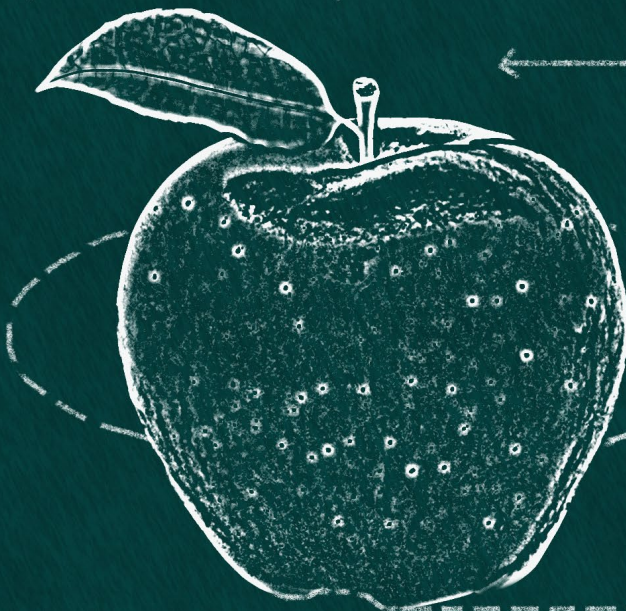


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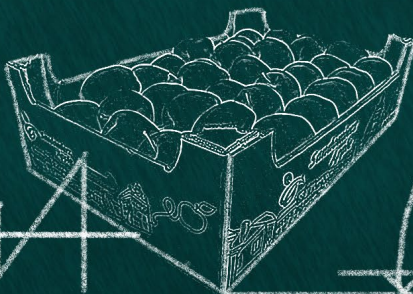
Growing Fruit IQ



KEY DECIDUOUS FRUIT STATISTICS



2018



KEY DECIDUOUS FRUIT

STATISTICS 2018



HORTGRO

Growing Fruit IQ

home of the south african stone fruit producer

SA STONE FRUIT
PRODUCERS' ASSOCIATION
(SASPA)



HORTGRO

Growing Fruit IQ

home of the south african apple and pear producer

SA APPLE & PEAR
PRODUCERS' ASSOCIATION
(SAAPPA)

COMPILED BY

HORTGRO

Growing Fruit IQ



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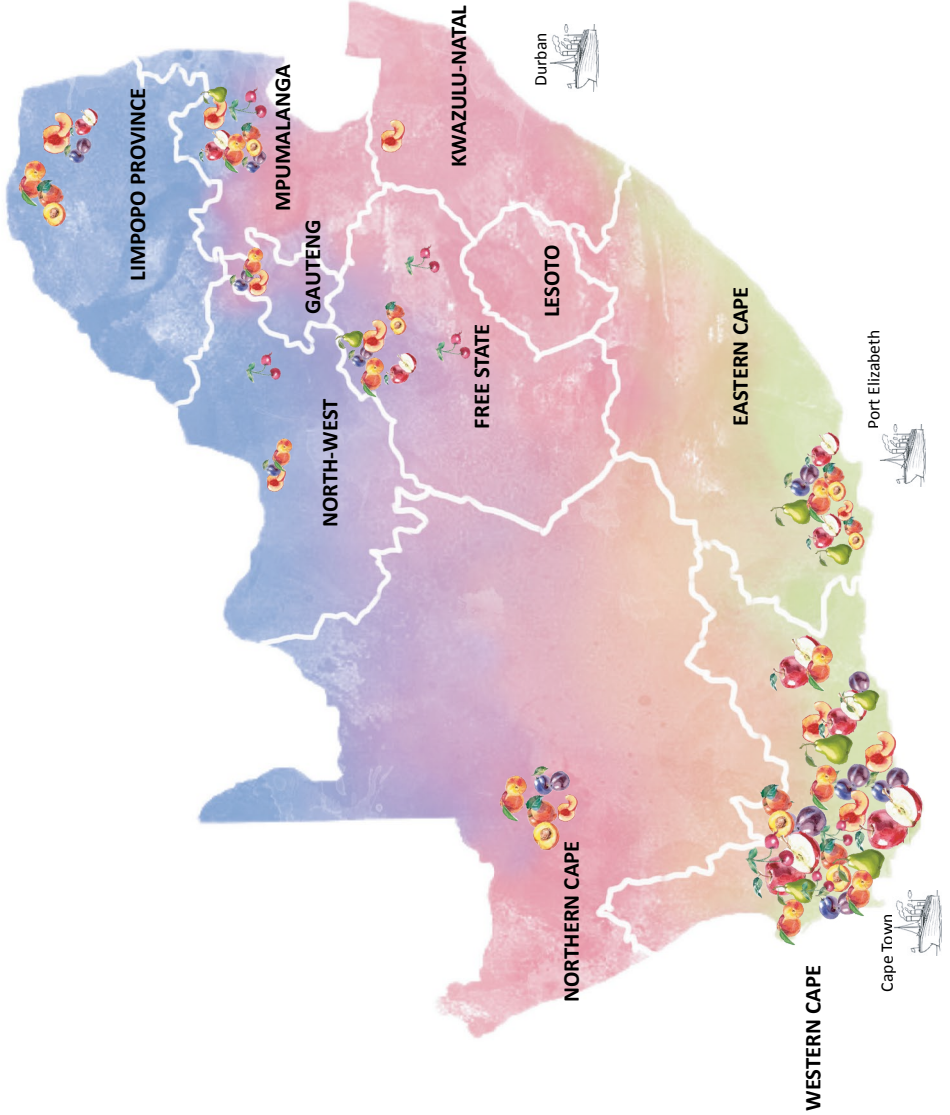
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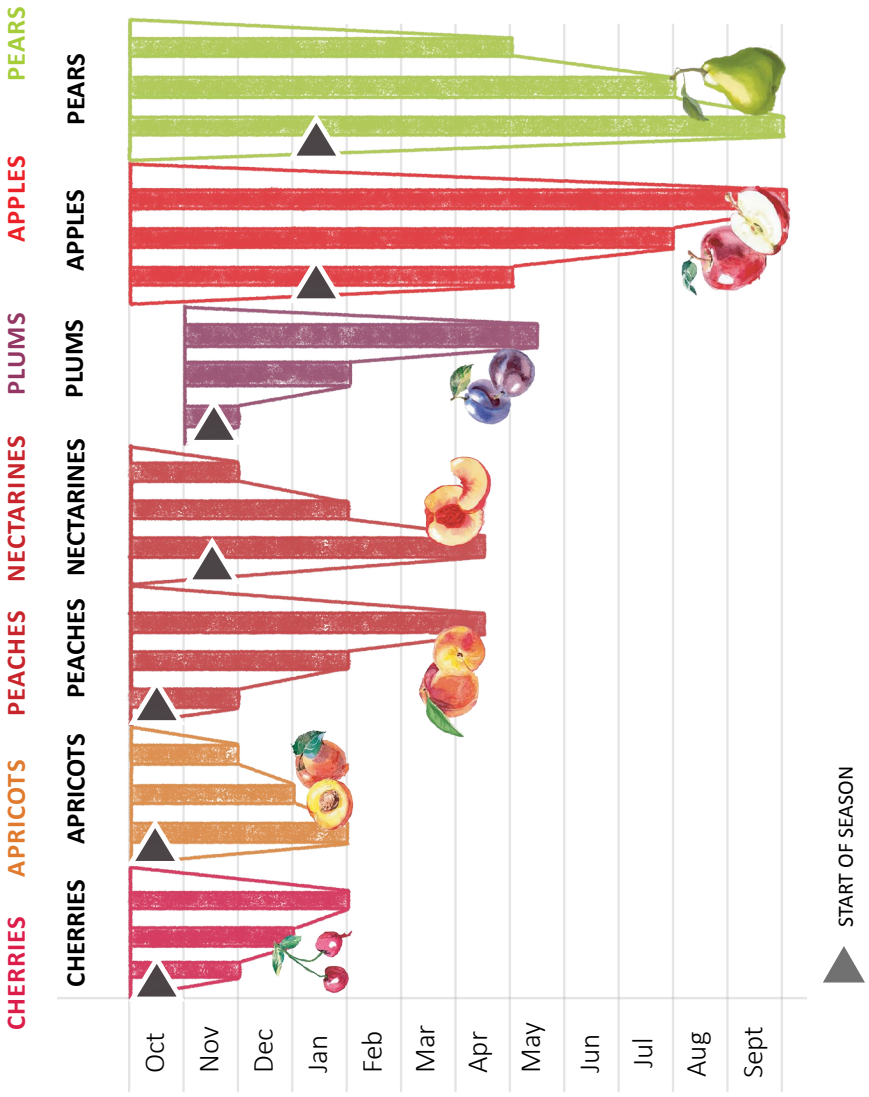
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AREA UNDER CULTIVATION PER DECIDUOUS FRUIT TYPE



DECIDUOUS FRUIT CALENDAR OF SOUTH AFRICA





INDUSTRY PERSPECTIVES & ECONOMIC INDICATORS

TOTAL POME & STONE
TURNOVER

R11,59
Bn/annum

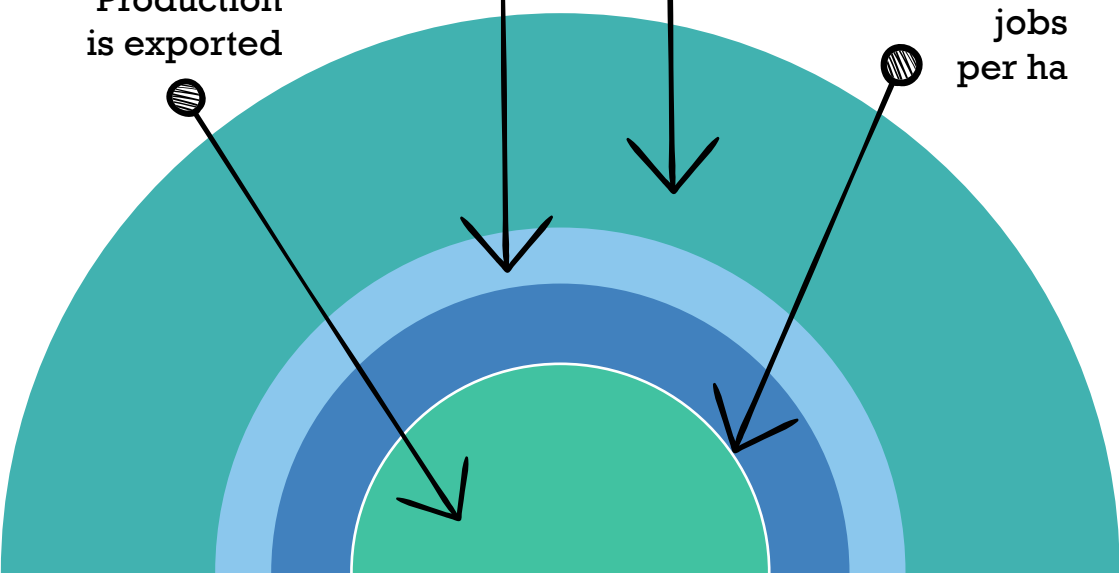
1526

POME & STONE
PRODUCERS

45%
Total
Production
is exported

Industry provides

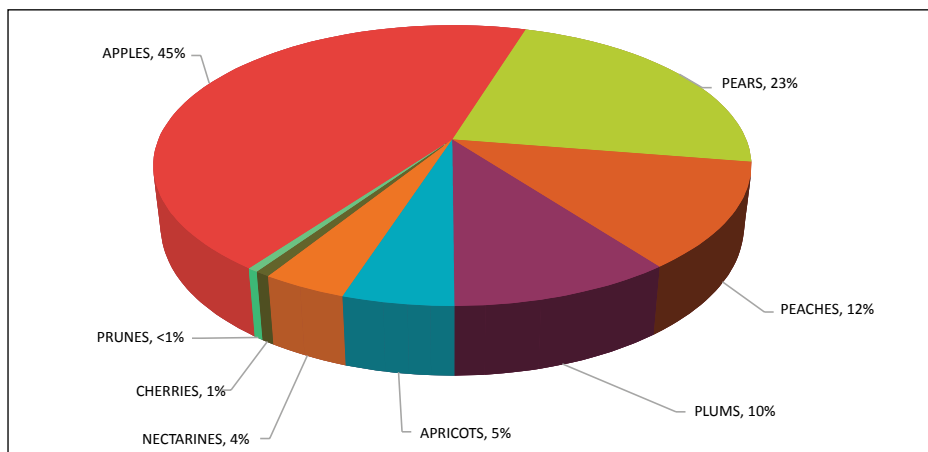
1,13
permanent
jobs
per ha



TOTAL AREA PLANTED

FRUIT	HECTARES
APPLES	24 176
PEARS	12 319
PEACHES	6 586
PLUMS	5 486
APRICOTS	2 737
NECTARINES	2 100
CHERRIES	388
PRUNES	260
TOTAL	54 052

SOURCE: HORTGRO TREE CENSUS, 2018



ON-FARM EMPLOYMENT

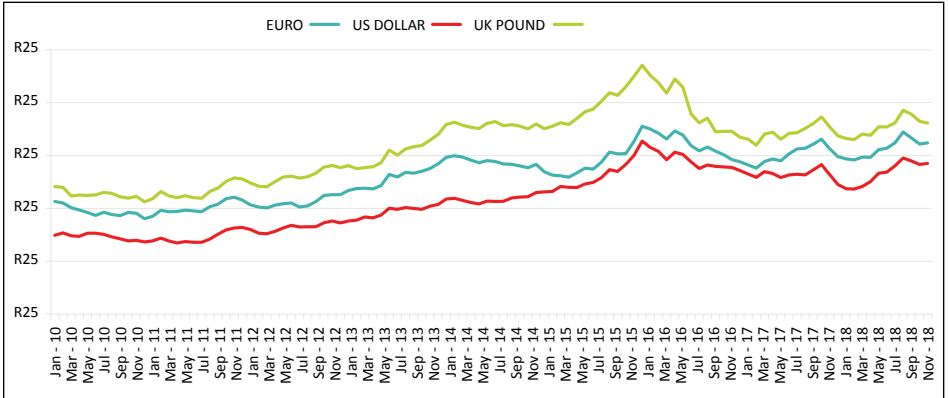
FRUIT	LABOURERS*	DEPENDENTS
APPLES	27 319	109 276
PEARS	13 181	52 725
PEACHES	7 113	28 453
PLUMS	6 967	27 868
APRICOTS	3 257	13 027
NECTARINES	2 394	9 577
CHERRIES	737	2 949
TOTAL	60 968	243 874

SOURCE: HORTGRO, 2018

*PERMANENT EQUIVALENT

CASUAL LABOUR CONVERTED TO PERMANENT EQUIVALENTS

EXCHANGE RATE TRENDS, 2010 - 2018



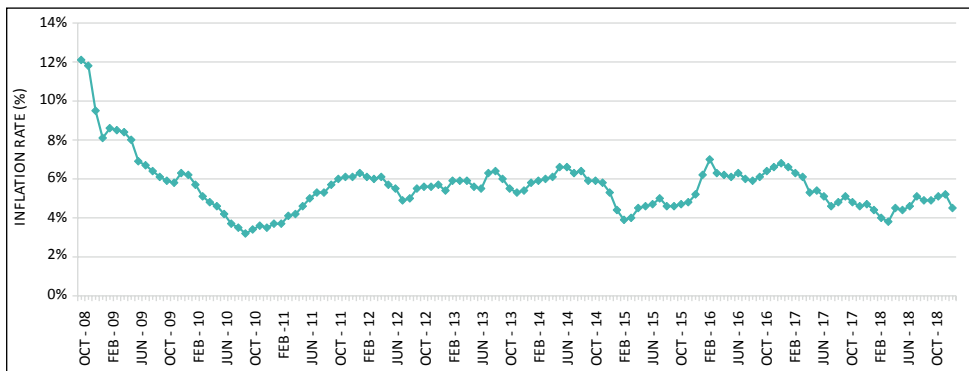
SOURCE: PAST EXCHANGE RATE.COM, 2019

EXCHANGE RATE TRENDS (RAND VS MAJOR CURRENCIES): 2004 - 2018

YEAR	AVERAGE EXCHANGE RATE PER YEAR		
	EURO	US DOLLAR	UK POUND
2004	7,99	6,43	11,78
2005	7,91	6,37	11,58
2006	8,51	6,75	12,50
2007	9,66	7,05	14,11
2008	12,06	8,25	15,13
2009	11,67	8,42	13,10
2010	9,69	7,32	11,30
2011	10,09	7,26	11,62
2012	10,55	8,21	13,01
2013	12,83	9,66	15,11
2014	14,41	10,85	17,86
2015	14,17	12,78	19,53
2016	16,29	14,72	20,00
2017	15,04	13,31	17,16
2018	15,61	13,24	17,64

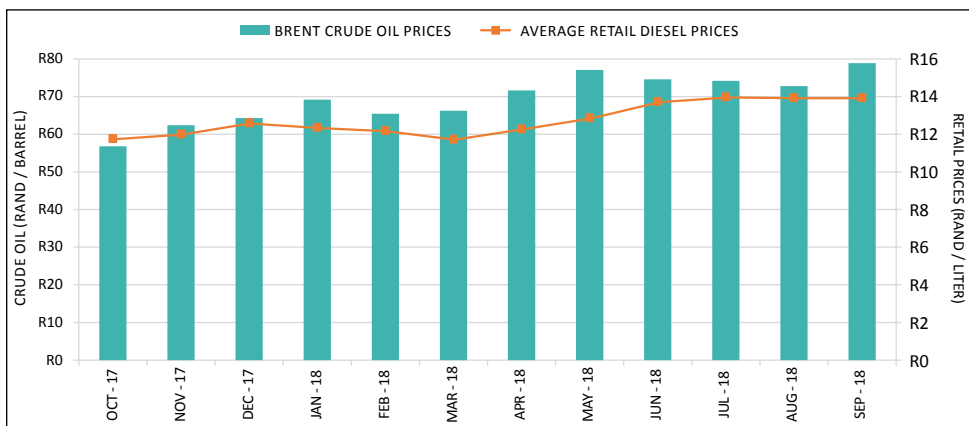
SOURCE: PAST EXCHANGE RATE.COM, 2018

MONTHLY CPI INFLATION, RATE 2008 - 2018



SOURCE: STATISTICS SOUTH AFRICA, 2019

AVERAGE FUEL PRICE: 2017/2018 SEASON



SOURCE: SOUTH AFRICAN PETROLEUM INDUSTRY ASSOCIATION, 2019

MINIMUM WAGES FOR FARM WORKERS, 2008 - 2019

YEAR	RAND/HOUR	RAND/MONTH	% INCREASE YEAR-ON-YEAR
1/03/2008	R 5,59	R 1 090,00	-
1/03/2009	R 6,31	R 1 231,70	13%
1/03/2010	R 6,74	R 1 316,69	7%
1/03/2011	R 7,04	R 1 375,94	4%
1/03/2012	R 7,71	R 1 503,90	9%
1/03/2013	R 11,66	R 2 274,82	51%
1/03/2014	R 12,41	R 2 420,41	6%
1/03/2015	R 13,37	R 2 606,78	8%
1/03/2016	R 14,25	R 2 778,83	7%
1/03/2017	R 15,39	R 3 001,13	8%
1/03/2018	R 16,25	R 3 169,19	6%
1/03/2019	R 18,00	R 3 564,00	12%

2018 EXPORT PERSPECTIVES

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%
SALES PRICE	202,93	100,0%	222,97	100,0%	170,07	100,0%	97,04	100,0%	118,75	100,0%	188,58	100,0%
RECEIVER COST	31,71	15,6%	34,84	15,6%	26,57	15,6%	15,16	15,6%	18,55	15,6%	29,46	15,6%
RECEIVER COMMISSION	12,68	6,3%	13,94	6,3%	10,63	6,3%	6,07	6,3%	7,42	6,3%	11,79	6,3%
DELIVERY PRICE RECEIVER	158,54	78,1%	174,19	78,1%	132,87	78,1%	75,82	78,1%	92,77	78,1%	147,32	78,1%
DELIVERY COST	13,78	6,8%	13,78	6,2%	8,01	4,7%	5,63	5,8%	6,03	5,1%	6,86	3,6%
CIF	144,76	71,3%	160,41	71,9%	124,86	73,4%	70,19	72,3%	86,74	73,0%	140,46	74,5%
SHIPPING COST	27,67	13,6%	27,67	12,4%	15,74	9,3%	8,24	8,5%	8,24	6,9%	14,24	7,6%
FOB	117,09	57,7%	132,74	59,5%	111,75	65,7%	61,95	63,8%	78,50	66,1%	126,22	66,9%
EXPORTER COMMISSION IN RAND	13,55	6,7%	13,95	6,3%	7,94	4,7%	5,60	5,8%	6,02	5,1%	9,56	5,1%
LOCAL COST	6,54	3,2%	6,54	2,9%	2,77	1,6%	4,57	4,7%	4,57	3,8%	3,40	1,8%
DIP	97,00	47,8%	112,25	50,3%	101,04	59,4%	51,78	53,4%	67,91	57,2%	113,26	60,1%
PPECB INSPECTION LEVY	0,68	0,3%	0,68	0,3%	0,64	0,4%	0,64	0,7%	0,64	0,5%	0,64	0,3%
HORTGRO LEVIES	0,94	0,5%	0,94	0,4%	1,33	0,8%	0,80	0,8%	0,80	0,7%	1,38	0,7%
HORTGRO LEVIES AS % OF DIP VALUE (FIRST POINT OF SALE)	1%		1%		1%		2%		1%		1%	
CARTON SIZE	12,5		12,5		5,25		2,5		2,5		4,75	
CARTONS/TON	80		80		190		400		400		211	

SOURCE: HORTGRO PRICE MODEL

* WEIGHTED ESTIMATED AVERAGES: UK & EUROPEAN MARKETS

* SUBTRACT HORTGRO & PPECB LEVIES, TRANSPORT TO PORT AND PRODUCTION & PACKAGING TO CALCULATE NFI (NET FARM INCOME)

2018 VALUE OF THE INDUSTRY

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	R MILLION	%	R MILLION	%	R MILLION	%	R MILLION	%	R MILLION	%	R MILLION	%
SALES PRICE	6 382,5	100,0%	3 789,8	100,0%	1 494,3	100,0%	178,1	100,0%	476,3	100,0%	108,4	100,0%
RECEIVER COST	997,3	15,6%	592,2	15,6%	233,5	15,6%	27,8	15,6%	74,4	15,6%	16,9	15,6%
RECEIVER COMMISSION	398,9	6,3%	236,9	6,3%	93,4	6,3%	11,1	6,3%	29,8	6,3%	6,8	6,3%
DELIVERY PRICE RECEIVER	4 986,3	78,1%	2 960,8	78,1%	1 167,5	78,1%	139,1	78,1%	372,1	78,1%	84,7	78,1%
DELIVERY COST	433,4	6,8%	234,2	6,2%	70,4	4,7%	10,3	5,8%	24,2	5,1%	3,9	3,6%
CIF	4 552,9	71,3%	2 726,6	71,9%	1 097,1	73,4%	128,8	72,3%	347,9	73,0%	80,8	74,5%
SHIPPING COST	870,3	13,6%	470,3	12,4%	138,3	9,3%	15,1	8,5%	33,0	6,9%	8,2	7,6%
FOB	3 682,7	57,7%	2 256,3	59,5%	981,9	65,7%	113,7	63,8%	314,9	66,1%	72,6	66,9%
EXPORTER COMMISSION IN RAND	426,2	6,7%	237,1	6,3%	69,8	4,7%	10,3	5,8%	24,1	5,1%	5,5	5,1%
LOCAL COST	205,7	3,2%	111,2	2,9%	24,3	1,6%	8,4	4,7%	18,3	3,8%	2,0	1,8%
DIP	3 050,8	47,8%	1 908,0	50,3%	887,8	59,4%	95,0	53,4%	272,4	57,2%	65,1	60,1%
DFPT LEVIES	29,7	0,5%	16,0	0,4%	11,6	0,8%	1,5	0,8%	3,2	0,7%	0,8	0,7%
PPECB	21,5	0,3%	11,6	0,3%	5,6	0,4%	1,2	0,7%	2,6	0,5%	0,4	0,3%
EXPORT VOLUME (TON)	393 148		212 465		46 130		4 588		10 027		2 731	
SALES PRICE PER TON (RAND)	16 234	100%	17 837	100%	32 394	100%	38 818	100%	47 499	100%	39 700	100%
CIF PER TON (RAND)	11 581	71%	12 833	72%	23 782	73%	28 076	72%	34 696	73%	29 571	74%
FOB PER TON (RAND)	9 367	58%	10 620	60%	21 285	66%	24 781	64%	31 401	66%	26 573	67%
DIP PER TON (RAND)	7 760	48%	8 980	50%	19 246	59%	20 713	53%	27 166	57%	23 844	60%

POME FRUIT CROP BUDGETS

	APPLES			PEARS		
	ESTAB- LISHMENT	NON- BEARING	BEARING	ESTAB- LISHMENT	NON- BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND
YIELD (TON/HA)			65			55
NUMBER OF TREES PER HA	1 667	1 667	1 667	1 667	1 667	1 667
PRE-HARVEST COSTS	330 085	29 248	96 005	316 684	27 386	96 710
PLANT MATERIAL	110 858	2 217	0	97 540	1 951	0
LAND CLEARING & SOIL MAPPING	28 702	0	0	28 702	0	0
LAND PREPARATION & RIDGING	51 500	0	0	51 500	0	0
IRRIGATION (DESIGN & MATERIAL)	36 379	0	0	36 379	0	0
DRAINAGE	21 193	0	0	21 193	0	0
TRELLISING	47 298	0	0	47 298	0	0
FERTILIZER	10 291	7 385	12 773	10 213	7 274	18 101
HERBICIDES	1 867	1 867	1 867	1 867	1 867	1 867
PESTICIDES	348	605	11 776	299	427	13 643
FUNGICIDES	615	1 102	3 188	386	551	3 802
REST BREAKING AGENTS/ GROWTH REGULATORS	0	998	5 127	0	998	3 044
CONSULTANTS	1 166	1 166	1 166	1 166	1 166	1 166
SEASONAL LABOUR	11 157	2 858	29 450	11 177	2 858	29 322
FUEL (DIESEL)	2 026	2 515	8 973	2 138	2 934	5 764
REPAIRS AND MAINTENANCE	2 563	3 181	11 349	2 704	2 007	7 291
ELECTRICITY	2 529	5 058	7 665	2 529	5 058	7 665
GENERAL	1 592	295	295	1 592	295	295
POLLINATION	0	0	2 375	0	0	4 750
HARVEST & POST-HARVEST	0	0	264 375	0	0	218 299
TRANSPORT RENTAL	0	0	28 536	0	0	22 790
PACKAGING	0	0	212 878	0	0	176 299
SEASONAL LABOUR	0	0	21 125	0	0	17 875
FUEL (DIESEL)	0	0	1 351	0	0	983
REPAIRS AND MAINTENANCE	0	0	485	0	0	353
OVERHEAD COSTS	81 560	66 142	83 112	80 203	65 376	80 117
FIXED LABOUR	19 013	19 013	19 013	19 013	19 013	19 013
WATER COSTS	2 150	2 150	2 150	2 150	2 150	2 150
OTHER OVERHEADS	26 976	26 976	26 976	26 976	26 976	26 976
INTEREST ON LOANS	16 917	1 499	18 469	16 230	1 404	16 144
DEPRECIATION ON ORCHARD	16 504	16 504	16 504	15 834	15 834	15 834
TOTAL COST	411 645	95 390	443 492	396 887	92 762	395 126

* THESE BUDGETS ARE ONLY A GUIDELINE AND SHOULD BE ADAPTED TO YOUR OWN SPECIFIC SITUATION

* OTHER OVERHEADS = ADMIN, BANK CHARGES, GENERAL REPAIRS, LOCAL TAXES, POSTAGE, PHONE, AUDITING, SECRETARIAL, ETC

* IF RE-ESTABLISHING AN ORCHARD AN AMOUNT OF R15/METER SHOULD BE ADDED FOR SOIL FUMIGATION

STONE FRUIT CROP BUDGETS

	APRICOTS			NECTARINES/PEACHES			PLUMS		
	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND
YIELD (TON/HA)			20			25			30
NUMBER OF TREES PER HA	1 250	1 250	1 250	1 250	1 250	1 250	1 524	1 524	1 524
PRE-HARVEST COSTS	210 834	23 733	81 429	222 453	21 797	89 272	295 240	27 303	91 427
PLANT MATERIAL	52 203	1 044	0	65 098	1 302	0	70 789	1 416	0
LAND CLEARING & SOIL MAPPING	28 702			28 702			28 702		
LAND PREPARATION & RIDGING	51 500	0	0	51 500	0	0	51 500	0	0
IRRIGATION (DESIGN & MATERIAL)	36 379	0	0	36 379	0	0	36 379	0	0
DRAINAGE	21 193	0	0	21 193	0	0	21 193	0	0
TRELLISING	0	0	0	0	0	0	66 476	0	0
FERTILIZER	10 462	5 488	9 208	8 929	4 138	12 103	9 376	4 924	15 419
HERBICIDES	1 867	1 867	1 867	1 867	1 867	1 867	1 867	1 867	1 867
PESTICIDES	163	171	4 681	438	626	9 744	999	1 058	4 510
FUNGICIDES	475	678	10 194	162	232	13 730	162	232	2 819
REST BREAKING AGENTS/ GROWTH REGULATORS	0	998	1 842	0	0	0	0	0	4 841
CONSULTANTS	1 166	1 166	1 166	1 166	1 166	1 166	1 166	1 166	1 166
SEASONAL LABOUR	0	3 453	22 743	0	3 599	22 838	0	7 703	26 844
FUEL (DIESEL)	1 272	1 817	8 989	1 397	1 817	8 988	1 076	1 537	8 706
REPAIRS AND MAINTENANCE	1 694	2 419	11 972	1 861	2 419	11 971	1 433	2 047	11 595
ELECTRICITY	2 168	4 336	6 570	2 168	4 336	6 570	2 529	5 058	7 665
GENERAL	1 592	295	295	1 592	295	295	1 592	295	295
POLLINATION	0	0	1 900	0	0	0	0	0	5 700
HARVEST & POST-HARVEST	0	0	100 147	0	0	150 625	0	0	199 273
TRANSPORT RENTAL	0	0	13 234	0	0	23 519	0	0	28 930
PACKAGING	0	0	73 522	0	0	116 724	0	0	157 823
SEASONAL LABOUR	0	0	12 798	0	0	9 640	0	0	11 592
FUEL (DIESEL)	0	0	437	0	0	546	0	0	682
REPAIRS AND MAINTENANCE	0	0	157	0	0	196	0	0	245
OVERHEAD COSTS	69 486	59 897	67 986	70 662	60 378	71 556	78 032	64 300	77 799
FIXED LABOUR	19 013	19 013	19 013	19 013	19 013	19 013	19 013	19 013	19 013
WATER COSTS	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150
OTHER OVERHEADS	26 976	26 976	26 976	26 976	26 976	26 976	26 976	26 976	26 976
INTEREST ON LOANS	10 805	1 216	9 306	11 401	1 117	12 295	15 131	1 399	14 898
DEPRECIATION ON ORCHARD	10 542	10 542	10 542	11 123	11 123	11 123	14 762	14 762	14 762
TOTAL COST	280 320	83 630	249 562	293 115	82 176	311 453	373 272	91 603	368 498

* THESE BUDGETS ARE ONLY A GUIDELINE AND SHOULD BE ADAPTED TO YOUR OWN SPECIFIC SITUATION

* OTHER OVERHEADS = ADMIN, BANK CHARGES, GENERAL REPAIRS, LOCAL TAXES, POSTAGE, PHONE, AUDITING, SECRETARIAL, ETC

* IF RE-ESTABLISHING AN ORCHARD AN AMOUNT OF R15/METER SHOULD BE ADDED FOR SOIL FUMIGATION

IF USING RETAIN AS GROWTH REGULATOR WITH PEACHES AND NECTARINES, ADD ABOUT R8 600 PER HECTARE

DRIED GRAPE AND CHERRIES CROP BUDGET

	CHERRIES				PRUNE				
	ESTABLISHMENT		NON-BEARING	BEARING	ESTABLISHMENT	NON-BEARING	BEARING		
	ONTBOS + NET	ONTBOS - GEEN NET					FRESH	SUNDRIED	DEHYDRATE
	RAND		RAND	RAND	RAND				
YIELD (TON/HA)				10			18	18	18
NUMBER OF TREES PER HA	1 481	1 481	1 481	1 481	888	888	888	888	888
PRE-HARVEST COSTS	643 197	407 347	66 452	87 770	137 202	11 986	47 952	47 952	47 952
PLANT MATERIAL	154 496	154 496	3 090	0	28 682	574	0	0	0
LAND CLEARING & SOIL MAPPING	12 702	12 702	0	0	36 000	0	0	0	0
LAND PREPARATION & RIDGING	51 500	51 500	0	0	0	0	0	0	0
IRRIGATION (DESIGN & MATERIAL)	70 200	70 200	0	0	35 000	0	0	0	0
DRAINAGE	21 193	21 193	0	0	19 623	0	0	0	0
TRELLISING	280 000	44 149	0	0	0	0	0	0	0
FERTILIZER	13 319	13 319	12 539	14 553	7 825		5 000	5 000	5 000
HERBICIDES	1 095	1 095	1 325	1 431	2 750	2 750	2 750	2 750	2 750
PESTICIDES	161	161	195	1 665	1 132	1 200	3 000	3 000	3 000
FUNGICIDES	138	138	167	1 643	155	200	500	500	500
REST BREAKING AGENTS/ GROWTH REGULATORS	739	739	815	1 108	0	0	2 000	2 000	2 000
CONSULTANTS	1 166	1 166	1 166	1 166	1 000	1 000	1 000	1 000	1 000
SEASONAL LABOUR	25 369	25 369	34 790	37 573	0	0	18 440	18 440	18 440
FUEL (DIESEL)	1 984	1 984	2 236	2 096	971	2 000	5 000	5 000	5 000
REPAIRS AND MAINTENANCE	2 510	2 510	2 729	2 792	858	2 000	5 000	5 000	5 000
ELECTRICITY	5 058	5 058	7 106	9 198	1 661	2 000	5 000	5 000	5 000
GENERAL	1 567	1 567	295	295	1 545	262	262	262	262
POLLINATION	0	0	0	14 250	0	0	0	0	0
HARVEST & POST-HARVEST	0	0	0	95 539	0	0	124 920	29 800	35 200
TRANSPORT RENTAL	0	0	0	9 219	0	0	16 447	0	0
PACKAGING	0	0	0	75 628	0	0	100 919	12 600	18 000
SEASONAL LABOUR	0	0	0	9 769	0	0	6 354	16 000	16 000
FUEL (DIESEL)	0	0	0	682	0	0	1 000	1 000	1 000
REPAIRS AND MAINTENANCE	0	0	0	240	0	0	200	200	200
OVERHEAD COSTS	113 262	89 383	71 912	77 901	65 372	53 946	68 627	59 947	60 440
FIXED LABOUR	19 013	19 013	19 013	19 013	23 400	23 400	23 400	23 400	23 400
WATER COSTS	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150	2 150
OTHER OVERHEADS	26 976	26 976	26 976	26 976	27 302	27 302	27 302	27 302	27 302
INTEREST ON LOANS	32 964	20 877	3 406	9 395	7 032	614	8 860	3 985	4 262
DEPRECIATION ON ORCHARD	32 160	20 367	20 367	20 367	5 488	479	6 915	3 110	3 326
TOTAL COST	756 460	496 729	138 364	261 210	202 574	65 931	241 498	137 699	143 592

- THESE BUDGETS ARE ONLY A GUIDELINE AND SHOULD BE ADAPTED TO YOUR OWN SPECIFIC SITUATION
- OTHER OVERHEADS = ADMIN, BANK CHARGES, GENERAL REPAIRS, LOCAL TAXES, POSTAGE, PHONE, AUDITING, SECRETARIAL, ETC
- IF RE-ESTABLISHING AN ORCHARD AN AMOUNT OF TO R15/ METER SHOULD BE ADDED FOR SOIL FUMIGATION



POME FRUIT

LARGEST EXPORT MARKET

Apples: Africa 29%

Pears: Europe 32%

93%

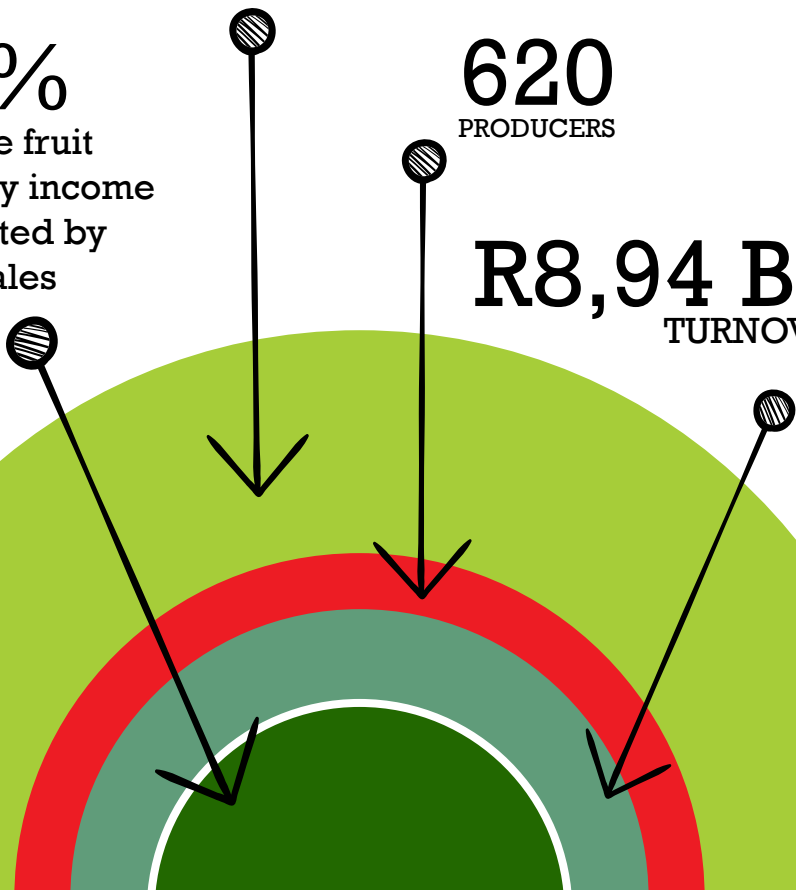
of Pome fruit
industry income
generated by
fresh sales

620

PRODUCERS

R8,94 Bn

TURNOVER



APPLE PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	10 944 132	7 461
GROENLAND	9 199 178	6 517
VILLIERSDORP / VYEBOOM	4 753 408	3 784
LANGKLOOF EAST	4 087 783	3 412
LANGKLOOF WEST	1 144 792	891
FREE STATE	726 853	486
SOUTHERN CAPE	762 407	478
KLEIN KAROO	332 444	311
PIKETBERG	434 641	296
MPUMALANGA	275 739	195
SOMERSET WEST	443 029	184
NORTHERN PROVINCE	52 766	51
WORCESTER	82 978	48
WOLSELEY / TULBAGH	35 447	26
EASTERN CAPE	3 739	15
STELLENBOSCH	20 869	15
PAARL	6 221	4
FRANSCHHOEK	3 036	2
NORTH WEST	528	1
TOTAL	33 309 990	24 176

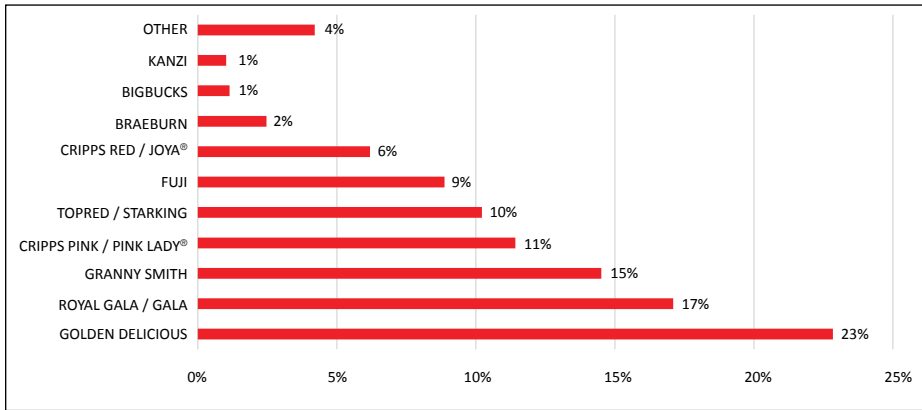
SOURCE: HORTGRO TREE CENSUS, 2018

APPLES: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2013	2014	2015	2016	2017	2018
GOLDEN DELICIOUS	5 569	5 634	5 735	5 814	5 701	5 522
ROYAL GALA / GALA	3 576	3 681	3 842	4 013	4 145	4 133
GRANNY SMITH	4 220	4 220	4 186	4 157	3 718	3 508
CRIPPS PINK / PINK LADY®	2 210	2 245	2 349	2 372	2 565	2 761
TOPRED / STARKING	2 927	2 950	2 950	2 945	2 613	2 471
FUJI	1 862	1 918	2 037	2 115	2 197	2 146
CRIPPS RED / JOYA®	519	616	776	934	1 306	1 498
BRAEBURN	736	721	749	704	639	597
BIGBUCKS	0	0	0	9	77	277
KANZI	165	197	262	266	261	247
OTHER	717	743	812	881	934	1 016
TOTAL	22 501	22 925	23 697	24 212	24 156	24 176
% CHANGE (YEAR-ON-YEAR)		2%	3%	2%	0%	0%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL APPLE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2018

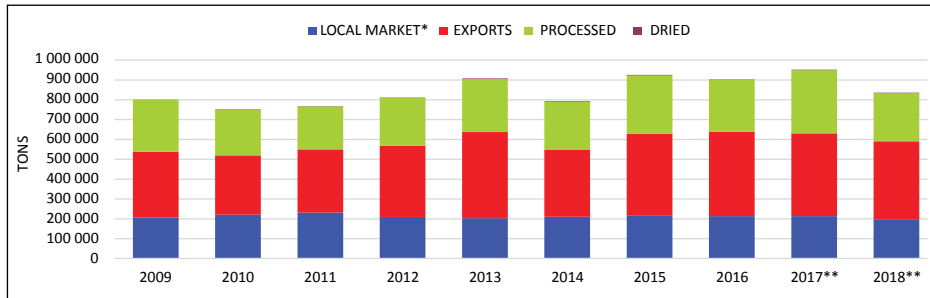
APPLE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 3 YRS	4 - 10 YRS	11 - 15 YRS	16 - 25 YRS	25+ YEARS
GOLDEN DELICIOUS	263	1 276	563	831	2 589
ROYAL GALA / GALA	420	1 256	580	1 104	773
GRANNY SMITH	223	516	234	453	2 082
CRIPPS PINK / PINK LADY®	495	861	215	1 152	38
TOPRED / STARKING	91	620	260	247	1 253
FUJI	192	991	429	480	46
CRIPPS RED / JOYA®	570	529	142	251	6
BRAEBURN	27	126	110	185	149
BIGBUCKS	266	6	5	0	0
KANZI	21	233	0	0	0
OTHER	298	279	66	184	190
TOTAL	2 865	6 692	2 605	4 887	7 127
% OF TOTAL AREA (HA)	12%	28%	11%	20%	29%

SOURCE: HORTGRO TREE CENSUS, 2018

CROP DISTRIBUTION: APPLES

YEAR JAN - DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2009	800 804	205 808	332 684	261 191	1 120	-
2010	753 152	221 131	298 559	232 473	990	-6%
2011	768 098	231 285	318 966	216 257	1 590	2%
2012	813 191	209 198	358 457	244 427	1 110	6%
2013	907 826	203 181	434 248	267 436	2 960	12%
2014	792 324	210 303	339 096	239 765	3 160	-13%
2015	925 418	215 187	413 757	293 724	2 750	17%
2016	904 153	213 578	425 325	265 050	200	-2%
2017**	951 931	213 519	417 794	318 448	2 170	5%
2018**	835 873	197 689	393 344	242 761	2 080	-12%
AVERAGE CROP DISTRIBUTION (%)		25%	44%	31%	0%	



SOURCE: DAFF/PPECB, 2018

*MARKET SALES & DIRECT SALES TO SUPERMARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

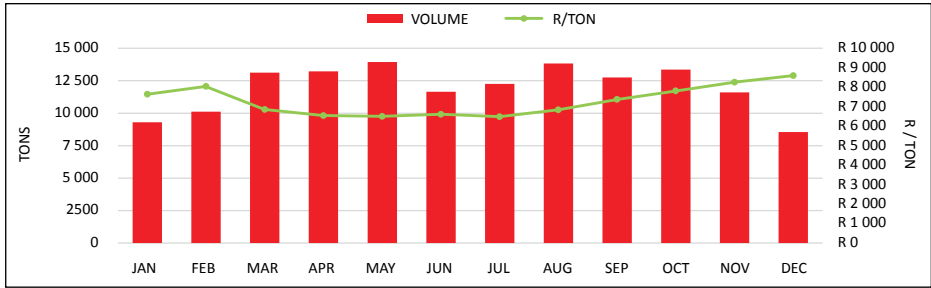
HISTORICAL PRICE TRENDS: APPLES

YEAR JAN - DEC	SALES ON MARKETS	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R PER TON)	(R PER TON)	(R PER TON)	(R1,000)	(R1,000)	(R1,000)	%
2009	3 568	5 834	786	3 136	2 675 174	2 883 712	-
2010	3 656	5 881	534	2 610	2 564 192	2 691 054	-7%
2011	4 326	6 210	737	5 800	2 981 423	3 146 651	17%
2012	4 470	6 531	1 146	2 976	3 276 158	3 559 296	13%
2013	4 845	8 658	1 137	7 936	4 744 391	5 056 534	42%
2014	4 944	10 136	1 141	16 119	4 476 989	4 766 574	-6%
2015	5 048	10 675	1 142	14 482	5 503 001	5 852 886	23%
2016	5 554	10 786	1 431	1 053	5 773 664	6 153 897	5%
2017**	5 550	9 220	1 327	13 743	5 037 158	5 473 555	-11%
2018**	5 868	11 419	1 522	12 925	5 651 513	6 033 955	10%

SOURCE: DAFF, 2018

*SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

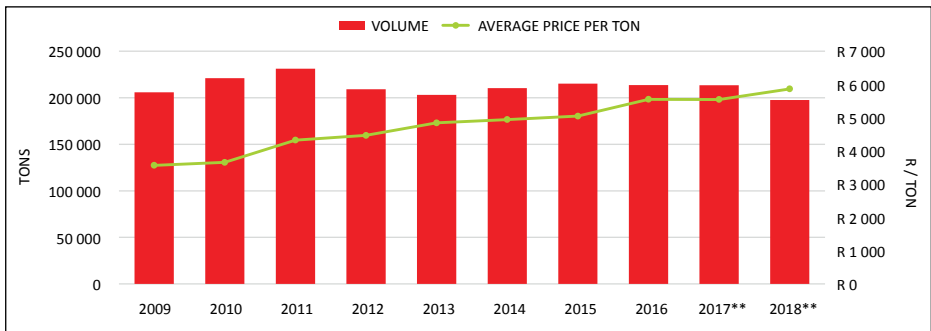
APPLE LOCAL MARKET SALES 2018



SOURCE: DAFF, 2018

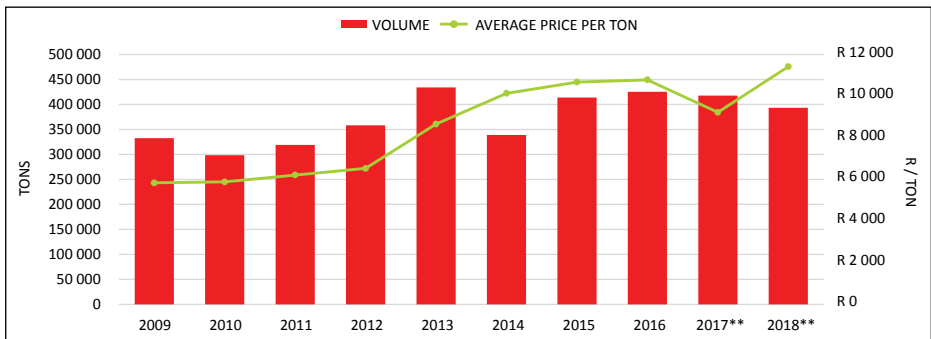
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

APPLE LOCAL MARKET HISTORICAL SALES



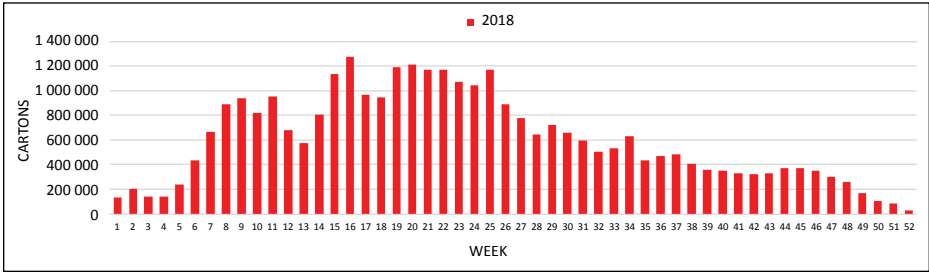
SOURCE: DAFF, 2018

APPLE EXPORT MARKET HISTORICAL SALES



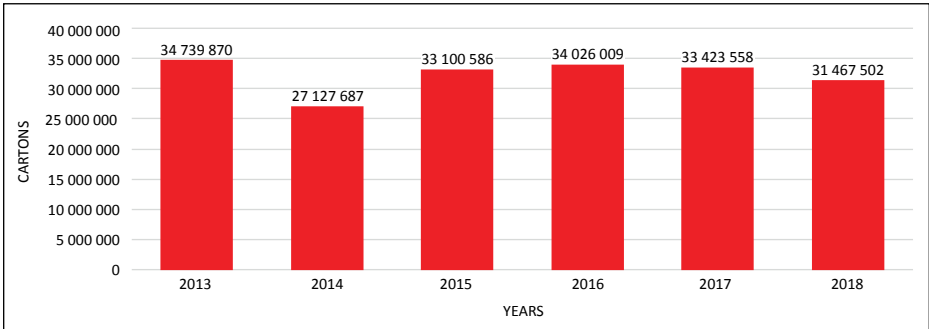
SOURCE: DAFF/PPECB 2018

APPLES PASSED FOR EXPORT PER WEEK



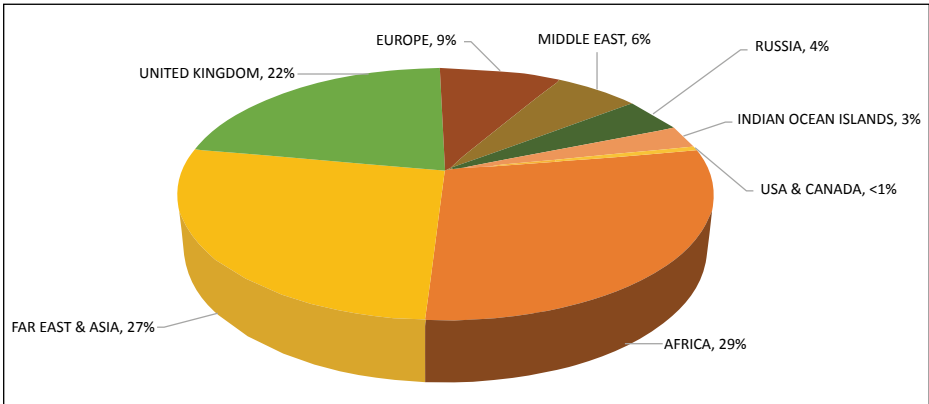
SOURCE: PPECB, 2018 | * 12.5 KG EQUIVALENT CARTONS

APPLES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2018 | * 12.5 KG EQUIVALENT CARTONS

APPLE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2018

APPLES: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2014	2015	2016	2017	2018	% CHANGE 18 VS 17
GOLDEN DELICIOUS	7 902 288	8 354 392	8 607 790	8 569 271	7 360 327	-14%
ROYAL GALA / GALA	5 374 709	7 484 127	7 153 003	7 760 942	6 355 830	-18%
GRANNY SMITH	5 026 335	5 790 971	6 282 622	5 755 125	5 312 620	-8%
CRIPPS PINK / PINK LADY*	3 304 178	4 224 816	4 109 230	4 102 066	4 238 836	3%
FUJI	1 687 055	2 338 704	2 850 518	2 549 104	2 853 872	12%
TOPRED / STARKING	1 933 128	2 272 683	2 272 368	2 118 112	2 212 650	4%
BRAEBURN	1 041 983	1 353 089	1 375 221	1 300 785	1 411 418	9%
CRIPPS RED / JOYA*	791 279	1 058 721	1 037 094	874 026	1 261 636	44%
KANZI	12 716	67 309	102 401	224 167	244 531	9%
AFRICAN CARMINE	40 531	79 858	111 381	73 999	91 242	23%
OTHER	13 485	75 916	124 381	95 961	124 539	30%
TOTAL	27 127 687	33 100 586	34 026 009	33 423 558	31 467 502	-6%
% CHANGE (YEAR-ON-YEAR)		22%	3%	-2%	-6%	

SOURCE: PPECB, 2018 | *12.5 KG EQUIVALENT CARTONS

NOTE: CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY



PEAR PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	6 067 440	4 577
LANGKLOOF EAST	2 149 711	1 696
WOLSELEY / TULBAGH	2 156 928	1 506
GROENLAND	2 165 551	1 430
VILLIERSDORP / VYEBOOM	1 576 799	1 090
KLEIN KAROO	1 004 944	930
LANGKLOOF WEST	287 946	238
PIKETBERG	245 395	202
SOUTHERN CAPE	229 804	167
SOMERSET WEST	294 004	150
WORCESTER	181 608	128
PAARL	144 088	99
STELLENBOSCH	117 169	83
FRANSCHHOEK	17 796	13
EASTERN CAPE	10 470	11
MPUMALANGA	858	1
TOTAL	16 650 511	12 319

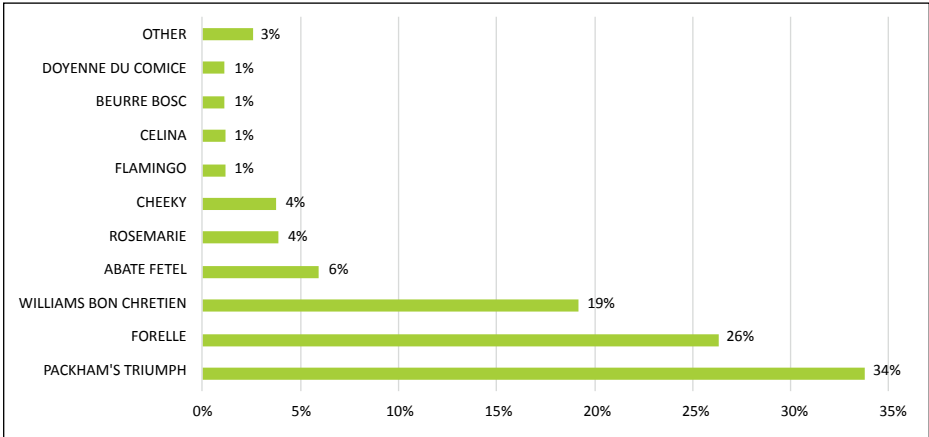
SOURCE: HORTGRO TREE CENSUS, 2018

PEARS: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2013	2014	2015	2016	2017	2018
PACKHAM'S TRIUMPH	3 842	3 980	4 007	4 064	4 072	4 158
FORELLE	3 165	3 193	3 214	3 219	3 219	3 246
WILLIAMS BON CHRETIEN	2 687	2 675	2 569	2 515	2 451	2 361
ABATE FETEL	740	748	801	800	776	729
ROSEMARIE	415	432	436	430	445	477
CHEEKY	232	241	310	348	408	462
FLAMINGO	144	142	147	145	147	146
CELINA	0	7	28	50	110	143
BEURRE BOSC	263	258	231	198	153	140
DOYENNE DU COMICE	162	162	167	158	149	139
OTHER	385	373	367	353	335	318
TOTAL	12 034	12 211	12 276	12 279	12 265	12 319
% CHANGE (YEAR-ON-YEAR)		1%	1%	0%	0%	0%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL PEAR AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2018

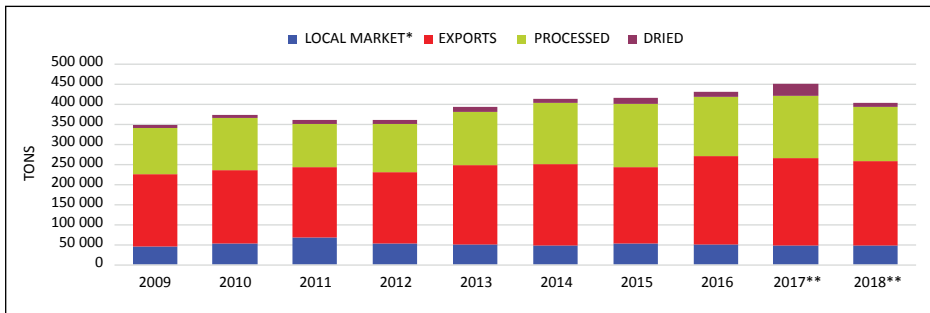
PEAR ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 3 YRS	4 - 10 YRS	11 - 15 YRS	16 - 25 YRS	25+ YEARS
PACKHAM'S TRIUMPH	472	1 322	380	498	1 487
FORELLE	213	513	675	1 133	712
WILLIAMS BON CHRETIEN	144	146	162	750	1 158
ABATE FETEL	16	236	232	221	26
ROSEMARIE	75	73	18	261	49
CHEEKY	137	306	12	6	1
FLAMINGO	7	18	1	99	21
CELINA	94	49	0	0	0
BEURRE BOSCH	0	2	0	18	120
DOYENNE DU COMICE	0	2	3	69	65
OTHER	39	55	13	134	76
TOTAL	1 198	2 722	1 496	3 189	3 714
% OF TOTAL AREA (HA)	10%	22%	12%	26%	30%

SOURCE: HORTGRO TREE CENSUS, 2018

CROP DISTRIBUTION: PEARS

YEAR JAN – DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2009	348 384	45 333	180 593	114 361	8 096	-
2010	373 738	51 832	183 111	130 723	8 072	7%
2011	359 877	67 379	176 673	107 722	8 104	-4%
2012	360 853	52 322	177 848	120 811	9 872	0%
2013	392 249	49 333	197 905	132 963	12 048	9%
2014	414 221	48 535	203 112	150 694	11 880	6%
2015	414 539	52 312	192 009	156 738	13 480	0%
2016	431 590	49 172	222 192	146 946	13 280	4%
2017**	450 924	47 150	218 426	154 940	30 408	4%
2018**	402 738	46 788	212 149	135 328	8 472	-11%
AVERAGE CROP DISTRIBUTION (%)		13%	50%	34%	3%	



SOURCE: DAFF/PPECB, 2018

*MARKET SALES & DIRET SALES TO SUPERMARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION



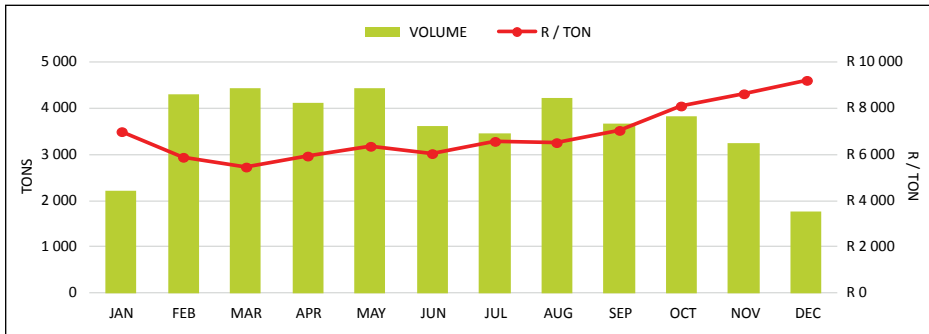
HISTORICAL PRICE TRENDS: PEARS

YEAR JAN – DEC	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R PER TON)	(R PER TON)	(R PER TON)	(R,1000)	(R,1000)	(R,1000)	(%)
2009	3 452	6 336	1 035	15 170	1 300 731	1 434 220	-
2010	3 454	6 144	810	16 568	1 303 984	1 426 375	-1%
2011	3 856	6 612	896	17 636	1 428 057	1 542 159	8%
2012	4 191	6 803	1 115	23 668	1 429 144	1 587 496	3%
2013	4 650	8 835	1 315	28 885	1 977 881	2 181 641	37%
2014	4 815	9 900	1 380	35 863	2 244 603	2 488 498	14%
2015	5 165	10 036	1 525	50 466	2 197 265	2 486 712	0%
2016	5 606	11 174	1 861	49 717	2 758 477	3 081 641	24%
2017**	5 670	10 104	1 588	117 907	2 474 377	2 838 300	-8%
2018**	5 673	11 373	1 553	22 271	2 678 152	2 910 552	3%

SOURCE: DAFF, 2018

*SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

PEAR LOCAL MARKET SALES 2018

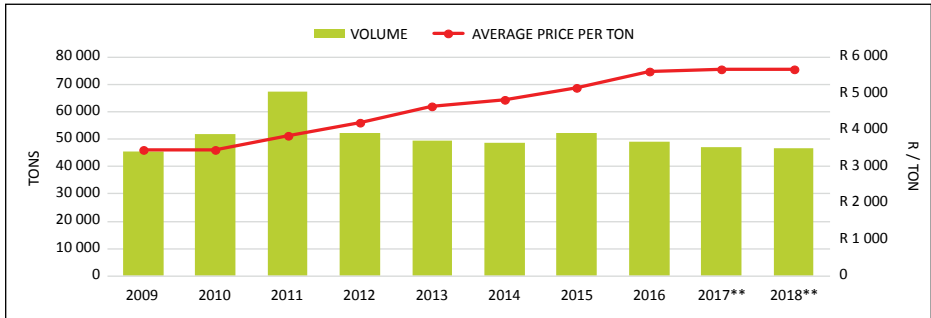


SOURCE: DAFF, 2018

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

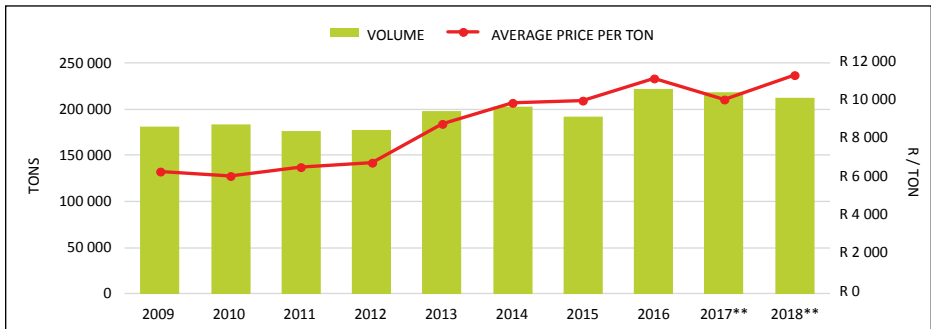


PEAR LOCAL MARKET HISTORICAL SALES



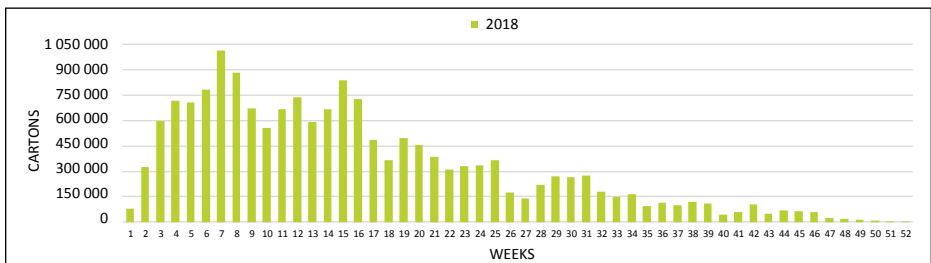
SOURCE: DAFF, 2018

PEAR EXPORT HISTORICAL SALES



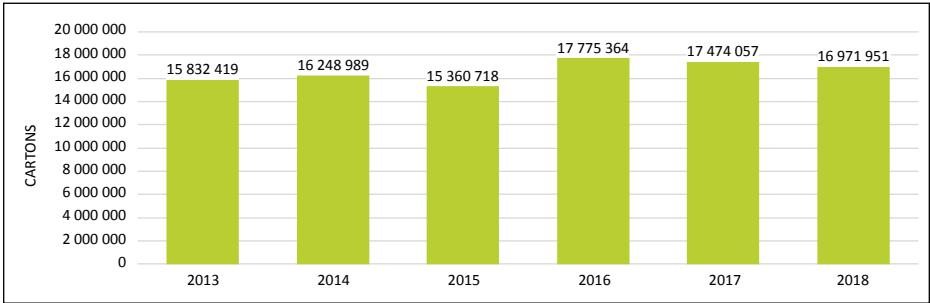
SOURCE: DAFF/PPECB 2018

PEAR PASSED FOR EXPORT PER WEEK



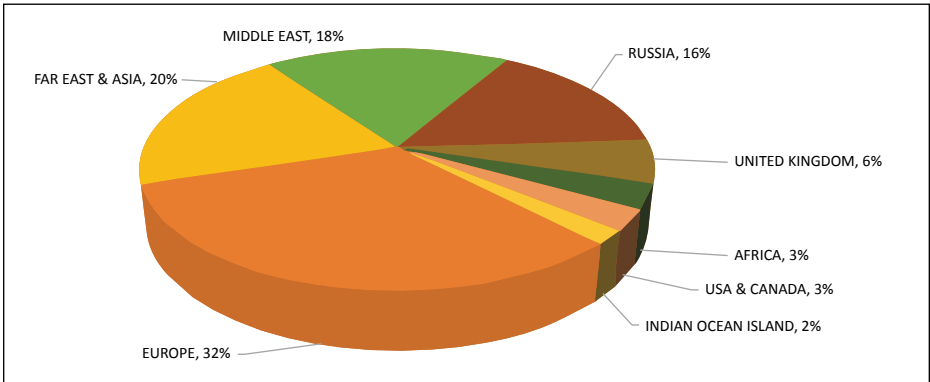
SOURCE: PPECB, 2018 | * 12.5 KG EQUIVALENT CARTONS

PEAR PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2018 | * 12.5 KG EQUIVALENT CARTONS

PEAR EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2018



PEARS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2014	2015	2016	2017	2018	% CHANGE 18 VS 17
PACKHAM'S TRIUMPH	5 574 791	5 836 055	6 371 527	6 432 631	5 600 254	-13%
FORELLE	3 270 857	3 580 734	3 711 218	4 004 291	4 210 996	5%
WILLIAMS BON CHRETIEN	2 641 004	1 804 193	2 323 974	2 200 453	2 163 879	-2%
ABATE FETEL	1 406 134	1 168 933	1 524 125	1 314 644	1 480 230	13%
VERMONT BEAUTY	1 436 788	1 161 722	1 564 010	1 364 662	1 387 987	2%
ROSEMARIE	337 751	313 372	458 398	488 852	447 074	-9%
SEMPRE	436 419	300 929	475 234	345 636	411 090	19%
CHEEKY	50 379	83 545	176 644	236 697	349 225	48%
DOYENNE DU COMICE	255 837	373 842	242 374	333 400	220 415	-34%
GOLDEN RUSSET BOSCH	229 113	223 786	277 319	250 387	190 077	-24%
BEURRE BOSCH	324 420	274 666	317 910	196 124	186 154	-5%
FLAMINGO	103 038	87 403	140 724	126 077	121 276	-4%
BON ROUGE	59 768	46 445	66 394	72 366	98 888	37%
BEURRE HARDY	81 104	64 005	62 585	43 491	33 351	-23%
CAPE ROSE	10 796	12 069	35 764	22 428	30 299	35%
OTHER	30 791	29 018	27 162	41 920	40 756	-3%
TOTAL	16 248 989	15 360 718	17 775 364	17 474 057	16 971 951	-3%
% CHANGE (YEAR-ON YEAR)		-5%	16%	-2%	-3%	

SOURCE: PPECB, 2018 | * 12.5 KG EQUIVALENT CARTONS

NOTE: CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY





STONE FRUIT

MAIN EXPORT MARKET

Apricots: ME, 52%

Peaches: UK, 43%

Nectarines: UK, 57%

Plums: Europe, 48%

Cherries: UK, 46%

81%

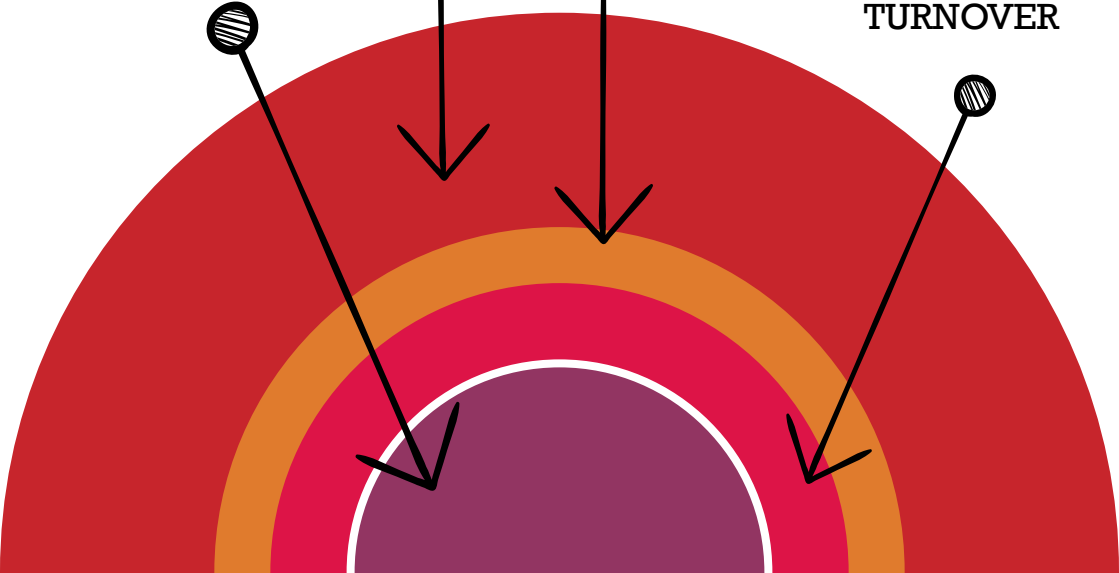
of Stone fruit industry income generated by fresh sales

906

PRODUCERS

R2,64 Bn

TURNOVER



APRICOT PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	1 412 523	2 108
PIKETBERG	80 584	120
CERES	104 935	115
WORCESTER	66 849	93
LANGKLOOF WEST	45 395	65
LANGKLOOF EAST	32 724	50
VILLIERSDORP / VYEBOOM	40 574	48
SOUTHERN CAPE	20 489	30
PAARL	15 780	27
WOLSELEY / TULBAGH	21 676	26
NORTHERN PROVINCE	22 942	21
UPPER ORANGE RIVER	7 245	9
MPUMALANGA	4 936	8
CAPE TOWN	3 690	6
EASTERN CAPE	2 902	5
FREE STATE	700	3
STELLENBOSCH	2 577	2
TOTAL	1 886 521	2 737

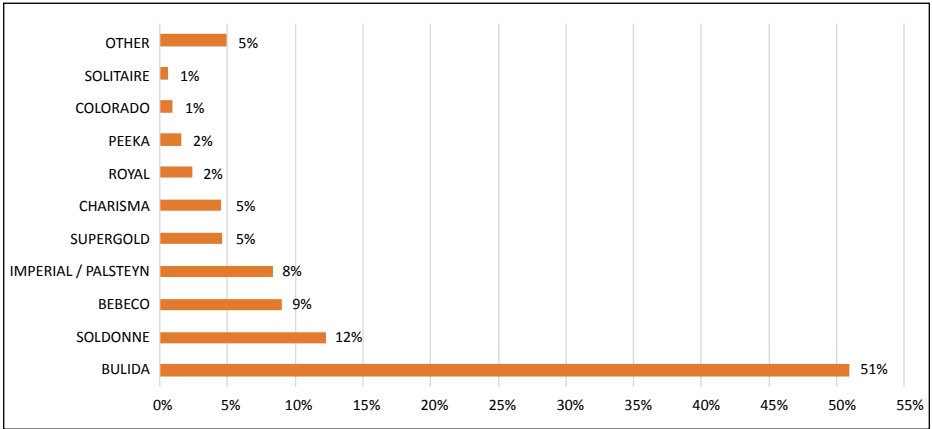
SOURCE: HORTGRO TREE CENSUS, 2018

APRICOT: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2013	2014	2015	2016	2017	2018
BULIDA	1 540	1 480	1 425	1 435	1 436	1 393
SOLDONNE	326	318	315	310	315	336
BEBECO	240	246	240	230	249	246
IMPERIAL / PALSTEYN	273	266	254	249	237	229
SUPERGOLD	172	167	157	149	145	125
CHARISMA	115	118	116	118	110	124
ROYAL	79	77	77	72	65	65
PEEKA	69	69	69	63	46	43
COLORADO	7	22	24	24	21	25
SOLITAIRE	23	22	22	19	19	16
OTHER	175	177	184	170	165	134
TOTAL	3 020	2 962	2 884	2 838	2 808	2 737
% CHANGE (YEAR-ON-YEAR)		-2%	-3%	-2%	-1%	-3%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL APRICOT AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2018

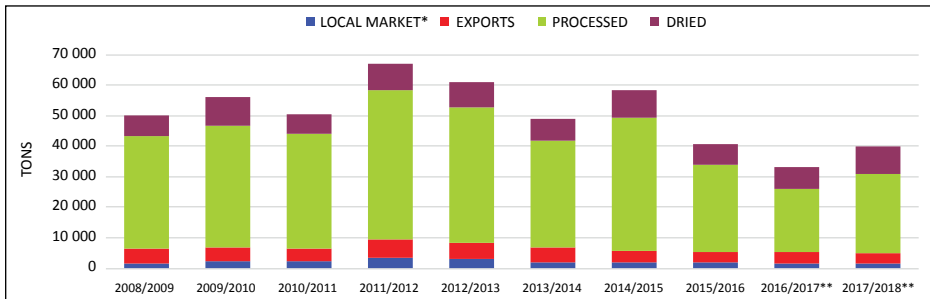
APRICOT ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
BULIDA	55	73	340	173	752
SOLDONNE	42	13	80	44	158
BEBECO	29	15	75	52	76
IMPERIAL / PALSTEYN	7	2	34	25	161
SUPERGOLD	2	1	15	14	94
CHARISMA	18	6	95	4	0
ROYAL	0	0	1	1	63
PEEKA	0	0	0	0	43
COLORADO	0	3	22	0	0
SOLITAIRE	0	0	16	0	0
EARLY PRINCE	2	1	12	0	0
LADISUN	0	0	4	2	7
SUNSHINE	3	4	4	0	0
SUAPRISEVEN	0	0	11	0	0
SUAPRININE	0	0	9	0	0
FARALIA	0	7	2	0	0
OTHER	0	21	28	10	7
TOTAL	157	146	748	325	1 360
% OF TOTAL	6%	5%	27%	12%	50%

SOURCE: HORTGRO TREE CENSUS, 2018

CROP DISTRIBUTION: APRICOTS

YEAR OCT – SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2008/2009	50 099	1 601	4 922	36 932	6 645	-
2009/2010	56 302	2 124	4 637	39 981	9 560	12%
2010/2011	50 452	2 190	4 190	37 747	6 325	-10%
2011/2012	66 973	3 359	6 097	48 792	8 725	33%
2012/2013	60 905	2 963	5 278	44 370	8 295	-9%
2013/2014	48 957	2 039	4 615	35 058	7 245	-20%
2014/2015	58 214	1 986	3 850	43 468	8 910	19%
2015/2016	40 653	2 073	3 324	28 630	6 625	-30%
2016/2017**	33 067	1 576	3 678	20 663	7 150	-19%
2017/2018**	39 849	1 475	3 435	26 039	8 900	21%
AVERAGE CROP DISTRIBUTION (%)		4%	9%	72%	16%	



SOURCE: DAFF/PPECB, 2018

*MARKET SALES & DIRECT SALES TO SUPERMARKETS. | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION



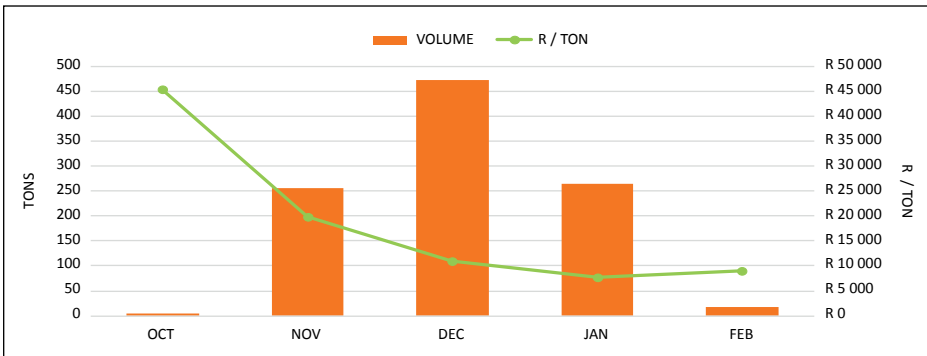
HISTORICAL PRICE TRENDS: APRICOTS

YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R PER TON)	(R PER TON)	(R PER TON)	(R1,000)	(R1,000)	(R1,000)	%
2008/2009	5 218	10 050	1 565	27 989	57 819	143 591	-
2009/2010	5 141	10 393	1 457	27 399	59 110	144 770	1%
2010/2011	5 618	12 210	1 048	14 193	63 464	117 226	-19%
2011/2012	5 410	12 952	2 121	38 774	97 144	239 387	104%
2012/2013	5 571	12 649	1 418	35 187	83 261	181 355	-24%
2013/2014	6 865	16 280	1 707	31 994	89 131	180 976	0%
2014/2015	7 914	19 725	2 315	60 909	91 664	253 190	40%
2015/2016	10 107	23 506	3 044	45 434	99 099	231 671	-8%
2016/2017**	12 425	21 304	3 795	76 820	97 937	253 172	9%
2017/2018**	11 217	21 807	3 169	93 130	91 455	267 102	6%

SOURCE: DAFF, 2018

*SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

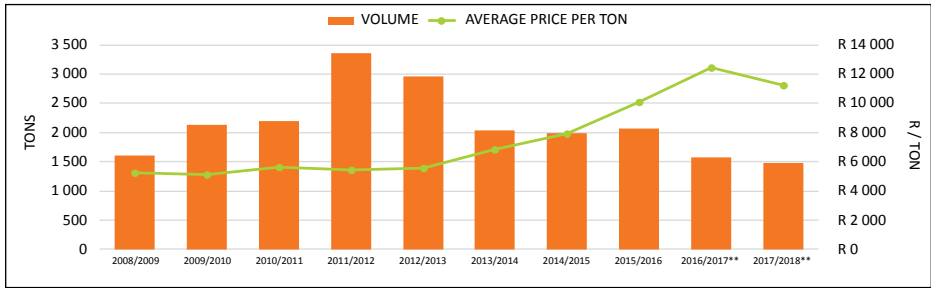
APRICOTS LOCAL MARKET SALES 2017/2018



SOURCE: DAFF, 2018

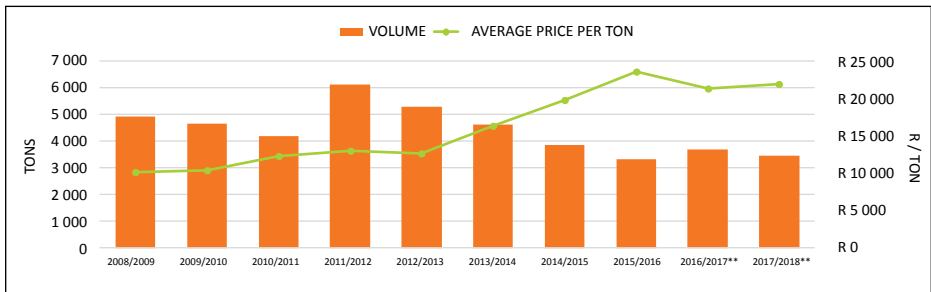
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

APRICOT LOCAL MARKET HISTORICAL SALES



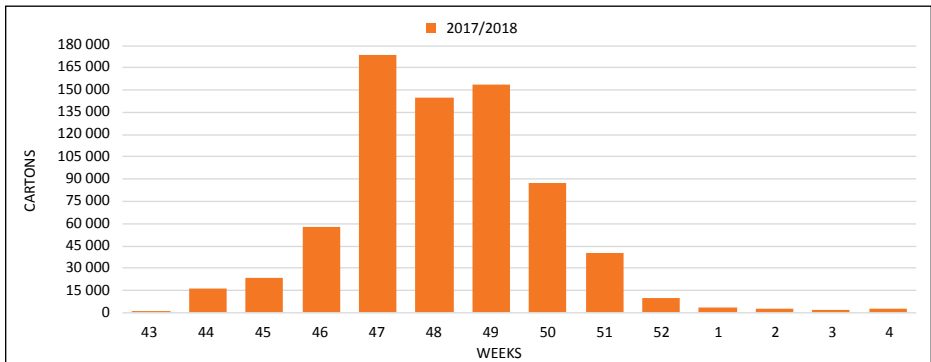
SOURCE: DAFF, 2018

APRICOTS EXPORT HISTORICAL SALES



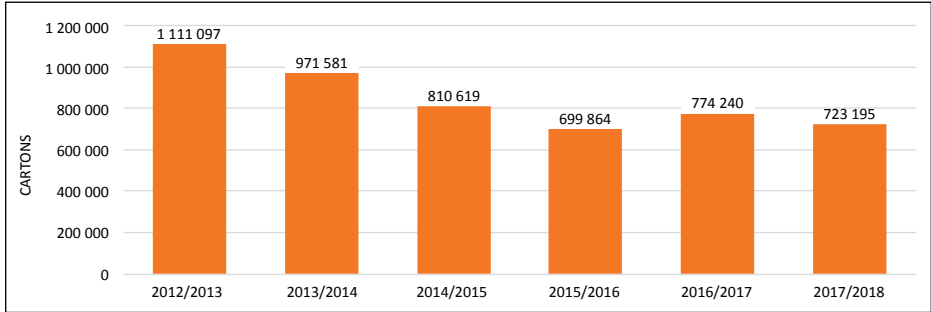
SOURCE: DAFF/PPECB, 2018

APRICOTS PASSED FOR EXPORT PER WEEK



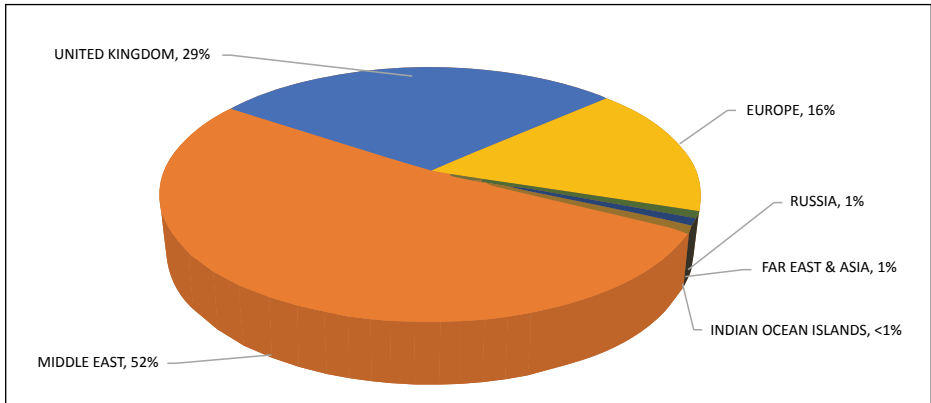
SOURCE: PPECB, 2018 | * 4.75 KG EQUIVALENT CARTONS

APRICOTS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2018. | * 4.75 KG EQUIVALENT CARTONS

APRICOTS EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2018

APRICOTS



APRICOTS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2014/2015	2015/2016	2016/2017	2017/2018	% CHANGE 17/18 VS 16/17
IMPERIAL/PALSTEYN	403 863	344 587	379 416	311 774	-18%
CHARISMA	160 822	131 828	210 342	213 020	1%
SUPERGOLD	75 544	71 921	54 778	56 044	2%
BEBECO	90 735	79 339	66 034	48 730	-26%
HONEYCOT*	36 005	37 076	13 648	33 305	144%
SOLDONNE	0	1 168	13 068	17 420	33%
COLORADO	30 731	15 753	19 702	14 149	-28%
PAZ	56	340	3 615	5 954	65%
MOGADOR	60	1 670	960	5 294	451%
FLONECA	0	0	1 068	4 471	319%
OTHER	12 804	16 183	11 611	13 034	12%
TOTAL	810 619	699 864	774 240	723 195	-7%
% CHANGE (YEAR-ON-YEAR)		-14%	11%	-7%	

SOURCE: PPECB, 2018 | *4.75 KG EQUIVALENT CARTONS

NOTE: CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY



PEACH PRODUCTION AREAS

DISTRICT	DESSERT PEACHES		CLING PEACHES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
CERES	317 626	247	832 572	816
NORTHERN PROVINCE	217 632	246	17 830	24
KLEIN KAROO	235 850	235	2 438 925	2 728
PIKETBERG	204 925	199	70 299	68
WOLSELEY / TULBAGH	184 425	149	338 890	326
PAARL	112 055	95	4 794	4
FREE STATE	32 881	80	7 422	19
MPUMALANGA	39 619	59	46 586	76
WORCESTER	43 479	34	379 290	428
NORTH WEST	41 245	31	3 000	4
LANGKLOOF EAST	17 942	20	55 866	59
FRANSCHHOEK	9 867	15	9 045	12
LANGKLOOF WEST	13 180	12	30 033	30
EASTERN CAPE	7 200	10	19 700	26
STELLENBOSCH	14 973	10	27 129	20
ORANGE RIVIER	5 018	8	174	0
SOUTHERN CAPE	5 765	7	228 688	318
VILLIERSDORP / VYEBOOM	4 997	4	159 813	145
GROENLAND	5 639	3	11 082	15
KWAZULU NATAL	0	0	5 334	6
TOTAL	1 514 318	1 462	4 686 472	5 125

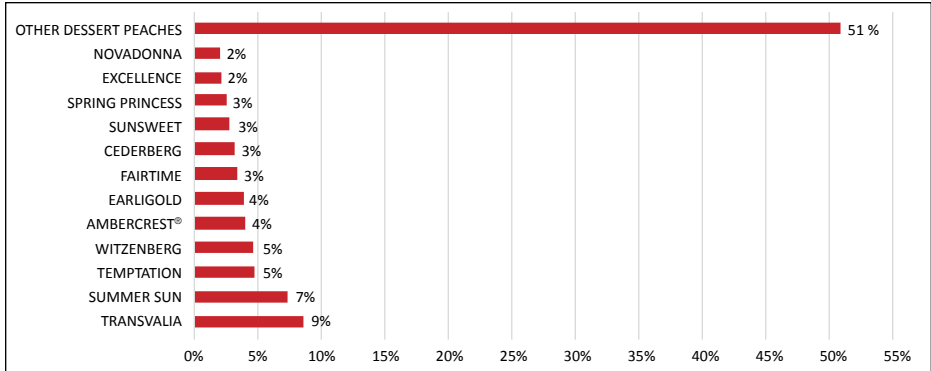
SOURCE: HORTGRO TREE CENSUS, 2018

AREA PLANTED PER CULTIVAR (HECTARES)

DESSERT PEACHES	2013	2014	2015	2016	2017	2018
TRANSVALIA	186	182	162	156	129	125
SUMMER SUN	98	100	104	106	108	107
TEMPTATION	78	80	86	86	79	69
WITZENBERG	79	78	76	75	73	67
AMBERCREST [®]	48	50	76	80	59	58
EARLIGOLD	12	17	17	21	52	57
FAIRTIME	63	63	62	62	50	49
CEDERBERG	71	71	70	70	49	47
SUNSWEET	72	73	69	64	60	41
SPRING PRINCESS	37	41	35	30	31	37
EXCELLENCE	48	44	45	44	36	32
NOVADONNA	55	48	39	38	37	30
OTHER DESSERT PEACHES	877	907	825	815	767	744
TOTAL	1 724	1 755	1 668	1 647	1 530	1 462
% CHANGE (YEAR-ON-YEAR)		2%	-5%	-1%	-7%	-4%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL DESSERT PEACH AREA PER CULTIVAR



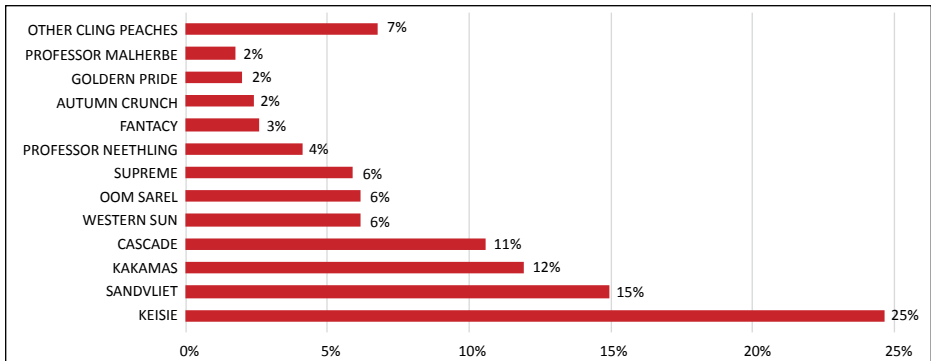
SOURCE: HORTGRO TREE CENSUS, 2018

AREA PLANTED PER CULTIVAR (HECTARES)

CLING PEACHES	2013	2014	2015	2016	2017	2018
KEISIE	1 401	1 394	1 383	1 384	1 331	1 264
SANDVLIET	716	725	746	770	783	766
KAKAMAS	865	854	814	771	680	612
CASCADE	280	323	364	405	490	543
WESTERN SUN	417	418	404	387	365	317
OOM SAREL	527	498	491	440	385	315
SUPREME	307	307	297	307	301	302
PROFESSOR NEETHLING	351	340	322	308	259	211
FANTACY	80	87	102	115	121	132
AUTUMN CRUNCH	52	58	63	92	112	124
GOLDEN PRIDE	0	0	65	83	99	102
PROFESSOR MALHERBE	190	183	172	153	108	89
OTHER CLING PEACHES	532	520	495	476	411	347
TOTAL	5 717	5 708	5 719	5 692	5 445	5 125
% CHANGE (YEAR-ON-YEAR)		0%	0%	0%	-4%	-6%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL CLING PEACH AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2018

DESSERT PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
TRANSVALIA	5	6	24	4	86
SUMMER SUN	5	14	78	1	9
TEMPTATION	0	5	64	0	0
WITZENBERG	5	0	47	8	7
AMBERCREST®	0	10	48	0	0
EARLIGOLD	2	37	18	0	0
FAIRTIME	1	1	20	4	24
CEDERBERG	3	0	39	5	0
SUNSWEET	2	0	23	7	10
SPRING PRINCESS	0	6	30	0	0
EXCELLENCE	0	0	21	1	10
NOVADONNA	0	0	17	6	7
EARLIGRANDE	0	0	9	4	17
SAN PEDRO	0	0	1	1	28
JIM DANDY	0	1	26	0	0
SUNCREST	0	0	8	1	18
EARLI BLUSH	3	15	6	0	0
OTHER DESSERT PEACHES	15	100	328	37	126
TOTAL	41	196	805	76	343
% OF TOTAL AREA (HA)	3%	13%	55%	5%	23%

SOURCE: HORTGRO TREE CENSUS, 2018

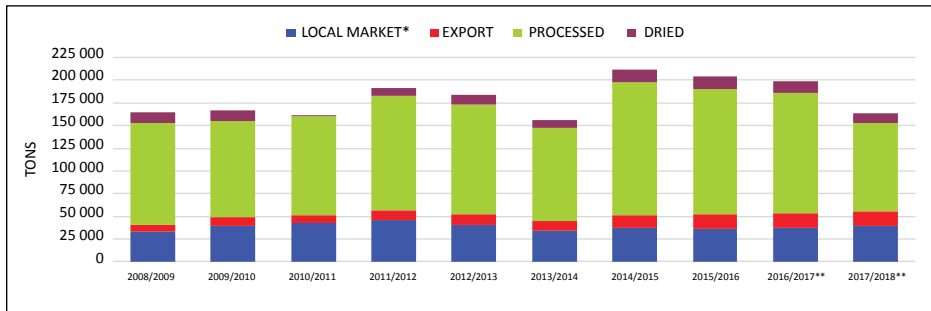
CLING PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
KEISIE	53	104	417	342	348
SANDVLIET	58	110	244	129	225
KAKAMAS	2	27	173	113	298
CASCADE	75	184	285	0	0
WESTERN SUN	0	0	95	193	29
OOM SAREL	10	24	87	32	162
SUPREME	7	22	252	17	4
PROFESSOR NEETHLING	0	0	0	1	209
FANTASY	3	38	90	1	0
AUTUMN CRUNCH	9	69	46	0	0
GOLDEN PRIDE	10	41	51	1	0
PROFESSOR MALHERBE	0	4	11	2	71
BONNIGOLD	5	2	33	5	35
GOUDMYN	1	0	18	4	40
WOLTEMADE	0	0	3	5	46
FIESTA GOLD	2	3	31	0	0
OTHER CLING PEACHES	2	0	42	6	67
TOTAL	235	629	1 877	851	1 533
% OF TOTAL AREA (HA)	5%	12%	37%	17%	30%

SOURCE: HORTGRO TREE CENSUS, 2018

CROP DISTRIBUTION: PEACHES & NECTARINES

YEAR OCT – SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2008/2009	164 286	32 673	7 359	112 487	11 649	-
2009/2010	167 353	39 352	9 350	106 773	11 759	2%
2010/2011	171 104	42 627	8 815	108 912	1 293	2%
2011/2012	191 673	45 585	11 388	125 706	8 905	12%
2012/2013	184 051	40 675	11 209	121 539	10 522	-4%
2013/2014	155 864	33 938	11 301	102 347	8 195	-15%
2014/2015	211 610	37 287	14 314	146 148	13 723	36%
2015/2016	204 894	36 618	15 582	137 733	14 812	-3%
2016/2017**	199 106	37 580	15 730	132 464	13 200	-3%
2017/2018**	163 170	39 188	15 940	97 720	10 263	-18%
AVERAGE CROP DISTRIBUTION (%)		21%	7%	66%	6%	



SOURCE: DAFF/PPECB, 2018

*MARKET SALES & DIRECT SALES TO SUPERMARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

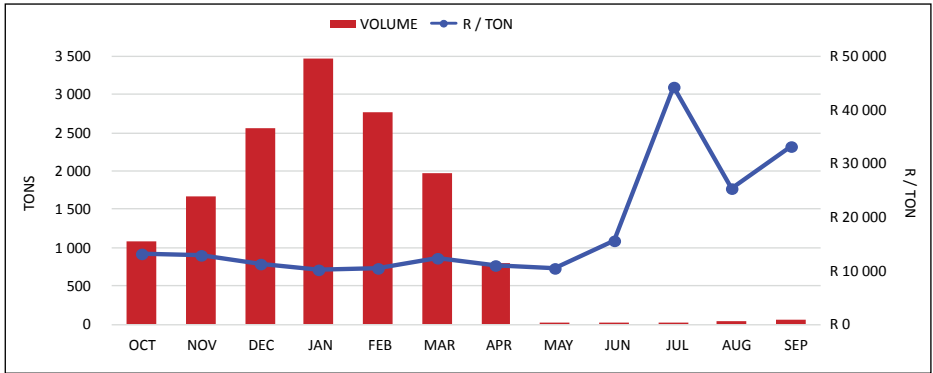
HISTORICAL PRICE TRENDS: PEACHES & NECTARINES

YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2008/2009	6 362	12 696	1 767	37 891	301 309	538 007	-
2009/2010	6 005	13 856	1 480	37 244	365 881	561 114	4%
2010/2011	6 692	14 201	1 575	28 715	410 425	610 726	9%
2011/2012	6 941	15 314	1 920	24 852	490 793	756 974	24%
2012/2013	8 027	16 743	2 205	28 274	514 183	810 447	7%
2013/2014	9 396	19 403	2 653	32 884	538 159	842 603	4%
2014/2015	9 976	20 464	3 133	71 781	664 885	1 194 536	42%
2015/2016	11 107	25 444	3 687	73 169	803 161	1 384 154	16%
2016/2017**	11 139	23 883	3 157	59 856	794 281	1 272 345	-8%
2017/2018**	11 032	28 705	2 884	35 697	889 879	1 207 375	-5%

SOURCE: DAFF, 2018

*SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

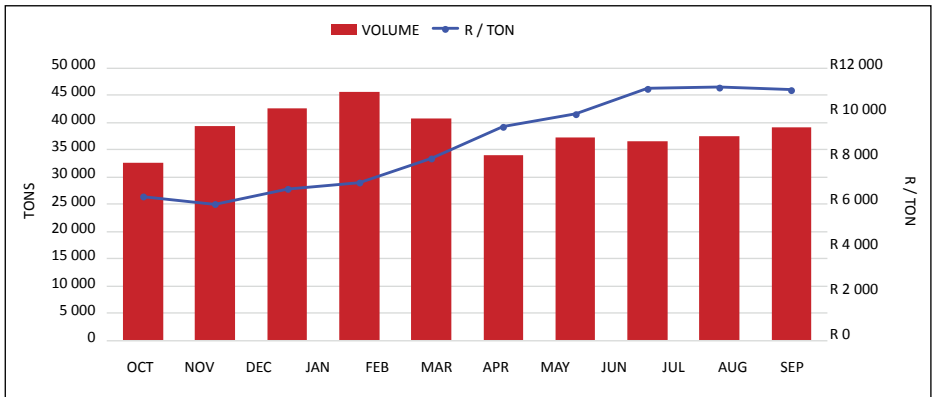
LOCAL MARKET SALES 2017/2018: PEACHES



SOURCE: DAFF, 2018

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

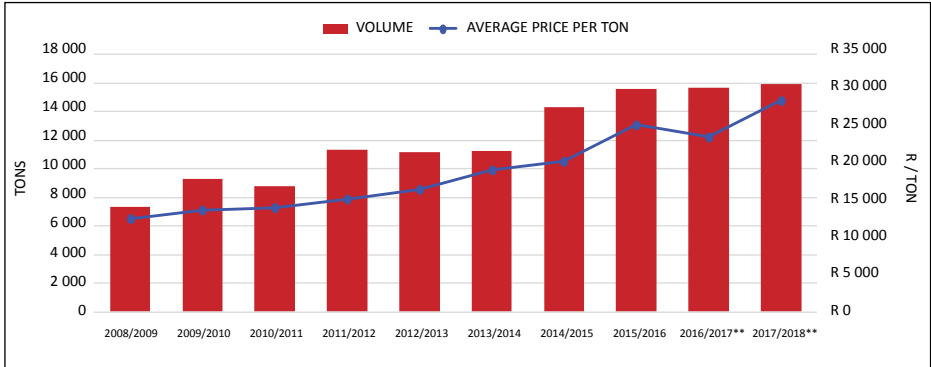
LOCAL MARKET HISTORICAL SALES: PEACHES & NECTARINES



SOURCE: DAFF, 2018



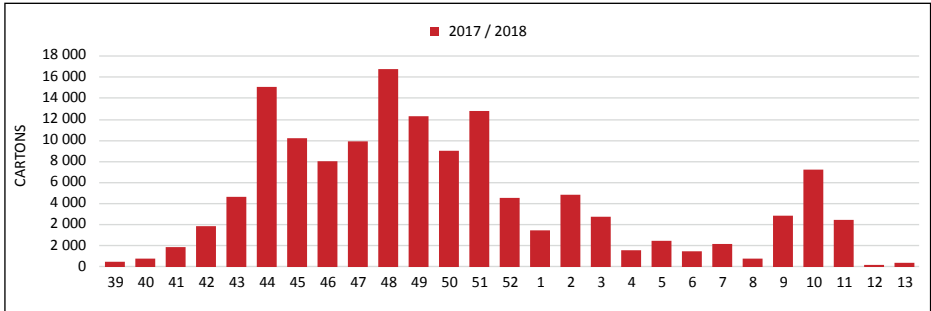
EXPORT HISTORICAL SALES: PEACHES & NECTARINES



SOURCE: DAFF/PPECB, 2018

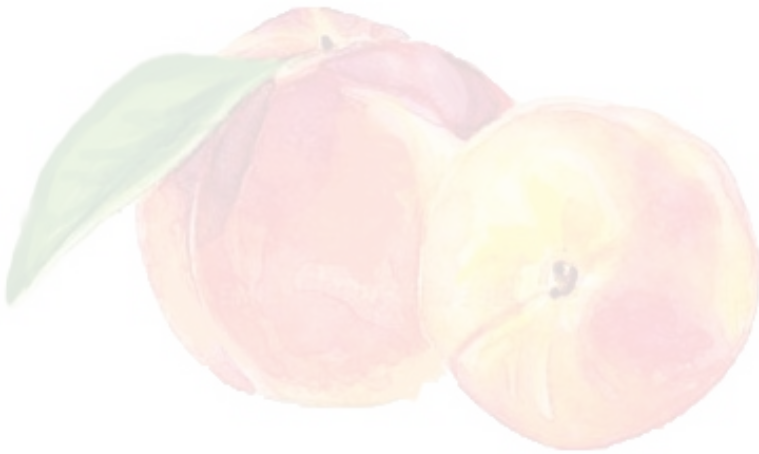
*MARKET SALES & DIRECT SALES TO SUPERMARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

PASSED FOR EXPORT PER WEEK: PEACHES

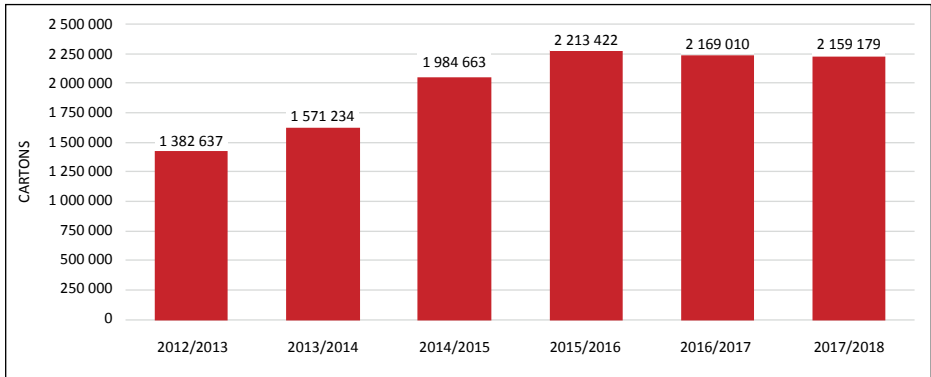


SOURCE: PPECB, 2018 | * 2.5 KG EQUIVALENT CARTONS

STONE FRUIT

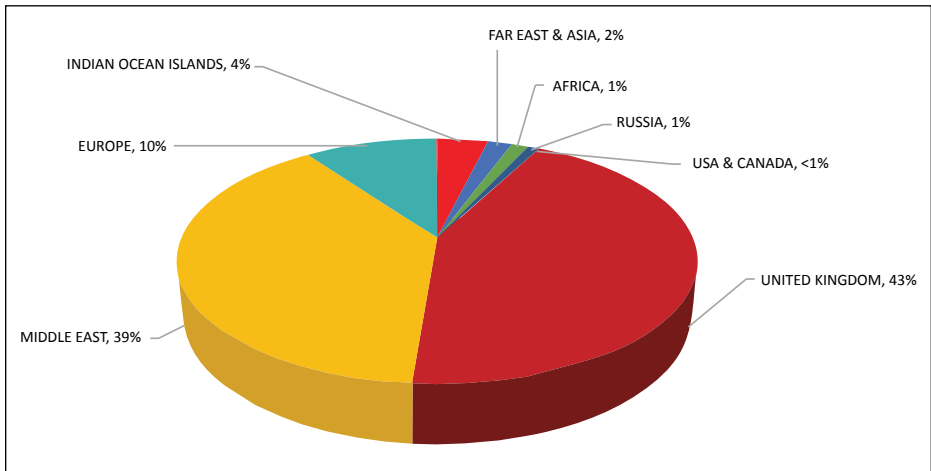


PEACHES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2018 | * 2.5 KG EQUIVALENT CARTONS

PEACH EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2018

CARTONS PASSED FOR EXPORT PER CULTIVAR: PEACHES

CULTIVAR	2014/2015	2015/2016	2016/2017	2017/2018	% CHANGE 17/18 VS 16/17
TEMPTATION	166 558	241 891	278 804	268 047	-4%
AMBERCREST ®	165 377	213 491	226 328	250 381	11%
JIM DANDY	141 004	153 409	125 046	152 550	22%
TRANSVALIA	277 216	284 324	188 995	151 572	-20%
FAIRTIME	101 400	126 125	156 505	101 250	-35%
SPRING PRINCESS	96 454	73 898	108 671	97 506	-10%
BRITTANEY LANE	93 351	146 679	120 579	94 208	-22%
RICH LADY	137 811	128 923	74 942	85 639	14%
SCARLET RICH	49 395	49 176	46 214	83 566	81%
MAJESTIC DELIGHT	61 880	67 812	81 882	83 071	1%
EARLIBLUSH	17 399	33 495	74 021	69 578	-6%
BURPEACH 13	0	18 413	30 457	61 565	102%
DECEMBER PRINCESS	24 388	25 748	36 872	36 933	0%
PEO 04/26	0	0	6 250	31 372	402%
ALPINE DELIGHT	0	5 734	12 468	31 351	151%
EXCELLENCE	59 925	26 452	37 285	29 648	-20%
SUMMERTIME	54 626	84 781	48 382	28 600	-41%
NOVADONNA	42 155	30 137	33 567	28 311	-16%
SNOWCREST	15 900	16 193	20 712	28 008	35%
SWEET DREAM	11 189	12 849	10 597	27 126	156%
CRIMSON DELIGHT	25 461	18 853	21 007	25 838	23%
JULIEPRETTY	22 794	32 691	25 551	23 847	-7%
SNOW ANGEL	21 466	19 577	29 313	23 111	-21%
JULIENICE	32 491	34 822	22 190	22 577	2%
ORIBI	5 200	0	16 118	22 462	39%
PRINCESS TIME	1 616	13 079	8 266	21 824	164%
IVORY DUCHESS	0	8 346	17 651	21 140	20%
SUMMER ZEE	38 380	29 367	29 870	20 717	-31%
SWEET DECEMBER	12 110	13 944	11 579	16 552	43%
EARLIRICH	27 845	22 809	23 601	15 416	-35%
OTHER	281 274	280 404	245 286	205 413	-16%
TOTAL	1 984 663	2 213 422	2 169 010	2 159 179	0%
% CHANGE (YEAR-ON-YEAR)		12%	-2%	0%	

SOURCE: PPECB, 2018 | * 2.5 KG EQUIVALENT CARTONS

NOTE: CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY

NECTARINES PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	1 461 142	859
WOLSELEY / TULBAGH	328 294	235
KLEIN KAROO	268 151	209
PAARL	251 677	204
NOTHERN PROVINCE	149 871	162
PIKETBERG	99 356	85
WORCESTER	103 563	78
VILLIERSDORP / VYEBOOM	66 626	52
STELLENBOSCH	69 860	47
LANGKLOOF WEST	57 171	39
LANGKLOOF EAST	33 541	28
NORTH WEST	42 415	28
MPUMALANGA	16 412	20
FRANSCHHOEK	19 972	18
EASTERN CAPE	6 900	11
FREE STATE	3 883	7
NAMAKWALAND	11 284	6
ORANGE RIVER	5 770	5
GROENLAND	4 619	4
SOUTHERN CAPE	1 225	1
TOTAL	3 001 732	2 100

SOURCE: HORTGRO TREE CENSUS, 2018

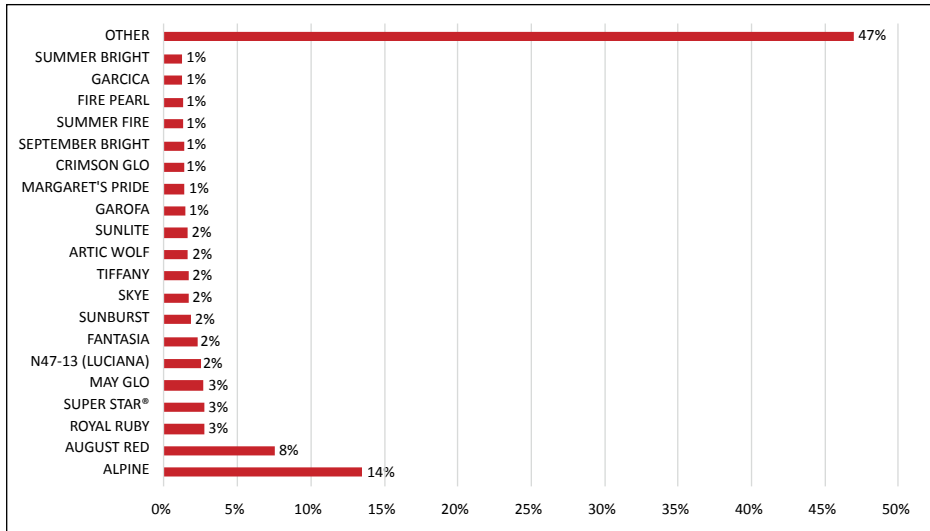


AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2013	2014	2015	2016	2017	2018
ALPINE	324	327	309	293	297	284
AUGUST RED	124	123	125	132	158	159
ROYAL RUBY	0	0	5	19	41	58
SUPER STAR®	31	33	35	45	49	57
MAY GLO	92	85	74	70	64	56
N47-13(LUCIANA)	8	8	15	25	39	52
FANTASIA	55	53	53	53	49	49
SUNBURST	36	35	35	35	37	39
SKYE	32	32	32	33	31	36
TIFFANY	0	0	3	17	28	35
ARCTIC WOLF	0	3	14	17	28	34
SUNLITE	46	44	44	42	36	34
GAROFA	0	2	4	9	25	31
MARGARET'S PRIDE	60	57	53	44	33	29
CRIMSON GLO	51	49	40	39	30	29
SEPTEMBER BRIGHT	31	31	26	25	25	28
SUMMER FIRE	27	27	24	28	28	28
FIRE PEARL	29	29	27	28	27	27
GARCICA	4	4	6	11	24	25
SUMMER BRIGHT	33	32	29	29	27	25
OTHER	1 258	1 254	1 191	1 138	1 015	986
TOTAL	2 239	2 228	2 145	2 131	2 092	2 100
% CHANGE (YEAR-ON-YEAR)		-1%	-4%	-1%	-2%	0%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL NECTARINE AREA PER CULTIVAR



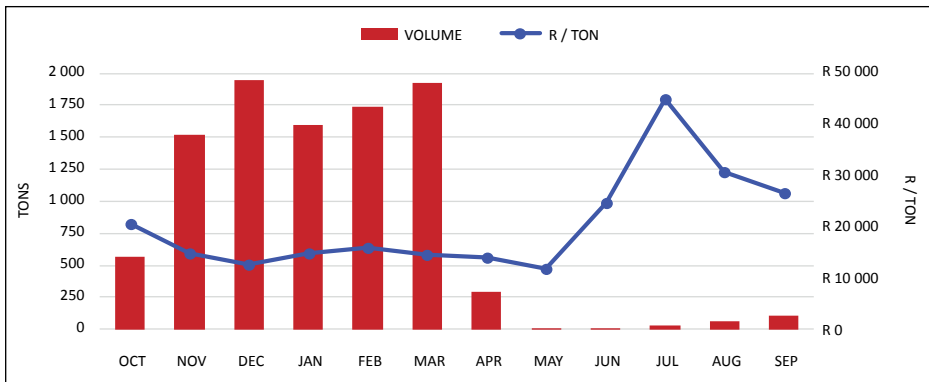
SOURCE: HORTGRO TREE CENSUS, 2018

NECTARINE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ALPINE	21	10	83	99	70
AUGUST RED	25	13	94	3	24
ROYAL RUBY	20	33	6	0	0
SUPER STAR®	7	14	36	0	0
MAY GLO	0	0	6	15	35
N47-13(LUCIANA)	27	19	5	0	0
FANTASIA	0	4	3	1	40
SUNBURST	3	0	32	3	0
SKYE	0	11	24	0	0
TIFFANY	18	16	1	0	0
ARCTIC WOLF	12	23	0	0	0
SUNLITE	0	0	3	0	30
GAROFA	10	21	0	0	0
MARGARET'S PRIDE	2	0	9	1	17
CRIMSON GLO	0	3	24	2	0
SEPTEMBER BRIGHT	4	2	22	0	0
SUMMER FIRE	0	6	21	0	0
FIRE PEARL	0	5	21	1	0
GARCICA	5	14	7	0	0
SUMMER BRIGHT	0	7	15	2	2
OTHER	66	133	619	74	94
TOTAL	220	335	1 031	201	312
% OF TOTAL AREA (HA)	10%	16%	49%	10%	15%

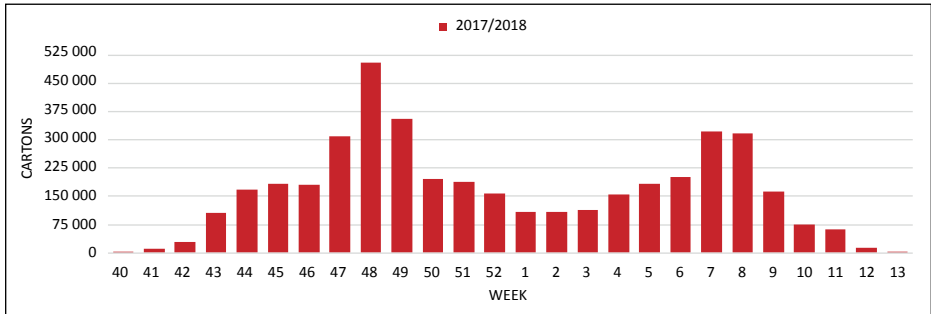
SOURCE: HORTGRO TREE CENSUS, 2018

NECTARINE LOCAL MARKET SALES 2017/2018



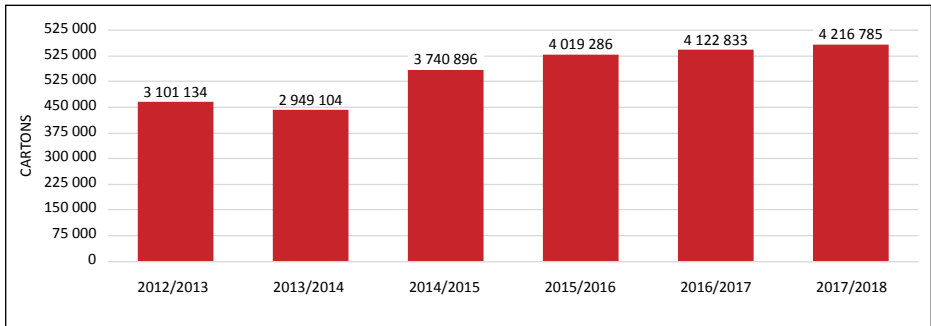
SOURCE: DAFF, 2018 | * 2.5 KG EQUIVALENT CARTONS

PASSED FOR EXPORT PER WEEK: NECTARINES



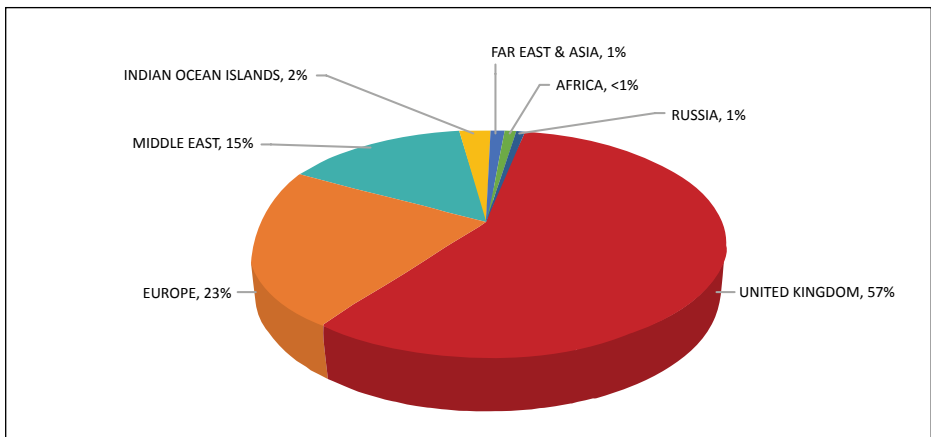
SOURCE: PPECB, 2018 | * 2.5 KG EQUIVALENT CARTONS

NECTARINE PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2018 | * 2.5 KG EQUIVALENT CARTONS

NECTARINE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2018

CARTONS PASSED FOR EXPORT PER CULTIVAR: NECTARINES

CULTIVAR	2014 / 2015	2015 / 2016	2016 / 2017	2017 / 2018	% CHANGE 17 / 18 VS 16 / 17
ALPINE	900 093	928 947	871 598	767 788	-12%
AUGUST RED	563 556	699 273	693 098	609 980	-12%
SUPER STAR ®	122 238	134 296	167 805	206 588	23%
SUNBURST	82 418	106 284	141 238	122 183	-13%
SEPTEMBER BRIGHT	37 678	50 521	58 857	120 311	104%
SUMMER BRIGHT	45 277	68 267	66 941	102 285	53%
SUMMER FIRE	73 962	59 794	70 980	81 197	14%
FANTASIA	3 868	17 874	44 911	66 962	49%
ARCTIC STAR	39 463	40 999	62 346	62 962	1%
AUGUST BRIGHT	17 617	19 289	45 622	60 037	32%
SKYE	10 757	10 036	34 670	59 077	70%
N47-13(LUCIANA)	96 649	90 988	79 070	57 946	-27%
FIRE PEARL	70 930	74 205	91 936	55 708	-39%
RUBY DIAMOND	12 643	15 312	20 983	53 482	155%
REGAL PEARL	14 824	27 161	26 080	52 807	102%
MARGARET'S PRIDE	60 330	49 194	44 984	52 074	16%
RUBY SWEET	38 476	64 323	52 095	51 226	-2%
AUTUMN BRIGHT	46 640	37 511	78 478	50 783	-35%
CRIMSON GLO	0	5 917	14 497	49 082	239%
SPRING BRIGHT	12 669	37 081	32 171	47 334	47%
GIANT PEARL	34 340	41 000	38 838	46 210	19%
STARBORNE	36 106	58 617	56 843	44 259	-22%
ZEE GLO	27 814	28 370	25 327	43 032	70%
FLAVELA (N2-36)	36 638	29 602	31 915	42 908	34%
RED JEWEL	56 438	42 639	46 544	42 486	-9%
FIRE SWEET	85 945	57 230	49 530	42 119	-15%
DIAMOND ZEE	69 436	49 655	45 266	38 378	-15%
SNOW PEARL	8 150	25 859	34 916	37 706	8%
ROYAL RUBY	12 125	22 438	26 916	36 675	36%
UNICO	22 658	53 936	75 970	36 532	-52%
OTHER	1 101 158	1 072 466	992 411	1 076 667	8%
TOTAL	3 740 896	4 019 086	4 122 833	4 216 785	2%
% CHANGE (YEAR-ON-YEAR)		7%	3%	2%	

SOURCE: PPECB, 2018 | * 2.5 KG EQUIVALENT CARTONS

NOTE: CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY

PLUM PRODUCTION AREAS

DISTRICT	PLUMS		PRUNES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	3 384 604	1 814	15 860	19
PAARL	2 160 061	1 081	0	0
WOLSELEY / TULBAGH	1 176 616	664	92 912	110
STELLENBOSCH	732 107	401	21	0
FRANSCHHOEK	598 160	342	0	0
CERES	662 292	313	85 624	116
LANGKLOOF EAST	199 993	150	500	1
WORCESTER	219 162	121	2 267	3
VILLIERSDORP / VYEBOOM	246 152	117	0	0
SOUTHERN CAPE	145 351	89	0	0
LANGKLOOF WEST	141 152	86	0	0
SOMERSET WEST	258 903	83	0	0
GROENLAND	171 342	80	0	0
PIKETBERG	88 383	46	7 510	3
NORTHERN PROVINCE	38 366	28	0	0
CAPE TOWN	42 424	27	0	0
ORANGE RIVER	34 658	25	1 441	0
EASTERN CAPE	10 858	10	3 000	4
MPUMALANGA	6 266	5	0	0
FREE STATE	1 750	3	1 040	3
NORTH WEST	4 456	2	0	0
TOTAL	10 323 056	5 486	210 175	260

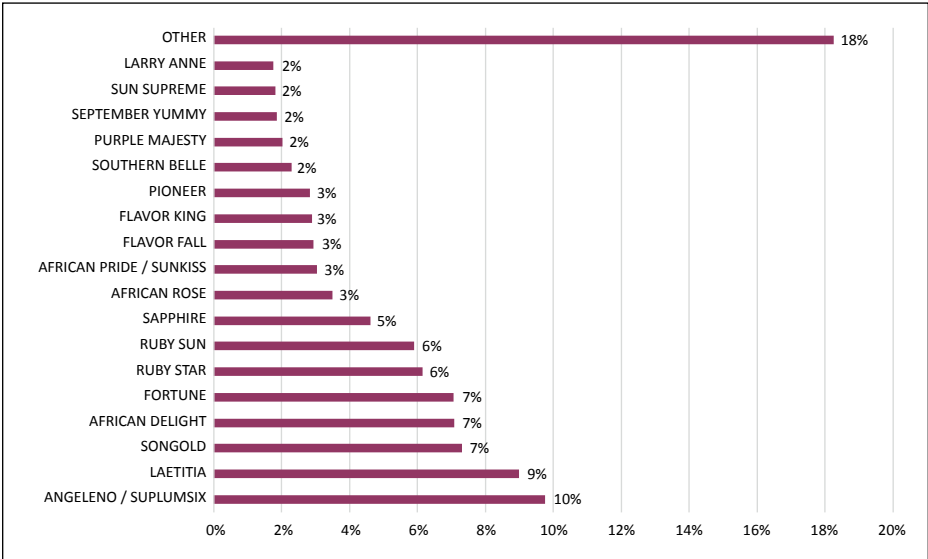
SOURCE: HORTGRO TREE CENSUS, 2018

AREA PLANTED PER CULTIVAR (HECTARES)

PLUMS	2013	2014	2015	2016	2017	2018
ANGELENO / SUPLUMSIX	329	350	390	441	506	535
LAETITIA	597	597	610	578	531	493
SONGOLD	548	541	532	499	441	401
AFRICAN DELIGHT	335	336	339	339	349	389
FORTUNE	267	281	312	322	361	387
RUBY STAR	120	139	197	224	273	337
RUBY SUN	19	35	67	106	243	323
SAPPHIRE	364	357	353	328	280	253
AFRICAN ROSE	168	175	182	186	192	191
AFRICAN PRIDE / SUNKISS	242	243	227	206	178	166
FLAVOR FALL	88	93	113	112	140	161
FLAVOR KING	175	173	168	163	153	159
PIONEER	281	269	243	212	177	155
SOUTHERN BELLE	176	177	173	169	140	125
PURPLE MAJESTY	130	135	132	134	123	111
SEPTEMBER YUMMY	39	44	50	68	89	102
SUN SUPREME	112	112	108	102	103	100
LARRY ANNE	91	91	90	93	86	96
OTHER	813	850	815	812	884	1001
TOTAL	4 895	5 000	5 100	5 093	5 248	5 486
% CHANGE (YEAR-ON-YEAR)		2%	2%	0%	3%	5%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL PLUM AREA PER CULTIVAR



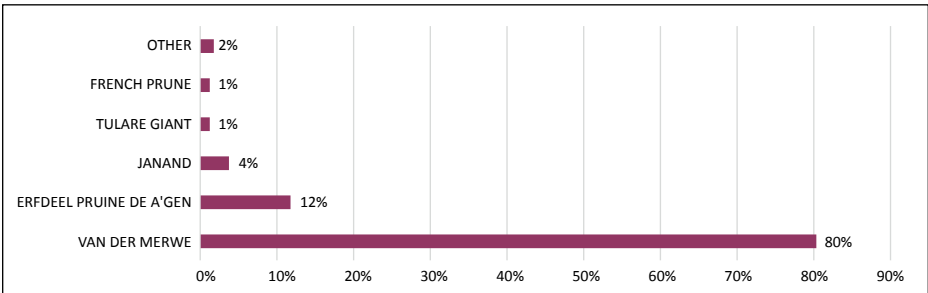
SOURCE: HORTGRO TREE CENSUS, 2018

AREA PLANTED PER CULTIVAR (HECTARES)

PRUNES	2013	2014	2015	2016	2017	2018
VAN DER MERWE	197	199	200	200	203	209
ERFDEEL PRUINE DE A'GEN	53	51	43	38	36	31
JANAND	6	7	7	7	7	10
TULARE GIANT	3	3	3	3	3	3
FRENCH PRUNE	10	10	10	10	3	3
OTHER	6	6	6	6	6	4
TOTAL	276	276	269	264	258	260
% CHANGE (YEAR-ON-YEAR)		0%	-3%	-2%	-2%	1%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL PRUNE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2018

PLUM ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ANGELENO / SUPLUMSIX	97	141	122	26	149
LAETITIA	26	50	122	59	237
SONGOLD	2	19	82	35	263
AFRICAN DELIGHT	56	14	309	6	3
FORTUNE	47	95	129	87	30
RUBY STAR	67	144	120	5	1
RUBY SUN	148	151	24	0	0
SAPPHIRE	4	11	85	45	107
AFRICAN ROSE	3	32	156	0	0
AFRICAN PRIDE / SUNKISS	5	8	102	35	16
FLAVOR FALL	24	47	89	1	0
FLAVOR KING	20	14	73	32	21
PIONEER	0	0	38	46	70
SOUTHERN BELLE	9	7	29	64	17
PURPLE MAJESTY	0	9	98	4	0
SEPTEMBER YUMMY	13	56	33	0	0
SUN SUPREME	2	2	90	4	2
LARRY ANNE	14	11	44	7	19
LADY RED	0	1	32	31	15
SOUVENIR	0	2	9	14	41
OTHER	221	255	271	17	92
TOTAL	759	1 071	2 058	516	1 083
% OF TOTAL AREA (HA)	14%	20%	38%	9%	20%

SOURCE: HORTGRO TREE CENSUS, 2018

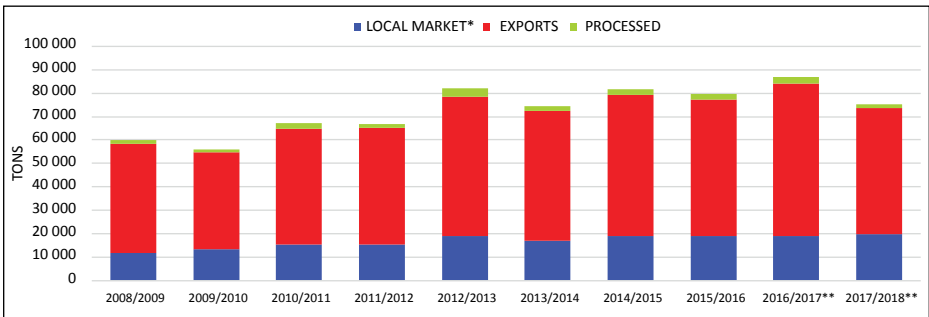
PRUNE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
VAN DER MERWE	8	20	56	14	110
ERFDEEL PRUNE DE A'GEN	0	2	3	1	25
JANAND	0	4	1	3	1
TULARE GIANT	0	0	3	0	0
FRENCH PRUNE	0	0	0	0	3
OTHER	0	0	0	3	2
TOTAL	8	27	63	21	142
% OF TOTAL AREA (HA)	3%	10%	24%	8%	55%

SOURCE: HORTGRO TREE CENSUS, 2018

CROP DISTRIBUTION: PLUMS

YEAR OCT - SEPT	PLUMS					PRUNES	
	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION	TOTAL PRODUCTION	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	%	(TON)	%
2008/2009	59 961	11 710	46 713	1 538	-	4 120	-
2009/2010	56 009	13 441	41 353	1 215	-7%	3 795	-8%
2010/2011	67 086	15 600	49 331	2 156	20%	3 604	-5%
2011/2012	66 987	15 261	50 014	1 712	0%	3 490	-3%
2012/2013	81 859	18 945	59 593	3 322	22%	3 185	-9%
2013/2014	74 333	17 008	55 286	2 038	-9%	1 832	-42%
2014/2015	81 461	18 973	60 413	2 074	10%	2 234	22%
2015/2016	79 552	18 936	58 139	2 476	-2%	3 850	72%
2016/2017**	86 714	19 057	64 833	2 824	9%	2 510	-35%
2017/2018**	75 184	19 837	53 808	1 539	-13%	2 560	2%
AVERAGE CROP DISTRIBUTION (%)		23%	74%	3%			



SOURCE: DAFF; PPECB, 2018

* MARKET SALES & DIRECT SALES TO SUPERMARKETS | ** LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

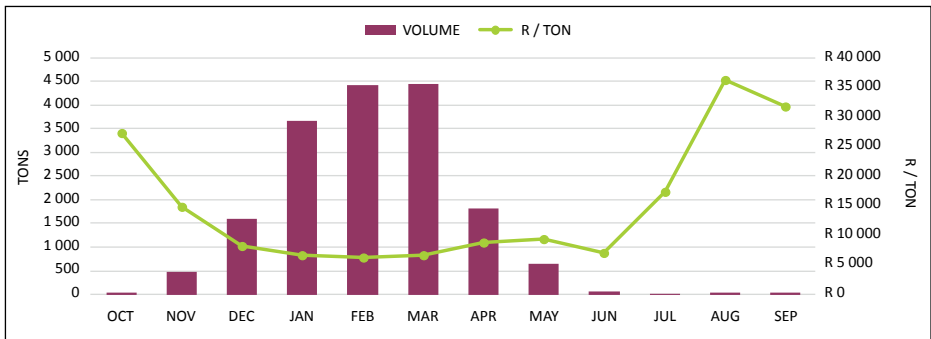
HISTORICAL PRICE TRENDS: PLUMS

YEAR OCT - SEPT	PLUMS						PRUNES			
	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION	GROSS VALUE PRUNES DRIED	GROSS VALUE PRUNES FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	R PER TON	R PER TON	R PER TON	R1 000	R1 000	%	R1 000	R1 000	R1 000	%
2008/2009	3 929	7 739	375	407 540	408 117	-	18 877	3 451	22 329	-
2009/2010	3 852	8 112	203	387 240	387 486	-5%	15 899	4 844	20 743	-7%
2010/2011	4 081	9 709	293	542 634	543 265	40%	10 685	7 556	18 242	-12%
2011/2012	4 415	10 384	275	586 720	587 190	8%	11 002	5 650	16 652	-9%
2012/2013	4 236	10 861	317	727 516	728 568	24%	9 992	7 611	17 603	6%
2013/2014	4 998	15 390	310	935 870	936 502	29%	6 566	7 473	14 038	-20%
2014/2015	5 539	13 867	319	942 811	943 472	1%	17 031	5 643	22 673	62%
2015/2016	6 556	18 937	624	1 225 116	1 226 660	30%	29 705	7 275	36 979	63%
2016/2017**	6 531	15 529	500	1 131 268	1 132 680	-8%	21 807	8 006	29 813	-19%
2017/2018**	6 316	17 861	500	1 086 364	1 087 133	-4%	21 807	9 888	31 695	6%

SOURCE: DAFF, 2018

* SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS | ** LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

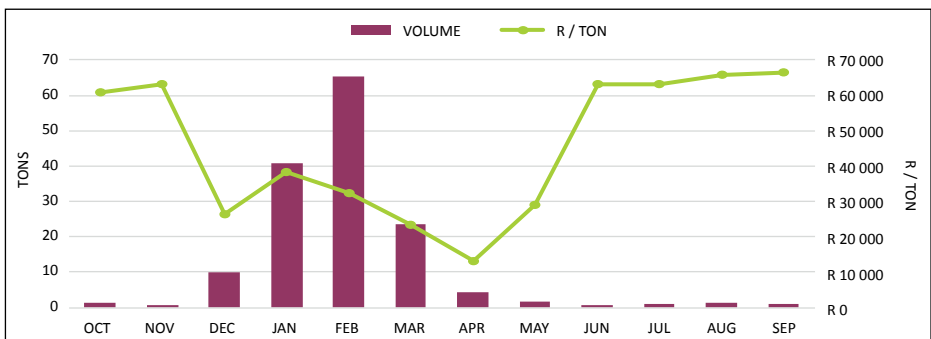
PLUM LOCAL MARKET SALES 2017 / 2018



SOURCE: DAFF, 2018

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

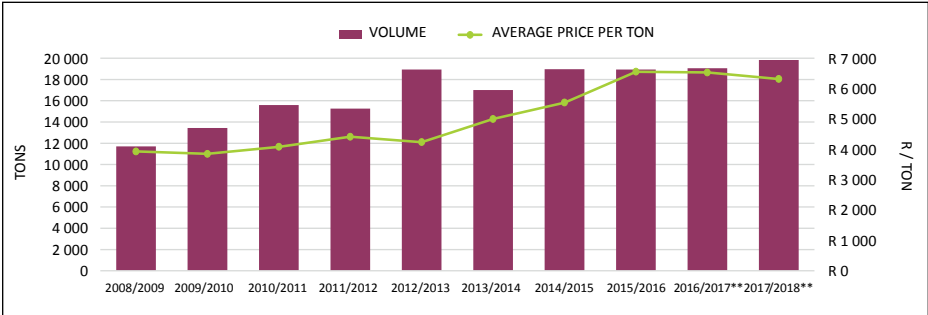
PRUNE LOCAL MARKET SALES 2017 / 2018



SOURCE: DAFF, 2018

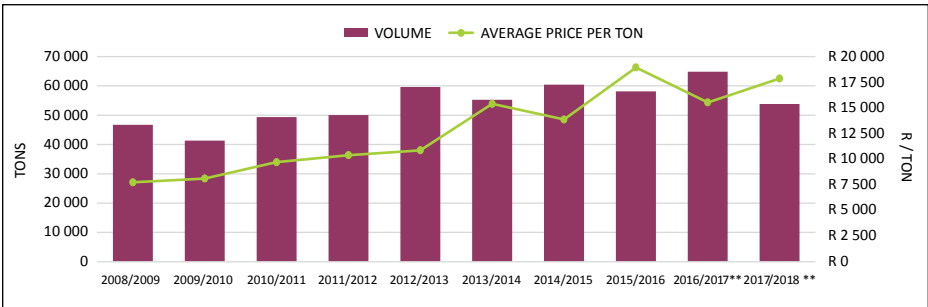
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

PLUM LOCAL MARKET HISTORICAL SALES



SOURCE: DAFF, 2018

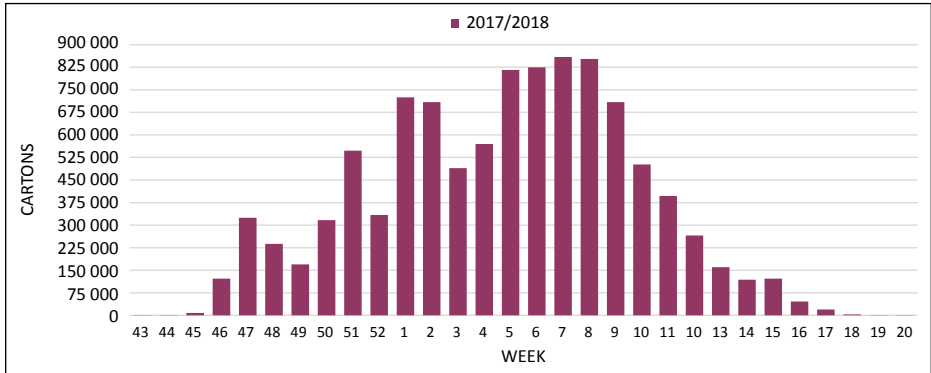
PLUM EXPORTS HISTORICAL VOLUMES



SOURCE: DAFF/PPECB, 2018

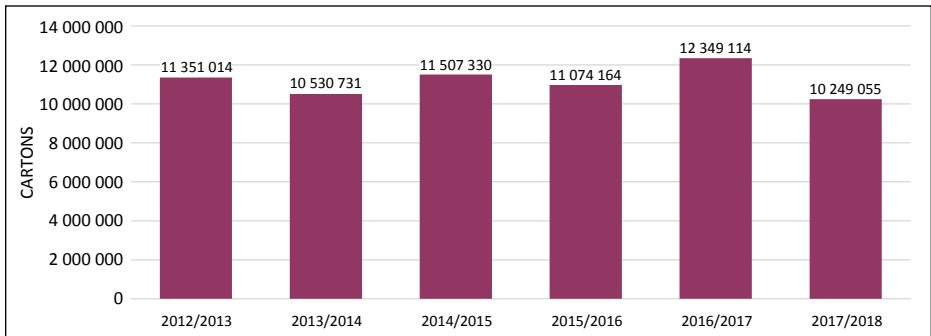


PLUMS PASSED FOR EXPORT PER WEEK



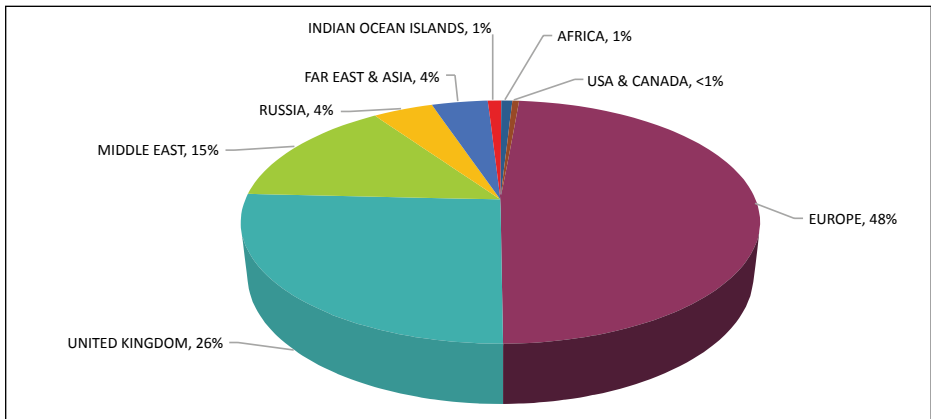
SOURCE: PPECB, 2018 | * 5.25 KG EQUIVALENT CARTONS

PLUMS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2018 | * 5.25 KG EQUIVALENTS CARTONS

PLUM EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2018

CARTONS PASSED FOR EXPORT PER CULTIVAR: PLUMS

CULTIVAR	2014 / 2015	2015 / 2016	2016 / 2017	2017 / 2018	% CHANGE 17 / 18 VS 16 / 17
AFRICAN DELIGHT	1 171 701	1 044 197	1 468 171	1 197 349	-18%
LAETITIA	1 815 703	1 712 828	1 536 788	1 151 126	-25%
ANGELENO / SUPLUMSIX	710 493	925 174	1 038 852	1 056 385	2%
FORTUNE	870 880	790 956	982 489	804 912	-18%
SONGOLD	1 491 808	1 284 050	1 177 695	723 374	-39%
RUBY STAR	256 283	268 650	532 940	562 182	5%
SAPPHIRE	746 526	575 688	637 241	501 813	-21%
AFRICAN ROSE	284 950	391 364	469 472	478 357	2%
PURPLE MAJESTY	326 192	338 908	367 159	363 011	-1%
SOUTHERN BELLE	654 086	669 401	559 852	347 613	-38%
AFRICAN PRIDE / SUNKISS	564 483	537 398	478 451	327 622	-32%
FLAVOR FALL	150 056	238 467	293 275	302 384	3%
FLAVOR KING	352 893	294 656	285 222	210 116	-26%
LADY RED	299 215	293 399	287 303	201 284	-30%
LARRY ANNE	213 584	212 867	313 210	196 416	-37%
SUN SUPREME	282 095	199 890	261 917	193 161	-26%
RUBY SUN	15 522	59 616	119 592	174 195	46%
BLACK DIAMOND / SUPLUMELEVEN	130 675	133 890	159 224	169 964	7%
BLACK PEARL	89 009	155 212	196 192	165 756	-16%
PIONEER	429 769	286 733	249 395	160 853	-36%
SOUVENIR	143 624	172 878	167 504	131 054	-22%
SUN BREEZE	0	87 265	115 618	100 130	-13%
SEPTEMBER YUMMY	62 049	27 355	67 572	88 348	31%
MIDNIGHT	1 998	3 865	30 565	68 417	124%
SUGAR PRUNE	16 526	26 945	44 129	60 216	36%
SUPLUMTWENTYFIVE / BLACK GIANT*	64 939	52 796	72 733	57 296	-21%
RUBY CRISP	0	0	0	47 041	0%
AUGUST YUMMY	28 214	28 181	37 312	42 179	13%
SUPLUMFORTYONE	4 692	16 206	41 298	40 905	-1%
AFRIGOLD	0	0	42 905	40 263	-6%
GREEN-RED	1 284	3 130	27 358	25 204	-8%
OTHER	328 080	242 200	287 679	260 131	-10%
TOTAL	11 507 330	11 074 164	12 349 114	10 249 055	-17%
% CHANGE (YEAR-ON-YEAR)		-4%	12%	-17%	

SOURCE: PPECB, 2018 | * 5.25 KG EQUIVALENT CARTONS

NOTE: CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY

CHERRY PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	HECTARES
CERES	236 304	168
FREE STATE	34 357	71
WORCESTER	75 845	61
NORTH WEST	48 641	44
GAUTENG	22 019	17
MPUMALANGA	17 114	14
NORTHERN PROVINCE	11 365	9
WOLSELEY / TULBAGH	6 143	5
PAARL	20	<1
TOTAL	451 808	388

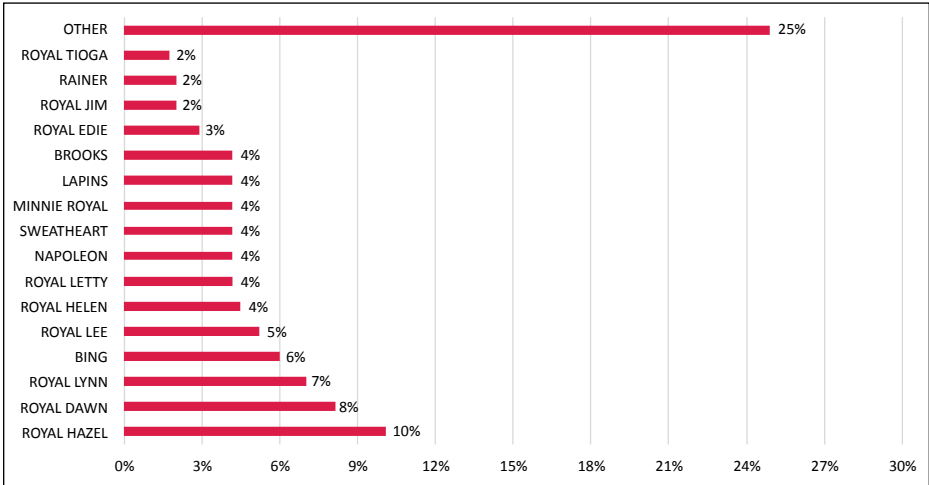
SOURCE: HORTGRO TREE CENSUS, 2018

CHERRY AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2013	2014	2015	2016	2017	2018
ROYAL HAZEL	0	0	0	0	4	39
ROYAL DAWN	21	20	19	21	28	32
ROYAL LYNN	0	0	5	8	14	28
BING	35	34	38	35	37	23
ROYAL LEE	7	7	16	18	18	19
ROYAL HELEN	0	3	5	8	9	17
ROYAL LETTY	0	0	2	4	6	16
NAPOLEON	1	1	16	16	16	16
SWEETHEART	14	12	12	12	16	16
MINNIE ROYAL	11	11	11	15	11	15
LAPINS	9	8	9	11	12	15
BROOKS	0	0	1	3	8	15
ROYAL EDIE	0	2	3	6	7	12
ROYAL JIM	0	0	2	2	6	9
RAINIER	1	1	9	9	9	9
ROYAL TIOGA	0	0	0	0	2	8
OTHER	67	89	89	94	98	97
TOTAL	166	188	237	262	299	388
% CHANGE (YEAR-ON-YEAR)		13%	26%	11%	14%	30%

SOURCE: HORTGRO TREE CENSUS, 2018

CONTRIBUTION TO TOTAL CHERRY AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2018

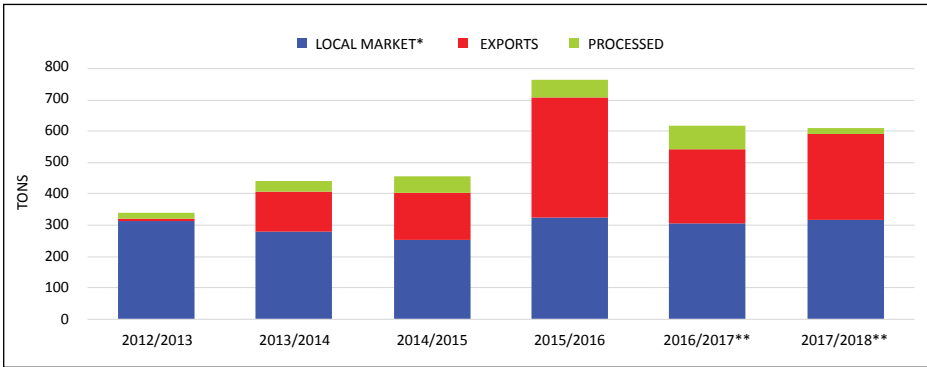
CHERRY ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 -2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ROYAL HAZEL	39	0	0	0	0
ROYAL DAWN	13	2	17	0	0
ROYAL LYNN	20	8	0	0	0
BING	0	1	11	7	4
ROYAL LEE	3	1	15	1	0
ROYAL HELEN	7	9	2	0	0
ROYAL LETTY	11	5	0	0	0
NAPOLEON	0	0	0	0	16
SWEETHEART	6	1	8	1	0
MINNIE ROYAL	3	1	11	0	0
LAPINS	5	3	6	1	0
BROOKS	13	2	0	0	0
ROYAL EDIE	5	7	0	0	0
ROYAL JIM	7	2	0	0	0
RAINIER	2	0	1	1	6
OTHER	23	16	28	2	35
TOTAL	155	58	100	13	62
% OF TOTAL	40%	15%	26%	3%	16%

SOURCE: HORTGRO TREE CENSUS, 2018

CROP DISTRIBUTION: CHERRIES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION
	TON	TON	TON	TON	%
2012/2013	341	313	7	21	
2013/2014	442	281	127	34	30%
2014/2015	456	251	153	52	3%
2015/2016	767	326	384	57	68%
2016/2017**	618	307	235	76	-19%
2017/2018**	611	316	277	18	-1%
AVERAGE CROP DISTRIBUTION (%)		55%	37%	8%	



SOURCE: DAFF; PPECB, 2018

*MARKET SALES & DIRECT SALES TO SUPERMARKETS | **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

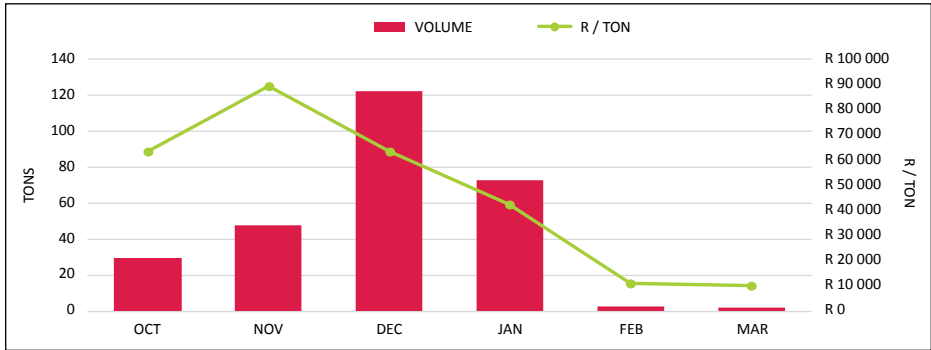
HISTORICAL PRICE TRENDS: CHERRIES

YEAR OCT - SEPT	SALES ON MARKET*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(%)
2012/2013	28 823	39 350	9 800	9 297	9 503	-
2013/2014	34 407	75 180	11 553	19 211	19 604	106%
2014/2015	44 455	143 150	8 405	33 060	33 497	71%
2015/2016	41 863	128 170	8 300	62 852	63 325	89%
2016/2017**	51 721	135 680	7 900	47 741	48 342	-24%
2017/2018**	51 794	111 530	11 563	47 278	47 486	-2%

SOURCE: DAFF, 2018

* SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS | ** LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

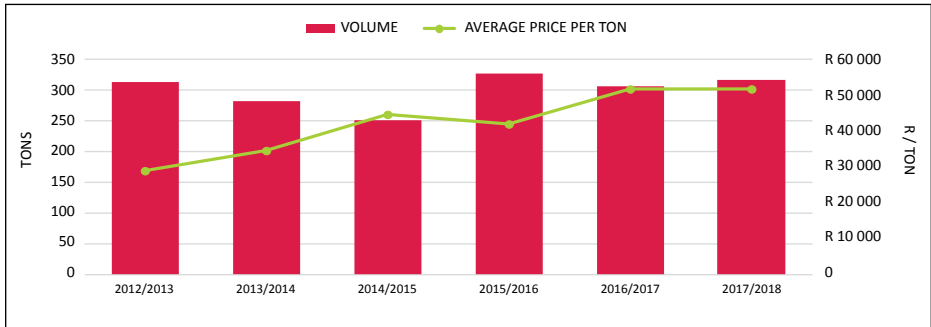
CHERRIES LOCAL MARKET SALES 2017 / 2018



SOURCE: DAFF, 2018

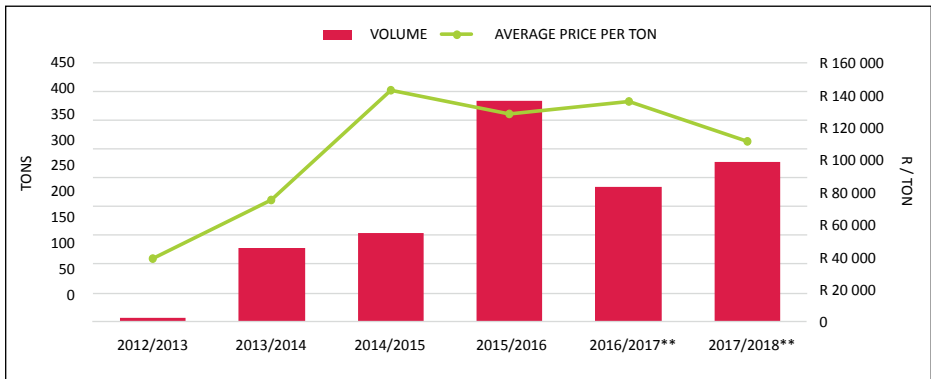
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

CHERRIES LOCAL MARKET HISTORICAL SALES



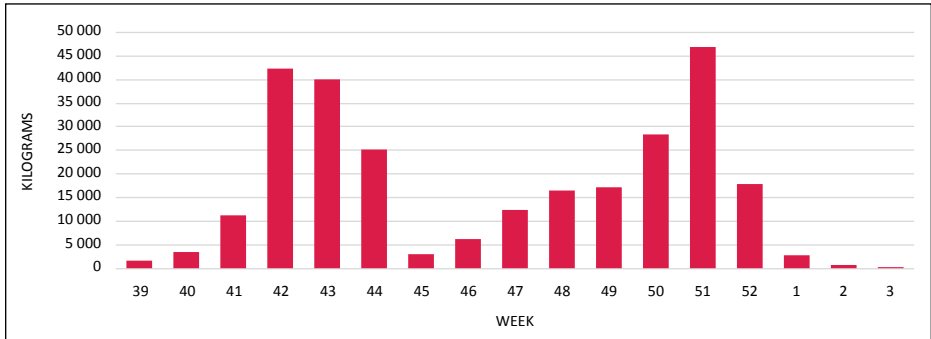
SOURCE: DAFF, 2018

CHERRIES EXPORT HISTORICAL SALES



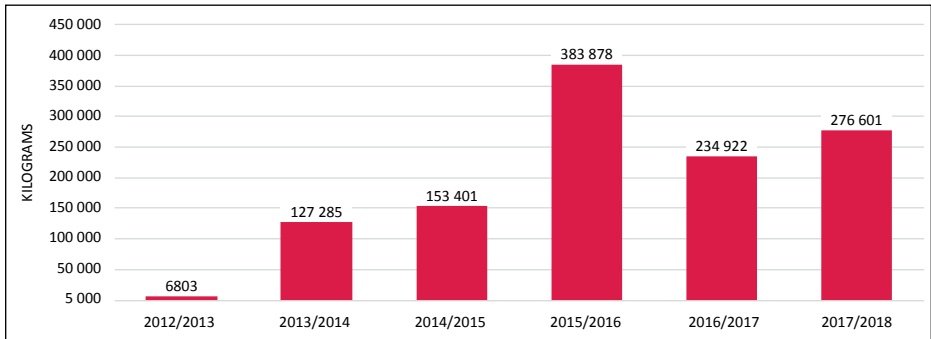
SOURCE: DAFF/PPECB, 2018

CHERRIES PASSED FOR EXPORT PER WEEK 2017/2018



SOURCE: PPECB, 2018

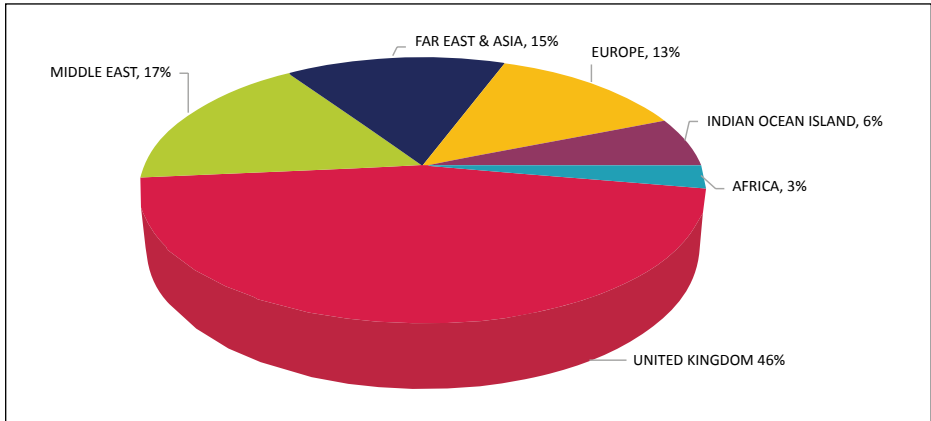
CHERRIES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2018



CHERRIES EXPORTS PER MARKET SEGMENT



SOURCE: PPECB, 2018

CHERRIES: KILOGRAMS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2013/2014	2014/2015	2015/2016	2016/2017	2017/2018	% CHANGE 17/18 VS 16/17
MINNIE ROYAL	11 449	51 839	29 055	50 210	86 195	72%
ROYAL DAWN	34 167	11 615	132 280	34 165	59 495	74%
LAPINS	3 320	6 473	44 180	19 245	31 810	65%
ROYAL LEE	4 780	8 670	10 235	33 153	27 640	-17%
BING	37 516	30 004	77 730	29 463	16 925	-43%
ROYAL TENAYA	0	0	0	0	14 000	0%
STELLA	0	0	0	0	10 523	0%
SWEETHEART	2 085	50	23 045	7 435	8 885	20%
ROYAL HELEN	0	0	0	395	6 850	1634%
VAN	0	4 064	15 565	3 290	4 715	43%
ROYAL EDIE	0	0	10	135	4 540	3263%
ROYAL	0	930	500	395	1 575	299%
OTHER	33 968	39 756	51 278	57 036	3 448	-94%
TOTAL KILOGRAMS	127 285	153 401	383 878	234 922	276 601	18%
% CHANGE (YEAR-ON-YEAR)		21%	150%	-39%	18%	

SOURCE: PPECB, 2018

NOTE: CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY



DRIED TREE FRUIT

MAIN DRIED FRUIT EXPORT MARKETS

Apples: UK, 50%

Apricots: Australia, 31%

Prunes: FE & Asia, 60%



TREE FRUIT PRODUCTION TRENDS (TONS)

FRUIT KIND	2010	2011	2012	2013	2014	2015	2016	2017	2018
APPLES	99	159	111	296	316	275	20	217	208
PEARS	1 009	1 013	1 234	1 506	1 485	1 695	1 660	3 801	1 059
APRICOTS	1 912	1 265	1 745	1 659	1 449	1 782	1 325	1 430	1 780
PEACHES	2 063	1 823	1 493	1 780	1 384	2 366	2 560	2 251	1 773
NECTARINES	75	112	126	133	106	129	133	149	93
PRUNES	990	878	893	811	455	602	1 050	1 100	1 005
TOTAL TONS	6 148	5 250	5 602	6 185	5 195	6 849	6 748	8 948	5 918
% CHANGE (Y-O-Y)		-15%	7%	10%	-16%	32%	-1%	33%	-34%

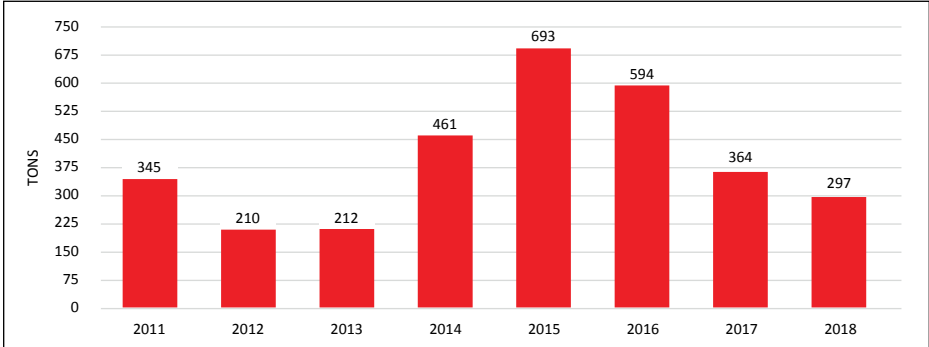
SOURCE: DFTS, 2019

PRODUCER PRICES RAND PER KG

FRUIT KIND	2010	2011	2012	2013	2014	2015	2016	2017	2018
PEARS	14.00	14.00	16.80	22.80	22.80	25.30	30.10	34.10	34.55
APRICOTS	22.00	22.00	18.70	28.60	28.60	32.00	39.75	44.90	48.60
PEACHES	14.50	14.50	17.21	28.00	28.00	32.50	41.00	41.00	41.20
NECTARINES	17.00	17.00	19.00	25.74	25.74	26.25	30.10	34.00	31.00
PRUNES	15.50	15.50	17.30	25.10	25.10	27.00	29.80	34.60	31.40

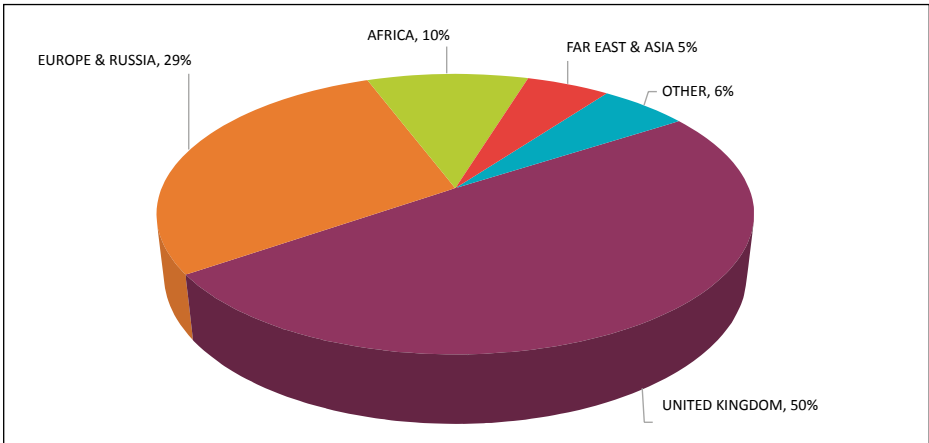
SOURCE: DFTS, 2019

DRIED APPLE EXPORTS PER SEASON



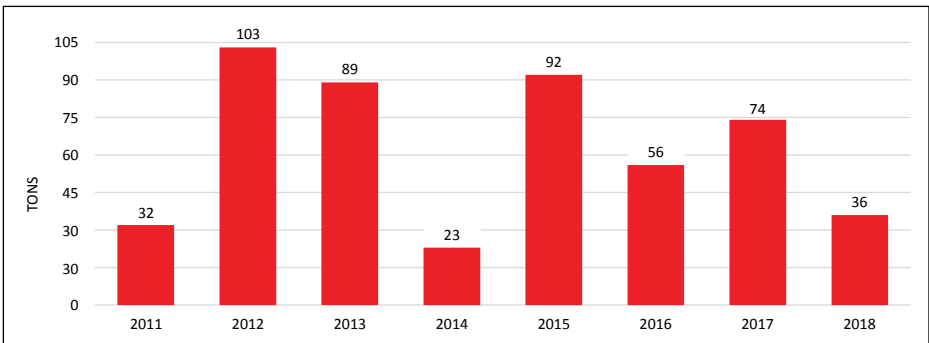
SOURCE: TRADEMAPS, 2019

DRIED APPLE EXPORTS PER MARKET SEGMENT



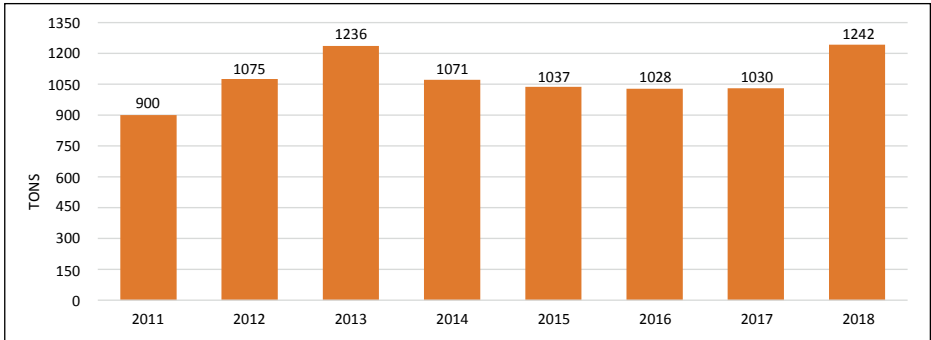
SOURCE: TRADEMAPS, 2019

DRIED APPLE IMPORTS PER SEASON



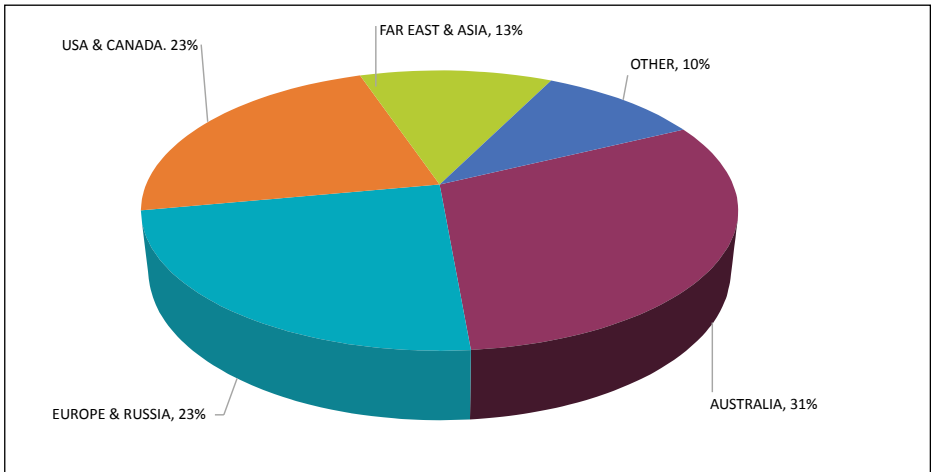
SOURCE: TRADEMAPS, 2019

DRIED APRICOT EXPORTS PER SEASON



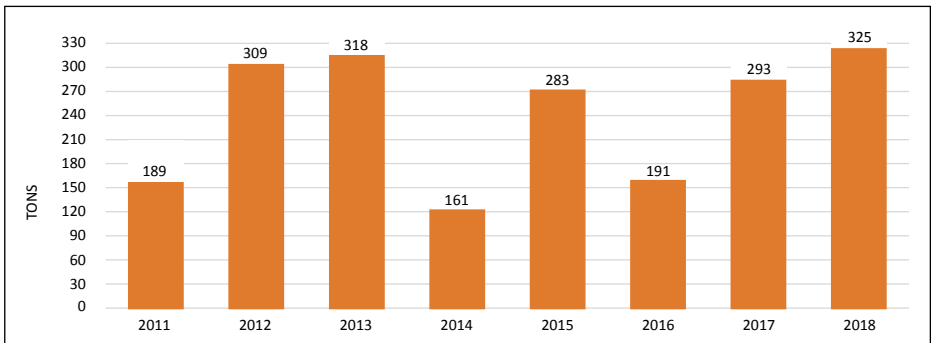
SOURCE: TRADEMAPS, 2019

DRIED APRICOT EXPORTS PER MARKET SEGMENT



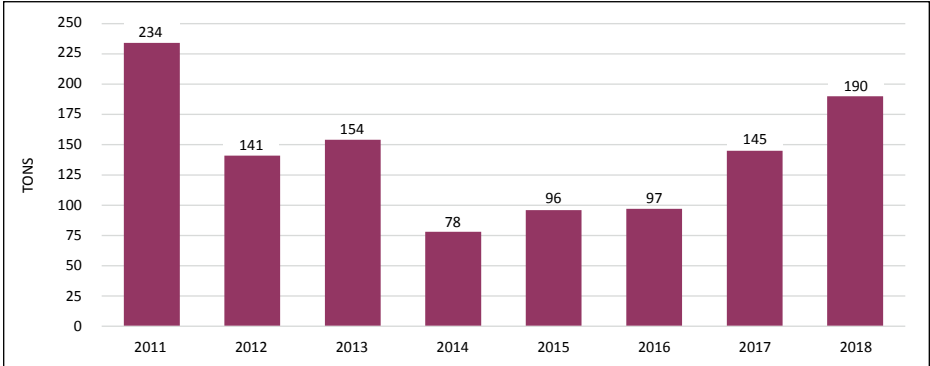
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DRIED APRICOT IMPORTS PER SEASON



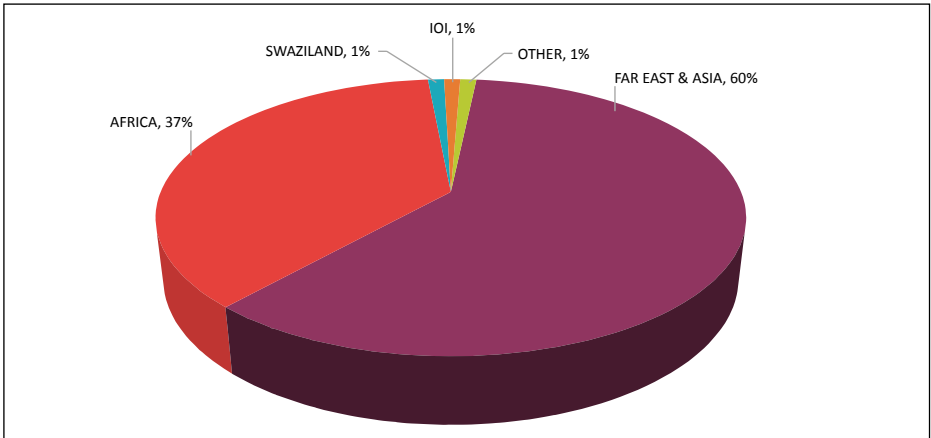
SOURCE: TRADEMAPS, 2019

DRIED PRUNE EXPORTS PER SEASON



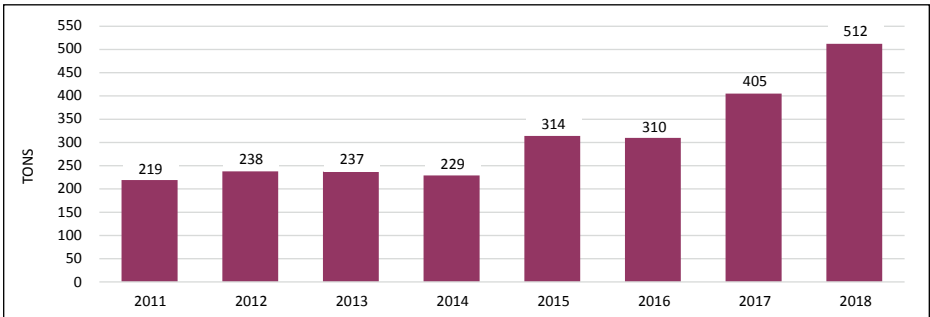
SOURCE: TRADEMAPS, 2019

DRIED PRUNE EXPORTS PER MARKET SEGMENT



SOURCE: TRADEMAPS, 2019

DRIED PRUNE EXPORTS PER SEASON



SOURCE: TRADEMAPS, 2019



INTERNATIONAL INFORMATION

EU & Russia =
Largest SH **Export**
Destination
28%

Chile & SA Main
Exports from SH

68%
COLLECTIVELY

SA ranked
9th
on international
competitiveness for
apples in 2018

Chile largest
SH producer
31%

SOUTHERN HEMISPHERE PRODUCTION (METRIC TONS)

	2012	2013	2014	2015	2016	2017
ALL DECIDUOUS FRUIT						
CHILE	2 571 861	2 724 213	2 728 534	2 750 116	2 815 608	2 832 741
ARGENTINA	2 471 012	2 012 463	2 231 721	2 279 813	2 308 390	2 087 997
SOUTH AFRICA	1 422 373	1 556 273	1 459 917	1 657 356	1 632 021	1 629 484
BRAZIL	1 594 748	1 471 256	1 608 822	1 502 052	1 256 066	1 571 634
AUSTRALIA	552 841	538 525	477 217	523 417	539 099	527 875
NEW ZEALAND	478 023	483 264	463 218	481 186	482 774	482 002
TOTAL	9 090 858	8 785 994	8 969 429	9 193 940	9 033 958	9 131 733
APPLES						
CHILE	1 607 415	1 716 253	1 738 052	1 721 159	1 743 172	1 766 210
BRAZIL	1 339 771	1 231 472	1 378 617	1 264 651	1 049 251	1 300 943
ARGENTINA	1 050 000	970 000	930 000	950 000	967 847	994 710
SOUTH AFRICA	795 758	903 843	777 741	934 375	913 471	924 375
NEW ZEALAND	437 107	444 178	426 497	446 803	450 842	454 091
AUSTRALIA	289 064	288 878	266 771	295 196	308 298	313 730
TOTAL	5 519 115	5 554 624	5 517 678	5 612 184	5 432 881	5 754 059
PEARS						
ARGENTINA	825 115	890 000	840 000	869 000	905 605	930 340
SOUTH AFRICA	338 584	364 854	404 260	399 665	423 128	414 879
CHILE	202 347	230 321	245 417	287 440	307 166	309 189
AUSTRALIA	119 274	109 206	98 035	105 243	104 928	96 741
BRAZIL	21 990	22 078	19 096	21 160	14 915	22 108
NEW ZEALAND	29 789	27 731	24 757	23 638	21 926	18 652
TOTAL	1 537 099	1 644 190	1 631 565	1 706 146	1 777 668	1 791 909
APRICOTS						
SOUTH AFRICA	52 504	41 760	35 235	48 365	25 916	30 637
ARGENTINA	26 397	26 523	26 649	26 775	26 901	27 027
CHILE	14 366	14 369	11 182	9 061	9 073	7 701
AUSTRALIA	12 186	11 551	9 189	9 187	8 700	5 351
NEW ZEALAND	3 296	3 436	3 951	3 386	3 212	3 224
TOTAL	108 749	97 639	86 206	96 774	73 802	73 940
PEACHES & NECTARINES						
CHILE	366 638	371 111	355 860	335 870	339 643	332 824
BRAZIL	232 987	217 706	211 109	216 241	191 900	248 583
SOUTH AFRICA	175 665	170 537	165 475	193 902	182 051	183 715
ARGENTINA	294 000	83 000	250 000	266 000	250 737	89 705
AUSTRALIA	100 462	92 283	70 349	78 901	80 807	82 659
NEW ZEALAND	3 711	3 818	3 576	3 082	2 483	1 650
TOTAL	1 173 463	938 455	1 056 369	1 093 996	1 047 621	939 136
PLUMS						
CHILE	312 328	311 136	293 082	293 109	293 216	290 175
SOUTH AFRICA	59 560	74 926	76 907	80 564	87 030	75 668
ARGENTINA	269 000	36 000	178 000	161 000	150 229	39 110
AUSTRALIA	20 250	18 887	20 179	19 343	17 992	17 862
NEW ZEALAND	2 056	1 949	2 129	1 898	1 818	1 680
TOTAL	663 194	442 898	570 297	555 914	550 285	424 495
CHERRIES						
CHILE	68 767	81 023	84 941	103 477	123 338	126 642
AUSTRALIA	11 605	17 720	12 694	15 547	18 374	11 532
ARGENTINA	6 500	6 940	7 072	7 038	7 071	7 105
NEW ZEALAND	2 064	2 152	2 308	2 379	2 493	2 705
SOUTH AFRICA	302	353	299	485	425	210
TOTAL	89 238	108 188	107 314	128 926	151 701	148 194

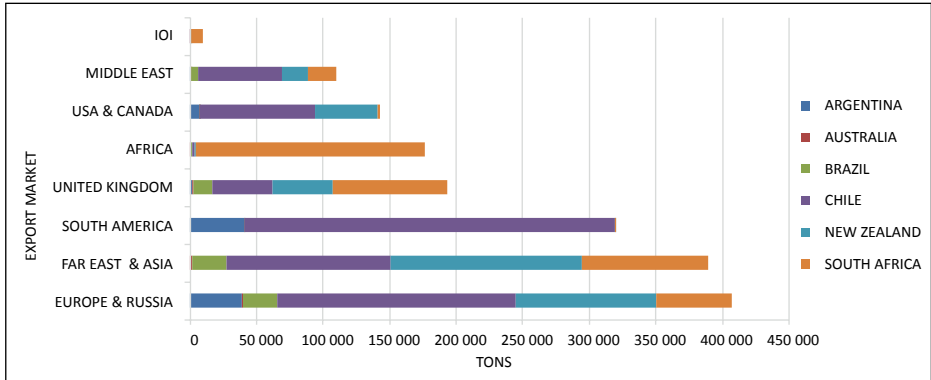
SOURCE: FAO, 2019

SOUTHERN HEMISPHERE EXPORTS (METRIC TONS)

	2013	2014	2015	2016	2017	2018
APPLES						
CHILE	832 686	819 267	627 402	764 111	715 946	778 783
SOUTH AFRICA	476 826	374 367	458 833	504 294	546 302	441 337
NEW ZEALAND	350 008	336 782	358 506	380 991	344 927	369 386
ARGENTINA	163 600	144 396	106 436	90 909	77 659	88 999
BRAZIL	85 430	44 294	60 116	30 647	55 436	71 000
AUSTRALIA	3 221	1 880	4 032	5 288	4 833	4 455
TOTAL	1 911 771	1 720 986	1 615 325	1 776 240	1 745 103	1 753 960
PEARS						
ARGENTINA	442 280	409 363	333 143	310 011	279 622	310 631
SOUTH AFRICA	205 359	206 231	204 101	249 120	264 507	220 912
CHILE	143 194	116 562	143 627	128 793	151 643	128 991
AUSTRALIA	6 579	7 253	10 805	10 167	9 584	12 661
NEW ZEALAND	5 350	6 059	4 680	5 073	3 786	4 812
BRAZIL	0	0	140	0	0	14
TOTAL	802 762	745 468	696 496	703 164	709 142	678 021
APRICOTS						
SOUTH AFRICA	3 661	4 309	3 661	4 502	4 113	3 632
CHILE	708	659	560	1 174	679	1 162
AUSTRALIA	406	462	702	325	501	512
NEW ZEALAND	1 296	1 589	910	1 337	849	451
ARGENTINA	0	72	22	5	11	0
BRAZIL	1	0	0	0	0	0
TOTAL	6 072	7 091	5 855	7 343	6 153	5 757
PEACHES AND NECTARINES						
CHILE	87 665	48 144	82 059	91 983	82 919	96 220
SOUTH AFRICA	15 734	18 931	19 140	18 656	16 717	17 946
AUSTRALIA	7 819	8 076	8 845	10 461	9 694	13 980
ARGENTINA	5 909	3 223	2 834	1 438	850	4 213
NEW ZEALAND	75	107	99	119	125	113
BRAZIL	0	22	0	1	4	4
TOTAL	117 202	78 503	112 977	122 658	110 309	132 476
PLUMS						
CHILE	115 280	47 447	96 585	115 130	97 223	120 534
SOUTH AFRICA	67 851	67 238	65 890	63 635	66 559	57 695
AUSTRALIA	3 510	4 526	3 684	3 711	4 826	5 545
ARGENTINA	5 364	1 804	3 125	966	883	1 957
NEW ZEALAND	50	70	39	65	52	62
BRAZIL	2	2	0	0	22	0
TOTAL	192 057	121 087	169 323	183 507	169 565	185 793

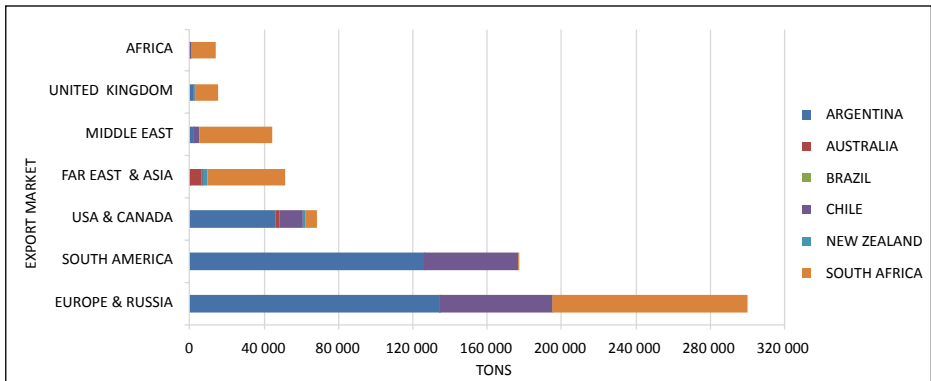
SOURCE: TRADEMAPS, 2019

SOUTHERN HEMISPHERE APPLE EXPORTS TO MAJOR MARKETS: 2018



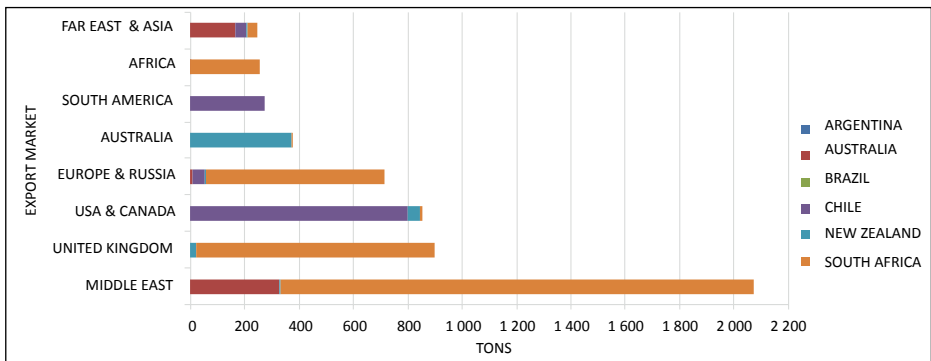
SOURCE: TRADEMAPS, 2019

SOUTHERN HEMISPHERE PEAR EXPORTS TO MAJOR MARKETS: 2018



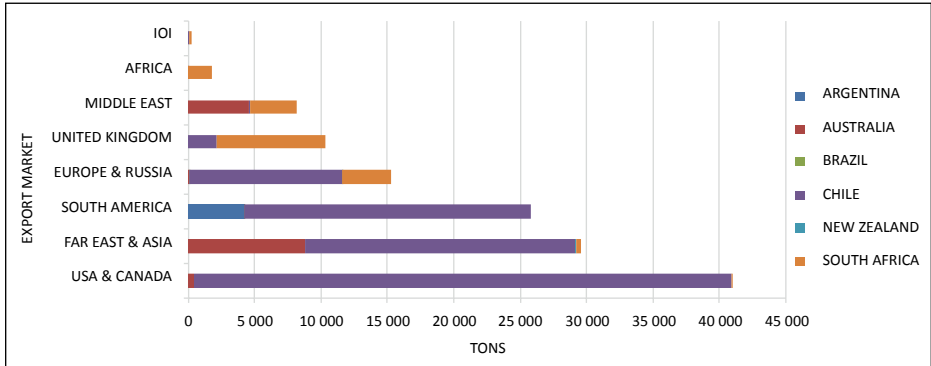
SOURCE: TRADEMAPS, 2019

SOUTHERN HEMISPHERE APRICOT EXPORTS TO MAJOR MARKETS: 2018



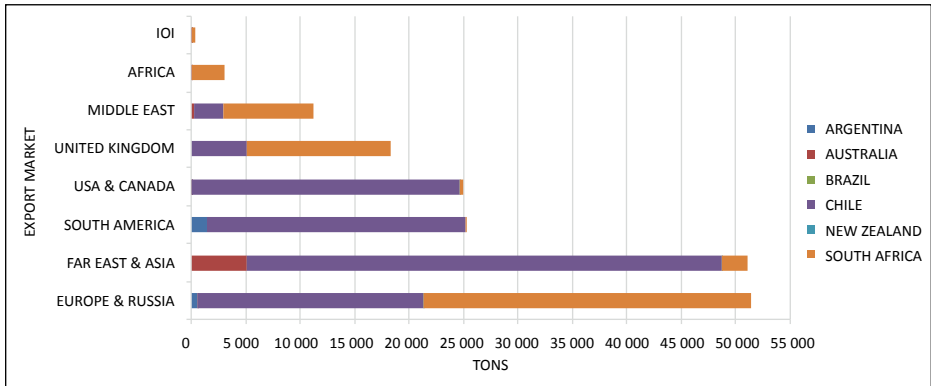
SOURCE: TRADEMAPS, 2019

SOUTHERN HEMISPHERE PEACH AND NECTARINE EXPORTS TO MAJOR MARKETS: 2018



SOURCE: TRADEMAPS, 2019

SOUTHERN HEMISPHERE PLUM EXPORTS TO MAJOR MARKETS: 2018



SOURCE: TRADEMAPS, 2019

WORLD PRODUCTION

RANK	APPLES	PRODUCTION (METRIC TON)				
		2013	2014	2015	2016	2017
1	CHINA	39 683 908	40 924 707	38 900 319	40 394 483	41 391 500
2	UNITED STATES OF AMERICA	4 731 694	5 358 740	4 556 790	5 160 750	5 173 670
3	TURKEY	3 128 450	2 480 444	2 569 759	2 925 828	3 032 164
4	POLAND	3 085 074	3 195 299	3 168 818	3 604 271	2 441 393
5	INDIA	1 915 000	2 497 680	2 134 000	2 521 000	2 265 000
6	IRAN (ISLAMIC REPUBLIC OF)	3 035 493	2 412 494	2 412 494	2 470 028	2 096 749
7	ITALY	2 216 963	2 473 608	2 473 608	2 455 616	1 921 272
8	CHILE	1 716 253	1 738 052	1 721 159	1 743 172	1 766 210
9	FRANCE	1 688 158	1 847 551	1 968 628	1 819 762	1 710 755
10	RUSSIAN FEDERATION	1 573 000	1 624 000	1 612 700	1 843 544	1 639 421
16	SOUTH AFRICA	903 843	777 741	934 375	913 471	924 375
	REST OF THE WORLD	19 167 897	20 148 385	19 994 075	19 353 970	18 778 318
	TOTAL WORLD	82 845 733	85 478 701	82 446 725	85 205 895	83 140 827
	% CHANGE (YEAR-ON-YEAR)	-	3,2%	-3,5%	3,3%	-2,4%

SOURCE: FAO, 2019

RANK	PEARS	PRODUCTION (METRIC TON)				
		2013	2014	2015	2016	2017
1	CHINA	17 409 857	18 098 949	16 654 016	16 074 424	16 527 694
2	ARGENTINA	890 000	840 000	869 000	905 605	930 340
3	ITALY	743 029	701 558	753 667	701 928	772 577
4	UNITED STATES OF AMERICA	795 692	754 415	744 345	682 061	677 891
5	TURKEY	461 826	462 336	463 623	472 250	503 004
6	SOUTH AFRICA	364 854	404 260	399 665	423 128	414 879
7	SPAIN	425 700	429 548	355 410	349 247	360 957
8	INDIA	325 000	316 700	303 000	323 000	346 000
9	NETHERLANDS	327 000	349 000	349 000	374 000	330 000
10	CHILE	230 321	245 417	287 440	307 166	309 189
	REST OF THE WORLD	3 459 642	3 548 553	3 569 559	3 174 722	3 113 469
	TOTAL WORLD	25 432 921	26 150 736	24 748 725	23 787 531	24 286 000
	% CHANGE (YEAR-ON-YEAR)	-	2,8%	-5,4%	-3,9%	2,1%

SOURCE: FAO, 2019

RANK	APRICOTS	PRODUCTION (METRIC TON)				
		2013	2014	2015	2016	2017
1	TURKEY	780 000	278 210	696 100	730 000	985 000
2	UZBEKISTAN	480 000	547 000	606 000	569 820	532 565
3	ITALY	198 290	222 690	217 569	237 021	266 372
4	ALGERIA	319 784	216 941	293 486	256 771	256 890
5	IRAN (ISLAMIC REPUBLIC OF)	380 032	241 569	241 569	270 516	239 712
6	PAKISTAN	177 630	170 504	172 933	177 094	178 957
7	SPAIN	131 800	136 446	153 667	139 605	162 872
8	FRANCE	127 158	175 760	159 375	110 850	148 500
9	AFGHANISTAN	90 000	90 000	87 686	17 894	131 816
10	MOROCCO	100 698	90 274	103 955	71 156	112 538
24	SOUTH AFRICA	41 760	35 235	48 365	25 916	30 637
	REST OF THE WORLD	1 300 801	1 173 519	1 215 172	1 176 048	1 236 709
	TOTAL WORLD	4 127 953	3 378 148	3 995 877	3 782 691	4 282 568
	% CHANGE (YEAR-ON-YEAR)	-	-18%	18%	-5%	13%

SOURCE: FAO, 2019

RANK	PEACHES & NECTARINES	PRODUCTION (METRIC TON)				
		2013	2014	2015	2016	2017
1	CHINA	11 951 241	12 452 377	13 668 386	14 317 611	14 294 973
2	SPAIN	1 329 800	1 573 640	1 581 510	1 421 678	1 799 685
3	ITALY	1 401 795	1 379 428	1 422 856	1 427 573	1 250 721
4	GREECE	736 225	492 859	521 111	774 500	938 000
5	UNITED STATES OF AMERICA	967 059	959 983	927 787	874 145	775 189
6	TURKEY	637 543	608 513	642 727	674 136	771 459
7	IRAN (ISLAMIC REPUBLIC OF)	817 170	781 858	781 858	675 448	422 365
8	EGYPT	281 119	290 001	269 572	328 390	360 723
9	CHILE	371 111	355 860	335 870	339 643	332 824
10	REPUBLIC OF KOREA	193 243	210 335	237 711	287 058	295 281
16	SOUTH AFRICA	170 537	165 475	193 902	182 051	183 715
	REST OF THE WORLD	3 032 580	3 269 316	3 335 085	3 235 812	3 266 907
	TOTAL WORLD	21 889 423	22 539 645	23 918 375	24 538 045	24 691 842
	% CHANGE (YEAR-ON-YEAR)	-	3%	6%	3%	1%

SOURCE: FAO, 2019

RANK	PLUMS	PRODUCTION (METRIC TON)				
		2013	2014	2015	2016	2017
1	CHINA	6 175 889	6 328 995	6 487 144	6 646 285	6 804 399
2	ROMANIA	512 459	495 287	496 468	512 975	434 390
3	UNITED STATES OF AMERICA	330 068	409 864	434 680	264 990	423 200
4	SERBIA	568 840	401 452	354 890	471 442	330 582
5	IRAN (ISLAMIC REPUBLIC OF)	192 816	264 921	264 921	263 395	298 893
6	TURKEY	305 393	265 490	279 761	297 589	291 934
7	CHILE	311 136	293 082	293 109	293 216	290 175
8	INDIA	220 000	225 000	227 764	262 197	269 467
9	ITALY	210 398	214 880	199 964	220 729	206 966
10	FRANCE	167 431	199 594	165 123	211 269	205 031
24	SOUTH AFRICA	74 926	76 907	80 564	87 030	75 668
	REST OF THE WORLD	2 252 270	2 249 313	2 372 629	2 358 487	2 139 854
	TOTAL WORLD	11 321 626	11 424 785	11 657 017	11 889 604	11 770 559
	% CHANGE (YEAR-ON-YEAR)	-	1%	2%	2%	-1%

SOURCE: FAO, 2019

RANK	CHERRIES	PRODUCTION (METRIC TON)				
		2013	2014	2015	2016	2017
1	TURKEY	494 325	445 556	535 600	599 650	627 132
2	UNITED STATES OF AMERICA	301 276	329 852	306 991	315 454	398 140
3	IRAN (ISLAMIC REPUBLIC OF)	279 430	133 987	133 987	196 410	140 081
4	UZBEKISTAN	70 000	80 000	90 000	108 106	136 609
5	CHILE	81 023	84 941	103 477	123 338	126 642
6	ITALY	131 175	110 766	111 119	94 888	118 259
7	SPAIN	97 200	118 220	94 145	100 503	114 433
8	GREECE	48 134	70 042	75 191	88 650	89 600
9	UKRAINE	81 200	67 330	76 640	63 320	70 860
10	SYRIAN ARAB REPUBLIC	62 373	54 211	62 303	69 192	68 518
62	SOUTH AFRICA	353	299	485	425	210
	REST OF THE WORLD	629 997	659 596	640 942	599 514	552 925
	TOTAL WORLD	2 276 486	2 154 800	2 230 880	2 359 450	2 443 409
	% CHANGE (YEAR-ON-YEAR)	-	-5%	4%	6%	4%

SOURCE: FAO, 2019

WORLD PRODUCTION OF PRUNES

YEAR	PRODUCTION (METRIC TON)	% CHANGE (YEAR-ON-YEAR)
2004	145 814	-
2005	196 248	35%
2006	322 075	64%
2007	198 107	-38%
2008	230 818	17%
2009	289 650	25%
2010	254 763	-12%
2011	247 857	-3%
2012	263 673	6%
2013	228 561	-13%
2014	220 874	-3%
2015	266 572	21%
2016	225 558	-15%
2017	240 968	7%
2018	235 902	-2%

SOURCE: IPA STATISTICS, 2019

MAJOR WORLD APPLE VARIETIES (EXCL CHINA)

RANK 2015	VARIETY	2015 ACTUAL	2020 FORECAST	2025 FORECAST
		%	%	%
1	GOLDEN DELICIOUS	16,75	16,46	15,96
2	GALA/ ROYAL GALA	14,07	15,17	15,39
3	DELICIOUS	12,25	12,33	11,77
4	FUJI	7,74	8,01	8,17
5	IDARED	5,96	5,89	5,69
6	GRANNY SMITH	5,27	5,07	5,01
7	JONAGOLD	3,12	3,25	3,19
8	CRIPPS PINK	2,58	2,82	2,95
9	JONAGORED	2,03	2,09	2,19
10	BRAEBURN	2,00	1,89	1,83
11	ELSTAR	1,39	1,39	1,35
12	MCINTOSH	1,37	1,05	0,97
13	JONATHAN	1,33	1,26	1,16
14	HONEYCRISP	0,96	1,17	1,34
15	REINETTE	0,79	0,79	0,79
16	ROME BEAUTY	0,76	0,73	0,68
17	CORTLAND	0,72	0,51	0,46
18	GLOSTER	0,67	0,67	0,65
19	EMPIRE	0,48	0,46	0,46
20	TSUGARU	0,44	0,39	0,39
21	OHRIN	0,43	0,33	0,30
22	LOBO	0,43	0,37	0,33
23	SPARTAN	0,43	0,36	0,34
24	MELROSE	0,41	0,37	0,38
25	JAZZ	0,41	0,44	0,50
26	PINOVA	0,39	0,45	0,56
27	NEWTON	0,37	0,34	0,35
28	RED JONAPRINCE	0,36	0,60	0,69
29	BOSKOP	0,36	0,33	0,30
30	STAYMAN	0,29	0,25	0,25
31	YORK	0,28	0,24	0,23
32	COX'S ORANGE	0,18	0,18	0,15
33	PACIFIC ROSE	0,17	0,17	0,15
34	NORTHERN SPY	0,16	0,14	0,12
35	AMBROSIA	0,16	0,21	0,24
36	SUNDOWNER	0,15	0,13	0,13
37	CAMEO	0,13	0,11	0,11
38	HOKUTO	0,08	0,08	0,09
39	SENSHU	0,07	0,07	0,06
40	KANZI	0,05	0,06	0,08
	ALL OTHER	13,99	13,34	14,22
	TOTAL	100,00	100,00	100,00

SOURCE: WORLD APPLE REVIEW, 2018

MAJOR APPLE PRODUCING COUNTRIES: COMPARATIVE PERFORMANCE MEASURES OF PRODUCTION EFFICIENCY, 2018

COUNTRY	% CHANGE IN PRODUCTION 2009-11 TO 2015-17	RELATIVE VARIABILITY OF PRODUCTION 2007-2017	% INCREASE NON-BEARING 2017	% NEW VARIETIES IN PRODUCTION 2017	TREES PER HECTARE 2017	YIELD PER HECTARE 2015-17
	%	RATIO	%	%		MT
AUSTRIA	-48,6	4,83	13,5	47,9	2 688	21,6
BELGIUM	-36,6	4,81	4,3	67,5	3 310	29,2
FRANCE	-6,2	1,45	5,2	39,2	1 610	34,6
GERMANY	-16,3	2,08	12,0	52,1	1 942	28,9
GREECE	9,6	1,37	15,6	12,8	479	26,4
ITALY	-6,4	1,31	7,0	32,9	2 351	40,0
NETHERLANDS	-23,1	1,79	11,2	42,7	2 989	35,3
PORTUGAL	14,7	1,49	8,7	26,2	1 591	14,3
SPAIN	0,2	1,66	6,2	25,8	500	16,2
UNITED KINGDOM	-22,9	1,65	12,5	62,8	1 241	19,3
RUSSIAN FED.	13,7	1,81	24,3	16,2	706	4,8
HUNGARY	5,9	3,64	8,6	18,9	972	15,9
POLAND	56,6	3,67	10,6	23,2	1 147	21,6
CANADA	-8,3	1,63	10,8	28,4	995	23,2
MEXICO	23,1	2,14	7,2	5,3	228	13,4
UNITED STATES	11,8	1,30	11,0	38,8	1 150	35,6
CHINA	29,8	1,77	13,3	74,0	440	21,7
INDIA	15,8	1,78	14,7	0,0	240	9,3
JAPAN	5,0	1,39	5,2	65,5	123	20,7
SOUTH KOREA	28,8	1,54	28,5	69,4	1 030	24,4
TURKEY	17,6	1,56	11,2	4,5	400	1,8
ARGENTINA	-38,4	2,00	14,3	34,4	1 050	36,1
AUSTRALIA	9,8	1,20	7,0	54,6	605	16,7
BRAZIL	-10,3	1,31	2,0	86,6	875	35,5
CHILE	-19,2	1,36	6,7	65,4	1 159	39,6
NEW ZEALAND	16,8	1,32	4,6	78,2	1 200	61,0
SOUTH AFRICA	13,4	1,24	10,4	44,0	1 235	41,3
BULGARIA	-19,4	2,84	29,4	7,5	1 140	10,5
CZECH REPUBLIC	7,1	2,01	12,5	19,9	1 279	17,1
ROMANIA	-13,6	1,24	14,0	3,1	577	9,3
SLOVAKIA	-4,6	3,27	7,5	35,2	1 153	4,8
SLOVENIA	-55,4	13,77	5,0	16,7	2 539	19,5
SERBIA	72,0	1,89	7,0	14,1	900	6,0
AVERAGE	18,5	2,37	11,0	36,8	1 238	23,4
AVERAGE, EXC CHINA	5,3	2,39	10,9	35,6	1 263	23,4

SOURCE: WORLD APPLE REVIEW, 2018

MAJOR APPLE PRODUCING COUNTRIES: INTERNATIONAL COMPETITIVENESS RANKINGS, 2018

RANK 2018	RANK 2017	OVERALL	PRODUCTION EFFICIENCY	INFRASTRUCTURE & INPUTS	FINANCIAL & MARKETS
1	1	NEW ZEALAND	SOUTH KOREA	CHILE	NETHERLANDS
2	3	CHILE	NEW ZEALAND	UNITED STATES	JAPAN
3	2	UNITED STATES	SOUTH AFRICA	NEW ZEALAND	FRANCE
4	8	SOUTH KOREA	NETHERLANDS	CANADA	ITALY
5	6	ITALY	CHINA	SOUTH AFRICA	BELGIUM
6	4	NETHERLANDS	ITALY	FRANCE	SOUTH KOREA
7	10	FRANCE	UNITED STATES	ITALY	NEW ZEALAND
8	7	JAPAN	GERMANY	BRAZIL	CHILE
9	13	SOUTH AFRICA	CHILE	TURKEY	AUSTRIA
10	11	CANADA	JAPAN	AUSTRIA	GERMANY
11	12	GERMANY	FRANCE	JAPAN	UNITED KINGDOM
12	5	BELGIUM	BRAZIL	ARGENTINA	CANADA
13	9	AUSTRIA	UNITED KINGDOM	SOUTH KOREA	UNITED STATES
14	14	UNITED KINGDOM	PORTUGAL	BELGIUM	SPAIN
15	15	AUSTRALIA	ARGENTINA	GERMANY	AUSTRALIA
16	21	BRAZIL	AUSTRALIA	NETHERLANDS	SERBIA
17	19	ARGENTINA	GREECE	AUSTRALIA	PORTUGAL
18	16	SPAIN	RUSSIAN FEDERATION	UNITED KINGDOM	GREECE
19	18	CHINA	POLAND	SPAIN	SOUTH AFRICA
20	20	PORTUGAL	CANADA	CHINA	SLOVENIA
21	17	POLAND	CZECHIA	POLAND	POLAND
22	22	TURKEY	BELGIUM	PORTUGAL	SLOVAKIA
23	25	GREECE	AUSTRIA	MEXICO	MEXICO
24	23	MEXICO	SERBIA	GREECE	HUNGARY
25	27	CZECHIA	SPAIN	SLOVENIA	CZECHIA
26	28	SERBIA	TURKEY	HUNGARY	CHINA
27	24	SLOVENIA	BULGARIA	SLOVAKIA	BULGARIA
28	26	SLOVAKIA	HUNGARY	CZECHIA	ARGENTINA
29	28	HUNGARY	INDIA	INDIA	RUSSIAN FEDERATION
30	30	BULGARIA	ROMANIA	SERBIA	BRAZIL
31	32	RUSSIAN FEDERATION	MEXICO	BULGARIA	ROMANIA
32	33	INDIA	SLOVAKIA	ROMANIA	INDIA
33	31	ROMANIA	SLOVENIA	RUSSIAN FEDERATION	TURKEY

SOURCE: WORLD APPLE REVIEW, 2018

TOP 10 FRESH APPLE EXPORTERS, CALENDAR YEARS, 2010 - 2017 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)							
	2010	2011	2012	2013	2014	2015	2016	2017P
CHINA	1 122 953	1 034 635	975 878	994 664	865 048	833 356	1 322 042	1 334 636
POLAND	728 500	532 058	941 678	1 216 294	1 026 593	845 105	1 093 132	990 879
ITALY	856 596	976 131	933 361	787 795	974 847	1 143 838	1 050 232	1 032 409
UNITED STATES	790 376	826 438	840 185	890 463	888 632	984 379	768 757	907 260
CHILE	842 668	801 167	761 984	833 251	820 184	629 046	764 813	716 203
FRANCE	695 760	726 609	625 943	541 921	695 865	634 084	574 832	535 076
SOUTH AFRICA	307 783	333 435	580 992	482 435	381 865	381 051	510 879	500 000
NEW ZEALAND	284 187	296 931	309 464	350 011	336 785	358 508	380 994	345 307
TURKEY	80 569	87 303	68 916	25 682	111 521	142 155	140 329	201 299
ARGENTINA	180 309	234 138	132 117	163 598	144 418	106 438	90 909	80 000
TOTAL TOP 10	5 889 701	5 848 845	6 170 518	6 286 114	6 245 758	6 057 960	6 696 919	6 643 069
TOTAL WORLD	8 594 174	8 262 926	8 280 054	8 584 796	8 379 146	8 374 474	8 897 347	8 796 000
TOP TEN %	69%	71%	75%	73%	75%	72%	75%	76%

SOURCE: WORLD APPLE REVIEW, 2018

TOP 10 FRESH APPLE IMPORTERS, CALENDAR YEARS, 2010 - 2017 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)							
	2010	2011	2012	2013	2014	2015	2016	2017P
GERMANY	621 502	672 823	593 485	658 423	637 833	682 804	615 598	747 285
RUSSIAN FED.	1 204 175	1 157 724	1 278 551	1 352 347	1 049 872	880 311	676 837	705 553
UNITED KINGDOM	400 722	459 187	476 525	479 540	446 026	426 356	381 592	527 191
INDIA	93 264	179 015	186 368	194 335	204 570	193 692	246 808	350 000
MEXICO	221 301	198 481	235 893	274 978	235 502	306 402	212 678	250 000
CANADA	191 717	198 618	202 608	233 589	222 140	212 345	238 785	223 500
SPAIN	253 496	244 081	223 046	239 415	247 167	232 268	251 528	205 515
UAE	155 753	149 763	156 720	172 726	205 192	222 666	209 135	200 000
SAUDI ARABIA	176 572	181 280	187 139	189 295	179 386	204 292	200 000	200 000
UNITED STATES	191 579	147 789	183 453	198 746	207 994	153 311	193 449	165 174
TOTAL TOP 10	3 510 081	3 588 761	3 723 788	3 993 394	3 635 682	3 514 447	3 226 410	3 574 218
WORLD TOTAL	8 302 999	8 095 873	8 386 623	8 613 231	8 337 612	8 739 066	8 200 000	8 300 000
TOP TEN %	42%	44%	44%	46%	44%	40%	39%	43%

SOURCE: WORLD APPLE REVIEW, 2018

MAJOR APPLE PRODUCING COUNTRIES: ESTIMATED PER CAPITA CONSUMPTION OF FRESH APPLES, 2001 - 2017

COUNTRY	2001 - 03	2008 - 10	2015 - 17	2015 - 17 VS 2001 - 03
	KG	KG	KG	% CHANGE
AUSTRIA	23,97	24,68	19,06	-20,5%
BELGIUM	17,55	17,82	12,98	-26,0%
DENMARK	19,66	19,30	16,58	-15,7%
FRANCE	16,06	14,76	14,15	-11,9%
GERMANY	18,26	18,94	17,24	-5,6%
GREECE	20,21	19,96	19,51	-3,5%
ITALY	19,87	21,19	17,68	-11,0%
NETHERLANDS	19,99	18,16	19,27	-3,4%
SPAIN	17,14	12,88	12,06	-29,6%
SWEDEN	14,99	15,07	13,54	-9,7%
UNITED KINGDOM	9,25	9,60	7,61	-17,7%
EU-11 MEMBERS	16,72	16,28	13,36	-20,7%
NORWAY	14,73	15,91	13,18	-10,5%
BULGARIA	4,22	4,48	6,71	59,0%
CROATIA	15,55	15,93	15,92	2,4%
CZECHIA	9,15	9,88	9,95	8,7%
HUNGARY	13,82	14,69	15,03	8,8%
POLAND	14,54	13,78	19,43	33,6%
ROMANIA	17,02	17,18	19,87	16,7%
SLOVAKIA	8,91	11,31	10,04	12,7%
SLOVENIA	39,40	47,97	26,61	-32,5%
SERBIA	13,17	7,63	9,82	-25,4%
OTHER EUROPE	13,86	13,67	15,89	14,6%
ARGENTINA	8,58	7,08	6,18	-28,0%
AUSTRALIA	6,51	10,50	11,66	79,1%
BRAZIL	4,64	5,57	5,39	16,2%
CHILE	7,22	11,11	14,28	97,8%
NEW ZEALAND	16,07	14,28	13,79	-14,2%
SOUTH AFRICA	3,71	4,10	3,79	2,2%
SOUTHERN HEMISPHERE	5,39	6,26	6,22	15,4%
CHINA	12,60	18,39	27,37	116,2%
JAPAN	6,02	5,74	5,04	-16,3%
TAIWAN	5,37	5,98	7,27	35,4%
TURKEY	34,36	34,19	32,73	-4,7%
ASIA	12,95	17,90	25,58	97,5%
CANADA	11,28	11,98	10,79	-4,3%
MEXICO	5,22	5,75	6,89	32,0%
UNITED STATES	8,46	9,28	10,12	19,6%
NORTH AMERICA	7,87	8,58	9,32	18,4%
RUSSIAN FEDERATION	6,01	10,06	11,22	86,7%
ALL 35 COUNTRIES	11,54	14,44	18,27	58,3%

SOURCE: WORLD APPLE REVIEW, 2018

TOP 10 FRESH PEAR EXPORTERS, 2012 - 2018 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)						
	2012	2013	2014	2015P	2016	2017	2018
CHINA	409 584	381 272	297 260	373 150	452 435	519 148	491 004
NETHERLANDS	330 041	266 793	274 800	318 980	376 669	377 179	376 833
ARGENTINA	393 865	438 675	438 500	333 140	310 011	279 624	320 418
BELGIUM	281 032	244 550	293 600	306 498	325 685	309 119	288 374
SOUTH AFRICA	181 928	202 431	207 300	205 198	250 254	265 595	222 097
ITALY	177 927	122 689	173 900	149 309	152 499	140 261	157 742
UNITED STATES	191 446	188 869	189 400	174 866	140 176	125 851	131 427
CHILE	133 977	135 600	116 800	143 649	128 808	151 649	129 003
SPAIN	124 809	121 465	131 443	107 307	102 773	131 852	99 831
PORTUGAL	94 375	82 174	140 369	118 679	69 953	108 016	96 129
FRANCE	23 358	29 337	23 012	24 679	14 426	15 316	9 118
TOP 10	2 318 984	2 184 518	2 263 372	2 230 776	2 309 263	2 408 294	2 312 858
% OF WORLD	90%	88%	80%	81%	84%	83%	85%
WORLD	2 591 000	2 488 400	2 823 789	2 758 935	2 746 997	2 888 861	2 733 044

SOURCE: ADAPTED FROM WORLD PEAR REVIEW, 2016 AND TRADEMAPS, 2019

TOP 10 FRESH PEAR IMPORTERS, 2012 - 2018 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TONS)						
	2012	2013	2014	2015P	2016	2017	2018
RUSSIAN FEDERATION	363 965	391 060	368 858	257 684	244 367	271 204	271 336
INDONESIA	131 134	125 464	85 655	103 140	99 654	167 476	186 317
GERMANY	153 810	155 310	173 239	170 971	168 201	174 593	166 481
BRAZIL	212 879	196 285	208 346	179 306	146 778	156 186	158 077
NETHERLANDS	155 787	170 453	137 014	138 998	170 940	160 394	147 432
UNITED KINGDOM	139 887	148 871	167 331	155 372	157 207	143 987	138 143
FRANCE	130 982	127 039	125 395	110 330	116 864	120 871	112 379
UNITED STATES	59 388	80 972	81 863	89 285	81 934	73 143	78 573
MEXICO	93 249	89 238	86 969	85 032	67 872	69 310	78 184
ITALY	84 263	107 300	104 723	92 870	84 755	83 839	64 690
TOP 10	1 525 344	1 591 992	1 539 393	1 382 988	1 338 572	1 421 003	1 401 612
% OF WORLD	58%	63%	58%	52%	51%	53%	51%
WORLD TOTAL	2 645 200	2 516 300	2 667 117	2 658 672	2 629 149	2 690 357	2 721 940

SOURCE: ADAPTED FROM WORLD PEAR REVIEW, 2016 AND TRADEMAPS, 2019

TOP 10 FRESH APRICOT EXPORTERS, 2013 - 2018 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2013	2014	2015	2016	2017	2018
SPAIN	61 764	56 504	80 161	79 370	89 318	109 017
TURKEY	41 543	26 692	55 337	37 166	63 538	70 734
UZBEKISTAN	59 437	27 409	5 485	49 512	22 857	42 975
FRANCE	45 335	64 201	53 102	42 255	56 398	28 273
ITALY	15 643	25 329	24 551	24 755	44 609	26 503
AFGHANISTAN	8 728	3 634	4 559	6 816	14 008	25 660
GREECE	15 945	16 956	10 013	16 190	24 681	23 924
ARMENIA	20 524	1 734	16 510	3 153	3 905	7 215
KAZAKHSTAN	356	325	472	4 198	3 787	6 003
JORDAN	5 020	4 032	6 344	5 875	8 366	5 816
TOTAL TOP 10	274 295	226 816	256 534	269 290	331 467	346 120
% OF WORLD	78%	74%	80%	81%	80%	89%
WORLD	353 900	306 266	321 438	333 260	413 472	389 370

SOURCE: TRADEMAPS, 2019

TOP 10 FRESH APRICOT IMPORTERS, 2013 - 2018 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2013	2014	2015	2016	2017	2018
GERMANY	57 201	60 812	59 615	56 810	70 266	59 164
RUSSIAN FEDERATION	68 259	36 799	43 203	32 736	51 667	43 755
IRAQ		0	18 956	23 210	32 930	30 794
KAZAKHSTAN	58 015	37 447	7 965	32 370	15 458	30 102
PAKISTAN	3 102	6 960	6 519	1 206	13 804	25 369
FRANCE	21 394	16 975	20 395	20 413	20 740	22 284
ITALY	26 342	28 150	32 132	22 772	21 901	20 101
AUSTRIA	9 009	9 297	11 522	13 309	18 422	13 497
UNITED KINGDOM	7 118	9 961	8 923	9 021	12 087	10 209
POLAND	3 943	7 456	5 891	6 268	15 014	9 858
TOTAL TOP 10	254 383	213 857	215 121	218 115	272 289	265 133
% OF WORLD	58%	68%	69%	69%	68%	71%
WORLD	435 501	312 421	314 029	317 586	400 632	371 780

SOURCE: TRADEMAPS, 2019

TOP 10 FRESH PEACH & NECTARINE EXPORTERS, 2013 - 2018 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2013	2014	2015	2016	2017	2018
SPAIN	748 963	843 947	858 550	820 423	934 583	740 535
GREECE	112 877	166 874	148 045	168 693	186 009	159 693
ITALY	295 838	262 412	269 204	228 459	223 243	157 238
TURKEY	34 147	39 389	50 490	50 638	88 811	126 814
CHILE	87 725	48 198	82 105	92 029	82 956	96 250
UNITED STATES OF AMERICA	105 391	90 785	77 766	83 494	56 802	70 598
UZBEKISTAN	16 649	20 264	12 268	44 255	43 025	64 088
CHINA	37 307	65 266	82 909	73 446	95 975	63 393
JORDAN	58 435	53 326	58 271	62 100	59 005	49 970
BELARUS	18 623	55 047	150 157	87 447	83 579	44 385
TOTAL TOP 10	1 515 955	1 645 508	1 789 765	1 710 984	1 853 988	1 572 964
% OF WORLD	81%	82%	79%	80%	78%	82%
WORLD	1 862 201	2 010 263	2 257 260	2 126 863	2 363 432	1 918 592

SOURCE: TRADEMAPS, 2019

TOP 10 FRESH PEACH & NECTARINE IMPORTERS, 2013 - 2018 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2013	2014	2015	2016	2017	2018
GERMANY	291 642	287 530	305 498	290 914	321 007	272 640
RUSSIAN FEDERATION	230 538	225 400	189 612	189 501	244 843	219 923
FRANCE	148 743	147 764	165 252	170 886	173 670	157 112
ITALY	73 299	97 307	113 461	102 268	115 413	115 786
POLAND	95 698	123 192	112 466	107 333	147 880	99 294
UNITED KINGDOM	87 521	87 177	104 522	98 043	90 025	79 236
PORTUGAL	54 280	42 924	42 782	57 179	60 291	66 986
BELARUS	37 345	82 029	170 222	110 173	107 957	58 399
NETHERLANDS	53 898	48 371	54 196	53 920	71 849	57 952
LITHUANIA	32 284	60 109	89 913	61 099	102 296	49 843
TOTAL TOP 10	1 105 248	1 201 803	1 347 924	1 241 316	1 435 231	1 177 171
% OF WORLD	61%	62%	62%	60%	63%	60%
WORLD	1 806 396	1 951 416	2 158 320	2 056 054	2 290 119	1 963 618

SOURCE: TRADEMAPS, 2019

TOP 10 FRESH PLUM EXPORTERS, 2013 - 2018 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2013	2014	2015	2016	2017	2018
CHILE	115 310	47 477	96 615	115 146	97 240	120 555
SPAIN	71 885	117 205	108 853	109 366	99 617	71 789
TURKEY	24 311	16 126	34 039	44 724	45 700	68 146
SOUTH AFRICA	68 010	67 382	66 081	63 872	66 769	57 948
MOLDOVA, REPUBLIC OF	28 541	24 186	21 233	36 303	49 223	44 907
ITALY	57 362	61 314	46 618	58 106	57 380	44 510
HONG KONG, CHINA	32 270	13 755	22 195	29 072	34 847	43 205
NETHERLANDS	30 936	23 336	32 263	33 559	37 456	35 515
CHINA	13 810	18 823	25 940	27 151	20 670	33 533
UNITED STATES OF AMERICA	58 515	48 071	42 250	31 784	31 333	32 974
TOTAL TOP 10	500 950	437 675	496 087	549 083	540 235	553 082
% OF WORLD	67%	69%	74%	73%	71%	78%
WORLD	750 139	635 674	667 690	749 568	765 395	708 029

SOURCE: TRADEMAPS, 2019

TOP 10 FRESH PLUM IMPORTERS, 2013 - 2018 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2013	2014	2015	2016	2017	2018
RUSSIAN FEDERATION	79 074	46 115	60 769	58 400	78 110	77 073
IRAQ	0	14 102	38 408	61 317	77 784	52 853
HONG KONG, CHINA	29 369	18 127	30 067	36 534	41 644	50 306
CHINA	33 156	17 138	34 853	44 623	40 620	48 604
NETHERLANDS	45 914	36 288	41 391	45 236	41 657	44 308
GERMANY	53 725	46 631	46 587	56 234	61 174	42 541
UNITED KINGDOM	59 805	60 498	49 068	55 552	49 770	39 495
BRAZIL	32 219	32 236	31 516	33 575	27 541	28 313
VIET NAM	588	838	823	894	0	26 009
UNITED STATES OF AMERICA	30 343	13 769	25 134	27 184	22 080	22 558
TOTAL TOP 10	364 193	285 742	358 616	419 549	440 380	432 060
% OF WORLD	53%	49%	54%	57%	57%	61%
WORLD	682 957	587 380	661 831	738 726	767 550	709 568

SOURCE: TRADEMAPS, 2019

TOP 10 FRESH CHERRY EXPORTERS, 2013 - 2018 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TON)					
	2013	2014	2015	2016	2017	2018
CHILE	53 680	85 175	83 410	118 342	81 550	184 566
HONG KONG, CHINA	14 085	36 506	51 422	81 627	69 321	138 312
UNITED STATES OF AMERICA	69 845	88 787	74 223	72 380	106 507	85 746
TURKEY	53 467	49 758	68 591	79 789	60 121	75 304
UZBEKISTAN	17 417	17 219	5 398	29 166	31 622	32 638
SPAIN	21 885	31 811	22 206	21 343	27 829	31 522
AZERBAIJAN	4 205	9 581	56	5 002	6 152	23 554
GREECE	23 582	18 963	24 921	16 171	15 515	16 909
AUSTRIA	4 477	13 827	16 218	26 109	17 886	14 785
KAZAKHSTAN	450	1 369	3 194	3 706	6 220	11 945
TOTAL TOP 10	263 093	352 996	349 639	453 635	422 723	615 281
% OF WORLD	75%	82%	72%	84%	82%	87%
WORLD	351 321	432 107	483 108	542 769	518 036	707 669

SOURCE: TRADEMAPS, 2019

TOP 10 FRESH CHERRY IMPORTERS, 2013 - 2018 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TON)					
	2013	2014	2015	2016	2017	2018
CHINA	37 539	65 063	91 484	109 255	101 885	186 263
HONG KONG, CHINA	32 041	58 123	63 006	99 496	80 478	158 430
RUSSIAN FEDERATION	72 914	56 701	62 428	57 517	61 586	82 024
GERMANY	35 458	34 178	36 984	45 134	51 469	43 589
CANADA	24 677	29 891	24 211	23 575	32 631	27 608
KAZAKHSTAN	19 480	22 084	10 153	23 818	21 635	25 253
KOREA, REPUBLIC OF	9 130	13 348	12 578	13 805	17 648	18 067
AUSTRIA	6 592	15 462	18 348	29 243	19 789	17 592
UNITED KINGDOM	14 679	18 823	18 350	17 019	16 044	15 155
IRAQ	0	0	14 258	14 908	11 147	13 173
TOTAL TOP 10	252 510	313 673	351 800	433 770	414 312	587 154
% OF WORLD	73%	72%	69%	78%	76%	81%
WORLD	344 338	433 509	507 559	559 246	543 131	725 598

SOURCE: TRADEMAPS, 2019



AgriBusiness AgriBesigheid

At Absa AgriBusiness, we know that the soil connects us. It is the lifeblood that surges through our communities, opening doors to a journey with endless possibilities for shared economic growth. From feeding to breeding, we have learnt to understand agriculture business and all its challenges as if it were our own. That's why we can offer banking products and services we know clients need.

As a partner in the agricultural environment for over 100 years, Absa has cultivated a wealth of experience and knowledge in developing tailored, world-class business solutions for all commodities in the sector. Farmers rely on us for strategic planning and the empowerment of farming communities, irrespective of the size. Our commitment to this crucial sector is clear. Whether we are stimulating the advancement of our country's flourishing wine industry or nurturing the crops that help feed millions, we make administering and managing your business easier.

When we make things easier for our farming communities, we invest in our own livelihoods and allow our economy to grow.

For more detailed information, please visit our website at www.absa.co.za

By Absa Agri-besigheid, weet ons dat ons deur die grond verbind is. Dit is die lewensaar wat deur ons gemeenskappe vloei en deure oopmaak na eindelose geleenthede vir gedeelde ekonomiese groei. Van voer na teel, ons verstaan agri-besigheid en die uitdagings wat daarmee gepaard gaan, asof dit ons eie is. Daarom kan ons bankdienste en -produkte aanbied wat kliente werklik benodig.

As vennoot in die landbou, al vir meer as 100 jaar, het Absa 'n magdom ervaring en kennis verbou in die ontwikkeling van wêreldklas sake-werkwyses, gefokus op alle kommoditeite in die sektor. Producente maak op ons staat om strategies te beplan en die bemagtiging van plaasgemeenskappe te bewerkstellig, ongeag die grootte. Ons toewyding aan hierdie noodsaaklike sektor is duidelik. Of ons die vooruitgang van die land se florerende wynindustrie stimuleer, of die gewas wat miljoene voed na omsien, ons vergemaklik die administrasie en bestuur van jou besigheid.

Sodra ons dinge vir ons plaasgemeenskappe vergemaklik, belê ons in onself en bemagtig ons die ekonomie om te groei.

Vir meer inligting, besoek gerus ons webblad by www.absa.co.za