Fuel (diesel)	0	0	328	0	0	410	0	0	512
Repairs and maintenance	0	0	202	0	0	252	0	0	316
Overhead costs	62 263	54 126	60 623	62 918	54 428	64 802	70 262	58 300	69 040
Fixed labour	16 673	16 673	16 673	16 673	16 673	16 673	16 673	16 673	16 673
Water costs	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150
Other overheads	25 659	25 659	25 659	25 659	25 659	25 659	25 659	25 659	25 659
Interest on loans	9 001	864	7 361	9 332	842	11 216	13 049	1 088	11 828
Depreciation on orchard	8 781	8 781	8 781	9 105	9 105	9 105	12 731	12 731	12 731
Total cost	237 884	70 983	204 243	245 012	70 860	283 648	324 885	79 521	299 827

* These budgets are only a guideline and should be adapted to your own specific situation

* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* If re-establishing an orchard an amount of R13/meter should be added for soil fumigation

DRIED GRAPE CROP BUDGET

	ESTABLISHMENT	FULL BEARING
	RAND	RAND
Yield (ton/ha)	0	22
Number of vines per ha	1 684	1 684
Pre-harvest costs	162 370	14 235
Plant material	42 100	0
Land preparation	16 200	0
Irrigation (flood)	9 519	0
Drainage	0	0
Trellising	82 721	0
Fertilizer	4 061	3 100
Herbicides	526	790
Drying chemicals	0	850
Fungicides/Pesticides	557	1 826
Rest breaking agents	0	0
Consultants	1 000	1 000
Seasonal Labour	0	0
Fuel (diesel)	3 385	3 925
Repairs and maintenance	1 328	2 744
Electricity	0	0
General	972	0
Pollination	0	0
Harvest & Post-Harvest	0	14 601
Transport rental	0	0
Packaging	0	0
Labour	0	12 261
Fuel (diesel)	0	2 056
Repairs and maintenance	0	285
Overhead costs	52 463	43 138
Fixed labour	17 668	14 230
Water costs	2 042	2 042
Other overheads	14 078	14 923
Interest on loans	9 043	2 312
Depreciation on orchard	9 632	9 632
Total cost	214 834	71 975

Notes: These figures are based on production costs from the Orange River

Drying chemicals = (lye and sulphur). Only for OR and Golden sultanas which contribute to about 45% of total harvest.

648

PRODUCERS

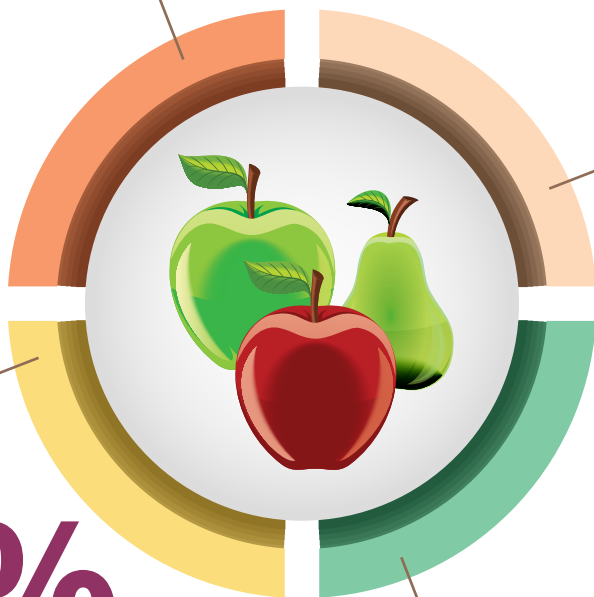
**LARGEST
EXPORT MARKET:**

PEARS:

EUROPE, 43%

APPLES:

FE & ASIA (29%)



90%

OF POME FRUIT INDUSTRY
INCOME GENERATED
BY FRESH SALES

TURNOVER

R9,51 Bn

POME FRUIT

APPLE PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	10 136 176	7 331
GROENLAND	8 365 454	6 303
LANGKLOOF EAST	4 233 469	4 025
VILLIERSDORP / VYEBOOM	4 584 231	3 906
FREE STATE	839 684	561
LANGKLOOF WEST	650 316	546
SOUTHERN CAPE	631 171	426
PIKETBERG	479 092	342
KLEIN KAROO	255 104	265
MPUMALANGA	263 872	187
SOMERSET WEST	391 952	179
WORCESTER	71 877	41
WOLSELEY / TULBAGH	52 617	39
NORTHERN PROVINCE	20 959	21
EASTERN CAPE	3 739	15
STELLENBOSCH	20 869	15
PAARL	10 777	9
FRANSCHHOEK	3 036	2
NORTH WEST	528	1
TOTAL	31 014 923	24 212

SOURCE: HORTGRO TREE CENSUS, 2016

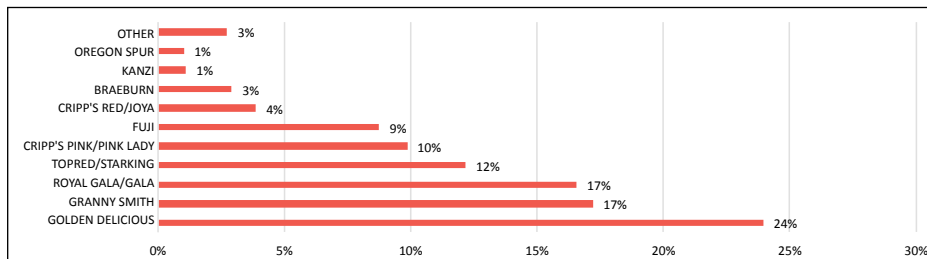
APPLES: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2011	2012	2013	2014	2015	2016
GOLDEN DELICIOUS	5 379	5 433	5 569	5 634	5 735	5 814
GRANNY SMITH	4 687	4 475	4 217	4 218	4 183	4 155
ROYAL GALA/GALA	3 289	3 431	3 576	3 681	3 842	4 013
TOPRED/STARKING	3 047	3 061	2 927	2 950	2 950	2 945
CRIPPS PINK/PINK LADY®	2 043	2 080	2 210	2 245	2 349	2 372
FUJI	1 547	1 694	1 852	1 913	2 031	2 107
CRIPPS RED/JOYA®	427	427	519	616	776	934
BRAEBURN	749	734	736	721	749	704
KANZI	60	113	165	197	262	266
OREGON SPUR	246	245	238	238	242	247
OTHER	447	475	490	513	578	654
TOTAL	21 920	22 167	22 501	22 925	23 697	24 212
% CHANGE (YEAR-ON-YEAR)		1%	2%	2%	3%	2%

SOURCE: HORTGRO TREE CENSUS, 2016



CONTRIBUTION TO TOTAL APPLE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2016

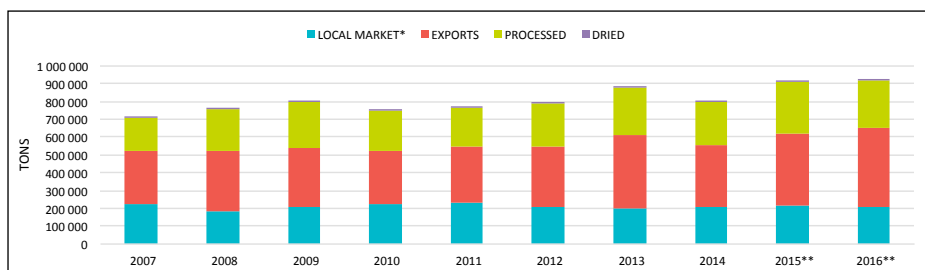
APPLE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+YEARS
GOLDEN DELICIOUS	361	1 222	349	1 186	2 696
GRANNY SMITH	189	436	195	601	2 733
ROYAL GALA/GALA	349	1 102	548	1 363	650
TOPRED/STARKING	109	603	199	325	1 711
CRIPPS PINK/PINK LADY®	188	765	162	1 232	26
FUJI	183	1 057	338	488	40
CRIPPS RED/JOYA®	391	132	191	207	13
BRAEBURN	8	184	63	337	113
KANZI	59	206	1	0	0
OREGON SPUR	1	0	0	127	118
OTHER	163	202	89	129	71
TOTAL	2 002	5 909	2 135	5 994	8 172
% OF TOTAL AREA (HA)	8%	24%	9%	25%	34%

SOURCE: HORTGRO TREE CENSUS, 2016

CROP DISTRIBUTION: APPLES

YEAR JAN - DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2007	709 868	223 552	296 471	188 624	1 220	-
2008	757 679	180 480	338 647	236 833	1 720	7%
2009	800 804	205 808	332 684	261 191	1 120	6%
2010	753 152	221 131	298 559	232 473	990	-6%
2011	768 098	231 285	318 966	216 257	1 590	2%
2012	813 191	209 198	358 457	244 427	1 110	6%
2013	907 826	203 181	434 248	267 436	2 960	12%
2014	792 324	210 303	339 096	239 765	3 160	-13%
2015**	924 162	213 931	413 757	293 724	2 750	17%
2016**	902 129	211 554	425 325	265 050	200	-2%
AVERAGE CROP DISTRIBUTION (%)		26%	44%	30%	0%	



SOURCE: DAFF/PPECB, 2016

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Change in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: APPLES

YEAR JAN - DEC	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2007	2 799	4 363	447	2 972	1 920 454	2 007 786	-
2008	3 618	5 419	1 071	4 266	2 488 018	2 746 037	37%
2009	3 568	5 834	786	3 136	2 675 172	2 883 711	5%
2010	3 656	5 881	534	2 610	2 564 279	2 691 142	-7%
2011	4 326	6 210	737	5 800	2 981 589	3 146 817	17%
2012	4 470	6 531	1 146	2 976	3 128 363	3 411 501	8%
2013	4 845	8 658	1 137	7 936	4 536 594	4 848 737	42%
2014	4 944	10 136	1 141	16 119	4 549 969	4 839 553	0%
2015**	5 048	10 690	1 142	14 482	5 416 140	5 766 025	19%
2016**	5 556	10 815	1 431	2 680	5 937 501	6 319 360	10%

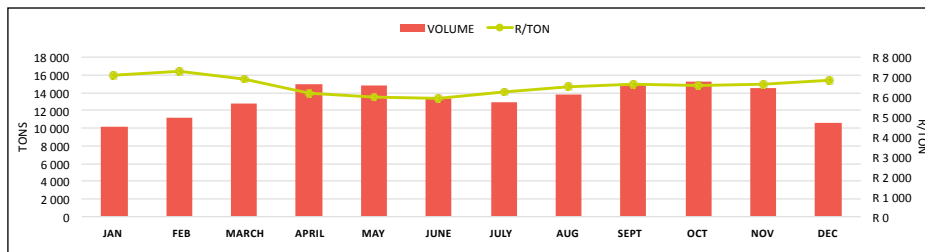
SOURCE: DAFF, 2016

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments



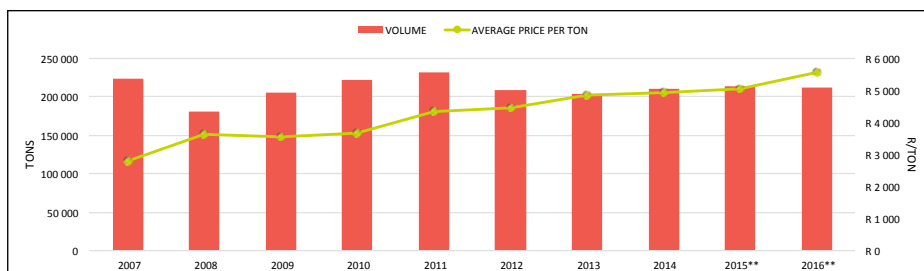
APPLE LOCAL MARKET SALES 2016



SOURCE: DAFF, 2016

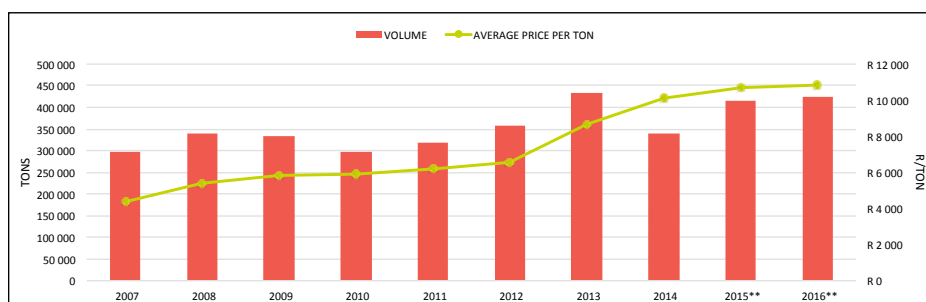
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

APPLE LOCAL MARKET HISTORICAL SALES



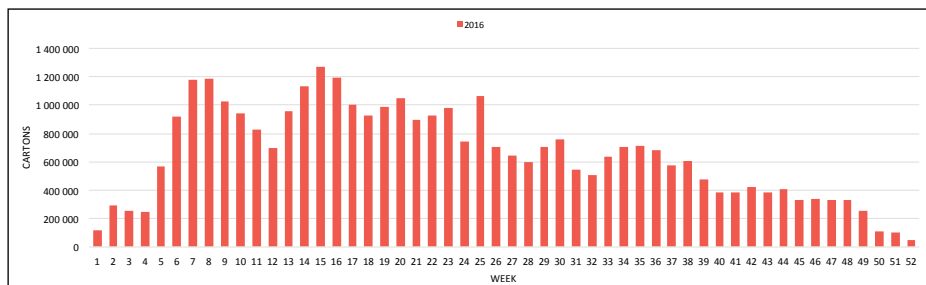
SOURCE: DAFF, 2016

APPLE EXPORT MARKET HISTORICAL SALES



SOURCE: DAFF, 2016

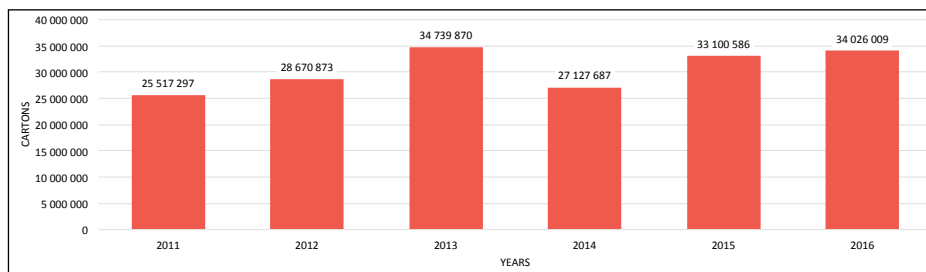
APPLES PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2016

* 12.5 Kg equivalent cartons

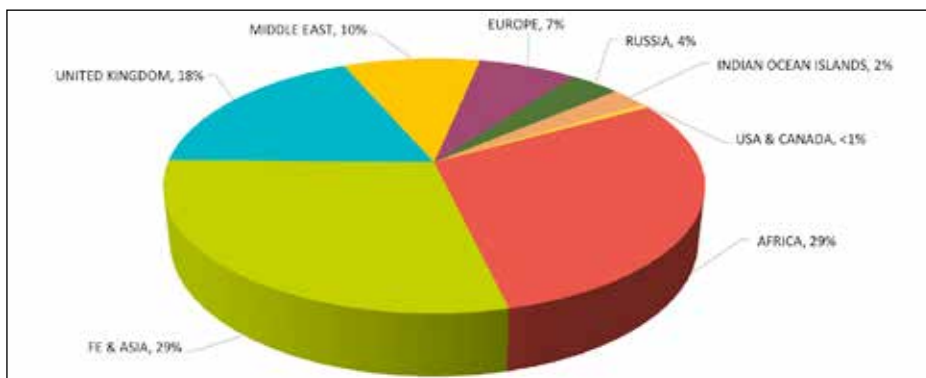
APPLES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2016

* 12.5 Kg equivalent cartons

APPLE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2016



APPLES: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2013	2014	2015	2016	% CHANGE 16 vs 15
GOLDEN DELICIOUS	10 423 024	7 902 288	8 354 392	8 607 790	3%
ROYAL GALA/GALA	6 351 786	5 374 709	7 484 127	7 153 003	-4%
GRANNY SMITH	7 283 863	5 026 335	5 790 971	6 282 622	8%
CRIPPS PINK/PINK LADY®	3 762 341	3 304 178	4 224 816	4 109 230	-3%
FUJI	1 940 541	1 687 055	2 338 704	2 850 518	22%
TOPRED/STARKING	2 277 383	1 933 128	2 272 683	2 272 368	0%
BRAEBURN	1 732 933	1 041 983	1 353 089	1 375 221	2%
CRIPPS RED/JOYA®	835 035	791 279	1 058 721	1 037 094	-2%
AFRICAN CARMINE	14 429	40 531	79 858	111 381	39%
KANZI	15 572	12 716	67 309	102 401	52%
OTHER	102 964	13 485	75 916	124 381	64%
TOTAL	34 739 870	27 127 687	33 100 586	34 026 009	3%
% CHANGE (YEAR-ON-YEAR)		-22%	22%	3%	

SOURCE: PPECB, 2016

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy
12.5 Kg equivalent cartons

PEAR PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	5 413 157	4 315
LANGKLOOF EAST	2 098 660	1 736
WOLSELEY / TULBAGH	2 375 815	1 682
GROENLAND	2 228 905	1 531
VILLIERSDORP / VYEBOOM	1 518 603	1 091
KLEIN KAROO	832 606	840
PIKETBERG	233 702	207
SOMERSET WEST	304 709	171
SOUTHERN CAPE	227 189	160
STELLENBOSCH	229 094	157
LANGKLOOF WEST	125 807	121
PAARL	143 741	114
WORCESTER	97 135	65
HEXVALLEI	55 016	42
EASTERN CAPE	29 013	26
FRANSCHHOEK	23 272	18
MPUMALANGA	858	1
TOTAL	15 937 282	12 279

SOURCE: HORTGRO TREE CENSUS, 2016

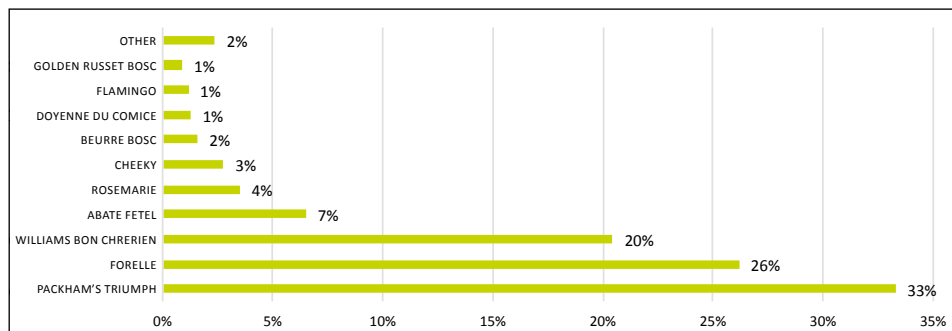
PEARS: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2011	2012	2013	2014	2015	2016
PACKHAM'S TRIUMPH	3 325	3 590	3 842	3 980	4 007	4 064
FORELLE	3 013	3 004	3 165	3 193	3 214	3 219
WILLIAMS BON CHRETIEN	2 884	2 776	2 687	2 675	2 569	2 515
ABATE FETEL	710	722	740	748	801	800
ROSEMARIE	373	392	415	432	436	430
CHEEKY	146	202	232	241	310	348
BEURRE BOSC	319	285	263	258	231	198
DOYENNE DU COMICE	213	181	162	162	167	158
FLAMINGO	145	142	144	142	147	145
GOLDEN RUSSET BOSC	151	149	134	120	117	111
OTHER	282	261	251	260	278	292
TOTAL	11 561	11 703	12 034	12 211	12 276	12 279
% CHANGE (YEAR-ON-YEAR)		1%	3%	1%	1%	0%

SOURCE: HORTGRO TREE CENSUS, 2016



CONTRIBUTION TO TOTAL PEAR AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2016

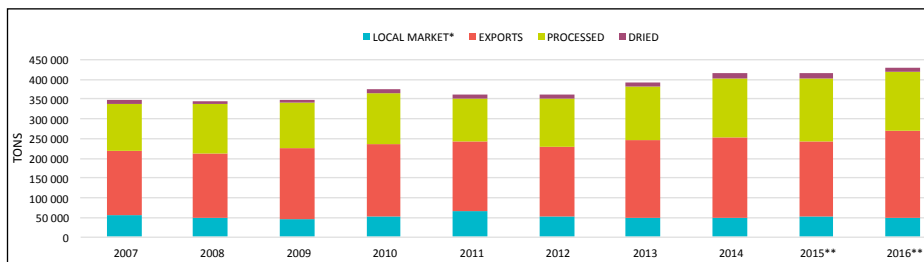
PEAR ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+ YEARS
PACKHAM'S TRIUMPH	346	1 043	369	704	1 602
FORELLE	104	648	565	1 327	575
WILLIAMS BON CHRETIEN	59	145	286	773	1 251
ABATE FETEL	9	324	163	286	17
ROSEMARIE	12	62	15	325	16
CHEEKY	85	258	0	4	0
BEURRE BOSC	0	2	4	50	141
DOYENNE DU COMICE	0	4	2	121	32
FLAMINGO	0	12	1	117	14
GOLDEN RUSSET BOSC	0	1	0	107	2
OTHER	64	34	12	82	100
TOTAL	681	2 533	1 417	3 896	3 752
% OF TOTAL AREA (HA)	6%	21%	12%	32%	31%

SOURCE: HORTGRO TREE CENSUS, 2016

CROP DISTRIBUTION: PEARS

YEAR JAN – DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2007	346 416	56 228	162 080	119 516	8 592	-
2008	345 277	47 935	164 635	124 018	8 688	0%
2009	348 384	45 333	180 593	114 361	8 096	1%
2010	373 738	51 832	183 111	130 723	8 072	7%
2011	359 877	67 379	176 673	107 722	8 104	-4%
2012	360 853	52 322	177 848	120 811	9 872	0%
2013	392 249	49 333	197 905	132 963	12 048	9%
2014	413 933	48 535	203 112	150 694	11 592	6%
2015**	414 571	52 264	192 009	156 738	13 560	0%
2016**	431 535	49 118	222 192	146 946	13 280	4%
AVERAGE CROP DISTRIBUTION (%)		14%	49%	34%	3%	



SOURCE: DAFF, PPECB, 2016

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information



HISTORICAL PRICE TRENDS: PEARS

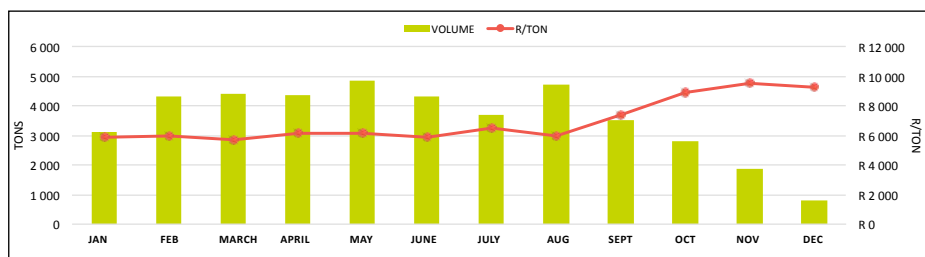
YEAR JAN – DEC	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R,1000)	(R,1000)	(R,1000)	(%)
2007	2 664	4 680	715	9 398	908 282	1 003 103	-
2008	3 222	5 704	973	9 503	1 093 581	1 223 773	22%
2009	3 452	6 336	1 035	15 170	1 300 729	1 434 218	17%
2010	3 454	6 144	810	16 568	1 303 889	1 426 280	-1%
2011	3 856	6 612	896	17 636	1 427 879	1 541 981	8%
2012	4 191	6 803	1 115	23 668	1 332 466	1 490 818	-3%
2013	4 650	8 835	1 315	28 885	1 865 651	2 069 411	39%
2014	4 815	9 900	1 380	34 993	2 233 964	2 476 989	20%
2015**	5 164	9 977	1 525	53 371	2 118 051	2 410 403	-3%
2016**	5 605	11 157	1 861	44 394	2 875 671	3 193 512	32%

SOURCE: DAFF, 2016

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

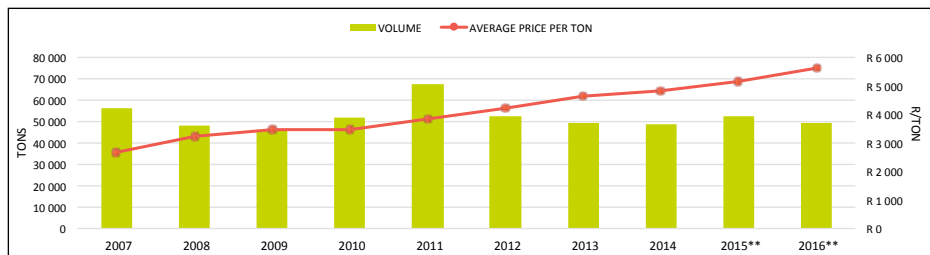
PEAR LOCAL MARKET SALES 2016



SOURCE: DAFF, 2016

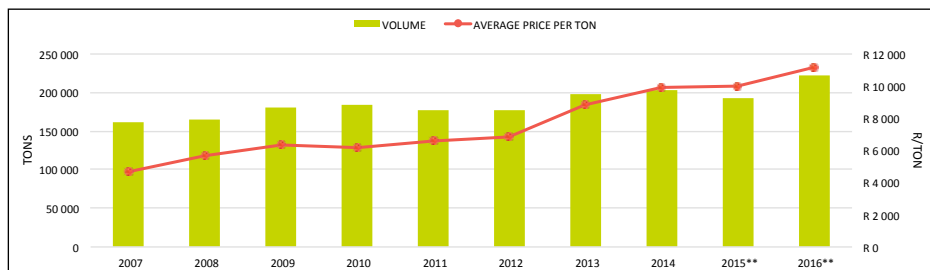
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

PEAR LOCAL MARKET HISTORICAL SALES



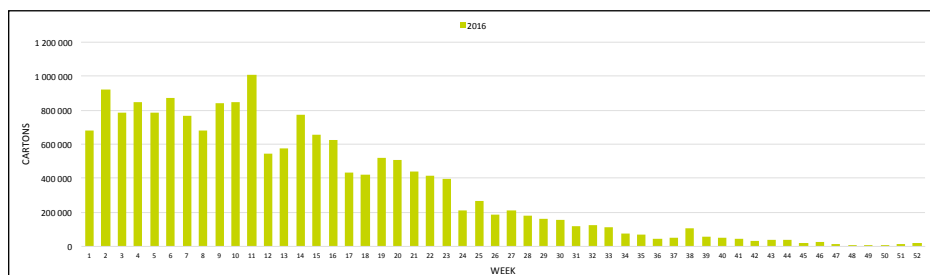
SOURCE: DAFF, 2016

PEAR EXPORT HISTORICAL SALES



SOURCE: DAFF, 2016

PEAR PASSED FOR EXPORT PER WEEK

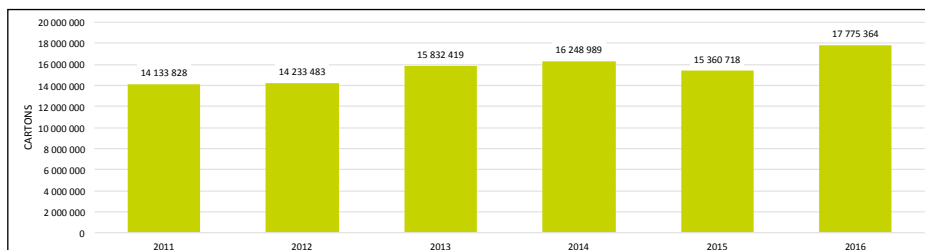


SOURCE: PPECB, 2016

* 12.5 Kg equivalent cartons

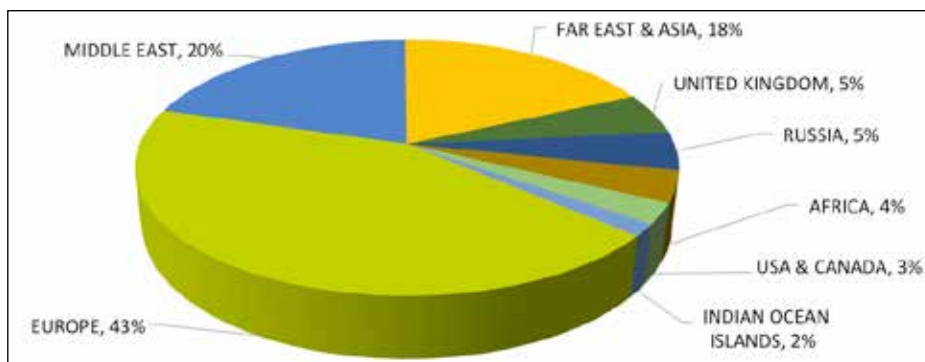


PEAR PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2016
* 12.5 Kg equivalent cartons

PEAR EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2016

PEARS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2013	2014	2015	2016	% CHANGE 15 vs 14
PACKHAM'S TRIUMPH	5 221 032	5 574 791	5 836 055	6 371 527	9%
FORELLE	3 168 781	3 270 857	3 580 734	3 711 218	4%
WILLIAMS BON CHRETIEN	2 674 891	2 641 004	1 804 193	2 323 974	29%
VERMONT BEAUTY	1 309 903	1 436 788	1 161 722	1 564 010	35%
ABATE FETEL	1 083 448	1 406 134	1 168 933	1 524 125	30%
SEMPRE	417 718	436 419	300 929	475 234	58%
ROSEMARIE	341 180	337 751	313 372	458 398	46%
BEURRE BOSCH	514 730	324 420	274 666	317 910	16%
GOLDEN RUSSET BOSCH	299 087	229 113	223 786	277 319	24%
DOYENNE DU COMICE	457 312	255 837	373 842	242 374	-35%
CHEEKY	28 332	50 379	83 545	176 644	111%
FLAMINGO	94 074	103 038	87 403	140 724	61%
BON ROUGE	58 999	59 768	46 445	66 394	43%
BEURRE HARDY	123 143	81 104	64 005	62 585	-2%
CAPE ROSE	167	10 796	12 069	35 764	196%
OTHER	39 623	30 791	29 018	27 162	-6%
TOTAL	15 832 419	16 248 989	15 360 718	17 775 364	16%
% CHANGE (YEAR-ON-YEAR)		3%	-5%	16%	

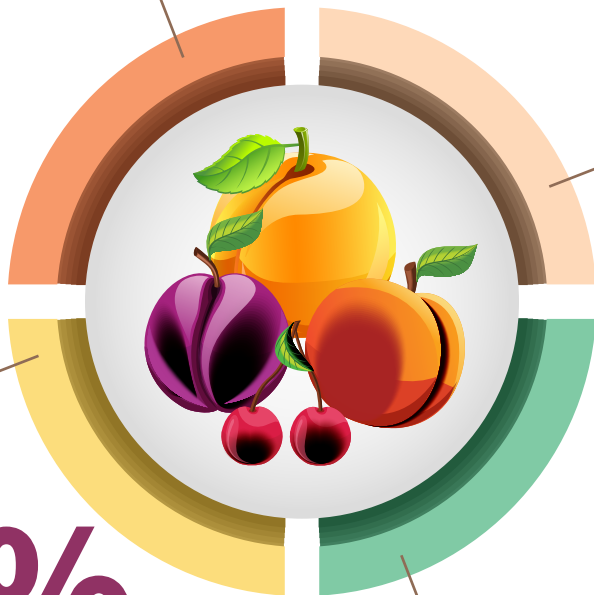
SOURCE: PPECB, 2016

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy
12.5 Kg equivalent cartons

960

PRODUCERS

MAIN EXPORT MARKET:
APRICOTS: ME, 48%
PEACHES: ME, 41%
NECTARINES: UK, 51%
PLUMS: EUROPE, 45%
CHERRIES: UK, 79%



73%

OF STONE FRUIT INDUSTRY
INCOME GENERATED BY
FRESH SALES

TURNOVER
R2,9 Bn

STONE FRUIT

APRICOT PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	1 462 859	2 185
LANGKLOOF EAST	79 592	116
CERES	84 037	103
PIKETBERG	64 932	98
HEXVALLEI	65 885	90
VILLIERSDORP / VYEBOOM	48 814	57
LANGKLOOF WEST	27 607	45
SOUTHERN CAPE	21 132	32
WOLSELEY / TULBAGH	22 643	26
PAARL	14 810	26
NOTHERN PROVINCE	14 138	20
UPPER ORANGE RIVER	7 245	9
WORCESTER	4 936	8
MPUMALANGA	7 318	8
CAPE TOWEN	3 690	6
EASTERN CAPE	2 902	5
FREE STATE	785	3
STELLENBOSCH	2 577	2
FRANSCHHOEK	250	0,3
NORTH WEST	184	0,3
TOTAL	1 936 336	2 838

SOURCE: HORTGRO TREE CENSUS, 2016

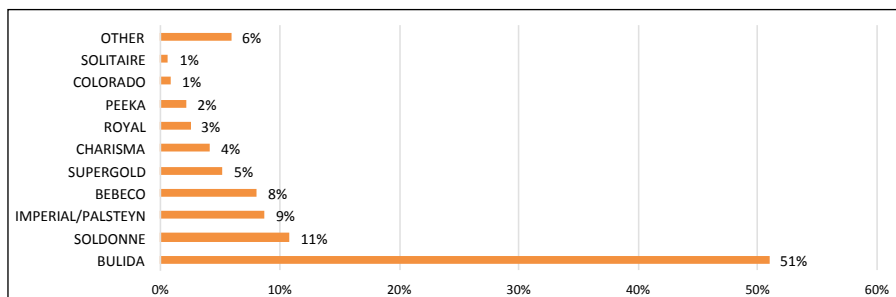
APRICOT: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2011	2012	2013	2014	2015	2016
BULIDA	1 814	1 652	1 540	1 480	1 425	1 435
SOLDONNE	380	351	326	318	315	310
IMPERIAL/PALSTEYN	300	296	273	266	254	249
BEBECO	256	252	240	246	240	230
SUPERGOLD	209	198	172	167	157	149
CHARISMA	99	106	115	118	116	118
ROYAL	112	85	79	77	77	72
PEEKA	95	78	69	69	69	63
COLORADO	0	0	7	22	24	24
SOLITAIRE	0	19	23	22	22	19
OTHER	198	194	175	177	184	170
TOTAL	3 462	3 230	3 020	2 962	2 884	2 838
% CHANGE (YEAR-ON-YEAR)		-7%	-6%	-2%	-3%	-2%

SOURCE: HORTGRO TREE CENSUS, 2016



CONTRIBUTION TO TOTAL APRICOT AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2016

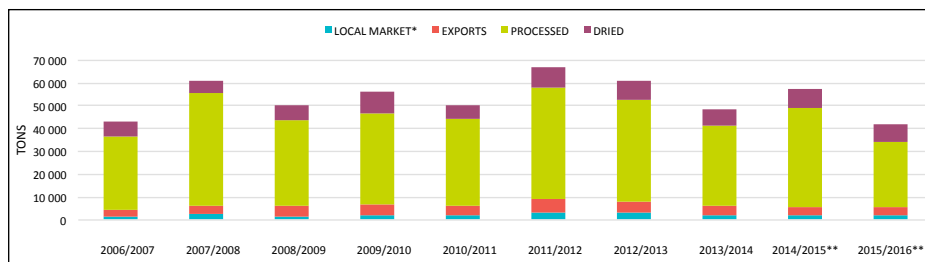
APRICOT ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
BULIDA	57	39	451	225	664
SOLDONNE	6	12	102	38	151
IMPERIAL/PALSTEYN	0	4	56	25	164
BEBECO	5	13	112	45	55
SUPERGOLD	0	7	20	18	104
CHARISMA	1	11	104	2	0
ROYAL	0	0	2	1	69
PEEKA	0	0	1	0	62
COLORADO	1	23	0	0	0
SOLITAIRE	0	19	0	0	0
SUAPRISEVEN	0	0	18	0	0
SUAPRININE	0	0	15	0	0
LADISUN	0	1	5	6	2
RUSTIC	0	5	8	0	0
EARLY PRINCE	0	1	11	0	0
OTHER	14	32	32	9	10
TOTAL	85	165	937	370	1 281
% OF TOTAL	3%	6%	33%	13%	45%

SOURCE: HORTGRO TREE CENSUS, 2016

CROP DISTRIBUTION: APRICOTS

YEAR OCT – SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2006/2007	43 212	1 594	3 114	31 749	6 755	-
2007/2008	61 221	2 565	3 865	49 076	5 715	42%
2008/2009	50 099	1 601	4 922	36 932	6 645	-18%
2009/2010	56 302	2 124	4 637	39 981	9 560	12%
2010/2011	50 452	2 190	4 190	37 747	6 325	-10%
2011/2012	66 973	3 359	6 097	48 792	8 725	33%
2012/2013	60 905	2 963	5 278	44 370	8 295	-9%
2013/2014	48 957	2 039	4 615	35 058	7 245	-20%
2014/2015**	58 214	1 986	3 850	43 468	8 910	19%
2015/2016**	40 642	2 062	3 324	28 630	6 625	-30%
AVERAGE CROP DISTRIBUTION (%)		4%	8%	74%	14%	



SOURCE: DAFF/PPECB, 2016

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information



HISTORICAL PRICE TRENDS: APRICOTS

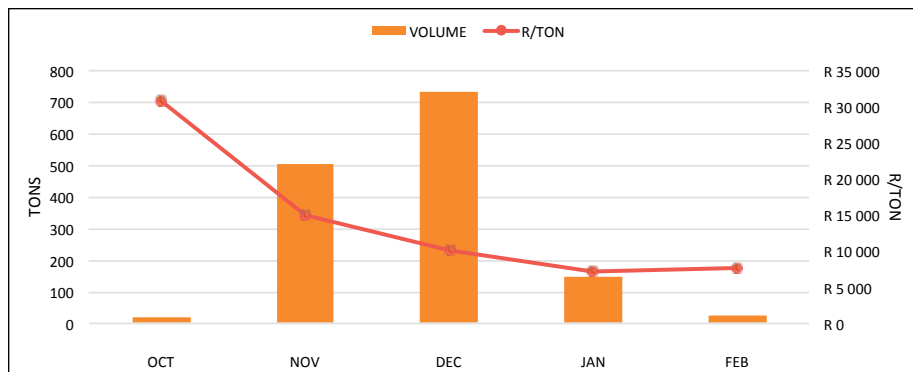
YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2006/2007	3 824	4 034	1 057	19 941	18 655	72 168	-
2007/2008	3 956	6 521	1 190	25 169	35 352	118 905	65%
2008/2009	5 218	10 050	1 565	27 989	57 822	143 594	21%
2009/2010	5 141	10 393	1 457	27 399	59 107	144 767	1%
2010/2011	5 618	12 210	1 048	14 193	63 458	117 221	-19%
2011/2012	5 410	12 952	2 121	38 774	94 962	237 205	102%
2012/2013	5 571	12 649	1 418	35 187	82 236	180 330	-24%
2013/2014	6 865	16 280	1 707	32 789	83 207	175 846	-2%
2014/2015**	7 914	19 710	2 315	57 935	89 656	248 208	41%
2015/2016**	10 161	23 507	3 044	64 118	99 077	250 333	1%

SOURCE: DAFF, 2016

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

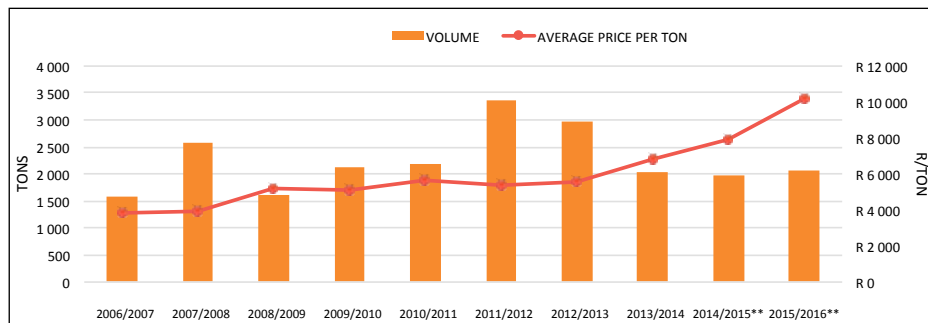
APRICOTS LOCAL MARKET SALES 2015/2016



SOURCE: DAFF, 2016

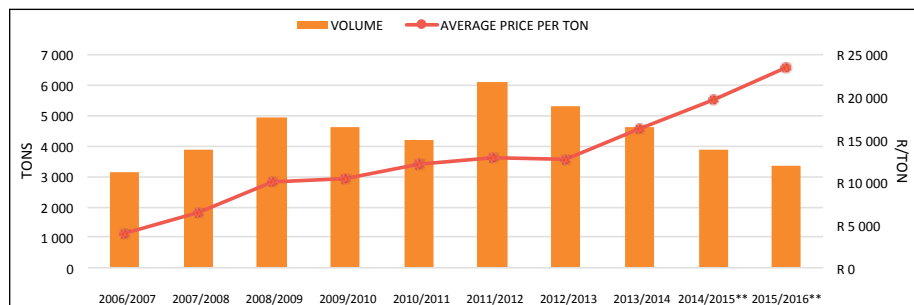
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

APRICOT LOCAL MARKET HISTORICAL SALES



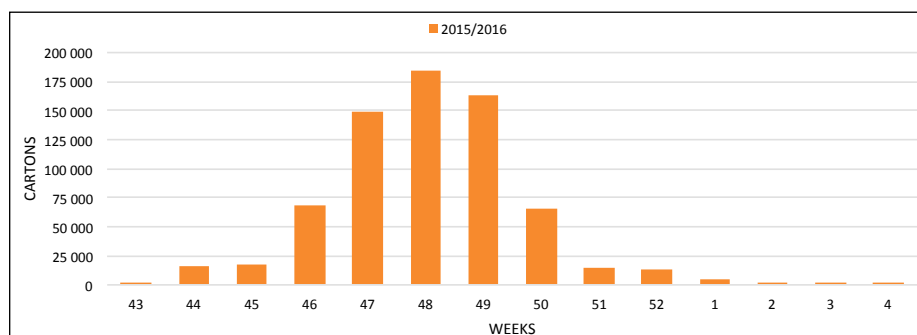
SOURCE: DAFF, 2016

APRICOTS EXPORT HISTORICAL SALES



SOURCE: DAFF/PPECB, 2016

APRICOTS PASSED FOR EXPORT PER WEEK

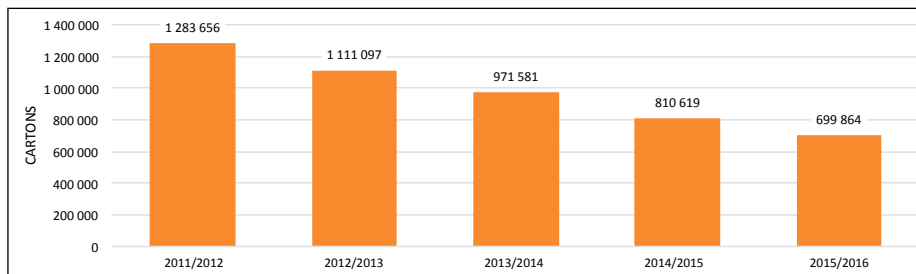


SOURCE: PPECB, 2016

* 4.75 kg equivalent cartons



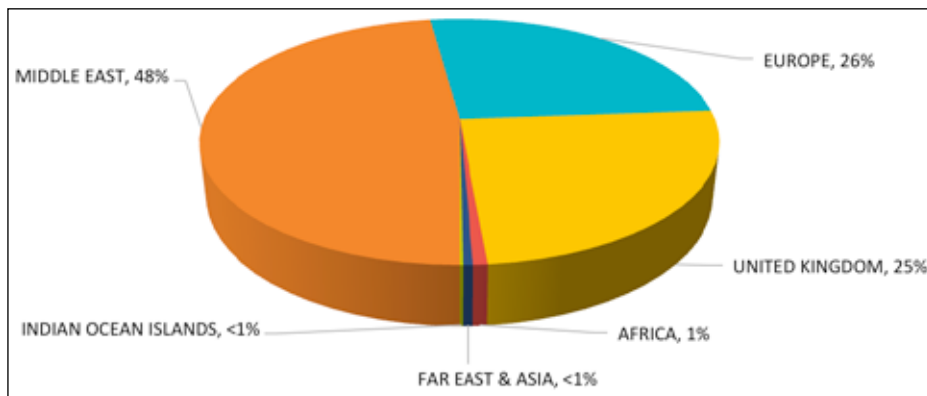
APRICOTS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2016

* 4.75 kg equivalent cartons

APRICOTS EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2016

APRICOTS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2012/2013	2013/2014	2014/2015	2015/2016	% CHANGE 15/16 VS 14/15
IMPERIAL/PALSTEYN	570 576	428 666	403 863	344 587	-15%
CHARISMA	166 642	261 431	160 822	131 828	-18%
SUPERGOLD	167 991	100 801	90 735	79 339	-13%
BEBECO	85 516	95 864	75 544	71 921	-5%
SOLDONNE	49 895	59 724	36 005	37 076	3%
HONEYCOT®	52 632	12 254	30 731	15 753	-49%
PAZ	4 451	3 558	4 349	6 204	43%
MOGADOR	0	0	0	3 143	0%
BULIDA	3 120	2 341	3 110	2 023	-35%
FARALIA	0	0	60	1 670	2683%
OTHER	10 274	6 944	5 401	6 321	17%
TOTAL	1 111 097	971 581	810 619	699 864	
% CHANGE (YEAR-ON-YEAR)		-13%	-17%	-14%	

SOURCE: PPECB, 2016

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

4.75 Kg equivalent cartons

PEACH PRODUCTION AREAS

DISTRICT	DESSERT PEACHES		CLING PEACHES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
CERES	412 283	352	761 120	722
KLEIN KAROO	266 293	238	2 410 862	2 874
PIKETBERG	225 159	225	71 690	68
NOTHERN PROVINCE	164 446	221	16 581	29
WOLSELEY / TULBAGH	227 550	184	559 109	604
PAARL	127 812	127	19 680	30
FREE STATE	33 331	80	7 725	19
MPUMALANGA	39 619	59	48 530	76
GAUTENG	24 728	36	953	1
NORTH WEST	54 863	36	7 972	6
LANGKLOOF EAST	26 757	28	114 587	119
HEXVALLY	31 999	26	96 549	108
EASTERN CAPE	18 624	24	27 537	34
FRANSCHHOEK	13 566	20	11 110	16
SOUTHERN CAPE	9 639	13	238 163	347
STELLENBOSCH	15 738	11	26 582	20
UPPER ORANGE RIVER	5 000	8	0	0
WORCESTER	9 847	6	302 874	352
GROENLAND	8 659	6	11 082	15
LANGKLOOF WEST	4 250	4	15 410	17
VILLIERSDORP / VYEBOOM	4 997	4	173 377	168
LOWER ORANGE RIVER	18	0,03	174	0,5
KWAZULU NATAL	0	0	5 334	6
TOTAL	1 725 178	1 707	4 927 001	5 632

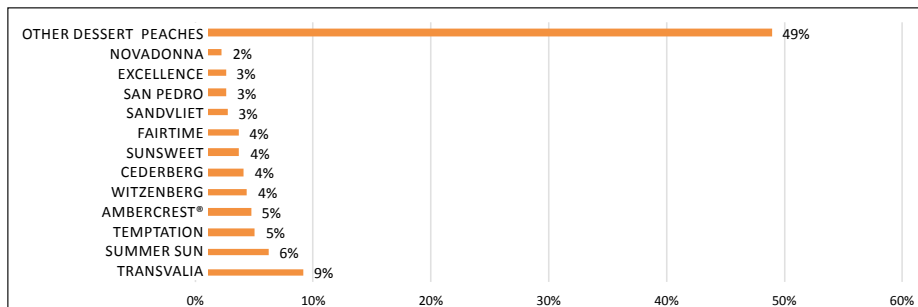
SOURCE: HORTGRO TREE CENSUS, 2016

AREA PLANTED PER CULTIVAR (HECTARES)

DESSERT PEACHES	2011	2012	2013	2014	2015	2016
TRANSVALIA	191	182	186	182	162	156
SUMMER SUN	86	89	98	100	104	106
TEMPTATION	38	65	78	80	86	86
AMBERCREST®	24	35	48	50	76	80
WITZENBERG	80	80	79	78	76	75
CEDERBERG	66	65	71	71	70	70
SUNSWEEP	85	80	72	73	69	64
FAIRTIME	67	65	63	63	62	62
SANDVLIT	0	10	21	29	37	46
SAN PEDRO	59	58	52	52	48	44
EXCELLENCE	56	52	48	44	45	44
NOVADONNA	54	56	55	48	39	38
OTHER DESSERT PEACHES	846	855	881	922	839	835
TOTAL	1 652	1 693	1 752	1 791	1 713	1 707
% CHANGE (YEAR-ON-YEAR)		2%	3%	2%	-4%	0%

SOURCE: HORTGRO TREE CENSUS, 2016

CONTRIBUTION TO TOTAL DESSERT PEACH AREA PER CULTIVAR



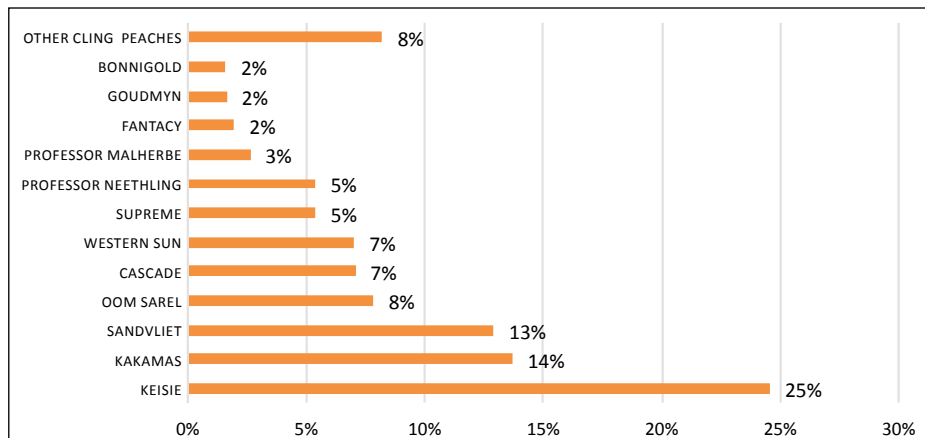
SOURCE: HORTGRO TREE CENSUS, 2016

AREA PLANTED PER CULTIVAR (HECTARES)

CLING PEACHES	2011	2012	2013	2014	2015	2016
KEISIE	1 449	1 420	1 401	1 394	1 383	1 384
KAKAMAS	1 040	911	865	854	814	771
SANDVLIET	721	689	696	697	710	724
OOM SAREL	673	581	527	498	491	440
CASCADE	178	233	280	323	364	405
WESTERN SUN	467	439	417	418	404	387
SUPREME	306	298	307	307	297	307
PROFESSOR NEETHLING	512	431	351	340	322	303
PROFESSOR MALHERBE	226	192	183	175	163	143
FANTASY	71	80	80	87	102	115
GOUDMYN	117	108	102	99	85	93
BONNIGOLD	112	107	100	92	88	92
OTHER CLING PEACHES	417	395	383	388	450	466
TOTAL	6 289	5 885	5 690	5 671	5 673	5 632
% CHANGE (YEAR-ON-YEAR)		-6%	-3%	0%	0%	-1%

SOURCE: HORTGRO TREE CENSUS, 2016

CONTRIBUTION TO TOTAL CLING PEACH AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2016

DESSERT PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
TRANSVALIA	0	3	34	30	90
SUMMER SUN	5	12	79	3	7
TEMPTATION	2	36	48	0	0
AMBERCREST®	0	31	47	1	1
WITZENBERG	0	0	63	10	2
CEDERBERG	0	6	64	0	0
SUNSWEET	1	1	41	17	4
FAIRTIME	1	1	21	11	29
EXPERIMENTAL	0	19	37	1	0
SANDVLIET	21	14	9	0	2
SAN PEDRO	0	0	2	2	40
EXCELLENCE	0	0	27	6	10
NOVADONNA	0	6	7	7	18
SUNCREST	0	0	13	7	17
EARLIGRANDE	0	0	13	4	19
RICH LADY	0	2	32	0	0
JIM DANDY	0	3	27	0	0
OTHER DESSERT PEACHES	40	112	298	44	147
TOTAL	70	245	862	143	387
% OF TOTAL AREA (HA)	4%	14%	50%	8%	23%

SOURCE: HORTGRO TREE CENSUS, 2016

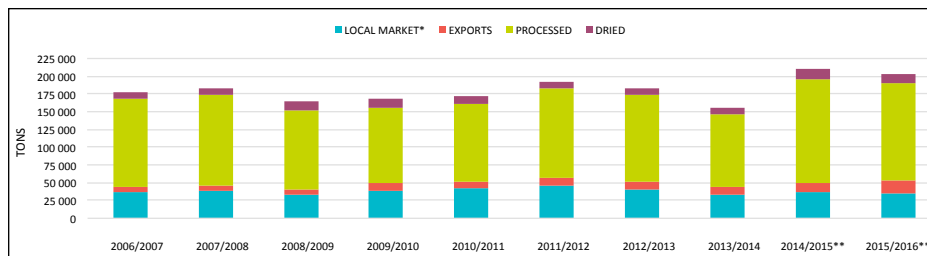
CLING PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
KEISIE	51	74	578	465	215
KAKAMAS	13	21	291	120	326
SANDVLIET	58	63	255	162	186
OOM SAREL	15	29	89	36	271
CASCADE	82	131	193	0	0
WESTERN SUN	0	0	336	46	5
SUPREME	15	15	274	3	0
PROFESSOR NEETHLING	0	0	1	13	289
PROFESSOR MALHERBE	3	1	16	14	110
FANTASY	21	15	79	0	0
GOUDMYN	0	3	20	4	66
BONNIGOLD	0	11	34	8	39
AUTUMN CRUNCH	36	16	39	0	0
WOLTEMADE	0	0	7	5	75
GOLDEN PRIDE	20	29	34	0	0
FIESTA GOLD	0	9	39	0	0
OTHER CLING PEACHES	0	7	55	9	86
TOTAL	315	424	2 340	885	1 668
% OF TOTAL AREA (HA)	6%	8%	42%	16%	30%

SOURCE: HORTGRO TREE CENSUS, 2016

CROP DISTRIBUTION: PEACHES & NECTARINES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2006/2007	177 571	37 344	6 745	124 860	8 622	-
2007/2008	182 784	38 952	7 416	128 045	8 372	3%
2008/2009	164 286	32 673	7 359	112 487	11 767	-10%
2009/2010	167 353	39 352	9 350	106 773	11 878	2%
2010/2011	171 104	42 627	8 815	108 912	10 750	2%
2011/2012	191 673	45 585	11 388	125 706	8 994	12%
2012/2013	184 051	40 675	11 209	121 539	10 628	-4%
2013/2014	155 864	33 938	11 301	102 347	8 278	-15%
2014/2015**	211 465	37 280	14 314	146 148	13 723	36%
2015/2016**	203 990	35 864	15 582	137 733	14 812	-4%
AVERAGE CROP DISTRIBUTION (%)		21%	6%	67%	6%	



SOURCE: DAFF/PPECB, 2016

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: PEACHES & NECTARINES

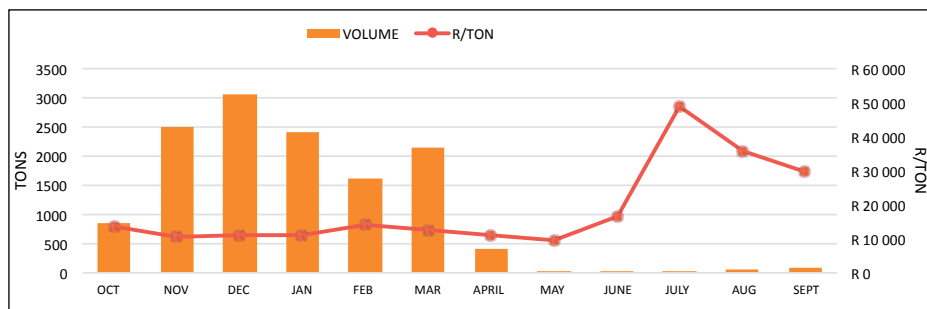
YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2006/2007	4 667	9 099	1 356	22 768	235 665	427 750	-
2007/2008	5 234	10 188	1 429	23 773	279 439	486 152	14%
2008/2009	6 362	12 696	1 767	37 891	301 316	538 015	11%
2009/2010	6 005	13 856	1 480	37 244	365 874	561 108	4%
2010/2011	6 692	14 201	1 575	28 715	410 424	610 725	9%
2011/2012	6 941	15 314	1 920	24 852	484 991	751 172	23%
2012/2013	8 027	16 743	2 205	28 274	507 905	804 169	7%
2013/2014	9 396	19 403	2 653	32 884	524 138	828 581	3%
2014/2015**	9 977	21 214	3 133	71 781	645 759	1 175 410	42%
2015/2016**	11 339	25 680	3 687	65 234	843 043	1 416 101	20%

SOURCE: DAFF, 2016

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

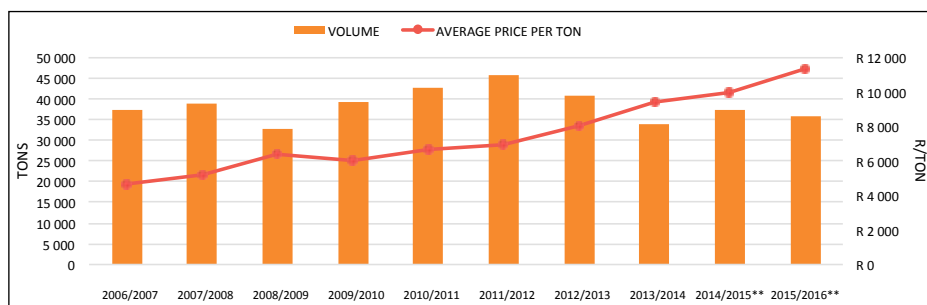
LOCAL MARKET SALES 2015/2016: PEACHES



SOURCE: DAFF, 2016

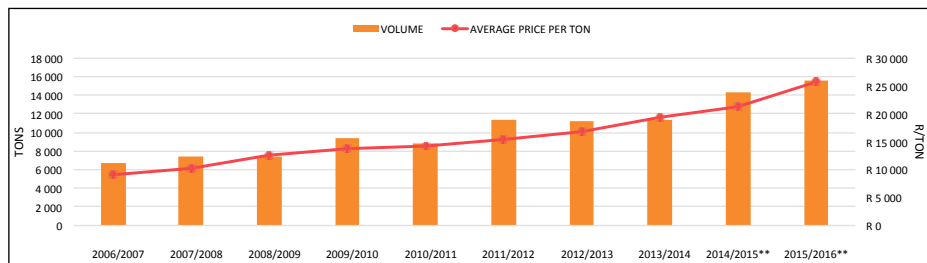
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

LOCAL MARKET HISTORICAL SALES: PEACHES & NECTARINES



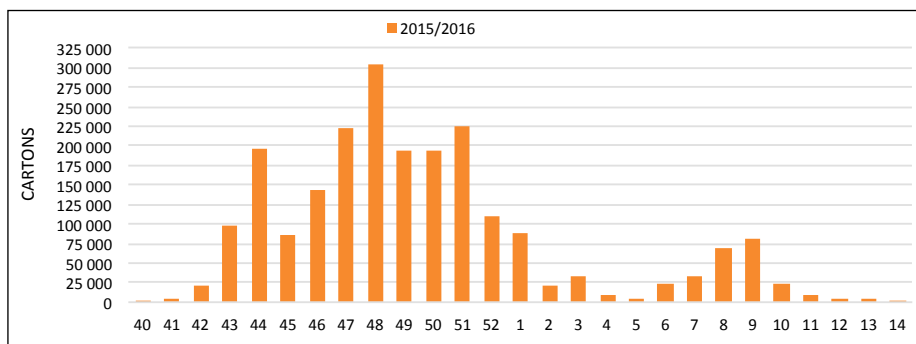
SOURCE: DAFF, 2016

EXPORT HISTORICAL SALES: PEACHES & NECTARINES



SOURCE: DAFF; PPECB, 2016

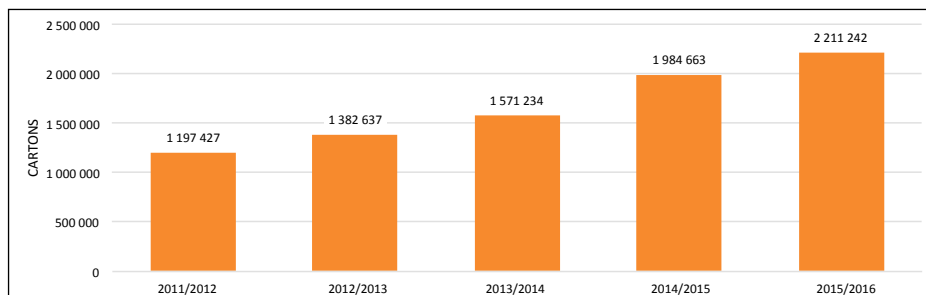
PASSED FOR EXPORT PER WEEK: PEACHES



SOURCE: PPECB, 2016

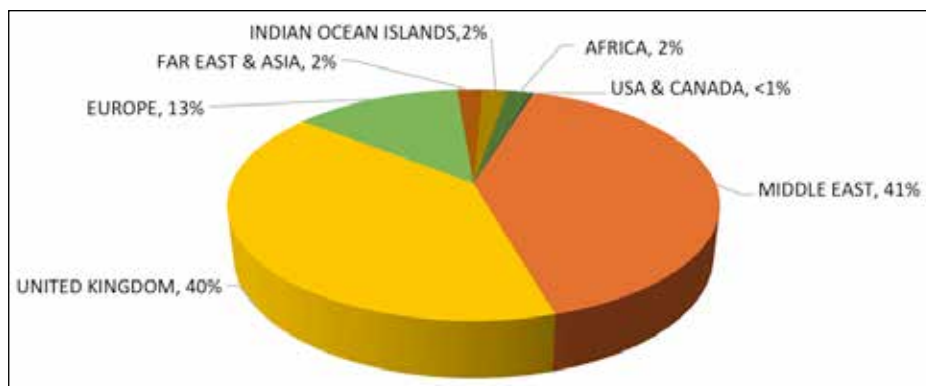
* 2.5 kg equivalent cartons

PEACHES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2016
* 2.5 kg equivalent cartons

PEACH EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2016

CARTONS PASSED FOR EXPORT PER CULTIVAR: PEACHES

CULTIVAR	2012/2013	2013/2014	2014/2015	2015/2016	% CHANGE 15/16 VS 14/15
TRANSVALIA	256 791	335 512	277 216	284 324	3%
TEMPTATION	36 122	88 575	166 558	241 891	45%
AMBERCREST®	72 550	104 850	156 184	211 431	35%
JIM DANDY	116 928	110 041	141 004	153 409	9%
BRITTANEY LANE	70 226	75 301	93 351	146 679	57%
RICH LADY	102 992	102 917	137 811	128 923	-6%
FAIRTIME	121 476	115 306	101 400	126 125	24%
SUMMERTIME	2 060	25 721	54 626	84 781	55%
SPRING PRINCESS	11 955	21 581	96 454	73 898	-23%
MAJESTIC DELIGHT	8 453	27 213	61 880	67 812	10%
SCARLET RICH	27 192	29 520	49 395	49 176	0%
JULIENICE	17 468	22 821	32 491	34 822	7%
EARLIBLUSH	6 545	20 735	17 399	33 495	93%
JULIEPRETTY	12 477	10 474	22 794	32 691	43%
SAN PEDRO	68 885	43 157	50 346	31 602	-37%
NOVADONNA	57 078	51 623	42 155	30 137	-29%
SUMMER ZEE	34 000	24 626	38 380	29 367	-23%
SNOW PRINCESS	18 041	7 935	8 874	28 125	217%
EXCELLENCE	43 152	38 410	59 925	26 452	-56%
DECEMBER PRINCESS	15 726	23 462	24 388	25 748	6%
EARLIRICH	17 121	20 021	27 845	22 809	-18%
SNOW ANGEL	678	5 204	21 466	19 577	-9%
CRIMSON DELIGHT	1 967	9 452	25 461	18 853	-26%
STARPEACH2	1 977	1 318	8 198	16 632	103%
SNOWCREST	28 561	23 671	15 900	16 193	2%
EARLIGRANDE	26 830	24 699	30 590	14 126	-54%
SWEET DECEMBER	15 330	7 278	12 110	13 944	15%
PRINCESS TIME	0	0	1 616	13 079	709%
SWEET DREAM	13 475	14 876	11 189	12 849	15%
OTHER	176 582	184 934	197 657	222 292	12%
TOTAL	1 382 637	1 571 234	1 984 663	2 211 242	
% CHANGE (YEAR-ON-YEAR)		14%	26%	11%	

SOURCE: PPECB, 2016

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy
2.5 Kg equivalent cartons

NECTARINES PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	1 341 793	858
WOLSELEY / TULBAGH	357 414	275
NORTHERN PROVINCE	238 392	210
PAARL	241 781	199
KLEIN KAROO	236 374	189
PIKETBERG	100 817	84
WORCESTER	84 161	64
LANGKLOOF EAST	61 085	51
STELLENBOSCH	67 598	46
VILLIERSDORP / VYEBOOM	50 343	43
MPUMALANGA	16 412	20
GAUTENG	13 759	20
FRANSCHHOEK	22 674	20
EASTERN CAPE	12 573	15
LANGKLOOF WEST	23 787	11
GROENLAND	11 072	9
FREE STATE	3 883	7
LOWER ORANGE RIVER	5 514	4
NAMAKWALAND	6 104	4
SOUTHERN CAPE	1 225	1
UPPER ORANGE RIVER	460	1
TOTAL	2 897 221	2 131

SOURCE: HORTGRO TREE CENSUS, 2016

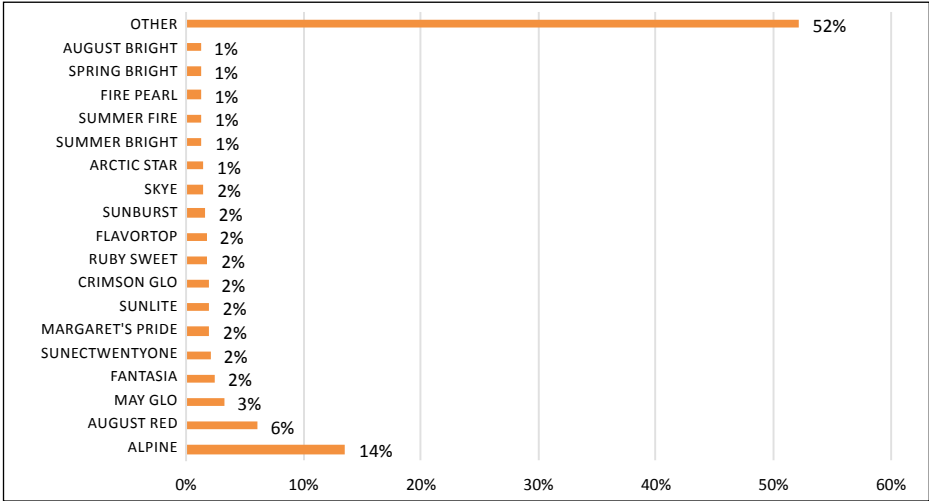


AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2011	2012	2013	2014	2015	2016
ALPINE	328	334	324	327	309	293
AUGUST RED	105	117	124	123	125	132
MAY GLO	128	104	92	85	74	70
FANTASIA	67	55	55	53	53	53
SUNECTWENTYONE	16	26	31	33	35	45
MARGARET'S PRIDE	73	60	60	57	53	44
SUNLITE	67	54	46	44	44	42
RUBY SWEET	80	72	56	49	43	40
CRIMSON GLO	42	41	51	49	40	39
FLAVORTOP	47	41	43	43	38	37
SUNBURST	31	36	36	35	35	35
SKYE	23	30	32	32	32	33
SUMMER BRIGHT	32	29	33	32	29	29
ARCTIC STAR	35	35	38	34	33	29
SUMMER FIRE	19	20	27	27	24	28
FIRE PEARL	16	23	29	29	27	28
SPRING BRIGHT	28	25	31	31	28	27
AUGUST BRIGHT	10	20	33	33	30	27
OTHER	1 010	1 017	1 100	1 110	1 091	1 100
TOTAL	2 158	2 140	2 239	2 228	2 145	2 131
% CHANGE (YEAR-ON-YEAR)		-1%	5%	-1%	-4%	-1%

SOURCE: HORTGRO TREE CENSUS, 2016

CONTRIBUTION TO TOTAL NECTARINE AREA PER CULTIVAR



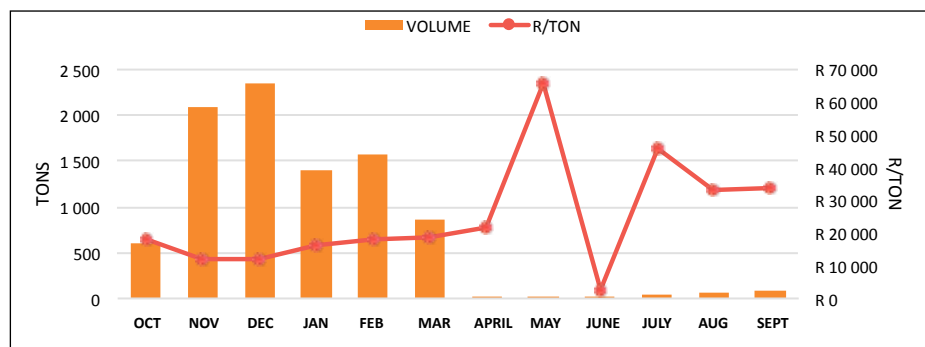
SOURCE: HORTGRO TREE CENSUS, 2016

NECTARINE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
ALPINE	7	8	143	121	14
AUGUST RED	5	25	70	8	24
MAY GLO	0	1	15	27	27
FANTASIA	2	2	2	0	47
SUNECTWENTYONE	8	12	25	0	0
MARGARET'S PRIDE	0	0	13	3	28
SUNLITE	0	0	4	2	35
RUBY SWEET	0	0	40	0	0
CRIMSON GLO	0	0	39	0	0
FLAVORTOP	0	2	7	0	29
SUNBURST	0	4	32	0	0
SKYE	2	8	22	0	0
SUMMER BRIGHT	7	0	20	2	0
ARCTIC STAR	0	2	27	0	0
SUMMER FIRE	5	5	18	0	0
FIRE PEARL	5	3	20	0	0
SPRING BRIGHT	0	3	22	2	0
AUGUST BRIGHT	0	17	10	0	0
CRIMSON BLAZE	0	4	21	1	0
N47-13(LUCIANA)	20	1	5	0	0
OTHER	123	155	631	33	108
TOTAL	183	251	1 187	200	311
% OF TOTAL AREA (HA)	9%	12%	56%	9%	15%

SOURCE: HORTGRO TREE CENSUS, 2016

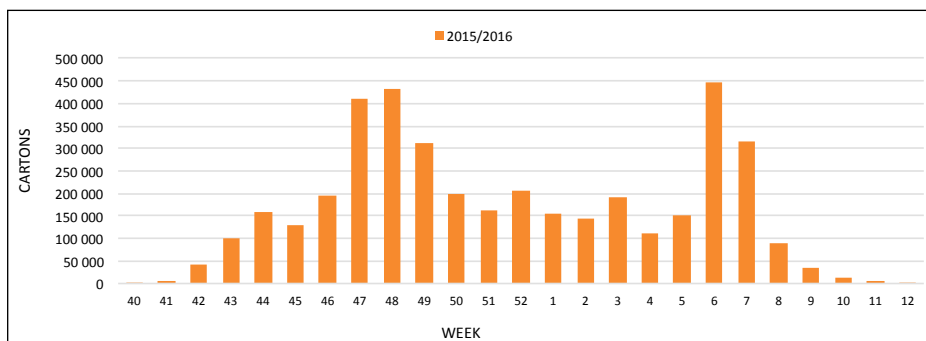
NECTARINE LOCAL MARKET SALES 2015/2016



SOURCE: DAFF, 2016

* 2.5 kg equivalent cartons

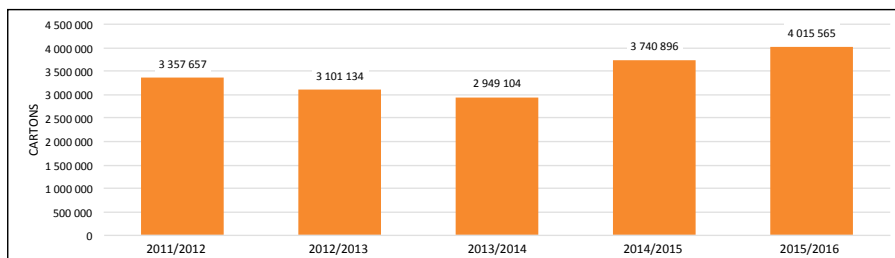
PASSED FOR EXPORT PER WEEK: NECTARINES



SOURCE: PPECB, 2016

* 2.5 kg equivalent cartons

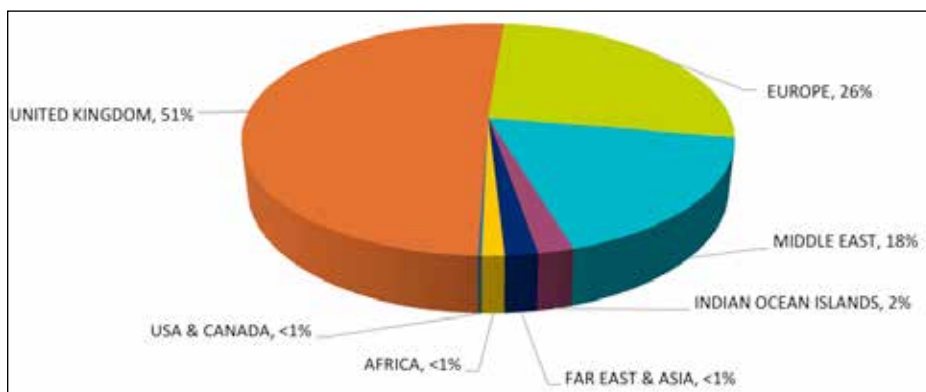
NECTARINE PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2016

* 2.5 kg equivalent cartons

NECTARINE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2016

CARTONS PASSED FOR EXPORT PER CULTIVAR: NECTARINES

CULTIVAR	2012/2013	2013/2014	2014/2015	2015/2016	% CHANGE 15/16 VS 14/15
ALPINE	714 812	684 213	900 093	928 947	3%
AUGUST RED	472 220	523 309	563 556	699 273	24%
SUPER STAR ®	44 626	62 263	122 238	131 518	8%
SUNBURST	46 182	76 471	82 418	106 223	29%
SUMMER BRIGHT	96 454	44 013	96 649	90 988	-6%
SEPTEMBER BRIGHT	62 724	83 093	70 930	74 205	5%
AUGUST BRIGHT	32 634	33 108	45 277	68 267	51%
REGAL PEARL	39 438	29 183	38 476	64 323	67%
ARCTIC STAR	41 282	30 083	73 962	59 794	-19%
FIRE PEARL	45 144	32 873	36 106	58 617	62%
MARGARET'S PRIDE	91 710	72 668	85 945	57 230	-33%
RUBY DIAMOND	50 790	29 750	71 722	57 152	-20%
FANTASIA	23 719	27 951	22 658	53 936	138%
N47-13(LUCIANA)	28 847	44 201	37 678	50 521	34%
CRIMSON GLO	56 764	53 393	69 436	49 655	-28%
SPRING BRIGHT	49 696	61 002	60 330	48 532	-20%
UNICO	51 972	41 556	37 924	44 801	18%
RUBY SWEET	49 602	27 320	56 438	42 639	-24%
SKYE	29 766	18 271	39 463	40 999	4%
FLAVELA (N2-36)	14 238	30 785	34 340	40 980	19%
MAY GLO	110 681	48 831	55 499	37 617	-32%
SUMMER FIRE	55 108	36 788	46 640	37 511	-20%
KAY DIAMOND	5 789	4 712	12 669	37 081	193%
RED JEWEL	51 682	47 353	34 371	33 893	-1%
DIAMOND BRIGHT	38 444	18 549	31 767	32 792	3%
NECTAGALA (REGAL'N ™)	14 855	21 768	58 410	32 413	-45%
STARBORNE	63 383	42 291	73 772	32 238	-56%
FIRE SWEET	24 592	31 841	18 475	32 196	74%
BELLA ROSA	13 061	20 891	21 069	31 736	51%
NECTAREMAGIE (REGAL'N ™)	7 317	16 316	20 467	30 590	49%
OTHER	673 600	654 260	822 118	908 896	11%
TOTAL	3 101 134	2 949 104	3 740 896	4 015 565	
% CHANGE (YEAR-ON-YEAR)		-5%	27%	7%	

SOURCE: PPECB, 2016

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

* 2.5 Kg equivalent cartons



PLUM PRODUCTION AREAS

DISTRICT	PLUMS		PRUNES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	2 606 652	1 526	17 983	23
PAARL	1 839 128	973	0	0
WOLSELEY / TULBAGH	916 153	508	129 307	184
STELLENBOSCH	742 496	404	21	0
CERES	727 433	353	29 750	34
FRANSCHHOEK	551 158	317	0	0
LANGKLOOF EAST	279 370	202	500	1
VILLIERSDORP / VYEBOOM	301 730	158	1 327	2
WORCESTER	210 441	133	2 267	3
GROENLAND	193 734	106	0	0
SOUTHERN CAPE	163 753	103	0	0
PIKETBERG	165 296	86	7 510	3
SOMERSET WEST	214 923	81	0	0
LANGKLOOF WEST	62 986	38	0	0
NORTHERN PROVINCE	45 716	33	0	0
LOWER ORANGE RIVER	33 008	23	12 449	8
CAPE TOWN	23 780	16	0	0
GAUTENG	10 601	11	0	0
EASTERN CAPE	10 691	10	3 000	4
MPUMALANGA	5 455	4	0	0
FREE STATE	1 750	3	1 040	3
UPPER ORANGE RIVER	1 650	2	0	0
NORTH WEST	4 456	2	0	0
TOTAL	9 112 360	5 093	205 154	264

SOURCE: HORTGRO TREE CENSUS, 2016

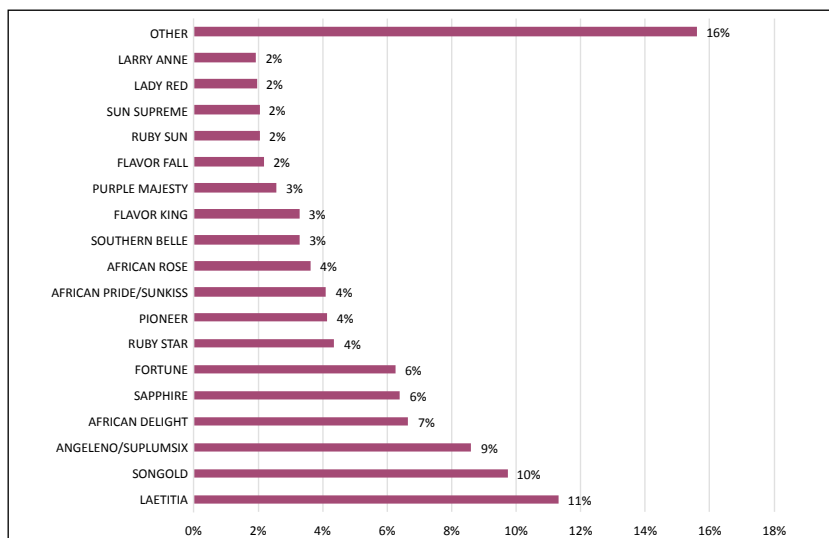
AREA PLANTED PER CULTIVAR (HECTARES)

PLUMS	2011	2012	2013	2014	2015	2016
LAETITIA	607	603	597	597	610	578
SONGOLD	602	576	548	541	532	499
ANGELENO/SUPLUMSIX	290	309	329	350	390	441
AFRICAN DELIGHT	293	329	335	336	339	339
SAPPHIRE	396	386	364	357	353	328
FORTUNE	240	257	267	281	312	322
RUBY STAR	0	0	120	139	197	224
PIONEER	327	305	281	269	243	212
AFRICAN PRIDE/SUNKISS	246	242	242	243	227	206
AFRICAN ROSE	113	150	168	175	182	186
SOUTHERN BELLE	191	191	176	177	173	169
FLAVOR KING	173	188	175	173	168	163
PURPLE MAJESTY	113	125	130	135	132	134
FLAVOR FALL	76	86	88	93	113	112
RUBY SUN	0	0	19	35	67	106
SUN SUPREME	110	117	112	112	108	102
LADY RED	137	120	111	107	103	99
LARRY ANNE	55	69	91	91	90	93
OTHER	740	760	740	787	762	781
TOTAL	4 708	4 814	4 895	5 000	5 100	5 093
% CHANGE (YEAR-ON-YEAR)		2%	2%	2%	2%	0%

SOURCE: HORTGRO TREE CENSUS, 2016



CONTRIBUTION TO TOTAL PLUM AREA PER CULTIVAR



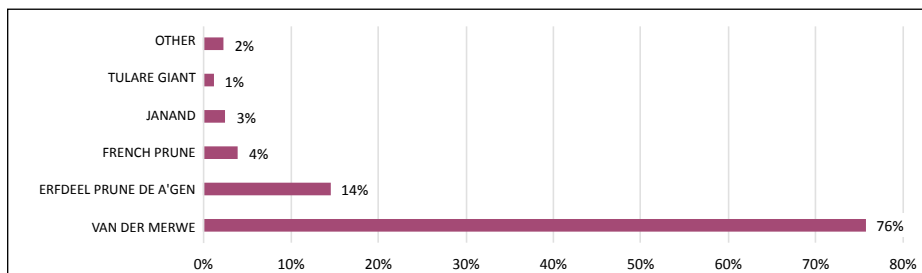
SOURCE: HORTGRO TREE CENSUS, 2016

AREA PLANTED PER CULTIVAR (HECTARES)

PRUNES	2011	2012	2013	2014	2015	2016
VAN DER MERWE	234	211	197	199	200	200
ERFDEEL PRUNE DE A'GEN	110	71	53	51	43	38
FRENCH PRUNE	10	10	10	10	10	10
JANAND	5	5	6	7	7	7
TULARE GIANT	1	3	3	3	3	3
OTHER	6	7	6	6	6	6
TOTAL	366	307	276	276	269	264
% CHANGE (YEAR-ON-YEAR)		-16%	-10%	0%	-3%	-2%

SOURCE: HORTGRO TREE CENSUS, 2016

CONTRIBUTION TO TOTAL PRUNE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2016

PLUM ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
LAETITIA	26	65	132	42	314
SONGOLD	7	32	99	19	342
ANGELENO/SUPLUMSIX	59	86	122	48	126
AFRICAN DELIGHT	8	27	298	5	1
SAPPHIRE	6	14	109	53	146
FORTUNE	39	60	143	60	20
RUBY STAR	76	99	44	5	0
PIONEER	0	3	79	63	68
AFRICAN PRIDE/SUNKISS	6	7	156	24	13
AFRICAN ROSE	5	40	141	0	0
SOUTHERN BELLE	3	7	113	39	7
FLAVOR KING	2	18	107	23	13
PURPLE MAJESTY	6	21	106	0	0
FLAVOR FALL	6	22	83	0	1
RUBY SUN	58	48	0	0	0
SUN SUPREME	0	5	92	1	3
LADY RED	0	2	66	9	23
LARRY ANNE	9	36	18	5	26
SOUVENIR	2	1	16	21	41
SEPTEMBER YUMMY	33	6	29	0	0
OTHER	90	162	243	29	108
TOTAL	439	761	2 197	442	1 253
% OF TOTAL AREA (HA)	9%	15%	43%	9%	25%

SOURCE: HORTGRO TREE CENSUS, 2016

PRUNE ORCHARD AGE DISTRIBUTION (HECTARES)

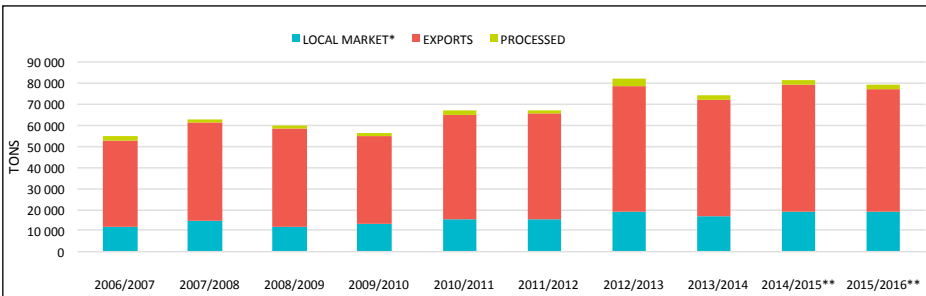
CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
VAN DER MERWE	4	10	58	20	108
ERFDEEL PRUNE DE A'GEN	0	2	6	0	30
FRENCH PRUNE	0	0	0	0	10
JANAND	0	2	0	3	1
TULARE GIANT	0	2	1	0	0
OTHER	0	0	0	3	3
TOTAL	4	17	65	26	152
% OF TOTAL AREA (HA)	2%	6%	25%	10%	58%

SOURCE: HORTGRO TREE CENSUS, 2016

CROP DISTRIBUTION: PLUMS



YEAR OCT - SEPT	PLUMS					PRUNES	
	TOTAL PRODUC- TION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUC- TION	TOTAL PRODUC- TION	CHANGE IN TOTAL PRODUC- TION
	(TON)	(TON)	(TON)	(TON)	%	(TON)	%
2006/2007	54 908	12 097	40 689	2 122	-	3 822	-
2007/2008	62 720	14 875	46 639	1 206	14%	3 980	4%
2008/2009	59 961	11 710	46 713	1 538	-4%	4 120	4%
2009/2010	56 009	13 441	41 353	1 215	-7%	3 795	-8%
2010/2011	67 086	15 600	49 331	2 156	20%	3 604	-5%
2011/2012	66 987	15 261	50 014	1 712	0%	3 490	-3%
2012/2013	81 859	18 945	59 593	3 322	22%	3 185	-9%
2013/2014	74 333	17 008	55 286	2 038	-9%	1 832	-42%
2014/2015**	81 458	18 970	60 413	2 074	10%	2 234	22%
2015/2016**	79 364	18 748	58 139	2 476	-3%	3 631	63%
AVERAGE CROP DISTRIBUTION (%)		23%	74%	3%			



SOURCE: DAFF; PPECB, 2016

* Market sales & direct sales to supermarkets

** Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information.

HISTORICAL PRICE TRENDS: PLUMS

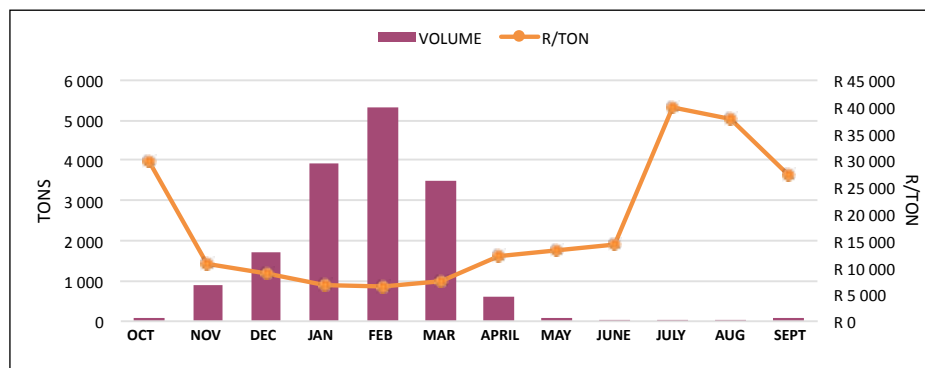
YEAR OCT - SEPT	PLUMS						PRUNES			
	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION	GROSS VALUE PRUNES DRIED	GROSS VALUE PRUNES FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	%	(R1,000)	(R1,000)	(R1,000)	%
2006/2007	3 016	5 836	119	274 198	274 198	-	14 580	3 299	17 879	-
2007/2008	3 072	6 243	150	337 057	337 057	23%	16 019	2 834	18 853	5%
2008/2009	3 929	7 739	375	408 115	408 115	21%	18 877	3 451	22 329	18%
2009/2010	3 852	8 112	203	387 484	387 484	-5%	15 899	4 844	20 743	-7%
2010/2011	4 081	9 709	293	543 269	543 269	40%	10 685	7 556	18 242	-12%
2011/2012	4 415	10 384	275	526 845	526 845	-3%	11 002	5 650	16 652	-9%
2012/2013	4 236	10 861	317	662 032	662 032	26%	9 992	7 611	17 603	6%
2013/2014	4 998	15 390	310	867 248	867 248	31%	6 566	7 473	14 038	-20%
2014/2015**	5 539	13 954	319	862 292	862 292	-1%	17 031	5 643	22 673	62%
2015/2016**	6 622	18 845	624	1 244 016	1 244 016	44%	27 866	7 275	35 140	55%

SOURCE: DAFF, 2016

* Sales on major local fresh produce markets

** Last 2 seasons subject to possible adjustments

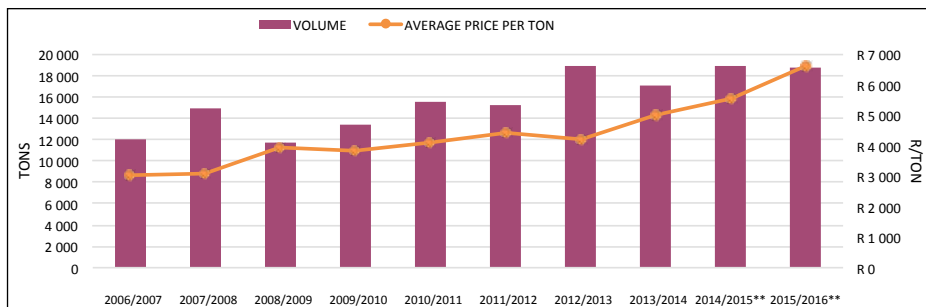
PLUM LOCAL MARKET SALES 2015/2016



SOURCE: DAFF, 2016

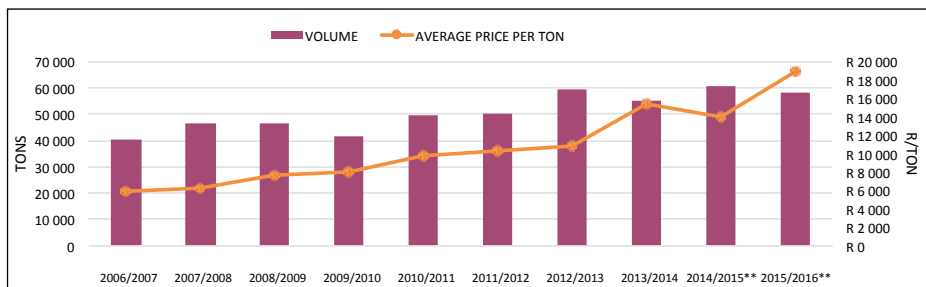
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

PLUM LOCAL MARKET HISTORICAL SALES



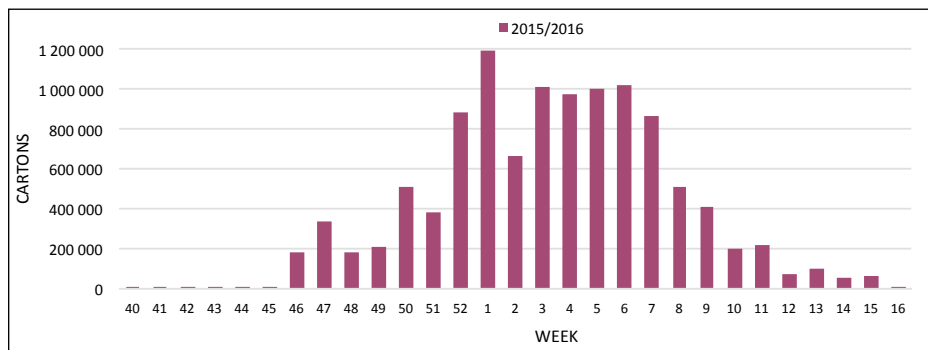
SOURCE: DAFF, 2016

PLUM EXPORTS HISTORICAL SALES



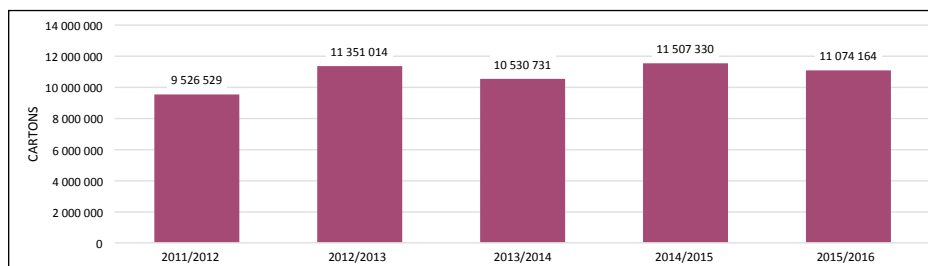
SOURCE: DAFF, 2016

PLUMS PASSED FOR EXPORT PER WEEK



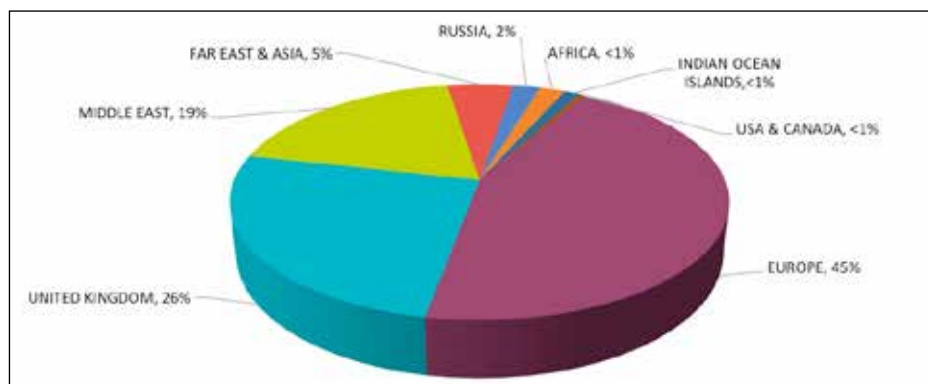
SOURCE: PPECB, 2016
* 5.25 kg equivalent cartons

PLUMS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2016
* 5.25 kg equivalents cartons

PLUM EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2016

CARTONS PASSED FOR EXPORT PER CULTIVAR: PLUMS

CULTIVAR	2012/2013	2013/2014	2014/2015	2015/2016	% CHANGE 15/16 VS 14/15
LAETITIA	1 963 277	1 881 125	1 815 703	1 712 828	-6%
SONGOLD	1 523 564	1 638 719	1 491 808	1 284 050	-14%
AFRICAN DELIGHT	505 515	697 459	1 171 701	1 044 197	-11%
ANGELENO/SUPLUMSIX	1 091 268	859 964	710 493	925 174	30%
FORTUNE	905 978	793 254	870 880	790 956	-9%
SOUTHERN BELLE	868 471	645 722	654 086	669 401	2%
SAPPHIRE	830 636	769 174	746 526	575 688	-23%
AFRICAN PRIDE/SUNKISS	591 748	453 616	564 483	537 398	-5%
AFRICAN ROSE	188 368	326 017	284 950	391 364	37%
PURPLE MAJESTY	233 345	241 706	326 192	338 908	4%
FLAVOR KING	371 906	290 439	352 893	294 656	-17%
LADY RED	356 150	216 332	299 215	293 399	-2%
PIONEER	474 668	402 010	429 769	286 733	-33%
RUBY STAR	32 688	107 039	256 283	268 650	5%
FLAVOR FALL	81 566	112 081	150 056	238 467	59%
LARRY ANNE	217 473	147 725	213 584	212 867	0%
SUN SUPREME	201 210	213 380	282 095	199 890	-29%
SOUVENIR	261 572	166 961	143 624	172 878	20%
BLACK PEARL	58 341	81 068	89 009	155 212	74%
BLACK DIAMOND/SUPLUMELEVEN	122 525	87 856	130 675	133 890	2%
SUN BREEZE	1 800	0	0	87 265	0%
RUBY SUN	0	0	15 522	59 616	284%
BLACK GIANT	43 101	45 998	64 939	52 796	-19%
RUBY RED	87 017	42 807	67 343	45 478	-32%
AUGUST YUMMY	17 970	20 371	28 214	28 181	0%
SEPTEMBER YUMMY	27 618	56 894	62 049	27 355	-56%
SUGAR PRUNE	4 073	5 535	16 526	26 945	63%
BLACKRED	0	139	18 598	22 195	19%
SUNDEW	56 871	41 373	27 890	22 192	-20%
SOLAR ECLIPSE	7 318	18 381	22 940	19 931	-13%
RUBY NEL / REUBENNEL	76 999	34 090	30 694	17 231	-44%
OTHER	147 981	133 495	168 588	138 373	-18%
TOTAL	11 351 014	10 530 731	11 507 330	11 074 164	
% CHANGE (YEAR-ON-YEAR)		-7%	9%	-4%	

SOURCE: PPECB, 2016

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

* 5.25 Kg equivalent cartons



CHERRY PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	HECTARES
CERES	132 425	113
FREE STATE	43 478	90
NORTH WEST	26 312	28
HEXVALLEY	21 302	19
MPUMALANGA	17 114	14
GROENLAND	34	0,03
TOTAL	240 665	262

SOURCE: HORTGRO TREE CENSUS, 2016

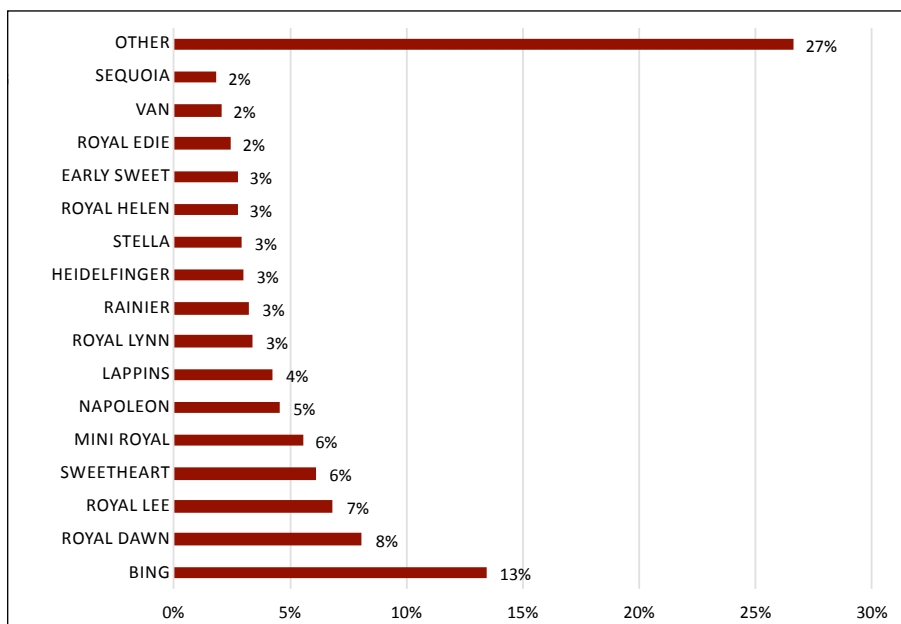
CHERRY AREA PLANTED PER CULTIVAR (HECTARES)

PLUMS	2012	2013	2014	2015	2016
BING	37	35	34	38	35
ROYAL DAWN	19	21	20	19	21
ROYAL LEE	7	7	7	16	18
NAPOLEON	1	1	1	16	16
MINI ROYAL	9	11	11	11	15
SWEETHEART	14	14	12	12	12
LAPPINS	9	9	8	9	11
RAINIER	3	1	1	9	9
HEIDELFINGER	1	1	1	8	9
ROYAL HELEN	0	0	3	5	8
ROYAL LYNN	0	0	0	5	8
STELLA	9	9	9	8	7
EARLY SWEET	18	14	37	5	7
ROYAL EDIE	0	0	2	3	6
VAN	5	4	4	5	5
GIANT HEIDELFINGER	4	4	4	4	5
OTHER	87	90	77	65	70
TOTAL	223	221	230	237	262
% CHANGE (YEAR-ON-YEAR)	-	-1%	4%	3%	11%

SOURCE: HORTGRO TREE CENSUS, 2016



CONTRIBUTION TO TOTAL CHERRY AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2016

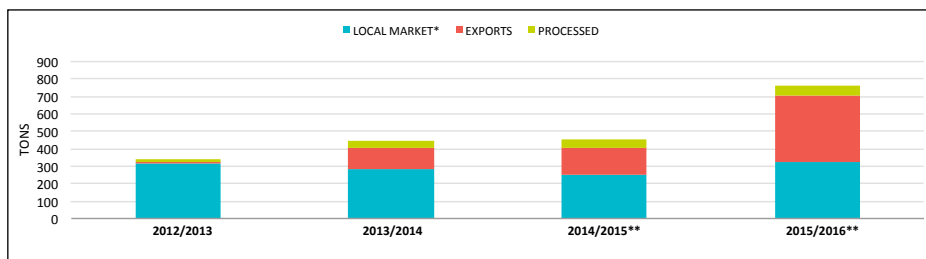
CHERRY ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
BING	0	1	22	2	11
ROYAL DAWN	2	3	16	0	0
ROYAL LEE	1	1	16	0	0
NAPOLEON	0	0	0	0	16
MINNIE ROYAL	0	0	14	0	0
SWEETHEART	1	1	10	0	0
LAPINS	3	0	7	1	0
RAINIER	0	0	1	1	6
HEIDELFINGER	0	1	0	0	7
ROYAL HELEN	5	3	0	0	0
ROYAL LYNN	8	0	0	0	0
STELLA	0	0	7	0	1
EARLY SWEET	2	1	5	0	0
ROYAL EDIE	5	2	0	0	0
VAN	0	0	4	0	1
OTHER	12	5	24	0	33
TOTAL	37	19	126	6	75
% OF TOTAL	14%	7%	48%	2%	29%

SOURCE: HORTGRO TREE CENSUS, 2016

CROP DISTRIBUTION: CHERRIES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	%
2012/2013	341	313	7	21	-
2013/2014	442	281	127	34	30%
2014/2015**	456	251	153	52	3%
2015/2016**	764	323	384	57	68%
AVERAGE CROP DISTRIBUTION (%)		58%	34%	8%	



SOURCE: DAFF/PPECB, 2016

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: CHERRIES

YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	%
2012/2013	28 823	46 216	9 800	9 393	9 394	-37%
2013/2014	34 407	53 508	11 553	10 957	10 959	17%
2014/2015**	44 455	17 443	8 405	11 730	11 732	7%
2015/2016**	42 223	34 724	8 300	14 120	14 121	20%

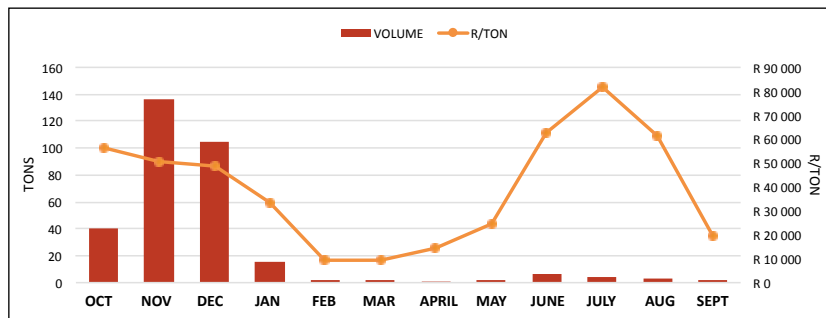
SOURCE: DAFF, 2016

* Sales on major local fresh produce markets

** Last 2 seasons subject to possible adjustments



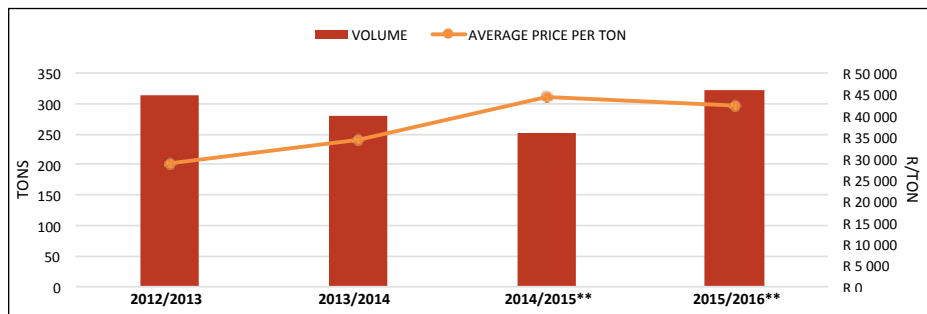
CHERRIES LOCAL MARKET SALES 2015/2016



SOURCE: DAFF, 2016

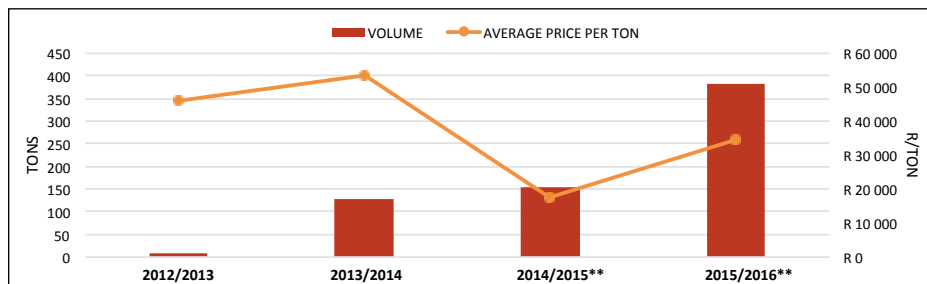
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

CHERRIES LOCAL MARKET HISTORICAL SALES



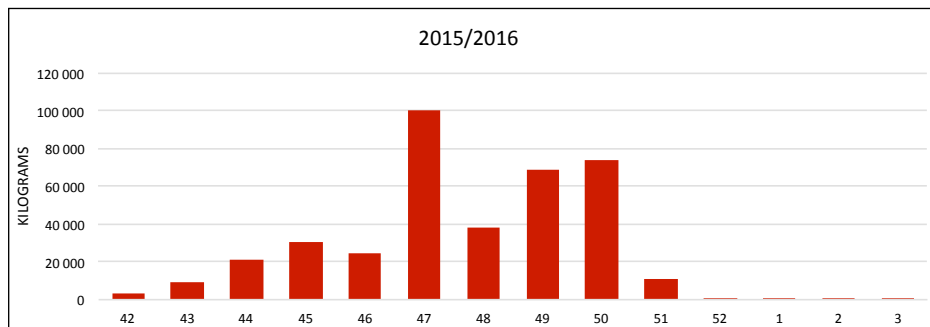
SOURCE: DAFF, 2016

CHERRIES EXPORT HISTORICAL SALES



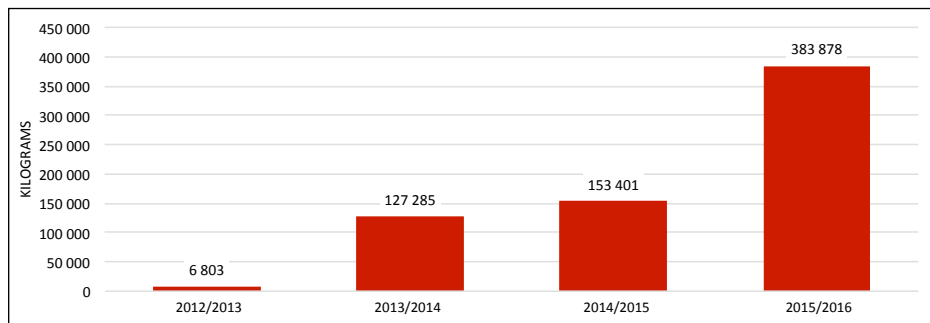
SOURCE: DAFF, 2016

CHERRIES PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2016

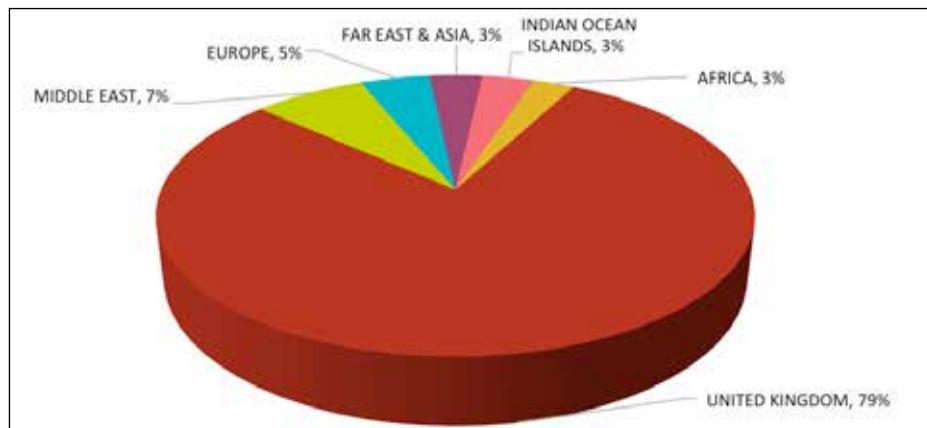
CHERRIES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2016



CHERRIES EXPORTS PER MARKET SEGMENT



SOURCE: PPECB, 2016

CARTONS PASSED FOR EXPORT PER CULTIVAR: CHERRIES

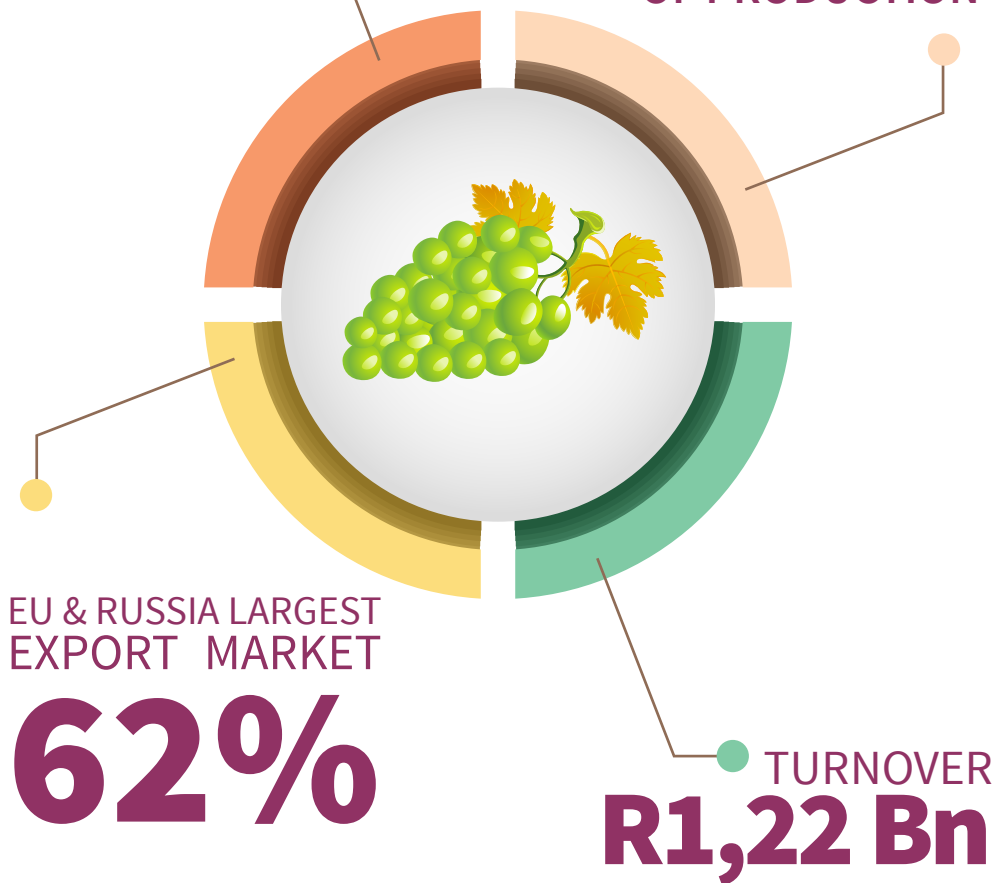
CULTIVAR	2012/2013	2013/2014	2014/2015	2015/2016	% CHANGE 15/16 VS 14/15
ROYAL DAWN	0	34 167	11 615	132 280	1039%
BING	6 328	37 516	30 004	77 730	159%
LAPPINS	250	3 320	6 473	44 180	583%
STELLA	0	7 100	19 784	29 810	51%
MINI ROYAL	0	11 449	51 839	29 055	-44%
SWEETHEART	0	2 085	50	23 045	45990%
VAN	0	0	4 064	15 565	283%
BROOKS	0	0	2 345	11 553	393%
ROYAL LEE	0	4 780	8 670	10 235	18%
OTHER	225	26 868	18 558	10 425	-44%
TOTAL KILOGRAMS	6 803	127 285	153 401	383 878	150%
% CHANGE (YEAR-ON-YEAR)		1771%	21%	150%	

SOURCE: PPECB, 2016

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy

1066
PRODUCERS

EXPORT
85%
OF PRODUCTION



DRIED GRAPES



AREA PLANTED PER CULTIVAR PER REGION (2016): DRY GRAPE REGIONS

CULTIVAR	ORANGE RIVER	NAMAQUALAND
THOMPSON SEEDLESS / SULTANA	6 282	265
MERBEIN SEEDLESS	3 368	124
PRIME	1 301	16
SUGRAONE	1 120	45
FLAME SEEDLESS	929	104
CRIMSON SEEDLESS	278	201
CURRANTS	7	522
REGAL SEEDLESS	110	21
SUNRED SEEDLESS	2	12
SELMA PETE	53	20
OTHER	1 594	410
TOTAL	15 044	1 740

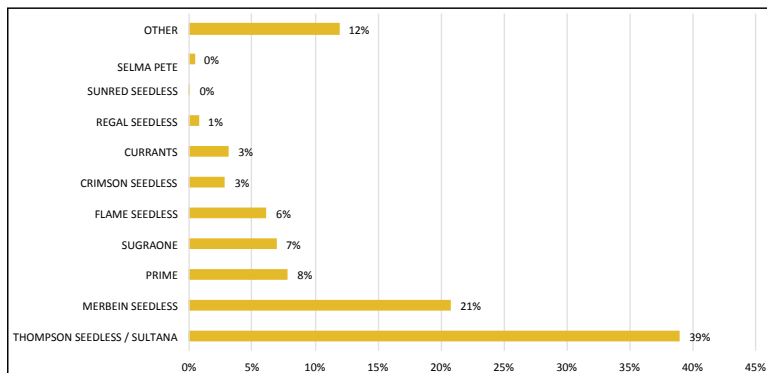
SOURCE: HORTGRO TREE CENSUS, 2014; OWK, 2016

AREA PLANTED PER CULTIVAR

CULTIVAR	2010	2011	2012	2013	2014	2015
THOMPSON SEEDLESS / SULTANA	6 450	6 093	6 268	6 144	6 135	6 547
MERBEIN SEEDLESS	2 483	2 864	3 136	3 244	3 418	3 492
PRIME	1 116	1 135	1 294	1 322	1 340	1 317
SUGRAONE	1 196	1 151	1 308	1 318	1 191	1 165
FLAME SEEDLESS	914	961	1 033	1 029	1 047	1 032
CRIMSON SEEDLESS	402	385	429	456	451	480
CURRANTS	370	386	404	402	400	529
REGAL SEEDLESS	161	127	136	133	135	131
SUNRED SEEDLESS	21	16	15	15	13	13
SELMA PETE	0	0	3	8	16	73
OTHER	1 581	1 617	1 685	1 911	1 983	2 004
TOTAL	14 695	14 734	15 711	15 982	16 130	16 784
% CHANGE (YEAR-ON-YEAR)		0%	7%	2%	1%	4%

SOURCE: HORTGRO TREE CENSUS, 2015; OWK, 2016

CONTRIBUTION TO TOTAL DRY GRAPE AREA



VINEYARD AGE DISTRIBUTION (HECTARES) ORANGE RIVER

CULTIVAR	0–3 YRS	4–10 YRS	11–15 YRS	16–25 YRS	25+YEARS
THOMPSON SEEDLESS / SULTANA	119	495	518	2 784	2 366
MERBEIN SEEDLESS	286	1 675	340	1 007	60
PRIME	24	300	369	593	16
SUGRAONE	23	218	203	669	6
FLAME SEEDLESS	13	200	250	459	7
CRIMSON SEEDLESS	23	139	86	30	0
CURRANTS	0	0	6	1	0
REGAL SEEDLESS	0	1	10	99	0
SUNRED SEEDLESS	0	0	0	2	0
SELMA PETE	37	16	0	0	0
OTHER	287	604	201	407	95
TOTAL	811	3 648	1 984	6 051	2 550
% OF TOTAL AREA (HA)	5%	24%	13%	40%	17%

SOURCE: HORTGRO TREE CENSUS, 2016

VINEYARD AGE DISTRIBUTION (HECTARES) NAMAQUALAND

CULTIVAR	0–3 YRS	4–10 YRS	11–15 YRS	16–25 YRS	25+YEARS
CURRANTS	80	71	143	125	103
THOMPSON SEEDLESS / SULTANA	35	51	17	73	88
CRIMSON SEEDLESS	1	154	30	16	0
FLAME SEEDLESS	0	52	21	30	0
MERBEIN SEEDLESS	14	93	5	10	2
SUGRAONE	0	34	5	5	1
REGAL SEEDLESS	0	2	3	17	0
PRIME	0	4	4	9	0
SUNRED SEEDLESS	0	0	0	11	1
SELMA PETE	20	0	0	0	0
OTHER	43	247	27	78	14
TOTAL	193	709	256	373	209
% OF TOTAL AREA (HA)	11%	41%	15%	21%	12%

SOURCE: HORTGRO TREE CENSUS, 2016

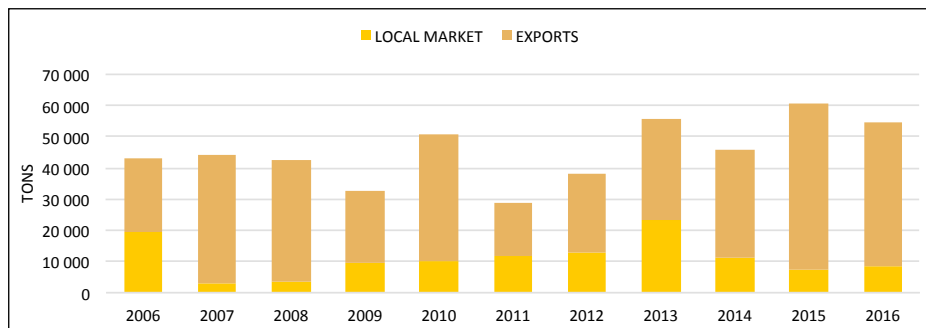
PRODUCTION OF RAISINS (TON)

	2009	2010	2011	2012	2013	2014	2015	2016
RAISINS	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)
SULTANAS	1 800	7 269	3 637	4 479	4 978	3 610	5 368	12 237
GOLDENS	12 800	17 734	7 021	15 800	17 382	12 350	20 028	11 593
THOMPSON SEEDLESS	15 315	23 273	15 507	14 788	30 391	27 773	31 502	28 364
CURRANTS	2 740	2 300	2 500	2 820	3 020	2 306	3 625	2 400
RAISIN MUSCAT	64	52	35	20	18	12	14	35
TOTAL	32 719	50 628	28 700	37 907	55 789	46 051	60 537	54 629
% CHANGE (YEAR-ON-YEAR)		55%	-43%	32%	47%	-17%	31%	-10%

SOURCE: DFTS, 2016



RAISIN CROP DISTRIBUTION



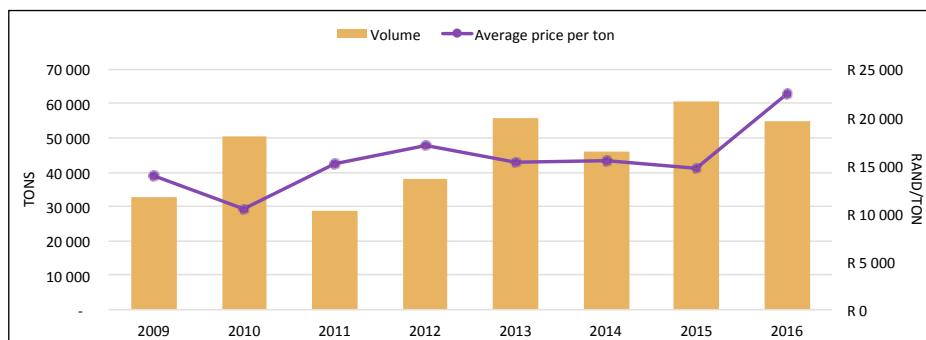
SOURCE: DFTS, 2016

HISTORICAL PRICE TRENDS: RAISIN PRODUCER PRICES

	2009	2010	2011	2012	2013	2014	2015	2016
RAISINS	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)
GOLDENS	17 000	12 700	19 300	19 800	17 600	18 000	17 200	24 430
OR	11 500	10 400	16 000	16 900	16 000	16 200	15 300	22 200
THOMPSON SEEDLESS	11 500	8 800	13 000	14 200	13 800	14 150	13 120	21 730
WEIGHTED AVERAGE	13 853	10 474	15 108	17 068	15 260	15 406	14 762	22 440
% CHANGE (YEAR-ON-YEAR)		-24%	44%	13%	-11%	1%	-4%	52%

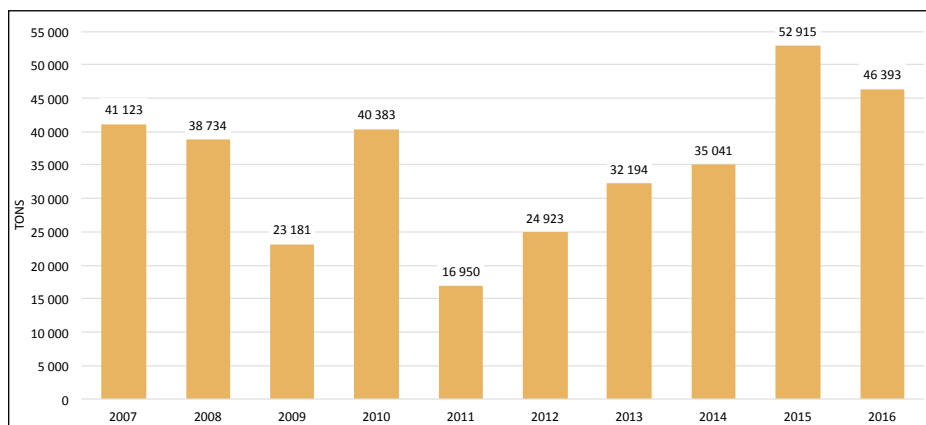
SOURCE: DFTS, 2016

HISTORICAL RAISIN VOLUME VS. PRICE



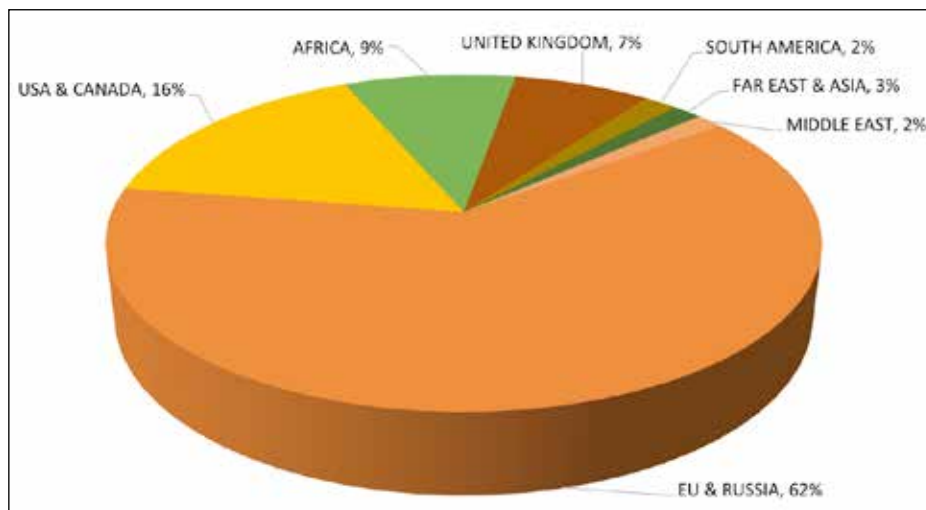
SOURCE: DFTS, 2016

RAISIN EXPORTS PER SEASON



SOURCE: DFTS AND TRADEMAPS, 2016

EXPORTS PER MARKET SEGMENT



SOURCE: TRADEMAPS, 2016

CHILE LARGEST
SH PRODUCER

30%

CHILE & SA MAIN
EXPORTERS FROM SH

70%
COLLECTIVELY

SA RANKED 13th & 9th
ON INTERNATIONAL

COMPETITIVENESS
FOR APPLES & PEARS

EU = LARGEST
SH EXPORT
DESTINATION

24%

INTERNATIONAL INFORMATION

WORLD DRIED GRAPE PRODUCTION AND AVAILABILITY, 2016 (TONS)

COUNTRY	SULTANA & THOMPSONS	CROP PLUS CARRY FORWARD STOCKS (SULTANA & THOMPSONS)	GOLDEN SEED-LESS	CROP PLUS CARRY FORWARD STOCKS (GOLDEN SEEDLESS)	CUR-RANTS	CROP PLUS CARRY FORWARD STOCKS (CURRANTS)
NORTHERN HEMISPHERE (NH)						
TURKEY	313 000	328 000	0	0	0	0
USA	237 526	355 296	16 738	22 882	1 806	3 232
CHINA	130 000	21 782	0	0	0	0
IRAN	155 000	155 000	40 000	40 000	0	0
INDIA	140 000	0	0	0	0	0
UZBEKISTAN	45 000	0	0	0	0	0
GREECE	0	0	0	0	0	0
SUB-TOTAL NH (2016)	1 020 526	860 078	56 738	62 882	1 806	3 232
SUB-TOTAL NH (20145)	937 700	1 079 978	65 692	70 774	24 452	33 537
% CHANGE (Y-O-Y)	8,8%	-20,4%	-13,6%	-11,2%	-92,6%	-90,4%
SOUTHERN HEMISPHERE (SH)						
CHILE	70 233	70 233	0	0	0	0
SOUTH AFRICA	33 134	34 634	12 400	12 400	2 400	2 400
ARGENTINA	35 000	0	0	0	0	0
AUSTRALIA	19 000	20 000	0	0	1 900	2 100
SUB-TOTAL SH (2015)	157 367	124 867	12 400	12 400	4 300	4 500
SUB-TOTAL SH (2014)	147 300	156 000	25 500	28 100	5 575	5 725
% CHANGE (Y-O-Y)	6,8%	-20%	-51,4%	-55,9%	-22,9%	-21,4%
TOTAL PACKED (METRIC TON)	1 177 893	984 945	69 138	75 282	6 106	7 732

SOURCE: DFTS, 2016

NORTHERN HEMISPHERE DRIED GRAPE PRODUCTION (TONS)

COUNTRY	SULTANA & THOMPSONS						
	2010	2011	2012	2013	2014	2015	2016
TURKEY	269 628	281 774	286 575	242 635	328 000	196 000	313 000
USA	319 271	344 078	248 274	304 938	276 389	291 770	237 526
CHINA	130 000	120 000	150 000	150 000	180 000	120 000	130 000
IRAN	135 000	135 000	135 000	125 000	145 000	140 000	155 000
INDIA	120 000	135 000	125 000	145 000	105 000	140 000	140 000
UZBEKISTAN	25 000	25 000	25 000	25 000	25 000	45 000	45 000
GREECE	5 000	5 000	5 000	5 000	5 000	5 000	0
TOTAL	1 003 899	1 045 852	974 849	997 573	1 064 389	937 770	1 020 526
% CHANGE (Y-O-Y)	-	4%	-7%	2%	7%	-12%	9%

SOURCE: 2016 International Seedless Dried Grape Conference Statistics; DFTS, 2016

COUNTRY	GOLDEN SEEDLESS						
	2010	2011	2012	2013	2014	2015	2016
INDIA	35 000	18 000	25 000	15 000	30 000	15 000	0
USA	17 999	18 525	15 570	16 791	15 884	15 692	16 738
IRAN	20 000	20 000	15 000	40 000	30 000	35 000	40 000
TOTAL	72 999	56 525	55 570	71 791	75 884	65 692	56 738
% CHANGE (Y-O-Y)	-	-23%	-2%	29%	6%	-13%	-14%

SOURCE: 2016 International Seedless Dried Grape Conference Statistics; DFTS, 2016

COUNTRY	CURRANTS						
	2010	2011	2012	2013	2014	2015	2016
GREECE	25 000	22 000	18 000	16 000	22 000	22 000	0
USA	2 500	2 591	2 335	2 507	2 179	2 452	1 806
TOTAL	27 500	24 591	20 335	18 507	24 179	24 452	1 806
% CHANGE (Y-O-Y)	-	-11%	-17%	-9%	31%	1%	-93%

SOURCE: 2016 International Seedless Dried Grape Conference Statistics; DFTS, 2016

SOUTHERN HEMISPHERE DRIED GRAPE AVAILABILITY (TONS)

COUNTRY	SULTANA & THOMPSONS						
	2010	2011	2012	2013	2014	2015	2016
CHILE	60 000	62 153	83 000	65 000	55 250	58 000	70 233
ARGENTINA	30 000	40 000	26 000	29 000	27 000	38 000	35 000
SOUTH AFRICA	29 000	19 150	19 200	35 370	46 000	36 800	33 134
AUSTRALIA	11 500	5 200	10 600	14 600	12 250	14 500	19 000
TOTAL	130 500	126 503	138 800	143 970	140 500	147 300	157 367
% CHANGE (Y-O-Y)	-	-3%	10%	4%	-2%	5%	7%

SOURCE: 2016 International Seedless Dried Grape Conference Statistics; DFTS, 2016

COUNTRY	GOLDEN SEEDLESS						
	2010	2011	2012	2013	2014	2015	2016
SOUTH AFRICA	17 500	7 000	15 700	17 400	12 350	20 000	12 400
CHILE	8 000	9 325	8 000	8 000	9 750	5 000	0
ARGENTINA	800	500	300	250	250	500	0
TOTAL	26 300	16 825	24 000	25 650	22 350	25 500	12 400
% CHANGE (Y-O-Y)	-	-36%	43%	7%	-13%	14%	-51%

SOURCE: 2016 International Seedless Dried Grape Conference Statistics; DFTS, 2016

COUNTRY	CURRANTS						
	2010	2011	2012	2013	2014	2015	2016
SOUTH AFRICA	2 200	2 500	2 800	2 844	2 300	3 625	2 400
AUSTRALIA	1 200	1 200	1 960	2 400	3 055	1 950	1 900
TOTAL	3 400	3 700	4 760	5 244	5 355	5 575	4 300
% CHANGE (Y-O-Y)	-	9%	29%	10%	2%	4%	-23%

SOURCE: 2016 International Seedless Dried Grape Conference Statistics; DFTS, 2016

DRIED GRAPES	TOTAL PACKED (METRIC TON) - NORTHERN & SOUTHERN HEMISPHERE						
	2010	2011	2012	2013	2014	2015	2016
SULTANA & THOMPSONS	1 164 399	1 180 355	1 206 816	1 259 262	1 469 630	1 085 070	1 177 893
GOLDEN SEEDLESS	99 299	75 350	85 431	87 681	106 804	91 192	69 138
CURRANTS	31 660	29 811	26 264	26 676	36 271	30 027	6 106
TOTAL	1 295 358	1 285 516	1 318 511	1 373 619	1 612 705	1 206 289	1 253 137
% CHANGE (Y-O-Y)	-	-1%	3%	4%	17%	-25%	4%

SOURCE: DFTS, 2016

SOUTHERN HEMISPHERE PRODUCTION (METRIC TONS)

	2009	2010	2011	2012	2013	2014
ALL DECIDUOUS FRUIT						
CHILE	2 264 795	2 549 737	2 566 503	2 583 415	2 739 265	2 749 397
ARGENTINA	2 138 559	2 249 636	2 332 597	2 252 744	2 157 503	2 280 039
BRAZIL	1 453 977	1 517 923	1 581 707	1 594 748	1 471 256	1 608 822
SOUTH AFRICA	1 425 853	1 362 613	1 409 963	1 436 631	1 556 273	1 459 917
AUSTRALIA	576 311	511 600	560 258	549 631	535 570	473 939
NEW ZEALAND	477 750	493 084	487 117	484 523	483 546	466 979
TOTAL	8 337 245	8 684 593	8 938 145	8 901 692	8 943 413	9 039 093
APPLES						
CHILE	1 330 617	1 624 242	1 588 347	1 613 904	1 729 206	1 757 225
BRAZIL	1 222 885	1 279 124	1 338 995	1 339 771	1 231 472	1 378 617
ARGENTINA	950 000	1 023 657	1 043 512	947 486	979 332	1 012 390
SOUTH AFRICA	817 698	724 232	781 124	795 758	903 843	777 741
NEW ZEALAND	431 000	447 653	445 207	440 383	442 301	430 349
AUSTRALIA	295 134	264 401	299 778	289 064	288 878	266 771
TOTAL	5 047 334	5 363 309	5 496 963	5 426 366	5 575 032	5 623 093
PEARS						
ARGENTINA	700 000	754 908	812 633	825 115	690 000	771 271
SOUTH AFRICA	340 088	368 495	350 527	338 584	364 854	404 260
CHILE	191 000	181 960	199 215	202 084	229 950	244 950
AUSTRALIA	120 376	95 111	123 267	119 274	109 206	98 035
NEW ZEALAND	31 800	31 651	29 878	33 446	30 375	25 128
BRAZIL	14 856	16 397	20 532	21 990	22 078	19 096
TOTAL	1 398 120	1 448 522	1 536 052	1 540 493	1 446 463	1 562 740
APRICOTS						
SOUTH AFRICA	46 594	44 346	57 518	66 762	41 760	35 235
ARGENTINA	26 567	26 408	26 556	26 704	26 852	27 000
CHILE	18 083	15 031	14 393	14 420	14 437	11 246
AUSTRALIA	13 673	13 764	13 283	13 073	12 248	10 313
NEW ZEALAND	3 200	3 358	3 178	3 238	3 328	3 868
TOTAL	108 117	102 907	114 928	124 197	98 625	87 662
PEACHES & NECTARINES						
CHILE	388 000	356 705	362 416	367 319	371 331	355 634
ARGENTINA	300 000	280 009	281 273	284 997	288 005	291 014
BRAZIL	216 236	222 402	222 180	232 987	217 706	211 109
SOUTH AFRICA	159 444	164 231	156 819	175 665	170 537	165 475
AUSTRALIA	117 188	107 667	97 547	100 462	92 283	70 349
NEW ZEALAND	8 000	6 662	5 121	3 402	3 507	3 281
TOTAL	1 188 868	1 137 676	1 125 356	1 164 832	1 143 369	1 096 862
PLUMS						
CHILE	296 000	311 443	316 339	315 172	313 994	296 439
ARGENTINA	155 000	157 085	161 573	161 942	166 345	171 232
SOUTH AFRICA	61 563	61 019	63 634	59 560	74 926	76 907
AUSTRALIA	16 213	18 800	15 908	16 153	15 235	15 777
NEW ZEALAND	1 900	1 902	1 841	1 901	1 821	1 926
TOTAL	530 676	550 249	559 295	554 728	572 321	562 281
CHERRIES						
CHILE	41 095	60 356	85 793	70 516	80 347	83 903
AUSTRALIA	13 727	11 857	10 475	11 605	17 720	12 694
ARGENTINA	6 992	7 569	7 050	6 500	6 969	7 132
NEW ZEALAND	1 850	1 858	1 892	2 153	2 214	2 427
SOUTH AFRICA	466	290	341	302	353	299
TOTAL	64 130	81 930	105 551	91 076	107 603	106 455

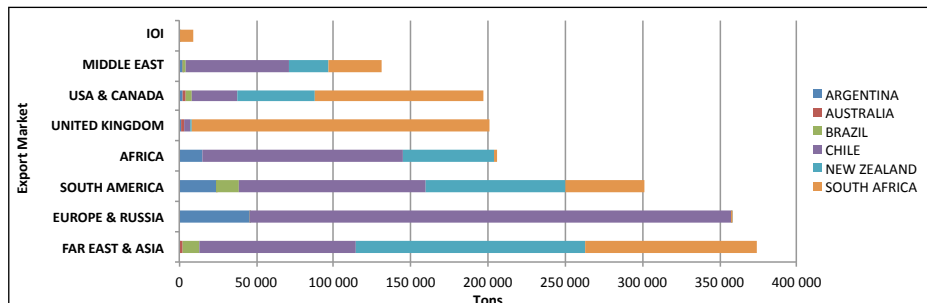
SOURCE: FAO, 2016

SOUTHERN HEMISPHERE EXPORTS (METRIC TONS)

	2011	2012	2013	2014	2015	2016
APPLES						
CHILE	801 124	761 723	832 808	819 859	628 851	764 723
SOUTH AFRICA	713 539	580 521	482 391	381 763	381 016	510 842
NEW ZEALAND	328 424	309 467	350 008	336 782	358 506	381 583
ARGENTINA	234 296	132 117	163 600	144 396	106 436	90 909
BRAZIL	48 669	72 253	85 430	44 294	60 116	30 647
AUSTRALIA	2 465	3 844	3 221	1 880	4 032	5 288
TOTAL	2 128 517	1 859 925	1 917 458	1 728 974	1 538 957	1 783 992
PEARS						
ARGENTINA	472 560	394 938	442 280	409 363	333 143	310 011
SOUTH AFRICA	198 081	189 591	206 420	207 280	212 266	250 251
CHILE	134 737	133 942	143 194	116 783	143 749	128 793
AUSTRALIA	5 884	7 930	6 579	7 253	10 805	10 167
NEW ZEALAND	4 978	3 337	5 350	6 059	4 680	5 062
BRAZIL	16	22	0	0	140	0
TOTAL	816 256	729 760	803 823	746 738	704 783	704 284
APRICOTS						
SOUTH AFRICA	6 224	5 776	3 700	4 329	3 469	4 523
NEW ZEALAND	1 291	1 308	1 296	1 589	910	1 337
CHILE	1 828	1 178	708	683	564	1 175
AUSTRALIA	490	360	406	462	702	325
ARGENTINA	174	91	0	72	22	5
BRAZIL	0	0	1	0	0	0
TOTAL	10 007	8 713	6 111	7 135	5 667	7 365
PEACHES & NECTARINES						
CHILE	100 210	94 289	87 655	48 220	82 061	92 007
SOUTH AFRICA	21 348	13 669	16 106	19 307	11 714	19 085
AUSTRALIA	5 441	6 596	7 819	8 076	8 845	10 461
ARGENTINA	11 853	5 687	5 909	3 223	2 834	1 438
NEW ZEALAND	125	88	75	107	99	119
BRAZIL	0	0	0	22	0	1
TOTAL	138 977	120 329	117 564	78 955	105 553	123 111
PLUMS						
CHILE	100 928	104 519	115 295	45 605	96 585	115 171
SOUTH AFRICA	55 213	52 722	68 005	67 379	72 455	63 865
AUSTRALIA	3 744	2 885	3 510	4 526	3 684	3 711
ARGENTINA	12 924	7 105	5 364	1 804	3 125	966
NEW ZEALAND	71	55	50	70	39	65
BRAZIL	1	0	2	2	0	0
TOTAL	172 881	167 286	192 226	119 386	175 888	183 778

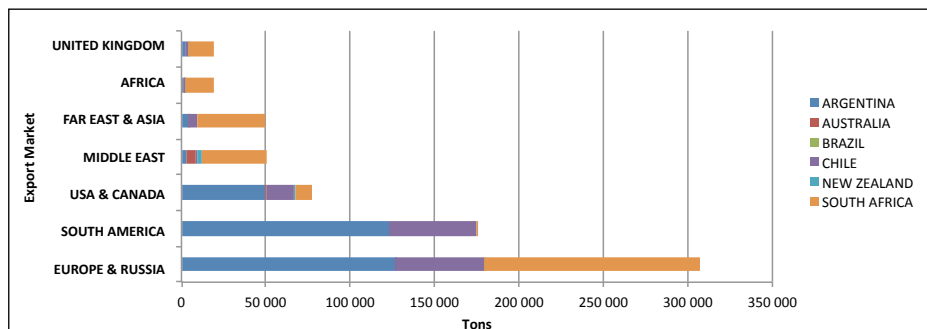
SOURCE: TRADEMAPS, 2017

SOUTHERN HEMISPHERE APPLE EXPORTS TO MAJOR MARKETS: 2016



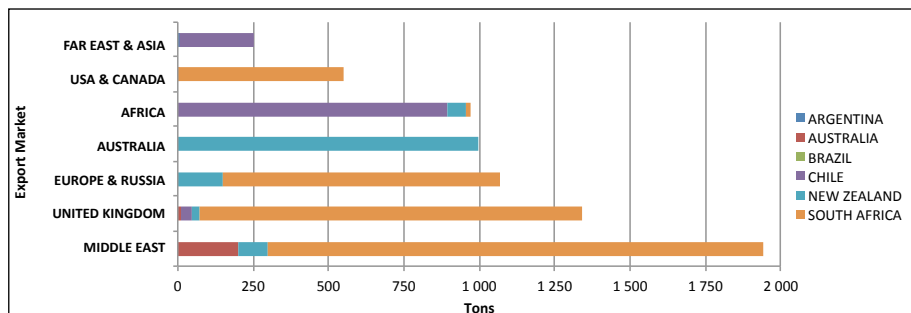
SOURCE: TRADEMAPS, 2017

SOUTHERN HEMISPHERE PEAR EXPORTS TO MAJOR MARKETS: 2016



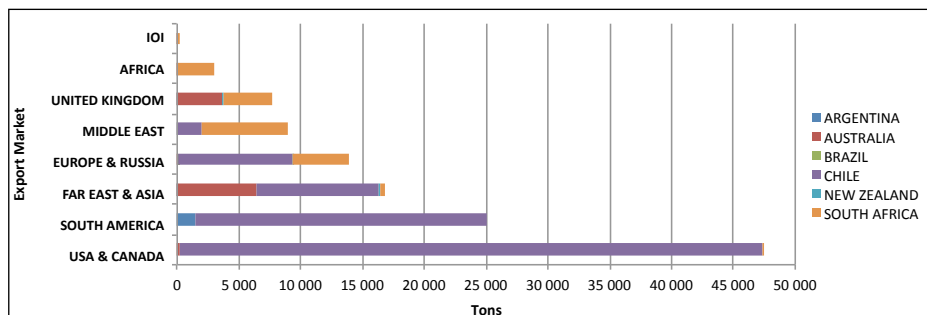
SOURCE: TRADEMAPS, 2017

SOUTHERN HEMISPHERE APRICOT EXPORTS TO MAJOR MARKETS: 2016



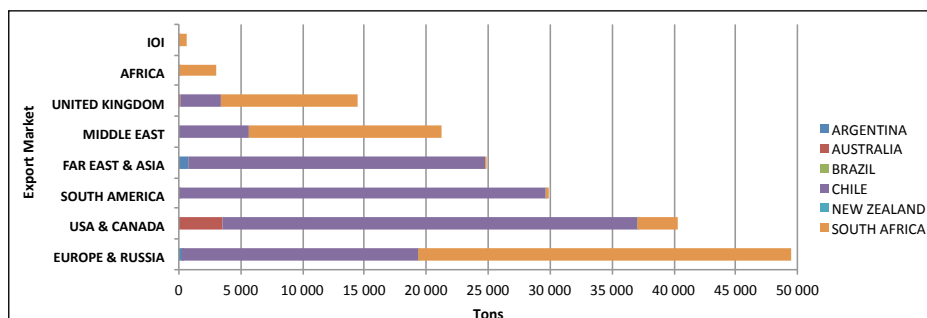
SOURCE: TRADEMAPS, 2017

SOUTHERN HEMISPHERE PEACH AND NECTARINE EXPORTS TO MAJOR MARKETS: 2016



SOURCE: TRADEMAPS, 2017

SOUTHERN HEMISPHERE PLUM EXPORTS TO MAJOR MARKETS: 2016



SOURCE: TRADEMAPS, 2017

WORLD PRODUCTION

RANK	APPLES	PRODUCTION (METRIC TON)				
		2010	2011	2012	2013	2014
1	CHINA	33 265 186	35 986 667	38 492 519	39 683 908	40 924 707
2	UNITED STATES OF AMERICA	4 214 599	4 275 113	4 110 051	4 731 694	5 185 078
3	TURKEY	1 877 906	2 493 078	2 877 336	3 085 074	3 195 299
4	POLAND	1 777 200	2 891 000	2 203 400	1 915 000	2 497 680
5	ITALY	2 600 000	2 680 075	2 889 000	3 128 450	2 480 444
6	INDIA	2 204 972	2 411 201	1 991 312	2 216 963	2 473 608
7	FRANCE	1 624 242	1 588 347	1 613 904	1 729 206	1 757 225
8	CHILE	992 000	1 198 000	1 403 000	1 573 000	1 624 000
9	IRAN (ISLAMIC REPUBLIC OF)	1 662 430	1 842 972	1 900 000	1 693 370	1 572 844
10	RUSSIAN FEDERATION	1 788 433	1 857 349	1 384 852	1 737 482	1 531 625
16	SOUTH AFRICA	724 232	781 124	795 758	903 843	777 741
	REST OF THE WORLD	17 774 402	18 030 581	17 999 662	19 458 293	20 611 531
	TOTAL WORLD	70 505 602	76 035 507	77 660 794	81 856 283	84 631 782
	% CHANGE (YEAR-ON-YEAR)	-	7,8%	2,1%	5,4%	3,4%

SOURCE: FAO, 2016

RANK	PEARS	PRODUCTION (METRIC TON)				
		2010	2011	2012	2013	2014
1	CHINA	15 231 858	15 945 013	17 210 911	17 409 857	18 098 949
2	UNITED STATES OF AMERICA	754 908	812 633	825 115	690 000	771 271
3	ITALY	738 085	876 087	778 583	795 692	754 415
4	ARGENTINA	736 646	926 542	645 540	743 029	701 558
5	TURKEY	380 003	386 382	439 656	461 826	462 336
6	SPAIN	476 686	502 434	407 428	425 560	429 548
7	SOUTH AFRICA	368 495	350 527	338 584	364 854	404 260
8	INDIA	307 270	284 827	236 400	305 000	374 300
9	NETHERLANDS	274 000	336 000	199 000	327 000	349 000
10	BELGIUM	336 000	335 000	340 000	325 000	316 700
	REST OF THE WORLD	3 331 306	3 438 869	3 011 249	3 364 975	3 270 854
	TOTAL WORLD	22 935 257	24 194 314	24 432 466	25 212 793	25 933 191
	% CHANGE (YEAR-ON-YEAR)	-	5,5%	1,0%	3,2%	2,9%

SOURCE: FAO, 2016

RANK	APRICOTS	PRODUCTION (METRIC TON)				
		2010	2011	2012	2013	2014
1	UZBEKISTAN	325 000	384 079	426 000	480 000	547 000
2	TURKEY	476 132	676 138	795 768	811 609	278 210
3	IRAN (ISLAMIC REPUBLIC OF)	371 814	226 505	209 556	221 500	252 747
4	ITALY	252 892	263 132	247 146	198 290	222 690
5	ALGERIA	198 467	285 897	269 308	319 784	216 941
6	FRANCE	144 856	155 124	189 691	133 646	177 000
7	PAKISTAN	190 174	189 420	178 489	177 630	170 504
8	SPAIN	78 715	86 880	118 114	131 776	136 446
9	GREECE	76 800	76 700	83 200	109 900	125 100
10	JAPAN	92 400	106 900	90 000	123 700	111 400
20	SOUTH AFRICA	44 346	57 518	66 762	41 760	35 235
	REST OF THE WORLD	1 116 455	1 296 031	1 199 232	1 315 344	1 127 174
	TOTAL WORLD	3 368 051	3 804 324	3 873 266	4 064 939	3 400 447
	% CHANGE (YEAR-ON-YEAR)		13%	2%	5%	-16%

SOURCE: FAO, 2016

RANK	PEACHES & NECTARINES	PRODUCTION (METRIC TON)				
		2010	2011	2012	2013	2014
1	CHINA	10 597 108	11 012 747	11 459 477	11 951 241	12 452 377
2	ITALY	1 286 456	1 336 362	1 171 858	1 329 852	1 573 640
3	SPAIN	1 590 660	1 636 753	1 331 620	1 401 795	1 379 428
4	UNITED STATES OF AMERICA	738 400	821 000	825 874	449 500	962 580
5	GREECE	1 254 818	1 176 611	1 049 613	967 059	959 983
6	TURKEY	534 903	545 902	575 730	637 543	608 513
7	IRAN (ISLAMIC REPUBLIC OF)	496 130	476 446	519 000	545 931	575 457
8	CHILE	356 705	362 416	367 319	371 331	355 634
9	ARGENTINA	280 009	281 273	284 997	288 005	291 014
10	EGYPT	273 256	332 487	285 194	281 119	290 001
16	SOUTH AFRICA	164 231	156 819	175 665	170 537	165 475
	REST OF THE WORLD	2 955 707	3 075 639	3 123 315	3 162 963	3 210 430
	TOTAL WORLD	20 528 383	21 214 455	21 169 662	21 556 876	22 824 532
	% CHANGE (YEAR-ON-YEAR)	-	3%	0%	2%	6%

SOURCE: FAO, 2016

RANK	PLUMS	PRODUCTION (METRIC TON)				
		2010	2011	2012	2013	2014
1	CHINA	5 484 853	5 823 001	5 965 662	6 113 859	6 256 906
2	SERBIA	624 884	573 596	424 068	512 459	495 287
3	ROMANIA	426 846	581 874	297 446	568 840	401 452
4	CHILE	269 139	288 719	297 700	314 500	328 944
5	TURKEY	311 443	316 339	315 172	313 994	296 439
6	IRAN (ISLAMIC REPUBLIC OF)	240 806	268 696	297 026	305 393	265 490
7	BOSNIA AND HERZEGOVINA	218 968	230 877	210 700	172 400	232 765
8	INDIA	257 096	281 499	266 000	193 800	231 800
9	ITALY	200 000	210 000	215 000	220 000	225 000
10	UNITED STATES OF AMERICA	207 497	191 989	172 247	210 398	214 880
19	SOUTH AFRICA	61 019	63 634	59 560	74 926	76 907
	REST OF THE WORLD	7 756 473	8 059 160	8 159 721	8 548 559	8 513 563
	TOTAL WORLD	16 059 024	16 889 384	16 680 302	17 549 128	17 539 433
	% CHANGE (YEAR-ON-YEAR)	-	5%	-1%	5%	0%

SOURCE: FAO, 2016

RANK	CHERRIES	PRODUCTION (METRIC TON)				
		2010	2011	2012	2013	2014
1	TURKEY	417 905	438 550	480 748	494 325	445 556
2	UNITED STATES OF AMERICA	284 148	303 377	384 647	301 276	329 852
3	IRAN (ISLAMIC REPUBLIC OF)	251 418	138 403	155 860	165 000	172 000
4	SPAIN	85 192	101 945	96 946	97 489	118 220
5	ITALY	115 476	112 775	104 766	131 175	110 766
6	CHILE	60 356	85 793	70 516	80 347	83 903
7	ROMANIA	70 290	81 842	70 542	80 477	82 808
8	UZBEKISTAN	75 000	56 481	62 000	70 000	80 000
9	RUSSIAN FEDERATION	66 500	76 000	72 000	78 000	77 000
10	GREECE	38 200	35 200	51 300	63 000	73 380
64	SOUTH AFRICA	290	341	302	353	299
	REST OF THE WORLD	631 907	706 690	626 740	695 329	706 535
	TOTAL WORLD	2 096 682	2 137 397	2 176 367	2 256 771	2 280 319
	% CHANGE (YEAR-ON-YEAR)	-	2%	2%	4%	1%

SOURCE: FAO, 2016

WORLD PRODUCTION OF PRUNES

YEAR	PRODUCTION (METRIC TON)	% CHANGE (YEAR-ON-YEAR)
2003	274 510	-
2004	145 814	-47%
2005	196 248	35%
2006	322 075	64%
2007	198 107	-38%
2008	230 818	17%
2009	289 650	25%
2010	254 763	-12%
2011	247 857	-3%
2012	263 673	6%
2013	228 561	-13%
2014	220 874	-3%
2015	266 572	21%
2016	211 209	-21%

SOURCE: IPA Statistics, 2016

MAJOR WORLD APPLE VARIETIES (EXCL CHINA)

RANK	VARIETY	2010 ACTUAL	2015 ESTIMATED	2020 FORECAST	2025 FORECAST
		%	%	%	%
1	GOLDEN DELICIOUS	16,37	15,92	15,48	14,61
2	DELICIOUS	16,63	15,22	14,99	14,55
3	GALA/ROYAL GALA	11,53	12,78	13,03	13,30
4	FUJI	6,88	7,17	6,98	6,80
5	IDARED	3,20	4,80	4,10	3,80
6	GRANNY SMITH	2,69	2,99	2,67	2,46
7	JONAGOLD	2,50	2,63	2,88	2,70
8	CRIPPS PINK/PINK LADY	1,81	2,23	2,13	2,15
9	BRAEBURN	2,03	1,72	1,74	1,63
10	JONATHAN	1,44	1,21	1,39	1,27
11	JONAGORED	0,83	1,53	1,74	1,75
12	MCINTOSH	1,11	0,98	0,88	0,80
13	ELSTAR	1,19	1,14	1,11	1,03
14	ROME BEAUTY	0,85	0,70	0,65	0,57
15	GLOSTER	0,42	0,57	0,62	0,57
16	HONEYCRISP	0,27	0,88	1,20	1,37
17	EMPIRE	0,46	0,35	0,37	34,00
18	TSUGARU	0,46	0,46	0,42	0,41
19	OHRIN	0,57	0,41	0,42	0,40
20	REINETTE	0,34	0,39	0,28	0,27
21	MELROSE	0,25	0,36	0,32	0,31
22	SPARTAN	0,31	0,34	0,30	0,28
23	CORTLAND	0,37	0,24	0,29	0,26
24	BOSKOP	0,26	0,29	0,25	0,22
25	JAZZ	0,27	0,33	0,36	0,41
26	YORK	0,25	0,25	0,21	0,20
27	BRAMLEY	0,31	0,16	0,21	0,19
28	NOTHERN SPY	0,15	0,09	0,13	0,13
29	PINOVA	0,02	0,27	0,31	0,36
30	COX'S ORANGE	0,36	0,17	0,19	0,16
31	RED JONAPRINCE	0,00	0,26	0,36	0,44
32	PACIFIC ROSE	0,12	0,25	0,26	0,26
33	SUNDOWNER	0,12	0,13	0,12	0,11
34	STAYMAN	0,13	0,10	0,07	0,06
35	CAMEO	0,16	0,11	0,11	0,09
36	LOBO	0,21	0,10	0,12	0,11
37	HOKUTO	0,08	0,08	0,07	0,08
38	AMBROSIA	0,06	0,09	0,13	0,14
39	SENSHU	0,07	0,10	0,09	0,08
40	MUTSU	0,10	0,10	0,09	0,08
41	R.I. GREENING	0,07	0,03	0,03	0,03
42	WINESPA	0,03	0,01	0,01	0,01
43	INGRED MARIE	0,04	0,04	0,03	0,03
44	NEWTON	0,05	0,01	0,03	0,02
45	KANZI	0,00	0,03	0,05	0,07
	ALL OTHER	18,37	17,85	19,22	21,76
	TOTAL	100	100	100	100

MAJOR APPLE PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2016

COUNTRY	% CHANGE IN PRODUCTION 07-09 TO 2013-15	RELATIVE VARIABILITY OF PRODUCTION 2005-2015	% AVERAGE NON- BEARING	% NEW VARIETIES	TREES PER HECTARE	YIELD PER HECTARE (MT)
	(%)	(RATIO)	2015	2015	2015	13-15
AUSTRIA	-5,5	1,45	13,5	49,2	2 688	28,9
BELGIUM	-25,7	1,63	11,4	69,0	3 286	38,4
FRANCE	-5,7	1,51	8,0	21,0	1 874	34,9
GERMANY	-11,1	1,44	7,8	49,0	2 361	33,1
GREECE	4,7	0,37	2,6	12,2	1 060	18,5
ITALY	4,3	1,27	12,0	30,6	2 351	44,7
NETHERLANDS	-15,1	1,49	5,6	42,7	2 538	39,6
PORTUGAL	6,4	1,32	9,6	25,8	1 591	13,3
SPAIN	-10,6	1,81	7,6	24,6	1 632	16,5
UNITED KINGDOM	8,2	1,40	11,3	50,5	1 687	25,4
RUSSIAN FED.	15,7	1,56	21,5	7,7	697	8,5
HUNGARY	93,0	4,53	8,9	18,5	1 135	23,2
POLAND	39,1	3,09	11,7	25,2	1 221	19,0
CANADA	-18,3	1,54	12,3	24,9	990	22,8
MEXICO	44,2	1,70	6,7	8,6	229	13,3
UNITED STATES	13,0	1,29	11,5	37,7	1 100	35,9
CHINA	43,3	2,11	15,0	72,1	400	21,1
INDIA	10,9	1,66	3,7	0,0	230	7,4
JAPAN	-6,7	1,39	4,9	66,7	1 110	21,4
SOUTH KOREA	1,3	1,35	28,3	77,1	1 020	21,8
TURKEY	-0,1	1,20	15,0	3,8	335	15,3
ARGENTINA	-27,5	1,68	6,7	34,0	1 062	28,8
AUSTRALIA	10,5	1,21	7,4	57,2	540	15,8
BRAZIL	7,1	2,10	2,5	93,6	875	34,5
CHILE	0,3	1,44	9,0	74,1	550	39,8
NEW ZEALAND	18,3	1,30	2,4	89,8	1 120	60,7
SOUTH AFRICA	1,6	1,47	9,5	49,9	1 240	40,2
BULGARIA	-7,3	2,68	19,5	6,7	1 140	13,5
CZECH REPUBLIC	-3,8	2,01	7,2	18,5	1 279	15,4
ROMANIA	-0,3	1,50	13,0	1,1	577	7,6
SLOVAKIA	26,2	3,27	15,7	41,5	1 750	7,5
SLOVENIA	-10,6	1,86	5,0	36,1	2 539	55,2
SERBIA	13,7	1,86	7,0	6,9	900	3,1
AVERAGE	6,9	1,83	10,4	38,3	1 347	25,8
AVE., EXC CHINA	5,7	1,82	10,3	38,2	1 378	25,9

SOURCE: World Apple Review, 2016

MAJOR APPLE PRODUCING COUNTRIES: INTERNATIONAL COMPETITIVENESS RANKINGS, 2016

RANK 2016	RANK 2015	OVERALL	PRODUCTION EFFICIENCY	INFRASTRUCTURE & INPUTS	FINANCIAL & MARKETS
1	1	NEW ZEALAND	BELGIUM	CHILE	JAPAN
2	3	CHILE	SOUTH KOREA	UNITED STATES	FRANCE
3	2	UNITED STATES	AUSTRIA	NEW ZEALAND	ITALY
4	4	ITALY	ITALY	CANADA	NETHERLANDS
5	7	FRANCE	NEW ZEALAND	SOUTH AFRICA	SOUTH KOREA
6	10	SOUTH KOREA	SOUTH AFRICA	BRAZIL	BEGIUM
7	9	JAPAN	CHINA	FRNACE	AUSTRIA
8	6	BELGIUM	FRANCE	AUSTRIA	GERMANY
9	5	AUSTRAIA	GERMANY	ITALY	NEW ZEALAND
10	8	NETHERLANDS	NETHERLANDS	TURKEY	SPAIN
11	12	CANADA	UNITED KINGDOM	ARGENTINA	UNITED KINGDOM
12	11	GERMANY	UNITED STATES	JAPAN	CHILE
13	13	SOUTH AFRICA	CHILE	SOUTH KOREA	CANADA
14	14	UNITED KINGDOM	SLOVENIA	BELGIUM	UNITED STATES
15	15	AUSTRALIA	JAPAN	NETHERLANDS	SLOVENIA
16	17	SPAIN	AUSTRALIA	GERMANY	SERBIA
17	26	SLOVENIA	BRAZIL	AUSTRALIA	AUSTRALIA
18	19	CHINA	PORTUGAL	SPAIN	PORTUGAL
19	18	PORTUGAL	RUSSIAN FEDERATION	UNITED KINGDOM	POLAND
20	20	POLAND	CANADA	CHINA	BULGARIA
21	16	BRAZIL	SLOVAKIA	POLAND	GREECE
22	21	ARGENTINA	POLAND	PORTUGAL	MEXICO
23	24	MEXICO	SPAIN	MEXICO	SLOVAKIA
24	22	TURKEY	ARGENTINA	GREECE	CZECH REPUBLIC
25	25	GREECE	HUNGARY	SLOVENIA	ROMANIA
26	23	SLOVAKIA	TURKEY	HUNGARY	SOUTH AFRICA
27	27	CZECH REPUBLIC	GREECE	SLOVAKIA	HUNGARY
28	28	HUNGARY	MEXICO	CZECH REPUBLIC	CHINA
29	30	SERBIA	CZECH REPUBLIC	INDIA	ARGENTINA
30	29	BURLGARIA	BULGARIA	SERBIA	TURKEY
31	31	ROMANIA	ROMANIA	BULGARIA	RUSSIAN FEDERATION
32	32	RUSSIAN FEDERATION	SERBIA	ROMANIA	BRAZIL
33	33	INDIA	INDIA	RUSSIAN FEDERATION	INDIA

SOURCE: World Apple Review, 2016

TOP 10 FRESH APPLE EXPORTERS, 2009 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)						
	2009	2010	2011	2012	2013	2014P	2015P
ITALY	732 794	856 596	976 131	933 361	787 795	974 847	1 143 885
UNITED STATES	816 167	790 376	826 438	870 185	890 463	888 632	983 842
POLAND	777 071	728 500	532 058	941 678	1 216 294	1 026 593	888 801
CHINA	1 171 805	1 122 953	1 034 635	975 878	994 664	865 048	833 356
FRANCE	611 279	695 760	726 609	625 943	542 921	695 865	633 761
CHILE	678 629	842 668	801 167	761 984	833 251	820 184	628 248
SOUTH AFRICA	338 829	307 783	333 435	580 992	482 435	381 865	455 000
NEW ZEALAND	302 854	284 187	296 931	309 464	350 011	336 785	328 887
TURKEY	59 791	80 569	87 303	68 916	125 682	111 543	140 000
ARGENTINA	207 198	180 309	234 148	132 117	163 598	144 418	130 000
TOTAL TOP-10	5 696 417	5 889 701	5 848 855	6 200 518	6 387 114	6 245 780	6 165 780
TOTAL WORLD	7 915 471	8 594 174	8 262 926	8 280 054	8 584 796	8 310 087	8 400 000
TOP-10 %	72%	69%	71%	75%	74%	75%	73%

SOURCE: World Apple Review, 2016

TOP 10 FRESH APPLE IMPORTERS, 2009 - 2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)						
	2009	2010	2011	2012	2013	2014P	2015P
RUSSIAN FEDERATION	1 108 205	1 204 175	1 157 724	1 278 551	1 352 347	1 000 000	800 000
GERMANY	622 564	621 502	672 823	593 485	658 423	605 502	641 882
UNITED KINGDOM	455 671	460 722	459 187	476 525	479 540	446 117	426 454
MEXICO	222 209	221 301	198 481	235 893	274 978	248 000	306 402
SPAIN	238 712	253 496	244 081	223 046	239 415	247 167	232 268
CANADA	182 119	191 717	198 618	202 608	233 589	222 058	212 337
INDIA	98 895	93 264	179 015	186 368	194 335	204 570	193 692
UAE	158 680	155 753	149 763	156 720	172 726	205 192	180 000
SAUDI ARABIA	50 747	176 572	181 280	187 139	189 295	195 000	175 000
UNITED STATES	155 775	191 579	147 789	183 453	198 746	207 994	153 277
TOTAL TOP-10	3 293 577	3 570 081	3 588 761	3 723 788	3 993 394	3 581 600	3 321 312
TOTAL WORLD	7 504 227	8 302 899	8 095 873	8 386 623	8 613 231	8 400 000	8 500 000
TOP-10 %	44%	43%	44%	44%	46%	43%	39%

SOURCE: World Apple Review, 2016

MAJOR APPLE PRODUCING COUNTRIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH APPLES, 1992-2015

COUNTRY	1992-94 (KG)	2001-03 (KG)	2007-09 (KG)	2013-15 (KG)	2001-03 TO 2013-15 (% CHANGE)
AUSTRIA	32,80	23,97	24,90	26,00	8,5%
BELGIUM	26,80	17,55	18,26	15,30	-12,8%
DENMARK	16,03	19,66	19,22	19,05	-3,1%
FRANCE	14,94	16,06	15,04	15,27	-4,9%
GERMANY	24,31	18,26	19,48	18,60	1,9%
GREECE	31,33	20,21	20,42	17,88	-11,5%
ITALY	20,93	19,87	20,26	17,18	-13,5%
NETHERLANDS	28,51	19,99	18,27	19,43	-2,8%
SPAIN	18,88	17,14	13,73	12,26	-28,5%
SWEDEN	16,42	14,99	15,45	14,54	-3,0%
UNITED KINGDOM	11,39	9,25	9,80	9,75	5,4%
EU-11 MEMBERS	19,51	16,72	16,47	15,52	-7,2%
BULGARIA	6,17	4,22	4,35	8,30	96,7%
HUNGARY	23,25	13,82	13,87	15,77	14,1%
NORWAY	16,27	14,75	16,11	15,40	4,4%
POLAND	12,23	14,54	12,56	16,95	16,6%
ROMANIA	24,71	17,02	15,48	20,06	17,9%
SERBIA	16,84	8,91	7,65	6,75	-24,2%
SLOVAKIA	11,15	13,11	10,48	9,63	-26,5%
OTHER EUROPE	16,29	13,74	12,29	15,34	11,6%
ARGENTINA	8,32	8,50	7,76	6,02	-29,2%
AUSTRALIA	9,53	6,43	10,60	11,28	75,4%
BRAZIL	3,47	4,58	4,83	6,02	31,4%
CHILE	6,39	7,14	10,25	13,16	64,3%
NEW ZEALAND	14,78	15,87	13,27	15,00	-5,5%
SOUTH AFRICA	5,31	3,66	3,85	4,09	11,7%
SOUTHERN HEMISPHERE	5,07	5,33	5,80	6,56	23,1%
CHINA	4,78	12,66	15,92	26,40	108,5%
JAPAN	6,64	6,02	5,83	5,43	-9,8%
TAIWAN	6,10	5,48	5,85	6,82	24,5%
TURKEY	34,05	34,36	32,67	31,21	-9,2%
ASIA	6,16	12,94	15,70	24,68	90,7%
CANADA	12,25	11,28	12,44	11,62	3,0%
MEXICO	5,61	5,31	5,62	7,89	48,6%
UNITED STATES	8,72	7,34	7,37	7,44	1,4%
NORTH AMERICA	8,26	7,14	7,3	7,87	10,2%
RUSSIAN FEDERATION	4,92	6,03	9,67	13,10	115,6%
ALL 32 COUNTRIES	8,42	11,41	12,99	17,97	57,5%

SOURCE: World Apple Review, 2016

APPLES: INTERNATIONAL COMPETITIVENESS RANKINGS OVER TIME FOR COUNTRIES FEATURED BETWEEN 1995 AND 2016

RANK	1995	2005	2015	2016
1	NEW ZEALAND	CHILE	NEW ZEALAND	NEW ZEALAND
2	CHILE	NEW ZEALAND	UNITED STATES	CHILE
3	NETHERLANDS	FRANCE	CHILE	UNITED STATES
4	BELGIUM	ITALY	ITALY	ITALY
5	UNITED STATES	NETHERLANDS	AUSTRIA	FRANCE
6	AUSTRIA	AUSTRIA	BELGIUM	SOUTH KOREA
7	SOUTH AFRICA	BELGIUM	FRANCE	JAPAN
8	BRAZIL	UNITED STATES	NETHERLANDS	BELGIUM
9	JAPAN	JAPAN	JAPAN	AUSTRIA
10	FRANCE	GERMANY	SOUTH KOREA	NETHERLANDS
11	GERMANY	SOUTH AFRICA	GERMANY	CANADA
12	AUSTRALIA	CANADA	CANADA	GERMANY
13	CANADA	AUSTRALIA	SOUTH AFRICA	SOUTH AFRICA
14	ARGENTINA	ARGENTINA	UNITED KINGDOM	UNITED KINGDOM
15	SOUTH KOREA	SPAIN	AUSTRALIA	AUSTRALIA
16	ITALY	UNITED KINGDOM	BRAZIL	SPAIN
17	UNITED KINGDOM	BRAZIL	SPAIN	CHINA
18	SPAIN	TURKEY	PORTUGAL	PORTUGAL
19	TURKEY	POLAND	CHINA	POLAND
20	CHINA	CHINA	POLAND	BRAZIL
21	MEXICO	HUNGARY	ARGENTINA	ARGENTINA
22	POLAND	MEXICO	TURKEY	MEXICO
23	HUNGARY	RUSSIAN FEDERATION	MEXICO	TURKEY
24	RUSSIAN FEDERATION	SOUTH KOREA (NO DATA)	RUSSIAN FEDERATION	HUNGARY

SOURCE: World Apple Review, 2016

TOP 10 FRESH PEAR EXPORTERS, 2009 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)						
	2009	2010	2011	2012	2013	2014P	2015P
CHINA	462 790	437 804	402 778	409 584	381 272	297 260	374 400
BELGIUM	210 289	295 406	288 367	281 032	244 550	293 600	337 200
NETHERLANDS	454 041	419 587	472 397	393 865	438 675	438 500	305 000
SOUTH AFRICA	314 529	349 324	350 307	330 041	266 793	274 800	304 000
UNITED STATES	180 383	186 616	181 580	181 928	202 431	207 300	205 200
ITALY	166 237	159 291	178 222	191 446	188 869	189 400	165 000
CHILE	134 536	134 037	162 786	177 927	122 689	173 900	149 200
PORTUGAL	130 016	116 765	134 711	133 977	135 600	116 800	135 900
SPAIN	66 205	88 389	98 573	94 375	82 174	140 369	122 100
ARGENTINA	105 718	129 689	133 091	124 809	121 465	131 443	108 100
FRANCE	32 015	37 726	32 976	23 358	29 337	23 012	24 700
TOP 10	2 224 798	2 317 033	2 406 555	2 318 984	2 184 518	2 263 372	2 206 100
% OF WORLD	91%	90%	91%	90%	88%	82%	n/a
TOP 10 WESTERN	1 793 969	1 916 830	2 037 352	1 932 758	1 832 447	1 989 416	1 856 434
% OF WORLD	74%	75%	77%	75%	74%	72%	n/a
WORLD	2 441 940	2 567 766	2 638 890	2 591 000	2 488 400	2 823 789	n/a

SOURCE: Adapted from World Pear Review, 2016 and Trademaps, 2016

TOP 10 FRESH PEAR IMPORTERS, 2009-2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)						
	2009	2010	2011	2012	2013	2014P	2015P
RUSSIAN FEDERATION	311 583	400 384	422 518	363 965	391 060	320 300	240 000
BRAZIL	161 875	189 863	210 402	212 879	196 285	192 372	205 000
GERMANY	162 375	145 275	171 383	153 810	155 310	153 100	182 300
UNITED KINGDOM	117 241	130 132	142 398	139 887	148 871	157 500	128 700
INDONESIA	90 390	111 276	133 592	131 134	125 464	86 000	100 000
NETHERLANDS	185 361	174 982	204 437	155 787	170 453	126 500	92 600
UNITED STATES	82 134	62 042	77 610	59 388	80 972	81 863	89 300
FRANCE	144 816	198 288	147 285	130 982	127 039	125 160	86 100
MEXICO	76 652	78 700	81 236	93 249	89 238	85 018	84 000
ITALY	128 630	112 482	127 211	84 263	107 300	83 600	80 300
TOP 10	1 461 057	1 603 424	1 718 072	1 525 344	1 591 992	1 411 413	1 288 300
% OF WORLD	62%	62%	64%	58%	63,3%	n/a	n/a
WORLD	2 349 047	2 581 841	2 667 842	2 645 200	2 516 300	n/a	n/a

SOURCE: World Pear Review, 2016

COMPARISON OF PER CAPITA USE OF FRESH PEARS AND APPLES IN SELECTED COUNTRIES, 2013-2015

	FRESH PEARS	FRESH APPLES	PEARS/APPLES
COUNTRY	KG	KG	KG
AUSTRIA	5,64	26,00	22%
DENMARK	5,13	10,05	51%
FRANCE	3,31	15,27	22%
GERMANY	2,34	18,60	13%
GREECE	3,27	17,88	21%
ITALY	9,88	17,18	58%
SPAIN	10,65	12,26	87%
SWEDEN	4,05	14,54	28%
UNITED KINGDOM	2,61	9,75	27%
BULGARIA	0,53	8,30	6%
HUNGARY	2,03	15,77	13%
NORWAY	3,35	15,40	22%
POLAND	0,77	16,95	5%
ROMANIA	2,34	20,06	12%
RUSSIAN FEDERATION	2,86	13,10	22%
CANADA	2,28	11,62	20%
MEXICO	0,85	7,89	11%
UNITED STATES	1,24	7,44	17%
CHINA	11,80	26,40	45%
JAPAN	1,34	5,43	43%
TURKEY	4,57	31,21	15%
ARGENTINA	2,52	6,02	42%
AUSTRALIA	6,41	11,28	57%
BRAZIL	1,08	6,02	18%
CHILE	4,92	13,16	37%
NEW ZEALAND	2,19	15,00	15%
SOUTH AFRICA	0,87	4,09	21%

SOURCE: World Pear Review, 2016

MAJOR PEAR PRODUCING COUNTIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH PEARS, 1997 TO 2015, THREE-YEAR PERIODS

COUNTRY	1997-99 KG	2000-02 KG	2003-05 KG	2006-08 KG	2009-11 KG	2012-14 KG	2013-15 KG
AUSTRIA	5,29	5,22	5,10	4,62	5,18	5,41	5,64
BELGIUM	4,22	4,48	5,15	5,66	5,37	7,02	8,31
DENMARK	4,17	4,13	5,26	6,30	6,46	5,43	5,13
FRANCE	3,69	4,35	3,98	4,19	4,15	3,40	3,31
GERMANY	2,74	2,43	2,55	2,48	2,23	2,12	2,34
GREECE	6,51	5,47	4,38	4,88	4,28	3,97	3,27
ITALY	12,67	13,29	11,57	11,35	11,96	9,25	9,88
NETHERLANDS	4,67	7,81	4,50	4,87	7,87	8,89	10,65
PORTUGAL	12,96	11,97	11,58	12,01	11,89	6,31	7,75
SPAIN	11,36	11,84	11,10	9,78	8,50	6,48	6,82
SWEDEN	5,25	4,49	5,06	4,93	4,81	4,25	4,05
UNITED KINGDOM	2,60	2,44	2,69	2,55	2,59	2,72	2,61
EU-15	6,00	6,23	5,78	5,68	5,71	4,82	5,1
BULGARIA	1,12	1,25	1,28	1,31	1,08	0,49	0,53
HUNGARY	0,96	1,41	1,26	2,16	1,98	2,61	2,03
NORWAY	3,75	3,78	4,35	4,69	4,52	3,80	3,35
POLAND	1,47	1,56	1,44	1,07	1,28	0,88	0,77
ROMANIA	1,96	2,13	2,47	2,07	0,93	1,62	2,34
SERBIA	3,65	2,44	4,36	4,30	4,69	2,28	2,46
RUSSIAN FEDERATION	1,52	1,92	2,66	2,98	3,45	3,10	2,86
OTHER EUROPE	2,02	1,90	2,45	2,59	2,80	2,48	2,36
CANADA	2,70	2,69	2,51	2,49	2,28	2,31	2,28
MEXICO	0,96	1,21	0,99	0,93	0,94	0,86	0,85
UNITED STATES	1,50	1,48	1,35	1,45	1,41	1,25	1,24
NORTH AMERICA	1,46	1,50	1,35	1,39	1,36	1,23	1,22
CHINA	5,32	6,26	7,22	8,39	9,80	11,25	11,8
JAPAN	3,26	3,23	2,91	2,62	2,49	2,33	2,34
TURKEY	5,35	4,98	4,91	6,36	4,87	4,55	4,57
ASIA	5,14	5,95	6,76	7,75	8,98	10,22	10,68
ARGENTINA	3,32	3,03	2,42	2,34	2,22	2,30	2,52
AUSTRALIA	4,13	3,78	3,93	4,26	3,02	3,44	6,41
BRAZIL	0,80	0,63	0,65	0,86	1,16	1,13	1,08
CHILE	4,06	4,38	4,47	4,63	4,86	4,88	4,92
NEW ZEALAND	4,00	2,16	0,70	2,42	2,34	2,22	2,19
SOUTH AFRICA	1,25	1,32	1,17	1,00	1,07	0,93	0,87
SOUTHERN HEMISPHERE	1,62	1,45	1,35	1,50	1,61	1,61	1,8
TOTAL	4,04	4,94	4,88	5,42	6,08	6,54	6,8
TOTAL, EXCL. CHINA	2,97	3,59	2,87	2,87	2,92	2,58	2,66

SOURCE: World Pear Review, 2016

MAJOR PEAR PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2016

	% CHANGE IN PRODUCTION	RELATIVE VARIABILITY OF PRODUCTION	% ACREAGE NON-BEARING	TREES PER HECTARE	YIELD PER HECTARE
COUNTRY	2004-06 to 2013-15	2005-06 TO 2015-16	2015-16	2015-16	2013-16
AUSTRIA	-0,2	1,06	20,0	3 920	75,0
BELGIUM	32,1	2,20	5,6	1 333	40,6
FRANCE	-37,7	1,88	18,9	1 486	24,2
GERMANY	-24,7	1,68	6,0	1 452	21,6
GREECE	-27,6	1,75	10,5	817	8,3
ITALY	-21,1	1,49	8,2	1 400	20,5
NETHERLANDS	45,6	2,03	11,2	1 181	41,8
PORTUGAL	15,5	2,00	10,0	500	13,2
SPAIN	-32,7	1,61	5,1	800	16,7
UNITED KINGDOM	-9,6	1,43	5,0	1 081	14,7
RUSSIAN FEDERATION	-48,0	2,27	21,5	429	6,0
BULGARIA	186,3	5,06	9,1	1 137	5,8
HUNGARY	84,8	3,39	3,0	350	13,0
POLAND	6,3	2,47	4,0	450	5,2
ROMANIA	-25,3	4,62	2,0	350	16,3
SERBIA	-29,2	1,67	11,5	473	4,4
CANADA	-38,2	2,15	8,3	350	13,0
MEXICO	-7,8	1,44	5,1	207	5,8
UNITED STATES	-3,4	1,15	2,5	450	36,6
TURKEY	9,9	1,36	11,8	462	11,2
ARGENTINA	-14,2	1,43	16,1	924	25,7
AUSTRALIA	-22,0	1,42	8,8	1 700	16,8
CHILE	40,4	1,49	15,4	1 079	42,3
NEW ZEALAND	16,1	1,62	4,0	900	31,7
SOUTH AFRICA	21,0	1,28	6,9	1 256	35,4
MEAN	4,3	2,04	9,7	1 001	22,7
CHINA	50,0	1,68	9,3	300	17,9
JAPAN	-13,6	1,38	5,0	270	19,2

SOURCE: World Pear Review, 2016

COMPETITIVENESS RANKINGS OF MAJOR PEAR PRODUCING COUNTRIES, 2016

RANK 2016	RANK 2015	OVERALL	PRODUCTION EFFICIENCY	INFRASTRUCTURE & INPUTS	FINANCIAL & MARKETS
1	2	CHILE	AUSTRIA	CHILE	NETHERLANDS
2	4	AUSTRIA	CHILE	UNITED STATES	BELGIUM
3	3	NEW ZEALAND	NETHERLANDS	NEW ZEALAND	AUSTRIA
4	6	NETHERLANDS	SOUTH AFRICA	CANADA	FRANCE
5	1	UNITED STATES	BELGIUM	SOUTH AFRICA	ITALY
6	5	BELGIUM	FRANCE	FRANCE	SPAIN
7	8	FRANCE	ARGENTINA	AUSTRIA	POLAND
8	7	ITALY	AUSTRILIA	ITALY	GERMANY
9	10	SOUTH AFRICA	NEW ZEALAND	TURKEY	PORTUGAL
10	9	GERMANY	ITALY	ARGENTINA	UNITED KINGDOM
11	15	AUSTRILIA	GERMANY	BELGIUM	CHILE
12	12	CANADA	UNITED STATES	NETHERLANDS	NEW ZEALAND
13	11	UNITED KINGDOM	UNITED KINGDOM	GERMANY	UNITED STATES
14	14	SPAIN	TURKEY	AUSTRALIA	CANADA
15	13	ARGENTINA	PORTUGAL	SPAIN	AUSTRALIA
16	16	PORTUGAL	BULGARIA	UNITED KINGDOM	MEXICO
17	18	POLAND	GREECE	POLAND	BULGARIA
18	17	TURKEY	SPAIN	PORTUGAL	SOUTH AFRICA
19	19	MEXICO	RUSSIAN FEDERATION	MEXICO	SERBIA
20	20	GREECE	SERBIA	GREECE	GREECE
21	22	BULGARIA	MEXICO	HUNGARY	ROMANIA
22	21	HUNGARY	HUNGARY	SERBIA	HUNGARY
23	24	SERBIA	POLAND	BULGARIA	ARGENTINA
24	25	ROMANIA	CANADA	ROMANIA	RUSSIAN FEDERATION
25	23	RUSSIAN FEDERATION	ROMANIA	RUSSIAN FEDERATION	TURKEY

SOURCE: World Pear Review, 2016



TOP 10 FRESH APRICOT EXPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
SPAIN	29 205	31 439	42 135	61 764	56 765	79 842
TURKEY	25 847	28 489	56 302	41 543	26 692	55 337
FRANCE	47 812	48 750	58 667	45 335	64 207	52 540
ITALY	22 574	19 909	31 441	15 643	25 329	24 597
ARMENIA	1 971	6 573	12 318	20 524	1 734	16 510
GREECE	19 781	15 723	25 883	15 945	16 956	10 028
JORDAN	1 376	1 860	3 537	5 020	4 032	6 344
UNITED STATES OF AMERICA	5 851	6 499	7 647	7 966	6 991	5 689
BELARUS	0	1	79	522	2 327	5 216
UZBEKISTAN	21 552	26 629	14 274	59 437	26 879	5 052
TOTAL TOP-10	175 969	185 872	252 283	273 699	231 912	261 155
% OF WORLD	70%	70%	76%	77%	76%	85%
WORLD	251 370	265 369	334 059	355 071	304 390	305 901

SOURCE: TradeMaps, 2016

TOP 10 FRESH APRICOT IMPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
GERMANY	45 702	44 280	56 773	57 201	60 812	59 197
RUSSIAN FEDERATION	54 751	61 915	67 198	68 259	36 799	43 203
ITALY	16 059	23 834	21 003	26 342	28 150	32 203
FRANCE	11 052	10 770	15 768	21 394	17 733	20 321
IRAQ	21 183	11 681	14 372	7 874	4 758	17 399
AUSTRIA	10 517	11 469	13 586	12 061	9 297	11 525
SWITZERLAND	7 030	5 844	7 865	7 859	7 621	9 421
UNITED KINGDOM	5 051	5 430	6 674	7 118	9 961	8 907
SAUDI ARABIA	5 500	6 193	7 007	7 122	4 410	8 381
BELARUS	1 378	1 562	2 469	3 950	4 934	8 036
TOTAL TOP-10	178 223	182 978	212 715	219 180	184 475	218 593
% OF WORLD	72%	67%	64%	49%	58%	73%
WORLD	246 336	274 683	334 050	446 453	317 215	298 298

SOURCE: TradeMaps, 2016

TOP 10 FRESH PEACH & NECTARINE EXPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
SPAIN	585 127	656 557	636 322	748 963	910 507	849 503
ITALY	359 780	349 085	369 320	295 838	262 412	269 250
BELARUS	0	329	2 929	18 623	55 047	150 145
GREECE	117 471	109 470	155 345	112 877	166 874	147 368
LITHUANIA	23 716	24 458	32 279	27 269	48 544	143 242
CHINA	27 802	38 962	46 571	37 307	65 266	86 398
CHILE	91 401	100 242	94 332	87 715	48 286	83 571
UNITED STATES OF AMERICA	115 081	105 842	101 013	105 391	90 785	78 033
JORDAN	30 629	40 130	46 536	58 435	53 326	58 271
MOROCCO	3 680	2 395	2 842	4 094	4 478	53 944
TOTAL TOP-10	1 354 687	1 427 470	1 487 489	1 496 512	1 705 525	1 919 725
% OF WORLD	79%	79%	81%	79%	82%	84%
WORLD	1 710 548	1 798 343	1 845 200	1 883 206	2 071 146	2 275 967

SOURCE: TradeMaps, 2016

TOP 10 FRESH PEACH & NECTARINE IMPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
GERMANY	275 400	270 984	279 191	291 642	287 530	302 247
RUSSIAN FEDERATION	225 653	250 926	266 220	230 538	225 400	199 693
BELARUS	13 504	10 455	21 588	37 345	82 029	170 204
FRANCE	115 726	116 250	129 113	148 743	148 443	164 773
LITHUANIA	25 555	29 173	36 073	32 284	60 109	147 776
ITALY	59 456	74 158	55 705	73 299	97 307	112 862
POLAND	91 915	109 891	108 240	97 050	123 192	110 009
UNITED KINGDOM	63 507	70 301	79 426	87 521	87 177	104 410
BELGIUM	53 217	54 377	74 148	75 265	59 536	69 251
NETHERLANDS	74 467	52 608	52 752	50 200	48 371	59 877
TOTAL TOP-10	998 400	1 039 123	1 102 456	1 123 887	1 219 094	1 441 102
% OF WORLD	59%	59%	59%	49%	61%	65%
WORLD	1 691 659	1 769 023	1 876 603	2 282 842	1 983 323	2 210 258

SOURCE: TradeMaps, 2016

TOP 10 FRESH PLUM EXPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
SPAIN	85 942	103 450	105 598	71 885	116 479	108 815
CHILE	74 408	100 950	104 524	115 326	46 128	96 615
SOUTH AFRICA	48 414	55 228	52 736	68 010	67 382	66 083
ITALY	59 615	41 506	54 985	57 362	61 227	46 608
UNITED STATES OF AMERICA	60 072	65 478	53 639	58 515	48 071	42 888
TURKEY	7 678	11 276	25 464	24 311	16 059	34 087
CHINA	11 274	14 827	16 643	13 810	18 823	31 609
NETHERLANDS	23 092	33 383	31 250	30 706	23 336	30 988
HONG KONG, CHINA	17 074	22 080	16 659	32 270	13 755	22 195
REPUBLIC OF MOLDOVA	18 989	14 408	22 581	28 541	24 186	21 198
TOTAL TOP-10	406 558	462 586	484 079	500 736	435 446	501 086
% OF WORLD	70%	70%	73%	70%	69%	78%
WORLD	579 872	657 649	666 879	711 474	629 443	644 825

SOURCE: TradeMaps, 2016

TOP 10 FRESH PLUM IMPORTERS, 2010 - 2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2010	2011	2012	2013	2014	2015
RUSSIAN FEDERATION	79 168	70 270	78 004	79 074	46 115	60 647
UNITED KINGDOM	54 186	63 880	61 350	59 805	60 498	48 977
GERMANY	49 088	43 529	58 680	53 725	46 657	46 181
NETHERLANDS	37 679	44 419	47 630	46 946	36 288	41 031
CHINA	17 077	25 069	28 187	33 156	17 138	34 848
BRAZIL	24 279	39 627	41 368	32 219	32 236	31 516
HONG KONG, CHINA	23 626	29 208	24 866	29 369	18 127	30 067
VIET NAM	542	718	0	588	838	28 322
UNITED STATES OF AMERICA	27 407	29 512	24 029	30 343	13 769	25 134
IRAQ	20 980	32 370	16 697	16 700	25 170	24 403
TOTAL TOP-10	334 032	378 602	380 811	381 925	296 836	371 126
% OF WORLD	60%	58%	57%	54%	50%	57%
WORLD	560 402	655 018	671 535	702 216	598 697	656 292

SOURCE: TradeMaps, 2016

TOP 10 FRESH CHERRIE EXPORTERS, 2012 - 2015 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)			
	2012	2013	2014	2015
CHILE	62 588	53 684	85 205	83 412
UNITED STATES OF AMERICA	105 614	69 845	88 787	74 218
TURKEY	55 039	53 467	49 758	68 591
HONG KONG, CHINA	23 346	14 085	36 506	51 422
BELARUS	388	2 165	4 145	25 617
GREECE	8 862	23 582	18 963	24 921
SPAIN	22 623	21 885	30 533	21 657
LITHUANIA	2 007	1 803	2 475	13 772
REPUBLIC OF MOLDOVA	0	0	0	13 737
CANADA	7 578	6 106	8 554	12 404
TOTAL TOP-10	288 045	246 622	324 926	389 751
% OF WORLD	79%	71%	78%	83%
WORLD	364 781	345 394	414 992	468 931

SOURCE: TradeMaps, 2016

TOP 10 FRESH CHERRIE IMPORTERS, 2012 - 2015 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)			
	2012	2013	2014	2015
CHINA	41 589	37 539	65 063	91 502
HONG KONG, CHINA	45 843	32 041	58 123	63 006
RUSSIAN FEDERATION	68 200	72 914	56 701	62 428
GERMANY	36 084	35 458	34 178	36 984
BELARUS	2 506	6 271	8 077	31 528
CANADA	37 174	24 677	29 892	24 211
UNITED KINGDOM	18 876	14 679	18 823	18 350
IRAQ	0	0	0	14 077
LITHUANIA	1 892	1 700	2 941	13 852
UNITED STATES OF AMERICA	11 670	8 526	11 784	13 304
TOTAL TOP-10	9 454	9 130	13 348	12 578
% OF WORLD	3%	3%	3%	3%
WORLD	352 830	344 730	421 259	494 177

SOURCE: TradeMaps, 2016

Die regte produk vir die regte seisoen

By Absa AgriBesigheid, glo ons daarin om blywende verhoudings met ons kliënte te kweek om hulle op hul reis na sukses te plaas.



Absa is reeds die afgelope 100 jaar 'n vennoot in die landbou-omgewing en het hierdie magdom ervaring gebruik om doelgemaakte, wêreldklas besigheidsoplossings vir alle kommoditeite in die sektor te ontwikkel.

Absa verstaan die landbou en die waardevolle rol wat dit in die Suid-Afrikaanse ekonomie speel. As dit met verwante sektore gekombineer word, dra die sektor tans 25% tot die BBP by en verskaf werk aan meer as 850 000 permanente werkers.

Absa het ook ervaring en insig in die unieke vereistes en risiko's van die landbousektor. Boere steun vir langer as 'n eeu al op Absa vir strategiese beplanning en die bemagtiging van boerderygemeenskappe. Ons doelgemaakte reeks landboudienste en -oplossings bied aan boere die finansiële ondersteuning en gemoedsrus om hul besighede te bedryf, ongeag die grootte daarvan.

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Kweek blywende verhoudings. **Floreer.**

Lid van

