

A close-up photograph of pink cherry blossoms against a clear blue sky. The flowers are in various stages of bloom, with some fully open and others as buds. The petals are a soft pink color with visible veins, and the centers show yellow stamens.

Key Deciduous Fruit Statistics 2019

HORTGRO
Growing Fruit IQ



KEY DECIDUOUS FRUIT STATISTICS 2019



SA Stone Fruit
Producers' Association
(SASPA)



SA Apple & Pear
Producers' Association
(SAAPPA)

COMPILED BY



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DRIED TREE FRUIT

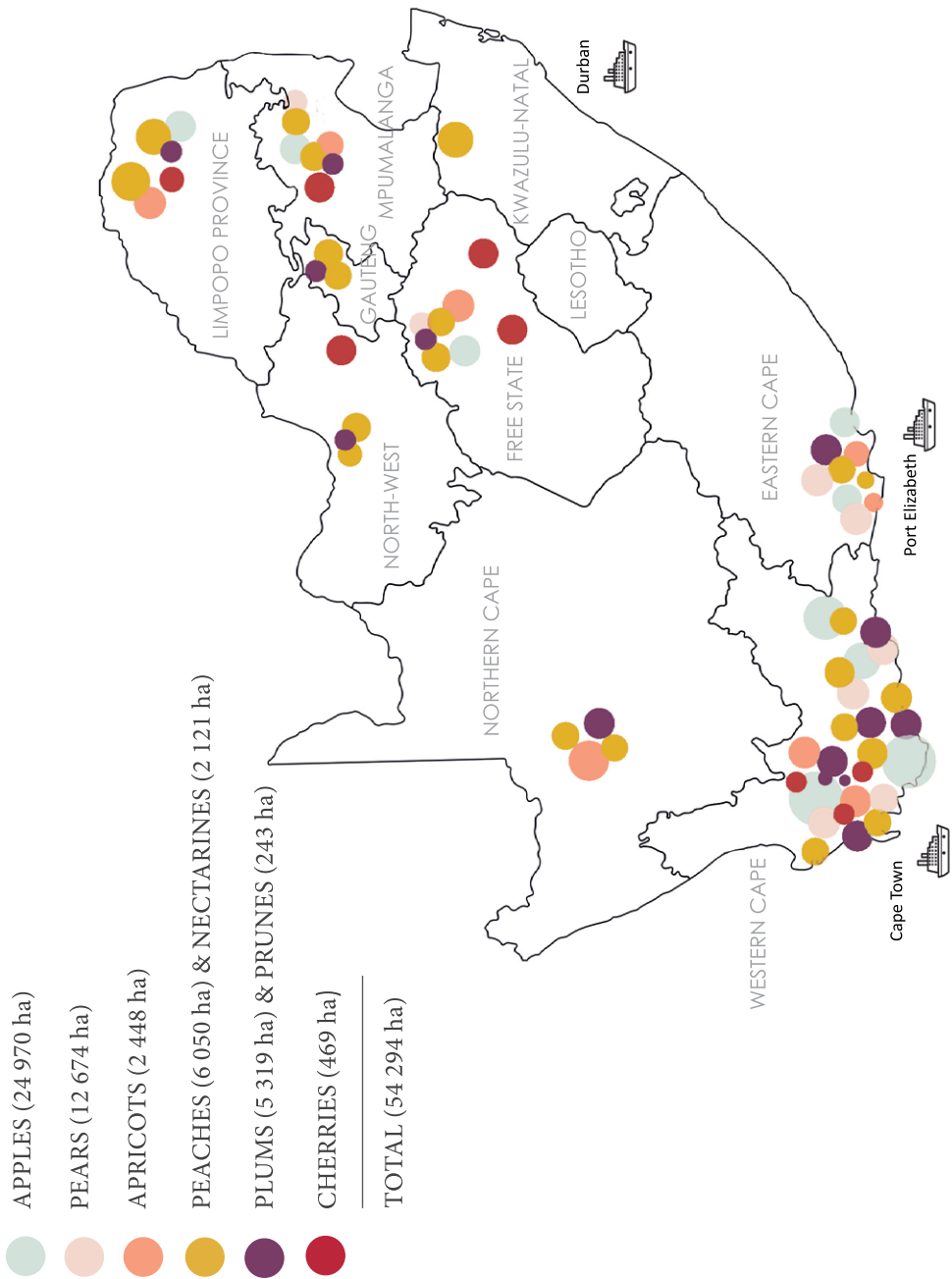
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AREA UNDER CULTIVATION PER DECIDUOUS FRUIT TYPE

MAP



Apples

January - December

Pears

January - December

Apricots

October - January

Peaches

October - mid April

Nectarines

November - mid April

Plums

November - mid May

Cherries

October - January



INDUSTRY PERSPECTIVES & ECONOMIC INDICATORS

1152

POME & STONE PRODUCERS

R11,43_{Bn/annum}

TOTAL POME & STONE TURNOVER

Industry provides

1,25

permanent jobs per hectare

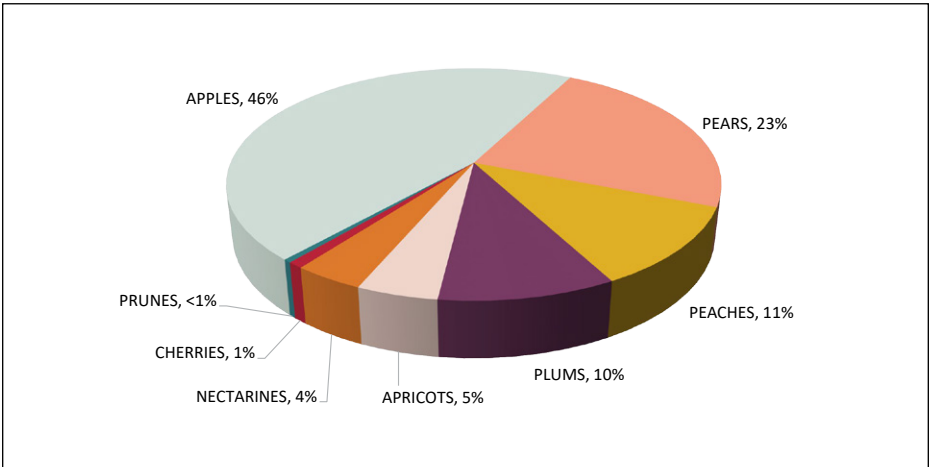
45%

TOTAL PRODUCTION EXPORTED

TOTAL AREA PLANTED

FRUIT	HECTARES
APPLES	24 970
PEARS	12 674
PEACHES	6 050
PLUMS	5 319
APRICOTS	2 448
NECTARINES	2 121
CHERRIES	469
PRUNES	243
TOTAL	54 294

SOURCE: HORTGRO TREE CENSUS, 2019



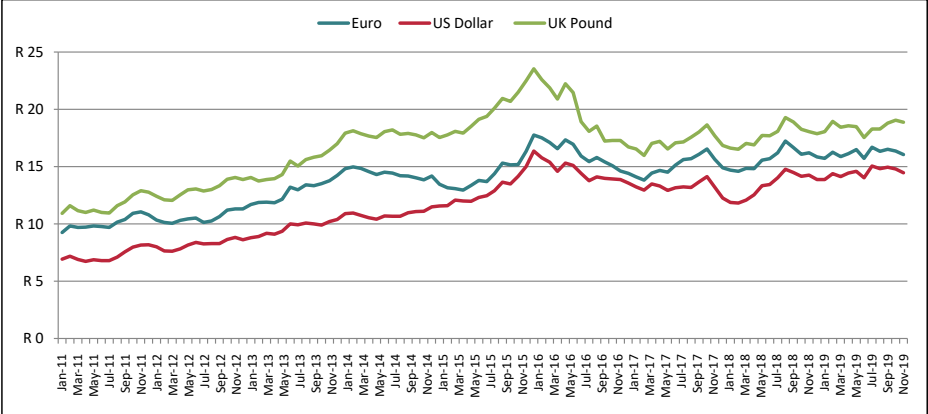
ON-FARM EMPLOYMENT

FRUIT	LABOURERS*	DEPENDENTS
APPLES	30 213	120 853
PEARS	14 068	56 273
PEACHES	6 897	27 589
PLUMS	5 904	23 616
APRICOTS	2 546	10 183
NECTARINES	2 672	10 690
CHERRIES	892	3 567
TOTAL	63 193	252 771

*PERMANENT EQUIVALENT
CASUAL LABOUR CONVERTED TO PERMANENT EQUIVALENTS
SOURCE: HORTGRO, 2019

ECONOMIC INDICATORS, 2019

EXCHANGE RATE TRENDS, 2011 - 2019



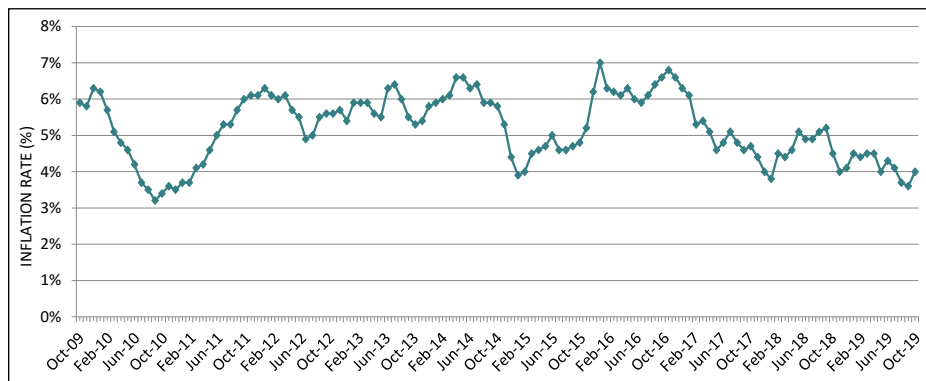
SOURCE: PAST EXCHANGE RATE.COM, 2020

EXCHANGE RATE TRENDS (RAND VS MAJOR CURRENCIES): 2004 - 2019

YEAR	AVERAGE EXCHANGE RATE PER YEAR		
	EURO	US DOLLAR	UK POUND
2004	7,99	6,43	11,78
2005	7,91	6,37	11,58
2006	8,51	6,75	12,50
2007	9,66	7,05	14,11
2008	12,06	8,25	15,13
2009	11,67	8,42	13,10
2010	9,69	7,32	11,30
2011	10,09	7,26	11,62
2012	10,55	8,21	13,01
2013	12,83	9,66	15,11
2014	14,41	10,85	17,86
2015	14,17	12,78	19,53
2016	16,29	14,72	20,00
2017	15,04	13,31	17,16
2018	15,61	13,24	17,64
2019	16,16	14,42	18,43

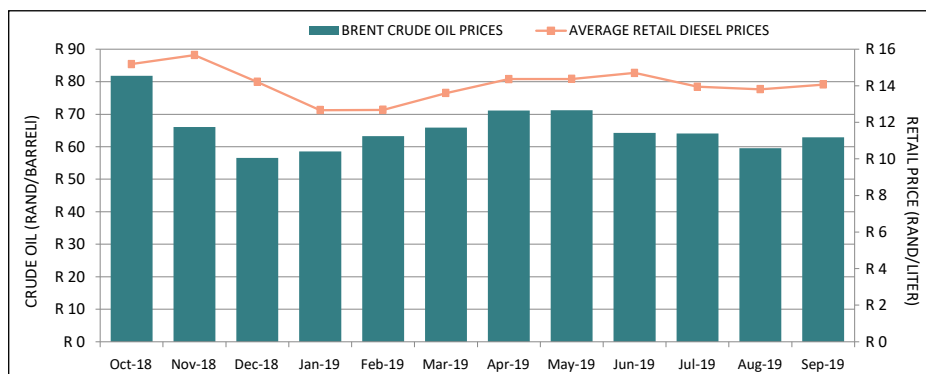
SOURCE: PAST EXCHANGE RATE.COM, 2020

MONTHLY CPI INFLATION RATE, 2009 - 2019



SOURCE: STATISTICS SOUTH AFRICA, 2020

AVERAGE FUEL PRICE: 2018/2019 SEASON



SOURCE: SOUTH AFRICAN PETROLEUM INDUSTRY ASSOCIATION, 2020

MINIMUM WAGES FOR FARM WORKERS, 2009-2020

YEAR	RAND/HOUR	RAND/MONTH	% INCREASE YEAR-ON-YEAR
1/03/2009	R 6,31	R 1 231,70	-
1/03/2010	R 6,74	R 1 316,69	7%
1/03/2011	R 7,04	R 1 375,94	4%
1/03/2012	R 7,71	R 1 503,90	9%
1/03/2013	R 11,66	R 2 274,82	51%
1/03/2014	R 12,41	R 2 420,41	6%
1/03/2015	R 13,37	R 2 606,78	8%
1/03/2016	R 14,25	R 2 778,83	7%
1/03/2017	R 15,39	R 3 001,13	8%
1/03/2018	R 16,25	R 3 169,19	6%
1/03/2019	R 18,00	R 3 564,00	12%
1/03/2020	R 18,68	R 3 698,64	4%

2019 EXPORT PERSPECTIVES

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%
SALES PRICE	268,60	100,0%	271,39	100,0%	162,05	100,0%	105,83	100,0%	125,15	100,0%	216,37	100,0%
RECEIVER COST	42,15	15,7%	42,59	15,7%	25,43	15,7%	16,61	15,7%	19,63	15,7%	33,90	15,7%
RECEIVER COMMISSION	15,70	5,8%	15,88	5,9%	9,50	5,9%	6,17	5,8%	7,35	5,9%	13,00	6,0%
DELIVERY PRICE RECEIVER	210,75	78,5%	212,93	78,5%	127,13	78,4%	83,05	78,5%	98,17	78,4%	169,48	78,3%
DELIVERY COST	14,47	5,4%	14,47	5,3%	8,41	5,2%	5,91	5,6%	6,33	5,1%	7,01	3,2%
CIF	196,28	73,1%	198,46	73,1%	118,72	73,3%	77,14	72,9%	91,84	73,4%	162,46	75,1%
SHIPPING COST	30,74	11,4%	30,74	11,3%	17,49	10,8%	9,15	8,6%	9,15	7,3%	15,82	7,3%
FOB	165,54	61,6%	167,71	61,8%	105,75	65,3%	67,98	64,2%	82,68	66,1%	146,64	67,8%
EXPORTER COMMISSION IN RAND	13,55	5,0%	13,95	5,1%	7,94	4,9%	5,60	5,3%	6,02	4,8%	9,56	4,4%
LOCAL COST	6,87	2,6%	6,87	2,5%	2,91	1,8%	4,80	4,5%	4,80	3,8%	3,57	1,6%
DIP	145,12	54,0%	146,90	54,1%	94,90	58,6%	57,59	54,4%	71,87	57,4%	133,51	61,7%
PPECB INSPECTION LEVY	0,75	0,3%	0,75	0,3%	0,71	0,4%	0,71	0,7%	0,71	0,6%	0,71	0,3%
HORTGRO LEVIES	1,00	0,4%	1,00	0,4%	1,42	0,9%	0,85	0,8%	0,85	0,7%	1,47	0,7%
HORTGRO LEVIES AS % OF DIP VALUE (FIRST POINT OF SALE)	1%		1%		1%		1%		1%		1%	
CARTON SIZE	12,5		12,5		5,25		2,5		2,5		4,75	
CARTONS/TON	80		80		190		400		400		211	

SOURCE: HORTGRO PRICE MODEL

* Weighted estimated averages: UK & European Markets

* Subtract HORTGRO & PPECB Levies, Transport to port and Production & Packaging to calculate NFI (Net Farm Income)

2019 VALUE OF THE INDUSTRY

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	R MILLION	%	R MILLION	%	R MILLION	%	R MILLION	%	R MILLION	%	R MILLION	%
SALES PRICE	9 098,0	100,0%	4 638,9	100,0%	1 441,1	100,0%	212,8	100,0%	634,0	100,0%	76,8	100,0%
RECEIVER COST	1 427,7	15,7%	727,9	15,7%	226,1	15,7%	33,4	15,7%	99,5	15,7%	12,0	15,7%
RECEIVER COMMISSION	531,9	5,8%	271,4	5,9%	84,5	5,9%	12,4	5,8%	37,2	5,9%	4,6	6,0%
DELIVERY PRICE RECEIVER	7 138,5	78,5%	3 639,6	78,5%	1 130,5	78,4%	167,0	78,5%	497,3	78,4%	60,1	78,3%
DELIVERY COST	490,1	5,4%	247,3	5,3%	74,8	5,2%	11,9	5,6%	32,1	5,1%	2,5	3,2%
CIF	6 648,4	73,1%	3 392,3	73,1%	1 055,8	73,3%	155,1	72,9%	465,2	73,4%	57,6	75,1%
SHIPPING COST	1 041,3	11,4%	525,5	11,3%	155,5	10,8%	18,4	8,6%	46,4	7,3%	5,6	7,3%
FOB	5 607,0	61,6%	2 866,8	61,8%	940,4	65,3%	136,7	64,2%	418,8	66,1%	52,0	67,8%
EXPORTER COMMISSION IN RAND	459,0	5,0%	238,5	5,1%	70,6	4,9%	11,3	5,3%	30,5	4,8%	3,4	4,4%
LOCAL COST	232,6	2,6%	117,4	2,5%	25,9	1,8%	9,6	4,5%	24,3	3,8%	1,3	1,6%
DIP	4 915,5	54,0%	2 510,9	54,1%	844,0	58,6%	115,8	54,4%	364,0	57,4%	47,4	61,7%
DPPT LEVIES	33,9	0,4%	17,1	0,4%	12,6	0,9%	1,7	0,8%	4,3	0,7%	0,5	0,7%
PPECB	25,4	0,3%	12,8	0,3%	6,3	0,4%	1,4	0,7%	3,6	0,6%	0,3	0,3%
EXPORT VOLUME (TON)	423 394		213 666		46 688		5 026		12 664		1 685	
SALES PRICE PER TON (RAND)	21 488	100%	21 711	100%	30 867	100%	42 332	100%	50 060	100%	45 551	100%
CIF PER TON (RAND)	15 703	73%	15 877	73%	22 613	73%	30 855	73%	36 735	73%	34 202	75%
FOB PER TON (RAND)	13 243	62%	13 417	62%	20 143	65%	27 194	64%	33 073	66%	30 871	68%
DIP PER TON (RAND)	11 610	54%	11 752	54%	18 076	59%	23 034	54%	28 746	57%	28 107	62%

CROP BUDGETS: POME FRUIT

	APPLES			PEARS		
	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND
YIELD (TON/HA)			65			55
NUMBER OF TREES PER HA	1 667	1 667	1 667	1 667	1 667	1 667
PRE-HARVEST COSTS	342 442	28 876	101 020	331 481	27 037	99 988
PLANT MATERIAL	117 572	2 351	0	106 663	2 133	0
LAND CLEARING, SOIL MAPPING AND FUMIGATION	42 577	0	0	42 577	0	0
LAND PREPARATION & RIDGING	44 229	0	0	44 229	0	0
IRRIGATION (DESIGN & MATERIAL)	36 300	0	0	36 300	0	0
DRAINAGE	27 855	0	0	27 855	0	0
TRELLISING	41 409	0	0	41 409	0	0
FERTILIZER	8 354	7 001	11 581	8 278	6 892	17 316
HERBICIDES	1 960	1 960	1 960	1 960	1 960	1 960
PESTICIDES	352	612	13 154	317	453	14 631
FUNGICIDES	608	1 092	3 309	378	540	3 779
REST BREAKING AGENTS/ GROWTH REGULATORS	0	1 064	5 648	0	1 064	3 168
CONSULTANTS	1 283	1 283	1 283	1 283	1 283	1 283
SEASONAL LABOUR	11 364	3 165	33 725	11 384	3 165	32 749
FUEL (DIESEL)	2 190	2 719	9 700	2 311	3 172	6 231
REPAIRS AND MAINTENANCE	2 677	3 323	11 854	2 825	2 070	7 615
ELECTRICITY	1 990	3 980	6 031	1 990	3 980	6 031
GENERAL	1 723	325	325	1 723	325	325
POLLINATION	0	0	2 450	0	0	4 900
HARVEST & POST-HARVEST	0	0	281 143	0	0	232 175
TRANSPORT RENTAL	0	0	30 248	0	0	24 157
PACKAGING	0	0	225 651	0	0	186 877
SEASONAL LABOUR	0	0	23 400	0	0	19 800
FUEL (DIESEL)	0	0	1 378	0	0	1 002
REPAIRS AND MAINTENANCE	0	0	466	0	0	339
OVERHEAD COSTS	87 812	71 742	89 848	86 702	71 099	86 737
FIXED LABOUR	21 060	21 060	21 060	21 060	21 060	21 060
WATER COSTS	2 258	2 258	2 258	2 258	2 258	2 258
OTHER OVERHEADS	29 822	29 822	29 822	29 822	29 822	29 822
INTEREST ON LOANS	17 550	1 480	19 586	16 988	1 386	17 023
DEPRECIATION ON ORCHARD	17 122	17 122	17 122	16 574	16 574	16 574
TOTAL COST	430 254	100 617	472 011	418 183	98 136	418 900

* These budgets are only a guideline and should be adapted to your own specific situation

* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* The fumigation figures included are based on in-row fumigation

* Plant material excludes windbreaks

CROP BUDGETS: STONE FRUIT

	APRICOTS			NECTARINES/PEACHES			PLUMS		
	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND
YIELD (TON/HA)			20			25			30
NUMBER OF TREES PER HA	1 250	1 250	1 250	1 250	1 250	1 250	1 524	1 524	1 524
PRE-HARVEST COSTS	225 864	23 538	82 417	237 451	21 595	91 207	295 474	27 274	91 849
PLANT MATERIAL	55 940	1 119	0	68 760	1 375	0	72 251	1 445	0
LAND CLEARING, SOIL MAPPING AND FUMIGATION	42 577	0	0	42 577	0	0	42 577	0	0
LAND PREPARATION & RIDGING	44 229	0	0	44 229	0	0	44 229	0	0
IRRIGATION (DESIGN & MATERIAL)	36 300	0	0	36 300	0	0	36 300	0	0
DRAINAGE	27 855	0	0	27 855	0	0	27 855	0	0
TRELLISING	0	0	0	0	0	0	54 017	0	0
FERTILIZER	8 504	5 205	8 481	6 968	3 855	11 028	7 398	4 583	14 307
HERBICIDES	1 960	1 960	1 960	1 960	1 960	1 960	1 960	1 960	1 960
PESTICIDES	169	176	4 998	462	659	11 462	1 057	1 118	5 068
FUNGICIDES	475	678	10 208	174	249	13 890	174	249	2 819
REST BREAKING AGENTS/GROWTH REGULATORS	0	1 064	2 046	0	0	0	0	0	4 661
CONSULTANTS	1 283	1 283	1 283	1 283	1 283	1 283	1 283	1 283	1 283
SEASONAL LABOUR	0	3 825	23 764	0	3 987	23 869	0	8 532	27 993
FUEL (DIESEL)	1 375	1 964	9 718	1 511	1 964	9 717	1 163	1 662	9 411
REPAIRS AND MAINTENANCE	1 769	2 527	12 505	1 944	2 527	12 504	1 497	2 138	12 111
ELECTRICITY	1 706	3 411	5 169	1 706	3 411	5 169	1 990	3 980	6 031
GENERAL	1 723	325	325	1 723	325	325	1 723	325	325
POLLINATION	0	0	1 960	0	0	0	0	0	5 880
HARVEST & POST-HARVEST	0	0	111 793	0	0	136 202	0	0	170 165
TRANSPORT RENTAL	0	0	16 366	0	0	24 930	0	0	27 115
PACKAGING	0	0	81 162	0	0	100 890	0	0	130 531
SEASONAL LABOUR	0	0	13 673	0	0	9 640	0	0	11 592
FUEL (DIESEL)	0	0	445	0	0	557	0	0	696
REPAIRS AND MAINTENANCE	0	0	148	0	0	185	0	0	231
OVERHEAD COSTS	76 008	65 639	74 386	77 182	66 119	76 667	83 056	69 311	81 342
FIXED LABOUR	21 060	21 060	21 060	21 060	21 060	21 060	21 060	21 060	21 060
WATER COSTS	2 258	2 258	2 258	2 258	2 258	2 258	2 258	2 258	2 258
OTHER OVERHEADS	29 822	29 822	29 822	29 822	29 822	29 822	29 822	29 822	29 822
INTEREST ON LOANS	11 576	1 206	9 953	12 169	1 107	11 655	15 143	1 398	13 428
DEPRECIATION ON ORCHARD	11 293	11 293	11 293	11 873	11 873	11 873	14 774	14 774	14 774
TOTAL COST	301 872	89 177	268 597	314 633	87 714	304 076	378 531	96 586	343 355

* These budgets are only a guideline and should be adapted to your own specific situation

* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* The fumigation figures included are based on in-row fumigation

* If using Retain as a growth regulator with Peaches and Nectarines, add about R11 300 per hectare

* Plum Trellising = V-System

CROP BUDGETS: CHERRIES

	CHERRIES			
	ESTABLISHMENT		NON-BEARING	BEARING
	ONTBOS+NET	ONTBOS-NO NET		
	RAND		RAND	RAND
YIELD (TON/HA)				10
NUMBER OF TREES PER HA	1 481	1 481	1 481	1 481
PRE-HARVEST COSTS	672 848	414 658	67 039	88 992
PLANT MATERIAL	163 126	163 126	3 263	0
LAND CLEARING AND SOIL MAPPING	13 614	13 614	0	0
LAND PREPARATION & RIDGING	44 229	44 229	0	0
IRRIGATION (DESIGN & MATERIAL)	73 008	73 008	0	0
DRAINAGE	27 855	27 855	0	0
TRELLISING	296 800	38 610	0	0
FERTILIZER	13 273	13 273	11 731	14 461
HERBICIDES	1 122	1 122	1 357	1 466
PESTICIDES	174	174	210	1 675
FUNGICIDES	135	135	163	1 972
REST BREAKING AGENTS/GROWTH REGULATORS	894	894	974	863
CONSULTANTS	1 283	1 283	1 283	1 283
SEASONAL LABOUR	26 891	26 891	36 877	39 827
FUEL (DIESEL)	2 145	2 145	2 417	2 266
REPAIRS AND MAINTENANCE	2 622	2 622	2 847	2 916
ELECTRICITY	3 980	3 980	5 591	7 237
GENERAL	1 698	1 698	325	325
POLLINATION	0	0	0	14 700
HARVEST & POST-HARVEST	0	0	0	99 401
TRANSPORT RENTAL	0	0	0	9 773
PACKAGING	0	0	0	78 937
SEASONAL LABOUR	0	0	0	9 769
FUEL (DIESEL)	0	0	0	696
REPAIRS AND MAINTENANCE	0	0	0	227
OVERHEAD COSTS	121 265	95 124	77 308	83 528
FIXED LABOUR	21 060	21 060	21 060	21 060
WATER COSTS	2 258	2 258	2 258	2 258
OTHER OVERHEADS	29 822	29 822	29 822	29 822
INTEREST ON LOANS	34 483	21 251	3 436	9 655
DEPRECIATION ON ORCHARD	33 642	20 733	20 733	20 733
TOTAL COST	794 113	509 782	144 347	271 921

* These budgets are only a guideline and should be adapted to your own specific situation

* Other overheads = admin, bank charges, general repairs, local taxes, postage, phone, auditing, secretarial, etc.

* The fumigation figures included are based on in-row fumigation

TRELLIS SYSTEMS FOR DECIDUOUS FRUIT PER HECTARE

	V-TRELLIS	PALMET	SUPPORT TRELLIS
BLOCK SPECS	1 ha = 133m x 75m	1 ha = 133m x 75m	1 ha = 133m x 75m
STRANDS ON TRELLIS	18	11	3
NO. ROWS	39	39	34
ROW LENGTH IN METERS	75	75	75
ANCHOR POLES (TREATED & SABS STD)	3.6m (100:125mm)CL4	3.6m (100:125mm)CL4	4.2m (100:125mm)CL4
NO. ANCHOR POLES/HA	78	78	68
POLE PRICE	R180.84	R180.84	R210.55
COST OF POLES (EXCL VAT)	R14 105.33	R14 105.33	R14 317.06
IN-ROW POLES (TREATED & SABS STD)	3.2m (50:75mm)CL2	3.2m (50:75mm)CL2	3.6m (80:100mm)CL3
NO. IN-ROW POLES/HA	156	195.4887218	170
IN-ROW POLE PRICE	R65.49	R65.49	R134.88
COST OF POLES (EXCL VAT)	R10 216.83	R12 803.05	R22 929.26
IN-ROW POLE SPACING	19	15	15
POLES PER ROW	4	5	5
STRAND WIRE - 2MM HIGH TENSIAL FULL GALV	52 650	32 256	7 650
COST OF HT 2MM WIRE	R19 781.36	R12 118.90	R2 874.21
ANCHOR WIRE - 4MM MILD STEEL FULL GALV	1 560	1 560	544
COST OF MS 4MM WIRE	R3 369.60	R3 369.60	R1 175.04
LENGTH OF ANCHOR WIRE IN METERS	20	20	8
ANCHORS/HA- CONCRETE BLOCK, 600X600X600MM	156	156	136
U' NAILS - 25MM (256 NAILS/1KG)	4 212	3 008	714
NO. KG'S U' NAILS - 25MM (256 NAILS/1KG)	16	12	3
COST OF U'NAILS	R669.15	R477.93	R113.43
TOP TRELLIS POLE	3.6m(1.8m) split pole or 12mm rod		-
COST OF TOP TRELLIS POLE	R5 874.68		R0.00
TOTAL TRELLISING COST:	R54 016.94	R42 874.81	R41 409.01

* Palmet structure: 11 strand on trellis and in-row pole every 15 meters

DRAPE NET COSTS PER HECTARE

ITEMS	POME FRUIT	APRICOTS & NECTARINES	PLUMS	CHERRIES	PRUNE
PLANT SPACING	4M X 1,5M	4M X 2M	3,28M X 2M	4,5M X 1,5M	2,5M X 4,5M
NUMBER OF TREES PER HECTARE	1667	1250	1524.4	1481.5	888.9
METER SQUARE	6	8	6.56	6.75	11.25
NUMBER OF ROWS PER 1HA (100M/4M ROW TO ROW LENGTH)	25	25	30.5	22	40
COST OF NET PER ROW	R5 584.18	R7 446.42	R7 446.42	R7 446.42	R9 307.40
COST OF NET PER 1HA	R139 604.50	R186 160.50	R227 025.00	R165 476.00	R372 296.00
EMPLOYEE COSTS	R5 000.00	R5 000.00	R5 000.00	R5 000.00	R5 000.00
TOTAL COSTS PER HECTARE	R144 604.50	R191 160.50	R232 025.00	R170 476.00	R377 296.00

ADDITIONAL INFO

** use white nets for red and bi-colour apples

** Black nets for green apples

** contractor fees is R5000/ha to erect, take down and repair nets

** with proper care each net should last 10 to 15 years

** standard length of each net is 100 meters

NETTING COSTS ON A PER HECTARE BASIS

ASSUMPTIONS	UNIT	OPEN-CLOSE SYSTEM	FLAT ANTI-HAIL
TOTAL SURFACE	m ²	10 000	10 000
DISTANCE BETWEEN ROWS	Meter	4	4
NUMBER OF ROWS	no	10	10
TOTAL ROW LENGTH	Meter	2500	2 500
NUMBER OF CROSS CONNECTIONS	No	4	4
TOTAL CROSS CONNECTION LENGTH	No	897	897
FRONT SIDES TOTAL LENGTH	No	75	75
NET WIDTH	Meter	4.4	4.4
DISTANCE BETWEEN TOP CLIPS	Meter	0.75	-
DISTANCE BETWEEN OPEN-CLOSE CLIPS	Meter	1.3	-
DISTANCE BETWEEN POSTS ALONG ROW	Meter	10.5	-

NET STRUCTURE	SPECS	QTY	OPEN-CLOSE SYSTEM	FLAT ANTI-HAIL SYSTEM
SUPPORT MATERIAL			RAND/HA	RAND/HA
POLES				
PERIMETER POLES (4,8M - PINE)	Class 5	47	R14 066	R14 066
INSIDE POLES (4,8M - PINE)	Class 4	201	R48 352	R48 352
TOTAL POLE COST			R62 418	R62 418
ANCHORAGES				
CONCRETE PLATE	300mm	29	R2 189	R2 189
GALVANIZED POLES FOR ACHORING	AB-30	29	R2 522	R2 522
GALVANIZED STEEL ROPE: UPPER CONNECTION - 19 WIRES	7mm	220	R3 240	R3 240
GALVANIZED STEEL ROPE: LOWER CONNECTION - 19 WIRES	7mm	190	R2 808	R2 808
CLAMP FOR WIRE	8mm	229	R1 330	R1 330
TOTAL ANCHORAGE COST			R12 091	R12 091
STRUCTURAL WIRES				
GALVANIZED STEEL ROPE: TRUSS CONNECTION - 19 WIRES	7mm	81	R1 188	R1 188
PLASTIC COATED ROPE: HEAD TRUSS	4-6mm	86	R1 136	R1 136
ZN-AL GALVANIZED WIRE COMAVIT PLUS	4mm - 4-5% elongation	266	R11 850	R11 850
GALVANIZED ROPE: TRANSVERSE CONNECTION - 19 WIRES	5mm	962	R7 462	R7 462
TOTAL STRUCTURAL WIRE COSTS			R21 635	R21 635
NET & OTHER ACCESSORIES				
GREY ANTI HAIL NET	4,4m	11 440	R77 678	R77 678
CLAMP FOR TRANSVERSAL ROPE FIXING		18	R68	R68
CLAMP FOR TOP WIRE FIXING		38	R148	R148
CLAMP FOR GALVANIZED RING FIXING		19	R111	R111
CLAMP FOR HEADBOARD PLASTIC WIRE		19	R109	R109
ROPE BLOCK BAND: HEAD POSTS	M10	29	R1 247	R1 247
POLE COVER WITH FLAT NET KIT (DIAMETER)	160cm	19	R1 219	R1 219
POLE COVER WITH FLAT NET KIT (DIAMETER)	160cm	28	R1 782	R1 782
POLE COVER WITH FLAT NET KIT (DIAMETER)	130cm	201	R10 748	R10 748
OPEN-CLOSE NET CLOSE NET PLATE COMAVIT		1 923	R20 519	-
NET PLATE PLATE FOR LATERAL TENSIONING		48	R328	R328
GALVANISED S GALVANISED S HOOK		19	R111	R111
CLIP FOR FOR TOP WIRE FIXING		3 333	R10 993	-
GALVANIZED RING		19	R259	R259
NET BLOCK BAND: NET WRAPPING		1 099	R5 543	R5 543
TOTAL NET AND ACCESSORY COSTS			R130 863	R99 351
INSTALLATION FEE	PER HA		R95 000	R95 000
TOTAL COST			R322 006	R290 494

NOTES

* Open-Close system would require platform for opening and closing and require additional capital layout.

POME FRUIT

624
PRODUCERS

R8,968_{Bn}
TURNOVER

90%
of Pome fruit industry income
generated by fresh sales

LARGEST EXPORT MARKETS
Apples: 32%
FE & Asia

Pears: 29%
Europe

APPLE PRODUCTION AREAS

REGION	NUMBER OF TREES	AREA (HA)
CERES	11 281 266	7 549
GROENLAND	10 372 174	7 139
VILLIERSDORP/VYEBOOM	5 338 771	4 181
LANGKLOOF EAST	3 914 601	3 155
LANGKLOOF WEST	1 660 632	1 253
FREE STATE	811 048	534
PIKETBERG	458 947	313
KLEIN KAROO	373 776	312
MPUMALANGA	285 939	203
BOLAND	386 886	157
NORTHERN PROVINCES	71 078	65
WORCESTER	107 459	64
WOLSELEY/TULBAGH	30 363	22
EASTERN CAPE	3 739	15
BERG RIVER	14 258	9
TOTAL	35 110 937	24 970

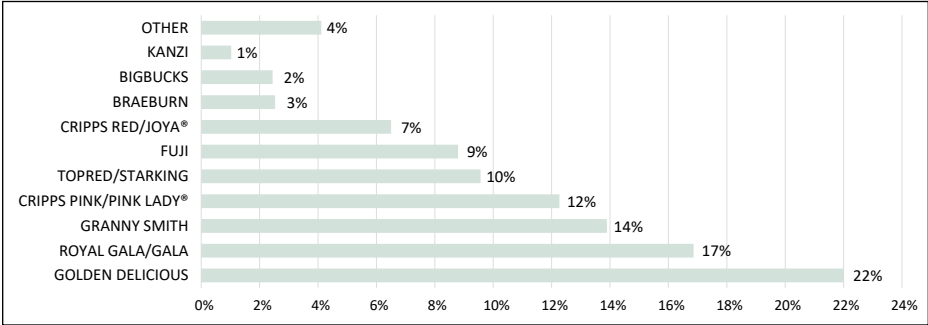
SOURCE: HORTGRO TREE CENSUS, 2019

APPLES: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2014	2015	2016	2017	2018	2019
GOLDEN DELICIOUS	5 634	5 735	5 814	5 701	5 522	5 493
ROYAL GALA/GALA	3 681	3 842	4 013	4 145	4 133	4 210
GRANNY SMITH	4 220	4 186	4 157	3 718	3 508	3 469
CRIPPS PINK/PINK LADY®	2 245	2 349	2 372	2 565	2 761	3 063
TOPRED/STARKING	2 950	2 950	2 945	2 613	2 471	2 388
FUJI	1 918	2 037	2 115	2 197	2 146	2 197
CRIPPS RED/JOYA®	616	776	934	1 306	1 498	1 623
BRAEBURN	760	784	740	668	626	631
BIGBUCKS	0	0	9	77	277	610
KANZI	197	266	270	268	255	257
OTHER	704	773	842	898	980	1 027
TOTAL	22 925	23 697	24 212	24 156	24 176	24 970
% CHANGE (YEAR-ON-YEAR)		3%	2%	0%	0%	3%

SOURCE: HORTGRO TREE CENSUS, 2019

CONTRIBUTION TO TOTAL APPLE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2019

APPLE ORCHARD AGE DISTRIBUTION (HECTARES)

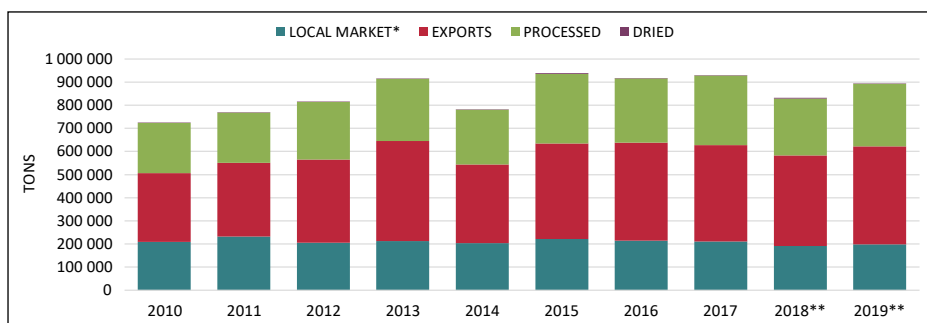
CULTIVAR	0 - 3 YRS	4 - 10 YRS	11 - 15 YRS	16 - 25 YRS	25+ YEARS
GOLDEN DELICIOUS	154	1 291	691	736	2 621
ROYAL GALA/GALA	323	1 293	629	1 005	960
GRANNY SMITH	201	601	271	446	1 950
CRIPPS PINK/PINK LADY®	567	805	456	1 183	51
TOPRED/STARKING	99	546	328	235	1 179
FUJI	182	896	545	466	108
CRIPPS RED/JOYA®	376	830	71	334	12
BRAEBURN	31	85	157	155	204
BIGBUCKS	552	51	3	0	3
KANZI	23	229	5	0	0
OTHER	280	355	54	149	189
TOTAL	2 788	6 982	3 212	4 710	7 277
% OF TOTAL AREA (HA)	11%	28%	13%	19%	29%

SOURCE: HORTGRO TREE CENSUS, 2019



CROP DISTRIBUTION: APPLES

YEAR JAN - DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2010	724 810	208 793	298 559	216 468	990	-
2011	770 326	231 423	318 966	218 347	1 590	6%
2012	815 578	206 271	358 457	249 740	1 110	6%
2013	916 761	211 871	434 248	267 682	2 960	12%
2014	783 291	204 069	339 096	236 966	3 160	-15%
2015	938 758	220 860	413 757	301 391	2 750	20%
2016	916 343	213 740	425 325	277 078	200	-2%
2017	931 198	210 674	417 794	300 560	2 170	2%
2018**	832 716	190 384	393 344	245 908	3 080	-11%
2019**	894 306	198 453	423 394	270 539	1 920	7%
AVERAGE CROP DISTRIBUTION (%)		25%	45%	30%	0%	



SOURCE: DAFF/PPECB, 2019

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Change in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: APPLES

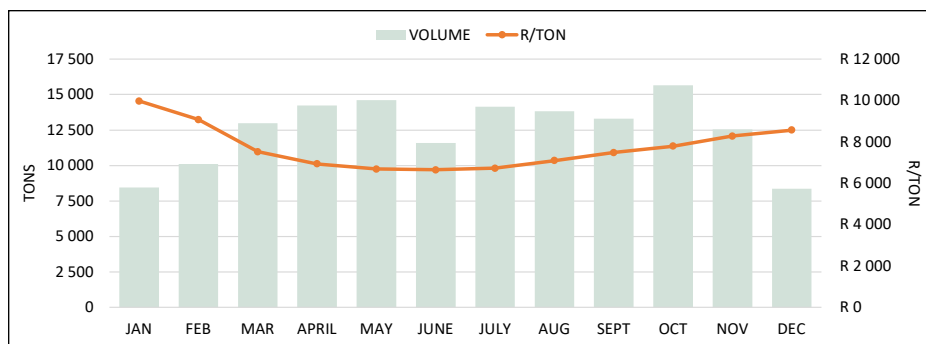
YEAR JAN - DEC	SALES ON MARKET*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2010	4 009	5 925	549	2 610	2 605 944	2 727 344	-
2011	4 317	6 284	740	5 800	3 003 335	3 170 756	16%
2012	4 548	6 656	1 160	2 976	3 324 090	3 616 657	14%
2013	4 739	8 960	1 135	7 936	4 894 836	5 206 705	44%
2014	5 128	10 250	1 142	16 119	4 522 419	4 809 063	-8%
2015	5 048	10 676	1 144	14 482	5 532 137	5 891 444	23%
2016	5 559	10 646	1 454	1 053	5 716 275	6 120 087	4%
2017	5 577	9 273	1 304	13 743	5 048 967	5 454 655	-11%
2018**	6 143	11 546	1 562	19 139	5 711 024	6 114 362	12%
2019**	6 455	9 503	2 006	13 528	5 304 485	5 860 811	-4%

SOURCE: DAFF, 2019

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

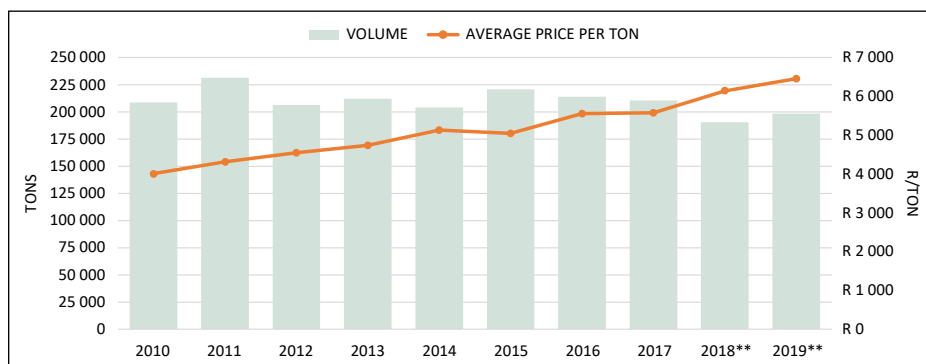
APPLE LOCAL MARKET SALES 2019



SOURCE: DAFF, 2019

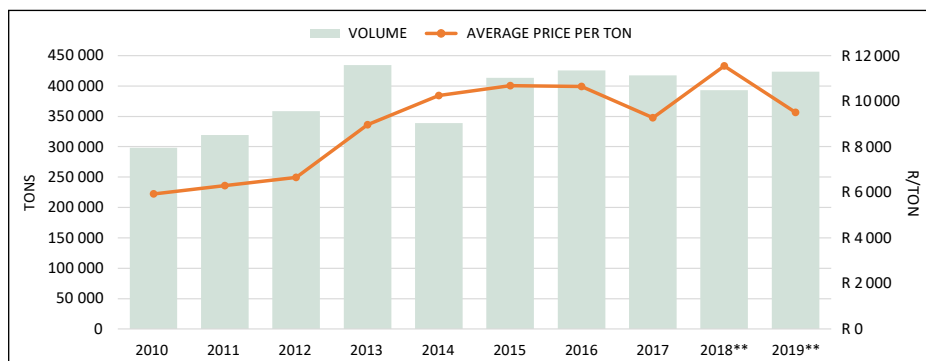
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

APPLE LOCAL MARKET HISTORICAL SALES



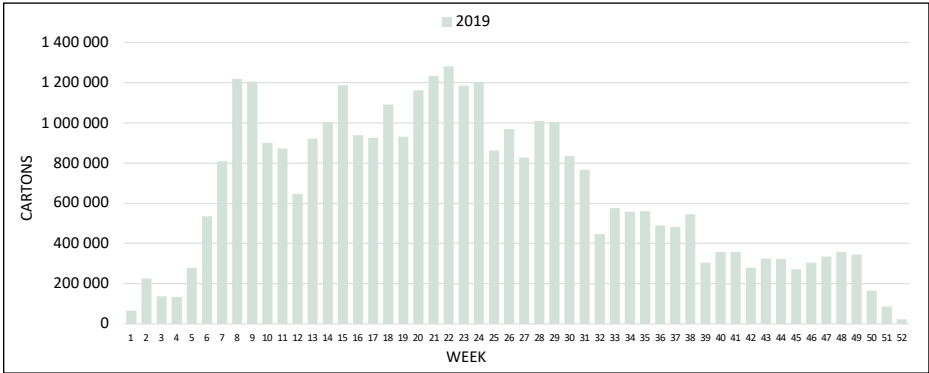
SOURCE: DAFF, 2019

APPLE EXPORT MARKET HISTORICAL SALES



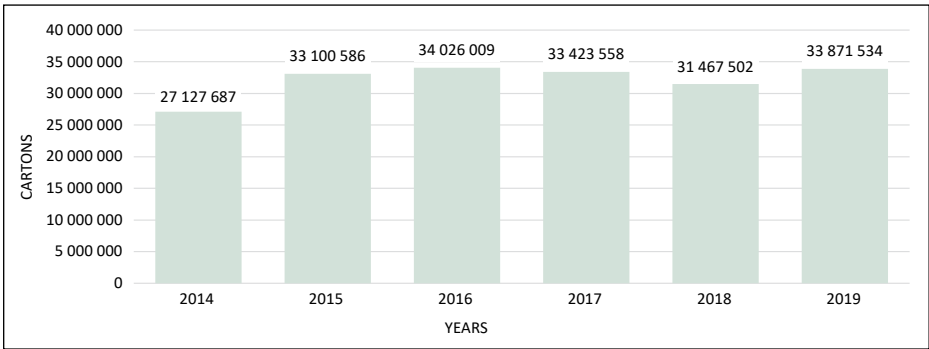
SOURCE: DAFF, 2019

APPLES PASSED FOR EXPORT PER WEEK



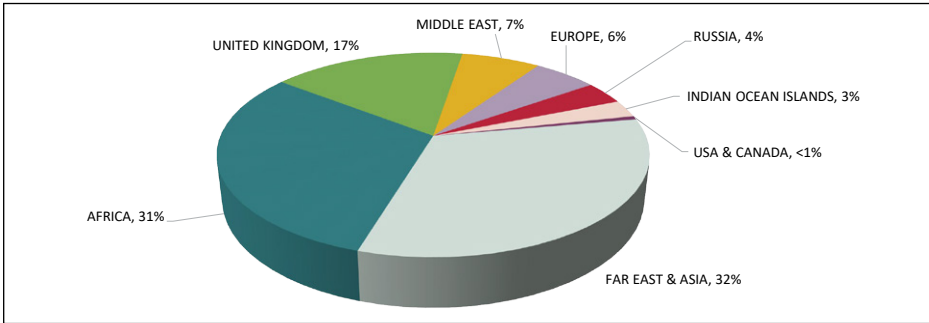
SOURCE: PPECB, 2019
*12.5 Kg equivalent cartons

APPLES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2019
*12.5 Kg equivalent cartons

APPLE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2019



APPLES: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2015	2016	2017	2018	2019	% CHANGE 2019 VS 2018
GOLDEN DELICIOUS	8 354 392	8 607 790	8 569 271	7 360 327	8 381 023	14%
ROYAL GALA/GALA	7 484 127	7 153 003	7 760 942	6 355 830	7 920 296	25%
CRIPPS PINK/PINK LADY®	4 224 816	4 109 230	4 102 066	4 238 836	4 827 037	14%
GRANNY SMITH	5 790 971	6 282 622	5 755 125	5 312 620	4 732 739	-11%
FUJI	2 338 704	2 850 518	2 549 104	2 853 872	3 014 535	6%
CRIPPS RED/JOYA®	1 058 721	1 037 094	874 026	1 261 636	1 640 509	30%
TOPRED/STARKING	2 272 683	2 272 368	2 118 112	2 212 650	1 525 845	-31%
BRAEBURN	1 353 089	1 375 221	1 300 785	1 411 418	1 394 316	-1%
KANZI	67 309	102 401	224 167	244 531	273 412	12%
AFRICAN CARMINE	79 858	111 381	73 999	91 242	85 254	-7%
JAZZ®	25 583	29 658	29 599	67 056	42 478	-37%
OTHER	50 333	94 724	66 362	57 484	34 090	-41%
TOTAL	33 100 586	34 026 009	33 423 558	31 467 502	33 871 534	8%
% CHANGE (YEAR-ON-YEAR)		3%	-2%	-6%	8%	

SOURCE: PPECB, 2019

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy
12.5 Kg equivalent cartons



PEAR PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	6 339 250	4 676
GROENLAND	2 545 801	1 671
LANGKLOOF EAST	2 089 786	1 635
WOLSELEY/TULBAGH	2 052 480	1 438
VILLIERSDORP/VYEBOOM	1 802 676	1 245
KLEIN KAROO	1 040 150	929
LANGKLOOF WEST	471 120	388
PIKETBERG	239 411	196
SOMERSET WEST	243 440	123
WORCESTER	213 845	150
BERG RIVER	166 881	115
BOLAND	138 645	98
EASTERN CAPE	10 470	11
MPUMALANGA	858	1
TOTAL	17 354 813	12 674

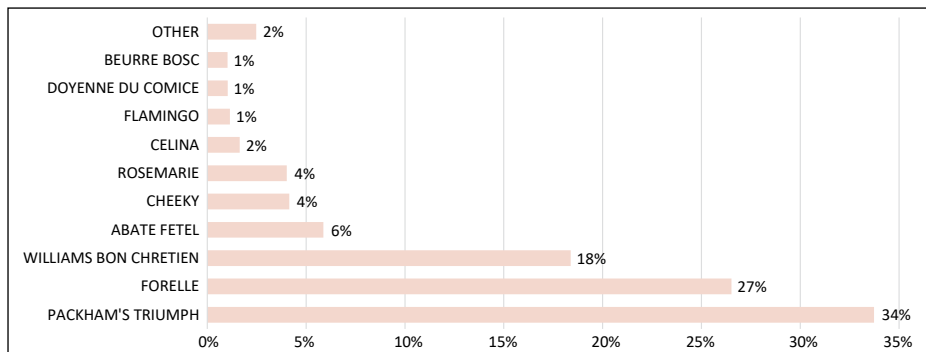
SOURCE: HORTGRO TREE CENSUS, 2019

PEARS: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2014	2015	2016	2017	2018	2019
PACKHAM'S TRIUMPH	3 980	4 007	4 064	4 072	4 158	4 275
FORELLE	3 193	3 214	3 219	3 219	3 246	3 361
WILLIAMS BON CHRETIEN	2 675	2 569	2 515	2 451	2 361	2 330
ABATE FETEL	748	801	800	776	729	744
CHEEKY	241	310	348	408	462	526
ROSEMARIE	432	436	430	445	477	510
CELINA	7	28	50	110	143	208
FLAMINGO	142	147	145	147	146	145
DOYENNE DU COMICE	162	167	158	149	139	130
BEURRE BOSC	258	231	198	153	140	130
OTHER	373	367	353	335	318	314
TOTAL	12 211	12 276	12 279	12 265	12 319	12 674
% CHANGE (YEAR-ON-YEAR)		1%	0%	0%	0%	3%

SOURCE: HORTGRO TREE CENSUS, 2019

CONTRIBUTION TO TOTAL PEAR AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2019

PEAR ORCHARD AGE DISTRIBUTION (HECTARES)

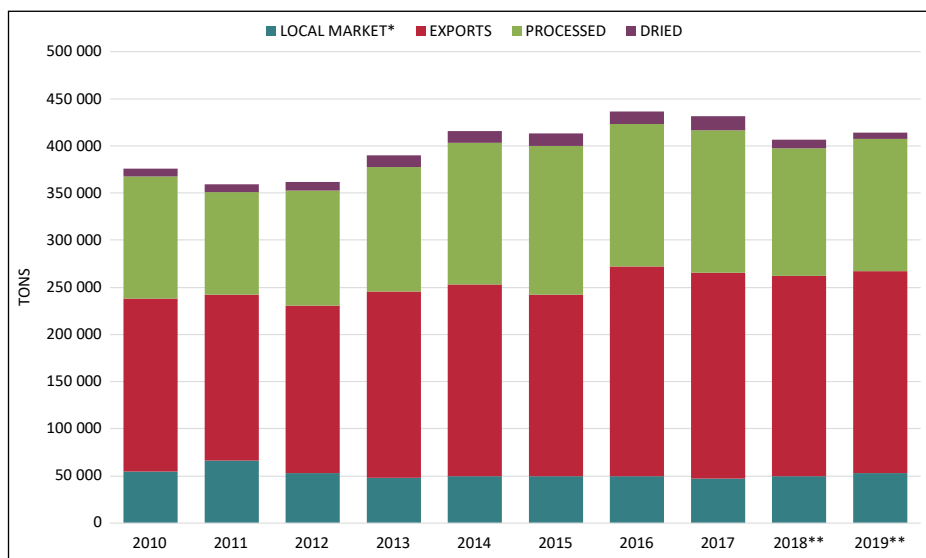
CULTIVAR	0 - 3 YRS	4 - 10 YRS	11 - 15 YRS	16 - 25 YRS	25+ YEARS
PACKHAM'S TRIUMPH	375	1 495	367	547	1 490
FORELLE	242	520	611	1 204	784
WILLIAMS BON CHRETIEN	129	197	120	723	1 161
ABATE FETEL	14	227	233	231	40
CHEEKY	131	358	29	7	1
ROSEMARIE	104	80	22	165	138
CELINA	111	97	0	0	0
FLAMINGO	5	18	1	93	28
DOYENNE DU COMICE	0	2	3	44	81
BEURRE BOSCH	0	1	1	10	118
OTHER	11	83	15	115	90
TOTAL	1 122	3 079	1 401	3 140	3 932
% OF TOTAL AREA (HA)	9%	24%	11%	25%	31%

SOURCE: HORTGRO TREE CENSUS, 2019



CROP DISTRIBUTION: PEARS

YEAR JAN – DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2010	375 614	54 940	183 111	129 491	8 072	-
2011	359 288	65 977	176 673	108 534	8 104	-4%
2012	362 161	53 236	177 848	121 205	9 872	1%
2013	389 883	47 690	197 905	132 240	12 048	8%
2014	415 607	50 056	203 112	150 559	11 880	7%
2015	413 280	50 098	192 009	157 613	13 560	-1%
2016	436 461	49 811	222 192	151 178	13 280	6%
2017	431 420	47 444	218 426	150 346	15 204	-1%
2018**	406 644	49 926	212 149	135 481	9 088	-6%
2019**	413 973	53 310	213 666	140 109	6 888	2%
AVERAGE CROP DISTRIBUTION (%)		13%	50%	34%	3%	



SOURCE: DAFF/PPECB, 2019

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information



HISTORICAL PRICE TRENDS: PEARS

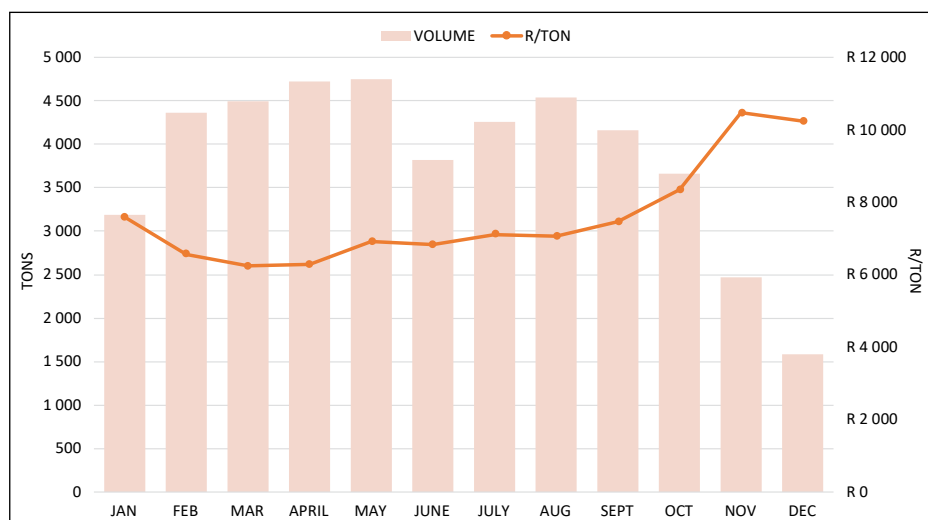
YEAR JAN – DEC	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	(%)
2010	3 670	6 144	812	16 568	1 326 568	1 448 303	-
2011	3 814	6 609	893	17 636	1 419 218	1 533 763	6%
2012	4 213	6 826	1 118	23 668	1 438 333	1 597 491	4%
2013	4 724	8 843	1 317	28 885	1 975 372	2 178 481	36%
2014	4 916	9 913	1 381	35 863	2 259 524	2 503 242	15%
2015	5 203	10 058	1 525	50 765	2 191 875	2 482 644	-1%
2016	5 664	11 180	1 852	49 717	2 766 255	3 095 951	25%
2017	5 578	10 118	1 589	58 938	2 474 761	2 772 551	-10%
2018**	5 871	11 366	1 554	23 890	2 704 451	2 938 932	6%
2019**	6 335	11 600	1 938	19 958	2 816 233	3 107 725	6%

SOURCE: DAFF, 2019

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

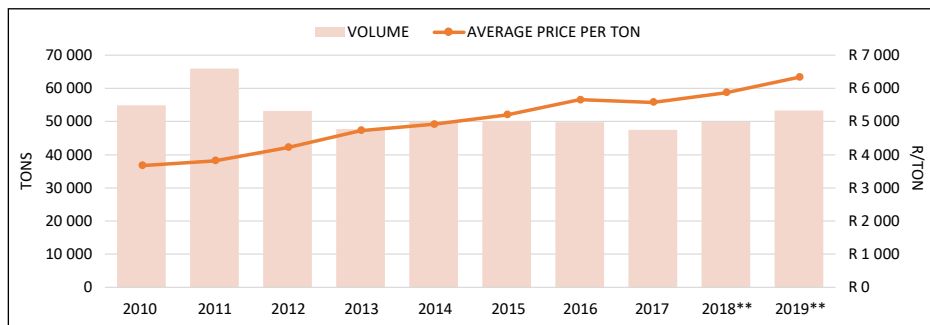
PEAR LOCAL MARKET SALES 2019



SOURCE: DAFF, 2019

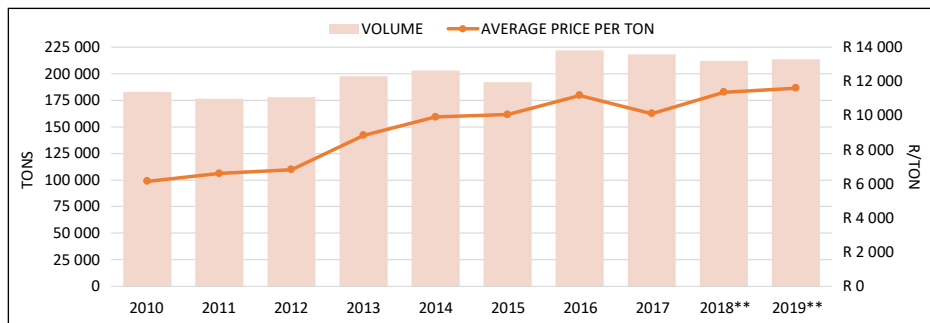


PEAR LOCAL MARKET HISTORICAL SALES



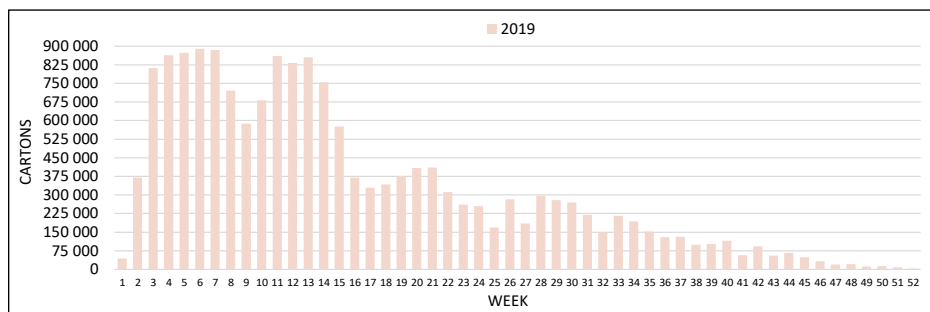
SOURCE: DAFF, 2019

PEAR EXPORT HISTORICAL SALES



SOURCE: DAFF, 2019

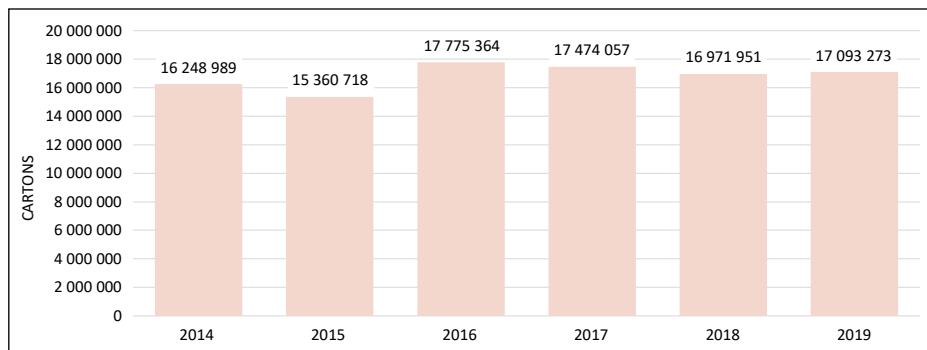
PEAR PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2019

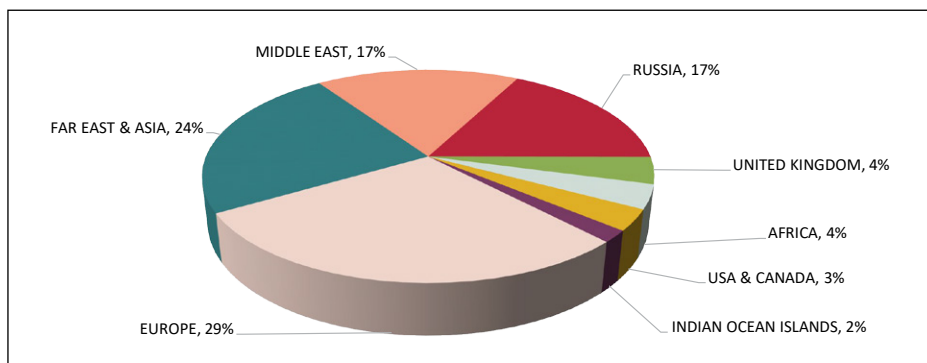
*12,5 Kg equivalent cartons

PEAR PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2019
*12,5 Kg equivalent cartons

PEAR EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2019



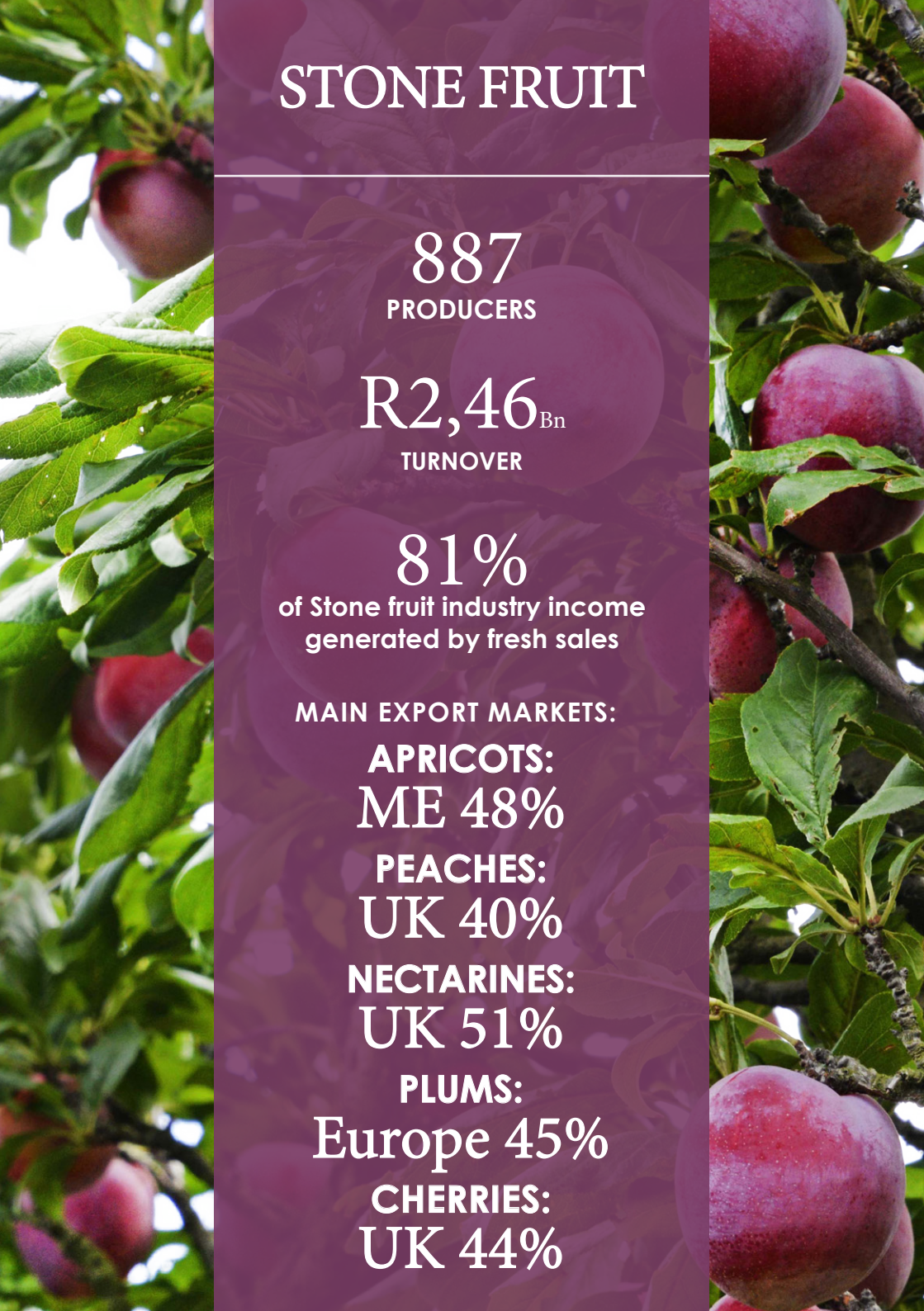
PEARS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2015	2016	2017	2018	2019	% CHANGE 2019 VS 2018
PACKHAM'S TRIUMPH	5 836 055	6 371 527	6 432 631	5 600 254	5 116 108	-9%
FORELLE	3 580 734	3 711 218	4 004 291	4 206 908	4 197 262	0%
WILLIAMS BON CHRETIEN	1 804 193	2 323 974	2 200 453	2 163 879	1 974 252	-9%
VERMONT BEAUTY	1 161 722	1 564 010	1 364 662	1 392 075	1 779 856	28%
ABATE FETEL	1 168 933	1 524 125	1 314 644	1 480 230	1 723 686	16%
CHEEKY	83 545	176 644	236 697	349 225	445 708	28%
SEMPRE	300 929	475 234	345 636	411 090	443 425	8%
ROSEMARIE	313 372	458 398	488 852	447 074	429 816	-4%
DOYENNE DU COMICE	373 842	242 374	333 400	220 415	303 605	38%
GOLDEN RUSSET BOSC	223 786	277 319	250 387	190 077	229 772	21%
FLAMINGO	87 403	140 724	126 077	121 276	117 416	-3%
BEURRE BOSC	274 666	317 910	196 124	186 154	116 072	-38%
BON ROUGE	46 445	66 394	72 366	98 888	58 909	-40%
BEURRE HARDY	64 005	62 585	43 491	33 351	38 567	16%
CAPE ROSE	12 069	35 764	22 428	30 299	33 686	11%
OTHER	29 018	27 162	41 920	40 756	85 133	109%
TOTAL	15 360 718	17 775 364	17 474 057	16 971 951	17 093 273	1%
% CHANGE (YEAR-ON-YEAR)		16%	-2%	-3%	1%	

SOURCE: PPECB, 2019

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy
12.5 Kg equivalent cartons





STONE FRUIT

887
PRODUCERS

R2,46_{Bn}
TURNOVER

81%
of Stone fruit industry income
generated by fresh sales

MAIN EXPORT MARKETS:

APRICOTS:
ME 48%

PEACHES:
UK 40%

NECTARINES:
UK 51%

PLUMS:
Europe 45%

CHERRIES:
UK 44%

APRICOT PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	1 242 193	1 824
CERES	116 982	128
BERG RIVER	89 426	120
VILLIERSDORP/VYEBOOM	93 101	75
WORCESTER	54 294	73
LANGKLOOF WEST	50 515	70
LANGKLOOF EAST	36 634	49
WOLSELEY/TULBAGH	26 212	34
NORTHERN PROVINCES	27 257	28
OLIFANTS RIVER	8 470	28
ORANGE RIVER	7 245	9
EASTERN CAPE	2 902	5
BOLAND	3 547	4
FREE STATE	700	3
TOTAL	1 759 478	2 448

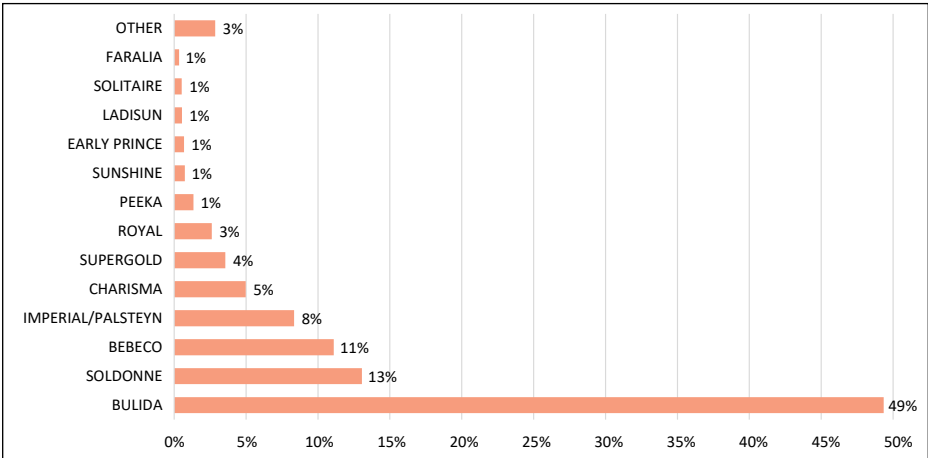
SOURCE: HORTGRO TREE CENSUS, 2019

APRICOT AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2014	2015	2016	2017	2018	2019
BULIDA	1 480	1 425	1 435	1 436	1 393	1 208
SOLDONNE	318	315	310	315	336	320
BEBECO	246	240	230	249	246	272
IMPERIAL/PALSTEYN	266	254	249	237	229	204
CHARISMA	118	116	118	110	124	122
SUPERGOLD	167	157	149	145	125	87
ROYAL	77	77	72	65	65	64
PEEKA	69	69	63	46	43	33
SUNSHINE	4	5	10	13	12	18
EARLY PRINCE	12	12	12	16	15	17
LADISUN	18	16	15	13	13	13
SOLITAIRE	22	22	19	19	16	13
FARALIA	3	5	6	9	9	8
OTHER	163	171	152	135	111	70
TOTAL	2 962	2 884	2 838	2 808	2 737	2 448
% CHANGE (YEAR-ON-YEAR)		-3%	-2%	-1%	-3%	-11%

SOURCE: HORTGRO TREE CENSUS, 2019

CONTRIBUTION TO TOTAL APRICOT AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2019

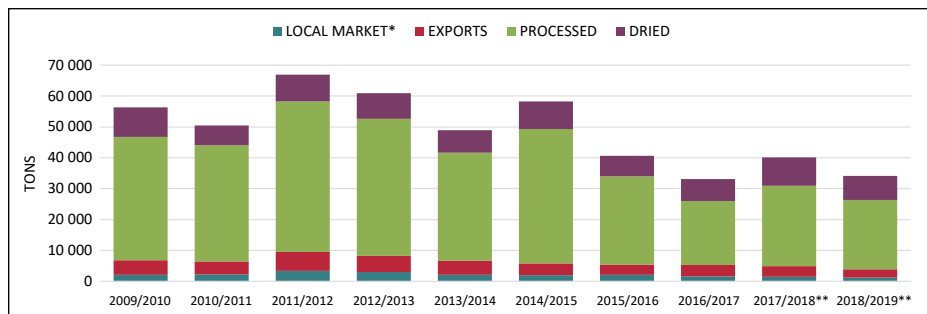
APRICOT ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YRS
BULIDA	13	134	253	186	623
SOLDONNE	35	41	75	31	138
BEBECO	21	49	74	46	81
IMPERIAL/PALSTEYN	22	7	30	15	131
CHARISMA	7	9	92	12	2
SUPERGOLD	1	1	13	7	65
ROYAL	2	0	1	1	61
PEEKA	0	0	0	0	33
SUNSHINE	8	7	3	0	0
EARLY PRINCE	0	3	14	0	0
LADISUN	0	0	4	2	7
SOLITAIRE	0	0	13	0	0
FARALIA	0	6	2	0	0
SUAPRISEVEN	0	0	7	0	0
FARELY	0	6	0	0	0
MAGADOR	0	0	5	0	0
OTHER	0	9	26	8	9
TOTAL	108	272	611	307	1 150
% OF TOTAL	4%	11%	25%	13%	47%

SOURCE: HORTGRO TREE CENSUS, 2019

CROP DISTRIBUTION: APRICOTS

YEAR OCT – SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2009/2010	56 302	2 124	4 637	39 981	9 560	-
2010/2011	50 451	2 190	4 190	37 747	6 325	-10%
2011/2012	66 973	3 359	6 097	48 792	8 725	33%
2012/2013	60 905	2 963	5 278	44 370	8 295	-9%
2013/2014	48 957	2 039	4 615	35 058	7 245	-20%
2014/2015	58 214	1 986	3 850	43 468	8 910	19%
2015/2016	40 653	2 073	3 324	28 630	6 625	-30%
2016/2017	33 068	1 576	3 678	20 663	7 150	-19%
2017/2018**	40 134	1 475	3 435	26 039	9 185	21%
2018/2019**	34 104	1 182	2 731	22 391	7 800	-15%
AVERAGE CROP DISTRIBUTION (%)		4%	9%	71%	16%	



SOURCE: DAFF/PPECB, 2019

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information



HISTORICAL PRICE TRENDS: APRICOTS

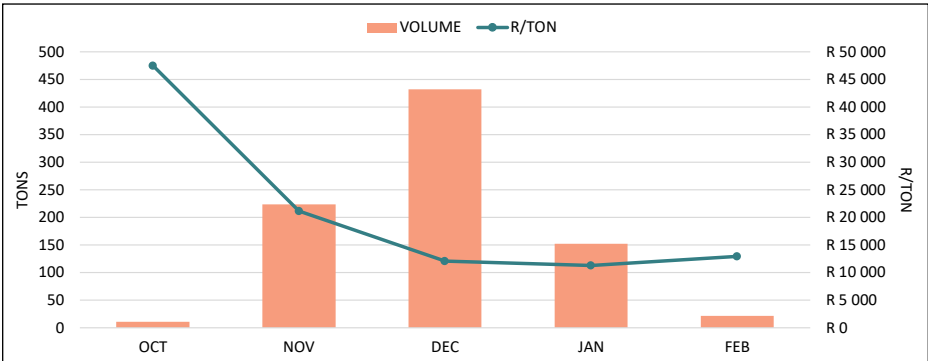
YEAR OCT - SEPT	SALES ON MARKET*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	%
2009/2010	5 141	10 393	1 457	27 399	59 107	144 767	-
2010/2011	5 618	12 210	1 048	14 193	63 458	117 221	-19%
2011/2012	5 410	12 952	2 121	38 774	97 139	239 382	104%
2012/2013	5 571	12 649	1 418	35 187	83 265	181 359	-24%
2013/2014	6 865	16 280	1 707	31 994	89 132	180 976	0%
2014/2015	7 914	19 725	2 315	60 909	91 658	253 184	40%
2015/2016	10 107	23 507	3 044	45 434	99 091	231 663	-8%
2016/2017	12 425	21 305	3 795	76 820	97 946	253 180	9%
2017/2018**	11 217	21 807	3 169	96 112	91 451	270 080	7%
2018/2019**	13 567	23 028	3 137	82 430	78 925	231 586	-14%

SOURCE: DAFF, 2019

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

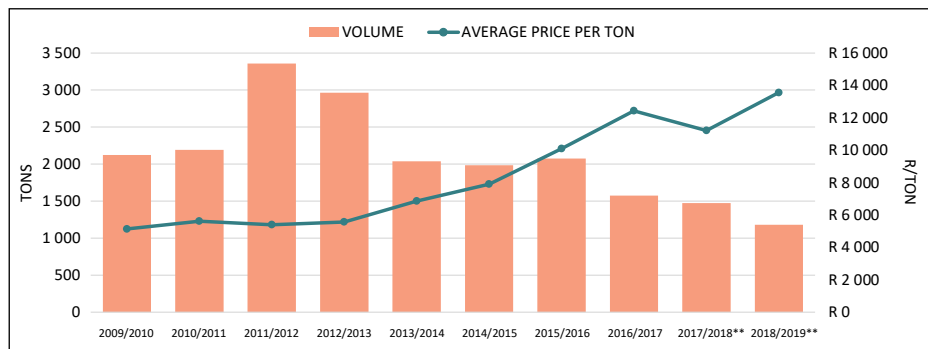
APRICOTS LOCAL MARKET SALES 2018/2019



SOURCE: DAFF, 2019

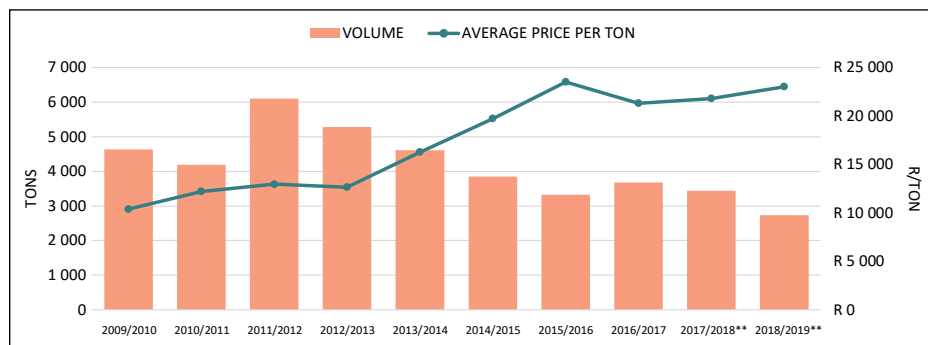
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

APRICOT LOCAL MARKET HISTORICAL SALES



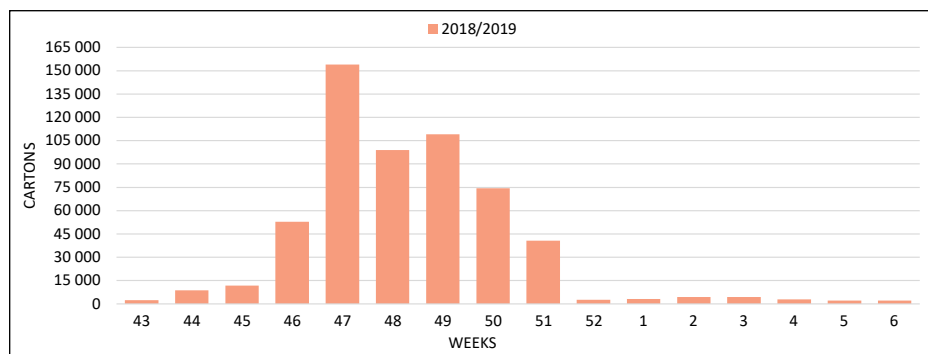
SOURCE: DAFF, 2019

APRICOTS EXPORT HISTORICAL SALES



SOURCE: DAFF/PPECB, 2019

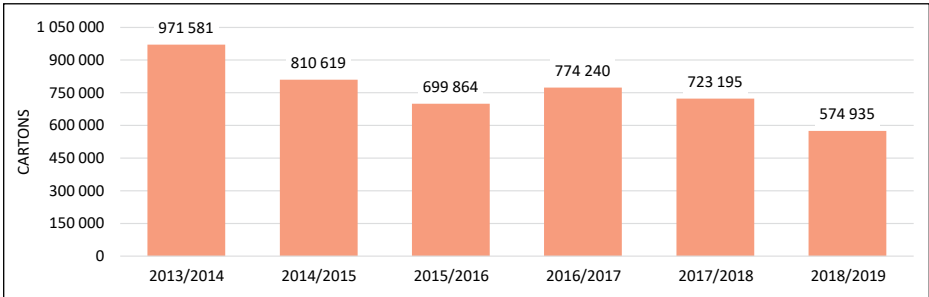
APRICOTS PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2019

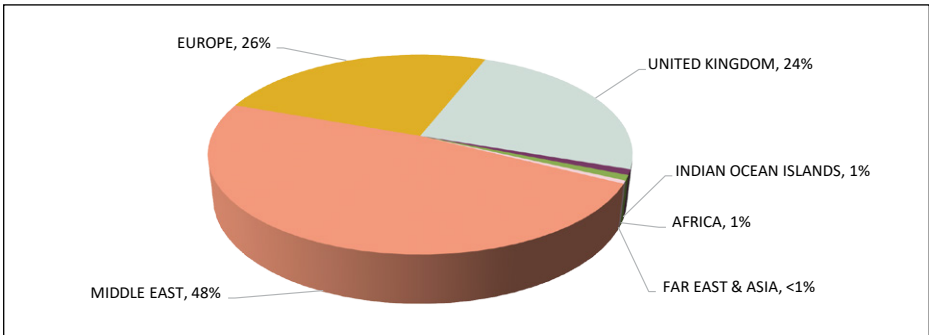
*4.75 Kg equivalent cartons

APRICOTS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2019
*4.75 Kg equivalent cartons

APRICOTS EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2019



APRICOTS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2015/2016	2016/2017	2017/2018	2018/2019	% CHANGE 18/19 VS 17/18
IMPERIAL/PALSTEYN	344 587	379 416	311 774	208 148	-33%
CHARISMA	131 828	210 342	213 020	192 328	-10%
BEBECO	71 921	54 778	56 044	71 000	27%
SUPERGOLD	79 339	66 034	48 730	37 392	-23%
SOLDONNE	37 076	13 648	33 305	17 676	-47%
HONEYCOT®	15 753	19 702	14 149	10 381	-27%
FARALIA	1 670	960	5 294	9 904	87%
COLORADO	1 168	13 068	17 420	8 134	-53%
FLONECA	0	1 068	4 471	5 857	31%
MOGADOR	3 143	2 227	4 296	4 687	9%
FARELY	314	331	1 885	4 251	126%
OTHER	13 066	12 668	12 806	5 176	-60%
TOTAL	699 864	774 240	723 195	574 935	-21%
% CHANGE (YEAR-ON-YEAR)		11%	-7%	-21%	

SOURCE: PPECB, 2019

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy
4.75 Kg equivalent cartons



PEACH PRODUCTION AREAS

DISTRICT	DESSERT PEACHES		CLING PEACHES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
CERES	329 593	256	902 664	888
NORTHERN PROVINCES	199 227	226	19 522	25
KLEIN KAROO	242 559	218	2 328 810	2 465
CITRUSDAL	182 753	182	59 786	58
WOLSELEY/TULBAGH	159 366	130	316 481	298
BERG RIVER	98 212	80	3 350	3
FREE STATE	32 531	78	6 912	17
MPUMALANGA	34 030	51	35 655	59
NORTH WEST	41 245	31	3 000	4
WORCESTER	39 071	29	267 012	294
LANGKLOOF EAST	19 607	21	49 900	53
STELLENBOSCH	18 989	12	24 068	19
FRANSCHHOEK	8 504	12	10 199	13
EASTERN CAPE	7 200	10	19 700	26
EGVV	12 543	10	358 935	391
LANGKLOOF WEST	8 930	8	44 962	70
ORANGE RIVER	5 018	8	174	0
OLIFANTS RIVER	3 482	3	0	0
TOTAL	1 442 860	1 367	4 451 130	4 683

SOURCE: HORTGRO TREE CENSUS, 2019

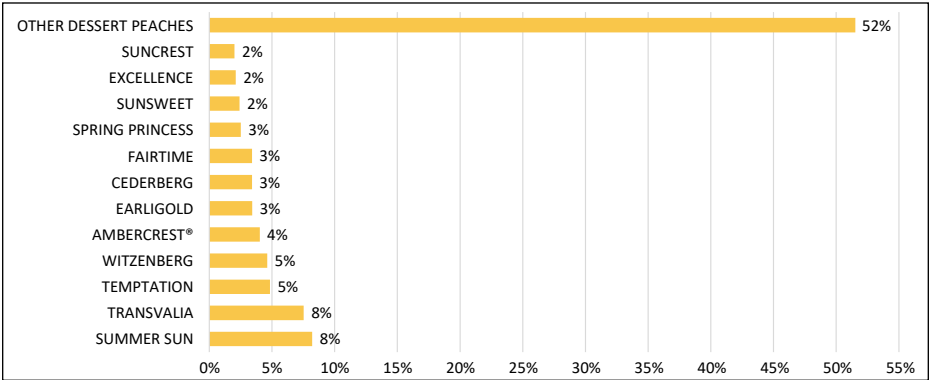
AREA PLANTED PER CULTIVAR (HECTARES)

DESSERT PEACHES	2014	2015	2016	2017	2018	2019
SUMMER SUN	100	104	106	108	107	112
TRANSVALIA	182	162	156	129	125	103
TEMPTATION	80	86	86	79	69	66
WITZENBERG	78	76	75	73	67	63
AMBERCREST®	50	76	80	59	58	55
EARLIGOLD	11	11	12	43	44	47
CEDERBERG	71	70	70	49	47	47
FAIRTIME	63	62	62	50	49	47
SPRING PRINCESS	41	35	30	31	37	34
SUNSWEEP	73	69	64	60	41	33
EXCELLENCE	44	45	44	36	32	29
SUNCREST	39	38	37	35	27	28
OTHER DESSERT PEACHES	922	833	824	777	760	704
TOTAL	1 755	1 668	1 647	1 530	1 462	1 367
% CHANGE (YEAR-ON-YEAR)		-5%	-1%	-7%	-4%	-6%

SOURCE: HORTGRO TREE CENSUS, 2019



CONTRIBUTION TO TOTAL DESSERT PEACH AREA PER CULTIVAR



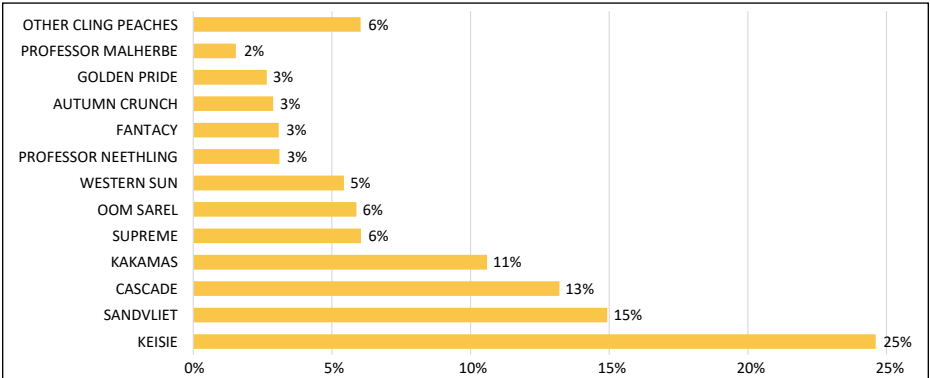
SOURCE: HORTGRO TREE CENSUS, 2019

AREA PLANTED PER CULTIVAR (HECTARES)

CLING PEACHES	2014	2015	2016	2017	2018	2019
KEISIE	1 394	1 383	1 384	1 331	1 264	1 153
SANDVLIET	725	746	770	783	766	699
CASCADE	323	364	405	490	543	618
KAKAMAS	854	814	771	680	612	496
SUPREME	307	297	307	301	302	283
OOM SAREL	498	491	440	385	315	275
WESTERN SUN	418	404	387	365	317	254
PROFESSOR NEETHLING	340	322	308	259	211	145
FANTACY	87	102	115	121	132	144
AUTUMN CRUNCH	58	63	92	112	124	135
GOLDEN PRIDE	0	65	83	99	102	124
PROFESSOR MALHERBE	183	172	153	108	89	72
OTHER CLING PEACHES	520	495	476	411	347	283
TOTAL	5 708	5 719	5 692	5 445	5 125	4 683
% CHANGE (YEAR-ON-YEAR)		0%	0%	-4%	-6%	-9%

SOURCE: HORTGRO TREE CENSUS, 2019

CONTRIBUTION TO TOTAL CLING PEACH AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2019



DESSERT PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
SUMMER SUN	6	12	77	8	10
TRANSVALIA	0	11	21	2	68
TEMPTATION	0	3	63	0	0
WITZENBERG	0	9	32	16	7
AMBERCREST®	1	1	53	0	0
EARLIGOLD	2	31	14	0	0
CEDERBERG	0	3	39	5	0
FAIRTIME	1	1	21	1	23
SPRING PRINCESS	0	3	32	0	0
SUNSWEEP	0	2	18	5	9
EXCELLENCE	0	0	18	0	11
SUNCREST	0	0	8	0	19
EARLIGRANDE	0	0	10	0	15
SUMMERCOLD	0	0	24	0	0
MAJESTIC DELIGHT	0	0	23	0	0
JIM DANDY	0	0	23	0	0
SAN PEDRO	0	0	1	0	22
OTHER DESSERT PEACHES	26	77	312	37	133
TOTAL	38	152	788	74	316
% OF TOTAL AREA (HA)	3%	11%	58%	5%	23%

SOURCE: HORTGRO TREE CENSUS, 2019

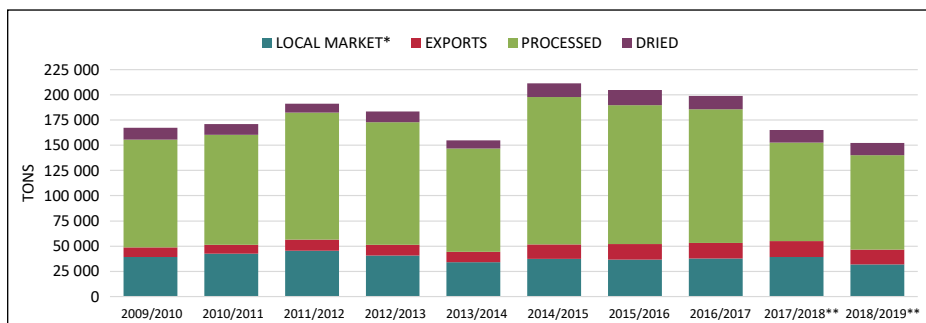
CLING PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
KEISIE	35	118	350	211	438
SANDVLIET	36	153	240	70	200
CASCADE	27	237	352	2	0
KAKAMAS	4	18	134	104	236
SUPREME	9	23	182	65	5
OOM SAREL	5	31	76	35	129
WESTERN SUN	0	0	46	168	40
PROFESSOR NEETHLING	0	0	0	0	145
FANTASY	5	41	93	5	0
AUTUMN CRUNCH	5	71	59	0	0
GOLDEN PRIDE	6	45	71	2	0
PROFESSOR MALHERBE	0	6	12	1	53
BONNIGOLD	6	2	33	1	22
GOUDMYN	1	0	17	3	23
WOLTEMADE	0	0	3	4	34
FIESTA GOLD	1	4	32	0	0
OTHER CLING PEACHES	2	2	29	9	55
TOTAL	142	751	1 728	682	1 380
% OF TOTAL AREA (HA)	3%	16%	37%	15%	29%

SOURCE: HORTGRO TREE CENSUS, 2019

CROP DISTRIBUTION: PEACHES & NECTARINES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2009/2010	167 233	39 352	9 350	106 773	11 759	-
2010/2011	170 996	42 627	8 815	108 912	10 643	2%
2011/2012	191 204	45 585	11 009	125 706	8 905	12%
2012/2013	183 569	40 675	10 834	121 539	10 522	-4%
2013/2014	155 059	33 938	10 578	102 347	8 195	-16%
2014/2015	211 472	37 287	14 314	146 148	13 723	36%
2015/2016	204 745	36 618	15 582	137 733	14 812	-3%
2016/2017	198 974	37 580	15 730	132 464	13 200	-3%
2017/2018**	165 201	39 188	15 940	97 720	12 353	-17%
2018/2019**	152 414	31 774	14 616	93 946	12 078	-8%
AVERAGE CROP DISTRIBUTION (%)		21%	7%	65%	6%	



SOURCE: DAFF/PPECB, 2019

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: PEACHES & NECTARINES

YEAR OCT - SEPT	SALES ON MARKET*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	(%)
2009/2010	6 362	12 696	1 767	36 871	301 309	560 734	-
2010/2011	6 005	13 856	1 480	28 428	365 881	610 438	9%
2011/2012	6 692	14 201	1 575	24 604	410 425	750 925	23%
2012/2013	6 941	15 314	1 920	27 991	490 793	803 885	7%
2013/2014	8 027	16 743	2 205	32 555	514 183	828 252	3%
2014/2015	9 396	19 403	2 653	71 064	538 159	1 193 827	44%
2015/2016	9 976	20 464	3 133	72 438	664 885	1 383 436	16%
2016/2017	11 107	25 444	3 687	59 259	803 161	1 271 758	-8%
2017/2018**	11 139	23 883	3 157	42 535	794 281	1 214 213	-5%
2018/2019**	11 032	28 705	2 884	49 700	889 879	1 174 457	-3%

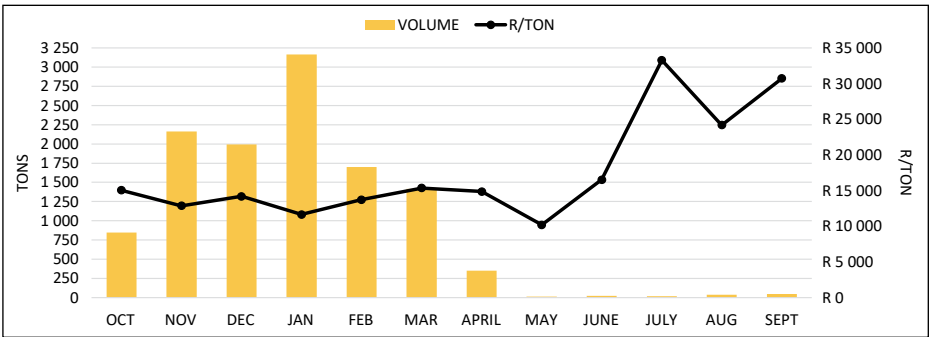
SOURCE: DAFF, 2019

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

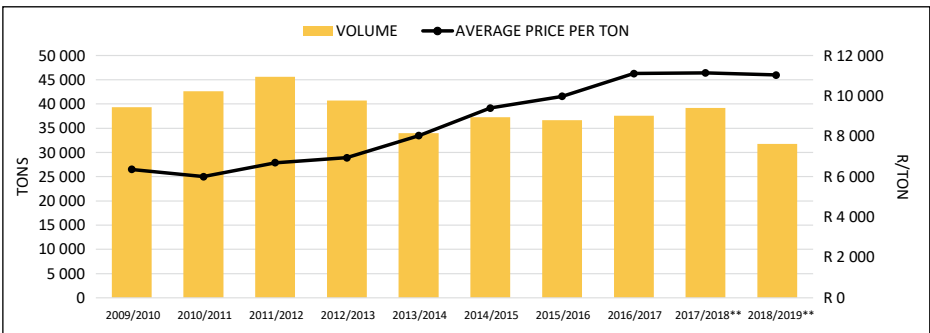


LOCAL MARKET SALES 2018/2019: PEACHES



SOURCE: DAFF, 2019
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

LOCAL MARKET HISTORICAL SALES: PEACHES & NECTARINES

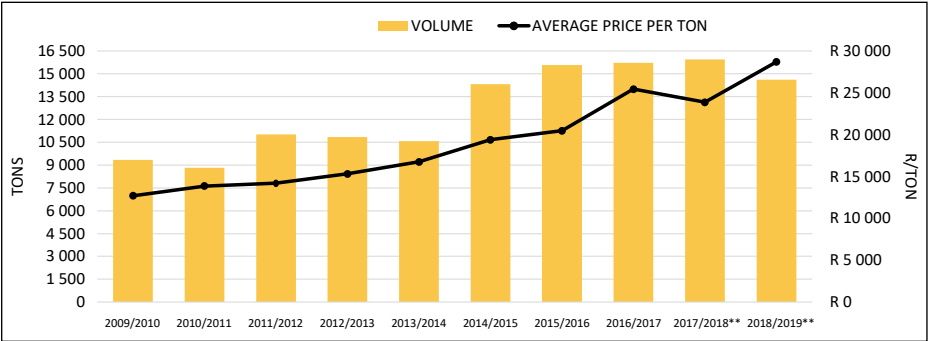


SOURCE: DAFF, 2019



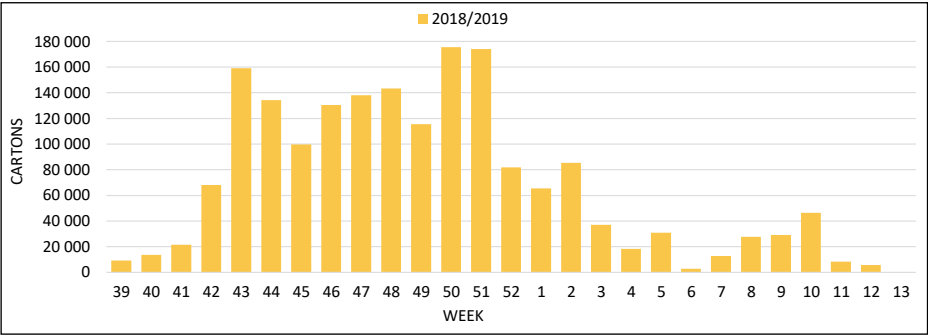


EXPORT HISTORICAL SALES: PEACHES & NECTARINES



SOURCE: DAFF, PPECB, 2019

PASSED FOR EXPORT PER WEEK: PEACHES

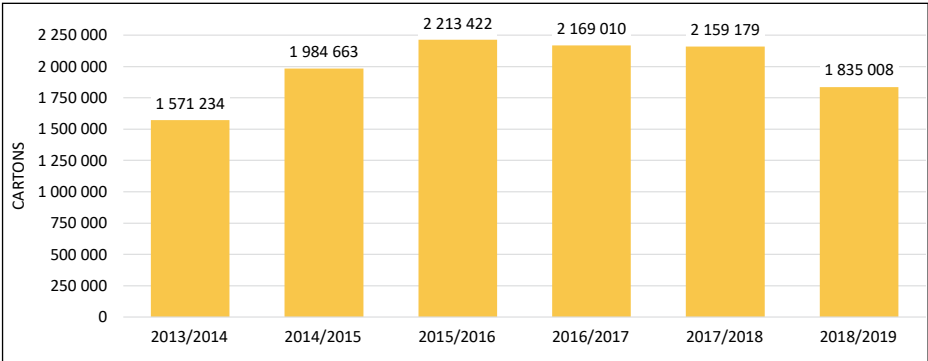


SOURCE: PPECB, 2019

*2.5 Kg equivalent cartons

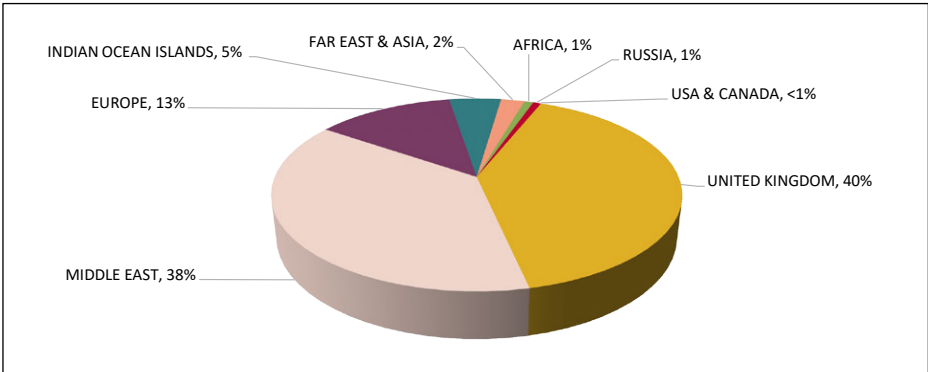


PEACHES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2019
*2.5 Kg equivalent cartons

PEACH EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2019





CARTONS PASSED FOR EXPORT PER CULTIVAR: PEACHES

CULTIVAR	2015/2016	2016/2017	2017/2018	2018/2019	% CHANGE 18/19 VS 17/18
TEMPTATION	241 891	278 804	268 047	217 930	-19%
AMBERCREST®	213 491	226 328	250 381	206 006	-18%
TRANSVALIA	284 324	188 995	151 572	118 910	-22%
EARLIBLUSH	33 495	74 021	69 578	118 572	70%
JIM DANDY	153 409	125 046	152 550	106 668	-30%
BRITTANEY LANE	146 679	120 579	94 208	91 801	-3%
SPRING PRINCESS	73 898	108 671	97 506	88 799	-9%
SCARLET RICH	49 176	46 214	83 566	84 113	1%
FAIRTIME	126 125	156 505	101 250	78 821	-22%
RICH LADY	128 923	74 942	85 639	78 563	-8%
MAJESTIC DELIGHT	67 812	81 882	83 071	57 330	-31%
SUMMER ZEE	29 367	29 870	20 717	38 923	88%
SWEET DREAM	12 849	10 597	27 126	38 700	43%
DECEMBER PRINCESS	25 748	36 872	36 933	37 201	1%
SUMMERTIME	84 781	48 382	28 600	36 261	27%
SNOWCREST	16 193	20 712	28 008	33 129	18%
CRIMSON DELIGHT	18 853	21 007	25 838	32 980	28%
SNOW ANGEL	19 577	29 313	23 111	26 079	13%
ALPINE DELIGHT	5 734	12 468	31 351	22 813	-27%
JULIENICE	34 822	22 190	22 577	18 785	-17%
SWEET HENRY	0	0	6 280	17 993	187%
PRINCESS TIME	13 079	8 266	21 824	17 447	-20%
IVORY DUCHESS	8 346	17 651	21 140	17 384	-18%
EARLIRICH	22 809	23 601	15 416	16 500	7%
STARPEACH2	16 632	16 990	12 932	15 405	19%
JULIEPRETTY	32 691	25 551	23 847	13 047	-45%
SWEET DECEMBER	13 944	11 579	16 552	12 140	-27%
STARPEACH3	1 710	2 172	4 432	11 273	154%
SAN PEDRO	31 602	20 751	11 506	10 118	-12%
HONEY BLUSH	7 432	15 229	13 042	9 757	-25%
OTHER	298 030	313 821	330 579	161 559	-51%
TOTAL	2 213 422	2 169 010	2 159 179	1 835 008	-15%
% CHANGE (YEAR-ON-YEAR)		-2%	0%	-15%	

SOURCE: PPECB, 2019

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy
2.5 Kg equivalent cartons

NECTARINES PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	1 514 917	892
BERG RIVER	362 569	283
WOLSELEY/TULBAGH	350 872	243
KLEIN KAROO	319 436	243
NORTHERN PROVINCES	156 276	150
EGV	89 100	67
WORCESTER	83 122	64
STELLENBOSCH	70 597	48
LANGKLOOF WEST	34 759	29
LANGKLOOF EAST	32 316	27
OLIFANTS RIVER	21 068	22
FRANSCHHOEK	21 893	19
MPUMALANGA	10 964	14
EASTERN CAPE	6 900	11
FREE STATE	3 883	7
ORANGE RIVER	1 995	2
TOTAL	3 080 667	2 121

SOURCE: HORTGRO TREE CENSUS, 2019



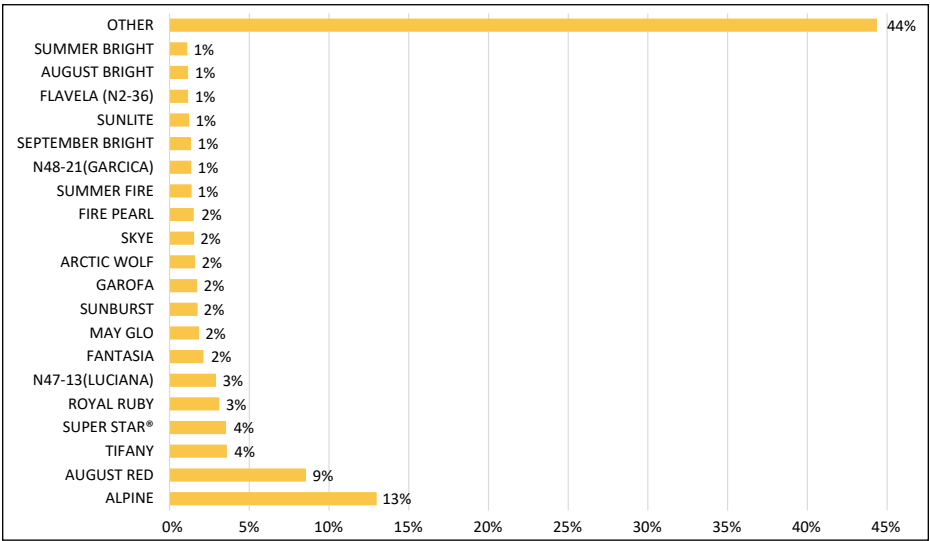


AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2014	2015	2016	2017	2018	2019
ALPINE	327	309	293	297	284	275
AUGUST RED	123	125	132	158	159	181
TIFANY	0	3	17	28	35	76
SUPER STAR®	33	35	45	49	57	75
ROYAL RUBY	0	5	19	41	58	66
N47-13(LUCIANA)	8	15	25	39	52	62
FANTASIA	53	53	53	49	49	45
MAY GLO	85	74	70	64	56	39
SUNBURST	35	35	35	37	39	37
GAROFA	2	4	9	25	31	37
ARCTIC WOLF	3	14	17	28	34	34
SKYE	32	32	33	31	36	33
FIRE PEARL	29	27	28	27	27	32
SUMMER FIRE	27	24	28	28	28	29
N48-21(GARCICA)	4	6	11	24	25	29
SEPTEMBER BRIGHT	31	26	25	25	28	29
SUNLITE	44	44	42	36	34	26
FLAVELA (N2-36)	10	8	6	7	15	25
AUGUST BRIGHT	33	30	27	23	23	25
SUMMER BRIGHT	32	29	29	27	25	24
OTHER	1 317	1 246	1 188	1 048	1 006	941
TOTAL	2 228	2 145	2 131	2 092	2 100	2 121
% CHANGE (YEAR-ON-YEAR)		-4%	-1%	-2%	0%	1%

SOURCE: HORTGRO TREE CENSUS, 2019

CONTRIBUTION TO TOTAL NECTARINE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2019

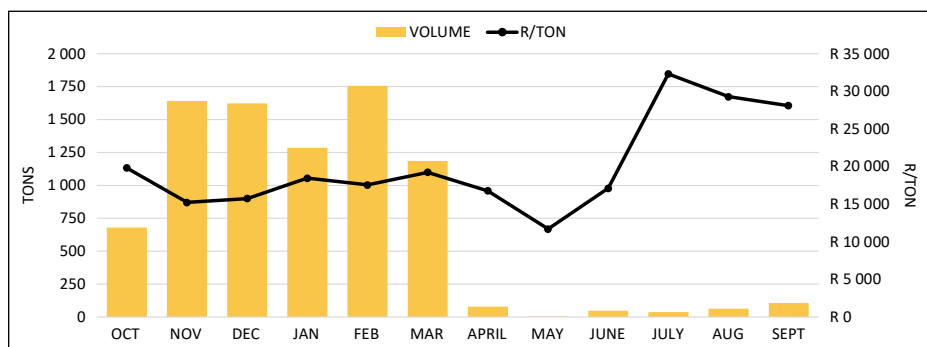


NECTARINE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ALPINE	15	23	82	50	105
AUGUST RED	39	23	92	5	23
TIFANY	39	36	1	0	0
SUPER STAR®	20	11	44	0	0
ROYAL RUBY	19	31	17	0	0
N47-13(LUCIANA)	28	23	11	0	0
FANTASIA	0	2	3	2	38
MAY GLO	0	0	3	5	32
SUNBURST	2	3	28	4	0
GAROFA	12	20	5	0	0
ARCTIC WOLF	7	20	4	0	3
SKYE	2	12	18	0	0
FIRE PEARL	6	5	19	3	0
SUMMER FIRE	0	6	23	1	0
N48-21(GARCICA)	4	19	7	0	0
SEPTEMBER BRIGHT	3	3	23	0	0
SUNLITE	0	0	3	0	23
FLAVELA (N2-36)	0	1	24	0	0
AUGUST BRIGHT	0	1	23	0	0
SUMMER BRIGHT	0	7	14	1	2
OTHER	85	111	587	62	95
TOTAL	283	356	1 028	133	321
% OF TOTAL AREA (HA)	13%	17%	48%	6%	15%

SOURCE: HORTGRO TREE CENSUS, 2019

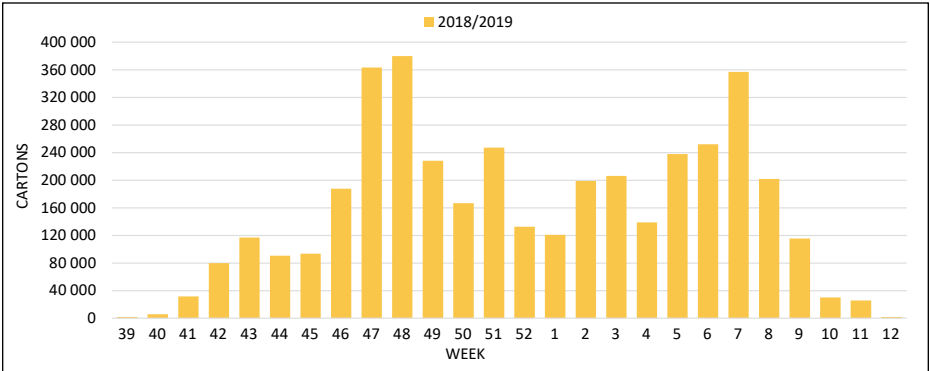
NECTARINE LOCAL MARKET SALES 2018/2019



SOURCE: DAFF, 2019

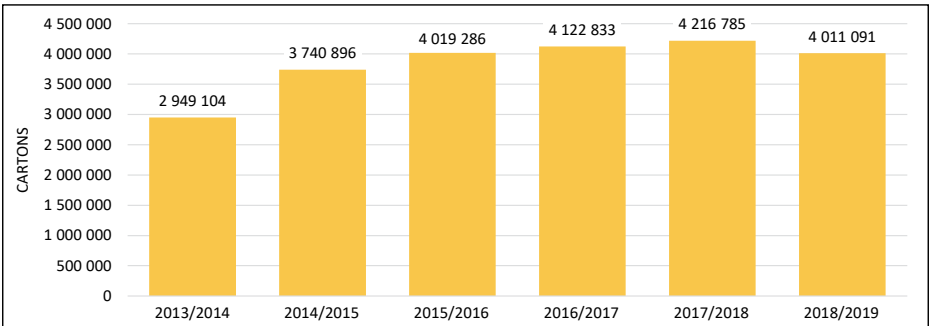
*2.5 Kg equivalent cartons

PASSED FOR EXPORT PER WEEK: NECTARINES



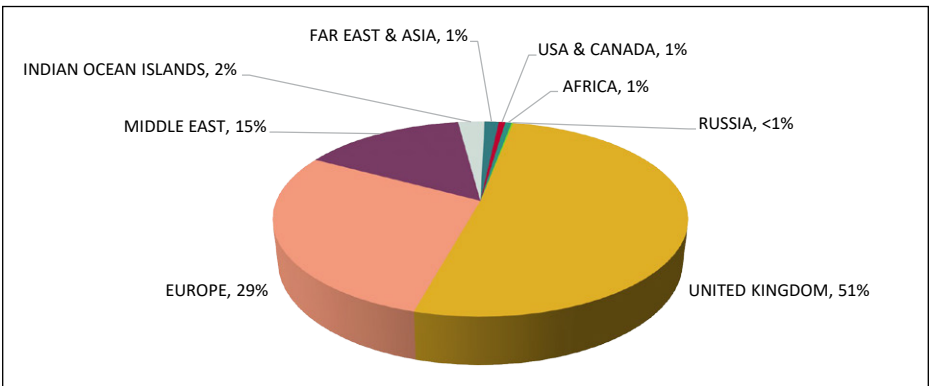
SOURCE: PPECB, 2019
*2.5 Kg equivalent cartons

NECTARINE PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2019
*2.5 Kg equivalent cartons

NECTARINE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2019

CARTONS PASSED FOR EXPORT PER CULTIVAR: NECTARINES

CULTIVAR	2015/2016	2016/2017	2017/2018	2018/2019	% CHANGE 18/19 VS 17/18
ALPINE	928 947	871 598	767 788	680 449	-11%
AUGUST RED	699 273	693 098	609 980	514 822	-16%
SUPER STAR ®	134 296	167 805	206 588	184 969	-10%
N47-13(LUCIANA)	50 521	58 857	120 311	131 496	9%
SUMMER FIRE	37 511	78 478	50 783	121 130	139%
SUNBURST	106 284	141 238	122 183	95 998	-21%
TIFANY	5 724	2 714	32 512	85 765	164%
SEPTEMBER BRIGHT	74 205	91 936	55 708	85 580	54%
SUMMER BRIGHT	90 988	79 070	57 946	78 347	35%
ARCTIC WOLF	938	17 000	61 494	76 862	25%
ROYAL RUBY	10 036	34 670	59 077	70 603	20%
AUGUST BRIGHT	68 267	66 941	102 285	69 015	-33%
REGAL PEARL	64 323	52 095	51 226	67 404	32%
FIRE PEARL	58 617	56 843	44 259	57 140	29%
N48-21(GARCICA)	15 312	20 983	53 482	56 173	5%
ROYAL GLO	29 602	31 915	42 908	54 617	27%
RUBY DIAMOND	57 152	55 275	28 080	54 020	92%
GAROFA	5 917	14 497	49 082	53 893	10%
FANTASIA	53 936	75 970	36 532	49 815	36%
NECTARJEWEL (REGAL'N ™)	14 249	19 281	30 812	49 789	62%
SKYE	40 999	62 346	62 962	44 397	-29%
GIANT PEARL	17 874	44 911	66 962	44 148	-34%
KAY DIAMOND	37 081	32 171	47 334	43 741	-8%
FLAVELA (N2-36)	41 000	38 838	46 210	38 345	-17%
DIAMOND BRIGHT	32 792	25 148	22 424	38 241	71%
SHIMMER PEARL	17 958	11 773	8 486	38 168	350%
SNOW PEARL	25 859	34 916	37 706	37 472	-1%
ARCTIC STAR	59 794	70 980	81 197	36 107	-56%
MICA	1 194	13 986	32 076	35 630	11%
AUTUMN BRIGHT	19 289	45 622	60 037	35 200	-41%
SPRING BRIGHT	49 194	44 984	52 074	34 370	-34%
OTHER	1 170 153	1 066 897	1 116 280	947 384	-15%
TOTAL	4 019 286	4 122 833	4 216 785	4 011 091	-5%
% CHANGE (YEAR-ON-YEAR)		3%	2%	-5%	

SOURCE: PPECB, 2019

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

*2.5 Kg equivalent cartons

PLUM AND PRUNE PRODUCTION AREAS

DISTRICT	PLUMS		PRUNES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	3 117 806	1 602	11 607	13
WOLSELEY/TULBAGH	1 204 973	664	80 222	95
FRANSCHHOEK	989 101	531	0	0
WELLINGTON	1 000 880	474	0	0
PAARL	714 132	400	0	0
STELLENBOSCH	655 656	362	21	0
CERES	719 413	337	90 679	120
GROENLAND	343 284	183	0	0
WORCESTER	305 130	177	2 267	3
LANGKLOOF EAST	196 747	135	500	1
VILLIERSDORP/VYEBOOM	278 908	127	0	0
SOMERSET WEST	349 690	122	0	0
LANGKLOOF WEST	119 834	67	0	0
BERG RIVER	99 765	53	7 510	3
ORANGE RIVER	34 658	25	1 441	0
BOLAND	46 177	25	0	0
NORTHERN PROVINCES	29 432	22	0	0
EASTERN CAPE	10 858	10	3 000	4
FREE STATE	1 750	3	1 040	3
TOTAL	10 218 194	5 319	198 287	243

SOURCE: HORTGRO TREE CENSUS, 2019

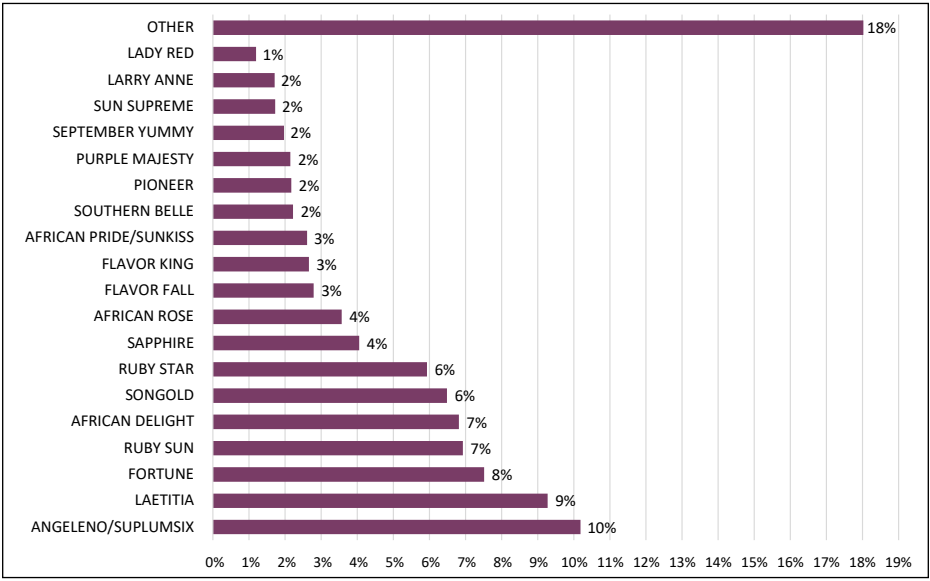
AREA PLANTED PER CULTIVAR

PLUMS	2014	2015	2016	2017	2018	2019
ANGELENO/SUPLUMSIX	350	390	441	506	535	542
LAETITIA	597	610	578	531	493	493
FORTUNE	281	312	322	361	387	400
RUBY SUN	35	67	106	243	323	368
AFRICAN DELIGHT	336	339	339	349	389	363
SONGOLD	541	532	499	441	401	345
RUBY STAR	139	197	224	273	337	316
SAPPHIRE	357	353	328	280	253	216
AFRICAN ROSE	175	182	186	192	191	190
FLAVOR FALL	93	113	112	140	161	149
FLAVOR KING	173	168	163	153	159	141
AFRICAN PRIDE/SUNKISS	243	227	206	178	166	139
SOUTHERN BELLE	177	173	169	140	125	118
PIONEER	269	243	212	177	155	116
PURPLE MAJESTY	135	132	134	123	111	114
SEPTEMBER YUMMY	44	50	68	89	102	105
SUN SUPREME	112	108	102	103	100	92
LARRY ANNE	91	90	93	86	96	91
LADY RED	107	103	99	95	79	64
OTHER	743	712	713	789	922	959
TOTAL	5 000	5 100	5 093	5 248	5 486	5 319
% CHANGE (YEAR-ON-YEAR)		2%	0%	3%	5%	-3%

SOURCE: HORTGRO TREE CENSUS, 2019



CONTRIBUTION TO TOTAL PLUM AREA PER CULTIVAR



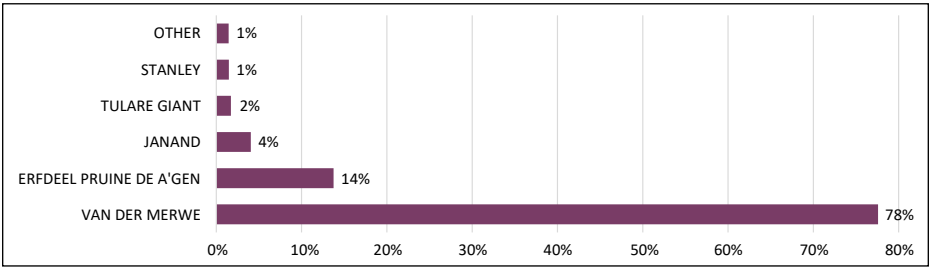
SOURCE: HORTGRO TREE CENSUS, 2019

AREA PLANTED PER CULTIVAR

PRUNES	2014	2015	2016	2017	2018	2019
VAN DER MERWE	199	200	200	203	209	188
ERFDEEL PRUINE DE A'GEN	51	43	38	36	31	33
JANAND	7	7	7	7	10	10
TULARE GIANT	3	3	3	3	3	4
STANLEY	2	2	2	2	1	4
OTHER	14	15	15	7	7	4
TOTAL	276	269	264	258	260	243
% CHANGE (YEAR-ON-YEAR)		-3%	-2%	-2%	1%	-7%

SOURCE: HORTGRO TREE CENSUS, 2019

CONTRIBUTION TO TOTAL PRUNE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2019



PLUM ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ANGELENO/SUPLUMSIX	66	150	181	22	121
LAETITIA	32	53	134	55	219
FORTUNE	25	88	149	64	73
RUBY SUN	76	236	55	0	1
AFRICAN DELIGHT	22	38	292	6	5
SONGOLD	6	12	85	36	206
RUBY STAR	30	133	148	0	5
SAPPHIRE	4	6	83	24	99
AFRICAN ROSE	0	17	172	0	0
FLAVOR FALL	4	63	81	1	0
FLAVOR KING	15	15	57	30	25
AFRICAN PRIDE/SUNKISS	1	7	65	50	15
SOUTHERN BELLE	7	9	24	57	21
PIONEER	0	1	19	35	61
PURPLE MAJESTY	2	7	92	12	0
SEPTEMBER YUMMY	14	58	33	0	0
SUN SUPREME	1	4	81	3	2
LARRY ANNE	4	16	48	2	21
LADY RED	0	0	13	44	7
BLACK DIAMOND/SUPLUMELEVEN	13	3	45	0	0
OTHER	144	340	280	26	107
TOTAL	468	1 258	2 135	469	990
% OF TOTAL AREA (HA)	9%	24%	40%	9%	19%

SOURCE: HORTGRO TREE CENUS, 2019

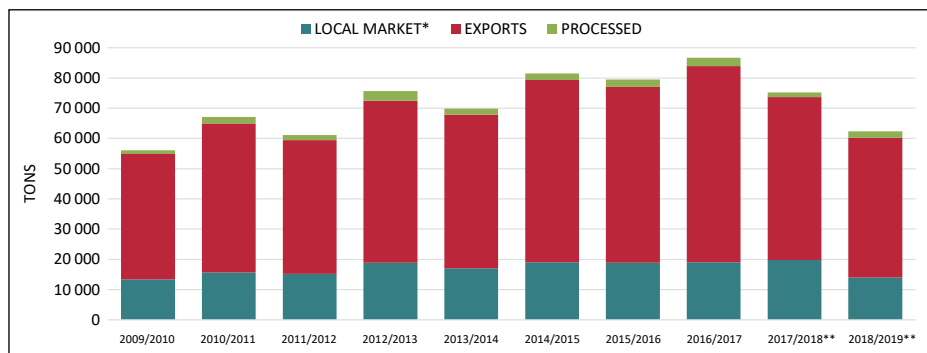
PRUNE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
VAN DER MERWE	3	16	61	2	105
ERFDEEL PRUNE DE A'GEN	0	0	5	1	28
JANAND	0	3	2	0	5
TULARE GIANT	0	2	2	0	0
STANLEY	3	0	0	0	0
OTHER	0	0	1	0	2
TOTAL	6	21	71	3	140
% OF TOTAL AREA (HA)	3%	9%	29%	1%	58%

SOURCE: HORTGRO TREE CENUS, 2019

CROP DISTRIBUTION: PLUMS AND PRUNES

YEAR OCT - SEPT	PLUMS					PRUNES	
	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION	TOTAL PRODUCTION	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	%	(TON)	%
2009/2010	56 009	13 441	41 353	1 215	-	2 970	-
2010/2011	67 087	15 600	49 331	2 156	20%	2 634	-11%
2011/2012	61 176	15 261	44 203	1 712	-9%	3 426	30%
2012/2013	75 733	18 945	53 467	3 322	24%	2 433	-29%
2013/2014	69 833	17 008	50 786	2 038	-8%	2 850	17%
2014/2015	81 461	18 973	60 413	2 074	17%	1 806	-37%
2015/2016	79 552	18 936	58 139	2 476	-2%	3 150	74%
2016/2017	86 715	19 057	64 833	2 824	9%	3 300	5%
2017/2018**	75 184	19 837	53 808	1 539	-13%	3 201	-3%
2018/2019**	62 387	14 057	46 151	2 179	-17%	1 236	-61%
AVERAGE CROP DISTRIBUTION (%)		24%	73%	3%			



SOURCE: DAFF/PPECB, 2019

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information



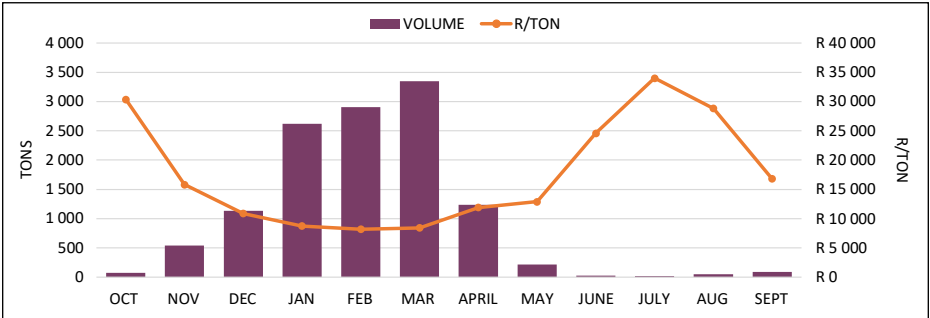


HISTORICAL PRICE TRENDS: PLUMS AND PRUNES

YEAR OCT - SEPT	PLUMS						PRUNES			
	SALES ON MARKET*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(%)	(R1,000)	(R1,000)	(R1,000)	(%)
2009/2010	3 852	8 112	203	387 238	387 484	-	14 309	3 395	17 704	-
2010/2011	4 081	9 709	293	542 638	543 269	40%	9 616	3 710	13 325	-25%
2011/2012	4 415	10 384	275	526 375	526 845	-3%	12 661	3 873	16 534	24%
2012/2013	4 236	10 861	317	660 980	662 032	26%	8 993	4 869	13 863	-16%
2013/2014	4 998	15 390	310	866 616	867 248	31%	12 335	4 820	17 155	24%
2014/2015	5 539	13 867	319	942 810	943 471	9%	15 325	3 859	19 184	12%
2015/2016	6 556	18 848	624	1 219 941	1 221 486	29%	26 734	5 669	32 403	69%
2016/2017	6 531	16 438	500	1 190 209	1 191 621	-2%	24 632	4 799	29 514	-9%
2017/2018**	6 316	17 861	500	1 086 373	1 087 143	-9%	33 140	4 448	37 588	27%
2018/2019**	8 315	18 799	500	984 468	985 557	-9%	19 710	4 286	24 393	-35%

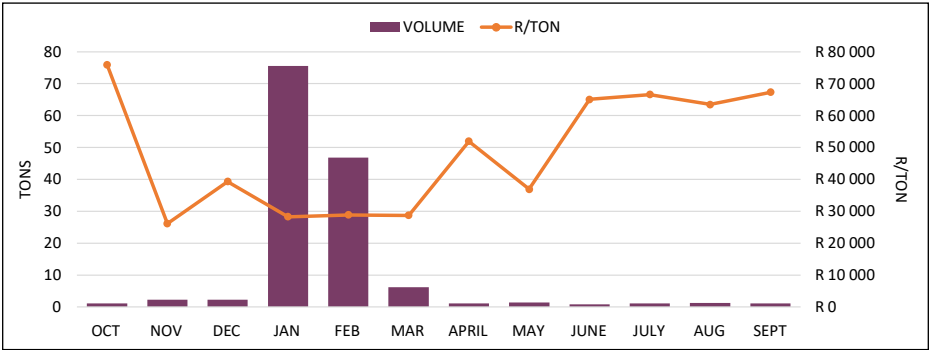
SOURCE: DAFF, 2019
*Sales on major local fresh produce markets
**Last 2 seasons subject to possible change
***Prunes Gross Value Fresh only Local volumes, Export Prune volumes and values incorporated with Plums

PLUM LOCAL MARKET SALES 2018/2019



SOURCE: DAFF, 2019
Changes in historic information due to upgrading of reporing systems and databases to improve accuracy of information

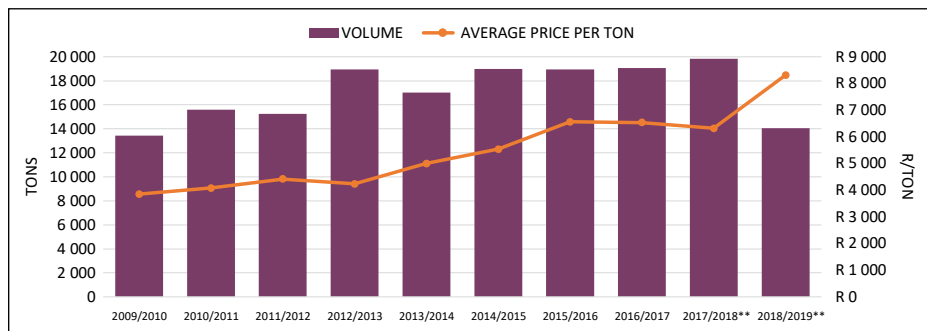
PRUNE LOCAL MARKET SALES 2018/2019



SOURCE: DAFF, 2019
Changes in historic information due to upgrading of reporing systems and databases to improve accuracy of information

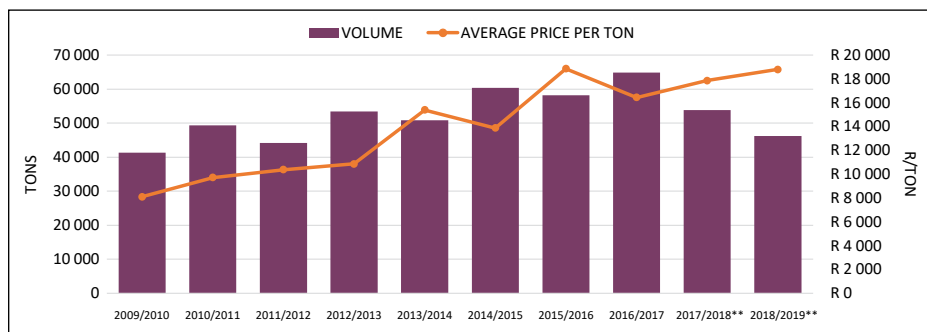


PLUM LOCAL MARKET HISTORICAL SALES



SOURCE: DAFF, 2019

PLUM EXPORTS HISTORICAL VOLUMES

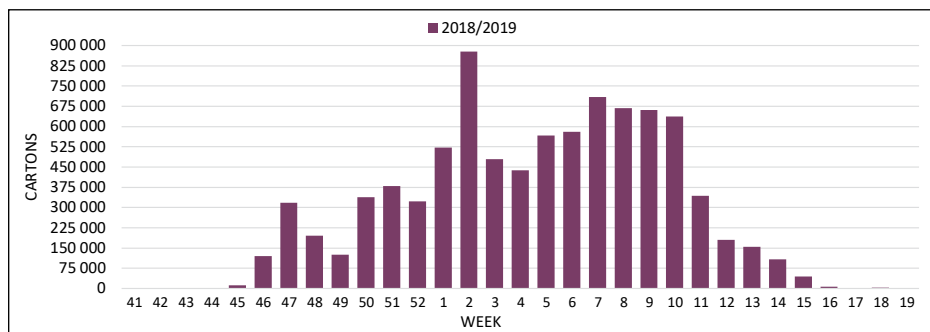


SOURCE: DAFF, PPECB, 2019





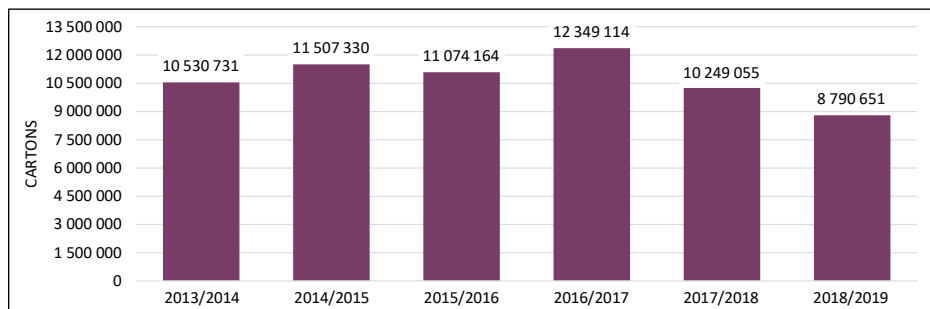
PLUMS PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2019

*5.25 Kg equivalent cartons

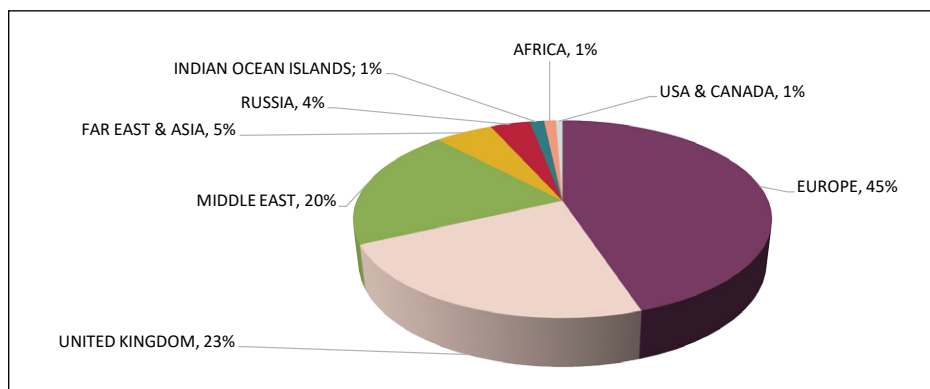
PLUMS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2019

*5.25 Kg equivalent cartons

PLUM EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2019



CARTONS PASSED FOR EXPORT PER CULTIVAR: PLUMS

CULTIVAR	2015/2016	2016/2017	2017/2018	2018/2019	% CHANGE 18/19 VS 17/18
AFRICAN DELIGHT	1 044 197	1 468 171	1 197 349	1 114 010	-7%
ANGELENO/SUPLUMSIX	925 174	1 038 852	1 056 385	1 088 105	3%
FORTUNE	790 956	982 489	804 912	994 863	24%
LAETITIA	1 712 828	1 536 788	1 151 126	889 529	-23%
AFRICAN ROSE	391 364	469 472	478 357	479 830	0%
SONGOLD	1 284 050	1 177 695	723 374	393 717	-46%
RUBY STAR	268 650	532 940	562 182	383 958	-32%
SAPPHIRE	575 688	637 241	501 813	376 235	-25%
RUBY SUN	59 616	119 592	174 195	263 568	51%
FLAVOR FALL	238 467	293 275	302 384	238 194	-21%
BLACK PEARL	155 212	196 192	165 756	231 187	39%
AFRICAN PRIDE/SUNKISS	537 398	478 451	327 622	229 946	-30%
PURPLE MAJESTY	338 908	367 159	363 011	222 341	-39%
SOUTHERN BELLE	669 401	559 852	347 613	190 339	-45%
BLACK DIAMOND/SUPLUMELEVEN	133 890	159 224	169 964	181 068	7%
LARRY ANNE	212 867	313 210	196 416	125 842	-36%
SUGAR PRUNE	26 945	44 129	60 216	117 815	96%
SUN SUPREME	199 890	261 917	193 161	111 649	-42%
FLAVOR KING	294 656	285 222	210 116	108 858	-48%
SEPTEMBER YUMMY	27 355	67 572	88 348	108 442	23%
LADY RED	293 399	287 303	201 284	93 601	-53%
PIONEER	286 733	249 395	160 853	92 548	-42%
SOUVENIR	172 878	167 504	131 054	92 259	-30%
MIDNIGHT	3 865	30 565	68 417	86 317	26%
SUN BREEZE	87 265	115 618	100 130	77 487	-23%
SUPLUMTWENTYFIVE/BLACK GIANT®	52 796	72 733	57 296	54 931	-4%
GREEN-RED	3 130	27 358	25 204	44 356	76%
RUBY CRISP	0	0	47 041	40 696	-13%
BLACK SPLENDOR	1 991	13 576	20 731	37 544	81%
AFRIGOLD	0	42 905	40 263	35 006	-13%
SUPLUMFORTYONE	16 206	41 298	40 905	29 815	-27%
OTHER	268 390	311 415	281 579	256 597	-9%
TOTAL	11 074 164	12 349 114	10 249 055	8 790 651	-14%
% CHANGE (YEAR-ON-YEAR)		12%	-17%	-14%	

SOURCE: PPECB, 2019

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy

*5.25 Kg equivalent cartons



CHERRY PRODUCTION AREAS

REGION	NUMBER OF TREES	HECTARES
CERES	337 166	234
WORCESTER	75 845	61
NORTH WEST	73 001	61
FREE STATE	33 127	61
GAUTENG	23 309	18
LIMPOPO	21 587	17
WOLSELEY/TULBAGH	12 286	10
MPUMALANGA	10 593	8
TOTAL	586 914	469

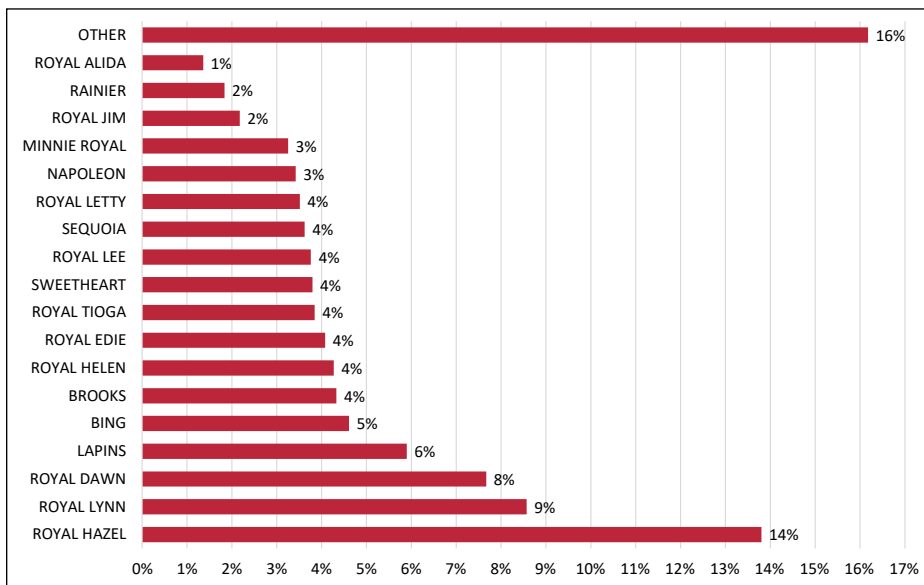
SOURCE: HORTGRO TREE CENSUS, 2019

CHERRY AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2014	2015	2016	2017	2018	2019
ROYAL HAZEL	0	0	0	4	39	65
ROYAL LYNN	0	5	8	14	28	40
ROYAL DAWN	20	19	21	28	32	36
LAPINS	8	9	11	12	15	28
BING	34	38	35	37	23	22
BROOKS	0	1	3	8	15	20
ROYAL HELEN	3	5	8	9	17	20
ROYAL EDIE	2	3	6	7	12	19
ROYAL TIOGA	0	0	0	2	8	18
SWEETHEART	12	12	12	16	16	18
ROYAL LEE	7	16	18	18	19	18
SEQUOIA	1	2	4	5	6	17
ROYAL LETTY	0	2	4	6	16	17
NAPOLEON	1	16	16	16	16	16
MINNIE ROYAL	11	11	15	11	15	15
ROYAL JIM	0	2	2	6	9	10
RAINIER	1	9	9	9	9	9
ROYAL ALIDA	0	0	1	2	6	6
OTHER	87	88	89	91	85	76
TOTAL	188	237	262	299	388	469
% CHANGE (YEAR-ON-YEAR)		26%	11%	14%	30%	21%

SOURCE: HORTGRO TREE CENSUS, 2019

CONTRIBUTION TO TOTAL CHERRY AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2019

CHERRY ORCHARD AGE DISTRIBUTION (HECTARES)

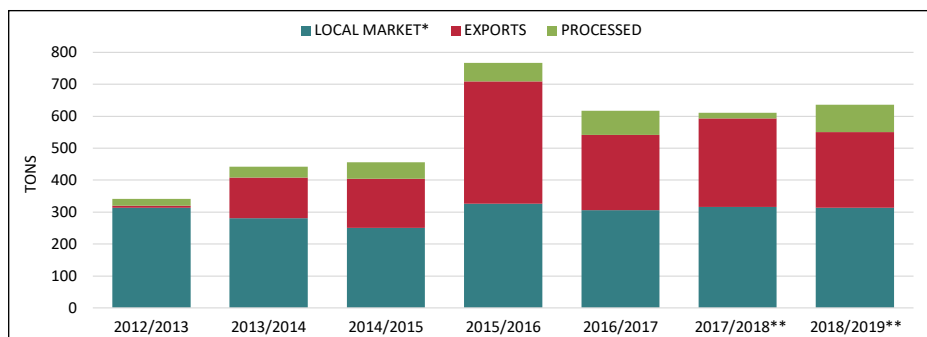
CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ROYAL HAZEL	60	5	0	0	0
ROYAL LYNN	22	18	0	0	0
ROYAL DAWN	11	9	16	0	0
LAPINS	18	4	5	2	0
BING	0	0	4	12	6
BROOKS	12	7	1	0	0
ROYAL HELEN	9	6	5	0	0
ROYAL EDIE	12	6	2	0	0
ROYAL TIOGA	16	3	0	0	0
SWEETHEART	7	1	8	2	0
ROYAL LEE	0	3	13	2	0
SEQUOIA	13	2	2	0	0
ROYAL LETTY	8	8	0	0	0
NAPOLEON	0	0	0	0	16
MINNIE ROYAL	3	2	11	0	0
ROYAL JIM	3	7	0	0	0
RAINIER	1	0	0	1	6
ROYAL ALIDA	3	3	0	0	0
OTHER	10	13	22	5	25
TOTAL	209	95	89	23	53
% OF TOTAL	45%	20%	19%	5%	11%

SOURCE: HORTGRO TREE CENSUS, 2019



CROP DISTRIBUTION: CHERRIES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	%
2012/2013	341	313	7	21	
2013/2014	442	281	127	34	30%
2014/2015	456	251	153	52	3%
2015/2016	767	326	384	57	68%
2016/2017	618	307	235	76	-19%
2017/2018**	611	316	277	18	-1%
2018/2019**	636	313	237	86	4%
AVERAGE CROP DISTRIBUTION (%)		54%	37%	9%	



SOURCE: DAFF/PPECB, 2019

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

HISTORICAL PRICE TRENDS: CHERRIES

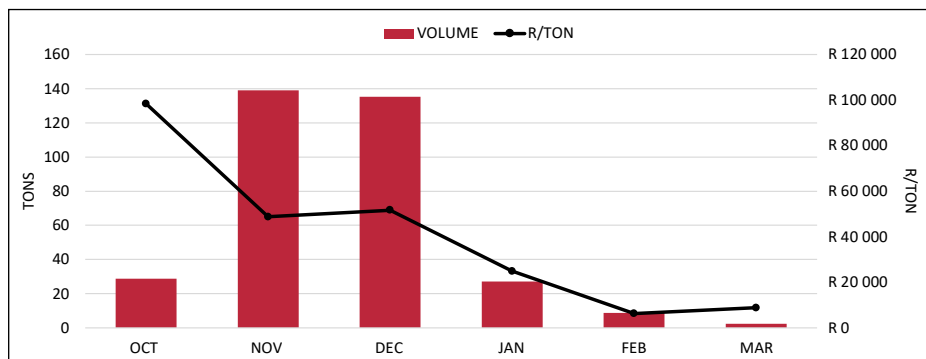
YEAR OCT - SEPT	SALES ON MARKETS*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	%
2012/2013	28 823	39 350	9 800	9 297	9 503	-
2013/2014	34 407	75 180	11 553	19 211	19 604	106%
2014/2015	44 455	143 150	8 405	33 060	33 497	71%
2015/2016	41 863	128 170	12 800	62 852	63 582	90%
2016/2017	51 721	135 680	16 450	47 741	48 991	-23%
2017/2018**	51 794	111 530	18 750	47 278	47 615	-3%
2018/2019**	55 583	122 729	19 500	46 484	48 161	1%

SOURCE: DAFF, 2019

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

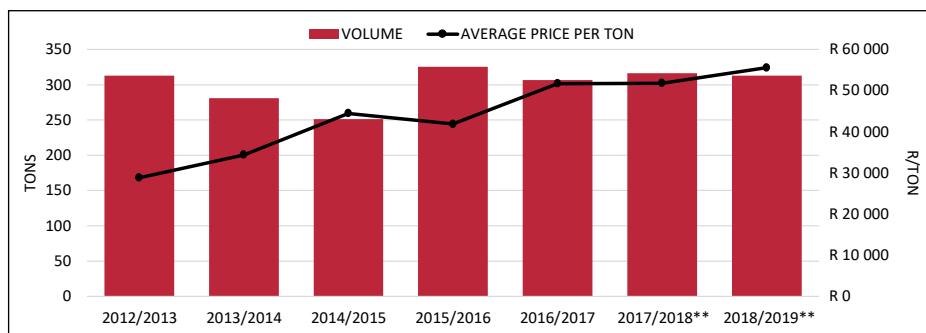
CHERRIES LOCAL MARKET SALES 2018/2019



SOURCE: DAFF, 2019

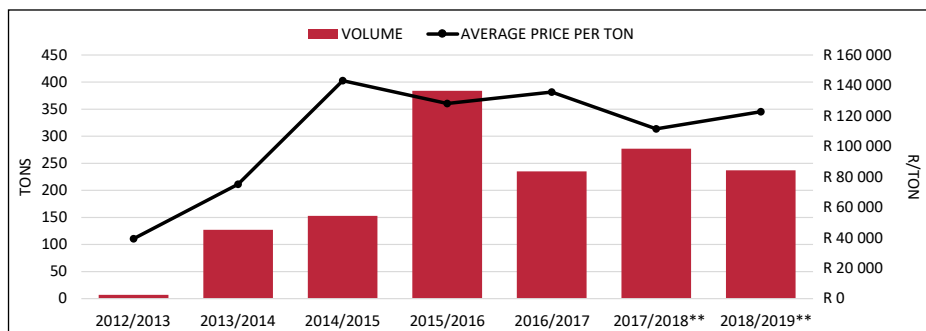
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

CHERRIES LOCAL MARKET HISTORICAL SALES



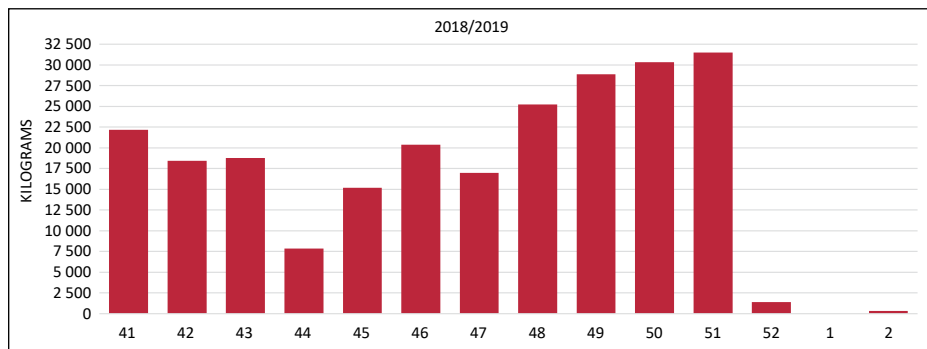
SOURCE: DAFF, 2019

CHERRIES EXPORT HISTORICAL SALES



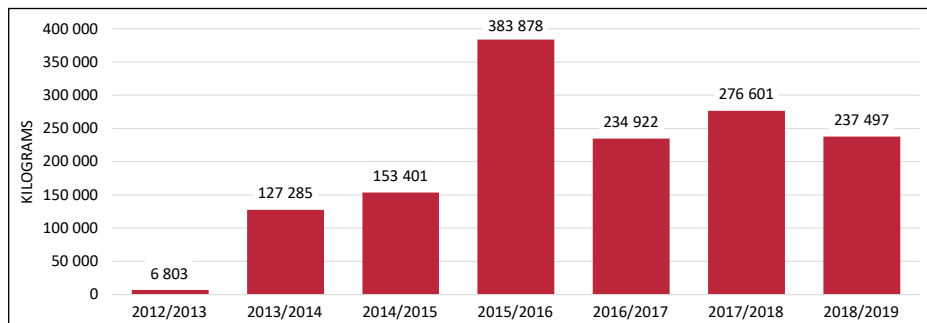
SOURCE: DAFF/PPECB, 2019

CHERRIES PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2019

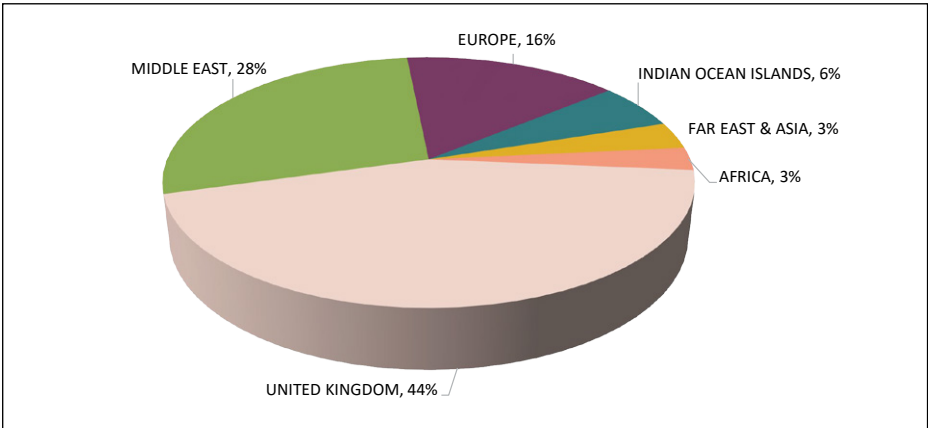
CHERRIES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2019



CHERRY EXPORTS PER MARKET SEGMENT



SOURCE: PPECB, 2019

CHERRIES: KILOGRAMS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2014/2015	2015/2016	2016/2017	2017/2018	2018/2019	% CHANGE 18/19 VS 17/18
MINNIE ROYAL	51 839	29 055	50 210	86 195	47 456	-45%
ROYAL DAWN	11 615	132 280	34 165	59 495	44 610	-25%
BING	30 004	77 730	29 463	16 925	35 663	111%
BROOKS	2 345	11 553	2 025	100	19 565	19465%
ROYAL LEE	8 670	10 235	33 153	27 640	17 369	-37%
STELLA	0	0	0	10 523	16 438	56%
LAPINS	6 473	44 180	19 245	31 810	16 238	-49%
ROYAL LETTIE	0	0	210	400	6 605	1551%
ROYAL LYNN	1 420	1 960	4 055	810	5 780	614%
VISTA	4 700	5 215	12 065	935	5 005	435%
VAN	4 064	15 565	3 290	4 715	4 118	-13%
BLACK TARTARIAN	375	0	10 824	0	3 285	0%
OTHER	31 896	56 105	36 217	37 053	15 368	-59%
TOTAL KILOGRAMS	153 401	383 878	234 922	276 601	237 497	-14%
% CHANGE (YEAR-ON-YEAR)		150%	-39%	18%	-14%	

SOURCE: PPECB, 2019

NOTE: Change in historic information due to upgrading of reporting systems and databases to improve accuracy

DRIED TREE FRUIT

MAIN DRIED FRUIT
EXPORT MARKETS:

APPLES:
UK
45%

APRICOTS:
Europe
&
Russia
44%

PRUNES:
FE
&
Asia
53%

TREE FRUIT PRODUCTION TRENDS (TONS)

FRUIT KIND	2011	2012	2013	2014	2015	2016	2017	2018	2019
APPLES	159	111	296	316	275	20	217	308	192
PEARS	1 013	1 234	1 506	1 485	1 695	1 660	3 801	1 136	861
APRICOTS	1 265	1 745	1 659	1 449	1 782	1 325	1 430	1 837	1 560
PEACHES	1 823	1 493	1 780	1 384	2 366	2 560	2 251	2 151	2 101
NECTARINES	112	126	133	106	129	133	149	95	95
PRUNES	878	893	811	455	602	1 050	787	1 067	365
TOTAL TONS	5 250	5 602	6 185	5 195	6 849	6 748	8 635	6 594	5 174
% CHANGE (YEAR-ON-YEAR)		7%	10%	-16%	32%	-1%	28%	-24%	-22%

SOURCE: DFTS, 2020

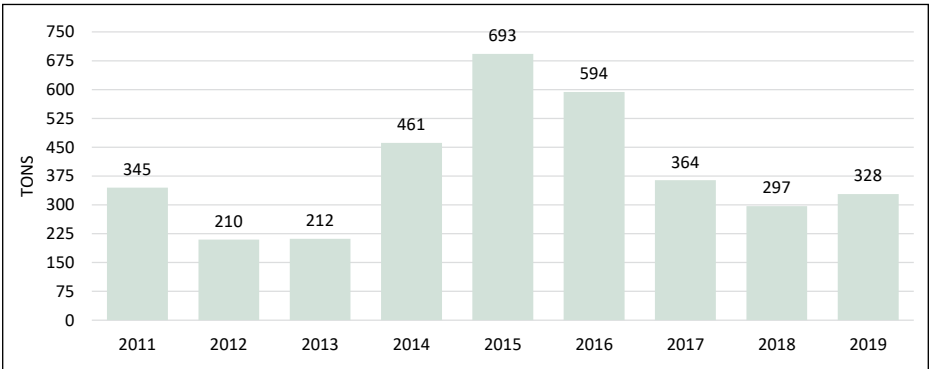
PRODUCER PRICES RAND PER KG

FRUIT KIND	2011	2012	2013	2014	2015	2016	2017	2018	2019
PEARS	14.00	16.80	22.80	22.80	25.30	30.10	34.10	34.55	32.17
APRICOTS	22.00	18.70	28.60	28.60	32.00	39.75	44.90	48.60	55.28
PEACHES	14.50	17.21	28.00	28.00	32.50	41.00	41.00	41.20	41.89
NECTARINES	17.00	19.00	25.74	25.74	26.25	30.10	34.00	31.00	37.12
PRUNES	15.50	17.30	25.10	25.10	27.00	29.80	34.60	31.40	25.00

SOURCE: DFTS, 2020

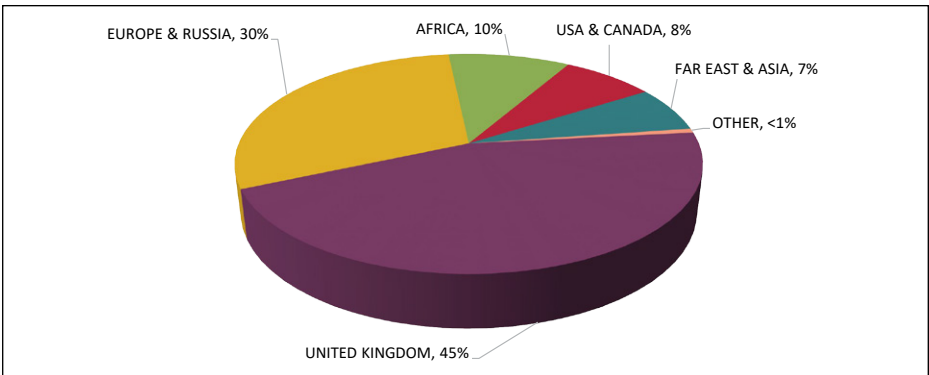


DRIED APPLE EXPORTS PER SEASON



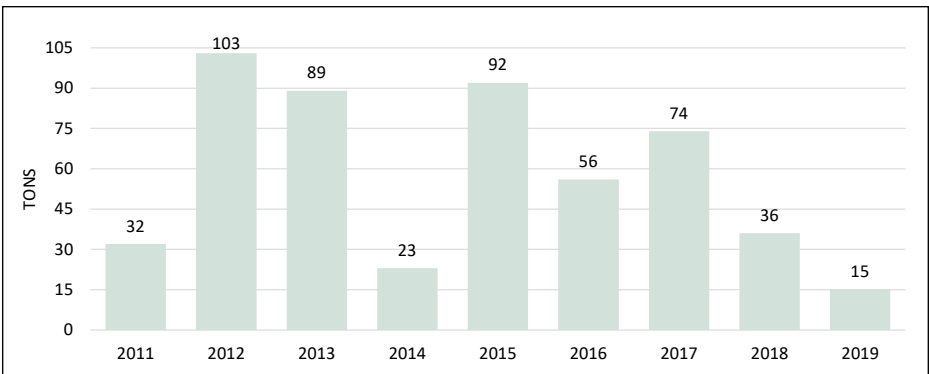
SOURCE: TRADEMAPS, 2020

DRIED APPLE EXPORTS PER MARKET SEGMENT



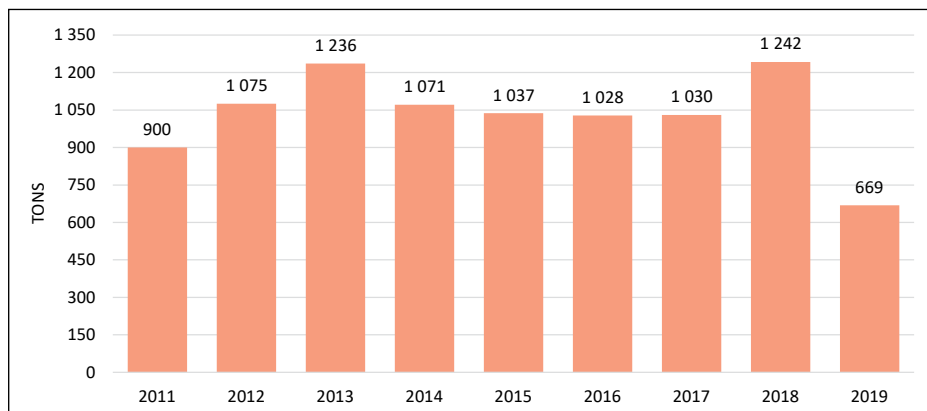
SOURCE: TRADEMAPS, 2020

DRIED APPLE IMPORTS PER SEASON



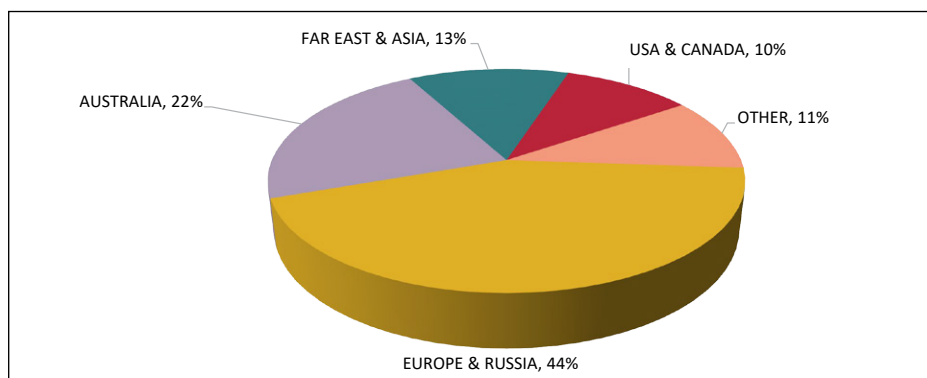
SOURCE: TRADEMAPS, 2020

DRIED APRICOT EXPORTS PER SEASON



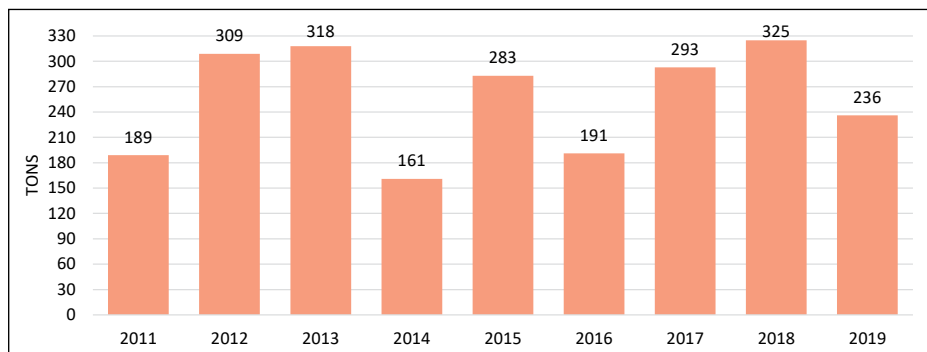
SOURCE: TRADEMAPS, 2020

DRIED APRICOT EXPORTS PER MARKET SEGMENT



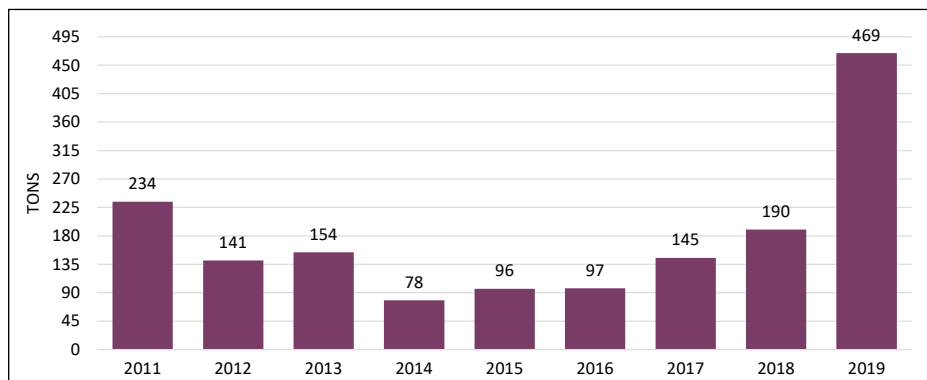
SOURCE: TRADEMAPS, 2020

DRIED APRICOT IMPORTS PER SEASON



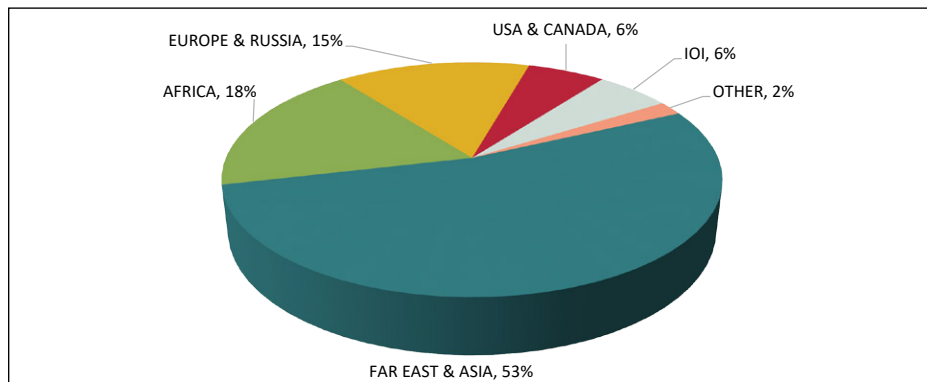
SOURCE: TRADEMAPS, 2020

DRIED PRUNE EXPORTS PER SEASON



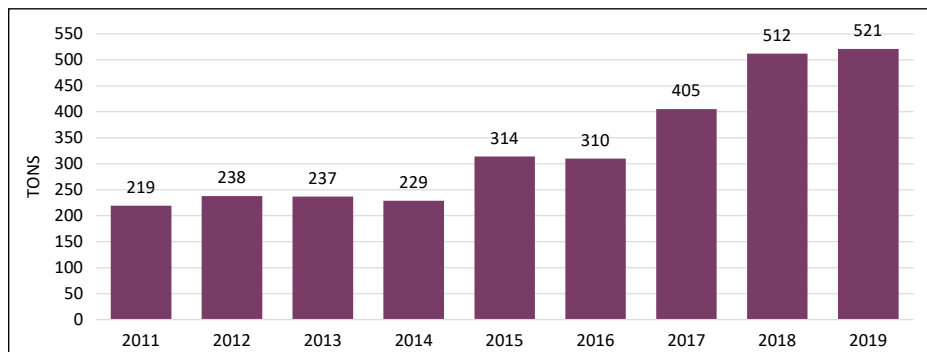
SOURCE: TRADEMAPS, 2020

DRIED PRUNE EXPORTS PER MARKET SEGMENT



SOURCE: TRADEMAPS, 2020

DRIED PRUNE IMPORTS PER SEASON



SOURCE: TRADEMAPS, 2020

INTERNATIONAL INFORMATION

Chile & SA Main
Exports from SH

67%
COLLECTIVELY

FE & Asia =
Largest SH Export
Destination

25%

Chile largest
SH producer

33%



SOUTHERN HEMISPHERE PRODUCTION (METRIC TONS)

	2013	2014	2015	2016	2017	2018
ALL DECIDUOUS FRUIT						
CHILE	2 724 213	2 721 266	2 747 341	2 805 635	2 817 329	2 719 834
SOUTH AFRICA	1 556 273	1 459 917	1 657 356	1 635 457	1 636 022	1 480 811
BRAZIL	1 471 256	1 608 822	1 502 052	1 263 778	1 580 216	1 434 418
ARGENTINA	2 012 463	2 231 877	2 280 094	1 416 232	1 139 559	1 512 395
AUSTRALIA	538 525	476 809	523 553	539 099	527 574	497 112
NEW ZEALAND	483 264	465 166	477 838	479 776	481 681	487 995
TOTAL	8 785 994	8 963 857	9 188 234	8 139 977	8 182 381	8 132 565
APPLES						
CHILE	1 716 253	1 729 665	1 722 494	1 751 057	1 773 701	1 727 277
BRAZIL	1 231 472	1 378 617	1 264 651	1 055 383	1 307 642	1 195 007
SOUTH AFRICA	903 843	777 741	934 375	916 143	929 028	829 636
ARGENTINA	970 000	930 000	950 000	458 908	458 908	510 478
NEW ZEALAND	444 178	426 009	442 452	446 299	452 539	453 911
AUSTRALIA	288 878	266 771	295 196	308 298	313 730	268 355
TOTAL	5 554 624	5 508 803	5 609 168	4 936 088	5 235 548	4 984 664
PEARS						
ARGENTINA	890 000	840 000	869 000	522 414	517 754	565 697
SOUTH AFRICA	364 854	404 260	399 665	423 180	416 215	397 555
CHILE	230 321	245 023	280 135	294 213	293 458	280 867
AUSTRALIA	109 206	98 035	105 243	104 928	96 741	103 748
BRAZIL	22 078	19 096	21 160	14 915	22 125	19 813
NEW ZEALAND	27 731	25 253	23 951	22 086	18 983	23 267
TOTAL	1 644 190	1 631 667	1 699 154	1 381 736	1 365 276	1 390 947
APRICOTS						
SOUTH AFRICA	41 760	35 235	48 365	25 909	30 637	26 512
ARGENTINA	26 523	26 776	26 894	26 737	26 836	26 935
CHILE	14 369	11 126	9 018	9 024	7 656	6 757
AUSTRALIA	11 551	9 238	9 674	8 700	5 351	8 801
NEW ZEALAND	3 436	3 908	3 368	3 199	3 206	2 812
TOTAL	97 639	86 283	97 319	73 569	73 686	71 817
PEACHES & NECTARINES						
CHILE	371 111	355 957	334 736	335 161	326 773	319 047
BRAZIL	217 706	211 109	216 241	193 480	250 449	219 598
SOUTH AFRICA	170 537	165 475	193 902	182 054	182 489	152 444
ARGENTINA	83 000	250 000	266 000	250 737	89 705	226 000
AUSTRALIA	92 283	70 349	78 901	80 807	82 659	82 407
NEW ZEALAND	3 818	5 757	3 936	4 011	2 674	4 008
TOTAL	938 455	1 058 647	1 093 716	1 046 250	934 749	1 003 504
PLUMS						
CHILE	311 136	294 128	295 849	290 046	286 233	229 951
SOUTH AFRICA	74 926	76 907	80 564	87 746	77 408	74 254
ARGENTINA	36 000	178 000	161 000	150 229	39 110	176 000
AUSTRALIA	18 887	19 722	18 992	17 992	17 561	17 837
NEW ZEALAND	1 949	2 063	1 874	1 803	1 659	1 695
TOTAL	442 898	570 820	558 279	547 816	421 971	499 737
CHERRIES						
CHILE	81 023	85 367	105 109	126 134	129 508	155 935
AUSTRALIA	17 720	12 694	15 547	18 374	11 532	15 964
ARGENTINA	6 940	7 101	7 200	7 207	7 246	7 285
NEW ZEALAND	2 152	2 176	2 257	2 378	2 620	2 302
SOUTH AFRICA	353	299	485	425	245	410
TOTAL	108 188	107 637	130 598	154 518	151 151	181 896

SOURCE: FAO, 2020



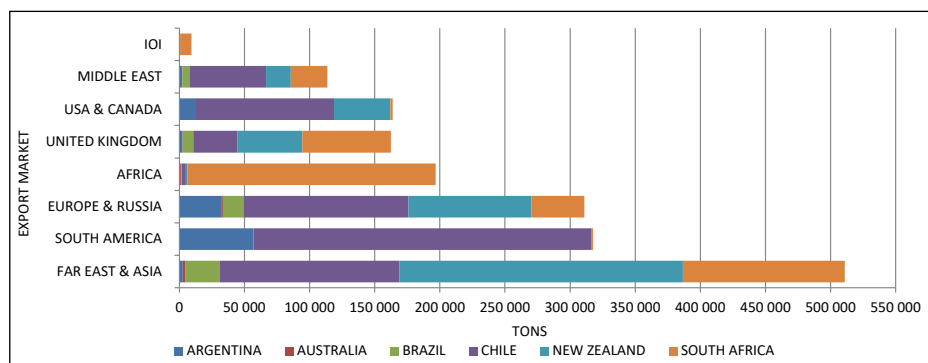
SOUTHERN HEMISPHERE EXPORTS (METRIC TONS)

	2014	2015	2016	2017	2018	2019
APPLES						
CHILE	819 267	672 993	821 173	769 920	835 738	725 248
SOUTH AFRICA	374 367	458 833	504 294	546 302	441 337	463 154
NEW ZEALAND	307 892	329 033	346 912	328 341	369 386	432 199
ARGENTINA	144 318	106 324	90 909	77 517	93 939	109 338
BRAZIL	44 294	60 116	30 647	55 436	71 000	56 709
AUSTRALIA	1 880	4 032	5 288	4 833	4 455	4 253
TOTAL	1 692 018	1 631 331	1 799 223	1 782 349	1 815 855	1 790 901
PEARS						
ARGENTINA	409 363	333 093	310 011	279 304	317 759	306 700
SOUTH AFRICA	206 231	204 101	249 120	264 507	220 912	223 790
CHILE	116 562	157 038	140 334	165 316	140 807	144 073
AUSTRALIA	7 253	10 805	10 167	9 584	12 661	9 860
NEW ZEALAND	5 370	4 189	4 611	3 786	4 812	4 346
BRAZIL	0	140	0	0	14	84
TOTAL	744 779	709 366	714 243	722 497	696 965	688 853
APRICOTS						
SOUTH AFRICA	4 309	3 661	4 502	4 113	3 632	1 957
CHILE	659	645	1 348	772	1 308	1 153
AUSTRALIA	462	702	325	501	512	691
NEW ZEALAND	1 317	770	1 078	849	451	344
ARGENTINA	72	22	5	11	0	0
TOTAL	6 819	5 800	7 258	6 246	5 903	4 145
PEACHES AND NECTARINES						
CHILE	48 144	91 016	102 596	92 866	107 284	108 800
SOUTH AFRICA	18 931	19 140	18 656	16 717	17 946	20 163
AUSTRALIA	8 076	8 845	10 461	9 694	13 980	17 176
ARGENTINA	3 223	2 834	1 438	850	4 489	4 033
NEW ZEALAND	91	90	105	125	113	79
BRAZIL	22	0	1	4	4	36
TOTAL	78 487	121 925	133 257	120 256	143 816	150 287
PLUMS						
CHILE	45 594	107 826	128 440	108 497	134 335	172 567
SOUTH AFRICA	67 238	65 890	63 635	66 559	57 695	47 269
AUSTRALIA	4 526	3 684	3 711	4 826	5 545	7 694
ARGENTINA	1 804	3 125	966	883	1 895	1 616
NEW ZEALAND	50	35	54	52	62	32
BRAZIL	2	0	0	22	0	12
TOTAL	119 214	180 560	196 806	180 839	199 532	229 190

SOURCE: TRADEMAPS, 2020

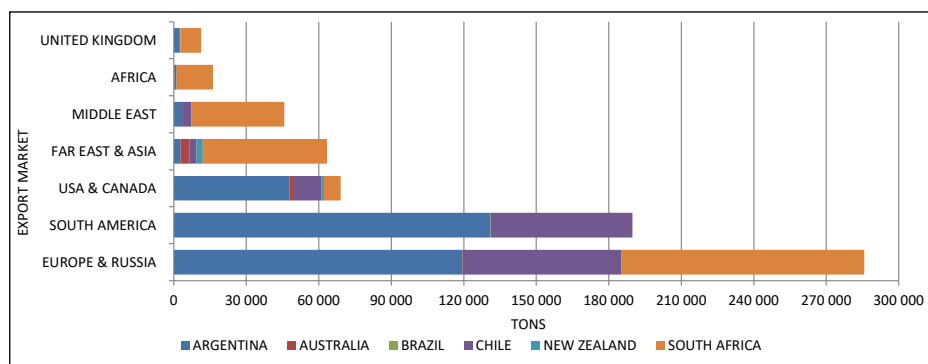


SOUTHERN HEMISPHERE APPLE EXPORTS TO MAJOR MARKETS: 2019



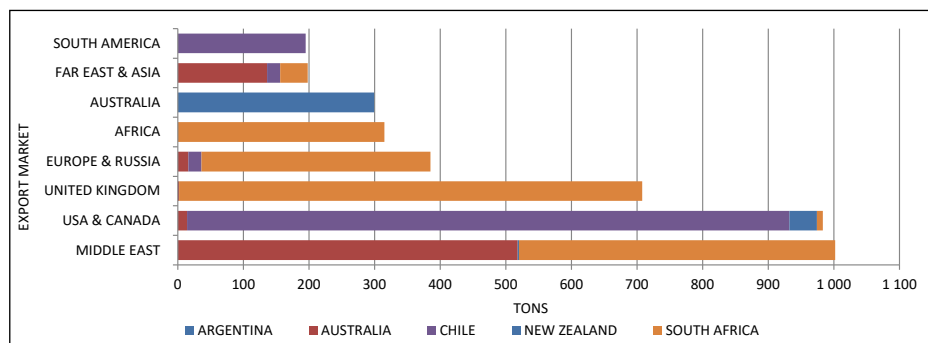
SOURCE: TRADEMAPS, 2020

SOUTHERN HEMISPHERE PEAR EXPORTS TO MAJOR MARKETS: 2019



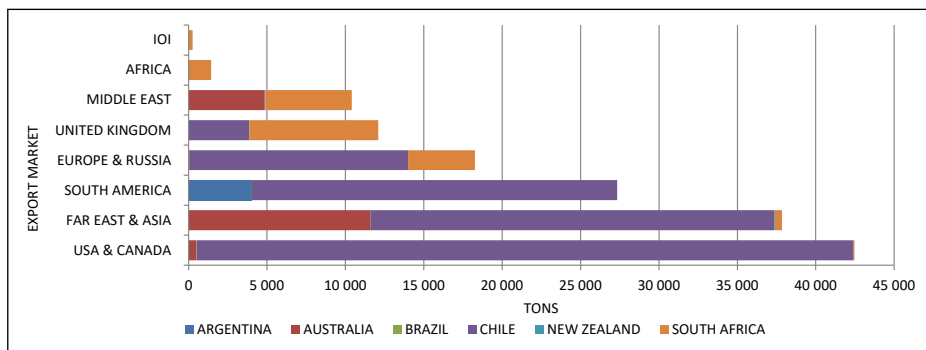
SOURCE: TRADEMAPS, 2020

SOUTHERN HEMISPHERE APRICOT EXPORTS TO MAJOR MARKETS: 2019



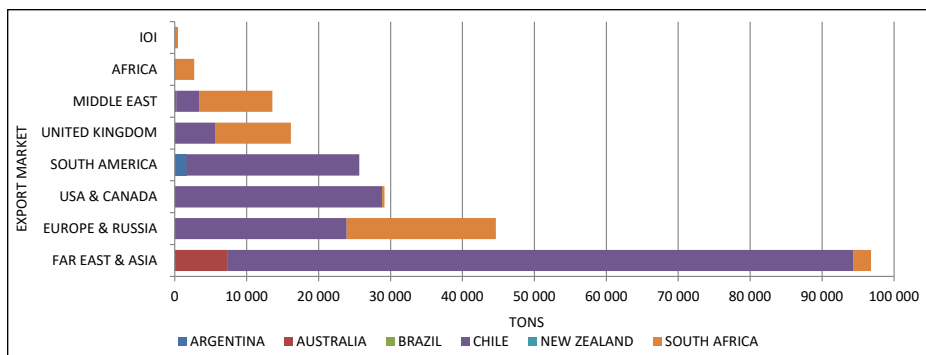
SOURCE: TRADEMAPS, 2020

SOUTHERN HEMISPHERE PEACH AND NECTARINE EXPORTS TO MAJOR MARKETS: 2019



SOURCE: TRADEMAPS, 2020

SOUTHERN HEMISPHERE PLUM EXPORTS TO MAJOR MARKETS: 2019



SOURCE: TRADEMAPS, 2020



WORLD PRODUCTION

RANK	APPLES	PRODUCTION (METRIC TON)				
		2014	2015	2016	2017	2018
1	CHINA	40 924 707	38 900 319	40 394 483	41 391 451	39 235 019
2	UNITED STATES OF AMERICA	5 358 740	4 556 790	5 214 040	5 240 670	4 652 500
3	POLAND	3 195 299	3 168 818	3 604 271	2 441 393	3 999 523
4	TURKEY	2 480 444	2 569 759	2 925 828	3 032 164	3 625 960
5	IRAN (ISLAMIC REPUBLIC OF)	2 412 494	2 500 000	2 096 749	2 398 831	2 519 249
6	ITALY	2 473 608	2 473 608	2 455 616	1 921 272	2 414 921
7	INDIA	2 497 680	2 134 000	2 521 000	2 265 000	2 327 000
8	RUSSIAN FEDERATION	1 624 000	1 612 700	1 701 100	1 493 600	1 859 400
9	FRANCE	1 847 551	1 968 628	1 823 123	1 695 949	1 737 412
10	CHILE	1 729 665	1 722 494	1 751 057	1 773 701	1 727 277
15	SOUTH AFRICA	777 741	934 375	916 143	929 028	829 636
	REST OF THE WORLD	20 068 096	19 878 110	19 240 095	18 374 549	21 074 749
	TOTAL WORLD	85 390 025	82 419 601	84 643 505	82 957 608	86 002 646
	% CHANGE (YEAR-ON-YEAR)	-	-3%	3%	-2%	4%

SOURCE: FAO, 2020

RANK	PEARS	PRODUCTION (METRIC TONS)				
		2014	2015	2016	2017	2018
1	CHINA	18 098 949	16 654 016	16 074 424	16 527 694	16 196 649
2	UNITED STATES OF AMERICA	754 415	744 345	682 061	680 842	730 740
3	ITALY	701 558	753 667	701 928	772 578	716 821
4	ARGENTINA	840 000	869 000	522 414	517 754	565 697
5	TURKEY	462 336	463 623	472 250	503 004	519 451
6	NETHERLANDS	349 000	349 000	374 000	330 000	402 000
7	SOUTH AFRICA	404 260	399 665	423 180	416 215	397 555
8	BELGIUM	374 300	374 630	331 550	301 818	369 506
9	SPAIN	429 548	355 410	349 247	360 957	332 319
10	INDIA	316 700	303 000	323 000	346 000	318 000
	REST OF THE WORLD	3 407 429	3 467 202	3 066 233	3 204 125	3 295 490
	TOTAL WORLD	26 138 495	24 733 558	23 320 287	23 960 987	23 844 228
	% CHANGE (YEAR-ON-YEAR)	-	-5%	-6%	3%	-0.5%

SOURCE: FAO, 2020

RANK	APRICOTS	PRODUCTION (METRIC TONS)				
		2014	2015	2016	2017	2018
1	TURKEY	278 210	696 100	730 000	985 000	750 000
2	UZBEKISTAN	547 000	606 000	1 324 651	532 565	493 842
3	IRAN (ISLAMIC REPUBLIC OF)	241 569	252 000	239 712	330 553	342 479
4	ALGERIA	216 941	293 486	256 771	256 890	242 243
5	ITALY	222 690	217 569	237 021	266 372	229 020
6	SPAIN	136 446	153 667	139 605	162 872	176 289
7	PAKISTAN	170 504	172 933	165 918	141 721	128 382
8	FRANCE	175 760	159 375	603 268	654 938	114 785
9	JAPAN	111 400	97 900	92 700	86 800	112 400
10	UKRAINE	64 520	64 900	81 290	86 680	111 670
26	SOUTH AFRICA	35 235	48 365	25 909	30 637	26 512
	REST OF THE WORLD	1 164 936	1 225 951	1 076 869	1 278 034	1 155 890
	TOTAL WORLD	3 365 211	3 988 246	4 973 714	4 813 062	3 883 512
	% CHANGE (YEAR-ON-YEAR)	-	19%	25%	-3%	-19%

SOURCE: FAO, 2020

RANK	PEACHES & NECTARINES	PRODUCTION (METRIC TONS)				
		2014	2015	2016	2017	2018
1	CHINA	12 452 377	13 668 386	14 475 524	14 636 098	15 217 797
2	ITALY	1 379 428	1 422 856	1 427 573	1 250 721	1 090 678
3	GREECE	492 859	521 111	528 723	640 974	968 720
4	SPAIN	1 573 640	1 581 510	1 421 678	1 799 685	903 809
5	TURKEY	608 513	642 727	674 136	771 459	789 457
6	UNITED STATES OF AMERICA	959 983	927 787	855 740	764 410	700 350
7	IRAN (ISLAMIC REPUBLIC OF)	781 858	852 000	422 365	526 231	645 499
8	CHILE	355 957	334 736	335 161	326 773	319 047
9	INDIA	260 000	264 773	269 194	273 713	278 417
10	EGYPT	290 001	269 572	328 390	425 448	246 742
19	SOUTH AFRICA	165 475	193 902	182 054	182 489	152 444
	REST OF THE WORLD	3 210 265	3 205 584	3 127 726	3 195 968	3 147 350
	TOTAL WORLD	22 530 356	23 884 944	24 048 264	24 793 969	24 460 310
	% CHANGE (YEAR-ON-YEAR)	-	6%	1%	3%	-1%

SOURCE: FAO, 2020



RANK	PLUMS	PRODUCTION (METRIC TONS)				
		2014	2015	2016	2017	2018
1	CHINA	6 250 598	6 401 158	6 531 031	6 665 492	6 801 187
2	ROMANIA	495 287	496 468	512 975	444 922	842 132
3	SERBIA	401 452	354 890	471 442	330 582	430 199
4	UNITED STATES OF AMERICA	409 864	434 680	240 770	402 250	368 206
5	IRAN (ISLAMIC REPUBLIC OF)	264 921	285 000	298 893	355 416	313 103
6	TURKEY	265 490	279 761	297 589	291 934	296 878
7	INDIA	225 000	228 880	243 631	245 613	251 389
8	CHILE	294 128	295 849	290 046	286 233	229 951
9	MOROCCO	92 872	123 211	123 577	179 387	205 222
10	UKRAINE	163 180	183 990	178 320	200 470	198 070
22	SOUTH AFRICA	76 907	80 564	87 746	77 408	74 254
	REST OF THE WORLD	2 357 310	2 352 377	2 414 952	2 132 212	2 571 316
	TOTAL WORLD	11 297 009	11 516 828	11 690 972	11 611 919	12 581 907
	% CHANGE (YEAR-ON-YEAR)	-	2%	2%	-1%	8%

SOURCE: FAO, 2020

RANK	CHERRIES	PRODUCTION (METRIC TON)				
		2014	2015	2016	2017	2018
1	TURKEY	445 556	535 600	599 650	627 132	639 564
2	UNITED STATES OF AMERICA	329 852	306 991	315 454	398 140	312 430
3	UZBEKISTAN	80 000	90 000	110 466	136 609	172 035
4	CHILE	85 367	105 109	126 134	129 508	155 935
5	IRAN (ISLAMIC REPUBLIC OF)	133 987	136 000	140 081	135 723	137 268
6	ITALY	110 766	111 119	94 888	118 259	114 798
7	SPAIN	118 220	94 145	100 503	114 433	106 584
8	ROMANIA	82 808	75 503	73 834	58 474	90 837
9	GREECE	70 042	75 191	83 194	80 510	90 290
10	UKRAINE	67 330	76 640	63 320	70 860	84 640
58	SOUTH AFRICA	299	485	425	245	410
	REST OF THE WORLD	624 928	622 680	583 913	565 517	651 309
	TOTAL WORLD	2 149 155	2 229 463	2 291 862	2 435 410	2 556 100
	% CHANGE (YEAR-ON-YEAR)	-	4%	3%	6%	5%

SOURCE: FAO, 2020

WORLD PRODUCTION OF PRUNES

YEAR	PRODUCTION (METRIC TON)	% CHANGE (YEAR-ON-YEAR)
2005	196 248	-
2006	322 075	64%
2007	198 107	-38%
2008	230 818	17%
2009	289 650	25%
2010	251 103	-13%
2011	262 857	5%
2012	264 702	1%
2013	228 561	-14%
2014	220 874	-3%
2015	266 572	21%
2016	225 558	-15%
2017	240 987	7%
2018	213 603	-11%
2019	209 592	-2%

SOURCE: IPA STATISTICS, 2020



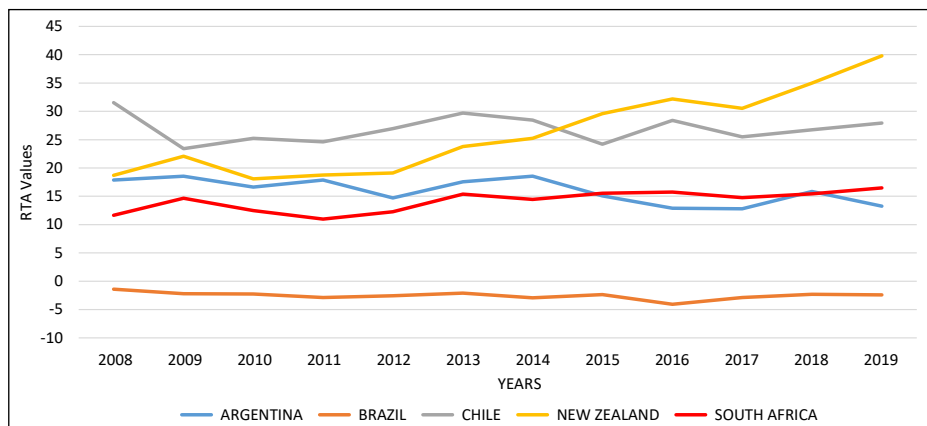
THE GLOBAL COMPETITVENESS REPORT

RANK 2018	RANK 2019	COUNTRY	INSTITUTIONS	INFRASTRUCTURE	MACRO-ECONOMICS	SKILLS	PRODUCT MARKET	LABOUR MARKET	FINANCIAL SYSTEM
81	83	ARGENTINA	88	68	139	31	120	117	105
14	16	AUSTRALIA	17	29	1	13	5	23	13
22	21	AUSTRIA	14	10	1	16	17	29	30
21	22	BELGIUM	23	14	1	18	27	43	24
72	71	BRAZIL	99	78	115	96	124	105	55
51	49	BULGARIA	57	56	43	56	63	40	73
12	14	CANADA	13	26	1	12	24	8	9
33	34	CHILE	32	42	1	47	10	53	21
28	28	CHINA	58	36	39	64	54	72	29
29	32	CZECHIA	44	20	1	29	55	48	47
17	15	FRANCE	22	9	36	35	28	50	14
3	7	GERMANY	18	8	1	5	9	14	25
57	59	GREECE	85	37	64	41	81	111	115
48	47	HUNGARY	63	27	43	49	91	80	66
58	68	INDIA	59	70	43	107	101	103	40
31	30	ITALY	48	18	63	42	31	90	48
5	6	JAPAN	19	5	42	28	6	16	12
46	48	MEXICO	98	54	41	89	53	96	64
6	4	NETHERLANDS	4	2	1	4	7	11	17
18	19	NEW ZEALAND	3	46	1	10	3	5	28
37	37	POLAND	60	25	1	34	50	70	57
34	34	PORTUGAL	30	21	62	43	39	49	39
52	51	ROMANIA	52	55	56	72	64	57	86
43	43	RUSSIAN FEDERATION	74	50	43	54	87	62	95
65	72	SERBIA	75	51	64	55	73	54	82
41	42	SLOVAKIA	61	30	1	45	89	64	56
35	35	SLOVENIA	33	22	1	26	30	41	61
67	60	SOUTH AFRICA	55	69	59	90	69	63	19
15	13	SOUTH KOREA	26	6	1	27	59	51	18
23	23	SPAIN	28	7	43	37	34	61	26
61	61	TURKEY	71	49	129	78	78	109	68
8	9	UNITED KINGDOM	11	11	1	11	21	9	7
1	2	UNITED STATES	20	13	37	9	8	4	3

SOURCE: WORLD ECONOMIC FORUM (2019)

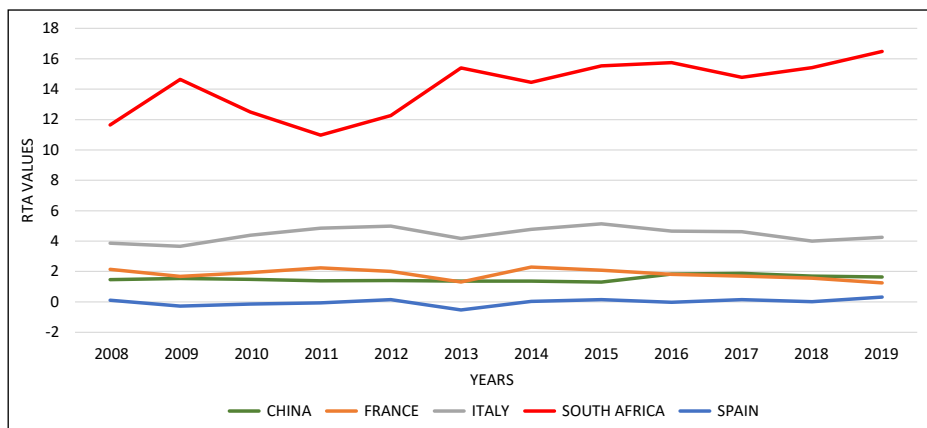
**rank out of 141 countries

POME FRUIT INDUSTRY RELATIVE TRADE ADVANTAGE TRENDS: SA COMPARED TO SOUTHERN HEMISPHERE COUNTRIES



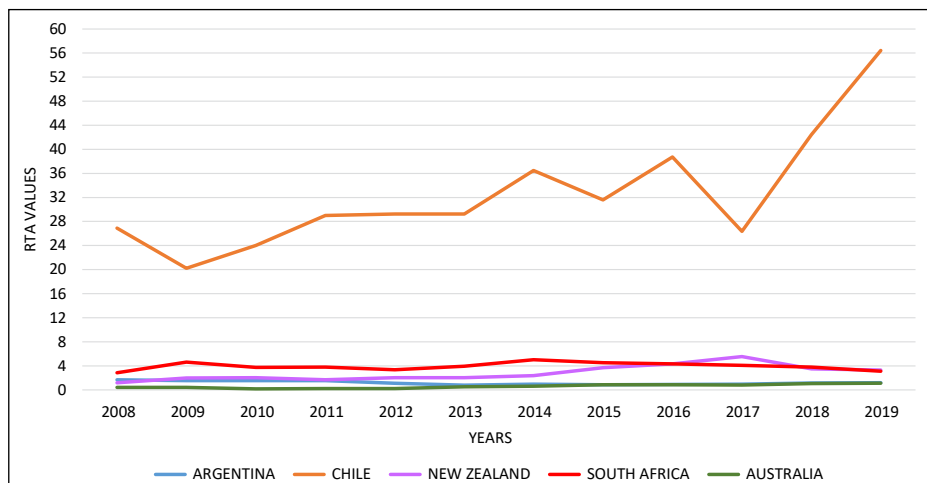
SOURCE: TRADEMAPS, 2020

POME FRUIT INDUSTRY RELATIVE TRADE ADVANTAGE TRENDS: SA COMPARED TO NORTHERN HEMISPHERE COUNTRIES



SOURCE: TRADEMAPS, 2020

STONE FRUIT INDUSTRY RELATIVE TRADE ADVANTAGE TRENDS: SA COMPARED TO SOUTHERN HEMISPHERE COUNTRIES



SOURCE: TRADEMAPS, 2020



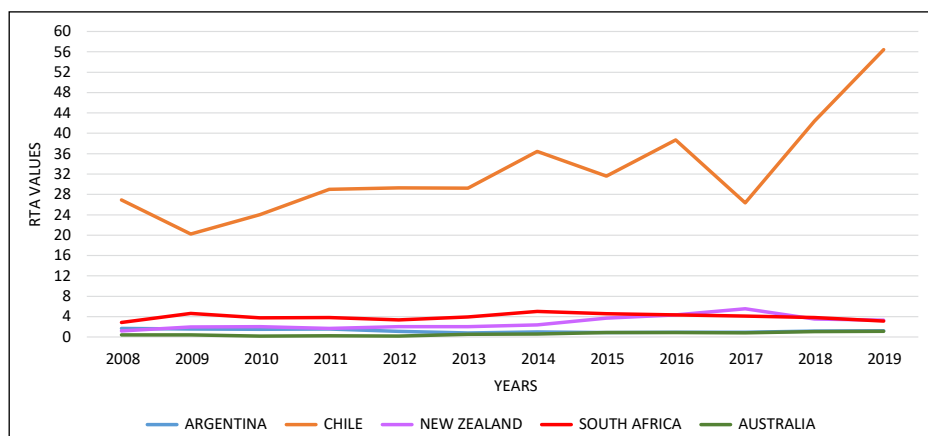


SOUTH AFRICA'S DECIDUOUS FRUIT RELATIVE TRADE ADVANTAGE TRENDS

FRUIT KIND	2011	2012	2013	2014	2015	2016	2017	2018	2019
APPLES	7,07	8,26	10,74	9,39	10,91	10,29	9,63	10,28	11,07
PEARS	11,25	11,80	13,25	14,01	13,27	16,08	14,69	14,65	14,98
PEACHES & NECTARINES	2,08	1,82	2,20	2,98	2,95	2,74	2,56	3,14	3,24
PLUMS	15,58	14,45	17,54	24,89	20,02	20,71	18,98	18,77	13,89
APRICOTS	4,41	3,44	2,09	3,24	2,78	2,95	2,85	2,36	2,31
CHERRIES	0,02	0,02	0,05	0,10	0,38	0,19	0,12	0,11	0,09

SOURCE: TRADEMAPS, 2020

SOUTH AFRICAN DECIDUOUS FRUIT INDUSTRY COMMODITY RELATIVE TRADE ADVANTAGE TRENDS



SOURCE: TRADEMAPS, 2020





TOP 10 FRESH APPLE EXPORTERS, 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
POLAND	1 026 593	845 105	1 009 193	941 867	794 318	973 806
CHINA	865 048	833 356	1 323 328	1 334 874	1 118 486	971 257
ITALY	974 847	1 143 838	1 050 232	1 033 666	686 054	927 808
UNITED STATES OF AMERICA	888 632	989 078	776 657	910 292	928 834	833 087
CHILE	819 591	673 181	821 287	770 073	835 904	725 765
SOUTH AFRICA	381 885	465 695	510 897	553 048	448 668	464 388
NEW ZEALAND	307 893	358 510	380 924	380 845	408 743	432 194
FRANCE	701 343	634 095	574 927	535 305	431 159	381 309
TURKEY	111 521	142 155	140 595	201 181	238 345	256 263
REPUBLIC OF MOLDOVA	117 481	97 775	131 312	221 984	216 074	254 765
TOP 10	6 194 834	6 182 788	6 719 352	6 883 135	6 106 585	6 220 642
% OF WORLD	70%	64%	73%	73%	72%	76%
WORLD	8 830 114	9 659 760	9 192 450	9 440 490	8 440 352	8 229 600

SOURCE: TRADEMAPS, 2020

TOP 10 FRESH APPLE IMPORTERS, 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
RUSSIAN FEDERATION	1 049 872	873 719	676 837	705 553	843 463	700 544
GERMANY	637 833	682 803	615 598	790 277	658 028	603 427
UNITED KINGDOM	446 026	426 356	397 875	396 049	385 890	341 760
EGYPT	18 374	434 449	353 594	210 812	180 396	297 213
BANGLADESH	135 793	177 081	230 954	234 181	201 885	251 586
INDIA	204 570	193 692	246 808	330 605	280 094	250 327
NETHERLANDS	357 954	236 108	248 558	252 817	305 997	241 839
BELARUS	414 655	731 082	599 014	483 467	194 396	222 344
VIETNAM	20 524	36 885	53 590	67 173	66 323	219 408
SPAIN	247 167	234 350	251 528	205 806	186 416	217 562
TOP 10	3 532 768	4 026 525	3 674 356	3 676 740	3 302 888	3 346 010
% OF WORLD	43%	42%	41%	40%	40%	42%
WORLD	8 258 077	9 643 621	8 971 926	9 103 178	8 179 688	8 012 494

SOURCE: TRADEMAPS, 2020



TOP 10 FRESH PEAR EXPORTERS, 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
CHINA	297 260	374 358	452 435	519 231	491 004	470 164
NETHERLANDS	425 442	318 980	376 669	377 179	368 379	366 260
BELGIUM	329 144	306 498	325 685	309 587	289 553	314 552
ARGENTINA	409 364	333 090	310 011	279 304	320 786	310 021
SOUTH AFRICA	207 288	205 199	250 254	265 792	222 097	224 797
UNITED STATES OF AMERICA	197 838	174 732	140 176	125 877	131 511	147 493
CHILE	116 572	157 057	140 349	165 323	140 817	144 074
SPAIN	129 081	107 307	102 773	131 852	99 918	138 011
ITALY	173 864	149 309	152 499	140 261	158 130	107 954
PORTUGAL	139 531	118 253	69 953	107 973	95 528	103 563
TOP 10	2 425 384	2 244 783	2 320 804	2 422 379	2 317 723	2 326 889
% OF WORLD	86%	81%	85%	84%	84%	87%
WORLD	2 820 750	2 771 110	2 742 045	2 873 040	2 759 732	2 684 313

SOURCE: TRADEMAPS, 2020

TOP 10 FRESH PEAR IMPORTERS, 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
RUSSIAN FEDERATION	368 858	254 217	244 367	271 204	271 336	228 147
INDONESIA	85 655	103 140	99 654	167 476	186 317	169 363
GERMANY	173 240	170 953	171 972	174 593	169 251	156 613
BRAZIL	208 346	179 306	146 778	156 186	158 077	153 489
BELARUS	123 615	175 908	144 482	145 866	123 303	123 515
NETHERLANDS	166 736	138 998	170 940	160 394	144 358	116 398
UNITED KINGDOM	167 331	155 372	157 207	143 911	137 731	115 809
VIETNAM	4 441	8 091	12 959	18 685	22 303	114 624
FRANCE	128 477	111 304	118 357	120 991	112 778	112 582
ITALY	104 723	92 870	84 755	83 839	64 619	88 652
TOP 10	1 531 422	1 390 159	1 351 471	1 443 145	1 390 073	1 379 192
% OF WORLD	57%	53%	52%	54%	52%	54%
WORLD	2 692 060	2 645 072	2 622 121	2 669 942	2 664 693	2 576 183

SOURCE: TRADEMAPS, 2020



TOP 10 FRESH APRICOT EXPORTERS, 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
SPAIN	56 765	80 161	79 370	89 318	109 297	92 946
TURKEY	26 692	55 337	37 177	63 538	70 734	67 638
UZBEKISTAN	27 409	5 485	49 523	22 801	42 664	56 281
ITALY	25 329	24 551	24 755	44 609	26 603	48 161
GREECE	16 956	10 013	16 190	24 681	23 925	23 030
FRANCE	65 316	53 103	42 318	56 412	28 276	21 769
KAZAKHSTAN	325	472	4 198	3 787	462	9 088
SERBIA	7 737	1 519	1 996	8 989	1 661	8 552
KYRGYZSTAN	9 389	7 607	1 146	2 233	2 633	6 085
JORDAN	4 032	6 344	5 875	8 366	5 816	5 255
TOTAL TOP-10	239 950	244 592	262 548	324 734	312 071	338 805
% OF WORLD	78%	76%	79%	81%	85%	87%
WORLD	307 102	323 217	333 573	399 677	368 828	388 173

SOURCE: TRADEMAPS, 2020

TOP 10 FRESH APRICOT IMPORTERS 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
GERMANY	60 813	59 616	57 125	70 266	59 930	61 089
RUSSIAN FEDERATION	36 799	43 741	32 736	51 667	52 999	50 365
KAZAKHSTAN	37 447	7 965	32 370	15 458	30 102	36 663
IRAQ	0	18 956	23 217	32 930	37 672	33 562
FRANCE	17 119	20 480	20 515	20 798	22 653	17 003
ITALY	28 150	32 132	22 772	21 901	20 141	16 140
AUSTRIA	8 653	11 522	13 309	18 422	13 469	15 724
POLAND	6 976	5 461	5 069	12 454	9 858	12 860
CZECH REPUBLIC	6 077	6 019	6 123	12 633	7 745	10 849
UNITED KINGDOM	9 961	8 923	9 021	12 070	10 209	10 179
TOTAL TOP-10	211 995	214 815	222 257	268 599	264 778	264 434
% OF WORLD	68%	68%	70%	67%	67%	71%
WORLD	311 792	314 599	316 655	398 651	392 603	373 924

SOURCE: TRADEMAPS, 2020

TOP 10 FRESH PEACH & NECTARINE EXPORTERS, 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
SPAIN	910 507	858 550	820 423	934 583	744 093	829 436
GREECE	166 874	148 045	168 693	186 009	159 741	163 557
ITALY	262 412	269 204	228 459	223 243	159 692	157 889
CHINA	65 266	86 398	73 446	96 093	63 393	121 153
CHILE	48 198	91 067	102 647	92 906	107 318	108 800
TURKEY	39 389	50 490	50 639	88 811	126 814	105 331
UNITED STATES OF AMERICA	90 785	77 768	83 494	56 803	70 568	72 703
UZBEKISTAN	20 264	12 268	44 255	43 108	65 147	54 072
NETHERLANDS	23 866	28 853	26 957	34 571	26 734	33 277
FRANCE	44 042	46 810	41 829	43 974	25 703	29 547
TOTAL TOP-10	1 671 603	1 669 453	1 640 842	1 800 101	1 549 203	1 675 765
% OF WORLD	81%	74%	77%	77%	79%	85%
WORLD	2 076 441	2 269 858	2 123 784	2 344 042	1 972 711	1 971 849

SOURCE: TRADEMAPS, 2020

TOP 10 FRESH PEACH & NECTARINE IMPORTERS 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
GERMANY	287 530	305 498	293 830	321 008	274 554	295 611
RUSSIAN FEDERATION	225 400	199 693	189 501	244 842	219 923	187 858
FRANCE	148 977	166 171	172 185	174 027	157 278	155 739
POLAND	109 703	104 486	93 090	121 840	99 295	115 159
ITALY	97 307	113 461	102 268	115 413	117 310	109 567
UNITED KINGDOM	86 939	104 522	98 043	89 914	79 234	95 546
VIETNAM	898	808	880	934	510	64 573
NETHERLANDS	54 768	54 196	53 920	71 849	58 148	62 947
PORTUGAL	42 924	42 771	57 179	60 298	59 469	58 900
KAZAKHSTAN	47 238	37 897	35 919	45 099	47 582	57 559
TOTAL TOP-10	1 101 684	1 129 503	1 096 815	1 245 224	1 113 303	1 203 459
% OF WORLD	57%	52%	54%	55%	57%	60%
WORLD	1 945 045	2 161 189	2 038 882	2 270 039	1 957 285	1 998 306

SOURCE: TRADEMAPS, 2020



TOP 10 FRESH PLUM EXPORTERS, 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
CHILE	45 624	107 859	128 456	108 516	134 355	172 567
SPAIN	116 479	108 853	109 366	99 617	72 898	94 629
HONG KONG, CHINA	13 755	22 195	29 072	34 847	43 205	78 964
REPUBLIC OF MOLDOVA	24 186	21 233	36 303	49 223	44 907	56 073
ITALY	61 314	46 618	58 106	57 380	45 198	55 360
SOUTH AFRICA	67 382	66 083	63 872	66 768	57 948	47 582
TURKEY	16 126	34 039	44 764	45 700	68 146	44 500
UZBEKISTAN	22 696	6 590	26 281	30 480	28 114	43 694
CHINA	18 823	31 609	27 151	20 679	33 533	38 490
NETHERLANDS	25 984	32 263	33 559	37 456	34 988	34 169
TOTAL TOP-10	412 369	477 342	556 930	550 666	563 292	666 028
% OF WORLD	64%	69%	73%	70%	74%	83%
WORLD	642 325	693 998	764 984	784 003	765 430	805 117

SOURCE: TRADEMAPS, 2020

TOP 10 FRESH PLUM IMPORTERS 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
HONG KONG, CHINA	18 127	30 067	36 534	41 644	50 306	85 115
CHINA	17 138	34 848	44 623	40 620	48 604	84 421
RUSSIAN FEDERATION	46 115	60 647	58 400	78 110	77 073	80 053
GERMANY	46 632	46 587	56 922	61 175	43 466	43 165
NETHERLANDS	37 659	41 391	45 236	41 657	44 196	38 807
UNITED KINGDOM	60 498	49 068	55 552	49 712	39 543	37 039
IRAQ	14 102	38 408	61 342	77 785	77 354	34 830
BRAZIL	32 236	31 516	33 575	27 541	28 313	31 351
VIETNAM	838	823	894	264	524	28 342
KAZAKHSTAN	33 085	9 654	21 169	20 781	19 300	24 319
TOTAL TOP-10	306 430	343 009	414 247	439 289	428 679	487 442
% OF WORLD	52%	52%	56%	57%	59%	62%
WORLD	588 426	662 885	738 313	774 132	724 845	779 913

SOURCE: TRADEMAPS, 2020



TOP 10 FRESH CHERRY EXPORTERS, 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
CHILE	85 175	97 788	139 602	95 846	216 755	259 886
HONG KONG, CHINA	36 506	51 422	81 627	69 321	138 312	167 756
UNITED STATES OF AMERICA	88 787	74 216	72 380	106 656	83 972	81 153
TURKEY	49 758	68 569	79 789	60 121	75 304	80 508
SPAIN	30 533	22 206	21 343	27 829	31 639	26 763
AZERBAIJAN	9 581	11 990	14 993	14 439	23 320	26 516
GREECE	18 963	24 921	16 171	15 515	16 909	20 826
AUSTRIA	4 632	16 218	26 109	17 886	14 784	15 216
UZBEKISTAN	17 219	5 398	29 166	30 609	33 811	14 871
REPUBLIC OF MOLDOVA	0	13 737	3 856	8 376	11 652	8 336
TOTAL TOP-10	341 154	386 465	485 036	446 598	646 458	701 831
% OF WORLD	81%	76%	85%	83%	87%	91%
WORLD	419 881	509 021	573 940	538 968	741 826	771 915

SOURCE: TRADEMAPS, 2020

TOP 10 FRESH CHERRY IMPORTERS 2014 - 2019 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2014	2015	2016	2017	2018	2019
CHINA	65 063	91 502	109 030	101 885	186 263	193 549
HONG KONG, CHINA	58 123	63 006	99 496	80 478	158 430	188 663
RUSSIAN FEDERATION	56 701	62 423	57 517	61 586	82 024	74 718
GERMANY	34 179	36 984	45 427	51 469	44 751	46 910
CANADA	29 891	24 210	23 575	32 631	27 609	28 252
AUSTRIA	6 266	18 348	29 243	19 789	17 586	20 145
REPUBLIC OF KOREA	13 348	12 578	13 805	17 648	18 067	15 856
UNITED KINGDOM	18 823	18 350	17 019	16 026	15 155	13 362
TAIPEI, CHINESE	11 744	9 252	10 908	13 414	12 920	12 306
ITALY	9 586	7 529	10 888	6 198	8 865	11 731
TOTAL TOP-10	303 724	344 182	416 908	401 124	571 670	605 492
% OF WORLD	72%	68%	75%	73%	78%	83%
WORLD	422 623	506 998	559 528	546 656	728 265	732 288

SOURCE: TRADEMAPS, 2020

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