

KEY DECIDUOUS FRUIT STATISTICS 2017



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SA Stone Fruit
Producers' Association
(SASPA)



Dried Fruit
Technical Services
(DFTS)



SA Apple & Pear
Producers' Association
(SAAPPA)

COMPILED BY



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MAP: AREA UNDER CULTIVATION PER DECIDUOUS FRUIT TYPE	1
DECIDUOUS FRUIT CALENDAR OF SOUTH AFRICA	2

INDUSTRY PERSPECTIVES & ECONOMIC INDICATORS

TOTAL AREA PLANTED; ON-FARM EMPLOYMENT	4
EXCHANGE RATE TRENDS; EXCHANGE RATE TRENDS (RAND VS MAJOR CURRENCIES): 2004 - 2017	5
MONTHLY CPI INFLATION RATE 2007 - 2017; AVERAGE FUEL PRICES: 2016/2017 SEASON; MINIMUM	
WAGES FOR FARM WORKERS, 2008 – 2018	6
2017 EXPORT PERSPECTIVES; 2017 VALUE OF THE INDUSTRY	7
CROP BUDGETS: POME FRUIT	8
CROP BUDGETS: STONE FRUIT	9
CROP BUDGETS: DRIED GRAPES AND CHERRIES	10



APPLES

PRODUCTION AREAS; AREA PLANTED PER CULTIVAR (HECTARES)	12
CONTRIBUTION TO TOTAL AREA PER CULTIVAR; ORCHARD AGE DISTRIBUTION	13
CROP DISTRIBUTION; HISTORICAL PRICE TRENDS	14
LOCAL MARKET SALES 2017; LOCAL MARKET HISTORICAL SALES, EXPORT MARKET HISTORICAL SALES	15
PASSED FOR EXPORT PER WEEK AND PER SEASON; EXPORTS PER MARKET SEGMENT	16
CARTONS PASSED FOR EXPORT PER CULTIVAR	17



PEARS

PRODUCTION AREAS; AREA PLANTED PER CULTIVAR	18
CONTRIBUTION TO TOTAL AREA PER CULTIVAR; ORCHARD AGE DISTRIBUTION	19
CROP DISTRIBUTION	20
HISTORICAL PRICE TRENDS; LOCAL MARKET SALES 2017	21
LOCAL MARKET HISTORICAL SALES; EXPORTS HISTORICAL SALES PASSED FOR EXPORT PER WEEK	22
PASSED FOR EXPORT PER SEASON; EXPORTS PER MARKET SEGMENT	23
CARTONS PASSED FOR EXPORT PER CULTIVAR	24



APRICOTS

PRODUCTION AREAS; AREA PLANTED PER CULTIVAR	26
CONTRIBUTION TO TOTAL AREA PER CULTIVAR; ORCHARD AGE DISTRIBUTION	27
CROP DISTRIBUTION	28
HISTORICAL PRICE TRENDS; LOCAL MARKET SALES 2016/2017	29
LOCAL MARKET HISTORICAL SALES; EXPORT HISTORICAL SALES; PASSED FOR EXPORT PER WEEK	30
PASSED FOR EXPORT PER SEASON; EXPORTS PER MARKET SEGMENT	31
CARTONS PASSED FOR EXPORT PER CULTIVAR	32



PEACHES

PRODUCTION AREAS; AREA PLANTED PER CULTIVAR	33
CONTRIBUTION TO TOTAL DESSERT PEACH AREA PER CULTIVAR; AREA PLANTED PER CULTIVAR;	
CONTRIBUTION TO TOTAL CLING PEACH AREA PER CULTIVAR	34
DESSERT PEACH ORCHARD AGE DISTRIBUTION; CLING PEACH ORCHARD AGE DISTRIBUTION	35
CROP DISTRIBUTION: PEACHES & NECTARINES; HISTORICAL PRICE TRENDS	36
LOCAL MARKET SALES 2016/2017; LOCAL MARKET HISTORICAL SALES	37
EXPORT HISTORICAL SALES; PASSED FOR EXPORT PER WEEK	38
PASSED FOR EXPORT PER SEASON; EXPORTS PER MARKET SEGMENT	39
CARTONS PASSED FOR EXPORT PER CULTIVAR	40



NECTARINES

PRODUCTION AREAS	41
AREA PLANTED PER CULTIVAR; CONTRIBUTION TO TOTAL AREA PER CULTIVAR	42
ORCHARD AGE DISTRIBUTION; LOCAL MARKET SALES 2016/2017	43
PASSED FOR EXPORT PER WEEK; PASSED FOR EXPORT PER SEASON; EXPORTS PER MARKET SEGMENT	44
CARTONS PASSED FOR EXPORT PER CULTIVAR	45



PLUMS AND PRUNES

PLUM PRODUCTION AREAS; AREA PLANTED PER CULTIVAR: PLUMS	46
CONTRIBUTION TO TOTAL PLUM AREA PER CULTIVAR; AREA PLANTED PER CULTIVAR: PRUNES;	
CONTRIBUTION TO TOTAL PRUNE AREA PER CULTIVAR	47
PLUM ORCHARD AGE DISTRIBUTION; PRUNE ORCHARD AGE DISTRIBUTION	48
CROP DISTRIBUTION: PLUMS	49
HISTORICAL PRICE TRENDS: PLUMS; PLUM LOCAL MARKET SALES 2016/2017	50

PLUM LOCAL MARKET HISTORICAL SALES; PLUM EXPORTS HISTORICAL SALES	51
PLUMS PASSED FOR EXPORT PER WEEK; PLUMS PASSED FOR EXPORT PER SEASON PLUMS EXPORTS PER MARKET SEGMENT	52
CARTONS PASSED FOR EXPORT PER CULTIVAR: PLUMS	53



CHERRIES

PRODUCTION AREAS; AREA PLANTED PER CULTIVAR	54
CONTRIBUTION TO TOTAL AREA PER CULTIVAR; ORCHARD AGE DISTRIBUTION	55
CROP DISTRIBUTION; HISTORICAL PRICE TRENDS	56
LOCAL MARKET SALES 2016/2017; LOCAL MARKET HISTORICAL SALES; EXPORT HISTORICAL SALES	57
PASSED FOR EXPORT PER WEEK AND PER SEASON	58
EXPORTS PER MARKET SEGMENT; CARTONS PASSED FOR EXPORT PER CULTIVAR	59



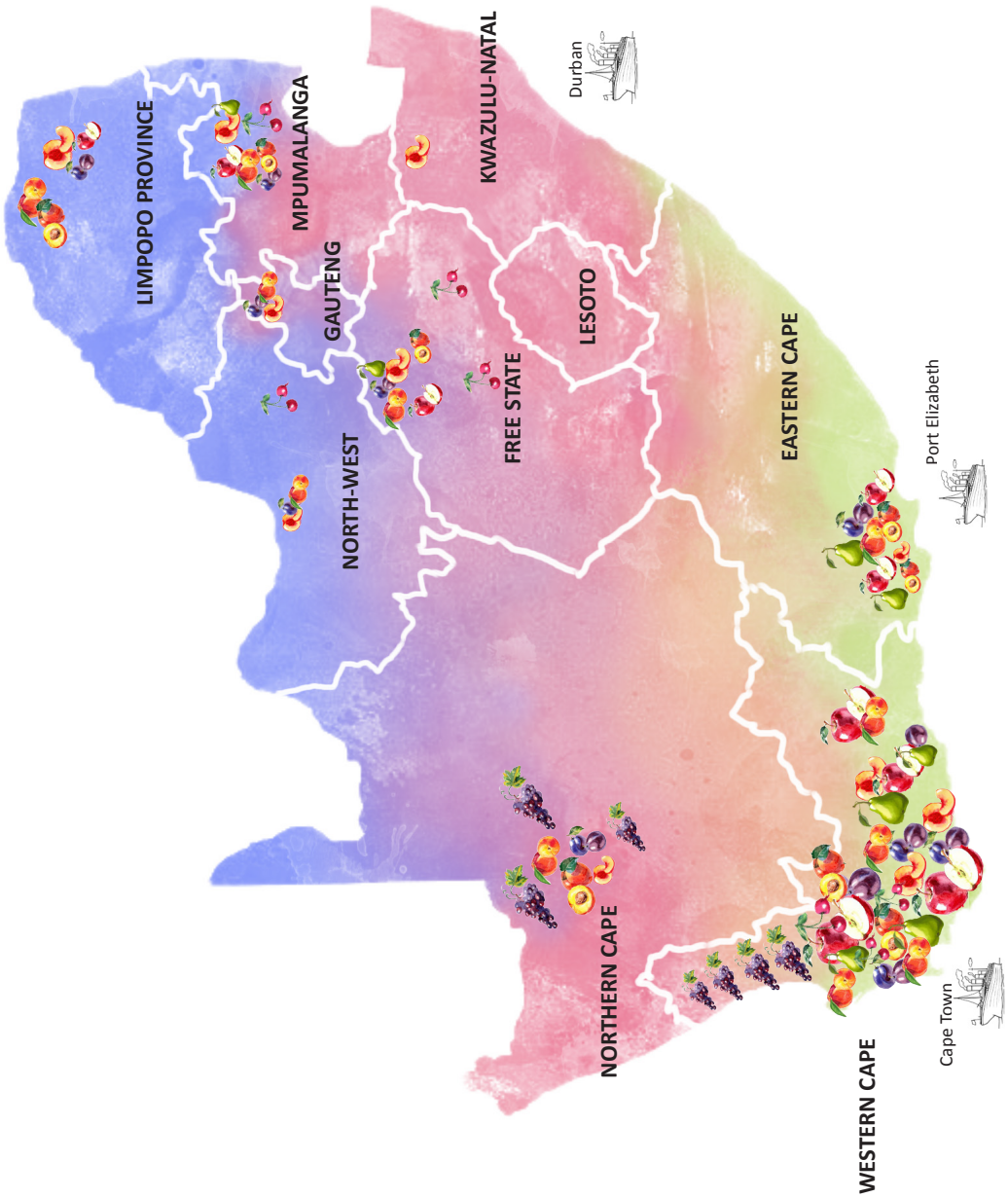
DRIED GRAPES

AREA PER CULTIVAR: DRY GRAPE REGION; AREA PLANTED PER CULTIVAR; CONTRIBUTION TO TOTAL DRY GRAPE AREA	61
VINEYARD AGE DISTRIBUTION ORANGE RIVER; VINEYARD AGE DISTRIBUTION NAMAQUALAND; PRODUCTION OF RAISINS	62
RAISIN CROP DISTRIBUTION; HISTORICAL PRICE TRENDS: RAISIN PRODUCER PRICES; AVERAGE PRODUCER PRICE	63
RAISIN EXPORTS PER SEASON; EXPORTS PER MARKET SEGMENT	64

INTERNATIONAL INFORMATION

WORLD DRIED GRAPE PRODUCTION AND AVAILABILITY 2017; NORTHERN HEMISPHERE DRIED GRAPE PRODUCTION	66
SOUTHERN HEMISPHERE DRIED GRAPE AVAILABILITY	67
SOUTHERN HEMISPHERE PRODUCTION	68
SOUTHERN HEMISPHERE EXPORTS.....	69
SOUTHERN HEMISPHERE APPLE EXPORTS TO MAJOR MARKETS; SOUTHERN HEMISPHERE PEAR EXPORTS TO MAJOR MARKETS; SOUTHERN HEMISPHERE APRICOT EXPORTS TO MAJOR MARKETS	70
SOUTHERN HEMISPHERE PEACH AND NECTARINE EXPORTS TO MAJOR MARKETS; SOUTHERN HEMISPHERE PLUM EXPORTS TO MAJOR MARKETS	71
WORLD PRODUCTION	72
WORLD PRODUCTION OF PRUNES	74
MAJOR WORLD APPLE VARIETIES (EXCL CHINA)	75
MAJOR APPLE PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2017	76
MAJOR APPLE PRODUCING COUNTRIES: COMPETITIVENESS RANKINGS, 2016.....	77
TOP 10 FRESH APPLE EXPORTERS, 2010 - 2016; TOP 10 FRESH APPLE IMPORTERS, 2010 - 2016	78
MAJOR APPLE PRODUCING COUNTRIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH APPLES, 1992 - 2016.....	79
APPLES: INTERNATIONAL COMPETITIVENESS RANKINGS OVER TIME FOR COUNTRIES FEATURED IN 1995, 2005, 2015 AND 2016.....	80
TOP 10 FRESH PEAR EXPORTERS, 2010 - 2016; TOP 10 FRESH PEAR IMPORTERS, 2010 - 2016	81
COMPARISON OF PER CAPITA USE OF FRESH PEARS AND APPLES IN SELECTED COUNTRIES, 2013 - 2015.....	82
MAJOR PEAR PRODUCING COUNTRIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH PEARS, 1997 TO 2015, THREE-YEAR PERIODS	83
MAJOR PEAR PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2016	84
COMPETITIVENESS RANKINGS OF MAJOR PEAR PRODUCING COUNTRIES, 2016.....	85
TOP 10 FRESH APRICOT EXPORTERS, 2011 - 2016; TOP 10 FRESH APRICOT IMPORTERS, 2011 - 2016	86
TOP 10 FRESH PEACH & NECTARINE EXPORTERS, 2011 - 2016; TOP 10 FRESH PEACH & NECTARINE IMPORTERS, 2011 - 2016	87
TOP 10 FRESH PLUM EXPORTERS, 2011 - 2016; TOP 10 FRESH PLUM IMPORTERS, 2011 - 2016	88
TOP 10 FRESH CHERRY EXPORTS, 2012 - 2016 TOP 10 FRESH CHERRY IMPORTERS, 2012 - 2016.....	89

AREA UNDER CULTIVATION PER DECIDUOUS FRUIT TYPE



DECIDUOUS FRUIT CALENDAR OF SOUTH AFRICA



CHERRIES APRICOTS PEACHES NECTARINES PLUMS APPLES PEARS

Oct

Nov

Dec

Jan

Feb

Mar

Apr

May

Jun

Jul

Aug

Sept



▲ START OF SEASON

INDUSTRY PERSPECTIVES & ECONOMIC INDICATORS

2231

PRODUCERS



TOTAL TURNOVER

R12,35

Bn/annum



44%

Total
Production
is exported



Industry provides 1,34
permanent jobs per ha

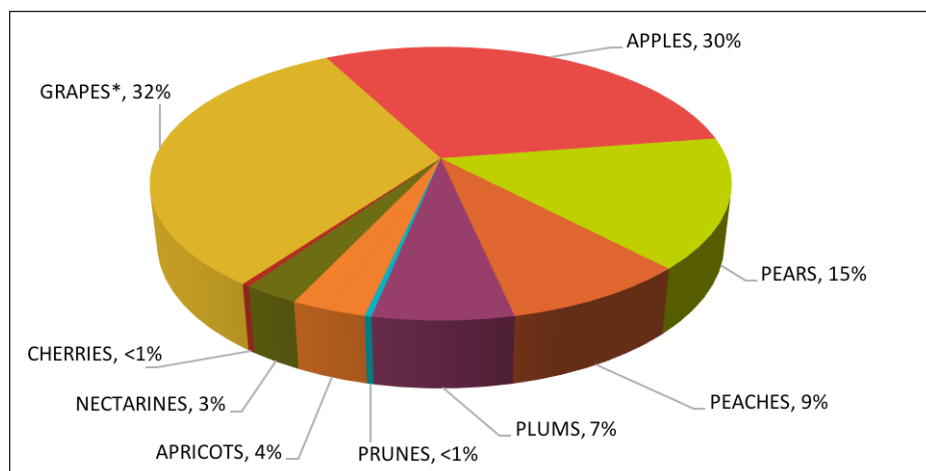


TOTAL AREA PLANTED

FRUIT	HECTARES
GRAPES*	25 811
APPLES	24 156
PEARS	12 265
PEACHES	6 974
PLUMS	5 248
PRUNES	258
APRICOTS	2 808
NECTARINES	2 092
CHERRIES	299
TOTAL	79 912

SOURCE: HORTGRO TREE CENSUS, 2017

* DRY AND TABLE GRAPES



ON-FARM EMPLOYMENT

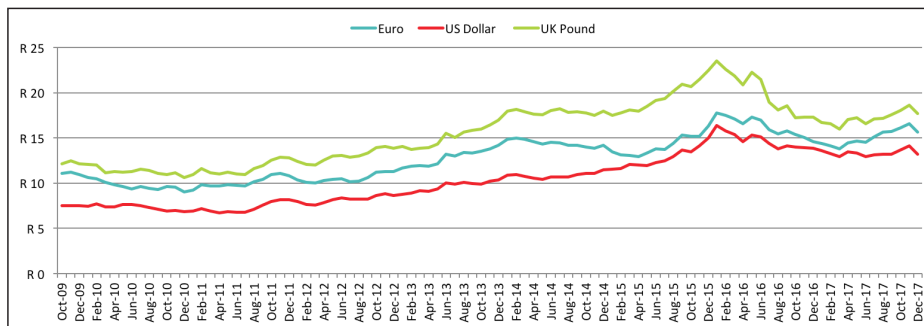
FRUIT	LABOURERS*	DEPENDENTS
APPLES	27 297	109 187
GRAPES	46 459	185 836
PEARS	13 124	52 495
PEACHES	7 532	30 129
PLUMS	6 665	26 660
APRICOTS	3 342	13 367
NECTARINES	2 384	9 538
CHERRIES	568	2 273
TOTAL	107 371	429 485

*PERMANENT EQUIVALENT

CASUAL LABOUR CONVERTED TO PERMANENT EQUIVALENTS

SOURCE: HORTGRO, 2017

EXCHANGE RATE TRENDS, 2009 – 2017



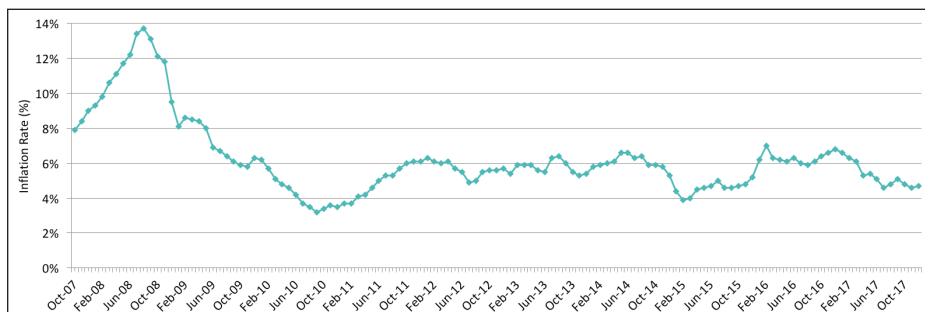
SOURCE: Past Exchange Rate.com, 2017

EXCHANGE RATE TRENDS (RAND VS MAJOR CURRENCIES): 2004 – 2017

YEAR	AVERAGE EXCHANGE RATE PER YEAR		
	EURO	US DOLLAR	UK POUND
2004	7,99	6,43	11,78
2005	7,91	6,37	11,58
2006	8,51	6,75	12,50
2007	9,66	7,05	14,11
2008	12,06	8,25	15,13
2009	11,67	8,42	13,10
2010	9,69	7,32	11,30
2011	10,09	7,26	11,62
2012	10,55	8,21	13,01
2013	12,83	9,66	15,11
2014	14,41	10,85	17,86
2015	14,17	12,78	19,53
2016	16,29	14,72	20,00
2017	15,04	13,31	17,16

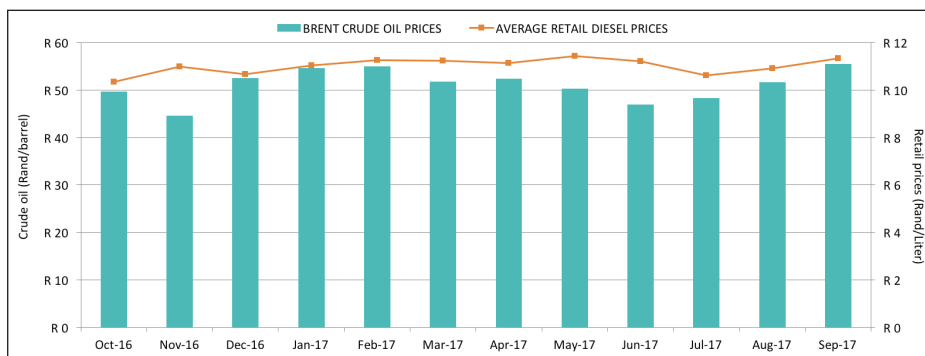
SOURCE: Past Exchange Rate.com, 2017

MONTHLY CPI INFLATION, RATE 2007 – 2017



SOURCE: Statistics South Africa, 2017

AVERAGE FUEL PRICE: 2016/2017 SEASON



SOURCE: South African Petroleum Industry Association, 2017

MINIMUM WAGES FOR FARM WORKERS, 2008-2018

YEAR	RAND/HOUR	RAND/MONTH	% INCREASE YEAR-ON-YEAR
1/03/2008	R 5,59	R 1 090,00	-
1/03/2009	R 6,31	R 1 231,70	13%
1/03/2010	R 6,74	R 1 316,69	7%
1/03/2011	R 7,04	R 1 375,94	4%
1/03/2012	R 7,71	R 1 503,90	9%
1/03/2013	R 11,66	R 2 274,82	51%
1/03/2014	R 12,41	R 2 420,41	6%
1/03/2015	R 13,37	R 2 606,78	8%
1/03/2016	R 14,25	R 2 778,83	7%
1/03/2017	R 15,39	R 3 001,13	8%
1/03/2018	R 16,25	R 3 169,19	6%

2017 EXPORT PERSPECTIVES

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%
Sales Price	233,66	100,0%	277,78	100,0%	141,41	100,0%	95,55	100,0%	108,12	100,0%	158,82	100,0%
Receiver Cost	36,51	15,6%	43,40	15,6%	22,09	15,6%	14,93	15,6%	16,89	15,6%	24,82	15,6%
Receiver Commission	14,60	6,3%	17,36	6,3%	8,84	6,3%	5,97	6,3%	6,76	6,3%	9,93	6,3%
Delivery Price Receiver	182,55	78,1%	217,02	78,1%	110,47	78,1%	74,65	78,1%	84,47	78,1%	124,08	78,1%
Delivery Cost	13,25	5,7%	13,25	4,8%	7,70	5,4%	5,41	5,7%	5,80	5,4%	6,60	4,2%
CIF	169,30	72,5%	203,77	73,4%	102,78	72,7%	69,24	72,5%	78,67	72,8%	117,47	74,0%
Shipping Cost	27,67	11,8%	27,67	10,0%	15,74	11,1%	8,24	8,6%	8,24	7,6%	14,24	9,0%
FOB	141,63	60,6%	176,10	63,4%	86,97	61,5%	61,00	63,8%	70,43	65,1%	103,23	65,0%
Exporter Commission in Rand	13,55	5,8%	13,95	5,0%	7,94	5,6%	5,60	5,9%	6,02	5,6%	9,56	6,0%
Local Cost	6,17	2,6%	6,17	2,2%	2,61	1,8%	4,31	4,5%	4,31	4,0%	3,21	2,0%
DIP	121,91	52,2%	155,98	56,2%	76,42	54,0%	51,09	53,5%	60,10	55,6%	90,46	57,0%
PPECB Inspection levy	0,65	0,3%	0,65	0,2%	0,61	0,4%	0,61	0,6%	0,61	0,6%	0,61	0,4%
HORTGRO Levies	0,91	0,4%	0,91	0,3%	1,29	0,9%	0,78	0,8%	0,78	0,7%	1,33	0,8%
HORTGRO Levies as % of DIP Value (First point of Sale)	1%		1%		2%		2%		1%		1%	
Production & Packaging costs	95,09	40,7%	98,01	35,3%	66,53	47,1%	31,86	33,3%	31,86	29,5%	63,34	39,9%
NFI	26,82	11,5%	57,97	20,9%	9,89	7,0%	19,23	20,1%	28,24	26,1%	27,12	17,1%
Carton Size	12,5		12,5		5,25		2,5		2,5		4,75	
Cartons/ton	80		80		190		400		400		211	

SOURCE: HORTGRO PRICE MODEL

* Weighted estimated averages: UK & European Markets

* Subtract HORTGRO & PPECB Levies, Transport to port and Production & Packaging to calculate NFI (Net Farm Income)

2017 VALUE OF THE INDUSTRY

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	MILLION	%	MILLION	%	MILLION	%	MILLION	%	MILLION	%	MILLION	%
Sales Price	7 809,8	100,0%	4 853,8	100,0%	1 746,3	100,0%	207,2	100,0%	445,8	100,0%	123,0	100,0%
Receiver Cost	1 220,3	15,6%	758,4	15,6%	272,9	15,6%	32,4	15,6%	69,7	15,6%	19,2	15,6%
Receiver Commission	488,1	6,3%	303,4	6,3%	109,1	6,3%	13,0	6,3%	27,9	6,3%	7,7	6,3%
Delivery Price Receiver	6 101,4	78,1%	3 792,1	78,1%	1 364,3	78,1%	161,9	78,1%	348,3	78,1%	96,1	78,1%
Delivery Cost	442,9	5,7%	231,5	4,8%	95,0	5,4%	11,7	5,7%	23,9	5,4%	5,1	4,2%
CIF	5 658,6	72,5%	3 560,5	73,4%	1 269,2	72,7%	150,2	72,5%	324,4	72,8%	91,0	74,0%
Shipping Cost	924,8	11,8%	483,5	10,0%	194,4	11,1%	17,9	8,6%	34,0	7,6%	11,0	9,0%
FOB	4 733,8	60,6%	3 077,0	63,4%	1 074,0	61,5%	132,3	63,8%	290,4	65,1%	79,9	65,0%
Exporter Commission in Rand	452,9	5,8%	243,8	5,0%	98,1	5,6%	12,1	5,9%	24,8	5,6%	7,4	6,0%
Local Cost	206,2	2,6%	107,8	2,2%	32,2	1,8%	9,4	4,5%	17,8	4,0%	2,5	2,0%
DIP	4 074,7	52,2%	2 725,5	56,2%	943,7	54,0%	110,8	53,5%	247,8	55,6%	70,0	57,0%
DFPT Levies	30,4	0,4%	15,9	0,3%	15,9	0,9%	1,7	0,8%	3,2	0,7%	1,0	0,8%
PPECB	21,7	0,3%	11,4	0,2%	7,5	0,4%	1,3	0,6%	2,5	0,6%	0,5	0,4%
Export Volume (ton)	417 794		218 417		64 833		5 423		10 307		3 678	
Sales price per ton (Rand)	18 693	100%	22 223	100%	26 935	100%	38 220	100%	43 249	100%	33 435	100%
CIF per ton (Rand)	13 544	72%	16 302	73%	19 577	73%	27 697	72%	31 469	73%	24 731	74%
FOB per ton (Rand)	11 330	61%	14 088	63%	16 565	62%	24 402	64%	28 174	65%	21 733	65%
DIP per ton (Rand)	9 753	52%	12 478	56%	14 556	54%	20 436	53%	24 040	56%	19 044	57%

POME FRUIT CROP BUDGETS

	APPLES			PEARS		
	ESTABLISH- MENT	NON-BEARING	BEARING	ESTABLISH- MENT	NON-BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND
Yield (ton/ha)			65			55
Number of trees per ha	1 667	1 667	1 667	1 667	1 667	1 667
Pre-harvest costs	317 829	25 139	86 472	298 573	23 534	83 778
Plant material	105 748	2 115	0	86 434	1 729	0
Land clearing & soil mapping	23 780	0	0	23 780	0	0
Land preparation & ridging	48 600	0	0	48 600	0	0
Irrigation (design & material)	34 980	0	0	34 980	0	0
Drainage	19 623	0	0	19 623	0	0
Trellising	53 620	0	0	53 620	0	0
Fertilizer	8 751	7 373	8 279	8 680	7 271	14 104
Herbicides	2 750	2 750	2 750	2 750	2 750	2 750
Pesticides	466	850	11 066	577	825	14 321
Fungicides	731	1 090	3 270	501	716	3 740
Rest breaking agents/ Growth Regulators	0	1 129	5 098	0	1 129	3 001
Consultants	1 080	1 080	1 080	1 080	1 080	1 080
Seasonal Labour	10 331	0	29 193	10 349	0	23 633
Fuel (diesel)	1 828	2 269	8 096	1 929	2 648	5 201
Repairs and maintenance	2 335	2 898	10 339	2 464	1 803	6 642
Electricity	1 661	3 321	5 033	1 661	3 321	5 033
General	1 545	262	262	1 545	262	262
Pollination	0	0	2 005	0	0	4 010
Harvest & Post-Harvest	0	0	250 890	0	0	207 143
Transport rental	0	0	28 536	0	0	22 790
Packaging	0	0	200 828	0	0	166 320
Seasonal Labour	0	0	20 007	0	0	16 929
Fuel (diesel)	0	0	1 129	0	0	821
Repairs and maintenance	0	0	390	0	0	284
Overhead costs	79 638	64 638	80 639	77 688	63 593	77 296
Fixed labour	18 006	18 006	18 006	18 006	18 006	18 006
Water costs	2 150	2 150	2 150	2 150	2 150	2 150
Other overheads	27 302	27 302	27 302	27 302	27 302	27 302
Interest on loans	16 289	1 288	17 290	15 302	1 206	14 910
Depreciation on orchard	15 891	15 891	15 891	14 929	14 929	14 929
Total cost	397 467	89 777	418 001	376 262	87 126	368 217

* These budgets are only a guideline and should be adapted to your own specific situation

* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* If re-establishing an orchard an amount of between R5/meter to R13/meter should be added for soil fumigation

STONE FRUIT CROP BUDGETS

	APRICOTS			NECTARINES/PEACHES			PLUMS		
	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON-BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND
Yield (ton/ha)			20			25			30
Number of trees per ha	1 250	1 250	1 250	1 250	1 250	1 250	1 524	1 524	1 524
Pre-harvest costs	195 517	20 246	72 417	201 482	20 383	80 249	277 098	25 592	89 113
Plant material	50 254	1 005	0	56 711	1 134	0	67 310	1 346	0
Land clearing & soil mapping	23 780			23 780			23 780		
Land preparation & ridging	48 600	0	0	48 600	0	0	48 600	0	0
Irrigation (design & material)	34 980	0	0	34 980	0	0	34 980	0	0
Drainage	19 623	0	0	19 623	0	0	19 623	0	0
Trellising	0	0	0	0	0	0	64 380	0	0
Fertilizer	8 785	4 100	8 872	7 362	4 100	11 771	7 825	4 893	15 867
Herbicides	2 750	2 750	2 750	2 750	2 750	2 750	2 750	2 750	2 750
Pesticides	149	750	4 570	477	682	9 035	1 132	1 185	5 768
Fungicides	540	540	9 922	193	276	13 742	155	207	3 275
Rest breaking agents/Growth Regulators	0	995	1 836	0	0	0	0	0	5 249
Consultants	1 080	1 080	1 080	1 080	1 080	1 080	1 080	1 080	1 080
Seasonal Labour	0	3 270	22 504	0	3 409	22 594	0	7 295	26 598
Fuel (diesel)	1 147	1 513	8 110	1 261	1 639	8 109	971	1 387	7 854
Repairs and maintenance	858	1 132	10 907	1 696	2 204	10 906	1 306	1 865	10 563
Electricity	1 423	2 847	0	1 423	2 847	0	1 661	3 321	5 033
General	1 545	262	262	1 545	262	262	1 545	262	262
Pollination	0	0	1 604	0	0	0	0	0	4 812
Harvest & Post-Harvest	0	0	80 535	0	0	142 683	0	0	189 526
Transport rental	0	0	13 234	0	0	23 519	0	0	28 930
Packaging	0	0	54 442	0	0	108 911	0	0	149 069
Seasonal Labour	0	0	12 368	0	0	9 640	0	0	10 760
Fuel (diesel)	0	0	365	0	0	456	0	0	570
Repairs and maintenance	0	0	126	0	0	158	0	0	197
Overhead costs	67 254	58 271	65 073	67 858	58 577	68 957	75 514	62 624	75 593
Fixed labour	18 006	18 006	18 006	18 006	18 006	18 006	18 006	18 006	18 006
Water costs	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150
Other overheads	27 302	27 302	27 302	27 302	27 302	27 302	27 302	27 302	27 302
Interest on loans	10 020	1 038	7 839	10 326	1 045	11 425	14 201	1 312	14 280
Depreciation on orchard	9 776	9 776	9 776	10 074	10 074	10 074	13 855	13 855	13 855
Total cost	262 771	78 517	218 024	269 340	78 960	291 889	352 612	88 216	354 232

* These budgets are only a guideline and should be adapted to your own specific situation

* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* If re-establishing an orchard an amount of R13/meter should be added for soil fumigation

DRIED GRAPE AND CHERRIES CROP BUDGET

COST STRUCTURE	FULL BEARING
	RAND per HA
DIRECT COST	7 833
SEAD	364
FERTILIZER	3 065
ORGANIC FERTILIZATION	163
PEST & DISEAS CONTROL	2 246
WEED CONTROL	789
RECOVERY & BINDING MATERIAL	361
DRYING CHEMICALS	845
LABOUR	26 284
SUPERVISION & MANAGEMENT	2 947
PERMANENT LABOUR	14 264
SEASONAL LABOUR & CONTRACT	9 073
MECHANIZATION	8 609
FUEL	4 212
REPAIR & MAINTENANCE	2 968
LICENSES & INSURANCE	1 095
TRANSPORT HIRE	334
FIX IMPROVEMENTS	1 945
REPAIR & MAINTENANCE	1 633
INSURANCE	312
GENERAL EXPENSES	7 062
ELECTRICITY	3 352
WATER	1 102
LAND, PROPERTY & MUNICIPAL TAXES	517
ADMINISTRATION	2 091
TOTAL CASH EXPENSES	51 733
REPLACEMENT PROVISION	12 274
VINEYARDS	6 607
FIX IMPROVEMENTS	1 162
LOOSE GOODS	4 505
TOTAL EXPENSES	64 007

SOURCE: VINPRO, 2017

NOTES: Figures based on Orange River studygroup

	CHERRIES			
	ESTABLISHMENT		NON-BEARING	BEARING
	ONTBOS+NET	ONT-BOS-GEEN NET		
	RAND		RAND	RAND
Yield (ton/ha)				10
Number of trees per ha	1 481	1 481	1 481	1 481
Pre-harvest costs	607 465	377 277	61 228	80 858
Plant material	134 195	134 195	2 684	0
Land clearing & soil mapping	10 500	10 500		
Land preparation & ridging	48 600	48 600	0	0
Land preparation & ridging	65 000	65 000	0	0
Drainage	19 623	19 623	0	0
Trellising	280 000	49 812	0	0
Fertilizer	13 450	13 450	12 655	14 727
Herbicides	1 435	1 435	1 736	1 875
Pesticides	316	316	383	1 962
Fungicides	158	158	191	2 051
Fungicides	709	709	858	1 608
Consultants	1 080	1 080	1 080	1 080
Seasonal Labour	23 490	23 490	32 213	34 790
Fuel (diesel)	1 790	1 790	2 017	1 891
Repairs and maintenance	2 286	2 286	2 483	2 543
Electricity	3 321	3 321	4 666	6 039
General	1 511	1 511	262	262
Pollination	0	0	0	12 030
Harvest & Post-Harvest	0	0	0	89 797
Transport rental	0	0	0	9 219
Packaging	0	0	0	70 745
Seasonal Labour	0	0	0	9 069
Fuel (diesel)	0	0	0	570
Repairs and maintenance	0	0	0	193
Overhead costs	108 964	85 657	69 460	75 068
Fixed labour	18 006	18 006	18 006	18 006
Water costs	2 150	2 150	2 150	2 150
Other overheads	27 302	27 302	27 302	27 302
Interest on loans	31 133	19 335	3 138	8 746
Depreciation on orchard	30 373	18 864	18 864	18 864
Total cost	716 429	462 934	130 687	245 723

- * These budgets are only a guideline and should be adapted to your own specific situation
- * Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.
- * If re-establishing an orchard an amount of between R5/meter to R13/ meter should be added for soil fumigation

POME FRUIT

618
PRODUCERS

91%
of Pome fruit
industry income
generated by
fresh sales

TURNOVER
R8,37 Bn

LARGEST EXPORT MARKET
Apples: FE & Asia 31%
Pears: Europe 37%



APPLE PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	10 626 911	7 452
GROENLAND	9 512 407	6 429
VILLIERSDORP / VYEBOOM	4 765 294	3 841
LANGKLOOF EAST	4 013 990	3 461
LANGKLOOF WEST	1 056 856	875
SOUTHERN CAPE	759 083	476
FREE STATE	712 671	472
PIKETBERG	462 521	328
KLEIN KAROO	298 244	290
SOMERSET WEST	488 518	207
MPUMALANGA	262 667	186
WORCESTER	75 278	43
WOLSELEY / TULBAGH	48 189	32
NORTHERN PROVINCE	22 659	23
EASTERN CAPE	3 739	15
STELLENBOSCH	20 869	15
PAARL	10 777	9
FRANSCHHOEK	3 036	2
NORTH WEST	528	1
TOTAL	33 144 237	24 156

SOURCE: HORTGRO TREE CENSUS, 2017

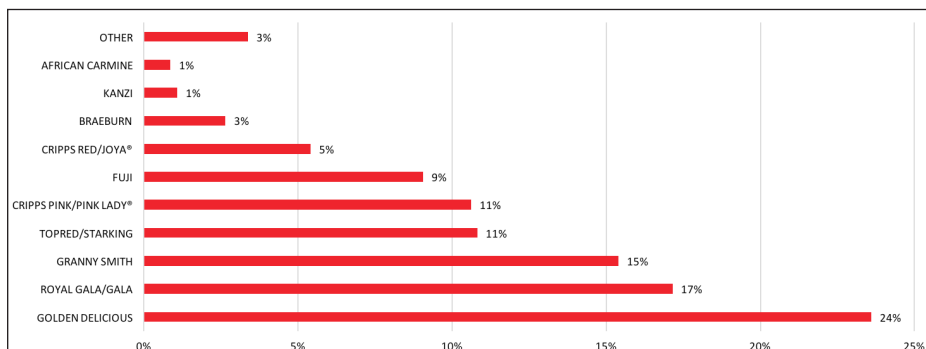
APPLES: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2012	2013	2014	2015	2016	2017
GOLDEN DELICIOUS	5 433	5 569	5 634	5 735	5 814	5 701
ROYAL GALA/GALA	3 431	3 576	3 681	3 842	4 013	4 142
GRANNY SMITH	4 478	4 220	4 220	4 186	4 157	3 718
TOPRED/STARKING	3 061	2 927	2 950	2 950	2 945	2 613
CRIPPS PINK/PINK LADY®	2 080	2 210	2 245	2 349	2 372	2 565
FUJI	1 694	1 852	1 913	2 031	2 107	2 188
CRIPPS RED/JOYA®	427	519	616	776	934	1 306
BRAEBURN	734	736	721	749	704	639
KANZI	113	165	197	262	266	261
AFRICAN CARMINE	92	111	128	162	191	208
OTHER	625	615	620	656	708	815
TOTAL	22 167	22 501	22 925	23 697	24 212	24 156
% CHANGE (YEAR-ON-YEAR)		2%	2%	3%	2%	0%

SOURCE: HORTGRO TREE CENSUS, 2017



CONTRIBUTION TO TOTAL APPLE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2017

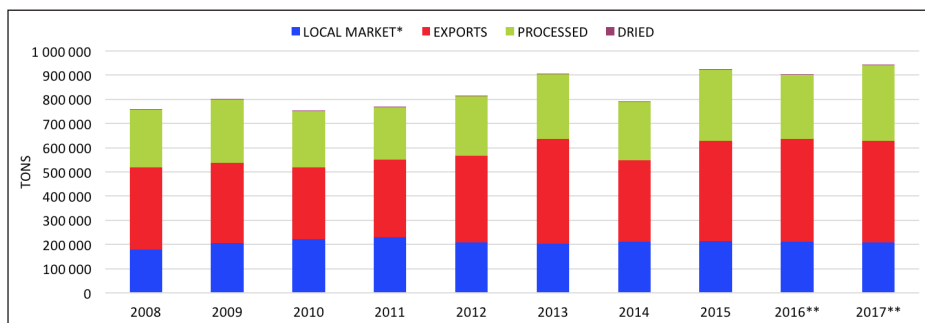
APPLE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+YEARS
GOLDEN DELICIOUS	344	1 301	455	1 006	2 595
ROYAL GALA/GALA	446	1 197	589	1 198	711
GRANNY SMITH	211	497	226	489	2 291
TOPRED/STARKING	93	615	232	261	1 411
CRIPPS PINK/PINK LADY®	365	841	147	1 176	36
FUJI	206	1 084	366	499	33
CRIPPS RED/JOYA®	579	309	178	226	13
BRAEBURN	18	155	92	227	147
KANZI	45	215	1	0	0
AFRICAN CARMINE	56	83	28	38	3
OTHER	293	115	35	179	195
TOTAL	2 656	6 413	2 350	5 301	7 437
% OF TOTAL AREA (HA)	11%	27%	10%	22%	31%

SOURCE: HORTGRO TREE CENSUS, 2017

CROP DISTRIBUTION: APPLES

YEAR JAN - DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2008	757 679	180 480	338 647	236 833	1 720	-
2009	800 804	205 808	332 684	261 191	1 120	6%
2010	753 152	221 131	298 559	232 473	990	-6%
2011	768 098	231 285	318 966	216 257	1 590	2%
2012	813 191	209 198	358 457	244 427	1 110	6%
2013	907 826	203 181	434 248	267 436	2 960	12%
2014	792 324	210 303	339 096	239 765	3 160	-13%
2015	924 162	213 931	413 757	293 724	2 750	17%
2016**	902 131	211 556	425 325	265 050	200	-2%
2017**	940 346	209 631	417 794	312 681	240	4%
AVERAGE CROP DISTRIBUTION (%)		25%	44%	31%	0%	



SOURCE: DAFF/PPECB, 2017

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Change in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: APPLES

YEAR JAN - DEC	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2008	3 618	5 419	1 071	4 266	2 488 018	2 746 037	-
2009	3 568	5 834	786	3 136	2 675 172	2 883 711	5%
2010	3 656	5 881	534	2 610	2 564 279	2 691 142	-7%
2011	4 326	6 211	737	5 800	2 981 589	3 146 817	17%
2012	4 470	6 119	1 146	2 976	3 128 363	3 411 501	8%
2013	4 845	8 180	1 137	7 936	4 536 594	4 848 737	42%
2014	4 944	10 351	1 141	16 119	4 549 969	4 839 553	0%
2015	5 048	10 414	1 142	14 482	5 388 681	5 738 566	19%
2016**	5 556	10 747	1 431	1 053	5 746 439	6 126 672	7%
2017**	5 554	9 651	1 336	1 522	5 196 256	5 615 465	-8%

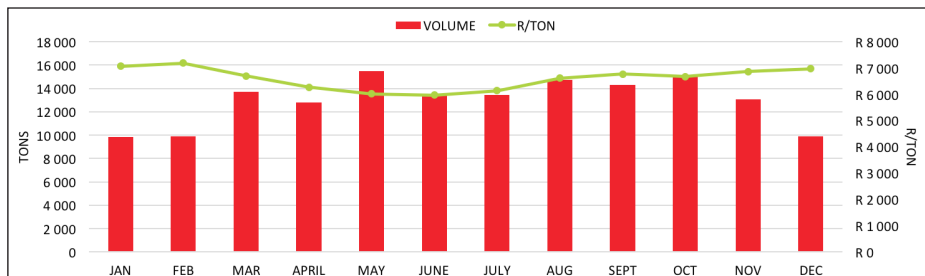
SOURCE: DAFF, 2017

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments



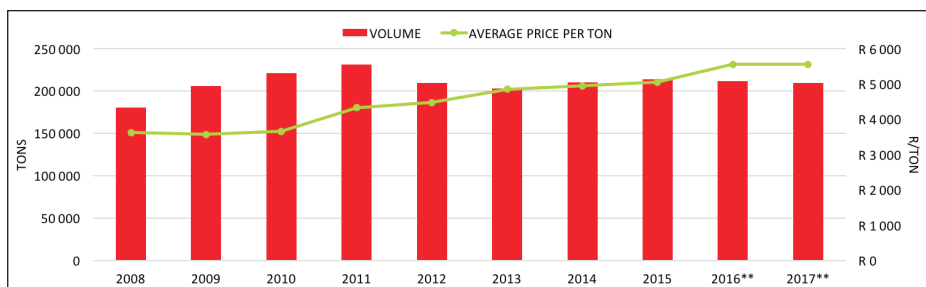
APPLE LOCAL MARKET SALES 2017



SOURCE: DAFF, 2017

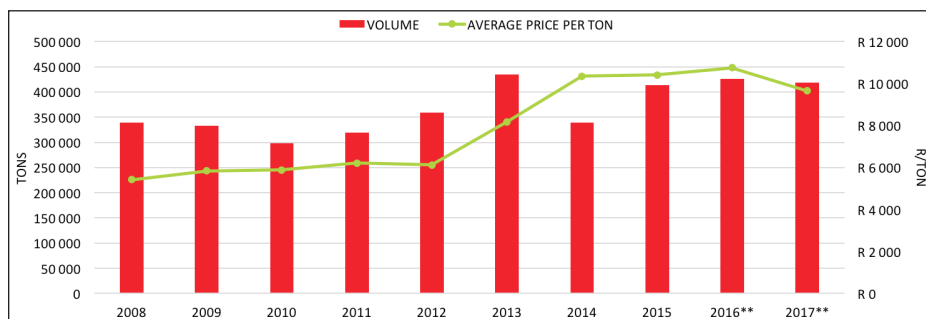
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

APPLE LOCAL MARKET HISTORICAL SALES



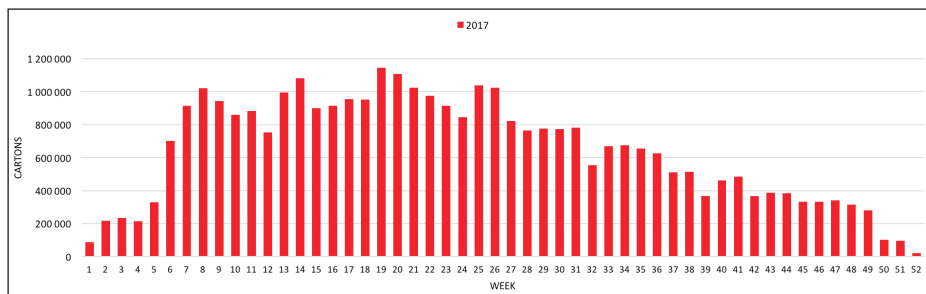
SOURCE: DAFF, 2017

APPLE EXPORT MARKET HISTORICAL SALES



SOURCE: DAFF, 2017

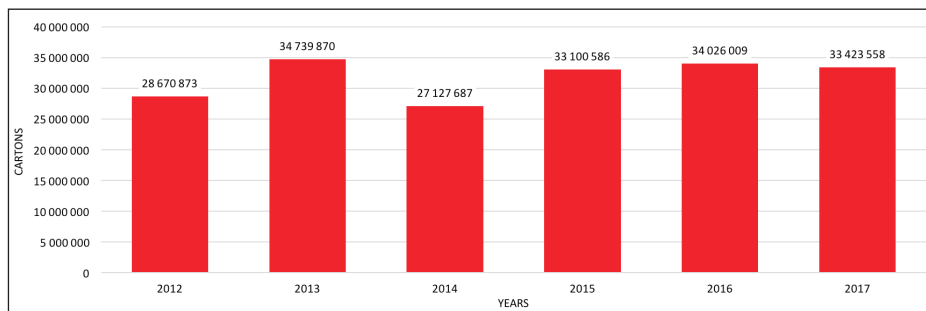
APPLES PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2017

* 12.5 Kg equivalent cartons

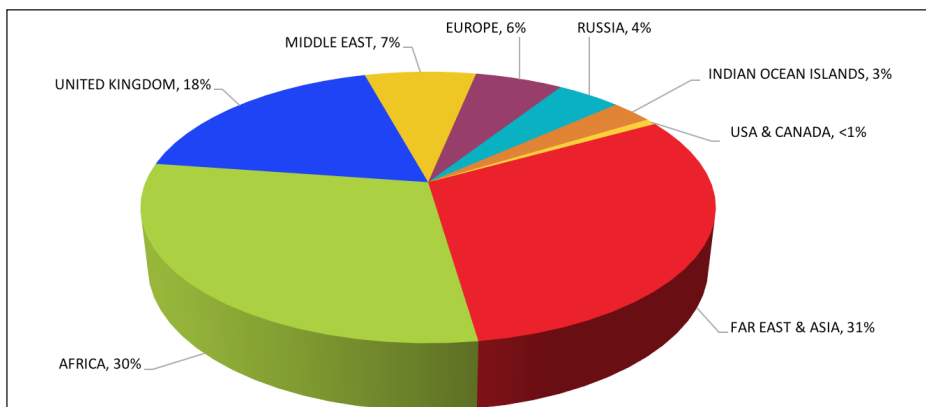
APPLES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2017

* 12.5 Kg equivalent cartons

APPLE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2017



APPLES: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2014	2015	2016	2017	% CHANGE 17 vs 16
GOLDEN DELICIOUS	7 902 288	8 354 392	8 607 790	8 569 271	0%
ROYAL GALA/GALA	5 374 709	7 484 127	7 153 003	7 760 942	8%
GRANNY SMITH	5 026 335	5 790 971	6 282 622	5 755 125	-8%
CRIPPS PINK/PINK LADY®	3 304 178	4 224 816	4 109 230	4 102 066	0%
FUJI	1 687 055	2 338 704	2 850 518	2 549 104	-11%
TOPRED/STARKING	1 933 128	2 272 683	2 272 368	2 118 112	-7%
BRAEBURN	1 041 983	1 353 089	1 375 221	1 300 785	-5%
CRIPPS RED/JOYA®	791 279	1 058 721	1 037 094	874 026	-16%
KANZI	12 716	67 309	102 401	224 167	119%
AFRICAN CARMINE	40 531	79 858	111 381	73 999	-34%
OTHER	13 485	75 916	124 381	95 961	-23%
TOTAL	21 127 687	33 100 586	34 026 009	33 423 558	-2%
% CHANGE (YEAR-ON-YEAR)		22%	3%	-2%	

SOURCE: PPECB, 2017

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy
12.5 Kg equivalent cartons



PEAR PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	5 892 366	4 551
LANGKLOOF EAST	2 121 937	1 689
WOLSELEY / TULBAGH	2 110 547	1 495
GROENLAND	2 229 421	1 473
VILLIERSDORP / VYEBOOM	1 559 709	1 093
KLEIN KAROO	943 105	892
LANGKLOOF WEST	280 090	236
PIKETBERG	240 119	207
SOUTHERN CAPE	225 802	160
SOMERSET WEST	291 457	148
WORCESTER	152 875	108
PAARL	127 814	99
STELLENBOSCH	119 216	84
FRANSCHHOEK	20 890	16
EASTERN CAPE	10 470	11
MPUMALANGA	858	1
TOTAL	16 326 676	12 265

SOURCE: HORTGRO TREE CENSUS, 2017

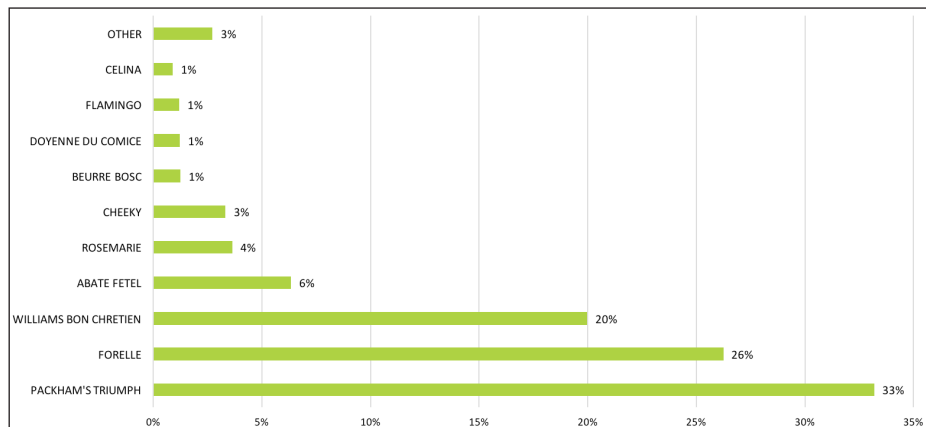
PEARS: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2012	2013	2014	2015	2016	2017
PACKHAM'S TRIUMPH	3 590	3 842	3 980	4 007	4 064	4 072
FORELLE	3 004	3 165	3 193	3 214	3 219	3 219
WILLIAMS BON CHRETIEN	2 776	2 687	2 675	2 569	2 515	2 451
ABATE FETEL	722	740	748	801	800	776
ROSEMARIE	392	415	432	436	430	445
CHEEKY	202	232	241	310	348	408
BEURRE BOSC	285	263	258	231	198	153
DOYENNE DU COMICE	181	162	162	167	158	149
FLAMINGO	142	144	142	147	145	147
CELINA	0	0	7	28	50	110
OTHER	409	385	373	367	353	335
TOTAL	11 703	12 034	12 211	12 276	12 279	12 265
% CHANGE (YEAR-ON-YEAR)		3%	1%	1%	0%	0%

SOURCE: HORTGRO TREE CENSUS, 2017



CONTRIBUTION TO TOTAL PEAR AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2017

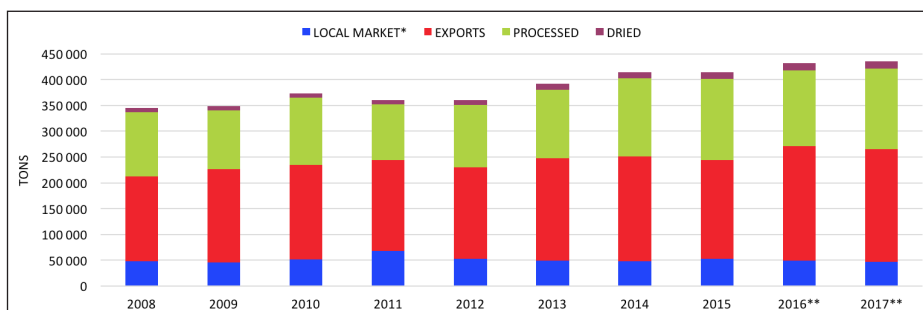
PEAR ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+ YEARS
PACKHAM'S TRIUMPH	441	1 187	377	550	1 517
FORELLE	153	582	609	1 264	611
WILLIAMS BON CHRETIEN	114	158	216	769	1 193
ABATE FETEL	14	298	175	259	30
ROSEMARIE	56	51	16	295	28
CHEEKY	119	278	0	9	3
BEURRE BOSC	0	2	0	36	115
DOYENNE DU COMICE	0	2	3	83	61
FLAMINGO	7	18	1	110	11
CELINA	93	17	0	0	0
OTHER	35	39	14	156	91
TOTAL	1 032	2 633	1 411	3 530	3 659
% OF TOTAL AREA (HA)	8%	21%	12%	29%	30%

SOURCE: HORTGRO TREE CENSUS, 2017

CROP DISTRIBUTION: PEARS

YEAR JAN – DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2008	345 277	47 935	164 635	124 018	8 688	-
2009	348 384	45 333	180 593	114 361	8 096	1%
2010	373 738	51 832	183 111	130 723	8 072	7%
2011	359 877	67 379	176 673	107 722	8 104	-4%
2012	360 853	52 322	177 848	120 811	9 872	0%
2013	392 249	49 333	197 905	132 963	12 048	9%
2014	414 221	48 535	203 112	150 694	11 880	6%
2015	414 491	52 264	192 009	156 738	13 480	0%
2016**	431 535	49 118	222 192	146 946	13 280	4%
2017**	435 933	46 890	218 426	156 209	14 408	1%
AVERAGE CROP DISTRIBUTION (%)		13%	49%	35%	3%	



SOURCE: DAFF, PPECB, 2017

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information





HISTORICAL PRICE TRENDS: PEARS

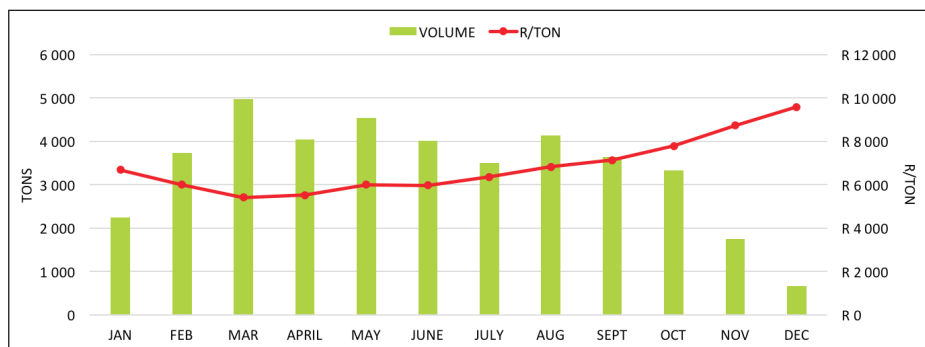
YEAR JAN – DEC	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R,1000)	(R,1000)	(R,1000)	(%)
2008	3 222	5 704	973	9 503	1 093 581	1 223 773	-
2009	3 452	6 336	1 035	15 170	1 300 729	1 434 218	17%
2010	3 454	6 143	810	16 568	1 303 889	1 426 280	-1%
2011	3 856	6 611	896	17 636	1 427 879	1 541 981	8%
2012	4 191	6 259	1 115	23 668	1 332 466	1 490 818	-3%
2013	4 650	8 268	1 315	28 885	1 865 651	2 069 411	39%
2014	4 815	9 848	1 380	35 863	2 233 964	2 477 859	20%
2015	5 164	10 046	1 525	50 466	2 198 801	2 488 248	0%
2016**	5 605	11 151	1 861	48 621	2 752 894	3 074 963	24%
2017**	5 677	10 029	1 593	55 867	2 456 851	2 761 571	-10%

SOURCE: DAFF, 2017

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

PEAR LOCAL MARKET SALES 2017

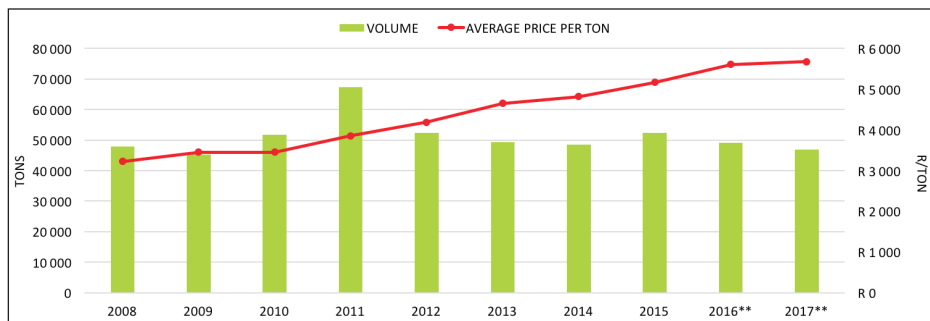


SOURCE: DAFF, 2017

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

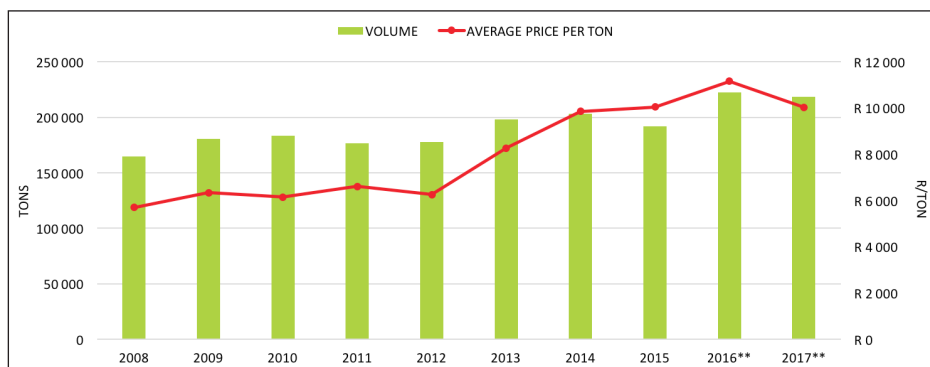


PEAR LOCAL MARKET HISTORICAL SALES



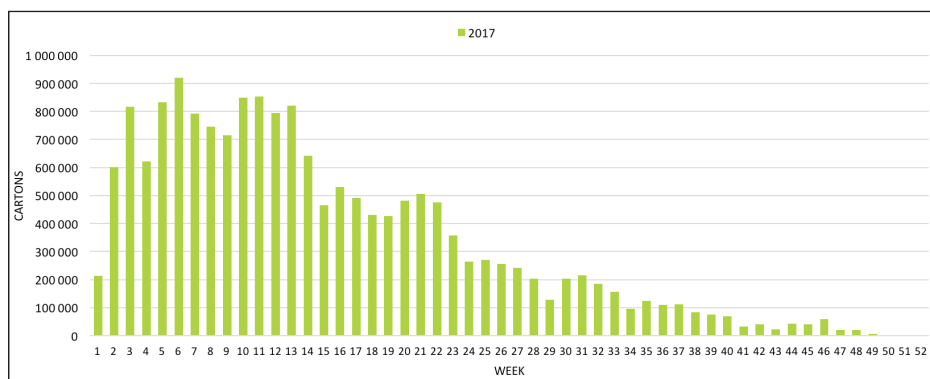
SOURCE: DAFF, 2017

PEAR EXPORT HISTORICAL SALES



SOURCE: DAFF, 2017

PEAR PASSED FOR EXPORT PER WEEK

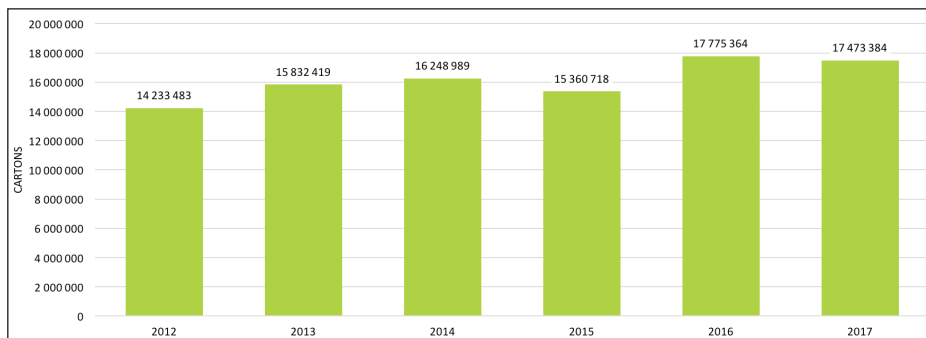


SOURCE: PPECB, 2017

* 12.5 Kg equivalent cartons



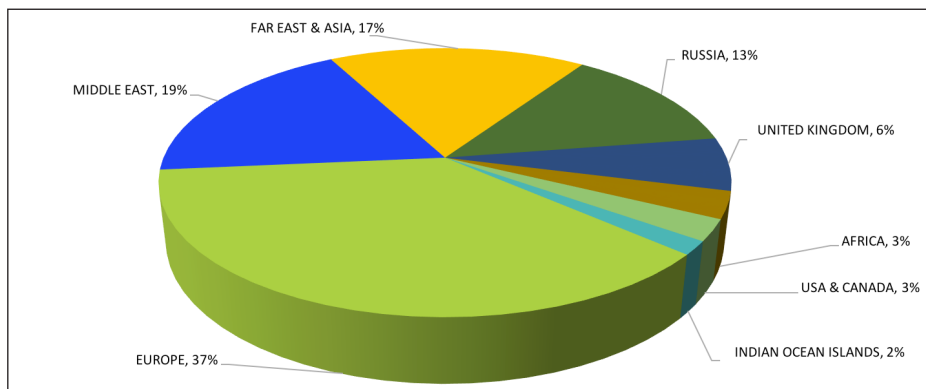
PEAR PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2017

* 12.5 Kg equivalent cartons

PEAR EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2017



PEARS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2014	2015	2016	2017	% CHANGE 17 vs 16
PACKHAM'S TRIUMPH	5 574 791	5 836 055	6 371 527	6 432 365	1%
FORELLE	3 270 857	3 580 734	3 711 218	4 003 884	8%
WILLIAMS BON CHRETIEN	2 641 004	1 804 193	2 323 974	2 200 453	-5%
VERMONT BEAUTY	1 436 788	1 161 722	1 564 010	1 364 662	-13%
ABATE FETEL	1 406 134	1 168 933	1 524 125	1 314 644	-14%
ROSEMARIE	337 751	313 372	458 398	488 852	7%
SEMPRE	436 419	300 929	475 234	345 636	-27%
DOYENNE DU COMICE	255 837	373 842	242 374	333 400	38%
GOLDEN RUSSET BOSCH	229 113	223 786	277 319	250 387	-10%
CHEEKY	50 379	83 545	176 644	236 697	34%
BEURRE BOSCH	324 420	274 666	317 910	196 124	-38%
FLAMINGO	103 038	87 403	140 724	126 077	-10%
BON ROUGE	59 768	46 445	66 394	72 366	9%
BEURRE HARDY	81 104	64 005	62 585	43 491	-31%
CAPE ROSE	10 796	12 069	35 764	22 428	-37%
OTHER	30 791	29 018	27 162	41 920	54%
TOTAL	16 248 989	15 360 718	17 775 364	17 473 384	-2%
% CHANGE (YEAR-ON-YEAR)		-5%	16%	-2%	

SOURCE: PPECB, 2017

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy
12.5 Kg equivalent cartons



STONE FRUIT

924
PRODUCERS

76%
of Stone fruit
industry income
generated by
fresh sales

TURNOVER

R2,7 Bn

MAIN EXPORT MARKET:

Apricots: ME, 46%

Peaches: ME, 42%

Nectarines: UK, 57%

Plums: Europe, 45%

Cherries: UK, 50%



APRICOT PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	1 475 741	2 196
PIKETBERG	74 066	110
CERES	90 094	103
WORCESTER	66 849	93
LANGKLOOF WEST	63 716	85
LANGKLOOF EAST	31 334	49
VILLIERSDORP / VYEBOOM	41 067	48
SOUTHERN CAPE	18 732	28
PAARL	15 780	27
WOLSELEY / TULBAGH	19 318	22
NORTHERN PROVINCE	13 092	14
UPPER ORANGE RIVER	7 245	9
MPUMALANGA	4 936	8
CAPE TOWN	3 690	6
EASTERN CAPE	2 902	5
FREE STATE	700	3
STELLENBOSCH	2 577	2
TOTAL	1 931 839	2 808

SOURCE: HORTGRO TREE CENSUS, 2017

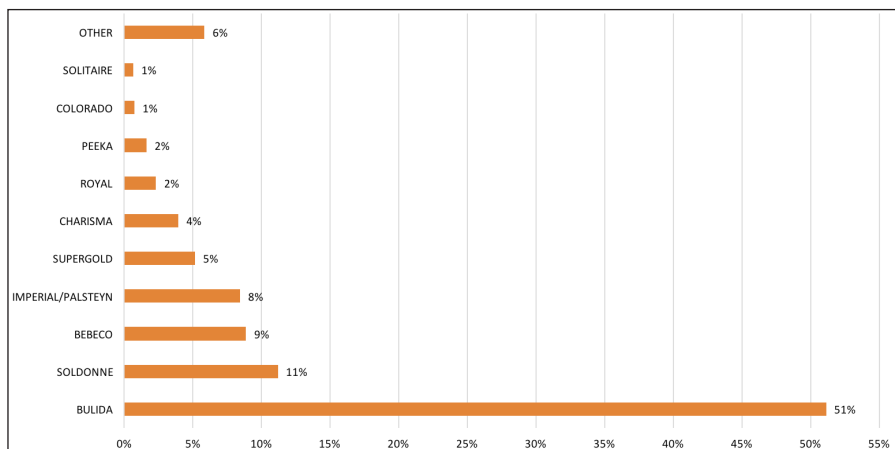
APRICOT: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2012	2013	2014	2015	2016	2017
BULIDA	1 652	1 540	1 480	1 425	1 435	1 436
SOLDONNE	351	326	318	315	310	315
BEBECO	252	240	246	240	230	249
IMPERIAL/PALSTEYN	296	273	266	254	249	237
SUPERGOLD	198	172	167	157	149	145
CHARISMA	106	115	118	116	118	110
ROYAL	85	79	77	77	72	65
PEEKA	78	69	69	69	63	46
COLORADO	0	7	22	24	24	21
SOLITAIRE	19	23	22	22	19	19
OTHER	194	175	177	184	170	165
TOTAL	3 230	3 020	2 962	2 884	2 838	2 808
% CHANGE (YEAR-ON-YEAR)		-6%	-2%	-3%	-2%	-1%

SOURCE: HORTGRO TREE CENSUS, 2017



CONTRIBUTION TO TOTAL APRICOT AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2017

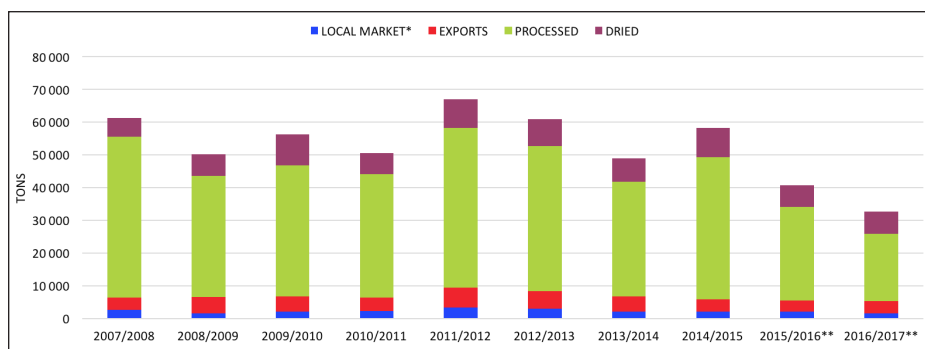
APRICOT ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
BULIDA	76	27	409	191	733
SOLDONNE	15	9	98	35	158
BEBECO	22	12	106	43	66
IMPERIAL/PALSTEYN	0	1	36	38	162
SUPERGOLD	0	1	21	15	108
CHARISMA	5	10	91	4	0
ROYAL	0	0	2	0	63
PEEKA	0	0	0	0	46
COLORADO	0	20	1	0	0
SOLITAIRE	0	1	17	0	0
EARLY PRINCE	3	0	13	0	0
RUSTIC	0	2	11	0	0
LADISUN	0	0	6	0	7
SUAPRISEVEN	0	0	13	0	0
SUNSHINE	8	2	3	0	0
SUAPRININE	0	0	12	0	0
OTHER	6	30	33	10	7
TOTAL	133	117	871	337	1 349
% OF TOTAL	5%	4%	31%	12%	48%

SOURCE: HORTGRO TREE CENSUS, 2017

CROP DISTRIBUTION: APRICOTS

YEAR OCT – SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2007/2008	61 221	2 565	3 865	49 076	5 715	-
2008/2009	50 099	1 601	4 922	36 932	6 645	-18%
2009/2010	56 302	2 124	4 637	39 981	9 560	12%
2010/2011	50 452	2 190	4 190	37 747	6 325	-10%
2011/2012	66 973	3 359	6 097	48 792	8 725	33%
2012/2013	60 905	2 963	5 278	44 370	8 295	-9%
2013/2014	48 957	2 039	4 615	35 058	7 245	-20%
2014/2015	58 214	1 986	3 850	43 468	8 910	19%
2015/2016**	40 653	2 073	3 324	28 630	6 625	-30%
2016/2017**	32 633	1 573	3 678	20 627	6 755	-20%
AVERAGE CROP DISTRIBUTION (%)		4%	8%	73%	14%	



SOURCE: DAFF/PPECB, 2017

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information





HISTORICAL PRICE TRENDS: APRICOTS

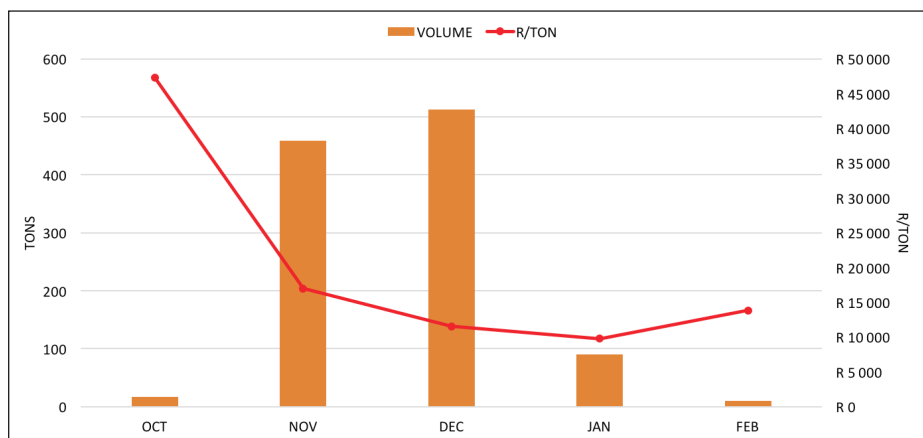
YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2007/2008	3 956	6 522	1 190	25 169	35 352	118 905	-
2008/2009	5 218	10 051	1 565	27 989	57 822	143 594	21%
2009/2010	5 141	10 392	1 457	27 399	59 107	144 767	1%
2010/2011	5 618	12 209	1 048	14 193	63 458	117 221	-19%
2011/2012	5 410	12 594	2 121	38 774	94 962	237 205	102%
2012/2013	5 571	12 455	1 418	35 187	82 236	180 330	-24%
2013/2014	6 865	14 996	1 707	31 994	83 207	175 051	-3%
2014/2015	7 914	19 723	2 315	60 909	91 658	253 184	45%
2015/2016**	10 107	26 216	3 044	45 434	108 107	240 679	-5%
2016/2017**	12 448	21 334	3 797	72 576	98 045	248 935	3%

SOURCE: DAFF, 2017

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

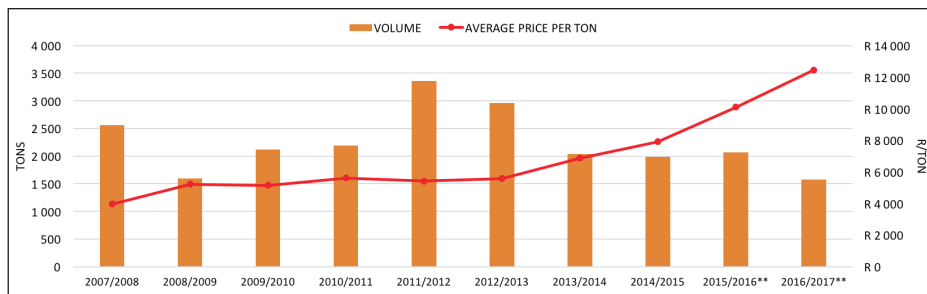
APRICOTS LOCAL MARKET SALES 2016/2017



SOURCE: DAFF, 2017

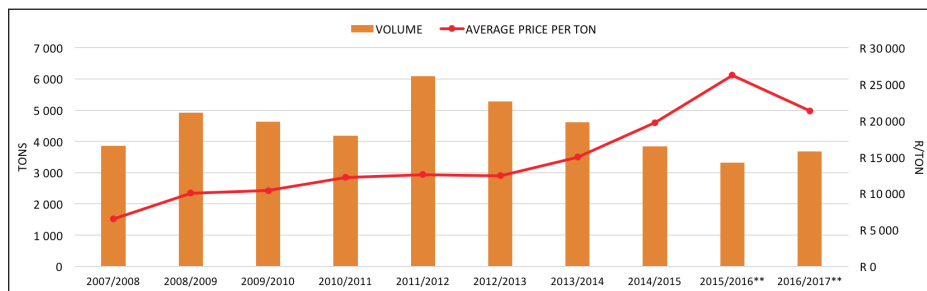
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

APRICOT LOCAL MARKET HISTORICAL SALES



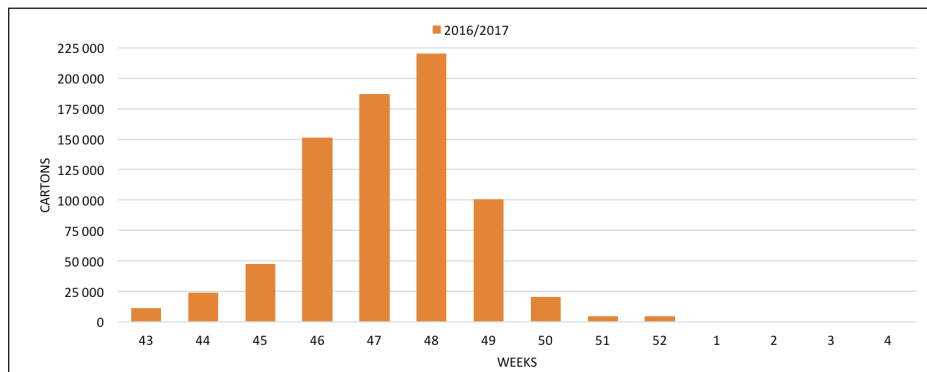
SOURCE: DAFF, 2017

APRICOTS EXPORT HISTORICAL SALES



SOURCE: DAFF/PPECB, 2017

APRICOTS PASSED FOR EXPORT PER WEEK

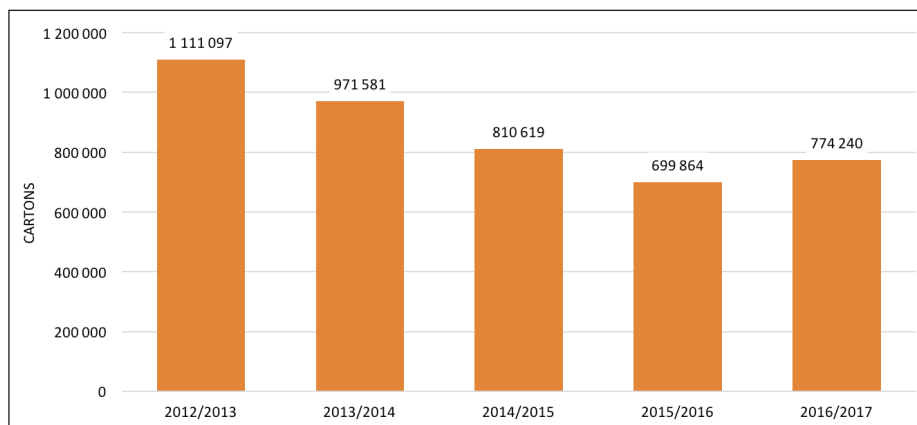


SOURCE: PPECB, 2017

* 4.75 kg equivalent cartons



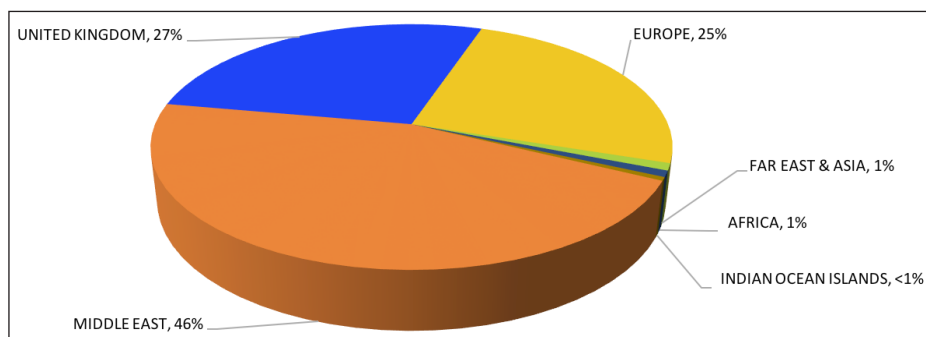
APRICOTS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2017

* 4.75 kg equivalent cartons

APRICOTS EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2017



APRICOTS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2013/2014	2014/2015	2015/2016	2016/2017	% CHANGE 16/17 VS 15/16
IMPERIAL/PALSTEYN	428 666	403 863	344 587	379 416	10%
CHARISMA	261 431	160 822	131 828	210 342	60%
SUPERGOLD	100 801	90 735	79 339	66 034	-17%
BEBECO	95 864	75 544	71 921	54 778	-24%
HONEYCOT®	12 254	30 731	15 753	19 702	25%
SOLDONNE	59 724	36 005	37 076	13 648	-63%
COLORADO	0	0	1 168	13 068	1019%
PAZ	3 558	4 349	6 204	5 954	-4%
MOGADOR	0	0	3 143	2 227	-29%
FLONECA	0	0	0	1 068	0%
OTHER	9 285	8 571	8 846	8 004	-10%
TOTAL	971 581	810 619	699 864	774 240	11%
% CHANGE (YEAR-ON-YEAR)		-17%	-14%	11%	

SOURCE: PPECB, 2017

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

4.75 Kg equivalent cartons



PEACH PRODUCTION AREAS

DISTRICT	DESSERT PEACHES		CLING PEACHES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
CERES	358 249	280	1 243 281	883
KLEIN KAROO	248 140	246	2 760 194	2 885
NORTHERN PROVINCE	185 159	241	198 670	21
PIKETBERG	214 590	214	294 544	75
WOLSELEY / TULBAGH	187 648	149	528 736	334
PAARL	121 518	103	141 198	30
FREE STATE	32 881	80	40 303	19
MPUMALANGA	39 619	59	88 149	76
WORCESTER	41 846	33	415 486	427
NORTH WEST	41 245	31	44 245	4
LANGKLOOF EAST	23 992	24	103 871	86
FRANSCHHOEK	11 082	17	21 375	15
EASTERN CAPE	7 200	10	26 900	26
LANGKLOOF WEST	11 180	10	50 772	36
STELLENBOSCH	14 973	10	41 555	20
ORANGE RIVER	5 018	8	5 192	0
SOUTHERN CAPE	5 765	7	235 570	323
GROENLAND	7 839	5	18 921	15
VILLIERSDORP / VYEBOOM	4 997	4	179 797	163
KWAZULU NATAL	0	0	5 334	6
TOTAL	1 562 941	1 530	6 444 093	5 445

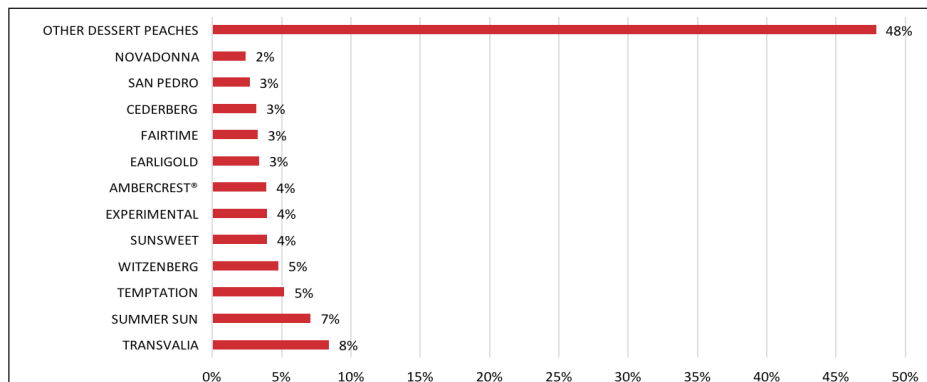
SOURCE: HORTGRO TREE CENSUS, 2017

AREA PLANTED PER CULTIVAR (HECTARES)

DESSERT PEACHES	2012	2013	2014	2015	2016	2017
TRANSVALIA	182	186	182	162	156	129
SUMMER SUN	89	98	100	104	106	108
TEMPTATION	65	78	80	86	86	79
WITZENBERG	80	79	78	76	75	73
SUNSWEEP	80	72	73	69	64	60
EXPERIMENTAL	56	59	66	61	56	60
AMBERCREST®	35	48	50	76	80	59
EARLIGOLD	12	12	17	17	21	52
FAIRTIME	65	63	63	62	62	50
CEDERBERG	65	71	71	70	70	49
SAN PEDRO	58	52	52	48	44	41
NOVADONNA	56	55	48	39	38	37
OTHER DESSERT PEACHES	839	851	875	795	787	733
TOTAL	1 683	1 724	1 755	1 668	1 647	1 530
% CHANGE (YEAR-ON-YEAR)		2%	2%	-5%	-1%	-7%

SOURCE: HORTGRO TREE CENSUS, 2017

CONTRIBUTION TO TOTAL DESSERT PEACH AREA PER CULTIVAR



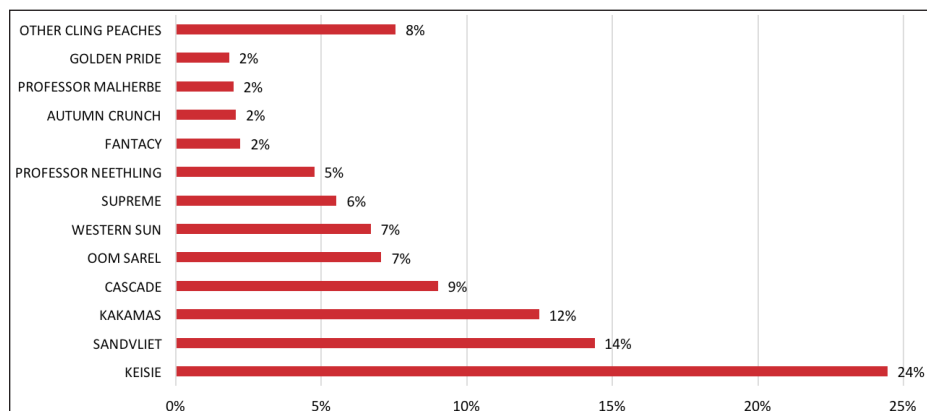
SOURCE: HORTGRO TREE CENSUS, 2017

AREA PLANTED PER CULTIVAR (HECTARES)

CLING PEACHES	2012	2013	2014	2015	2016	2017
KEISIE	1 420	1 401	1 394	1 383	1 384	1 331
SANDVLIET	699	716	725	746	770	783
KAKAMAS	911	865	854	814	771	680
CASCADE	233	280	323	364	405	490
OOM SAREL	581	527	498	491	440	385
WESTERN SUN	439	417	418	404	387	365
SUPREME	298	307	307	297	307	301
PROFESSOR NEETHLING	431	351	340	322	308	259
FANTASY	80	80	87	102	115	121
AUTUMN CRUNCH	41	52	58	63	92	112
PROFESSOR MALHERBE	192	190	183	172	153	108
GOLDEN PRIDE	0	0	0	65	83	99
OTHER CLING PEACHES	570	532	520	495	476	411
TOTAL	5 895	5 717	5 708	5 719	5 692	5 445
% CHANGE (YEAR-ON-YEAR)		-3%	0%	0%	0%	-4%

SOURCE: HORTGRO TREE CENSUS, 2017

CONTRIBUTION TO TOTAL CLING PEACH AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2017

DESSERT PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
TRANSVALIA	0	1	26	18	83
SUMMER SUN	3	12	83	3	8
TEMPTATION	1	21	57	0	0
WITZENBERG	4	0	52	15	2
SUNSWEET	3	1	32	20	5
AMBERCREST®	0	23	34	1	1
EARLIGOLD	0	38	14	0	0
FAIRTIME	1	0	20	10	18
CEDERBERG	3	6	35	5	0
SAN PEDRO	0	0	1	1	40
NOVADONNA	0	5	13	7	12
EXCELLENCE	0	0	23	6	8
SUNCREST	0	0	8	10	17
EARLIGRANDE	0	0	10	4	20
SPRING PRINCESS	3	1	28	0	0
SUMMERGOLD	0	3	26	0	0
JIM DANDY	0	3	25	0	0
OTHER DESSERT PEACHES	23	132	275	46	124
TOTAL	40	247	762	144	337
% OF TOTAL AREA (HA)	3%	16%	50%	9%	22%

SOURCE: HORTGRO TREE CENSUS, 2017

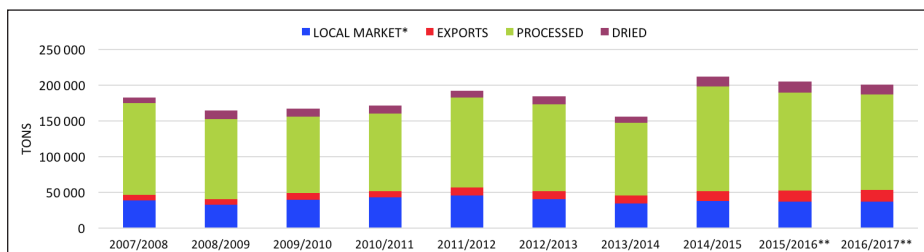
CLING PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
KEISIE	78	63	474	465	252
SANDVLIET	91	103	238	152	199
KAKAMAS	7	25	237	118	293
CASCADE	107	164	219	0	0
OOM SAREL	14	36	83	41	211
WESTERN SUN	0	0	221	130	14
SUPREME	10	17	268	4	1
PROFESSOR NEETHLING	0	0	1	8	250
FANTASY	8	27	85	0	0
AUTUMN CRUNCH	39	36	37	0	0
PROFESSOR MALHERBE	2	3	15	9	80
GOLDEN PRIDE	17	39	42	1	0
BONNIGOLD	1	2	42	4	38
GOUDMYN	0	1	22	2	49
WOLTEMADE	0	0	3	5	62
CATHERINA	0	0	4	2	34
OTHER CLING PEACHES	10	2	83	2	41
TOTAL	385	518	2 073	944	1 524
% OF TOTAL AREA (HA)	7%	10%	38%	17%	28%

SOURCE: HORTGRO TREE CENSUS, 2017

CROP DISTRIBUTION: PEACHES & NECTARINES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2007/2008	182 784	38 952	7 416	128 045	8 372	-
2008/2009	164 286	32 673	7 359	112 487	11 767	-10%
2009/2010	167 353	39 352	9 350	106 773	11 878	2%
2010/2011	171 104	42 627	8 815	108 912	10 750	2%
2011/2012	191 673	45 585	11 388	125 706	8 994	12%
2012/2013	184 051	40 675	11 209	121 539	10 628	-4%
2013/2014	155 864	33 938	11 301	102 347	8 278	-15%
2014/2015	211 603	37 280	14 314	146 148	13 861	36%
2015/2016**	204 890	36 615	15 582	137 733	14 961	-3%
2016/2017**	200 315	37 206	15 730	134 368	13 011	-2%
AVERAGE CROP DISTRIBUTION (%)		21%	6%	67%	6%	



SOURCE: DAFF/PPECB, 2017

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: PEACHES & NECTARINES

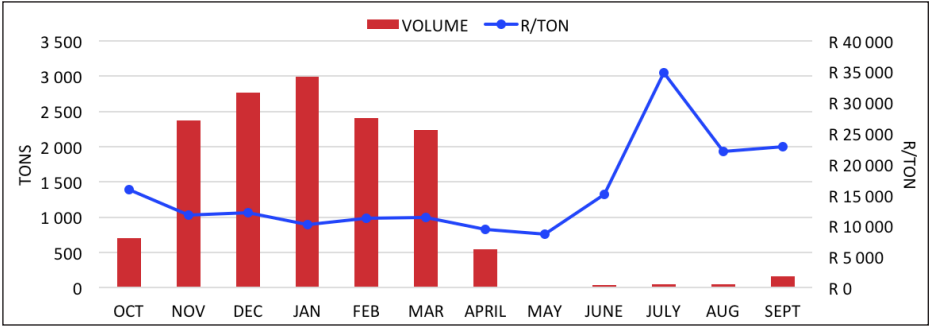
YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2007/2008	5 234	10 188	1 429	23 773	279 439	486 152	-
2008/2009	6 362	12 696	1 767	37 891	301 316	538 015	11%
2009/2010	6 005	13 856	1 480	37 244	365 874	561 108	4%
2010/2011	6 692	14 201	1 575	28 715	410 424	610 725	9%
2011/2012	6 941	15 314	1 920	24 852	484 991	751 172	23%
2012/2013	8 027	16 743	2 205	28 274	507 905	804 169	7%
2013/2014	9 396	19 403	2 653	32 884	524 138	828 581	3%
2014/2015	9 977	20 464	3 133	71 781	664 856	1 194 507	44%
2015/2016**	11 107	25 444	3 687	73 169	803 155	1 384 147	16%
2016/2017**	11 250	23 886	3 123	58 409	794 312	1 272 301	-8%

SOURCE: DAFF, 2017

*Sales on major local fresh produce markets

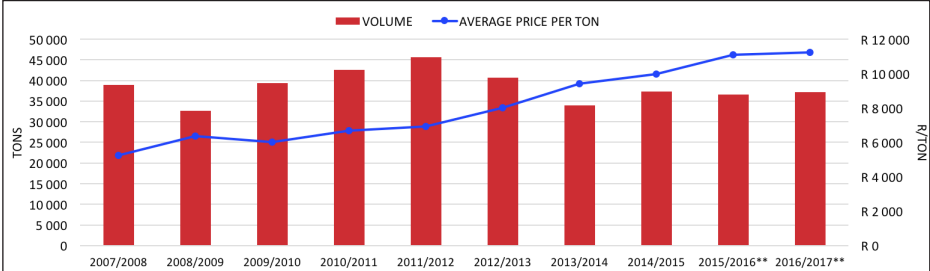
**Last 2 seasons subject to possible adjustments

LOCAL MARKET SALES 2016/2017: PEACHES



SOURCE: DAFF, 2017
Changes in historic information due to upgrading of reporing systems and databases to improve accuracy of information

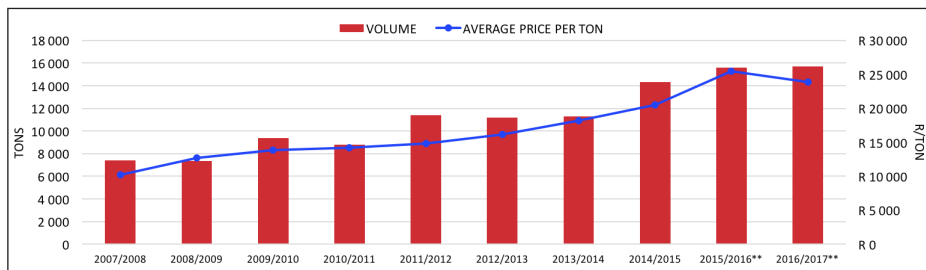
LOCAL MARKET HISTORICAL SALES: PEACHES & NECTARINES



SOURCE: DAFF, 2017

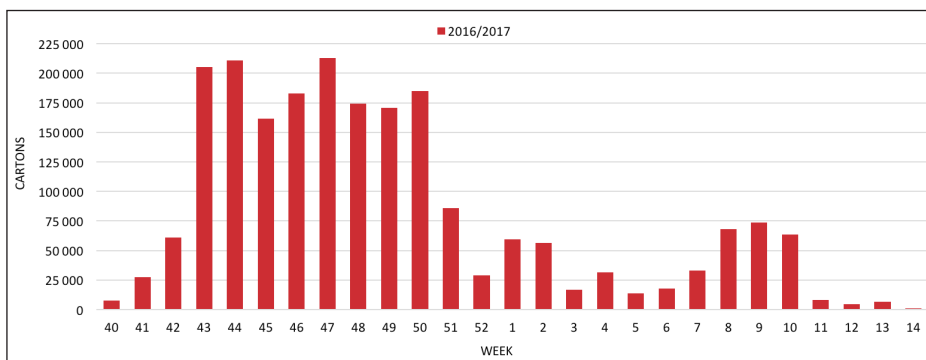


EXPORT HISTORICAL SALES: PEACHES & NECTARINES



SOURCE: DAFF; PPECB, 2017

PASSED FOR EXPORT PER WEEK: PEACHES

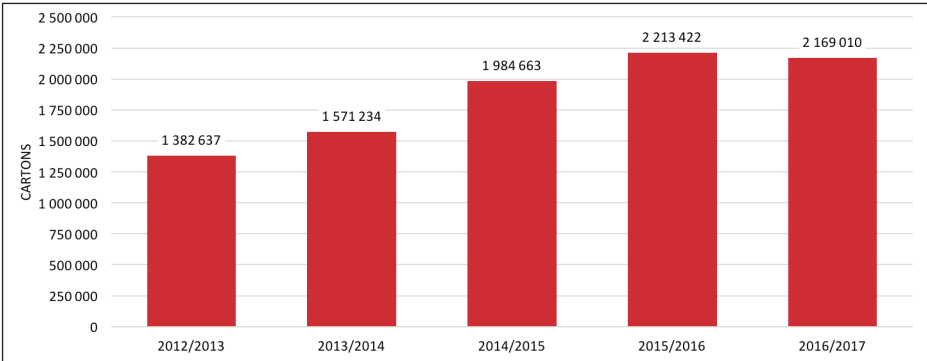


SOURCE: PPECB, 2017

* 2.5 kg equivalent cartons

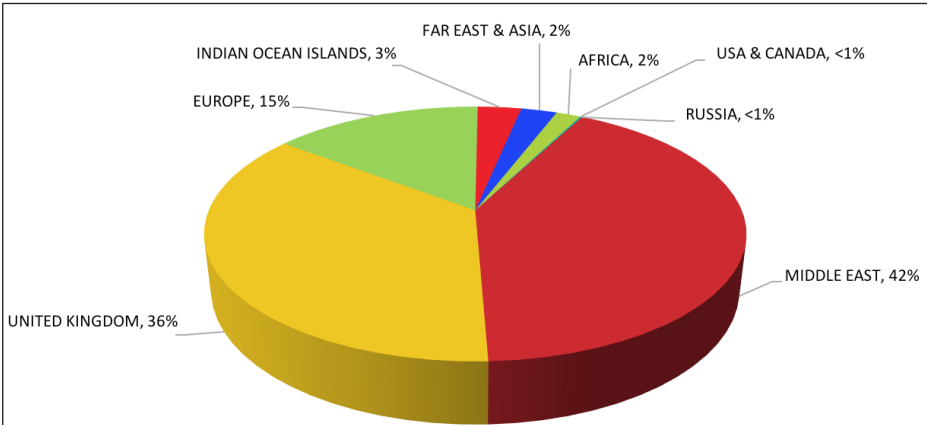


PEACHES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2017
 * 2.5 kg equivalent cartons

PEACH EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2017

CARTONS PASSED FOR EXPORT PER CULTIVAR: PEACHES

CULTIVAR	2013/2014	2014/2015	2015/2016	2016/2017	% CHANGE 16/17 VS 15/16
TEMPTATION	88 575	166 558	241 891	278 804	15%
AMBERCREST®	104 850	156 184	213 491	226 328	6%
TRANSVALIA	335 512	277 216	284 324	188 995	-34%
FAIRTIME	115 306	101 400	126 125	156 505	24%
JIM DANDY	110 041	141 004	153 409	125 046	-18%
BRITTANEY LANE	75 301	93 351	146 679	120 579	-18%
SPRING PRINCESS	21 581	96 454	73 898	108 671	47%
MAJESTIC DELIGHT	27 213	61 880	67 812	81 882	21%
RICH LADY	102 917	137 811	128 923	74 942	-42%
EARLIBLUSH	20 735	17 399	33 495	74 021	121%
SUMMERTIME	25 721	54 626	84 781	48 382	-43%
SCARLET RICH	29 520	49 395	49 176	46 214	-6%
EXCELLENCE	38 410	59 925	26 452	37 285	41%
DECEMBER PRINCESS	23 462	24 388	25 748	36 872	43%
NOVADONNA	51 623	42 155	30 137	33 567	11%
BURPEACH 13	0	0	18 413	30 457	65%
SUMMER ZEE	24 626	38 380	29 367	29 870	2%
SNOW ANGEL	5 204	21 466	19 577	29 313	50%
JULIEPRETTY	10 474	22 794	32 691	25 551	-22%
EARLIRICH	20 021	27 845	22 809	23 601	3%
JULIENICE	22 821	32 491	34 822	22 190	-36%
CRIMSON DELIGHT	9 452	25 461	18 853	21 007	11%
SAN PEDRO	43 157	50 346	31 602	20 751	-34%
SNOWCREST	23 671	15 900	16 193	20 712	28%
SNOW PRINCESS	7 935	8 874	28 125	19 014	-32%
IVORY DUCHESS	0	0	8 346	17 651	111%
STARPEACH2	1 318	8 198	16 632	16 990	2%
HONEY BLUSH	11 364	11 199	7 432	15 229	105%
EARLIGRANDE	24 699	30 590	14 126	13 762	-3%
ALPINE DELIGHT	0	0	5 734	12 468	117%
OTHER	195 725	211 373	222 359	212 349	-5%
TOTAL	1 571 234	1 984 663	2 213 422	2 169 010	-2%
% CHANGE (YEAR-ON-YEAR)		26%	12%	-2%	

SOURCE: PPECB, 2017

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

2.5 Kg equivalent cartons

NECTARINES PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	1 429 739	864
WOLSELEY / TULBAGH	321 976	236
PAARL	256 961	208
KLEIN KAROO	241 546	193
NORTHERN PROVINCE	145 035	165
PIKETBERG	97 138	84
WORCESTER	86 723	65
VILLIERSDORP / VYEBOOM	64 656	51
STELLENBOSCH	70 366	48
LANGKLOOF WEST	60 371	41
LANGKLOOF EAST	37 741	32
NORTH WEST	41 415	28
MPUMALANGA	16 412	20
FRANSCHHOEK	19 972	18
EASTERN CAPE	6 900	11
GROENLAND	10 242	9
FREE STATE	3 883	7
NAMAKWALAND	11 284	6
ORANGE RIVER	5 770	5
SOUTHERN CAPE	1 225	1
TOTAL	2 929 355	2 092

SOURCE: HORTGRO TREE CENSUS, 2017

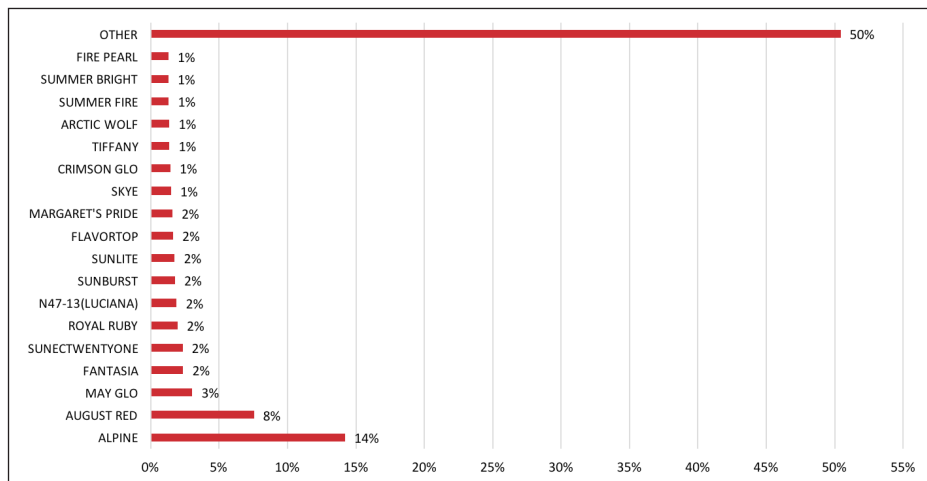


AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2012	2013	2014	2015	2016	2017
ALPINE	334	324	327	309	293	297
AUGUST RED	117	124	123	125	132	158
MAY GLO	104	92	85	74	70	64
FANTASIA	55	55	53	53	53	49
SUNECTWENTYONE	26	31	33	35	45	49
ROYAL RUBY	0	0	0	5	19	41
N47-13(LUCIANA)	2	8	8	15	25	39
SUNBURST	36	36	35	35	35	37
SUNLITE	54	46	44	44	42	36
FLAVORTOP	41	43	43	38	37	34
MARGARET'S PRIDE	60	60	57	53	44	33
SKYE	30	32	32	32	33	31
CRIMSON GLO	41	51	49	40	39	30
TIFFANY	0	0	0	3	17	28
ARCTIC WOLF	0	0	3	14	17	28
SUMMER FIRE	20	27	27	24	28	28
SUMMER BRIGHT	29	33	32	29	29	27
FIRE PEARL	23	29	29	27	28	27
OTHER	1 168	1 250	1 247	1 189	1 145	1 055
TOTAL	2 140	2 239	2 228	2 145	2 131	2 092
% CHANGE (YEAR-ON-YEAR)		5%	-1%	-4%	-1%	-2%

SOURCE: HORTGRO TREE CENSUS, 2017

CONTRIBUTION TO TOTAL NECTARINE AREA PER CULTIVAR



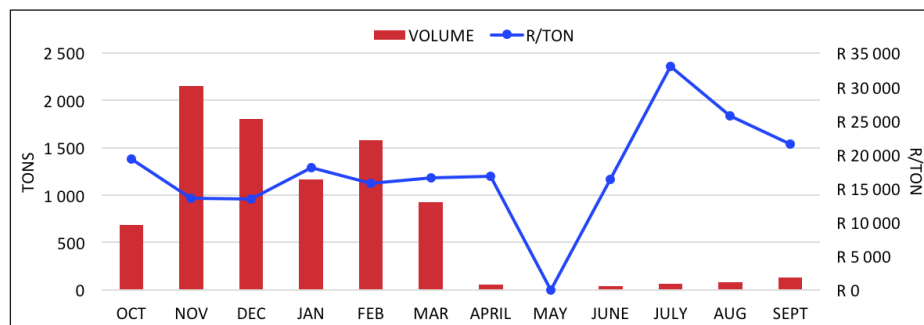
SOURCE: HORTGRO TREE CENSUS, 2017

NECTARINE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
ALPINE	15	10	91	148	33
AUGUST RED	23	15	90	6	24
MAY GLO	0	0	8	29	26
FANTASIA	0	3	3	1	43
SUNECTWENTYONE	6	8	35	0	0
ROYAL RUBY	16	14	11	0	0
N47-13(LUCIANA)	17	13	9	0	0
SUNBURST	0	1	37	0	0
SUNLITE	0	0	4	1	31
FLAVORTOP	0	0	8	0	26
MARGARET'S PRIDE	0	0	9	5	19
SKYE	0	7	24	0	0
CRIMSON GLO	0	0	30	0	0
TIFFANY	16	12	0	0	0
ARCTIC WOLF	8	19	1	0	0
SUMMER FIRE	5	3	19	0	0
SUMMER BRIGHT	4	3	18	2	1
FIRE PEARL	4	3	20	0	0
SEPTEMBER BRIGHT	3	1	22	0	0
CRIMSON BLAZE	0	0	25	0	0
OTHER	88	146	644	41	85
TOTAL	206	257	1 108	233	288
% OF TOTAL AREA (HA)	10%	12%	53%	11%	14%

SOURCE: HORTGRO TREE CENSUS, 2017

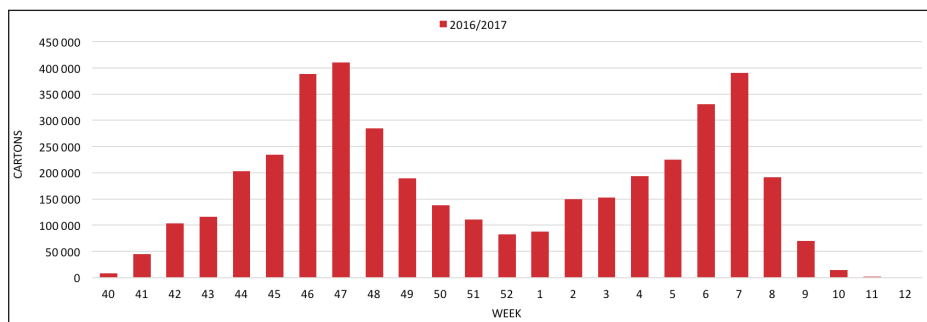
NECTARINE LOCAL MARKET SALES 2016/2017



SOURCE: DAFF, 2017

* 2.5 kg equivalent cartons

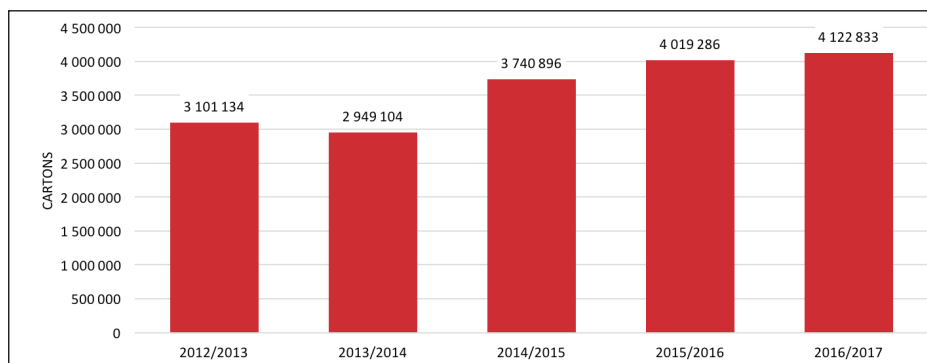
PASSED FOR EXPORT PER WEEK: NECTARINES



SOURCE: PPECB, 2017

* 2.5 kg equivalent cartons

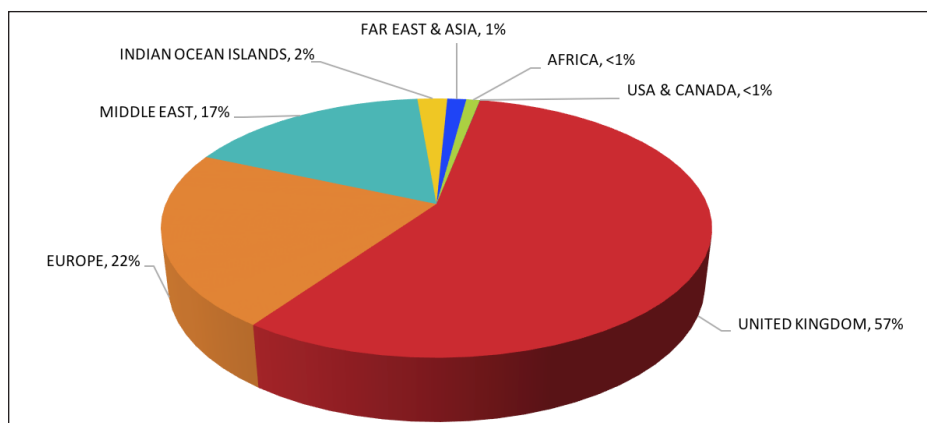
NECTARINE PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2017

* 2.5 kg equivalent cartons

NECTARINE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2017

CARTONS PASSED FOR EXPORT PER CULTIVAR: NECTARINES

CULTIVAR	2013/2014	2014/2015	2015/2016	2016/2017	% CHANGE 16/17 VS 15/16
ALPINE	684 213	900 093	928 947	871 598	-6%
AUGUST RED	523 309	563 556	699 273	693 098	-1%
SUPER STAR ®	62 263	122 238	134 296	167 805	25%
SUNBURST	76 471	82 418	106 284	141 238	33%
SEPTEMBER BRIGHT	83 093	70 930	74 205	91 936	24%
SUMMER BRIGHT	44 013	96 649	90 988	79 070	-13%
SUMMER FIRE	36 788	46 640	37 511	78 478	109%
FANTASIA	27 951	22 658	53 936	75 970	41%
ARCTIC STAR	30 083	73 962	59 794	70 980	19%
AUGUST BRIGHT	33 108	45 277	68 267	66 941	-2%
SKYE	18 271	39 463	40 999	62 346	52%
N47-13(LUCIANA)	44 201	37 678	50 521	58 857	16%
FIRE PEARL	32 873	36 106	58 617	56 843	-3%
RUBY DIAMOND	29 750	71 722	57 152	55 275	-3%
REGAL PEARL	29 183	38 476	64 323	52 095	-19%
MARGARET'S PRIDE	72 668	85 945	57 230	49 530	-13%
RUBY SWEET	27 320	56 438	42 639	46 544	9%
AUTUMN BRIGHT	2 575	17 617	19 289	45 622	137%
CRIMSON GLO	53 393	69 436	49 655	45 266	-9%
SPRING BRIGHT	61 002	60 330	49 194	44 984	-9%
GIANT PEARL	0	3 868	17 874	44 911	151%
STARBORNE	42 291	73 772	32 238	41 635	29%
ZEE GLO	37 284	21 795	28 636	39 723	39%
FLAVELA (N2-36)	30 785	34 340	41 000	38 838	-5%
RED JEWEL	47 353	34 371	33 893	36 956	9%
FIRE SWEET	31 841	18 475	32 196	36 817	14%
DIAMOND ZEE	1 502	16 871	15 766	34 993	122%
SNOW PEARL	0	8 150	25 859	34 916	35%
ROYAL RUBY	18 321	10 757	10 036	34 670	245%
UNICO	41 556	37 924	44 801	32 578	-27%
OTHER	725 644	942 941	993 866	892 324	-10%
TOTAL	2 949 104	3 740 896	4 019 286	4 122 833	3%
% CHANGE (YEAR-ON-YEAR)		27%	7%	3%	

SOURCE: PPECB, 2017

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

* 2.5 Kg equivalent cartons



PLUM PRODUCTION AREAS

DISTRICT	PLUMS		PRUNES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	2 989 329	1 665	16 578	21
PAARL	1 865 481	976	0	0
WOLSELEY / TULBAGH	1 070 727	600	93 163	116
STELLENBOSCH	737 051	403	21	0
FRANSCHHOEK	584 191	337	0	0
CERES	694 795	332	76 428	107
LANGKLOOF EAST	228 067	162	500	1
WORCESTER	226 775	139	2 267	3
VILLIERSDORP / VYEBOOM	241 723	122	0	0
SOUTHERN CAPE	155 957	101	0	0
SOMERSET WEST	268 204	89	0	0
PIKETBERG	159 419	81	7 510	3
GROENLAND	151 232	79	0	0
LANGKLOOF WEST	99 633	68	0	0
NORTHERN PROVINCE	44 366	32	0	0
ORANGE RIVER	34 658	25	1 441	0
CAPE TOWN	23 780	16	0	0
EASTERN CAPE	10 858	10	3 000	4
MPUMALANGA	6 266	5	0	0
FREE STATE	1 750	3	1 040	3
NORTH WEST	4 456	2	0	0
TOTAL	9 598 718	5 248	201 948	258

SOURCE: HORTGRO TREE CENSUS, 2017

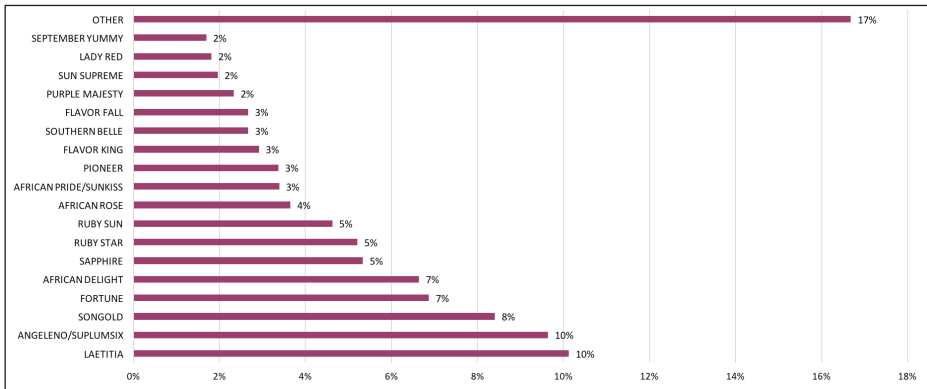
AREA PLANTED PER CULTIVAR (HECTARES)

PLUMS	2012	2013	2014	2015	2016	2017
LAETITIA	603	597	597	610	578	531
ANGELENO/SUPLUMSIX	309	329	350	390	441	506
SONGOLD	576	548	541	532	499	441
FORTUNE	257	267	281	312	322	361
AFRICAN DELIGHT	329	335	336	339	339	349
SAPPHIRE	386	364	357	353	328	280
RUBY STAR	97	120	139	197	224	273
RUBY SUN	0	19	35	67	106	243
AFRICAN ROSE	150	168	175	182	186	192
AFRICAN PRIDE/SUNKISS	242	242	243	227	206	178
PIONEER	305	281	269	243	212	177
FLAVOR KING	188	175	173	168	163	153
SOUTHERN BELLE	191	176	177	173	169	140
FLAVOR FALL	86	88	93	113	112	140
PURPLE MAJESTY	125	130	135	132	134	123
SUN SUPREME	117	112	112	108	102	103
LADY RED	120	111	107	103	99	95
SEPTEMBER YUMMY	22	39	44	50	68	89
OTHER	711	792	834	802	805	875
TOTAL	4 814	4 895	5 000	5 100	5 093	5 248
% CHANGE (YEAR-ON-YEAR)		2%	2%	2%	0%	3%

SOURCE: HORTGRO TREE CENSUS, 2017



CONTRIBUTION TO TOTAL PLUM AREA PER CULTIVAR



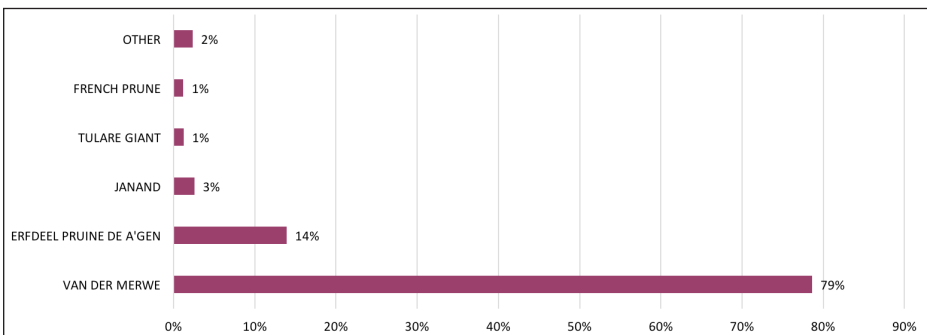
SOURCE: HORTGRO TREE CENSUS, 2017

AREA PLANTED PER CULTIVAR (HECTARES)

PRUNES	2012	2013	2014	2015	2016	2017
VAN DER MERWE	211	197	199	200	200	203
ERFDEEL PRUINE DE A'GEN	71	53	51	43	38	36
JANAND	5	6	7	7	7	7
TULARE GIANT	3	3	3	3	3	3
FRENCH PRUNE	10	10	10	10	10	3
OTHER	7	6	6	6	6	6
TOTAL	307	276	276	269	264	258
% CHANGE (YEAR-ON-YEAR)		-10%	0%	-3%	-2%	-2%

SOURCE: HORTGRO TREE CENSUS, 2017

CONTRIBUTION TO TOTAL PRUNE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2017

PLUM ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
LAETITIA	20	54	139	56	262
ANGELENO/SUPLUMSIX	103	122	112	29	139
SONGOLD	3	27	87	32	292
FORTUNE	40	80	134	86	20
AFRICAN DELIGHT	19	14	308	6	1
SAPPHIRE	3	17	90	49	121
RUBY STAR	53	125	90	5	1
RUBY SUN	161	76	7	0	0
AFRICAN ROSE	1	32	158	0	0
AFRICAN PRIDE/SUNKISS	4	8	125	21	19
PIONEER	0	2	51	53	71
FLAVOR KING	12	4	87	30	21
SOUTHERN BELLE	4	5	67	52	13
FLAVOR FALL	25	14	99	0	1
PURPLE MAJESTY	1	9	110	2	0
SUN SUPREME	4	1	94	0	3
LADY RED	0	1	54	17	24
SEPTEMBER YUMMY	27	30	33	0	0
LARRY ANNE	13	17	30	4	23
SOUVENIR	2	2	9	15	44
OTHER	179	177	235	20	106
TOTAL	675	817	2 119	476	1 161
% OF TOTAL AREA (HA)	13%	16%	40%	9%	22%

SOURCE: HORTGRO TREE CENSUS, 2017

PRUNE ORCHARD AGE DISTRIBUTION (HECTARES)

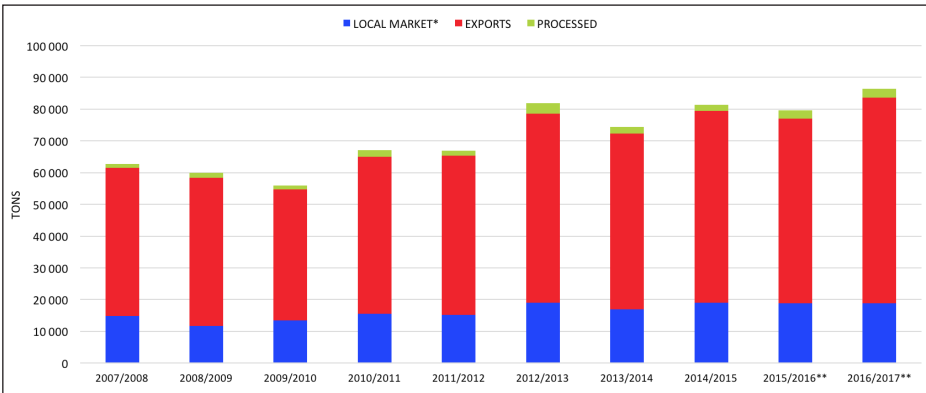
CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
VAN DER MERWE	11	10	61	15	107
ERFDEEL PRUNE DE A'GEN	0	2	6	1	27
JANAND	0	2	0	3	1
TULARE GIANT	0	0	3	0	0
FRENCH PRUNE	0	0	0	0	3
OTHER	0	0	0	3	3
TOTAL	11	14	70	22	141
% OF TOTAL AREA (HA)	4%	6%	27%	9%	54%

SOURCE: HORTGRO TREE CENSUS, 2017

CROP DISTRIBUTION: PLUMS



YEAR OCT - SEPT	PLUMS					PRUNES	
	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION	TOTAL PRODUCTION	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	%	(TON)	%
2007/2008	62 720	14 875	46 639	1 206	-	3 980	-
2008/2009	59 961	11 710	46 713	1 538	-4%	4 120	4%
2009/2010	56 009	13 441	41 353	1 215	-7%	3 795	-8%
2010/2011	67 086	15 600	49 331	2 156	20%	3 604	-5%
2011/2012	66 987	15 261	50 014	1 712	0%	3 490	-3%
2012/2013	81 859	18 945	59 593	3 322	22%	3 185	-9%
2013/2014	74 333	17 008	55 286	2 038	-9%	1 832	-42%
2014/2015	81 458	18 970	60 413	2 074	10%	2 234	22%
2015/2016**	79 552	18 936	58 139	2 476	-2%	3 850	72%
2016/2017**	86 476	18 819	64 833	2 824	9%	2 491	-35%
AVERAGE CROP DISTRIBUTION (%)		23%	74%	3%			



SOURCE: DAFF; PPECB, 2017

* Market sales & direct sales to supermarkets

** Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information.

HISTORICAL PRICE TRENDS: PLUMS

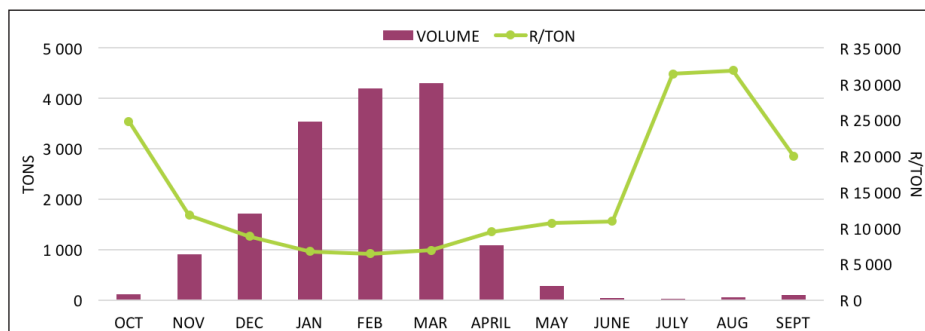
YEAR OCT - SEPT	PLUMS						PRUNES			
	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION	GROSS VALUE PRUNES DRIED	GROSS VALUE PRUNES FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	%	(R1,000)	(R1,000)	(R1,000)	%
2007/2008	3 072	6 243	150	336 876	336 876	-	16 019	2 834	18 853	-
2008/2009	3 929	7 739	375	407 538	407 538	21%	18 877	3 451	22 329	18%
2009/2010	3 852	8 112	203	387 238	387 238	-5%	15 899	4 844	20 743	-7%
2010/2011	4 081	9 710	293	542 638	542 638	40%	10 685	7 556	18 242	-12%
2011/2012	4 415	9 177	275	526 375	526 375	-3%	11 002	5 650	16 652	-9%
2012/2013	4 236	9 745	317	660 980	660 980	26%	9 992	7 611	17 603	6%
2013/2014	4 998	14 137	310	866 616	866 616	31%	6 566	7 473	14 038	-20%
2014/2015	5 539	13 867	319	942 789	942 789	9%	17 031	5 643	22 673	62%
2015/2016**	6 556	18 937	624	1 225 109	1 225 109	30%	29 705	7 275	36 979	63%
2016/2017**	6 611	15 529	500	1 131 227	1 131 227	-8%	21 807	8 094	29 902	-19%

SOURCE: DAFF, 2017

* Sales on major local fresh produce markets

** Last 2 seasons subject to possible adjustments

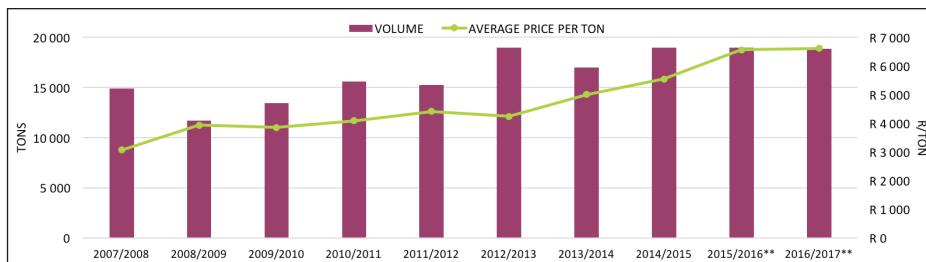
PLUM LOCAL MARKET SALES 2016/2017



SOURCE: DAFF, 2017

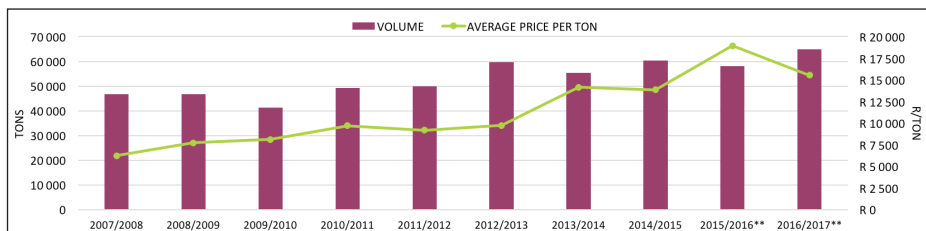
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

PLUM LOCAL MARKET HISTORICAL SALES



SOURCE: DAFF, 2017

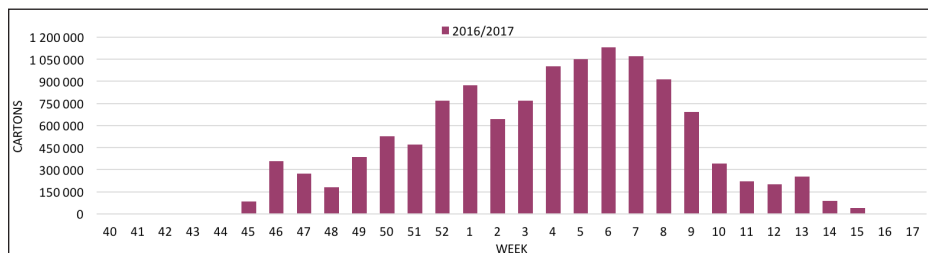
PLUM EXPORTS HISTORICAL SALES



SOURCE: DAFF, 2017



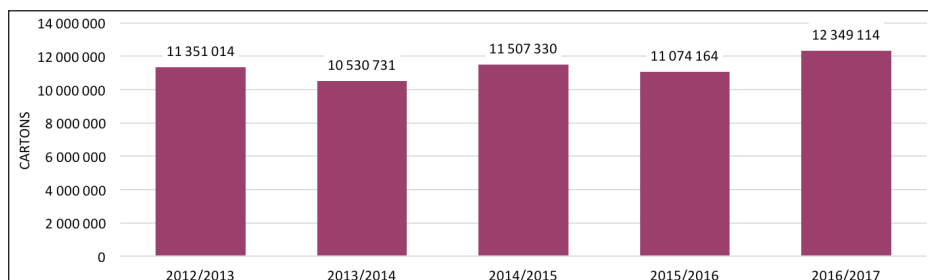
PLUMS PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2017

* 5.25 kg equivalent cartons

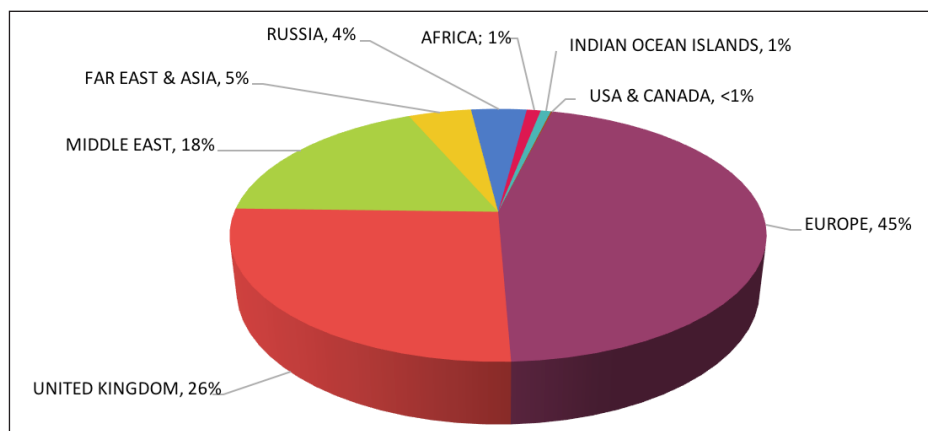
PLUMS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2017

* 5.25 kg equivalents cartons

PLUM EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2017

CARTONS PASSED FOR EXPORT PER CULTIVAR: PLUMS

CULTIVAR	2013/2014	2014/2015	2015/2016	2016/2017	% CHANGE 16/17 VS 15/16
LAETITIA	1 881 125	1 815 703	1 712 828	1 536 788	-10%
AFRICAN DELIGHT	697 459	1 171 701	1 044 197	1 468 171	41%
SONGOLD	1 638 719	1 491 808	1 284 050	1 177 695	-8%
ANGELENO/SUPLUMSIX	859 964	710 493	925 174	1 038 852	12%
FORTUNE	793 254	870 880	790 956	982 489	24%
SAPPHIRE	769 174	746 526	575 688	637 241	11%
SOUTHERN BELLE	645 722	654 086	669 401	559 852	-16%
RUBY STAR	107 039	256 283	268 650	532 940	98%
AFRICAN PRIDE/SUNKISS	453 616	564 483	537 398	478 451	-11%
AFRICAN ROSE	326 017	284 950	391 364	469 472	20%
PURPLE MAJESTY	241 706	326 192	338 908	367 159	8%
LARRY ANNE	147 725	213 584	212 867	313 210	47%
FLAVOR FALL	112 081	150 056	238 467	293 275	23%
LADY RED	216 332	299 215	293 399	287 303	-2%
FLAVOR KING	290 439	352 893	294 656	285 222	-3%
SUN SUPREME	213 380	282 095	199 890	261 917	31%
PIONEER	402 010	429 769	286 733	249 395	-13%
BLACK PEARL	81 068	89 009	155 212	196 192	26%
SOUVENIR	166 961	143 624	172 878	167 504	-3%
BLACK DIAMOND/SUPLUMELEVEN	87 856	130 675	133 890	159 224	19%
RUBY SUN	0	15 522	59 616	119 592	101%
SUN BREEZE	0	0	87 265	115 618	32%
SUPLUMTWENTYFIVE/BLACK GIANT®	45 998	64 939	52 796	72 733	38%
SEPTEMBER YUMMY	56 894	62 049	27 355	67 572	147%
SUGAR PRUNE	5 535	16 526	26 945	44 129	64%
AFRIGOLD	0	0	0	42 905	0%
SUPLUMFORTYONE	747	4 692	16 206	41 298	155%
AUGUST YUMMY	20 371	28 214	28 181	37 312	32%
RUBY CRUNCH	0	0	7 682	35 266	359%
RUBY RED	42 807	67 343	45 478	34 347	-24%
MIDNIGHT	2 907	1 998	3 865	30 565	691%
OTHER	223 825	262 020	192 170	245 424	28%
TOTAL	10 530 731	11 507 330	11 074 164	12 349 114	12%
% CHANGE (YEAR-ON-YEAR)		9%	-4%	12%	

SOURCE: PPECB, 2017

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

* 5.25 Kg equivalent cartons

CHERRY PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	HECTARES
CERES	176 572	139
FREE STATE	35 720	84
WORCESTER	43 242	37
NORTH WEST	23 316	24
MPUMALANGA	17 114	14
GROENLAND	2 069	1
PAARL	20	<1
TOTAL	298 053	299

SOURCE: HORTGRO TREE CENSUS, 2017

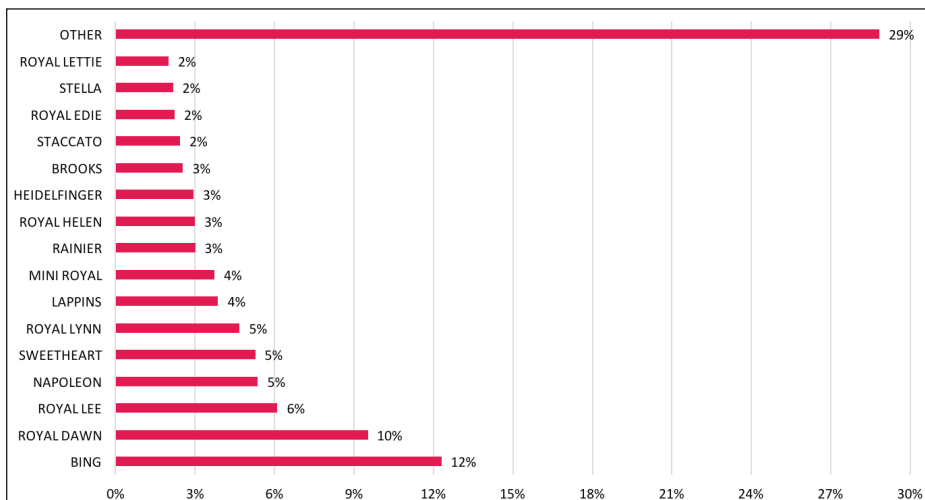
CHERRY AREA PLANTED PER CULTIVAR (HECTARES)

PLUMS	2012	2013	2014	2015	2016	2017
BING	37	35	34	38	35	37
ROYAL DAWN	19	21	20	19	21	28
ROYAL LEE	7	7	7	16	18	18
NAPOLEON	1	1	1	16	16	16
SWEETHEART	14	14	12	12	12	16
ROYAL LYNN	0	0	0	5	8	14
LAPPINS	9	9	8	9	11	12
MINI ROYAL	9	11	11	11	15	11
RAINIER	3	1	1	9	9	9
ROYAL HELEN	0	0	3	5	8	9
HEIDELFINGER	1	1	1	8	9	9
BROOKS	0	0	0	1	3	8
STACCATO	0	0	0	3	5	7
ROYAL EDIE	0	0	2	3	6	7
STELLA	9	9	9	8	7	6
ROYAL LETTIE	0	0	0	2	4	6
OTHER	77	57	79	72	76	86
TOTAL	185	166	188	237	262	299
% CHANGE (YEAR-ON-YEAR)		-11%	13%	26%	11%	14%

SOURCE: HORTGRO TREE CENSUS, 2017



CONTRIBUTION TO TOTAL CHERRY AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2017

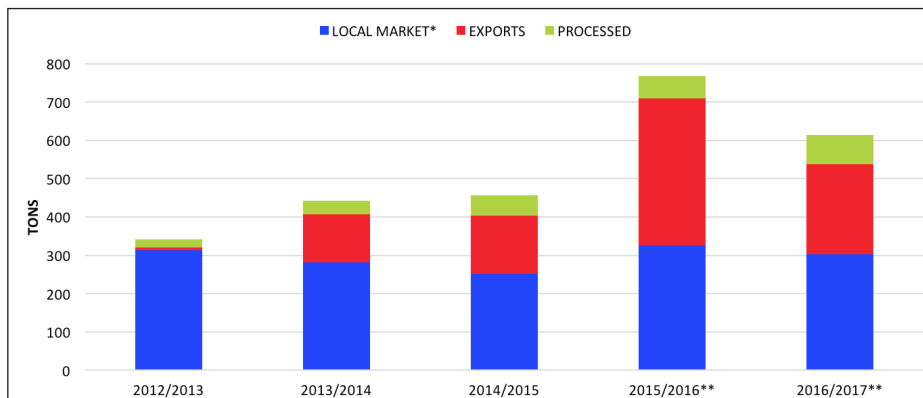
CHERRY ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-2 YRS	3-5 YRS	6-15 YRS	16-18 YRS	18+ YEARS
BING	0	1	21	4	12
ROYAL DAWN	7	3	18	0	0
ROYAL LEE	3	0	15	0	0
NAPOLEON	0	0	0	0	16
SWEETHEART	1	1	14	0	0
ROYAL LYNN	7	7	0	0	0
LAPPINS	1	2	7	1	0
MINNIE ROYAL	0	0	11	0	0
RAINIER	0	0	1	1	6
ROYAL HELEN	3	6	0	0	0
HEIDELFINGER	0	1	0	0	7
BROOKS	6	1	0	0	0
STACCATO	3	0	5	0	0
ROYAL EDIE	4	3	0	0	0
STELLA	0	0	6	0	1
OTHER	21	10	26	0	35
TOTAL	56	34	125	7	77
% OF TOTAL	19%	11%	42%	2%	26%

SOURCE: HORTGRO TREE CENSUS, 2017

CROP DISTRIBUTION: CHERRIES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	%
2012/2013	341	313	7	21	
2013/2014	442	281	127	34	30%
2014/2015	456	251	153	52	3%
2015/2016**	767	326	384	57	68%
2016/2017**	613	302	235	76	-21%
AVERAGE CROP DISTRIBUTION (%)		56%	35%	9%	



SOURCE: DAFF/PPECB, 2017

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: CHERRIES

YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	%
2012/2013	28 823	46 216	9 800	9 394	9 345	-
2013/2014	34 407	53 508	11 553	10 959	16 459	76%
2014/2015	44 455	17 443	8 405	11 732	13 827	-16%
2015/2016**	41 863	34 724	8 300	14 121	26 969	95%
2016/2017**	52 418	18 261	7 900	20 128	20 127	-25%

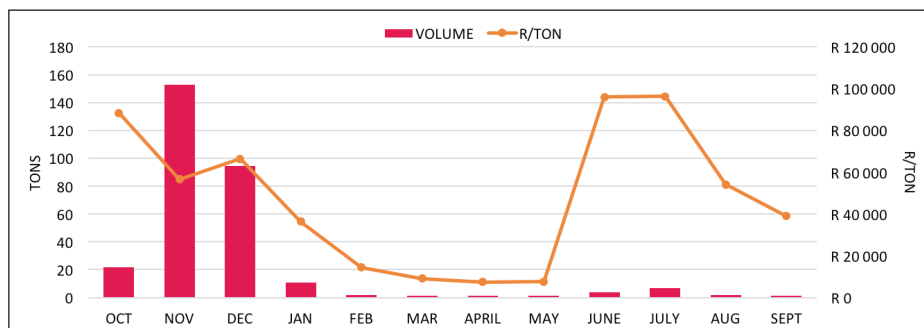
SOURCE: DAFF, 2017

* Sales on major local fresh produce markets

** Last 2 seasons subject to possible adjustments



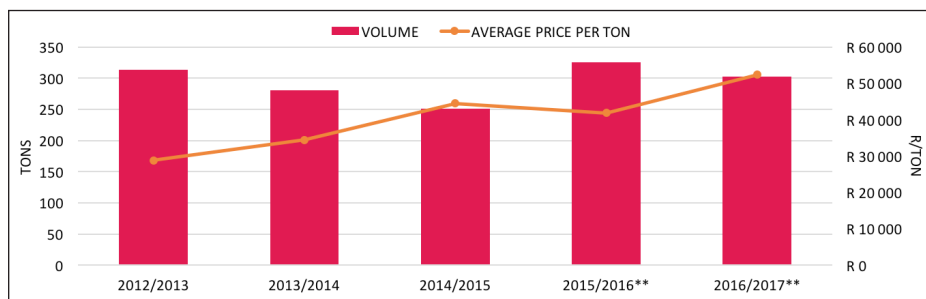
CHERRIES LOCAL MARKET SALES 2016/2017



SOURCE: DAFF, 2017

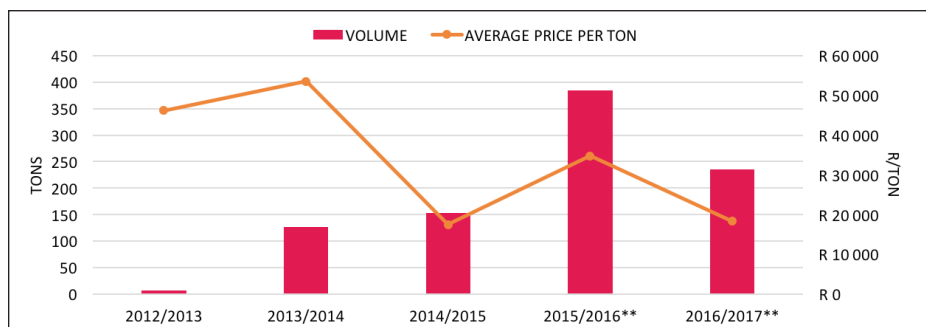
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

CHERRIES LOCAL MARKET HISTORICAL SALES



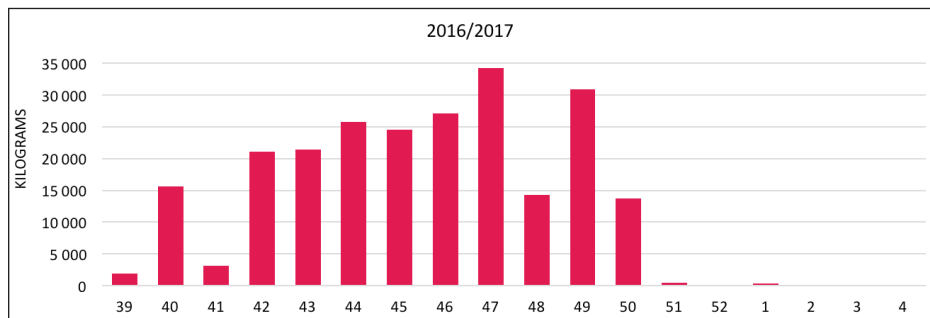
SOURCE: DAFF, 2017

CHERRIES EXPORT HISTORICAL SALES



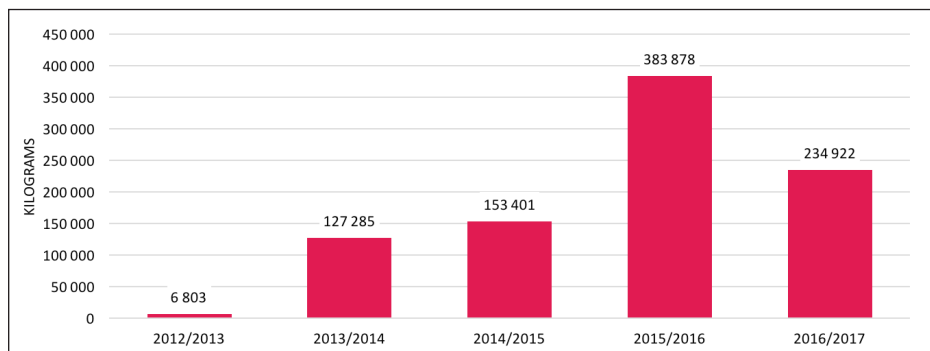
SOURCE: DAFF, 2017

CHERRIES PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2017

CHERRIES PASSED FOR EXPORT PER SEASON

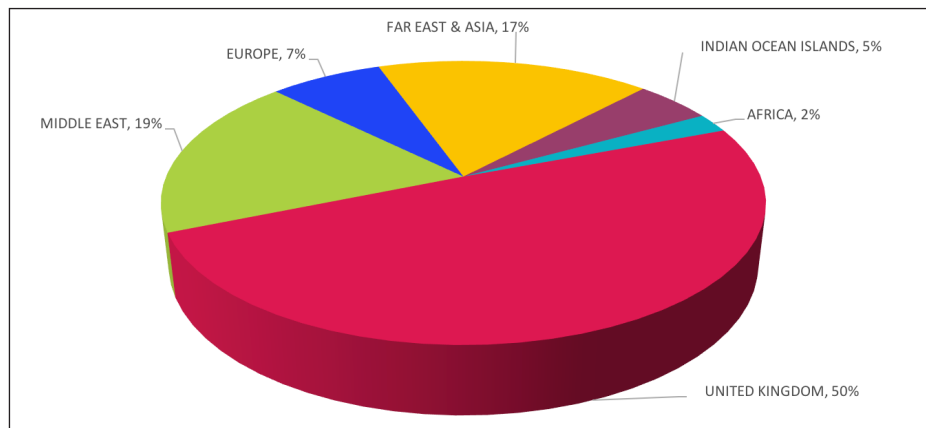


SOURCE: PPECB, 2017





CHERRIES EXPORTS PER MARKET SEGMENT



SOURCE: PPECB, 2017

CHERRIES: KILOGRAMS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2012/2013	2013/2014	2014/2015	2015/2016	2016/2017	% CHANGE 16/17 VS 15/16
MINNIE ROYAL	0	11 449	51 839	29 055	50 210	73%
ROYAL DAWN	0	34 167	11 615	132 280	34 165	-74%
ROYAL LEE	0	4 780	8 670	10 235	33 153	224%
BING	6 328	37 516	30 004	77 730	29 463	-62%
LAPPINS	250	3 320	6 473	44 180	19 245	-56%
GIANT HEIDELFINGER	0	7 100	19 784	29 810	19 032	-36%
VISTA	0	5 056	4 700	5 215	12 065	131%
BLACK TARTARIAN	0	1 200	375	0	10 824	0%
SWEETHEART	0	2 085	50	23 045	7 435	-68%
ROYAL LYNN	0	610	1 420	1 960	4 055	107%
VAN	0	0	4 064	15 565	3 290	-79%
BROOKS	0	0	2 345	11 553	2 025	-82%
OTHER	225	20 002	12 063	3 250	9 960	206%
TOTAL KILOGRAMS	6 803	127 285	153 401	383 878	234 922	-39%
% CHANGE (YEAR-ON-YEAR)		1771%	21%	150%	-39%	

SOURCE: PPECB, 2017

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy

DRIED GRAPES

1066

PRODUCERS



75%

of Production
Exported



TURNOVER

R1,27 Bn



57%

EU & Russia Largest
Export Market





AREA PLANTED PER CULTIVAR PER REGION (2017): DRIED GRAPE REGIONS

CULTIVAR	ORANGE RIVER	NAMAQUALAND
THOMPSON SEEDLESS / SULTANA	5 894	200
MERBEIN SEEDLESS	3 348	243
PRIME	1 271	16
SUGRAONE	1 027	44
FLAME SEEDLESS	923	57
CRIMSON SEEDLESS	250	199
CURRENTS	7	549
REGAL SEEDLESS	117	21
SUNRED SEEDLESS	2	12
SELMA PETE	92	26
OTHER	1 722	565
TOTAL	14 654	1 932

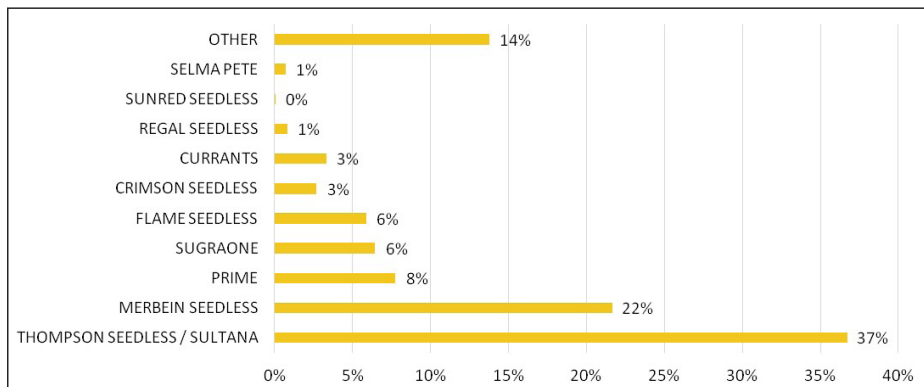
SOURCE: HORTGRO TREE CENSUS, 2017; OWK, 2017

AREA PLANTED PER CULTIVAR

CULTIVAR	2012	2013	2014	2015	2016	2017
THOMPSON SEEDLESS / SULTANA	6 093	6 268	6 144	6 135	6 547	6 094
MERBEIN SEEDLESS	2 864	3 136	3 244	3 418	3 492	3 591
PRIME	1 135	1 294	1 322	1 340	1 317	1 288
SUGRAONE	1 151	1 308	1 318	1 191	1 165	1 071
FLAME SEEDLESS	961	1 033	1 029	1 047	1 032	980
CRIMSON SEEDLESS	385	429	456	451	480	449
CURRENTS	386	404	402	400	529	556
REGAL SEEDLESS	127	136	133	135	131	138
SUNRED SEEDLESS	16	15	15	13	13	13
SELMA PETE	0	3	8	16	73	118
OTHER	1 617	1 685	1 911	1 983	2 004	2 287
TOTAL	14 734	15 711	15 982	16 130	16 784	16 586
% CHANGE (YEAR-ON-YEAR)		7%	2%	1%	4%	-1%

SOURCE: HORTGRO TREE CENSUS, 2017; OWK, 2017

CONTRIBUTION TO TOTAL DRY GRAPE AREA



VINEYARD AGE DISTRIBUTION (HECTARES) ORANGE RIVER

CULTIVAR	0 - 3 YRS	4 - 8 YRS	9 - 16 YRS	17+ YEARS
THOMPSON SEEDLESS / SULTANA	93	425	665	4 711
MERBEIN SEEDLESS	194	1 524	571	1 059
PRIME	24	105	562	580
SUGRAONE	5	142	268	612
FLAME SEEDLESS	24	73	380	445
CRIMSON SEEDLESS	10	71	140	30
CURRENTS	0	0	6	1
REGAL SEEDLESS	0	0	12	105
SUNRED SEEDLESS	0	0	0	2
SELMA PETE	78	15	0	0
OTHER	296	534	470	421
TOTAL	725	2 889	3 075	7 966
% OF TOTAL AREA (HA)	5%	20%	21%	54%

SOURCE: HORTGRO TREE CENSUS, 2017

VINEYARD AGE DISTRIBUTION (HECTARES) NAMAQUALAND

CULTIVAR	0 - 3 YRS	4 - 8 YRS	9 - 16 YRS	17+ YEARS
CURRENTS	51	167	175	157
THOMPSON SEEDLESS / SULTANA	35	24	71	71
CRIMSON SEEDLESS	1	59	123	16
FLAME SEEDLESS	9	7	23	18
MERBEIN SEEDLESS	123	99	12	10
SUGRAONE	0	22	17	5
REGAL SEEDLESS	0	2	3	17
PRIME	0	2	6	9
SUNRED SEEDLESS	0	0	0	12
SELMA PETE	26	0	0	0
OTHER	88	203	181	92
TOTAL	332	584	609	407
% OF TOTAL AREA (HA)	17%	30%	32%	21%

SOURCE: HORTGRO TREE CENSUS, 2017

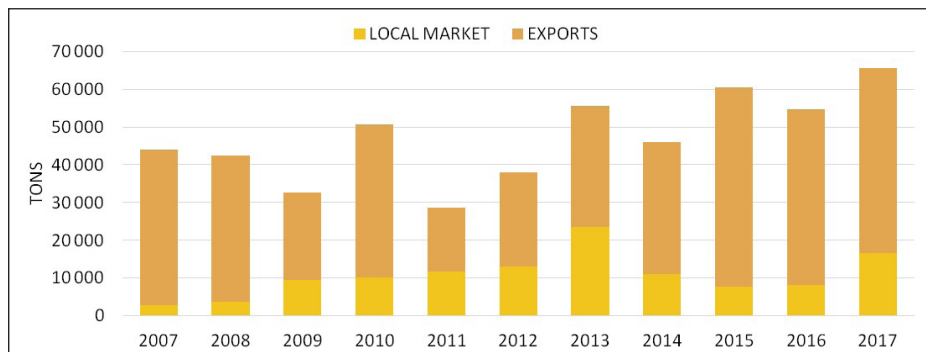
PRODUCTION OF RAISINS (TON)

RAISINS	2010	2011	2012	2013	2014	2015	2016	2017
	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)	(Ton)
SULTANAS	7 269	3 637	4 479	4 978	3 610	5 368	12 237	3 644
GOLDENS	17 734	7 021	15 800	17 382	12 350	20 028	11 593	21 142
THOMPSON SEEDLESS	23 273	15 507	14 788	30 391	27 773	31 502	28 364	36 318
CURRANTS	2 300	2 500	2 820	3 020	2 306	3 625	2 400	4 482
RAISIN MUSCAT	52	35	20	18	12	14	35	7
TOTAL	50 628	28 700	37 907	55 789	46 051	60 537	54 629	65 593
% CHANGE (YEAR-ON-YEAR)	-	-43%	32%	47%	-17%	31%	-10%	20%

SOURCE: DFTS, 2017



RAISIN CROP DISTRIBUTION



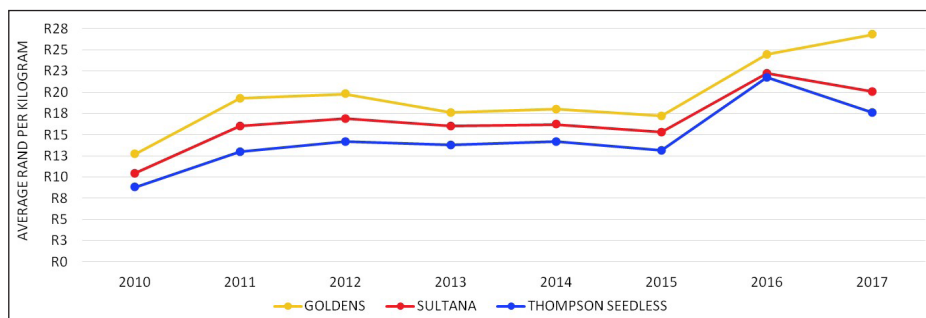
SOURCE: DFTS AND TRADEMAPS, 2018

HISTORICAL PRICE TRENDS: RAISIN PRODUCER PRICES

RAISINS	2010	2011	2012	2013	2014	2015	2016	2017
	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)	(R/Ton)
GOLDENS	12 700	19 300	19 800	17 600	18 000	17 200	24 430	26 800
OR	10 400	16 000	16 900	16 000	16 200	15 300	22 200	20 100
THOMPSON SEEDLESS	8 800	13 000	14 200	13 800	14 150	13 120	21 730	17 600

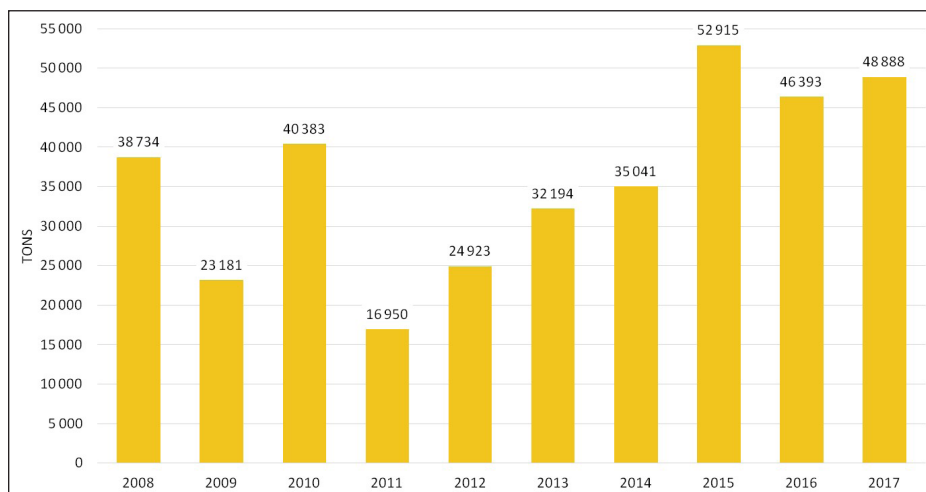
SOURCE: DFTS, 2017

AVERAGE PRODUCER PRICE



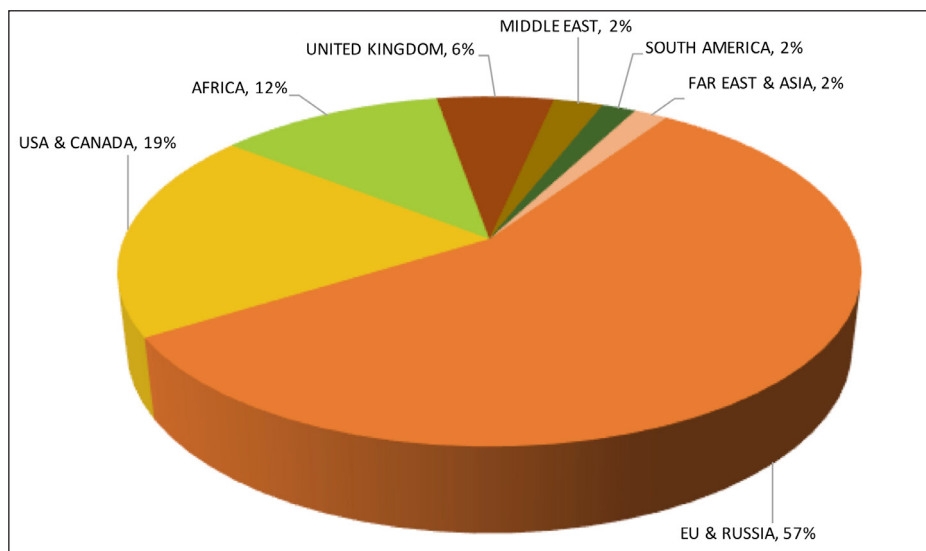
SOURCE: DFTS, 2017

RAISIN EXPORTS PER SEASON



SOURCE: DFTS AND TRADEMAPS, 2018

EXPORTS PER MARKET SEGMENT



SOURCE: TRADEMAPS, 2018

INTERNATIONAL INFORMATION

Chile largest
SH producer

31%



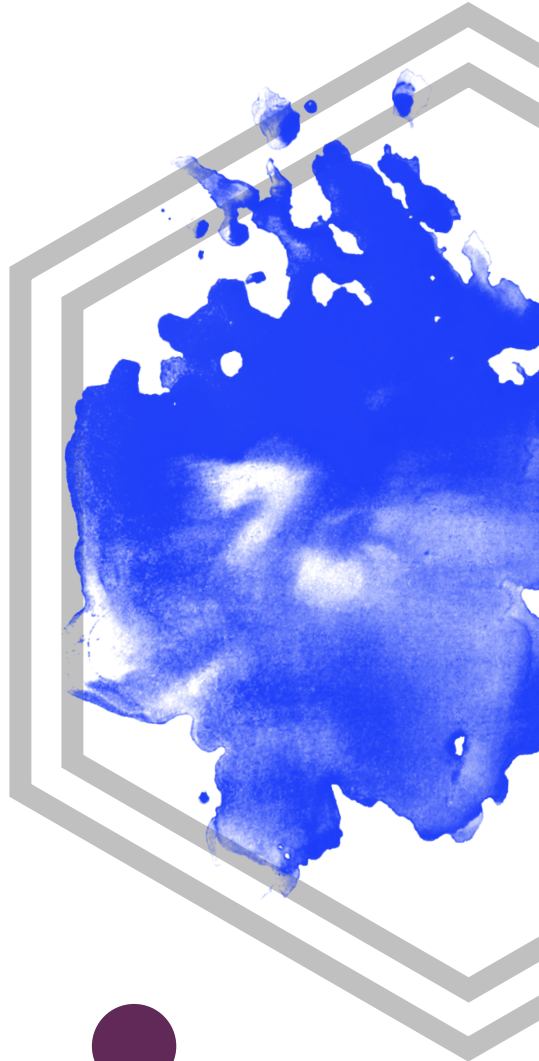
Chile & SA
Main Exporters
from SH
71%
COLLECTIVELY



EU & Russia =
Largest SH Export
Destination
26%



SA Ranked
13th
on international
competitiveness for apples in
2017



WORLD DRIED GRAPE PRODUCTION AND AVAILABILITY, 2017 (TONS)

COUNTRY	SULTANA & THOMPSONS	CROP PLUS CARRY FORWARD STOCKS (SULTANA & THOMPSONS)	GOLDEN SEED-LESS	CROP PLUS CARRY FORWARD STOCKS (GOLDEN SEEDLESS)	CUR-RANTS	CROP PLUS CARRY FORWARD STOCKS (CURRANTS)
NORTHERN HEMISPHERE (NH)						
TURKEY	310 000	330 000	0	0	0	0
USA	216 461	301 577	15 368	20 479	1 921	2 955
CHINA	90 000	90 000	0	0	0	0
IRAN	80 000	80 000	25 000	25 000	0	0
INDIA	140 000	140 000	0	0	0	0
UZBEKISTAN	45 000	45 000	0	0	0	0
GREECE	2 000	2 000	0	0	20 000	20 000
SUB-TOTAL NH (2017)	883 461	988 577	40 368	45 479	21 921	22 955
SUB-TOTAL NH (2016)	1 020 526	860 078	56 738	62 882	1 806	3 232
% CHANGE (Y-O-Y)	-13%	15%	-29%	-28%	1114%	610%
SOUTHERN HEMISPHERE (SH)						
CHILE	50 000	55 000	10 000	10 000	0	0
SOUTH AFRICA	65 000	66 800	14 000	14 000	4 400	4 400
ARGENTINA	25 000	25 000	350	350	0	0
AUSTRALIA	13 000	19 000	0	0	2 100	3 550
SUB-TOTAL NH (2017)	153 000	165 800	24 350	24 350	6 500	7 950
SUB-TOTAL NH (2016)	157 367	124 867	12 400	12 400	4 300	4 500
% CHANGE (Y-O-Y)	-3%	33%	96%	96%	51%	77%
TOTAL PACKED (METRIC TON)	1 036 461	1 154 377	64 718	69 829	28 421	30 905

SOURCE: DFTS, 2017

NORTHERN HEMISPHERE DRIED GRAPE PRODUCTION (TONS)

COUNTRY	SULTANA & THOMPSONS						
	2011	2012	2013	2014	2015	2016	2017
TURKEY	281 774	286 575	242 635	328 000	196 000	313 000	310 000
USA	344 078	248 274	304 938	276 389	291 770	237 526	216 461
IRAN	135 000	135 000	125 000	145 000	140 000	155 000	80 000
INDIA	135 000	125 000	145 000	105 000	140 000	140 000	140 000
CHINA	120 000	150 000	150 000	180 000	120 000	130 000	90 000
UZBEKISTAN	25 000	25 000	25 000	25 000	45 000	45 000	45 000
GREECE	5 000	5 000	5 000	5 000	5 000	0	2 000
TOTAL	1 045 852	974 849	997 573	1 064 389	937 770	1 020 526	883 461
% CHANGE (Y-O-Y)	-	-7%	2%	7%	-12%	9%	-13%

SOURCE: 2017 International Seedless Dried Grape Conference Statistics; DFTS, 2017

COUNTRY	GOLDEN SEEDLESS						
	2011	2012	2013	2014	2015	2016	2017
IRAN	20 000	15 000	40 000	30 000	35 000	40 000	25 000
USA	18 525	15 570	16 791	15 884	15 692	16 738	15 368
INDIA	18 000	25 000	15 000	30 000	15 000	0	0
TOTAL	56 525	55 570	71 791	75 884	65 692	56 738	40 368
% CHANGE (Y-O-Y)	-	-2%	29%	6%	-13%	-14%	-29%

SOURCE: 2017 International Seedless Dried Grape Conference Statistics; DFTS, 2017



COUNTRY	CURRANTS						
	2011	2012	2013	2014	2015	2016	2017
GREECE	22 000	18 000	16 000	22 000	22 000	0	20 000
USA	2 591	2 335	2 507	2 179	2 452	1 806	1 921
TOTAL	24 591	20 335	18 507	24 179	24 452	1 806	21 921
% CHANGE (Y-O-Y)	-	-17%	-9%	31%	1%	-93%	1114%

SOURCE: 2017 International Seedless Dried Grape Conference Statistics; DFTS, 2017

SOUTHERN HEMISPHERE DRIED GRAPE PRODUCTION (TONS)

COUNTRY	SULTANA & THOMPSONS						
	2011	2012	2013	2014	2015	2016	2017
SOUTH AFRICA	19 150	19 200	35 370	46 000	36 800	33 134	65 000
CHILE	62 153	83 000	65 000	55 250	58 000	70 233	50 000
ARGENTINA	40 000	26 000	29 000	27 000	38 000	35 000	25 000
AUSTRALIA	5 200	10 600	14 600	12 250	14 500	19 000	13 000
TOTAL	126 503	138 800	143 970	140 500	147 300	157 367	153 000
% CHANGE (Y-O-Y)	-	10%	4%	-2%	5%	7%	-3%

SOURCE: 2017 International Seedless Dried Grape Conference Statistics; DFTS, 2017

COUNTRY	GOLDEN SEEDLESS						
	2011	2012	2013	2014	2015	2016	2107
SOUTH AFRICA	7 000	15 700	17 400	12 350	20 000	12 400	14 000
CHILE	9 325	8 000	8 000	9 750	5 000	0	10 000
ARGENTINA	500	300	250	250	500	0	350
TOTAL	16 825	24 000	25 650	22 350	25 500	12 400	24 350
% CHANGE (Y-O-Y)	-	43%	7%	-13%	14%	-51%	96%

SOURCE: 2017 International Seedless Dried Grape Conference Statistics; DFTS, 2017

COUNTRY	CURRANTS						
	2011	2012	2013	2014	2015	2016	2017
SOUTH AFRICA	2 500	2 800	2 844	2 300	3 625	2 400	2 100
AUSTRALIA	1 200	1 960	2 400	3 055	1 950	1 900	1 900
TOTAL	3 700	4 760	5 244	5 355	5 575	4 300	4 000
% CHANGE (Y-O-Y)	-	29%	10%	2%	4%	-23%	-7%

SOURCE: 2017 International Seedless Dried Grape Conference Statistics; DFTS, 2017

DRIED GRAPES	TOTAL PACKED (METRIC TON) - NORTHERN & SOUTHERN HEMISPHERE						
	2011	2012	2013	2014	2015	2016	2017
SULTANA & THOMPSONS	1 180 355	1 206 816	1 259 262	1 469 630	1 085 070	1 177 893	1 036 461
GOLDEN SEEDLESS	75 350	85 431	87 681	106 804	91 192	69 138	64 718
CURRANTS	29 811	26 264	26 676	36 271	30 027	6 106	28 421
TOTAL	1 285 516	1 318 511	1 373 619	1 612 705	1 206 289	1 253 137	1 129 600
% CHANGE (Y-O-Y)	-	3%	4%	17%	-25%	4%	-10%

SOURCE: DFTS, 2017

SOUTHERN HEMISPHERE PRODUCTION (METRIC TONS)

	2011	2012	2013	2014	2015	2016
ALL DECEDUOUS FRUIT						
CHILE	2 562 543	2 586 494	2 732 774	2 736 891	2 757 933	2 823 319
ARGENTINA	2 340 261	2 471 328	2 012 818	2 232 118	2 280 239	2 312 053
SOUTH AFRICA	1 409 963	1 422 373	1 556 273	1 459 917	1 653 596	1 638 517
BRAZIL	1 581 707	1 594 748	1 471 256	1 608 822	1 502 052	1 256 011
AUSTRALIA	562 783	553 494	538 541	477 356	524 304	539 099
NEW ZEALAND	481 909	477 726	473 105	462 776	459 500	449 608
TOTAL	8 939 166	9 106 163	8 784 767	8 977 880	9 177 624	9 018 607
APPLES						
CHILE	1 588 347	1 622 620	1 729 358	1 751 991	1 736 153	1 759 421
BRAZIL	1 338 995	1 339 771	1 231 472	1 378 617	1 264 651	1 049 251
ARGENTINA	1 150 000	1 050 000	970 000	930 000	950 000	967 847
SOUTH AFRICA	781 124	795 758	903 843	777 741	940 427	918 085
NEW ZEALAND	439 380	437 187	434 174	426 413	423 754	411 683
AUSTRALIA	299 778	289 064	288 878	266 771	295 196	308 298
TOTAL	5 597 624	5 534 400	5 557 725	5 531 533	5 610 181	5 414 585
PEARS						
ARGENTINA	812 633	825 115	890 000	840 000	869 000	905 605
SOUTH AFRICA	350 527	338 584	364 854	404 260	394 450	433 105
CHILE	196 743	199 247	226 189	240 399	280 870	299 432
AUSTRALIA	123 267	119 274	109 206	98 035	105 243	104 928
NEW ZEALAND	30 670	30 130	28 420	25 134	25 191	28 097
BRAZIL	20 532	21 990	22 078	19 096	21 160	14 905
TOTAL	1 534 372	1 534 340	1 640 747	1 626 924	1 695 914	1 786 072
APRICOTS						
ARGENTINA	26 563	26 713	26 864	27 014	27 164	27 314
SOUTH AFRICA	57 518	52 504	41 760	35 235	48 000	25 831
CHILE	14 235	14 238	14 230	11 066	8 961	8 967
AUSTRALIA	13 283	12 624	11 315	8 943	9 881	8 700
NEW ZEALAND	3 147	3 189	3 254	3 784	3 286	2 831
TOTAL	114 746	109 268	97 423	86 042	97 292	73 643
PEACHES & NECTARINES						
CHILE	360 796	365 466	369 595	354 100	333 928	337 402
ARGENTINA	261 000	294 000	83 000	250 000	266 000	248 090
BRAZIL	222 180	232 987	217 706	211 109	216 241	191 855
SOUTH AFRICA	156 819	175 665	170 537	165 475	193 355	179 735
AUSTRALIA	97 547	100 462	92 283	70 349	78 901	80 807
NEW ZEALAND	4 899	3 054	3 154	2 943	3 037	3 111
TOTAL	1 103 241	1 171 634	936 275	1 053 976	1 091 462	1 041 000
PLUMS						
CHILE	316 629	313 400	312 379	294 416	294 605	294 873
ARGENTINA	83 000	269 000	36 000	178 000	161 000	156 084
SOUTH AFRICA	63 634	59 560	74 926	76 907	77 030	81 463
AUSTRALIA	18 433	20 465	19 139	20 564	19 536	17 992
NEW ZEALAND	2 008	2 096	1 989	2 185	1 960	1 913
TOTAL	483 704	664 521	444 433	572 072	554 131	552 325
CHERRIES						
CHILE	85 793	71 523	81 023	84 919	103 416	123 224
AUSTRALIA	10 475	11 605	17 720	12 694	15 547	18 374
ARGENTINA	7 065	6 500	6 954	7 104	7 075	7 113
NEW ZEALAND	1 805	2 070	2 114	2 317	2 272	1 973
SOUTH AFRICA	341	302	353	299	334	298
TOTAL	105 479	92 000	108 164	107 333	128 644	150 982

SOURCE: FAO, 2018

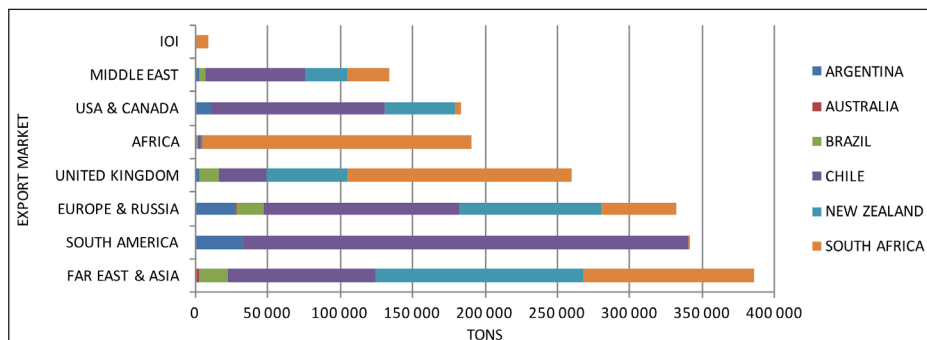
SOUTHERN HEMISPHERE EXPORTS (METRIC TONS)

	2012	2013	2014	2015	2016	2017
APPLES						
CHILE	761 723	832 686	819 286	627 402	764 256	769 920
SOUTH AFRICA	580 521	482 391	381 763	381 016	510 842	552 981
NEW ZEALAND	309 467	350 008	336 782	358 506	380 991	380 845
ARGENTINA	132 117	163 600	144 396	106 436	90 909	77 517
BRAZIL	72 253	85 430	44 294	60 116	30 647	55 436
AUSTRALIA	3 916	3 253	1 889	4 081	5 691	4 833
TOTAL	1 859 997	1 917 368	1 728 410	1 537 557	1 783 336	1 841 532
PEARS						
ARGENTINA	394 938	442 280	409 363	333 143	310 011	279 304
SOUTH AFRICA	189 591	206 420	207 280	212 266	250 251	265 778
CHILE	133 942	143 194	116 640	143 627	128 793	165 316
AUSTRALIA	8 019	6 788	7 362	11 074	10 520	9 584
NEW ZEALAND	3 337	5 350	6 059	4 680	5 073	4 034
BRAZIL	22	-	-	140	-	-
TOTAL	729 849	804 032	746 704	704 930	704 648	724 016
APRICOTS						
SOUTH AFRICA	5 776	3 700	4 329	3 469	4 523	4 126
NEW ZEALAND	1 308	1 296	1 589	910	1 337	1 204
CHILE	1 098	708	659	560	1 175	772
AUSTRALIA	380	443	495	743	341	501
ARGENTINA	91	-	72	22	5	11
BRAZIL	-	1	-	-	-	-
TOTAL	8 653	6 148	7 144	5 704	7 381	6 614
PEACHES AND NECTARINES						
CHILE	94 289	87 665	48 144	82 059	91 981	92 866
SOUTH AFRICA	13 669	16 106	19 307	11 714	19 085	17 105
AUSTRALIA	6 949	8 231	8 532	9 427	11 096	9 694
ARGENTINA	5 687	5 909	3 223	2 834	1 438	850
NEW ZEALAND	88	75	107	99	119	174
BRAZIL	-	-	22	-	1	4
TOTAL	120 682	117 986	79 335	106 133	123 720	120 693
PLUMS						
CHILE	104 519	115 280	45 605	96 585	115 149	108 497
SOUTH AFRICA	52 722	68 005	67 379	72 455	63 865	66 765
AUSTRALIA	2 972	3 660	4 647	3 923	3 850	4 826
ARGENTINA	7 105	5 364	1 804	3 125	966	883
NEW ZEALAND	55	50	70	39	65	64
BRAZIL	0	2	2	-	-	22
TOTAL	167 373	192 361	119 507	176 127	183 895	181 057

SOURCE: TRADEMAPS, 2018

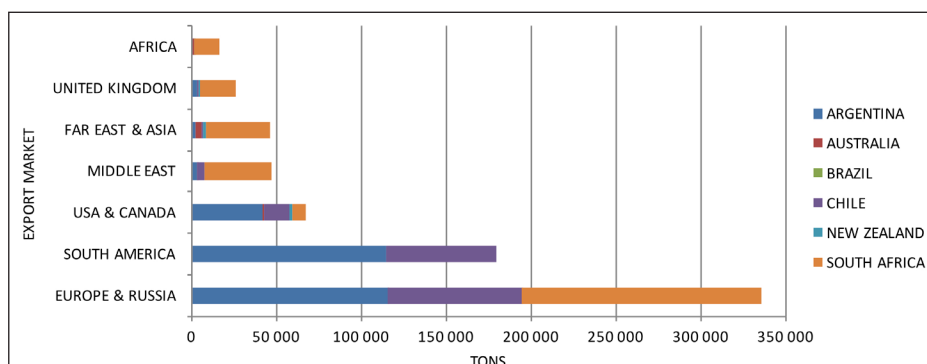


SOUTHERN HEMISPHERE APPLE EXPORTS TO MAJOR MARKETS: 2017



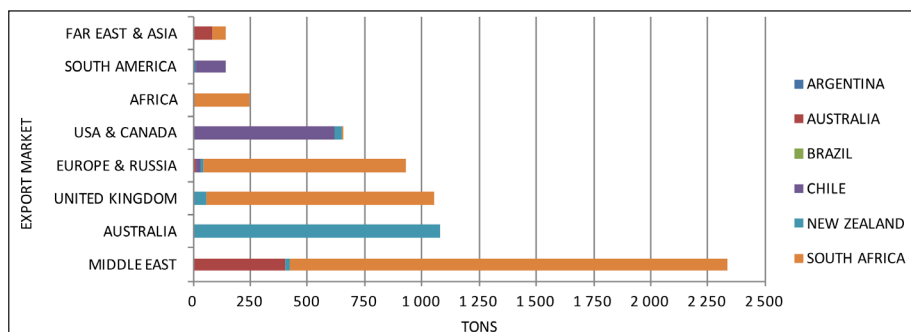
SOURCE: TRADEMAPS, 2018

SOUTHERN HEMISPHERE PEAR EXPORTS TO MAJOR MARKETS: 2017



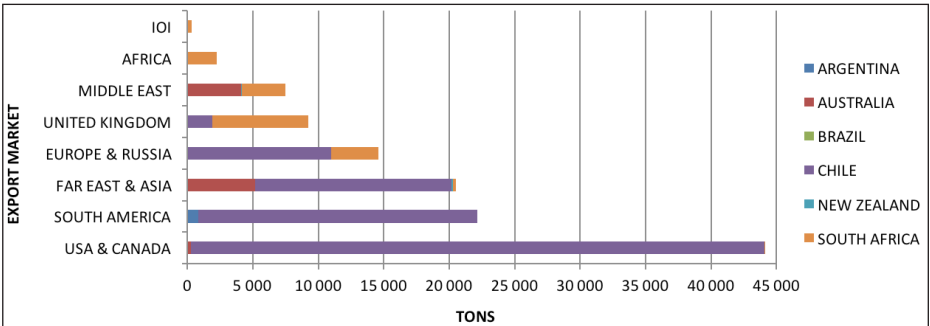
SOURCE: TRADEMAPS, 2018

SOUTHERN HEMISPHERE APRICOT EXPORTS TO MAJOR MARKETS: 2017



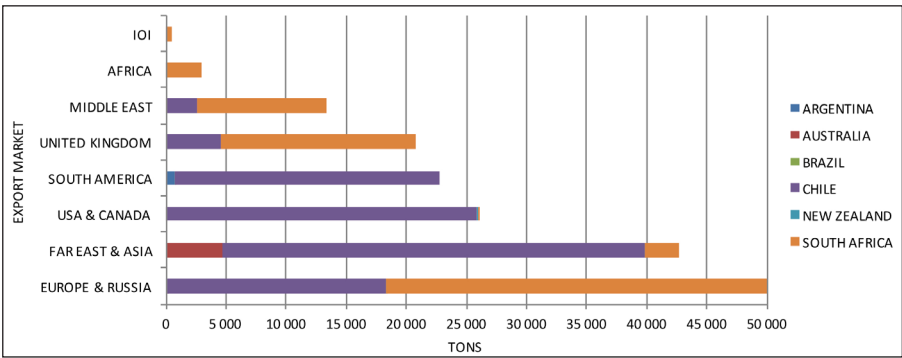
SOURCE: TRADEMAPS, 2018

SOUTHERN HEMISPHERE PEACH AND NECTARINE EXPORTS TO MAJOR MARKETS: 2017



SOURCE: TRADEMAPS, 2018

SOUTHERN HEMISPHERE PLUM EXPORTS TO MAJOR MARKETS: 2017



SOURCE: TRADEMAPS, 2018

WORLD PRODUCTION

RANK	APPLES	PRODUCTION (METRIC TON)				
		2012	2013	2014	2015	2016
1	CHINA	38 492 519	39 683 908	40 924 707	42 614 319	44 448 575
2	UNITED STATES OF AMERICA	4 078 839	4 731 694	5 358 740	4 537 693	4 649 323
3	POLAND	2 877 336	3 085 074	3 195 299	3 168 818	3 604 271
4	TURKEY	2 888 985	3 128 450	2 480 444	2 569 759	2 925 828
5	INDIA	2 203 400	1 915 000	2 497 680	2 134 000	2 872 000
6	IRAN (ISLAMIC REPUBLIC OF)	3 103 883	3 035 493	2 412 494	2 500 000	2 799 197
7	ITALY	1 991 312	2 216 963	2 473 608	2 473 608	2 455 616
8	RUSSIAN FEDERATION	1 403 000	1 573 000	1 624 000	1 612 700	1 843 544
9	FRANCE	1 306 333	1 688 158	1 847 551	1 968 628	1 819 762
10	CHILE	1 622 620	1 729 358	1 751 991	1 736 153	1 759 421
16	SOUTH AFRICA	795 758	903 843	777 741	940 427	918 085
	REST OF THE WORLD	17 863 481	19 131 100	20 157 296	19 967 463	19 234 342
	TOTAL WORLD	78 627 466	82 822 041	85 501 551	86 223 568	89 329 964
	% CHANGE (YEAR-ON-YEAR)	-	5,3%	3,2%	0,8%	3,6%

SOURCE: FAO, 2018

RANK	PEARS	PRODUCTION (METRIC TON)				
		2012	2013	2014	2015	2016
1	CHINA	17 210 911	17 409 857	18 098 949	18 826 016	19 499 487
2	ARGENTINA	825 115	890 000	840 000	869 000	905 605
3	UNITED STATES OF AMERICA	778 583	795 692	754 415	744 345	738 770
4	ITALY	645 540	743 029	701 558	753 667	701 928
5	TURKEY	442 646	461 826	462 336	463 623	472 250
6	SOUTH AFRICA	338 584	364 854	404 260	394 450	433 105
7	INDIA	340 000	325 000	316 700	303 000	399 000
8	NETHERLANDS	199 000	327 000	349 000	349 000	374 000
9	SPAIN	407 428	425 700	429 548	355 410	366 131
10	BELGIUM	236 400	305 000	374 300	374 630	331 550
	REST OF THE WORLD	3 014 854	3 374 190	3 406 000	3 456 908	3 235 527
	TOTAL WORLD	24 439 061	25 422 148	26 137 066	26 890 049	27 457 353
	% CHANGE (YEAR-ON-YEAR)	-	4,0%	4,0%	2,9%	2,1%

SOURCE: FAO, 2018

RANK	APRICOTS	PRODUCTION (METRIC TON)				
		2012	2013	2014	2015	2016
1	TURKEY	760 000	780 000	278 210	696 100	730 000
2	UZBEKISTAN	426 000	480 000	547 000	606 000	662 123
3	IRAN (ISLAMIC REPUBLIC OF)	309 908	380 032	241 569	252 000	306 115
4	ALGERIA	269 308	319 784	216 941	293 486	256 771
5	ITALY	247 146	198 290	222 690	217 569	237 021
6	PAKISTAN	178 489	177 630	170 504	172 933	177 658
7	SPAIN	118 114	131 800	136 446	153 667	125 335
8	FRANCE	175 228	127 158	175 760	159 375	110 850
9	EGYPT	98 772	92 444	97 522	94 831	102 247
10	JAPAN	90 000	123 700	111 400	97 900	92 700
24	SOUTH AFRICA	52 504	41 760	35 235	48 000	25 831
	REST OF THE WORLD	1 171 437	1 271 352	1 140 188	1 206 019	1 071 166
	TOTAL WORLD	3 896 906	4 123 950	3 373 465	3 997 880	3 897 817
	% CHANGE (YEAR-ON-YEAR)	-	6%	-18%	19%	-3%

SOURCE: FAO, 2018

RANK	PEACHES & NECTARINES	PRODUCTION (METRIC TON)				
		2012	2013	2014	2015	2016
1	CHINA	11 459 477	11 951 241	12 902 758	13 668 386	14 469 004
2	SPAIN	1 171 858	1 329 800	1 573 640	1 581 510	1 529 919
3	ITALY	1 331 620	1 401 795	1 379 428	1 422 856	1 427 573
4	UNITED STATES OF AMERICA	1 049 613	967 059	959 983	920 702	927 178
5	IRAN (ISLAMIC REPUBLIC OF)	688 379	817 170	781 858	852 000	863 922
6	GREECE	825 843	736 225	492 859	961 980	847 990
7	TURKEY	611 165	637 543	608 513	642 727	674 136
8	CHILE	365 466	369 595	354 100	333 928	337 402
9	INDIA	250 000	250 000	260 000	267 396	287 778
10	EGYPT	285 194	281 119	290 001	269 572	266 628
16	SOUTH AFRICA	175 665	170 537	165 475	193 355	179 735
	REST OF THE WORLD	3 093 981	2 966 594	3 210 149	3 293 770	3 192 642
	TOTAL WORLD	21 308 261	21 878 678	22 978 764	24 408 182	25 003 907
	% CHANGE (YEAR-ON-YEAR)	-	3%	5%	6%	2%

SOURCE: FAO, 2018

RANK	PLUMS	PRODUCTION (METRIC TON)				
		2012	2013	2014	2015	2016
1	CHINA	6 037 229	6 198 237	6 354 096	6 514 998	6 676 142
2	ROMANIA	424 068	512 459	495 287	496 468	512 975
3	SERBIA	297 446	568 840	401 452	344 612	463 115
4	UNITED STATES OF AMERICA	511 681	330 068	409 864	387 747	392 537
5	TURKEY	300 046	305 393	265 490	279 761	297 589
6	CHILE	313 400	312 379	294 416	294 605	294 873
7	IRAN (ISLAMIC REPUBLIC OF)	174 408	192 816	264 921	285 000	269 113
8	INDIA	215 000	220 000	225 000	227 556	261 903
9	SPAIN	210 700	172 400	232 765	217 291	222 020
10	ITALY	172 247	210 398	214 880	199 964	220 729
21	SOUTH AFRICA	59 560	74 926	76 907	77 030	81 463
	REST OF THE WORLD	2 180 501	2 248 904	2 221 348	2 319 066	2 371 317
	TOTAL WORLD	10 896 286	11 346 820	11 456 426	11 644 098	12 063 776
	% CHANGE (YEAR-ON-YEAR)	-	4%	1%	2%	4%

SOURCE: FAO, 2018

RANK	CHERRIES	PRODUCTION (METRIC TON)				
		2012	2013	2014	2015	2016
1	TURKEY	470 887	494 325	445 556	535 600	599 650
2	UNITED STATES OF AMERICA	384 647	301 276	329 852	306 991	288 480
3	IRAN (ISLAMIC REPUBLIC OF)	253 496	279 430	133 987	136 000	220 393
4	CHILE	71 523	81 023	84 919	103 416	123 224
5	UZBEKISTAN	62 000	70 000	80 000	90 000	95 267
6	ITALY	104 766	131 175	110 766	111 119	94 888
7	SPAIN	96 946	97 200	118 220	94 145	94 138
8	ROMANIA	70 542	80 477	82 808	75 503	73 834
9	GREECE	47 319	48 134	70 042	87 240	71 858
10	SYRIAN ARAB REPUBLIC	82 341	62 373	54 211	61 860	69 153
62	SOUTH AFRICA	302	353	299	334	298
	REST OF THE WORLD	544 517	630 868	644 095	651 736	586 775
	TOTAL WORLD	2 189 286	2 276 634	2 154 755	2 253 944	2 317 958
	% CHANGE (YEAR-ON-YEAR)	-	4%	-5%	5%	3%

SOURCE: FAO, 2018

WORLD PRODUCTION OF PRUNES

YEAR	PRODUCTION (METRIC TON)	% CHANGE (YEAR-ON-YEAR)
2003	274 510	-
2004	145 814	-47%
2005	196 248	35%
2006	322 075	64%
2007	198 107	-38%
2008	230 818	17%
2009	289 650	25%
2010	254 763	-12%
2011	247 857	-3%
2012	263 673	6%
2013	228 561	-13%
2014	220 874	-3%
2015	266 572	21%
2016	225 558	-15%
2017	239 666	6%

SOURCE: IPA Statistics, 2018

MAJOR WORLD APPLE VARIETIES (EXCL CHINA)

RANK	VARIETY	2010 ACTUAL	2015 ACTUAL	2020 FORECAST	2025 FORECAST
		%	%	%	%
1	DELICIOUS	21,51	18,35	18,87	15,4
2	GOLDEN DELICIOUS	16,6	14,55	14,82	16,95
3	GALA/ROYAL GALA	13,91	14	14,85	15,82
4	FUJI	7,13	6,88	6,94	7,19
5	GRANNY SMITH	5,55	5,38	4,91	5,12
6	IDARED	2,75	4,42	4,26	4,32
7	JONAGOLD	2,46	2,76	2,7	2,68
8	CRIPPS PINK/ PINK LADY	2,18	2,65	2,73	2,93
9	JONAGORED	1	2,14	2,18	2,35
10	BRAEBURN	2,39	2,04	1,89	1,82
11	ELSTAR	1,43	1,45	1,29	1,22
12	MCINTOSH	1,34	1,38	1,04	0,97
13	HONEYCRISP	0,41	1	1,42	1,72
14	JONATHAN	1,37	0,96	0,94	0,87
15	ROME BEAUTY	1,03	0,8	0,74	0,69
16	GLOSTER	0,5	0,71	0,7	0,7
17	EMPIRE	0,56	0,5	0,45	0,43
18	OHRAIN	0,69	0,49	0,48	0,48
19	REINETTE	0,41	0,49	0,42	0,43
20	MELROSE	0,31	0,44	0,36	0,38
21	TSUGARU	0,4	0,41	0,35	0,36
22	JAZZ	0,32	0,4	0,43	0,5
23	PINOVA	0,13	0,39	0,42	0,53
24	RED JONAPRINCE	0,11	0,38	0,58	0,67
25	SPARTAN	0,32	0,37	0,3	0,29
26	BOSKOOP	0,3	0,36	0,32	0,31
27	CORTLAND	0,44	0,34	0,31	0,3
28	BRAMLEY	0,37	0,3	0,26	0,27
29	YORK	0,3	0,29	0,24	0,24
30	COX'S ORANGE	0,43	0,18	0,18	0,16
31	PACIFIC ROSE	0,15	0,17	0,16	0,15
32	NORTHERN SPY	0,18	0,16	0,15	0,12
33	SUNDOWNER	0,14	0,16	0,13	0,14
34	CAMEO	0,18	0,14	0,12	0,12
35	LOBO	0,25	0,13	0,13	0,13
36	AMBROSIA	0,07	0,12	0,26	0,36
37	STAYMAN	0,15	0,12	0,11	0,08
38	MUTSU	0,12	0,12	0,1	0,1
39	HOKUTO	0,1	0,1	0,09	0,09
40	SENSHU	0,08	0,08	0,07	0,07
41	KANZI	0	0,04	0,06	0,09
42	INGRID MARIE	0,05	0,04	0,04	0,03
43	R.I GREENING	0,08	0,04	0,04	0,03
	ALL OTHER	11,8	13,77	14,41	13,72
	TOTAL	100	100	100	100

SOURCE: World Apple Review, 2017

MAJOR APPLE PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2017

COUNTRY	% CHANGE IN PRODUCTION 08-10 TO 2014-16	RELATIVE VARIABILITY OF PRODUCTION 2006-2016	% AVERAGE NON- BEARING	% NEW VARIETIES	TREES PER HECTARE	YIELD PER HECTARE (MT) 2014 -2016
	(%)	(RATIO)	2016	2016	2016	14-16
AUSTRIA	-5,1	1,44	13,5	46,68	2 688	30,42
BELGIUM	-13,4	1,63	2,1	69,23	3 286	41,37
FRANCE	-2,4	1,45	2,4	40,98	1 563	35,38
GERMANY	2	1,45	7,4	52,47	2 164	34,22
GREECE	6,1	1,37	3,2	14,29	459	19,4
ITALY	5,8	1,27	7,5	32,3	2 351	46,17
NETHERLANDS	-8,2	1,49	4,5	42,47	2 989	40,52
PORTUGAL	12,2	1,49	9,1	25,86	1 591	13,78
SPAIN	1,5	1,66	6,2	26,83	500	16,8
UNITED KINGDOM	14,5	1,54	9,2	47,2	1 242	27,62
RUSSIAN FED.	24,6	1,56	24,2	18,53	705	8,49
HUNGARY	-1,3	3,64	8,8	19,15	972	18,26
POLAND	55,3	3,77	11,5	22,65	1 206	23,29
CANADA	-7,9	1,63	11,6	25,65	990	23,97
MEXICO	32,5	2	7,9	7,95	225	13,26
UNITED STATES	12,6	1,28	11,5	39,47	1 100	36,03
CHINA	34,1	1,75	14,7	72,78	420	21,38
INDIA	-0,6	1,65	3,7	0	230	6,57
JAPAN	0,7	1,37	5,5	66,7	1 130	20,9
SOUTH KOREA	-3,6	1,3	28,3	77	1 020	21,12
TURKEY	-0,1	1,26	22,4	4,21	400	15,45
ARGENTINA	-33,3	1,66	10,3	33,38	1 140	30,79
AUSTRALIA	12,9	1,21	5,2	57,24	605	16,21
BRAZIL	-12,8	1,32	2,5	92,3	875	32,12
CHILE	-14,3	1,43	6,9	64,71	1 125	37,65
NEW ZEALAND	18,4	1,33	2,1	80,54	1 175	62,02
SOUTH AFRICA	24,8	1,38	9,7	42,35	1 257	43,65
BULGARIA	-13,1	2,84	29,6	6,64	1 140	12,36
CZECHIA	21,3	2,01	9,9	20,35	1 279	16,43
ROMANIA	-7	1,6	13,7	3,77	577	7,51
SLOVAKIA	-15,8	3,27	13,7	35,29	1 153	5,82
SLOVENIA	-29,4	6,88	5	46,83	2 539	5,85
SERBIA	62,3	2,24	7	6,9	900	4,71
AVERAGE	5,31	1,91	10	37,66	1 242	23,92
EXC. CHINA	4,41	1,92	9,9	36,56	1 268	24

SOURCE: World Apple Review, 2017

MAJOR APPLE PRODUCING COUNTRIES: INTERNATIONAL COMPETITIVENESS RANKINGS, 2017

RANK 2017	RANK 2016	OVERALL	PRODUCTION EFFICIENCY	INFRASTRUCTURE & INPUTS	FINANCIAL & MARKETS
1	1	NEW ZEALAND	SOUTH KOREA	CHILE	NETHERLANDS
2	3	UNITED STATES	BELGIUM	UNITED STATES	JAPAN
3	2	CHILE	ITALY	NEW ZEALAND	BELGIUM
4	10	NETHERLANDS	NEW ZEALAND	CANADA	FRANCE
5	8	BELGIUM	SOUTH AFRICA	SOUTH AFRICA	ITALY
6	4	ITALY	AUSTRIA	BRAZIL	SOUTH KOREA
7	7	JAPAN	GERMANY	FRANCE	AUSTRIA
8	6	SOUTH KOREA	NETHERLANDS	ARGENTINA	GERMANY
9	8	AUSTRIA	UNITED STATES	AUSTRIA	UNITED KINGDOM
10	5	FRANCE	CHINA	ITALY	NEW ZEALAND
11	11	CANADA	UNITED KINGDOM	TURKEY	CANADA
12	12	GERMANY	JAPAN	JAPAN	SLOVAKIA
13	13	SOUTH AFRICA	CHILE	SOUTH KOREA	SLOVENIA
14	14	UNITED KINGDOM	FRANCE	BELGIUM	UNITED STATES
15	15	AUSTRALIA	RUSSIAN FEDERATION	NETHERLANDS	SPAIN
16	16	SPAIN	AUSTRALIA	AUSTRALIA	AUSTRALIA
17	20	POLAND	BRAZIL	GERMANY	CHILE
18	18	CHINA	PORTUGAL	SPAIN	SERBIA
19	22	ARGENTINA	CANADA	UNITED KINGDOM	POLAND
20	19	PORTUGAL	TURKEY	CHINA	PORTUGAL
21	21	BRAZIL	ARGENTINA	POLAND	MEXICO
22	24	TURKEY	CZECHIA	PORTUGAL	GREECE
23	23	MEXICO	POLAND	MEXICO	BULGARIA
24	17	SLOVENIA	SPAIN	GREECE	SOUTH AFRICA
25	25	GREECE	BULGARIA	HUNGARY	CZECHIA
26	26	SLOVAKIA	GREECE	SLOVENIA	ROMANIA
27	27	CZECHIA	ROMANIA	SLOVAKIA	HUNGARY
28	29	SERBIA	SERBIA	CZECHIA	CHINA
29	28	HUNGARY	MEXICO	INDIA	ARGENTINA
30	30	BULGARIA	SLOVAKIA	SERBIA	INDIA
31	31	ROMANIA	SLOVENIA	BULGARIA	RUSSIAN FEDERATION
32	32	RUSSIAN FEDERATION	HUNGARY	ROMANIA	BRAZIL
33	33	INDIA	INDIA	RUSSIAN FEDERATION	TURKEY

SOURCE: World Apple Review, 2017

TOP 10 FRESH APPLE EXPORTERS, CALENDAR YEARS, 2009 - 2016 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)							
	2009	2010	2011	2012	2013	2014	2015	2016P
CHINA	1 171 805	1 122 953	1 034 635	975 878	994 664	865 048	833 356	1 350 617
ITALY	732 794	856 596	976 131	933 361	787 795	974 847	1 143 838	1 049 438
POLAND	777 071	728 500	532 058	941 678	1 216 294	1 026 593	845 105	1 009 193
UNITED STATES	816 167	790 376	826 438	870 185	890 463	888 632	989 083	777 399
CHILE	678 629	842 668	801 167	761 984	833 251	820 184	629 046	764 813
SOUTH AFRICA	611 279	695 760	726 609	625 943	541 921	695 865	634 084	572 910
NEW ZEALAND	338 829	307 783	333 435	580 992	482 435	381 865	381 051	510 879
TURKEY	302 854	284 187	296 931	309 464	350 011	336 785	358 508	381 585
FRANCE	59 791	80 569	87 303	68 916	125 682	111 521	142 155	140 595
ARGENTINA	207 196	180 309	234 138	132 117	163 598	144 418	106 438	100 000
TOP TEN	5 696 415	5 889 701	5 848 845	6 200 518	6 386 114	6 245 758	6 062 664	6 657 429
WORLD TOTAL	7 915 471	8 594 174	8 262 926	8 280 054	8 584 796	8 379 146	8 374 474	8 608 865
TOP TEN %	72%	69%	71%	75%	74%	75%	72%	77%

SOURCE: World Apple Review, 2017

TOP TEN FRESH APPLE IMPORTERS, CALENDAR YEARS, 2009-2016 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)							
	2009	2010	2011	2012	2013	2014	2015	2016P
GERMANY	1 108 205	1 204 175	1 157 724	1 278 551	1 352 347	1 049 872	880 311	720 000
UNITED KINGDOM	622 564	621 502	672 823	593 485	658 423	637 833	682 804	602 398
SPAIN	455 671	400 722	459 187	476 525	479 540	446 026	426 356	397 159
INDIA	238 712	253 496	244 081	223 046	239 415	247 167	232 268	249 985
CANADA	98 895	93 264	179 015	186 368	194 335	204 570	193 692	246 808
MEXICO	182 119	191 717	198 618	202 608	233 589	22 214	212 345	238 765
UNITED STATES	158 680	155 753	149 763	156 720	172 726	205 192	222 666	220 000
RUSSIAN FED.	222 209	221 301	198 481	235 893	274 978	235 502	306 402	212 678
UAE	50 747	176 572	181 280	187 139	189 295	179 386	204 292	200 000
SAUDI ARABIA	155 775	191 579	147 789	183 453	198 746	207 994	153 311	193 620
TOP TEN	3 293 577	3 510 081	3 588 761	3 723 788	3 993 394	3 435 756	3 514 447	3 281 413
WORLD TOTAL	7 504 227	8 302 899	8 095 873	8 386 623	8 613 231	8 337 612	8 739 066	8 316 466
TOP TEN %	44%	42%	44%	44%	46%	41%	40%	39%

SOURCE: World Apple Review, 2017

MAJOR APPLE PRODUCING COUNTRIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH APPLES, 1992-2016

COUNTRY	1992-94	2000-02	2007-09	2014-16	2000-02 TO 2014-16
	(KG)	(KG)	(KG)	(KG)	(% CHANGE)
AUSTRIA	32,80	24,11	24,90	24,97	3,6%
BELGIUM	26,80	18,52	18,26	15,39	-16,9%
DENMARK	16,03	20,00	19,22	18,45	-7,7%
FRANCE	14,94	17,03	15,04	14,79	-13,2%
GERMANY	24,31	20,73	19,48	18,93	-8,7%
GREECE	21,33	21,71	20,42	16,42	-24,3%
ITALY	20,93	21,87	20,26	17,18	-21,5%
NETHERLANDS	28,51	19,99	18,27	18,81	-5,9%
SPAIN	18,88	17,10	13,72	12,28	-28,2%
SWEDEN	16,42	15,44	15,45	13,87	-10,1%
UNITED KINGDOM	11,39	9,41	9,80	8,78	-6,8%
EU-11 MEMBERS	19,51	17,88	16,47	15,22	-14,9%
BULGARIA	6,17	3,99	4,35	7,48	87,7%
HUNGARY	23,25	13,78	13,87	16,12	17,0%
NORWAY	16,27	14,67	16,11	13,76	-6,2%
POLAND	12,23	16,67	12,56	13,86	-16,9%
ROMANIA	24,71	14,02	15,48	22,04	57,2%
SERBIA	16,84	9,88	7,65	8,62	-12,7%
SLOVAKIA	11,15	10,74	10,48	10,14	-5,6%
OTHER EUROPE	16,29	13,63	12,29	14,59	7,1%
ARGENTINA	8,32	9,59	7,76	5,75	-40,0%
AUSTRALIA	9,53	6,84	10,60	11,44	67,2%
BRAZIL	3,47	4,44	4,83	5,58	25,8%
CHILE	6,39	6,63	10,25	14,09	112,6%
NEW ZEALAND	14,78	16,43	13,27	13,65	-16,9%
SOUTH AFRICA	5,31	3,48	3,85	3,91	12,5%
SOUTHERN HEMISPHERE	5,07	5,36	5,80	6,28	17,2%
CHINA, MAINLAND	4,78	13,17	15,92	27,19	106,6%
JAPAN	6,64	6,01	5,83	5,51	-8,5%
TAIWAN	6,10	5,70	5,85	6,97	22,4%
TURKEY	34,05	33,89	33,91	30,60	-9,7%
ASIA	6,16	13,35	15,75	25,36	89,9%
CANADA	12,25	11,56	12,44	11,43	-1,1%
MEXICO	5,61	5,20	5,62	6,90	32,7%
UNITED STATES	8,72	7,62	7,37	8,34	9,5%
NORTH AMERICA	8,26	7,33	7,30	8,20	11,9%
RUSSIAN FEDERATION	4,92	6,35	9,67	11,78	85,7%
ALL 32 COUNTRIES	8,42	11,82	13,02	18,21	54,0%

SOURCE: World Apple Review, 2017

APPLES: INTERNATIONAL COMPETITVENESS RANKINGS OVER TIME FOR COUNTRIES FEATURED BETWEEN 1995 AND 2016

RANK	1995	2005	2015	2016
1	NEW ZEALAND	CHILE	NEW ZEALAND	NEW ZEALAND
2	CHILE	NEW ZEALAND	UNITED STATES	CHILE
3	NETHERLANDS	FRANCE	CHILE	UNITED STATES
4	BELGIUM	ITALY	ITALY	ITALY
5	UNITED STATES	NETHERLANDS	AUSTRIA	FRANCE
6	AUSTRIA	AUSTRIA	BELGIUM	SOUTH KOREA
7	SOUTH AFRICA	BELGIUM	FRANCE	JAPAN
8	BRAZIL	UNITED STATES	NETHERLANDS	BELGIUM
9	JAPAN	JAPAN	JAPAN	AUSTRIA
10	FRANCE	GERMANY	SOUTH KOREA	NETHERLANDS
11	GERMANY	SOUTH AFRICA	GERMANY	CANADA
12	AUSTRALIA	CANADA	CANADA	GERMANY
13	CANADA	AUSTRALIA	SOUTH AFRICA	SOUTH AFRICA
14	ARGENTINA	ARGENTINA	UNITED KINGDOM	UNITED KINGDOM
15	SOUTH KOREA	SPAIN	AUSTRALIA	AUSTRALIA
16	ITALY	UNITED KINGDOM	BRAZIL	SPAIN
17	UNITED KINGDOM	BRAZIL	SPAIN	CHINA
18	SPAIN	TURKEY	PORTUGAL	PORTUGAL
19	TURKEY	POLAND	CHINA	POLAND
20	CHINA	CHINA	POLAND	BRAZIL
21	MEXICO	HUNGARY	ARGENTINA	ARGENTINA
22	POLAND	MEXICO	TURKEY	MEXICO
23	HUNGARY	RUSSIAN FEDERATION	MEXICO	TURKEY
24	RUSSIAN FEDERATION	SOUTH KOREA (NO DATA)	RUSSIAN FEDERATION	HUNGARY

SOURCE: World Apple Review, 2016

TOP 10 FRESH PEAR EXPORTERS, 2010 - 2016 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)						
	2010	2011	2012	2013	2014	2015P	2016P
CHINA	437 804	402 778	409 584	381 272	297 260	374 400	452 435
BELGIUM	295 406	288 367	281 032	244 550	293 600	337 200	327 569
NETHERLANDS	349 324	350 307	330 041	266 793	274 800	304 000	323 479
ARGENTINA	419 587	472 397	393 865	438 675	438 500	305 000	310 011
SOUTH AFRICA	186 616	181 580	181 928	202 431	207 300	205 200	250 254
UNITED STATES	159 291	178 222	191 446	188 869	189 400	165 000	182 765
ITALY	134 037	162 786	177 927	122 689	173 900	149 200	152 866
CHILE	116 765	134 711	133 977	135 600	116 800	135 900	128 808
SPAIN	129 689	133 091	124 809	121 465	131 443	108 100	101 055
PORTUGAL	88 389	98 573	94 375	82 174	140 369	122 100	71 080
FRANCE	37 726	32 976	23 358	29 337	23 012	24 700	14 426
TOP 10	2 316 908	2 402 812	2 318 984	2 184 518	2 263 372	2 206 100	2 300 322
% OF WORLD	90%	91%	90%	88%	80%	n/a	84%
TOP 10 WESTERN	1 916 830	2 037 352	1 932 758	1 832 447	1 989 416	1 856 434	n/a
% OF WORLD	75%	77%	75%	74%	72%	n/a	n/a
WORLD	2 567 766	2 638 890	2 591 000	2 488 400	2 823 789	n/a	2 732 086

SOURCE: Adapted from World Pear Review, 2016 and Trademaps, 2017

TOP 10 FRESH PEAR IMPORTERS, 2010-2016 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TONS)						
	2010	2011	2012	2013	2014P	2015P	2016
RUSSIAN FEDERATION	400 384	422 518	363 965	391 060	320 300	240 000	244 367
GERMANY	145 275	171 383	153 810	155 310	153 100	182 300	168 201
UNITED KINGDOM	130 132	142 398	139 887	148 871	157 500	128 700	157 207
BRAZIL	189 863	210 402	212 879	196 285	192 372	205 000	146 778
NETHERLANDS	174 982	204 437	155 787	170 453	126 500	92 600	130 127
FRANCE	198 288	147 285	130 982	127 039	125 160	86 100	116 864
INDONESIA	111 276	133 592	131 134	125 464	86 000	100 000	99 654
ITALY	112 482	127 211	84 263	107 300	83 600	80 300	92 657
MEXICO	78 700	81 236	93 249	89 238	85 018	84 000	67 872
UNITED STATES	62 042	77 610	59 388	80 972	81 863	89 300	60 575
TOP 10	1 603 424	1 718 072	1 525 344	1 591 992	1 411 413	1 288 300	1 284 302
% OF WORLD	62%	64%	58%	63%	n/a	n/a	50%
WORLD	2 581 841	2 667 842	2 645 200	2 516 300	n/a	n/a	2 561 871

SOURCE: Adapted from World Pear Review, 2016 and Trademaps, 2017

COMPARISON OF PER CAPITA USE OF FRESH PEARS AND APPLES IN SELECTED COUNTRIES, 2013-2015

COUNTRY	FRESH PEARS	FRESH APPLES	PEARS/APPLES
	KG	KG	%
AUSTRIA	5,64	26,00	22%
DENMARK	5,13	10,05	51%
FRANCE	3,31	15,27	22%
GERMANY	2,34	18,60	13%
GREECE	3,27	17,88	21%
ITALY	9,88	17,18	58%
SPAIN	10,65	12,26	87%
SWEDEN	4,05	14,54	28%
UNITED KINGDOM	2,61	9,75	27%
BULGARIA	0,53	8,30	6%
HUNGARY	2,03	15,77	13%
NORWAY	3,35	15,40	22%
POLAND	0,77	16,95	5%
ROMANIA	2,34	20,06	12%
RUSSIAN FEDERATION	2,86	13,10	22%
CANADA	2,28	11,62	20%
MEXICO	0,85	7,89	11%
UNITED STATES	1,24	7,44	17%
CHINA	11,80	26,40	45%
JAPAN	1,34	5,43	43%
TURKEY	4,57	31,21	15%
ARGENTINA	2,52	6,02	42%
AUSTRALIA	6,41	11,28	57%
BRAZIL	1,08	6,02	18%
CHILE	4,92	13,16	37%
NEW ZEALAND	2,19	15,00	15%
SOUTH AFRICA	0,87	4,09	21%

SOURCE: World Pear Review, 2016

MAJOR PEAR PRODUCING COUNTRIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH PEARS, 1997 TO 2015, THREE-YEAR PERIODS

COUNTRY	1997-99	2000-02	2003-05	2006-08	2009-11	2012-14	2013-15
	KG	KG	KG	KG	KG	KG	KG
AUSTRIA	5,29	5,22	5,10	4,62	5,18	5,41	5,64
BELGIUM	4,22	4,48	5,15	5,66	5,37	7,02	8,31
DENMARK	4,17	4,13	5,26	6,30	6,46	5,43	5,13
FRANCE	3,69	4,35	3,98	4,19	4,15	3,40	3,31
GERMANY	2,74	2,43	2,55	2,48	2,23	2,12	2,34
GREECE	6,51	5,47	4,38	4,88	4,28	3,97	3,27
ITALY	12,67	13,29	11,57	11,35	11,96	9,25	9,88
NETHERLANDS	4,67	7,81	4,50	4,87	7,87	8,89	10,65
PORTUGAL	12,96	11,97	11,58	12,01	11,89	6,31	7,75
SPAIN	11,36	11,84	11,10	9,78	8,50	6,48	6,82
SWEDEN	5,25	4,49	5,06	4,93	4,81	4,25	4,05
UNITED KINGDOM	2,60	2,44	2,69	2,55	2,59	2,72	2,61
EU-15	6,00	6,23	5,78	5,68	5,71	4,82	5,1
BULGARIA	1,12	1,25	1,28	1,31	1,08	0,49	0,53
HUNGARY	0,96	1,41	1,26	2,16	1,98	2,61	2,03
NORWAY	3,75	3,78	4,35	4,69	4,52	3,80	3,35
POLAND	1,47	1,56	1,44	1,07	1,28	0,88	0,77
ROMANIA	1,96	2,13	2,47	2,07	0,93	1,62	2,34
SERBIA	3,65	2,44	4,36	4,30	4,69	2,28	2,46
RUSSIAN FEDERATION	1,52	1,92	2,66	2,98	3,45	3,10	2,86
OTHER EUROPE	2,02	1,90	2,45	2,59	2,80	2,48	2,36
CANADA	2,70	2,69	2,51	2,49	2,28	2,31	2,28
MEXICO	0,96	1,21	0,99	0,93	0,94	0,86	0,85
UNITED STATES	1,50	1,48	1,35	1,45	1,41	1,25	1,24
NORTH AMERICA	1,46	1,50	1,35	1,39	1,36	1,23	1,22
CHINA	5,32	6,26	7,22	8,39	9,80	11,25	11,8
JAPAN	3,26	3,23	2,91	2,62	2,49	2,33	2,34
TURKEY	5,35	4,98	4,91	6,36	4,87	4,55	4,57
ASIA	5,14	5,95	6,76	7,75	8,98	10,22	10,68
ARGENTINA	3,32	3,03	2,42	2,34	2,22	2,30	2,52
AUSTRALIA	4,13	3,78	3,93	4,26	3,02	3,44	6,41
BRAZIL	0,80	0,63	0,65	0,86	1,16	1,13	1,08
CHILE	4,06	4,38	4,47	4,63	4,86	4,88	4,92
NEW ZEALAND	4,00	2,16	0,70	2,42	2,34	2,22	2,19
SOUTH AFRICA	1,25	1,32	1,17	1,00	1,07	0,93	0,87
SOUTHERN HEMISPHERE	1,62	1,45	1,35	1,50	1,61	1,61	1,8
TOTAL	4,04	4,94	4,88	5,42	6,08	6,54	6,8
TOTAL, EXCL. CHINA	2,97	3,59	2,87	2,87	2,92	2,58	2,66

SOURCE: World Pear Review, 2016

MAJOR PEAR PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2016

	% CHANGE IN PRODUCTION	RELATIVE VARIABILITY OF PRODUCTION	% ACREAGE NON-BEARING	TREES PER HECTARE	YIELD PER HECTARE
COUNTRY	2004-06 to 2013-15	2005-06 TO 2015-16	2015-16	2015-16	2013-16
AUSTRIA	-0,2	1,06	20,0	3 920	75,0
BELGIUM	32,1	2,20	5,6	1 333	40,6
FRANCE	-37,7	1,88	18,9	1 486	24,2
GERMANY	-24,7	1,68	6,0	1 452	21,6
GREECE	-27,6	1,75	10,5	817	8,3
ITALY	-21,1	1,49	8,2	1 400	20,5
NETHERLANDS	45,6	2,03	11,2	1 181	41,8
PORTUGAL	15,5	2,00	10,0	500	13,2
SPAIN	-32,7	1,61	5,1	800	16,7
UNITED KINGDOM	-9,6	1,43	5,0	1 081	14,7
RUSSIAN FEDERATION	-48,0	2,27	21,5	429	6,0
BULGARIA	186,3	5,06	9,1	1 137	5,8
HUNGARY	84,8	3,39	3,0	350	13,0
POLAND	6,3	2,47	4,0	450	5,2
ROMANIA	-25,3	4,62	2,0	350	16,3
SERBIA	-29,2	1,67	11,5	473	4,4
CANADA	-38,2	2,15	8,3	350	13,0
MEXICO	-7,8	1,44	5,1	207	5,8
UNITED STATES	-3,4	1,15	2,5	450	36,6
TURKEY	9,9	1,36	11,8	462	11,2
ARGENTINA	-14,2	1,43	16,1	924	25,7
AUSTRALIA	-22,0	1,42	8,8	1 700	16,8
CHILE	40,4	1,49	15,4	1 079	42,3
NEW ZEALAND	16,1	1,62	4,0	900	31,7
SOUTH AFRICA	21,0	1,28	6,9	1 256	35,4
MEAN	4,3	2,04	9,7	1 001	22,7
CHINA	50,0	1,68	9,3	300	17,9
JAPAN	-13,6	1,38	5,0	270	19,2

SOURCE: World Pear Review, 2016

COMPETITIVENESS RANKINGS OF MAJOR PEAR PRODUCING COUNTRIES, 2016

RANK 2016	RANK 2015	OVERALL	PRODUCTION EFFICIENCY	INFRASTRUCTURE & INPUTS	FINANCIAL & MARKETS
1	2	CHILE	AUSTRIA	CHILE	NETHERLANDS
2	4	AUSTRIA	CHILE	UNITED STATES	BELGIUM
3	3	NEW ZEALAND	NETHERLANDS	NEW ZEALAND	AUSTRIA
4	6	NETHERLANDS	SOUTH AFRICA	CANADA	FRANCE
5	1	UNITED STATES	BELGIUM	SOUTH AFRICA	ITALY
6	5	BELGIUM	FRANCE	FRANCE	SPAIN
7	8	FRANCE	ARGENTINA	AUSTRIA	POLAND
8	7	ITALY	AUSTRILIA	ITALY	GERMANY
9	10	SOUTH AFRICA	NEW ZEALAND	TURKEY	PORTUGAL
10	9	GERMANY	ITALY	ARGENTINA	UNITED KINGDOM
11	15	AUSTRILIA	GERMANY	BELGIUM	CHILE
12	12	CANADA	UNITED STATES	NETHERLANDS	NEW ZEALAND
13	11	UNITED KINGDOM	UNITED KINGDOM	GERMANY	UNITED STATES
14	14	SPAIN	TURKEY	AUSTRALIA	CANADA
15	13	ARGENTINA	PORTUGAL	SPAIN	AUSTRALIA
16	16	PORTUGAL	BULGARIA	UNITED KINGDOM	MEXICO
17	18	POLAND	GREECE	POLAND	BULGARIA
18	17	TURKEY	SPAIN	PORTUGAL	SOUTH AFRICA
19	19	MEXICO	RUSSIAN FEDERATION	MEXICO	SERBIA
20	20	GREECE	SERBIA	GREECE	GREECE
21	22	BULGARIA	MEXICO	HUNGARY	ROMANIA
22	21	HUNGARY	HUNGARY	SERBIA	HUNGARY
23	24	SERBIA	POLAND	BULGARIA	ARGENTINA
24	25	ROMANIA	CANADA	ROMANIA	RUSSIAN FEDERATION
25	23	RUSSIAN FEDERATION	ROMANIA	RUSSIAN FEDERATION	TURKEY

SOURCE: World Pear Review, 2016

TOP 10 FRESH APRICOT EXPORTERS, 2011 - 2016 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2011	2012	2013	2014	2015	2016
SPAIN	31 439	42 135	61 764	56 765	79 842	80 011
UZBEKISTAN	26 629	14 274	59 437	27 409	5 485	49 457
FRANCE	48 752	58 667	45 335	64 201	53 102	42 255
TURKEY	28 489	56 202	41 543	26 692	55 337	37 166
ITALY	19 909	31 441	15 643	25 329	24 551	24 724
GREECE	15 723	25 883	15 945	16 956	10 013	16 190
UNITED STATES OF AMERICA	6 499	7 647	7 966	6 989	5 689	8 436
AFGHANISTAN	3 465	0	0	0	4 559	6 816
JORDAN	1 860	3 537	5 020	4 032	6 344	5 875
REPUBLIC OF MOLDOVA	3 542	1 420	3 441	2 992	2 456	5 781
TOTAL TOP-10	186 307	241 206	256 094	231 365	247 378	276 711
% OF WORLD	71%	72%	74%	76%	77%	82%
WORLD	261 809	334 529	346 922	304 852	320 047	336 021

SOURCE: TradeMaps, 2018

TOP 10 FRESH APRICOT IMPORTERS, 2011 - 2016 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2011	2012	2013	2014	2015	2016
GERMANY	44 280	56 773	57 201	60 812	59 615	56 810
RUSSIAN FEDERATION	61 915	67 198	68 259	36 799	43 203	32 736
KAZAKHSTAN	17 682	25 711	58 015	37 447	7 965	32 370
IRAQ	11 681	14 372	7 874	4 758	17 417	23 210
ITALY	23 834	21 003	26 342	28 150	32 132	22 890
FRANCE	10 800	15 841	21 394	16 976	20 390	20 413
AUSTRIA	8 752	13 586	12 061	9 297	11 522	14 086
SAUDI ARABIA	5 965	6 696	6 863	4 291	8 213	9 388
UNITED KINGDOM	5 430	6 674	7 118	9 961	8 923	9 021
SWITZERLAND	5 844	7 865	7 859	7 621	9 421	8 693
TOTAL TOP-10	196 183	235 719	272 986	216 112	218 801	229 617
% OF WORLD	73%	71%	77%	68%	70%	72%
WORLD	269 985	334 292	354 186	318 746	310 902	318 774

SOURCE: TradeMaps, 2018

TOP 10 FRESH PEACH & NECTARINE EXPORTERS, 2011 - 2016 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2011	2012	2013	2014	2015	2016
SPAIN	656 557	636 322	748 963	910 507	849 503	826 217
ITALY	349 085	369 320	295 838	262 412	269 204	226 757
GREECE	109 470	155 345	112 877	166 874	148 045	168 693
UNITED STATES OF AMERICA	105 842	101 013	105 391	90 785	77 766	118 497
CHILE	100 242	94 332	87 725	48 198	82 105	92 027
BELARUS	329	2 929	18 623	55 047	150 157	87 447
LITHUANIA	24 458	32 279	27 269	48 544	112 873	81 472
CHINA	38 962	46 571	37 307	65 266	82 909	73 446
JORDAN	40 130	46 536	58 435	53 326	58 271	62 100
TURKEY	32 857	43 540	34 147	39 389	50 490	50 432
TOTAL TOP-10	1 457 932	1 528 187	1 526 575	1 740 348	1 881 323	1 787 088
% OF WORLD	81%	82%	82%	84%	85%	83%
WORLD	1 798 028	1 863 114	1 864 362	2 078 678	2 203 930	2 159 981

SOURCE: TradeMaps, 2018

TOP 10 FRESH PEACH & NECTARINE IMPORTERS, 2011 - 2016 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2011	2012	2013	2014	2015	2016
GERMANY	270 984	279 191	291 642	287 530	305 498	290 914
RUSSIAN FEDERATION	250 926	266 220	230 538	225 400	199 730	189 501
FRANCE	116 426	129 459	148 743	147 764	165 252	170 886
BELARUS	10 455	21 588	37 345	82 029	170 222	110 173
ITALY	74 158	55 705	73 299	97 267	113 461	101 654
UNITED KINGDOM	70 301	79 426	87 521	86 936	104 515	98 043
POLAND	108 209	100 524	95 698	109 703	104 486	93 090
UNITED STATES OF AMERICA	46 970	39 680	37 001	23 491	37 611	84 911
BELGIUM	54 594	74 589	75 245	58 941	66 408	65 114
LITHUANIA	29 173	36 073	32 284	60 109	89 913	61 099
TOTAL TOP-10	1 032 196	1 082 455	1 109 316	1 179 170	1 357 096	1 265 385
% OF WORLD	60%	59%	61%	61%	63%	60%
WORLD	1 710 992	1 836 039	1 806 996	1 944 486	2 165 123	2 093 042

SOURCE: TradeMaps, 2018



TOP 10 FRESH PLUM EXPORTERS, 2011 - 2016 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2011	2012	2013	2014	2015	2016
CHILE	100 950	104 545	115 310	45 634	96 615	115 165
SPAIN	103 450	105 598	71 885	116 479	108 815	109 196
SOUTH AFRICA	55 228	52 736	68 010	67 382	72 455	63 872
ITALY	41 506	54 985	57 362	61 227	46 618	58 051
UNITED STATES OF AMERICA	65 478	53 639	58 515	48 071	42 250	47 712
TURKEY	11 276	25 592	24 311	16 126	34 039	44 724
MOLDOVA, REPUBLIC OF	14 408	22 581	28 541	24 186	21 233	36 303
HONG KONG, CHINA	22 080	16 659	32 270	13 755	22 195	29 072
CHINA	14 827	16 643	13 810	18 823	25 940	27 151
NETHERLANDS	34 323	31 114	30 936	25 984	23 532	26 593
TOTAL TOP-10	463 526	484 092	500 950	437 667	493 692	557 839
% OF WORLD	71%	70%	67%	69%	76%	74%
WORLD	656 267	694 650	752 051	634 614	646 488	754 234

SOURCE: TradeMaps, 2018

TOP 10 FRESH PLUM IMPORTERS, 2011 - 2016 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2011	2012	2013	2014	2015	2016
RUSSIAN FEDERATION	70 270	78 004	79 074	46 115	60 769	58 400
GERMANY	43 529	58 680	53 725	46 631	46 587	56 234
UNITED KINGDOM	63 880	61 350	59 805	60 498	49 068	55 552
CHINA	25 069	28 187	33 156	17 138	34 853	44 623
UNITED STATES OF AMERICA	29 512	24 029	30 343	13 769	25 134	44 591
HONG KONG, CHINA	29 208	24 866	29 369	18 127	30 067	36 533
NETHERLANDS	43 763	48 337	45 914	37 659	32 703	33 859
BRAZIL	39 627	41 368	32 219	32 236	31 516	33 575
VIET NAM	718	0	588	838	823	23 057
KAZAKHSTAN	31 558	30 494	49 265	33 085	9 654	21 169
TOTAL TOP-10	377 134	395 315	413 458	306 096	321 174	407 593
% OF WORLD	62%	60%	60%	52%	50%	53%
WORLD	610 643	658 752	684 957	588 621	638 666	765 731

SOURCE: TradeMaps, 2018

TOP 10 FRESH CHERRIE EXPORTERS, 2012 - 2016 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)				
	2012	2013	2014	2015	2016
CHILE	62 588	53 680	85 175	83 410	118 316
UNITED STATES OF AMERICA	105 614	69 845	88 787	74 223	99 250
HONG KONG, CHINA	23 346	14 085	36 506	51 422	81 627
TURKEY	55 039	53 467	49 758	68 591	79 789
UZBEKISTAN	4 841	17 417	17 219	5 398	29 166
AUSTRIA	21 943	15 501	13 827	16 218	26 115
SPAIN	22 623	21 885	30 533	21 657	21 185
GREECE	8 862	23 582	18 963	24 921	16 171
CANADA	7 578	6 106	8 554	12 404	9 489
SERBIA	5 862	5 198	4 788	4 592	6 915
TOTAL TOP-10	318 296	280 766	354 110	362 836	488 023
% OF WORLD	83%	77%	82%	76%	86%
WORLD	384 336	363 050	429 705	479 907	570 251

SOURCE: TradeMaps, 2018

TOP 10 FRESH CHERRIE IMPORTERS, 2012 - 2016 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)				
	2012	2013	2014	2015	2016
CHINA	41 589	37 539	65 063	91 484	109 255
HONG KONG, CHINA	45 843	32 041	58 123	63 006	99 496
RUSSIAN FEDERATION	68 200	72 914	56 701	62 428	57 517
GERMANY	36 084	35 458	34 178	36 984	45 134
AUSTRIA	20 484	17 617	15 462	18 348	29 239
KAZAKHSTAN	4 715	19 480	22 084	10 153	23 818
CANADA	37 174	24 677	29 891	24 211	23 583
UNITED STATES OF AMERICA	11 670	8 526	11 784	13 298	20 225
UNITED KINGDOM	18 876	14 679	18 823	18 350	17 019
KOREA, REPUBLIC OF	9 454	9 130	13 348	12 578	13 805
TOTAL TOP-10	9 454	9 130	13 348	12 578	12 579
% OF WORLD	3%	3%	3%	2%	2%
WORLD	368 976	355 618	431 979	506 231	564 675

SOURCE: TradeMaps, 2018

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AgriBusiness AgriBesigheid

At Absa AgriBusiness, we know that the soil connects us. It is the lifeblood that surges through our communities, opening doors to a journey with endless possibilities for shared economic growth. From feeding to breeding, we have learnt to understand agriculture business and all its challenges as if it were our own. That's why we can offer banking products and services we know clients need.

As a partner in the agricultural environment for over 100 years, Absa has cultivated a wealth of experience and knowledge in developing tailored, world-class business solutions for all commodities in the sector. Farmers rely on us for strategic planning and the empowerment of farming communities, irrespective of the size. Our commitment to this crucial sector is clear. Whether we are stimulating the advancement of our country's flourishing wine industry or nurturing the crops that help feed millions, we make administering and managing your business easier.

And when we make things easier for our farming communities, we invest in our own livelihoods and allow our economy to grow.

For more detailed information, please visit our website at www.absa.co.za

By Absa Agri-besigheid, weet ons dat ons deur die grond verbind is. Dit is die lewensaar wat deur ons gemeenskappe vloei en deure oopmaak na eidelose geleenthede vir gedeelde ekonomiese groei. Van voer na teel, ons verstaan agri-besighede en die uitdagings wat daarmee gepaard gaan, asof dit ons eie is. Daarom kan ons bankdienste en -produkte aanbied wat kliente werklik benodig.

As vennoot in die landbou, al vir meer as 100 jaar, het Absa 'n magdom ervaring en kennis verbou in die ontwikkeling van wêreldklas sake-werkwyses, gefokus op alle kommoditeite in die sektor. Produsente maak op ons staat om strategies te beplan en die bemagtiging van plaasgemeenskappe te bewerkstellig, ongeag die grootte. Ons toewyding aan hierdie noodsaaklike sektor is duidelik. Of ons die vooruitgang van die land se florerende wynindustrie stimuleer, of die gewas wat miljoene voed na omsien, ons vergemaklik die administrasie en bestuur van jou besigheid.

En sodra ons dinge vir ons plaasgemeenskappe vergemaklik, belê ons in onself en bemagtig ons die ekonomie om te groei.

Vir meer inligting, besoek gerus ons webblad by www.absa.co.za

