

KEY

DECIDUOUS

FRUIT

STATISTICS

2020

HORTGRO

Growing Fruit IQ



COMPILED BY

HORTGRO

Growing Fruit IQ



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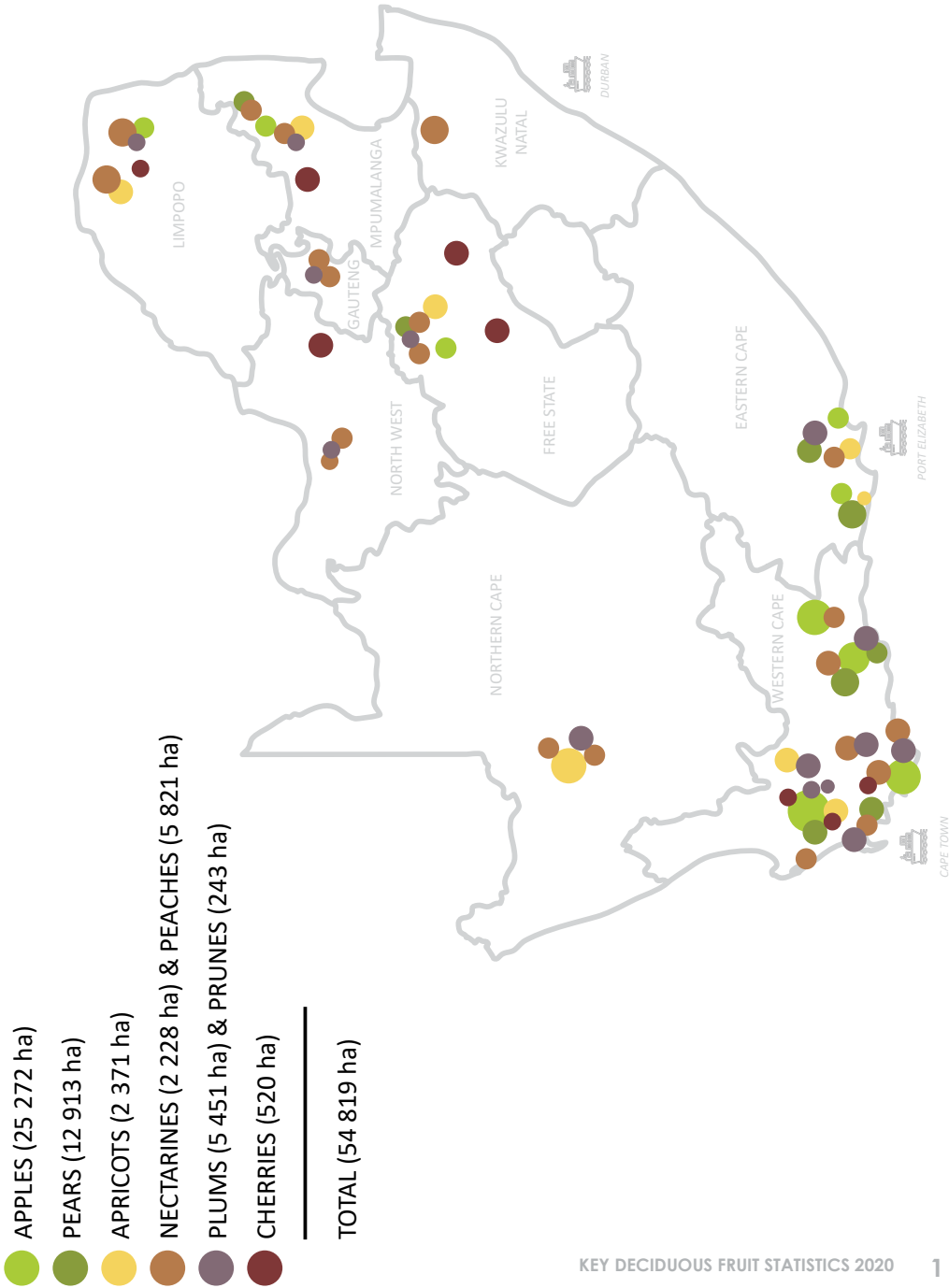
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INTERNATIONAL INFORMATION

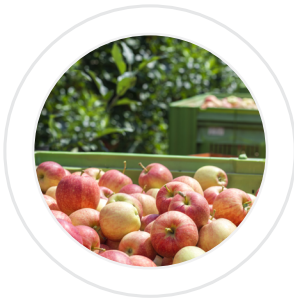
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AREA UNDER CULTIVATION PER DECIDUOUS FRUIT TYPE



DECIDUOUS FRUIT SEASONS OF SOUTH AFRICA

POME FRUIT



APPLES
January - December



PEARS
January - December

STONE FRUIT



APRICOTS
October - January



NECTARINES
November - Mid April



PEACHES
October - Mid April



PLUMS
November - Mid May



CHERRIES
October - January

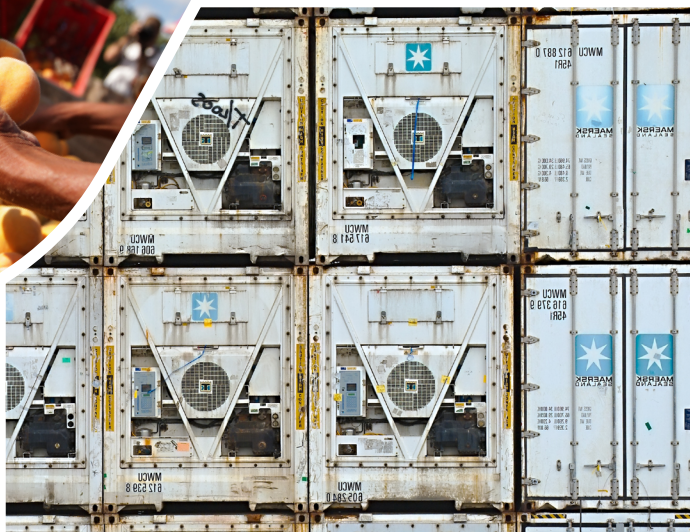
1140
POME AND STONE
PRODUCERS

R14,06 Bn
TOTAL POME & STONE
TURNOVER

INDUSTRY PROVIDES
1.25 PERMANENT JOBS
PER HECTARE

43% OF TOTAL
PRODUCTION IS
EXPORTED

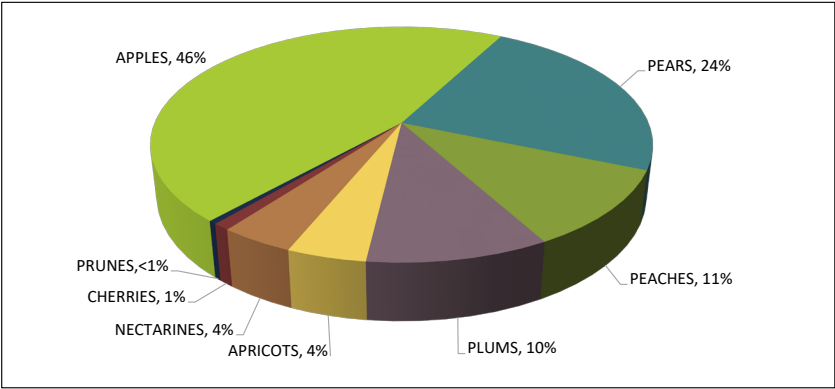
INDUSTRY PERSPECTIVE & ECONOMIC INDICATORS



TOTAL AREA PLANTED

FRUIT	2016	2017	2018	2019	2020
APPLES	24 212	24 156	24 176	24 930	25 272
PEARS	12 279	12 265	12 319	12 674	12 913
PEACHES	7 338	6 974	6 586	6 050	5 821
PLUMS	5 093	5 248	5 486	5 319	5 451
APRICOTS	2 838	2 808	2 737	2 448	2 371
NECTARINES	2 131	2 092	2 100	2 121	2 228
CHERRIES	262	299	388	469	520
PRUNES	264	258	260	243	243
TOTAL HECTARES	54 417	54 100	54 052	54 254	54 819

SOURCE: HORTGRO TREE CENSUS, 2020



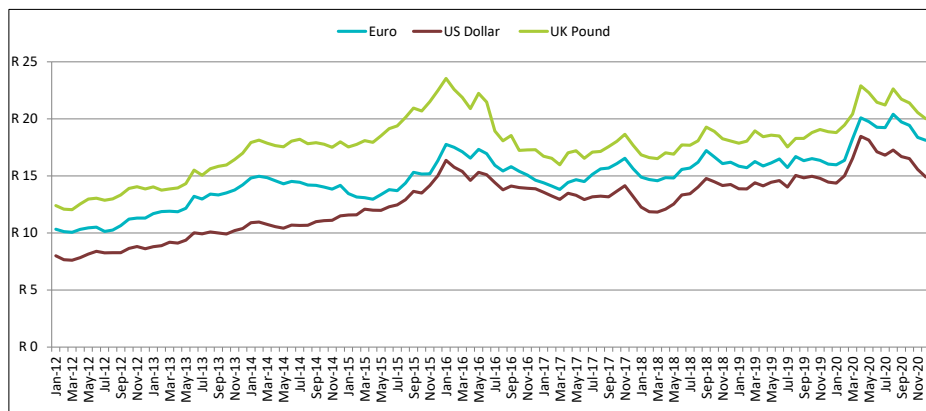
ON-FARM EMPLOYMENT

FRUIT	LABOURERS*	DEPENDANTS
APPLES	28 810	115 239
PEARS	13 946	55 784
PEACHES	7 160	28 641
PLUMS	6 051	24 204
APRICOTS	2 466	9 863
NECTARINES	2 740	10 961
CHERRIES	987	3 948
TOTAL	62 160	248 639

*PERMANENT EQUIVALENT
CASUAL LABOUR CONVERTED TO PERMANENT EQUIVALENTS
SOURCE: HORTGRO, 2020

ECONOMIC INDICATORS, 2020

EXCHANGE RATE TRENDS, 2011 - 2020



SOURCE: PAST EXCHANGE RATE.COM, 2021

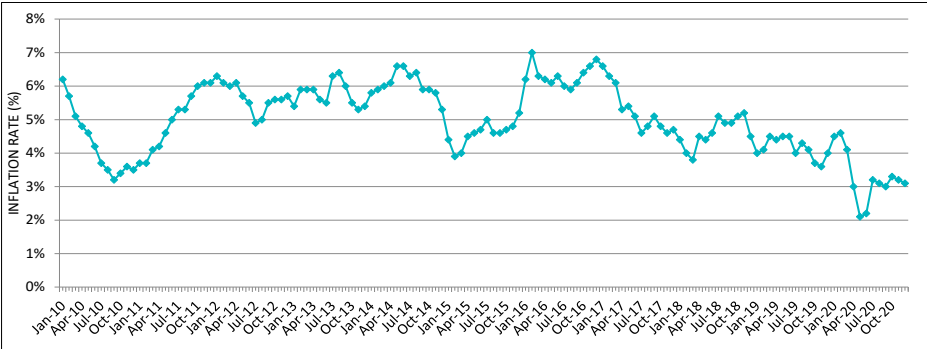
EXCHANGE RATE TRENDS

(RAND VS MAJOR CURRENCIES): 2004 - 2020

YEAR	AVERAGE EXCHANGE RATE PER YEAR		
	EURO	US DOLLAR	UK POUND
2004	7,99	6,43	11,78
2005	7,91	6,37	11,58
2006	8,51	6,75	12,50
2007	9,66	7,05	14,11
2008	12,06	8,25	15,13
2009	11,67	8,42	13,10
2010	9,69	7,32	11,30
2011	10,09	7,26	11,62
2012	10,55	8,21	13,01
2013	12,83	9,66	15,11
2014	14,41	10,85	17,86
2015	14,17	12,78	19,53
2016	16,29	14,72	20,00
2017	15,04	13,31	17,16
2018	15,61	13,24	17,64
2019	16,16	14,42	18,43
2020	18,76	16,46	21,09

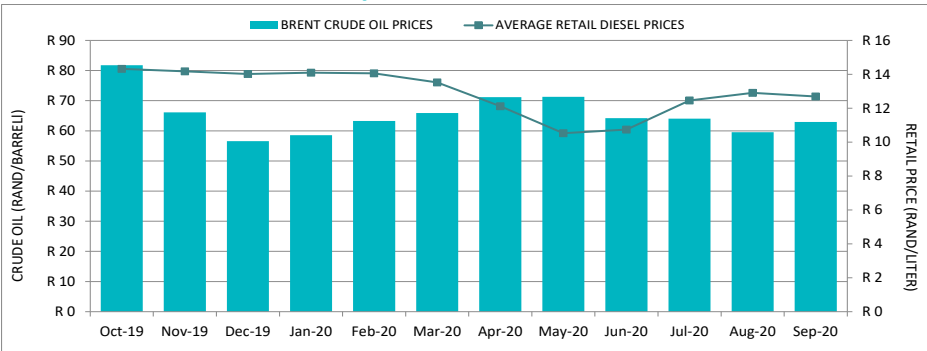
SOURCE: PAST EXCHANGE RATE.COM, 2021

MONTHLY CPI INFLATION RATE, 2010 - 2020



SOURCE: STATISTICS SOUTH AFRICA, 2021

AVERAGE FUEL PRICE: 2019/2020 SEASON



SOURCE: SOUTH AFRICAN PETROLEUM INDUSTRY ASSOCIATION, 2021

MINIMUM WAGES FOR FARM WORKERS, 2010 - 2020

YEAR	RAND/HOUR	RAND/MONTH	% INCREASE YEAR-ON-YEAR
1/03/2010	R 6,74	R 1 316,69	-
1/03/2011	R 7,04	R 1 375,94	4%
1/03/2012	R 7,71	R 1 503,90	9%
1/03/2013	R 11,66	R 2 274,82	51%
1/03/2014	R 12,41	R 2 420,41	6%
1/03/2015	R 13,37	R 2 606,78	8%
1/03/2016	R 14,25	R 2 778,83	7%
1/03/2017	R 15,39	R 3 001,13	8%
1/03/2018	R 16,25	R 3 169,19	6%
1/03/2019	R 18,00	R 3 564,00	12%
1/03/2020	R 18,68	R 3 698,64	4%
1/03/2021	R 21,69	R 4 294,62	16%

2020 EXPORT PERSPECTIVES

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%	RAND	%
SALES PRICE	293,56	100,0%	296,68	100,0%	184,64	100,0%	117,95	100,0%	137,23	100,0%	274,04	100,0%
RECEIVER COST	46,05	15,7%	46,54	15,7%	28,95	15,7%	18,50	15,7%	21,52	15,7%	42,91	15,7%
RECEIVER COMMISSION	17,26	5,9%	17,46	5,9%	10,91	5,9%	6,93	5,9%	8,10	5,9%	16,60	6,1%
DELIVERY PRICE RECEIVER	230,25	78,4%	232,69	78,4%	144,77	78,4%	92,51	78,4%	107,61	78,4%	214,53	78,3%
DELIVERY COST	14,47	4,9%	14,47	4,9%	8,41	4,6%	5,91	5,0%	6,33	4,6%	7,01	2,6%
CIF	215,78	73,5%	218,22	73,6%	136,36	73,9%	86,60	73,4%	101,28	73,8%	207,52	75,7%
SHIPPING COST	45,24	15,4%	45,24	15,2%	20,11	10,9%	13,40	11,4%	13,40	9,8%	18,10	6,6%
FOB	170,54	58,1%	172,98	58,3%	116,26	63,0%	73,20	62,1%	87,87	64,0%	189,43	69,1%
EXPORTER COMMISSION IN RAND	13,55	4,6%	13,95	4,7%	7,94	4,3%	5,60	4,7%	6,02	4,4%	9,56	3,5%
LOCAL COST	7,28	2,5%	7,28	2,5%	3,08	1,7%	5,09	4,3%	5,09	3,7%	3,78	1,4%
DIP	149,71	51,0%	151,75	51,1%	105,23	57,0%	62,51	53,0%	76,77	55,9%	176,08	64,3%
PPECB INSPECTION LEVY	0,75	0,3%	0,75	0,3%	0,71	0,4%	0,71	0,6%	0,71	0,5%	0,71	0,3%
HORTGRO LEVIES	0,79	0,3%	0,79	0,3%	1,48	0,8%	0,89	0,8%	0,89	0,6%	1,52	0,6%
HORTGRO LEVIES AS % OF DIP VALUE (FIRST POINT OF SALE)	1%		1%		1%		1%		1%		1%	
CARTON SIZE	12,5		12,5		5,25		2,5		2,5		4,75	
CARTONS/TON	80		80		190		400		400		211	

SOURCE: HORTGRO PRICE MODEL
* WEIGHTED ESTIMATED AVERAGES: UK & EUROPEAN MARKETS
* SUBTRACT HORTGRO & PPECB LEVIES, TRANSPORT TO PORT AND PRODUCTION & PACKAGING TO CALCULATE NFI (NET FARM INCOME)

2020 VALUE OF THE INDUSTRY

	APPLES		PEARS		PLUMS		PEACHES		NECTARINES		APRICOTS	
	R Million	%	R Million	%	R Million	%	R Million	%	R Million	%	R Million	%
SALES PRICE	10 777,6	100,0%	4 990,5	100,0%	1 642,0	100,0%	237,1	100,0%	695,2	100,0%	97,2	100,0%
RECEIVER COST	1 690,6	15,7%	782,8	15,7%	257,5	15,7%	37,2	15,7%	109,0	15,7%	15,2	15,7%
RECEIVER COMMISSION	633,8	5,9%	293,7	5,9%	97,0	5,9%	13,9	5,9%	41,0	5,9%	5,9	6,1%
DELIVERY PRICE RECEIVER	8 453,2	78,4%	3 914,0	78,4%	1 287,5	78,4%	186,0	78,4%	545,1	78,4%	76,1	78,3%
DELIVERY COST	531,2	4,9%	243,4	4,9%	74,8	4,6%	11,9	5,0%	32,1	4,6%	2,5	2,6%
CIF	7 922,0	73,5%	3 670,6	73,6%	1 212,7	73,9%	174,1	73,4%	513,0	73,8%	73,6	75,7%
SHIPPING COST	1 660,8	15,4%	760,9	15,2%	178,8	10,9%	26,9	11,4%	67,9	9,8%	6,4	6,6%
FOB	6 261,2	58,1%	2 909,7	58,3%	1 033,9	63,0%	147,2	62,1%	445,1	64,0%	67,2	69,1%
EXPORTER COMMISSION IN RAND	497,5	4,6%	234,7	4,7%	70,6	4,3%	11,3	4,7%	30,5	4,4%	3,4	3,5%
LOCAL COST	267,2	2,5%	122,4	2,5%	27,4	1,7%	10,2	4,3%	25,8	3,7%	1,3	1,4%
DIP	5 496,5	51,0%	2 552,6	51,1%	935,8	57,0%	125,7	53,0%	388,9	55,9%	62,5	64,3%
DFPT LEVIES	28,9	0,3%	13,2	0,3%	13,1	0,8%	1,8	0,8%	4,5	0,6%	0,5	0,6%
PPECB	27,7	0,3%	12,6	0,3%	6,3	0,4%	1,4	0,6%	3,6	0,5%	0,3	0,3%
EXPORT VOLUME (TON)	458 920		210 264		46 688		5 026		12 664		1 685	
SALES PRICE PER TON (RAND)	23 485	100%	23 734	100%	35 169	100%	47 178	100%	54 892	100%	57 693	100%
CIF PER TON (RAND)	17 262	74%	17 457	74%	25 974	74%	34 641	73%	40 510	74%	43 689	76%
FOB PER TON (RAND)	13 643	58%	13 838	58%	22 144	63%	29 280	62%	35 149	64%	39 879	69%
DIP PER TON (RAND)	11 977	51%	12 140	51%	20 044	57%	25 005	53%	30 706	56%	37 070	64%

CROP BUDGETS: POME FRUIT

	APPLES			PEARS		
	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND
YIELD (TON/HA)			65			55
NUMBER OF TREES PER HA	1 667	1 667	1 667	1 667	1 667	1 667
PRE-HARVEST COSTS	374 029	32 018	99 250	355 818	30 440	98 497
PLANT MATERIAL	131 957	2 639	0	113 489	2 270	0
LAND CLEARING, SOIL MAPPING AND FUMIGATION	42 267	0	0	42 267	0	0
LAND PREPARATION & RIDGING	47 378	0	0	47 378	0	0
IRRIGATION (DESIGN & MATERIAL)	37 911	0	0	37 911	0	0
DRAINAGE	29 053	0	0	29 053	0	0
TRELLISING	49 984	0	0	49 984	0	0
FERTILIZER	8 036	8 208	12 031	7 961	8 102	18 201
HERBICIDES	2 248	2 248	2 248	2 248	2 248	2 248
PESTICIDES	148	258	15 524	564	806	16 208
FUNGICIDES	761	1 305	3 599	400	571	4 056
REST BREAKING AGENTS/GROWTH REGULATORS	0	1 017	5 590	0	1 017	3 067
CONSULTANTS	1 386	1 386	1 386	1 386	1 386	1 386
SEASONAL LABOUR	13 795	3 814	26 889	13 795	3 814	26 718
FUEL (DIESEL)	2 108	2 617	9 336	2 224	3 053	5 997
REPAIRS AND MAINTENANCE	2 891	3 589	12 803	3 051	2 235	8 225
ELECTRICITY	2 290	4 579	6 939	2 290	4 579	6 939
GENERAL	1 818	358	358	1 818	358	358
POLLINATION	0	0	2 548	0	0	5 095
HARVEST & POST-HARVEST	0	0	290 908	0	0	240 346
TRANSPORT RENTAL	0	0	30 853	0	0	24 640
PACKAGING	0	0	230 164	0	0	190 615
SEASONAL LABOUR	0	0	28 197	0	0	23 859
FUEL (DIESEL)	0	0	1 228	0	0	893
REPAIRS AND MAINTENANCE	0	0	466	0	0	339
OVERHEAD COSTS	90 964	78 993	91 528	89 416	78 028	88 822
FIXED LABOUR	25 377	25 377	25 377	25 377	25 377	25 377
WATER COSTS	2 370	2 370	2 370	2 370	2 370	2 370
OTHER OVERHEADS	31 424	31 424	31 424	31 424	31 424	31 424
INTEREST ON LOANS	13 091	1 121	13 656	12 454	1 065	11 860
DEPRECIATION ON ORCHARD	18 701	18 701	18 701	17 791	17 791	17 791
TOTAL COST	464 993	111 011	481 686	445 234	108 467	427 665

* THESE BUDGETS ARE ONLY A GUIDELINE AND SHOULD BE ADAPTED TO YOUR OWN SPECIFIC SITUATION

* OTHER OVERHEADS = ADMIN, BANK CHARGES, GENERAL REPAIRS, LOCAL TAXES, POSTAGE, PHONE, AUDITING, SECRETARIAL, ETC.

* THE FUMIGATION FIGURES INCLUDED ARE BASED ON IN-ROW FUMIGATION

* PLANT MATERIAL EXCLUDES WINDBREAKS

CROP BUDGETS: STONE FRUIT

	APRICOTS			NECTARINES/PEACHES			PLUMS		
	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING	ESTABLISH- MENT	NON- BEARING	BEARING
	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND	RAND
YIELD (TON/HA)			20			25			30
NUMBER OF TREES PER HA	1 250	1 250	1 250	1 250	1 250	1 250	1 524	1 524	1 524
PRE-HARVEST COSTS	233 577	26 262	87 207	247 927	24 608	95 750	330 134	31 660	96 849
PLANT MATERIAL	57 502	1 150	0	72 963	1 459	0	85 005	1 700	0
LAND CLEARING, SOIL MAPPING AND FUMIGATION	42 267			42 267			42 267		
LAND PREPARATION & RIDGING	47 378	0	0	47 378	0	0	47 378	0	0
IRRIGATION (DESIGN & MATERIAL)	37 911	0	0	37 911	0	0	37 911	0	0
DRAINAGE	29 053	0	0	29 053	0	0	29 053	0	0
TRELLISING	0	0	0	0	0	0	69 492	0	0
FERTILIZER	8 031	5 898	8 161	6 530	4 581	11 094	7 040	5 470	14 870
HERBICIDES	2 248	2 248	2 248	2 248	2 248	2 248	2 248	2 248	2 248
PESTICIDES	400	496	6 175	685	979	11 424	1 338	1 481	5 478
FUNGICIDES	389	555	10 969	174	248	14 994	174	248	3 265
REST BREAKING AGENTS/GROWTH REGULATORS	0	1 017	1 943	0	0	0	0	0	4 549
CONSULTANTS	1 386	1 386	1 386	1 386	1 386	1 386	1 386	1 386	1 386
SEASONAL LABOUR	0	4 609	25 124	0	4 804	25 444	0	10 281	29 505
FUEL (DIESEL)	1 323	1 890	9 353	1 454	1 890	9 352	1 120	1 599	9 058
REPAIRS AND MAINTENANCE	1 911	2 729	13 506	2 099	2 729	13 504	1 617	2 309	13 080
ELECTRICITY	1 962	3 925	5 948	1 962	3 925	5 948	2 290	4 579	6 939
GENERAL	1 818	358	358	1 818	358	358	1 818	358	358
POLLINATION	0	0	2 038	0	0	0	0	0	6 114
HARVEST & POST-HARVEST	0	0	106 581	0	0	149 819	0	0	158 689
TRANSPORT RENTAL	0	0	16 693	0	0	25 429	0	0	27 657
PACKAGING	0	0	73 638	0	0	113 809	0	0	118 324
SEASONAL LABOUR	0	0	15 705	0	0	9 901	0	0	11 856
FUEL (DIESEL)	0	0	397	0	0	496	0	0	620
REPAIRS AND MAINTENANCE	0	0	148	0	0	185	0	0	231
OVERHEAD COSTS	79 025	71 769	77 633	80 245	72 429	80 163	87 233	76 786	84 622
FIXED LABOUR	25 377	25 377	25 377	25 377	25 377	25 377	25 377	25 377	25 377
WATER COSTS	2 370	2 370	2 370	2 370	2 370	2 370	2 370	2 370	2 370
OTHER OVERHEADS	31 424	31 424	31 424	31 424	31 424	31 424	31 424	31 424	31 424
INTEREST ON LOANS	8 175	919	6 783	8 677	861	8 595	11 555	1 108	8 944
DEPRECIATION ON ORCHARD	11 679	11 679	11 679	12 396	12 396	12 396	16 507	16 507	16 507
TOTAL COST	312 602	98 031	271 420	328 172	97 037	325 732	417 367	108 446	340 159

* THESE BUDGETS ARE ONLY A GUIDELINE AND SHOULD BE ADAPTED TO YOUR OWN SPECIFIC SITUATION

* OTHER OVERHEADS = ADMIN, BANK CHARGES, GENERAL REPAIRS, LOCAL TAXES, POSTAGE, PHONE, AUDITING, SECRETARIAL, ETC.

* IF USING RETAIN AS A GROWTH REGULATOR WITH PEACHES AND NECTARINES, ADD ABOUT R11 400 PER HECTARE

* THE FUMIGATION FIGURES INCLUDED ARE BASED ON IN-ROW FUMIGATION

* PLUM TRELLISING = V-SYSTEM

CROP BUDGETS: CHERRIES

	CHERRIES			
	ESTABLISHMENT		NON-BEARING	BEARING
	ONTBOS MET NET	ONTBOS GEEN NET		
	RAND	RAND	RAND	RAND
YIELD (TON/HA)				10
NUMBER OF TREES PER HA	1 481	1 481	1 481	1 481
PRE-HARVEST COSTS	728 621	425 408	77 578	96 126
PLANT MATERIAL	173 452	173 452	3 469	0
LAND CLEARING, SOIL MAPPING AND FUMIGATION	14 127	14 127	0	0
LAND PREPARATION & RIDGING	47 378	47 378	0	0
IRRIGATION (DESIGN & MATERIAL)	56 584	56 584	0	0
DRAINAGE	29 053	29 053	0	0
TRELLISING	350 000	46 786	0	0
FERTILIZER	13 731	13 731	14 777	15 450
HERBICIDES	1 122	1 122	1 357	1 466
PESTICIDES	181	181	657	1 835
FUNGICIDES	143	143	518	2 439
REST BREAKING AGENTS/GROWTH REGULATORS	922	922	3 049	864
CONSULTANTS	1 386	1 386	1 386	1 386
SEASONAL LABOUR	29 295	29 295	40 173	43 387
FUEL (DIESEL)	2 065	2 065	2 326	2 181
REPAIRS AND MAINTENANCE	2 831	2 831	3 075	3 149
ELECTRICITY	4 579	4 579	6 433	8 327
GENERAL	1 774	1 774	358	358
POLLINATION	0	0	0	15 285
HARVEST & POST-HARVEST	0	0	0	121 021
TRANSPORT RENTAL	0	0	0	9 968
PACKAGING	0	0	0	100 437
SEASONAL LABOUR	0	0	0	9 769
FUEL (DIESEL)	0	0	0	620
REPAIRS AND MAINTENANCE	0	0	0	227
OVERHEAD COSTS	121 104	95 331	83 157	88 042
FIXED LABOUR	25 377	25 377	25 377	25 377
WATER COSTS	2 370	2 370	2 370	2 370
OTHER OVERHEADS	31 424	31 424	31 424	31 424
INTEREST ON LOANS	25 502	14 889	2 715	7 600
DEPRECIATION ON ORCHARD	36 431	21 270	21 270	21 270
TOTAL COST	849 726	520 739	160 735	305 189

* THESE BUDGETS ARE ONLY A GUIDELINE AND SHOULD BE ADAPTED TO YOUR OWN SPECIFIC SITUATION

* OTHER OVERHEADS = ADMIN, BANK CHARGES, GENERAL REPAIRS, LOCAL TAXES, POSTAGE, PHONE, AUDITING, SECRETARIAL, ETC.

* THE FUMIGATION FIGURES INCLUDED ARE BASED ON IN-ROW FUMIGATION

* IF USING RETAIN AS A GROWTH REGULATOR WITH PEACHES AND NECTARINES, ADD ABOUT R11 400 PER HECTARE

* PLUM TRELLISING = V-SYSTEM

TRELLIS SYSTEMS FOR DECIDUOUS FRUIT PER HECTARE

	V-TRELLIS	PALMET	SUPPORT TRELLIS
BLOCK SPECS	1 ha = 133m x 75m	1 ha = 133m x 75m	1 ha = 133m x 75m
STRANDS ON TRELLIS	18	11	3
NO. ROWS	39	39	34
ROW LENGTH IN METERS	75	75	75
ANCHOR POLES (TREATED & SABS STD)	3.6m (100:125mm)CL4	3.6m (100:125mm)CL4	4.2m (100:125mm)CL4
NO. ANCHOR POLES/HA	78	78	68
POLE PRICE	R206,22	R206,22	R248,90
COST OF POLES (EXCL VAT)	R16 085,16	R16 085,16	R16 925,20
IN-ROW POLES (TREATED & SABS STD)	3.2m (50:75mm)CL2	3.2m (50:75mm)CL2	3.6m (80:100mm)CL3
NO. IN-ROW POLES/HA	156	195,4887218	170
IN-ROW POLE PRICE	R75,12	R75,12	R159,46
COST OF POLES (EXCL VAT)	R11 718,72	R14 685,11	R27 108,20
IN-ROW POLE SPACING	19	15	15
POLES PER ROW	4	5,012531328	5
STRAND WIRE - 2MM HIGH TENSIAL FULL GALV	52 650	32 256	7 650
COST OF HT 2MM WIRE	R29 812,94	R18 264,68	R4 331,79
ANCHOR WIRE - 4MM MILD STEEL FULL GALV	1 560	1 560	544
COST OF MS 4MM WIRE	R4 176,18	R4 176,18	R1 456,31
LENGTH OF ANCHOR WIRE IN METERS	20	20	8
ANCHORS/HA- CONCRETE BLOCK, 600X600X-600MM	156	156	136
U' NAILS - 25MM (256 NAILS/1KG)	4 212	3 008	714
NO. KG'S U' NAILS - 25MM (256 NAILS/1KG)	16	12	3
COST OF U'NAILS	R960,36	R685,93	R162,80
TOP TRELLIS POLE	3.6m (1.8m) split pole or 12mm rod		
COST OF TOP TRELLIS POLE	R6 738,26		
TOTAL TRELLISING COST:	R69 491,63	R53 897,06	R49 984,30

* PER HECTARE

* PALMET STRUCTURE: 11 STRAND ON TRELLIS AND IN-ROW POLE EVERY 15 METERS

DRAPE NET COSTS PER HECTARE

ITEMS	POME FRUIT	APRICOTS & NECTARINES	PLUMS	CHERRIES	PRUNE
PLANT STACING	4M X 1,5M	4M X 2M	3,28M X 2M	4,5M X 1,5M	2,5M X 4,5M
NUMBER OF TREES PER HECTARE	1 667	1 250	1 524	1 481	889
METER SQUARE	6	8	7	7	11
NUMBER OF ROWS PER 1 HA (100M/4M ROW TO ROW LENGTH)	25	25	30	22	40
COST OR NET PER ROW	R5 510	R5 878	R5 878	R5 878	R9 184
COST OF NET PER 1 HA	R137 755	R146 939	R179 193	R130 612	R367 347
EMPLOYEE COSTS	R5 200	R5 200	R5 200	R5 200	R5 200
TOTAL COSTS PER HECTARE	R142 955	R152 139	R184 393	R135 812	R372 547

ADDITIONAL INFO:

**USE WHITE NETS FOR RED AND BI-COLOUR APPLES

**BLACK NETS FOR GREEN APPLES

**CONTRACTOR FEES IS AROUND R5200/HA TO ERECT, TAKE DOWN AND REPAIR NETS

**WITH PROPER CARE EACH NET SHOULD LAST 10 TO 15 YEARS

**STANDARD LENGTH OF EACH NET IS 100 METERS

**NOTE NET PRICES DIFFER FROM EACH SUPPLIER

NETTING COSTS ON A PER HECTARE BASIS

ASSUMPTIONS	UNIT	OPEN-CLOSE SYSTEM	FLAT ANTI-HAIL
TOTAL SURFACE	m ²	10 000	10 000
DISTANCE BETWEEN ROWS	Meter	4	4
NUMBER OF ROWS	no	10	10
TOTAL ROW LENGTH	Meter	2500	2 500
NUMBER OF CROSS CONNECTIONS	No	4	4
TOTAL CROSS CONNECTION LENGTH	No	897	897
FRONT SIDES TOTAL LENGTH	No	75	75
NET WIDTH	Meter	4.4	4.4
DISTANCE BETWEEN TOP CLIPS	Meter	0.75	-
DISTANCE BETWEEN OPEN-CLOSE CLIPS	Meter	1.3	-
DISTANCE BETWEEN POSTS ALONG ROW	Meter	10.5	-

NET STRUCTURE	SPECS	QTY	OPEN-CLOSE SYSTEM	FLAT ANTI-HAIL SYSTEM
SUPPORT MATERIAL			RAND/HA	RAND/HA
POLES				
PERIMETER POLES (4,8M - PINE- Class 5)	Class 5	47	R19 346	R19 346
INSIDE POLES (4,8M - PINE- Class 4)	Class 4	201	R68 069	R68 069
TOTAL POLE COST			R87 415	R87 415
ANCHORAGES				
CONCRETE PLATE	300mm	29	R1 993	R1 993
GALVANIZED POLES FOR ACHORING	AB-30	29	R2 295	R2 295
GALVANIZED STEEL ROPE: UPPER CONNECTION - 19 WIRES	7mm	220	R2 949	
GALVANIZED STEEL ROPE: LOWER CONNECTION - 19 WIRES	7mm	190	R2 556	R2 556
CLAMP FOR WIRE	8mm	229	R1 211	R1 211
TOTAL ANCHORAGE COST			R11 005	R11 005
STRUCTURAL WIRES				
GALVANIZED STEEL ROPE: TRUSS CONNECTION - 19 WIRES	7mm	81	R1 081	R1 081
PLASTIC COATED ROPE: HEAD TRUSS	4-6mm	86	R1 034	R1 034
ZN-AL GALVANIZED WIRE COMAVIT PLUS	4mm - 4-5% elongation	266	R10 785	R10 785
GALVANIZED ROPE: TRANSVERSE CONNECTION - 19 WIRES	5mm	962	R6 791	R6 791
TOTAL STRUCTURAL WIRE COSTS			R19 692	R19 692
NET & OTHER ACCESSORIES				
GREY ANTI HAIL NET	4,4m	11 440	R70 701	R70 701
CLAMP FOR TRANSVERSAL ROPE FIXING		18	R62	R62
CLAMP FOR TOP WIRE FIXING		38	R135	R135
CLAMP FOR GALVANIZED RING FIXING		19	R101	R101
CLAMP FOR HEADBOARD PLASTIC WIRE		19	R99	R99
ROPE BLOCK BAND: HEAD POSTS	M10	29	R1 135	R1 135
POLE COVER WITH FLAT NET KIT (DIAMETER)	160cm	19	R1 110	R1 110
POLE COVER WITH FLAT NET KIT (DIAMETER)	160cm	28	R1 622	R1 622
POLE COVER WITH FLAT NET KIT (DIAMETER)	130cm	201	R9 783	R9 783
OPEN-CLOSE NET CLOSE NET PLATE COMAVIT		1 923	R18 676	-
NET PLATE PLATE FOR LATERAL TENSIONING		48	R299	R299
GALVANISED S GALVANISED S HOOK		19	R101	R101
CLIP FOR FOR TOP WIRE FIXING		3 333	R10 006	-
GALVANIZED RING		19	R235	R235
NET BLOCK BAND: NET WRAPPING		1 099	R5 045	R5 045
TOTAL NET AND ACCESSORY COSTS			R119 109	R90 427
INSTALLATION FEE	PER HA		R98 800	R98 800
TOTAL COST			R336 021	R307 339

NOTES:

* OPEN-CLOSE SYSTEM WOULD REQUIRE PLATFORM FOR OPENING AND CLOSING AND REQUIRE ADDITIONAL CAPITAL LAYOUT.

*NOTE THAT PRICES ARE INFLUENCED BY BLOCK SIZE, BLOCK SHAPE, ROW WIDTH, SOIL CONDITIONS, POLE TYPE AND SPACING

*ALL PRICES EXCLUDE VAT EXCEPT FOR PINE POLES

**663
PRODUCERS**

**R11.47 Bn
TURNOVER**

**91% OF POME FRUIT
INDUSTRY INCOME
GENERATED
BY FRESH SALES**

**LARGEST EXPORT MARKETS:
APPLES: FE & ASIA = 27%
PEARS: EUROPE = 27%**

POME FRUIT



APPLE PRODUCTION AREAS

REGION	NUMBER OF TREES	AREA (HA)
CERES	11 824 074	7 714
GROENLAND	10 871 670	7 299
VILLIERSDORP/VYEBOOM	5 327 944	4 032
LANGKLOOF EAST	4 012 753	3 155
LANGKLOOF WEST	1 716 245	1 265
FREE STATE	815 329	532
PIKETBERG	436 668	290
KLEIN KAROO	482 971	378
MPUMALANGA	287 245	205
BOLAND	381 293	160
WORCESTER	118 987	70
NORTHERN PROVINCES	81 297	69
BERG RIVER	81 309	63
WOLSELEY/TULBAGH	32 878	24
EASTERN CAPE	3 739	15
TOTAL	36 474 402	25 272

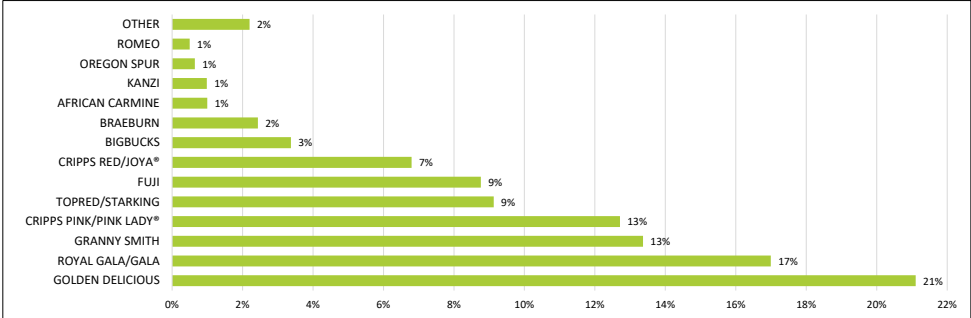
SOURCE: HORTGRO TREE CENSUS, 2020

APPLES: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2015	2016	2017	2018	2019	2020
GOLDEN DELICIOUS	5 735	5 814	5 701	5 522	5 491	5 334
ROYAL GALA/GALA	3 843	4 014	4 146	4 134	4 210	4 295
GRANNY SMITH	4 186	4 157	3 718	3 508	3 469	3 378
CRIPPS PINK/PINK LADY®	2 349	2 372	2 565	2 761	3 023	3 212
TOPRED/STARKING	2 950	2 945	2 613	2 471	2 388	2 307
FUJI	2 037	2 115	2 197	2 146	2 197	2 214
CRIPPS RED/JOYA®	776	934	1 306	1 498	1 623	1 718
BIGBUCKS	0	9	77	277	610	852
BRAEBURN	784	740	668	626	631	615
AFRICAN CARMINE	162	191	208	239	241	252
KANZI	266	270	268	255	257	249
OREGON SPUR	242	247	201	176	165	163
ROMEO	15	24	51	82	104	127
OTHER	353	379	437	483	520	555
TOTAL	23 697	24 212	24 156	24 176	24 930	25 272
% CHANGE (YEAR-ON-YEAR)		2%	0%	0%	3%	1%

SOURCE: HORTGRO TREE CENSUS, 2020

CONTRIBUTION TO TOTAL APPLE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

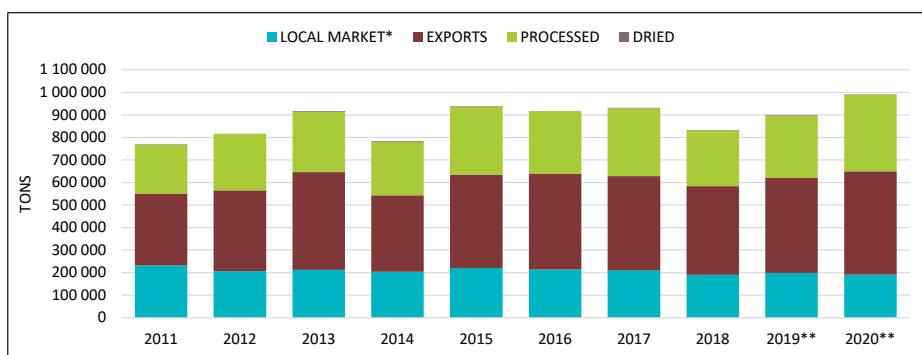
APPLE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 3 YRS	4 - 10 YRS	11 - 15 YRS	16 - 25 YRS	25+ YEARS
GOLDEN DELICIOUS	80	1 160	818	659	2 616
ROYAL GALA/GALA	347	1 274	658	942	1 074
GRANNY SMITH	217	591	279	450	1 841
CRIPPS PINK/PINK LADY®	554	759	640	1 100	159
TOPRED/STARKING	89	530	338	258	1 092
FUJI	151	805	654	427	178
CRIPPS RED/JOYA®	324	976	34	360	23
BIGBUCKS	703	139	5	3	3
BRAEBURN	40	53	173	92	257
AFRICAN CARMINE	29	159	23	38	3
KANZI	12	215	22	0	0
OREGON SPUR	0	2	2	35	126
ROMEO	44	71	10	0	1
OTHER	134	260	35	62	65
TOTAL	2 723	6 992	3 691	4 427	7 438
% OF TOTAL AREA (HA)	11%	28%	15%	18%	29%

SOURCE: HORTGRO TREE CENSUS, 2020

CROP DISTRIBUTION: APPLES

YEAR JAN-DEC	TOTAL PRODUCTION	LOCAL MAR- KET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2011	770 326	231 423	318 966	218 347	1 590	-
2012	815 578	206 271	358 457	249 740	1 110	6%
2013	916 761	211 871	434 248	267 682	2 960	12%
2014	783 291	204 069	339 096	236 966	3 160	-15%
2015	938 758	220 860	413 757	301 391	2 750	20%
2016	916 343	213 740	425 325	277 078	200	-2%
2017	931 198	210 674	417 794	300 560	2 170	2%
2018	832 716	190 384	393 344	245 908	3 080	-11%
2019**	898 967	198 453	423 394	275 200	1 920	8%
2020**	991 252	190 812	458 920	339 990	1 530	10%
AVERAGE CROP DISTRIBUTION (%)		24%	45%	31%	0%	



SOURCE: DAFF/PPECB, 2020

*MARKET SALES & DIRECT SALES TO SUPERMARKETS

**LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

HISTORICAL PRICE TRENDS: APPLES

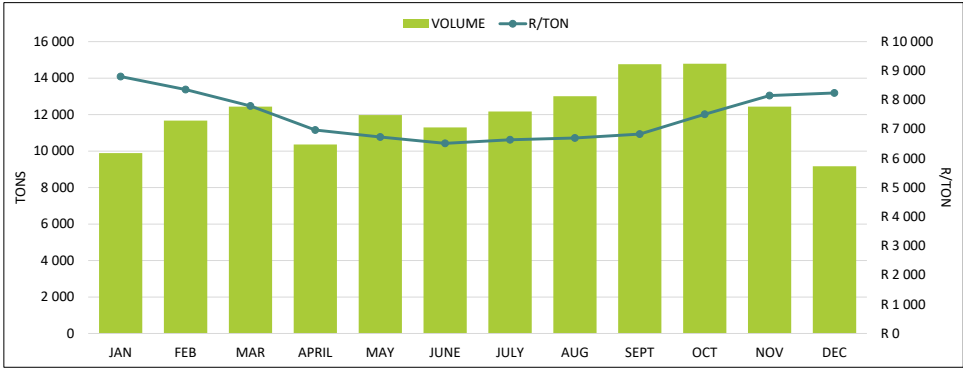
Year JAN-DEC	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	(%)
2011	4 317	6 284	740	5 800	3 003 335	3 170 756	-
2012	4 548	6 656	1 160	2 976	3 324 090	3 616 657	14%
2013	4 739	8 960	1 135	7 936	4 894 836	5 206 705	44%
2014	5 128	10 250	1 142	16 119	4 522 419	4 809 063	-8%
2015	5 048	10 676	1 144	14 482	5 532 137	5 891 444	23%
2016	5 559	10 321	1 454	1 053	5 577 713	5 981 525	2%
2017	5 577	9 005	1 304	13 743	4 937 257	5 342 945	-11%
2018	6 143	11 382	1 562	19 139	5 646 329	6 049 668	13%
2019**	6 455	11 504	2 017	11 612	6 152 022	6 718 639	11%
2020**	6 288	13 159	1 975	9 771	7 238 639	7 919 793	18%

SOURCE: DAFF, 2020, SARS, 2016 - 2020

*SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS

**LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

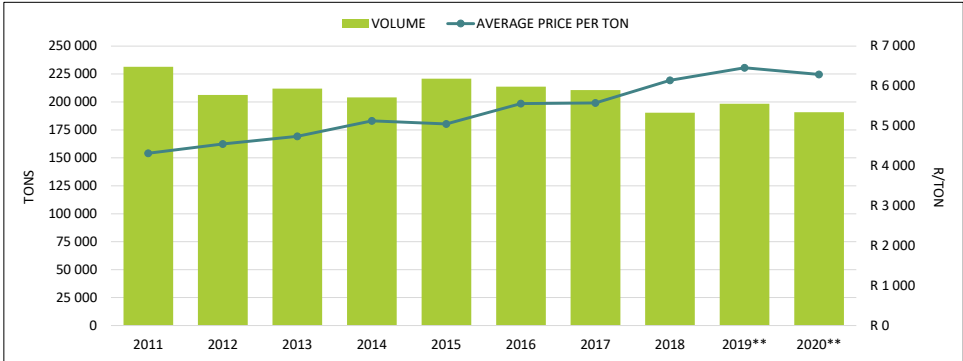
APPLE LOCAL MARKET SALES 2020



SOURCE: DAFF, 2020
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

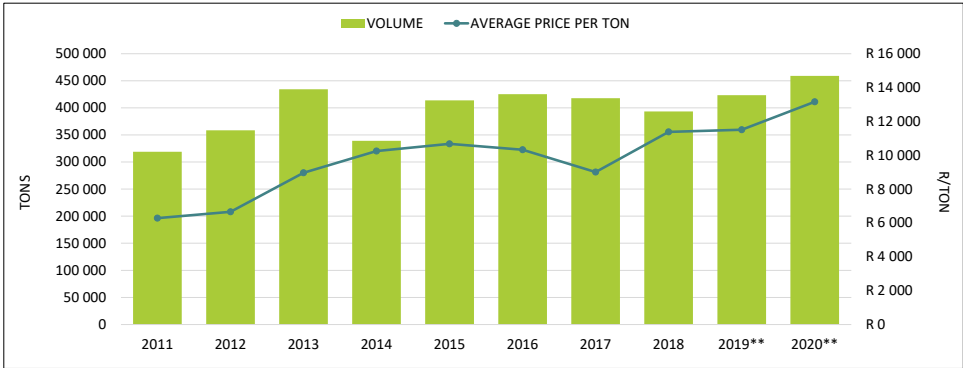
POME FRUIT
APPLES

APPLE LOCAL MARKET HISTORICAL SALES



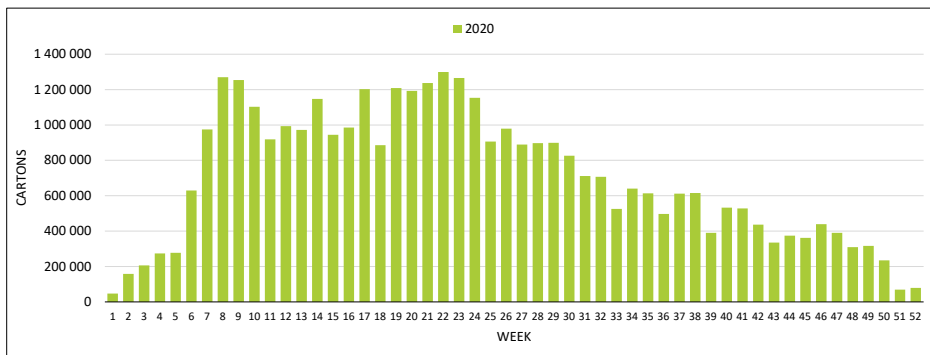
SOURCE: DAFF, 2020

APPLE EXPORT MARKET HISTORICAL SALES



SOURCE: DAFF/PPECB, 2020, SARS PRICING 2016-2020

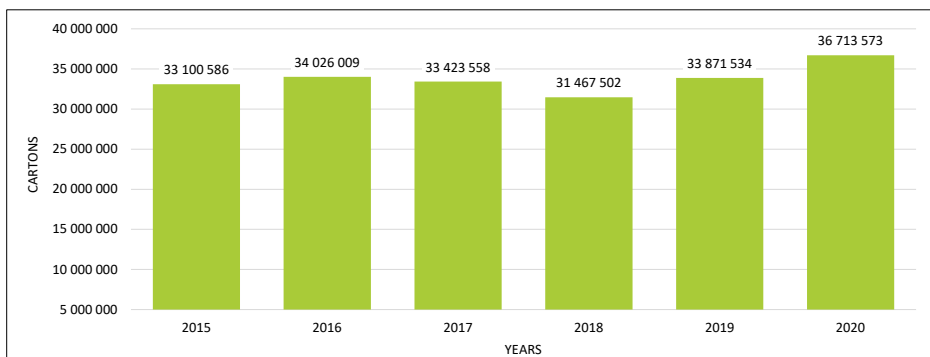
APPLES PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2020

*12.5 KG EQUIVALENT CARTONS

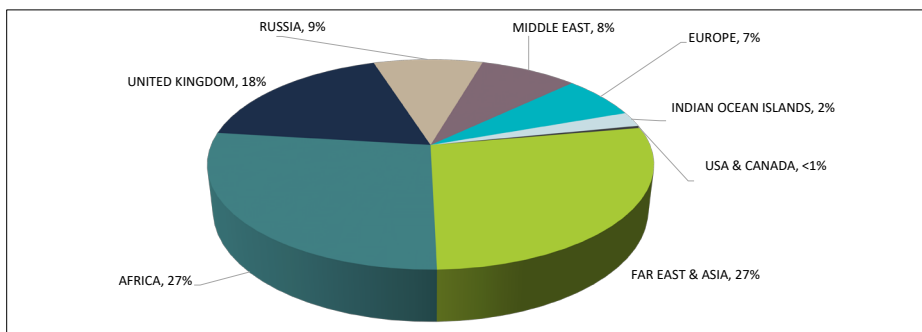
APPLES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2020

*12.5 KG EQUIVALENT CARTONS

APPLE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2020

APPLES: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2016	2017	2018	2019	2020	% CHANGE 2020 VS 2019
GOLDEN DELICIOUS	8 607 790	8 569 271	7 360 327	8 381 023	9 216 983	10%
ROYAL GALA/GALA	7 153 003	7 760 942	6 355 830	7 920 296	8 733 386	10%
CRIPPS PINK/PINK LADY ®	4 109 230	4 102 066	4 238 836	4 827 037	4 901 656	2%
GRANNY SMITH	6 282 622	5 755 125	5 312 620	4 732 739	4 419 542	-7%
FUJI	2 850 518	2 549 104	2 853 872	3 014 535	3 486 045	16%
TOPRED/STARKING	2 272 368	2 118 112	2 212 650	1 525 845	2 117 803	39%
CRIPPS RED/JOYA®	1 037 094	874 026	1 261 636	1 640 509	2 006 027	22%
BRAEBURN	1 375 221	1 300 785	1 411 418	1 394 316	1 110 822	-20%
KANZI	102 401	224 167	244 531	273 412	378 678	39%
AFRICAN CARMINE	111 381	73 999	91 242	85 254	179 904	111%
BIGBUCKS	0	1 446	4 343	20 233	94 977	369%
OTHER	124 381	94 514	120 197	56 336	67 749	20%
TOTAL	34 026 009	33 423 558	31 467 502	33 871 534	36 713 573	8%
% CHANGE (Y-O-Y)		-2%	-6%	8%	8%	

SOURCE: PPECB, 2020

NOTE: CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY
12.5 KG EQUIVALENT CARTONS

PEAR PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	6 629 032	4 765
GROENLAND	2 582 822	1 676
LANGKLOOF EAST	2 193 445	1 673
WOLSELEY/TULBAGH	2 094 185	1 457
VILLIERSDORP/VYEBOOM	1 785 044	1 219
KLEIN KAROO	1 143 214	998
LANGKLOOF WEST	483 156	399
PIKETBERG	239 272	196
SOMERSET WEST	243 670	123
WORCESTER	219 131	154
BERG RIVER	237 205	152
BOLAND	88 651	63
OLIFANTS RIVER	39 975	28
EASTERN CAPE	10 470	11
MPUMALANGA	858	1
TOTAL	17 990 130	12 913

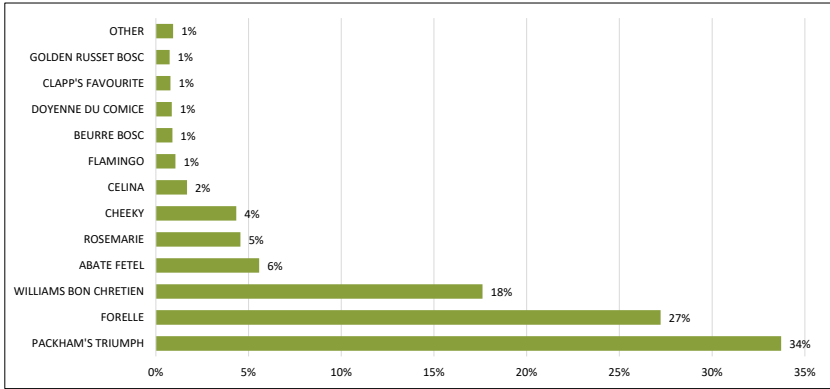
SOURCE: HORTGRO TREE CENSUS, 2020

PEARS: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2015	2016	2017	2018	2019	2020
PACKHAM'S TRIUMPH	4 007	4 064	4 072	4 158	4 275	4 354
FORELLE	3 214	3 219	3 219	3 246	3 361	3 515
WILLIAMS BON CHRETIEN	2 569	2 515	2 451	2 361	2 329	2 275
ABATE FETEL	801	800	776	729	744	720
ROSEMARIE	436	430	445	477	510	589
CHEEKY	310	348	408	462	526	560
CELINA	28	50	110	143	208	217
FLAMINGO	147	145	147	146	145	137
BEURRE BOSC	231	198	153	140	130	115
DOYENNE DU COMICE	167	158	149	139	130	111
CLAPP'S FAVOURITE	70	73	95	91	102	102
GOLDEN RUSSET BOSC	117	111	99	92	88	96
OTHER	180	169	141	135	126	121
TOTAL	12 276	12 279	12 265	12 319	12 674	12 913
% CHANGE (YEAR-ON-YEAR)		0%	0%	0%	3%	2%

SOURCE: HORTGRO TREE CENSUS, 2020

CONTRIBUTION TO TOTAL PEAR AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

POME FRUIT
PEARS

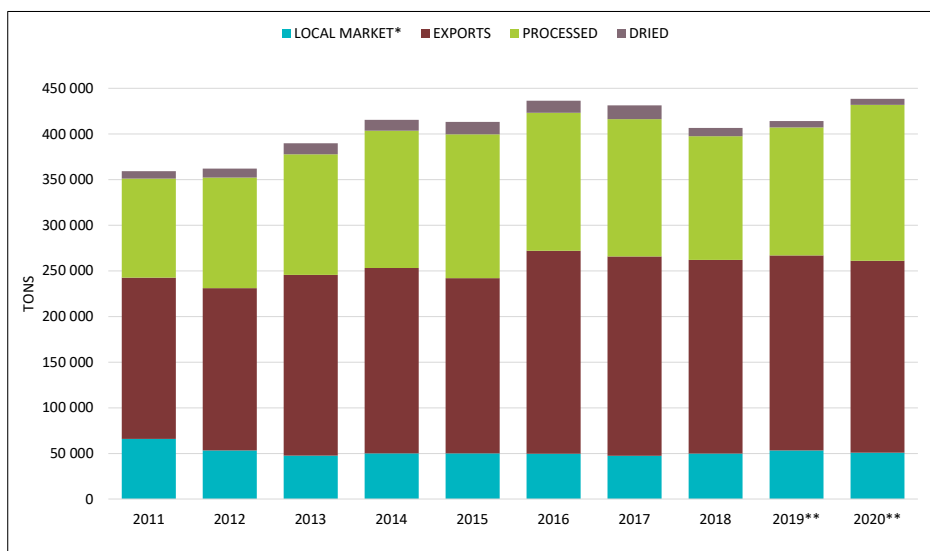
PEAR ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 3 YRS	4 - 10 YRS	11 - 15 YRS	16 - 25 YRS	25+ YEARS
PACKHAM'S TRIUMPH	309	1 566	434	602	1 443
FORELLE	330	469	653	1 199	864
WILLIAMS BON CHRETIEN	86	269	95	699	1 126
ABATE FETEL	23	167	234	236	61
ROSEMARIE	139	108	24	151	167
CHEEKY	126	330	95	9	1
CELINA	73	144	0	0	0
FLAMINGO	0	16	7	66	47
BEURRE BOSC	0	1	1	10	103
DOYENNE DU COMICE	1	1	4	24	82
CLAPP'S FAVOURITE	6	55	2	11	29
GOLDEN RUSSET BOSC	0	0	1	54	41
BON ROUGE	3	0	0	10	10
OTHER	2	31	13	17	34
TOTAL	1 098	3 157	1 561	3 089	4 009
% OF TOTAL AREA (HA)	9%	24%	12%	24%	31%

SOURCE: HORTGRO TREE CENSUS, 2020

CROP DISTRIBUTION: PEARS

YEAR JAN-DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2011	359 288	65 977	176 673	108 534	8 104	-
2012	362 161	53 236	177 848	121 205	9 872	1%
2013	389 883	47 690	197 905	132 240	12 048	8%
2014	415 607	50 056	203 112	150 559	11 880	7%
2015	413 200	50 098	192 009	157 613	13 480	-1%
2016	436 460	49 811	222 192	151 178	13 280	6%
2017	431 419	47 444	218 426	150 346	15 204	-1%
2018	406 643	49 926	212 149	135 481	9 088	-6%
2019**	414 159	53 310	213 666	140 295	6 888	2%
2020**	438 468	50 910	210 264	170 718	6 576	6%
AVERAGE CROP DISTRIBUTION (%)		13%	50%	35%	3%	



SOURCE: DAFF/PPECB, 2020

*MARKET SALES & DIRECT SALES TO SUPERMARKETS

**LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

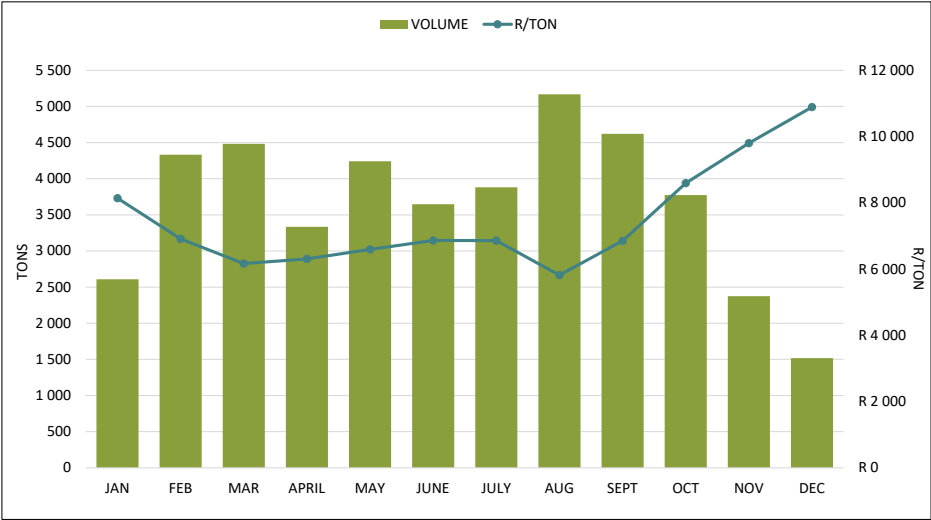
HISTORICAL PRICE TRENDS: PEARS

YEAR JAN-DEC	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	(%)
2011	3 814	6 609	893	17 636	1 419 218	1 533 763	-
2012	4 213	6 826	1 118	23 668	1 438 333	1 597 491	4%
2013	4 724	8 843	1 317	28 885	1 975 372	2 178 481	36%
2014	4 916	9 913	1 381	35 863	2 259 524	2 503 242	15%
2015	5 203	10 058	1 525	50 765	2 191 875	2 482 943	-1%
2016	5 664	11 157	1 852	49 717	2 761 213	3 090 910	24%
2017	5 578	10 022	1 589	58 938	2 453 633	2 751 423	-11%
2018	5 871	11 477	1 554	23 890	2 727 943	2 962 424	8%
2019**	6 335	11 751	1 941	20 828	2 848 557	3 141 728	6%
2020**	6 198	13 745	1 884	29 281	3 205 578	3 556 423	13%

SOURCE: DAFF, 2020, SARS, 2016 - 2020
 *SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS
 **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

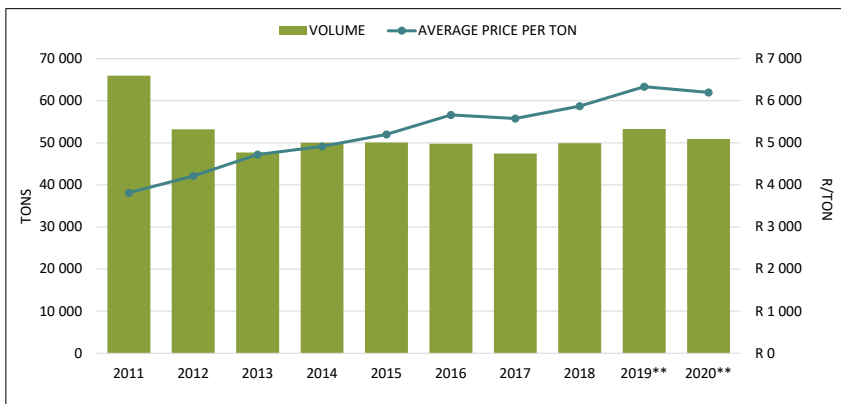
POME FRUIT
PEARS

PEAR LOCAL MARKET SALES 2020



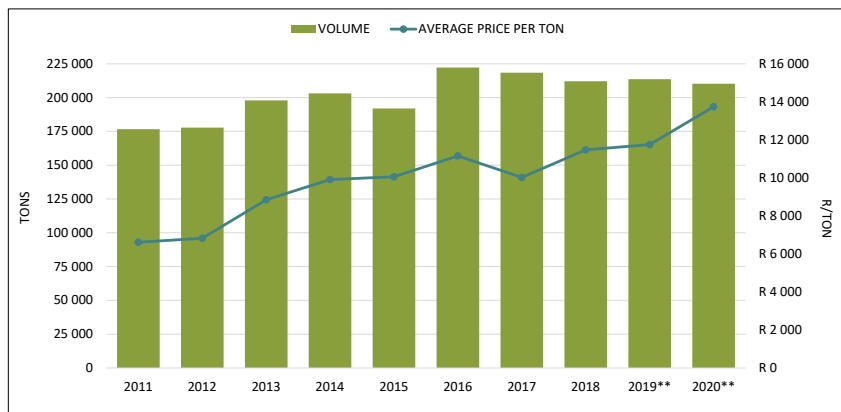
SOURCE: DAFF, 2020
 CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

PEAR LOCAL MARKET HISTORICAL SALES



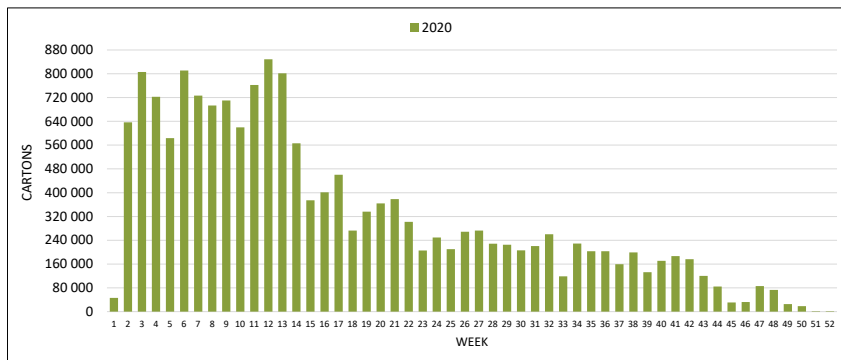
SOURCE: DAFF, 2020

PEAR EXPORT MARKET HISTORICAL SALES



SOURCE: DAFF/PPECB, 2020, SARS PRICING 2016-2020

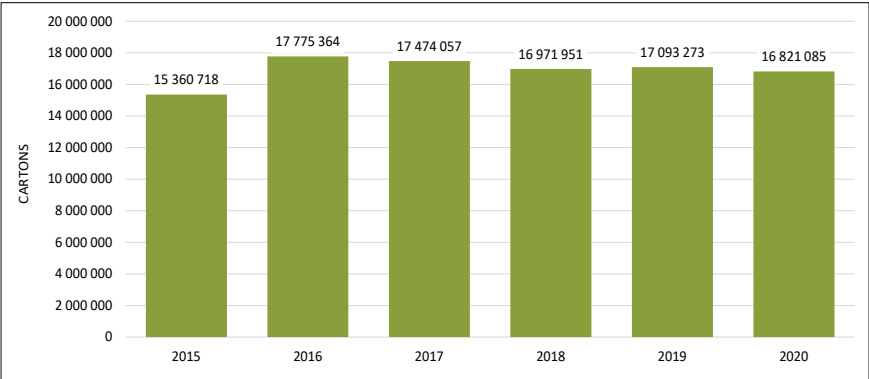
PEARS PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2020

*12,5 KG EQUIVALENT CARTONS

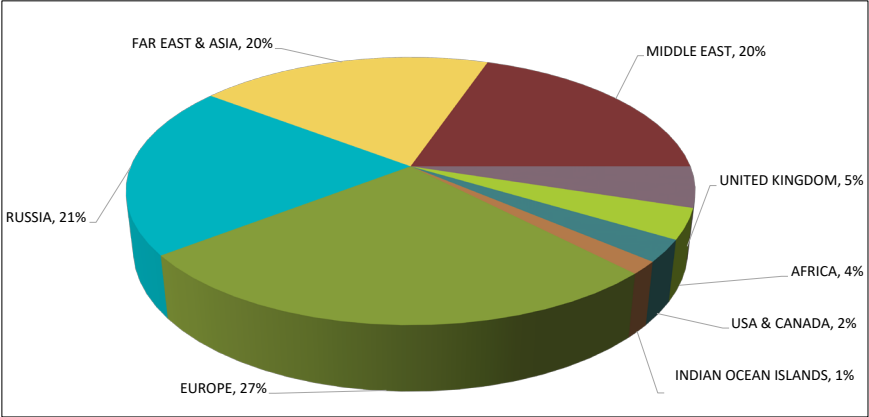
PEARS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2020
*12,5 KG EQUIVALENT CARTONS

POME FRUIT
PEARS

PEAR EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2020

PEARS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2016	2017	2018	2019	2020	% CHANGE 2020 VS 2019
PACKHAM'S TRIUMPH	6 371 527	6 432 631	5 600 254	5 116 108	6 581 259	29%
FORELLE	3 711 218	4 004 291	4 206 908	4 197 262	4 190 659	0%
WILLIAMS BON CHRETIEN	2 323 974	2 200 453	2 163 879	1 974 252	1 721 953	-13%
VERMONT BEAUTY	1 564 010	1 364 662	1 392 075	1 779 856	1 556 423	-13%
ABATE FETEL	1 524 125	1 314 644	1 480 230	1 723 686	981 696	-43%
ROSEMARIE	458 398	488 852	447 074	429 816	497 907	16%
CHEEKY	176 644	236 697	349 225	445 708	421 211	-5%
SEMPRE	475 234	345 636	411 090	443 425	362 400	-18%
GOLDEN RUSSET BOSC	277 319	250 387	190 077	229 772	97 204	-58%
FLAMINGO	140 724	126 077	121 276	117 416	89 555	-24%
BEURRE BOSC	317 910	196 124	186 154	116 072	73 396	-37%
CAPE ROSE	35 764	22 428	30 299	33 686	54 376	61%
DOYENNE DU COMICE	242 374	333 400	220 415	303 605	52 145	-83%
CELINA	0	0	656	5 863	51 318	775%
BON ROUGE	66 394	72 366	98 888	58 909	44 803	-24%
OTHER	89 747	85 411	73 451	117 837	44 781	-62%
TOTAL	17 775 364	17 474 057	16 971 951	17 093 273	16 821 085	-2%
% CHANGE (Y-O-Y)		16%	-2%	-3%	1%	

SOURCE: PPECB, 2020

NOTE: CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY
12.5 KG EQUIVALENT CARTONS



STONE FRUIT

**859
PRODUCERS**

**R2,58 Bn
TURNOVER**

**81% OF STONE FRUIT
INDUSTRY INCOME
GENERATED
BY FRESH SALES**

**LARGEST EXPORT
MARKETS:**

APRICOTS: MIDDLE EAST = 40%

PEACHES: MIDDLE EAST = 47%

NECTARINES: UK = 48%

PLUMS: EUROPE = 48%

CHERRIES: UK = 54%



APRICOT PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	1 179 551	1 716
CERES	116 088	130
BERG RIVER	90 109	125
VILLIERSDORP/VYEBOOM	96 330	82
WORCESTER	68 191	96
LANGKLOOF EAST	41 742	53
LANGKLOOF WEST	41 521	50
OLIFANTS RIVER	8 720	37
WOLSELEY/TULBAGH	18 993	23
BOLAND	5 239	22
NORTHERN PROVINCES	22 321	20
ORANGE RIVER	7 245	5
EASTERN CAPE	2 902	6
FREE STATE	700	7
TOTAL	1 699 652	2 371

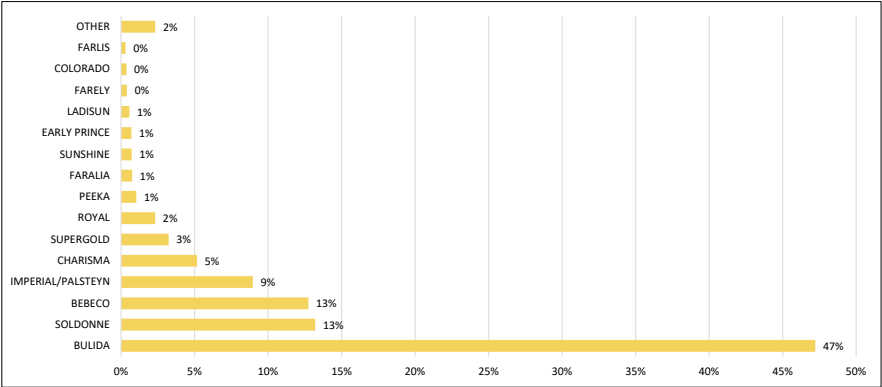
SOURCE: HORTGRO TREE CENSUS, 2020

APRICOTS: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2015	2016	2017	2018	2019	2020
BULIDA	1 425	1 435	1 436	1 393	1 208	1 119
SOLDONNE	315	310	315	336	320	313
BEBECO	240	230	249	246	272	302
IMPERIAL/PALSTEYN	254	249	237	229	204	213
CHARISMA	116	118	110	124	122	123
SUPERGOLD	157	149	145	125	87	77
ROYAL	77	72	65	65	64	55
PEEKA	69	63	46	43	33	24
FARALIA	5	6	9	9	8	18
SUNSHINE	5	10	13	12	18	17
EARLY PRINCE	12	12	16	15	17	17
LADISUN	16	15	13	13	13	13
FARELY	0	1	6	6	6	9
COLORADO	24	24	21	25	5	9
FARLIS	0	0	0	0	0	7
OTHER	168	145	127	96	72	55
TOTAL	2 884	2 838	2 808	2 737	2 448	2 371
% CHANGE (YEAR-ON-YEAR)		-2%	-1%	-3%	-11%	-3%

SOURCE: HORTGRO TREE CENSUS, 2020

CONTRIBUTION TO TOTAL APRICOT AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

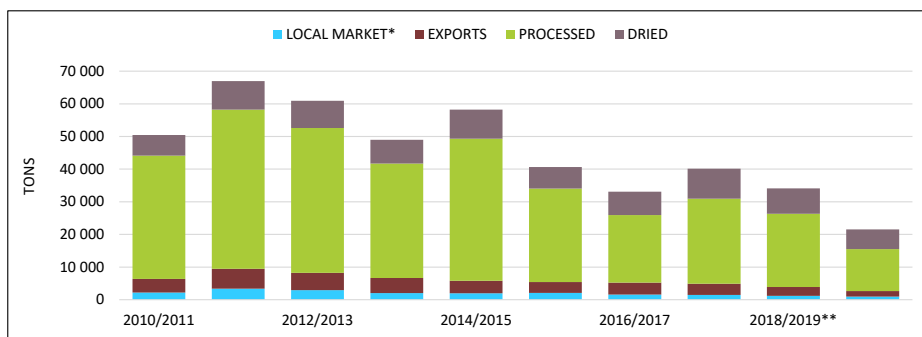
APRICOT ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YRS
BULIDA	32	146	227	186	527
SOLDONNE	12	63	51	46	141
BEBECO	40	50	69	44	100
IMPERIAL/PALSTEYN	33	13	28	11	127
CHARISMA	0	20	77	22	4
SUPERGOLD	3	3	13	3	56
ROYAL	3	0	1	1	51
PEEKA	0	0	0	0	24
FARALIA	0	12	6	0	0
SUNSHINE	7	7	3	0	0
EARLY PRINCE	0	3	14	0	0
LADISUN	0	0	4	2	7
FARELY	0	4	5	0	0
COLORADO	0	0	8	1	0
FARLIS	5	2	0	0	0
SUAPRININE	0	0	4	0	0
OTHER	9	0	26	8	7
TOTAL	144	324	535	324	1 044
% OF TOTAL	6%	14%	23%	14%	44%

SOURCE: HORTGRO TREE CENSUS, 2020

CROP DISTRIBUTION: APRICOTS

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2010/2011	50 451	2 190	4 190	37 747	6 325	-
2011/2012	66 973	3 359	6 097	48 792	8 725	33%
2012/2013	60 905	2 963	5 278	44 370	8 295	-9%
2013/2014	48 957	2 039	4 615	35 058	7 245	-20%
2014/2015	58 214	1 986	3 850	43 468	8 910	19%
2015/2016	40 653	2 073	3 324	28 630	6 625	-30%
2016/2017	33 068	1 576	3 678	20 663	7 150	-19%
2017/2018	40 134	1 475	3 435	26 039	9 185	21%
2018/2019**	34 103	1 182	2 731	22 391	7 800	-15%
2019/2020**	21 517	977	1 685	12 815	6 040	-37%
AVERAGE CROP DISTRIBUTION (%)		4%	9%	70%	17%	



SOURCE: DAFF/PPECB, 2020

*MARKET SALES & DIRECT SALES TO SUPERMARKETS

**LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

HISTORICAL PRICE TRENDS: APRICOTS

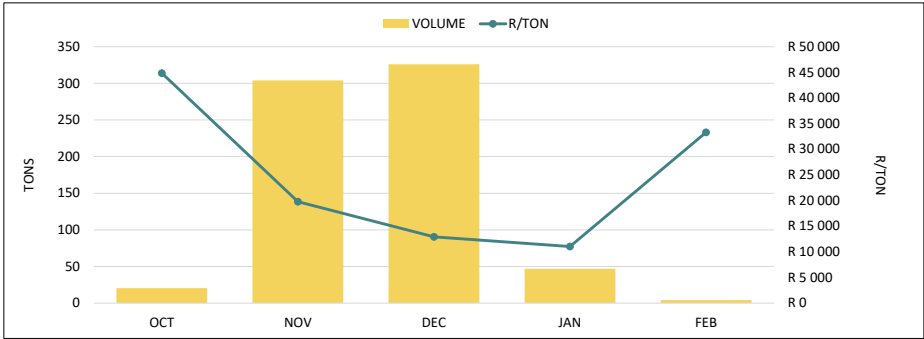
YEAR OCT - SEPT	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	(%)
2010/2011	5 618	12 210	1 048	14 193	63 458	117 221	-
2011/2012	5 410	12 952	2 121	38 774	97 139	239 382	104%
2012/2013	5 571	12 649	1 418	35 187	83 265	181 359	-24%
2013/2014	6 865	16 280	1 707	31 994	89 132	180 976	0%
2014/2015	7 914	19 725	2 315	60 909	91 658	253 184	40%
2015/2016	10 107	20 759	3 044	45 434	89 959	222 531	-12%
2016/2017	12 425	20 839	3 795	76 820	96 234	251 469	13%
2017/2018	11 217	21 025	3 169	96 112	88 762	267 392	6%
2018/2019**	13 568	24 122	3 137	81 463	81 911	233 604	-13%
2019/2020**	16 301	32 218	4 043	54 541	70 218	176 564	-24%

SOURCE: DAFF, 2020, SARS, 2015/2016 - 2019/2020

*SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS

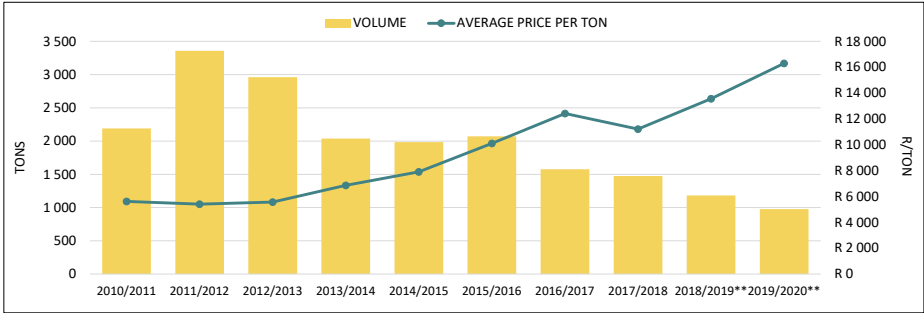
**LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

APRICOTS LOCAL MARKET SALES 2019/2020



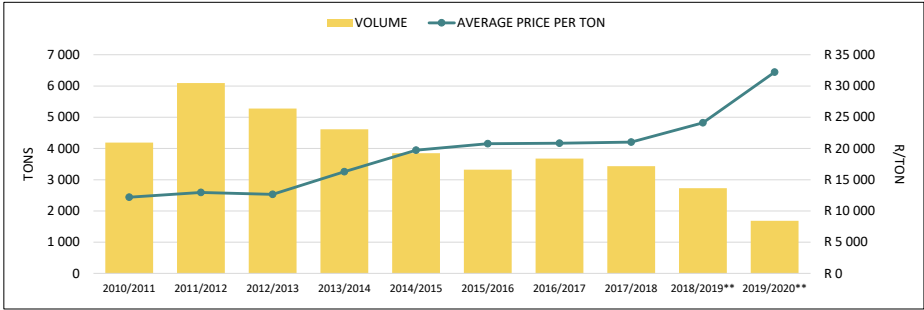
SOURCE: DAFF, 2020
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

APRICOT LOCAL MARKET HISTORICAL SALES



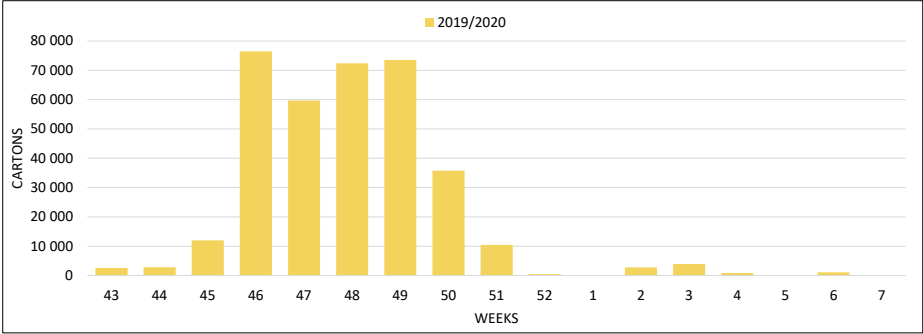
SOURCE: DAFF, 2020

APRICOT EXPORT HISTORICAL SALES



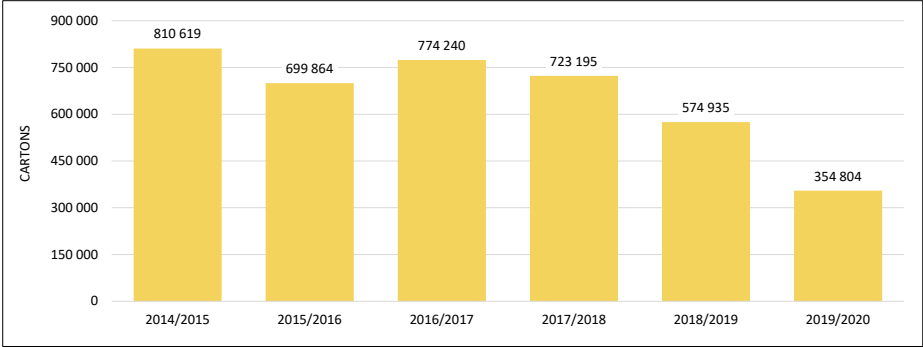
SOURCE: DAFF/PPECB, 2020, SARS PRICING 2015/2016-2019/2020

APRICOTS PASSED FOR EXPORT PER WEEK



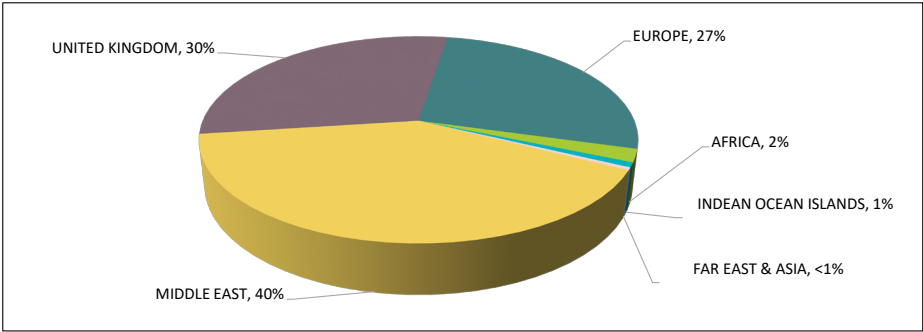
SOURCE: PPECB, 2020
*4.75 KG EQUIVALENT CARTONS

APRICOTS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2020
*4.75 KG EQUIVALENT CARTONS

APRICOTS EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2020

APRICOTS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2016/2017	2017/2018	2018/2019	2019/2020	% CHANGE 19/20 VS 18/19
CHARISMA	210 342	213 020	192 328	119 280	-38%
IMPERIAL/PALSTEYN	379 416	311 774	208 148	112 290	-46%
BEBECO	54 778	56 044	71 000	84 983	20%
SUPERGOLD	66 034	48 730	37 392	12 405	-67%
SOLDONNE	13 648	33 305	17 676	9 954	-44%
FARALIA	960	5 294	9 904	6 764	-32%
BULIDA	1 778	872	350	2 914	733%
HONEYCOT ®	19 702	14 149	10 381	2 145	-79%
FARELY	331	1 885	4 251	1 862	-56%
MADISON	1 215	2 904	545	1 459	168%
PAZ	5 954	2 749	2 712	713	-74%
OTHER	20 085	32 469	20 247	33	-100%
TOTAL	774 240	723 195	574 935	354 804	-38%
% CHANGE (YEAR-ON-YEAR)		-7%	-21%	-38%	

SOURCE: PPECB, 2020

NOTE: CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY
4.75 KG EQUIVALENT CARTONS

PEACH PRODUCTION AREAS

DISTRICT	DESSERT PEACHES		CLING PEACHES	
	Number of trees	Area (ha)	Number of trees	Area (ha)
CERES	310 517	235	932 686	888
LIMPOPO	185 496	216	14 188	19
CITRUSDAL	200 001	211	73 786	71
KLEIN KAROO	236 753	185	2 242 315	2 328
WOLSELEY/TULBAGH	152 450	118	309 666	279
BERG RIVER	110 175	91	18 667	22
FREE STATE	31 711	77	4 730	11
MPUMALANGA	33 130	49	27 717	46
NORTH WEST	35 360	27	3 000	4
LANGKLOOF EAST	20 657	23	48 700	52
WORCESTER	42 061	31	249 431	270
OLIFANTS RIVER	11 076	13	0	0
EASTERN CAPE	9 200	12	19 700	26
BOLAND	15 592	12	24 668	28
ORANGE RIVER	5 018	8	174	0
EGVV	9 485	7	328 396	371
LANGKLOOF WEST	7 930	7	46 862	74
GAUTENG	3 075	5	0	0
KWAZULU-NATAL	0	0	5 334	6
TOTAL	1 419 687	1 327	4 350 020	4 494

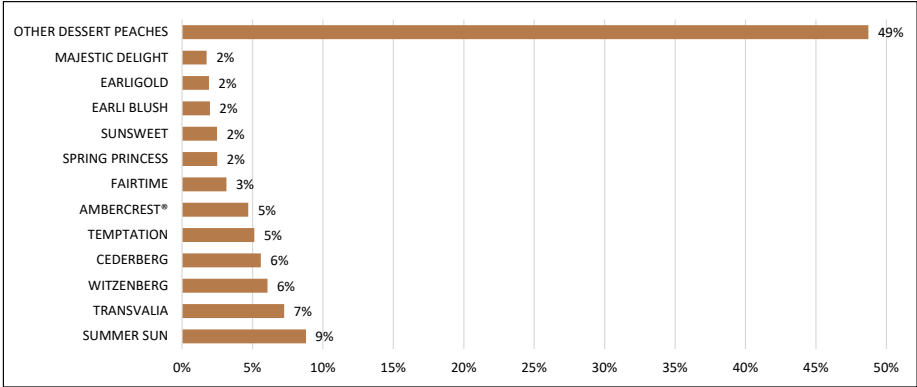
SOURCE: HORTGRO TREE CENSUS, 2020

AREA PLANTED PER CULTIVAR (HECTARES)

DESSERT PEACHES	2015	2016	2017	2018	2019	2020
SUMMER SUN	104	106	108	107	112	117
TRANSVALIA	162	156	129	125	103	96
WITZENBERG	76	75	73	67	63	80
CEDERBERG	70	70	49	47	47	74
TEMPTATION	86	86	79	69	66	68
AMBERCREST®	76	80	59	58	55	62
FAIRTIME	62	62	50	49	47	42
SPRING PRINCESS	35	30	31	37	34	33
SUNSWEET	69	64	60	41	33	33
EARLI BLUSH	15	17	19	24	20	26
EARLIGOLD	17	21	52	57	47	25
MAJESTIC DELIGHT	13	17	15	19	23	23
OTHER DESSERT PEACHES	876	855	797	750	718	647
TOTAL	1 662	1 639	1 521	1 450	1 367	1 327
% CHANGE (YEAR-ON-YEAR)		-1%	-7%	-5%	-6%	-3%

SOURCE: HORTGRO TREE CENSUS, 2020

CONTRIBUTION TO TOTAL DESSERT PEACH AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

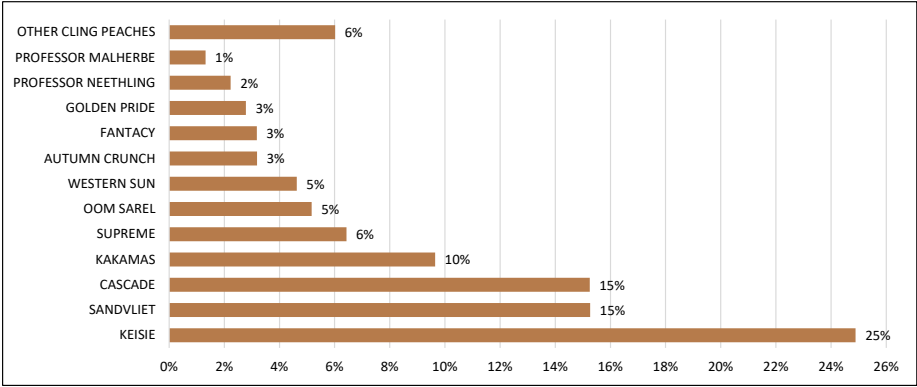
AREA PLANTED PER CULTIVAR (HECTARES)

CLING PEACHES	2015	2016	2017	2018	2019	2020
KEISIE	1 383	1 384	1 331	1 264	1 153	1 119
SANDVLIET	746	770	783	766	699	686
CASCADE	364	405	490	543	618	685
KAKAMAS	814	771	680	612	496	434
SUPREME	297	307	301	302	283	289
OOM SAREL	491	440	385	315	275	232
WESTERN SUN	404	387	365	317	254	208
AUTUMN CRUNCH	63	92	112	124	135	143
FANTASY	102	115	121	132	144	143
GOLDEN PRIDE	65	83	99	102	124	125
PROFESSOR NEETHLING	322	308	263	212	145	100
PROFESSOR MALHERBE	172	153	111	96	72	59
OTHER CLING PEACHES	500	483	412	349	283	270
TOTAL	5 724	5 699	5 453	5 136	4 683	4 494
% CHANGE (YEAR-ON-YEAR)		0%	-4%	-6%	-9%	-4%

SOURCE: HORTGRO TREE CENSUS, 2020

STONE FRUIT
PEACHES &
NECTARINES

CONTRIBUTION TO TOTAL CLING PEACH AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

DESSERT PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
SUMMER SUN	8	10	77	13	9
TRANSVALIA	0	6	22	3	65
WITZENBERG	0	9	41	24	7
CEDERBERG	0	6	48	16	5
TEMPTATION	0	1	67	0	0
AMBERCREST®	1	1	60	0	0
FAIRTIME	0	0	20	1	20
SPRING PRINCESS	0	3	31	0	0
SUNSWEET	0	2	9	13	9
EARLI BLUSH	3	8	15	0	0
EARLIGOLD	1	2	21	1	0
MAJESTIC DELIGHT	0	0	23	0	0
EARLIGRANDE	0	0	7	1	15
SUNCREST	0	0	7	1	14
NOVADONNA	0	0	9	2	12
SAN PEDRO	0	0	1	0	21
BRITTANEY LANE	0	1	18	0	0
EXCELLENCE	0	0	12	1	6
JIM DANDY	0	0	17	2	0
OTHER DESSERT PEACHES	29	41	261	43	125
TOTAL	42	89	766	121	309
% OF TOTAL AREA (HA)	3%	7%	58%	9%	23%

SOURCE: HORTGRO TREE CENSUS, 2020

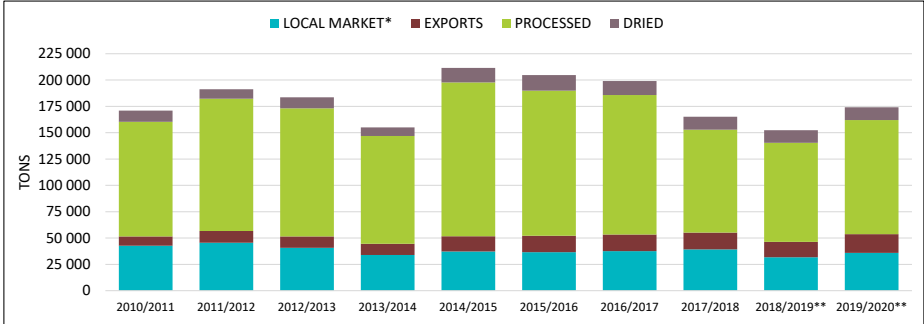
CLING PEACH ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
KEISIE	37	142	326	183	431
SANDVLIT	42	130	276	47	192
CASCADE	27	229	419	6	4
KAKAMAS	2	7	101	88	236
SUPREME	6	18	168	93	5
OOM SAREL	1	20	81	27	103
WESTERN SUN	0	1	22	110	75
AUTUMN CRUNCH	0	58	84	1	1
FANTACY	6	21	108	8	0
GOLDEN PRIDE	5	30	88	1	1
PROFESSOR NEETHLING	0	0	0	0	100
PROFESSOR MALHERBE	0	3	10	5	42
BONNIGOLD	2	6	27	9	15
GOUDMYN	0	1	16	3	21
FIESTA GOLD	0	5	34	0	0
WOLTEMADE	0	0	3	0	34
OTHER CLING PEACHES	0	4	27	11	52
TOTAL	127	676	1 790	590	1 312
% OF TOTAL AREA (HA)	3%	15%	40%	13%	29%

SOURCE: HORTGRO TREE CENSUS, 2020

CROP DISTRIBUTION: PEACHES & NECTARINES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2010/2011	170 996	42 627	8 815	108 912	10 643	-
2011/2012	191 204	45 585	11 009	125 706	8 905	12%
2012/2013	183 569	40 675	10 834	121 539	10 522	-4%
2013/2014	155 059	33 938	10 578	102 347	8 195	-16%
2014/2015	211 472	37 287	14 314	146 148	13 723	36%
2015/2016	204 745	36 618	15 582	137 733	14 812	-3%
2016/2017	198 974	37 580	15 730	132 464	13 200	-3%
2017/2018	165 201	39 188	15 940	97 720	12 353	-17%
2018/2019**	152 413	31 774	14 615	93 946	12 078	-8%
2019/2020**	174 074	35 908	17 690	108 459	12 018	14%
AVERAGE CROP DISTRIBUTION (%)		21%	7%	65%	6%	



SOURCE: DAFF/PPECB, 2020
 *MARKET SALES & DIRECT SALES TO SUPERMARKETS
 **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS
 CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

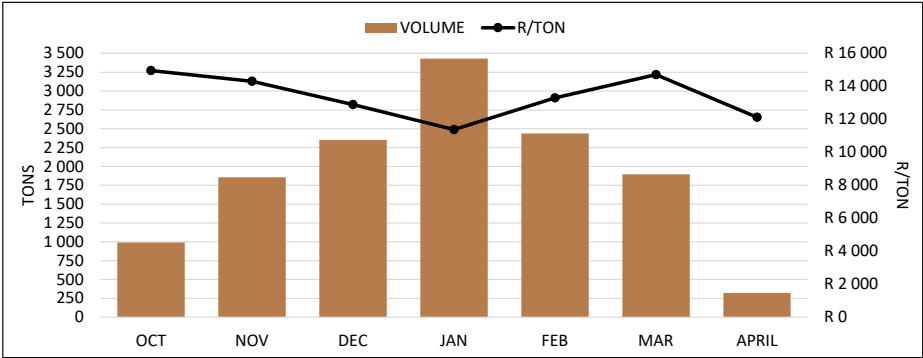
HISTORICAL PRICE TRENDS: PEACHES & NECTARINES

YEAR OCT - SEPT	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(R1,000)	(%)
2010/2011	6 692	14 201	1 575	28 428	410 424	610 438	-
2011/2012	6 941	15 314	1 920	24 604	484 991	750 925	23%
2012/2013	8 027	16 743	2 205	27 991	507 905	803 885	7%
2013/2014	9 396	19 403	2 653	32 555	524 138	828 252	3%
2014/2015	9 976	20 464	3 133	71 064	664 893	1 193 827	44%
2015/2016	11 107	25 444	3 687	73 169	803 175	1 384 167	16%
2016/2017	11 139	23 883	3 157	59 856	794 291	1 272 355	-8%
2017/2018	11 032	28 705	2 884	42 966	889 879	1 214 645	-5%
2018/2019**	13 366	27 425	2 929	50 442	825 506	1 151 117	-5%
2019/2020**	12 802	28 428	2 849	68 973	962 605	1 340 631	17%

SOURCE: DAFF/PPECB, 2020
 *SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS
 **LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

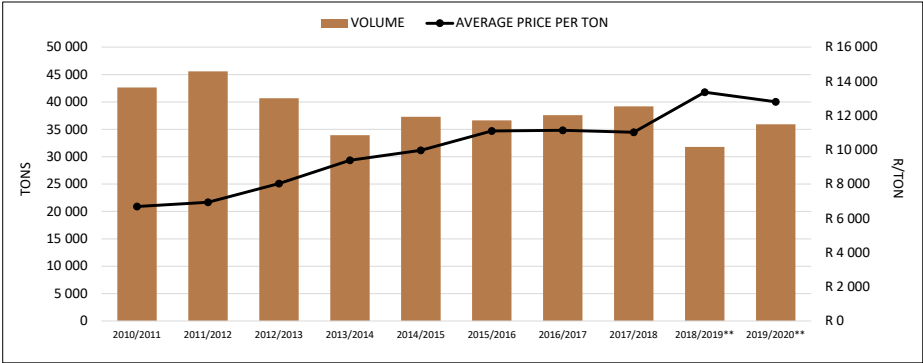
STONE FRUIT
PEACHES &
NECTARINES

LOCAL MARKET SALES 2019/2020: PEACHES



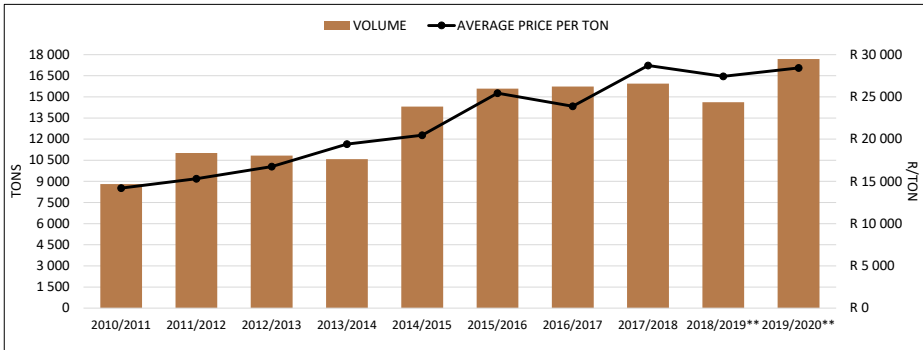
SOURCE: DAFF, 2020
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

LOCAL MARKET HISTORICAL SALES: PEACHES & NECTARINES



SOURCE: DAFF, 2020

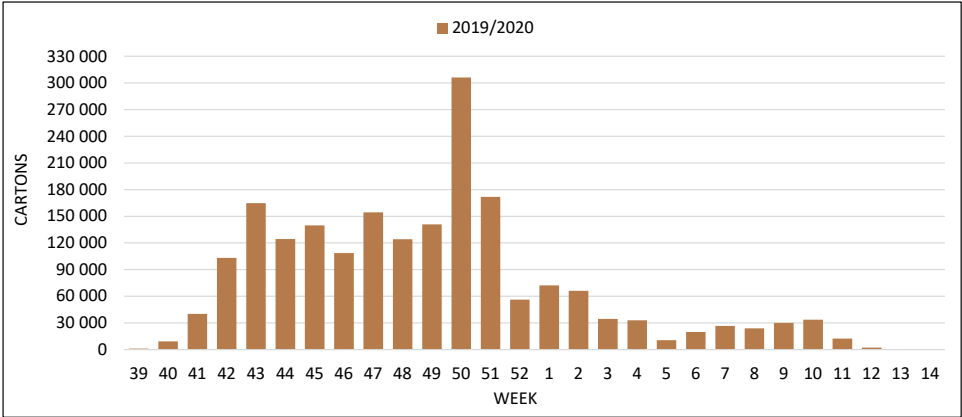
EXPORT HISTORICAL SALES: PEACHES & NECTARINES



SOURCE: DAFF/PPECB, 2020

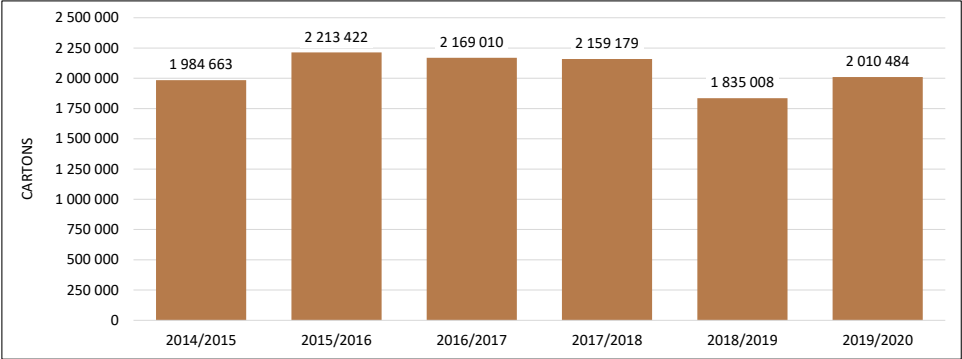
STONE FRUIT
PEACHES &
NECTARINES

PASSED FOR EXPORT PER WEEK: PEACHES



SOURCE: PPECB, 2020

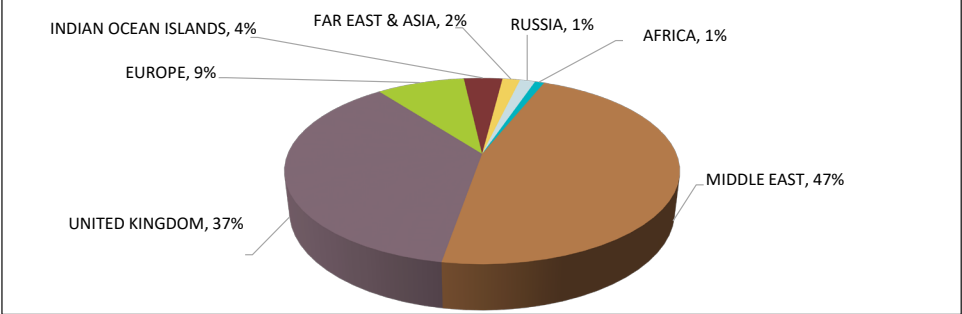
PEACHES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2020
*2.5 KG EQUIVALENT CARTONS

STONE FRUIT
PEACHES &
NECTARINES

PEACH EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2020

PEACHES: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2016/2017	2017/2018	2018/2019	2019/2020	% CHANGE 19/20 VS 18/19
AMBERCREST ®	226 328	250 381	206 006	254 491	24%
EARLIBLUSH	74 021	69 578	118 572	198 495	67%
TEMPTATION	278 804	268 047	217 930	177 213	-19%
JIM DANDY	125 046	152 550	106 668	152 500	43%
BRITTANEY LANE	120 579	94 208	91 801	116 506	27%
SPRING PRINCESS	108 671	97 506	88 799	113 892	28%
TRANSVALIA	188 995	151 572	118 910	112 539	-5%
SCARLET RICH	46 214	83 566	84 113	93 951	12%
RICH LADY	74 942	85 639	78 563	85 679	9%
FAIRTIME	156 505	101 250	78 821	71 183	-10%
MAJESTIC DELIGHT	81 882	83 071	57 330	61 481	7%
SUMMERTIME	48 382	28 600	36 261	49 818	37%
SWEET HENRY	0	6 280	17 993	32 595	81%
CRIMSON DELIGHT	21 007	25 838	32 980	30 202	-8%
SNOW ANGEL	29 313	23 111	26 079	27 005	4%
DECEMBER PRINCESS	36 872	36 933	37 201	26 777	-28%
SWEET DREAM	10 597	27 126	38 700	23 870	-38%
SNOW PRINCESS	19 014	12 776	7 903	22 933	190%
SUMMER ZEE	29 870	20 717	38 923	22 802	-41%
SNOWCREST	20 712	28 008	33 129	21 229	-36%
JULIENICE	22 190	22 577	18 785	21 119	12%
NOVADONNA	33 567	28 311	9 279	20 795	124%
EARLIRICH	23 601	15 416	16 500	18 947	15%
FIRE RICH	10 973	11 375	9 620	17 419	81%
ALPINE DELIGHT	12 468	31 351	22 813	16 339	-28%
PE04-27	0	0	0	15 809	0%
STS 4-94 (STN 22150) (2)	0	18 050	3 299	14 210	331%
SWEET DECEMBER	11 579	16 552	12 140	13 891	14%
JULIEPRETTY	25 551	23 847	13 047	12 753	-2%
IVORY DUCHESS	17 651	21 140	17 384	12 544	-28%
PRINCESS TIME	8 266	21 824	17 447	11 856	-32%
STARPEACH2	16 990	12 932	15 405	11 592	-25%
CAMEO DELIGHT	6 772	8 534	8 706	11 478	32%
PEO 04/26	6 250	31 372	5 520	10 561	91%
OTHER	275 397	249 140	148 380	106 010	-29%
TOTAL	2 169 010	2 159 179	1 835 008	2 010 484	10%
% CHANGE (YEAR-ON-YEAR)		0%	-15%	10%	

SOURCE: PPECB, 2020

NOTE: CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY
2.5 KG EQUIVALENT CARTONS

NECTARINE PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	1 611 266	923
BERG RIVER	458 379	354
KLEIN KAROO	353 675	265
WOLSELEY/TULBAGH	359 552	239
LIMPOPO	94 681	106
WORCESTER	98 736	66
OLIFANTS RIVER	47 488	51
STELLENBOSCH	68 316	46
EGVV	62 564	44
LANGKLOOF WEST	42 759	38
NORTHERN PROVINCES	31 749	31
LANGKLOOF EAST	31 904	26
FRANSCHHOEK	22 833	20
EASTERN CAPE	4 900	9
ORANGE RIVER	4 912	6
FREE STATE	2 600	4
TOTAL	3 296 314	2 228

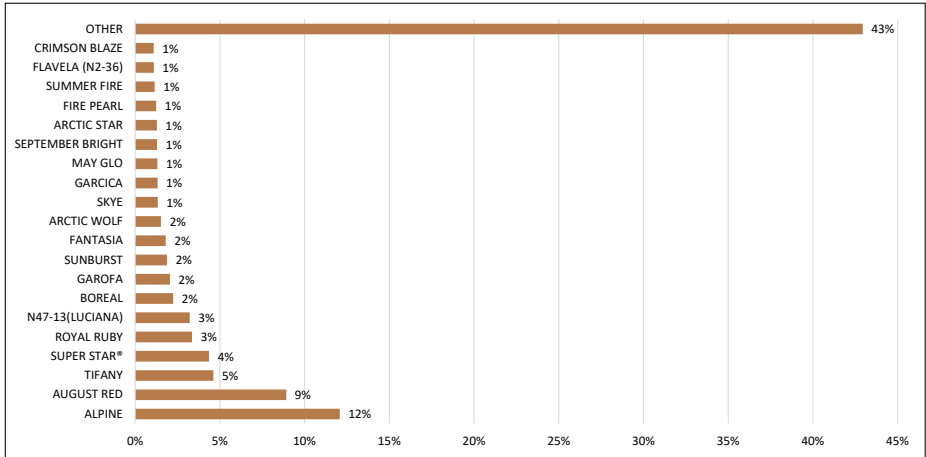
SOURCE: HORTGRO TREE CENSUS, 2020

AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2015	2016	2017	2018	2019	2020
ALPINE	309	293	297	284	275	269
AUGUST RED	125	132	158	159	181	198
TIFANY	3	17	28	35	76	103
SUPER STAR®	35	45	49	57	75	97
ROYAL RUBY	5	19	41	58	66	75
N47-13(LUCIANA)	15	25	39	52	62	72
BOREAL	0	0	0	5	20	50
GAROFA	4	9	25	31	37	46
SUNBURST	35	35	37	39	37	42
FANTASIA	53	53	49	49	45	40
ARCTIC WOLF	14	17	28	34	34	34
SKYE	32	33	31	36	33	30
GARCICA	6	11	24	25	29	29
MAY GLO	74	70	64	56	39	29
SEPTEMBER BRIGHT	26	25	25	28	29	29
ARCTIC STAR	33	29	22	23	22	28
FIRE PEARL	27	28	27	27	32	28
SUMMER FIRE	24	28	28	28	29	25
FLAVELA (N2-36)	8	6	7	15	25	24
CRIMSON BLAZE	28	25	25	24	23	24
OTHER	1 279	1 220	1 076	1 028	950	957
TOTAL	2 136	2 119	2 081	2 092	2 121	2 228
% CHANGE (YEAR-ON-YEAR)		-1%	-2%	1%	1%	5%

SOURCE: HORTGRO TREE CENSUS, 2020

CONTRIBUTION TO TOTAL NECTARINE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

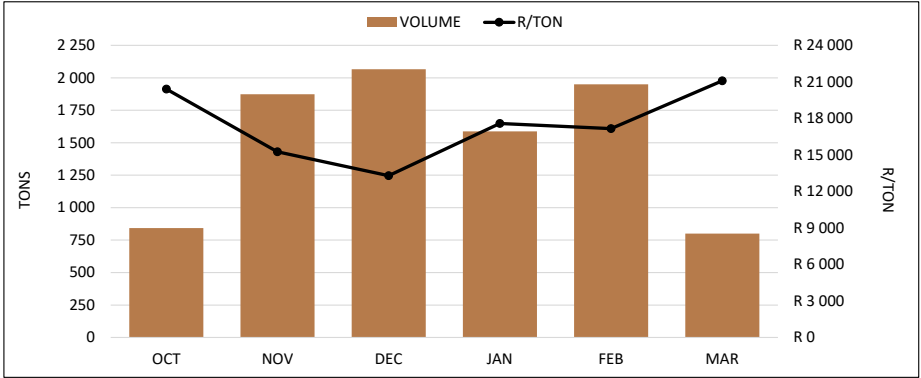
NECTARINE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ALPINE	17	27	80	16	130
AUGUST RED	34	41	96	5	23
TIFANY	57	26	20	0	0
SUPER STAR®	16	25	55	0	0
ROYAL RUBY	11	41	23	0	0
N47-13(LUCIANA)	18	30	24	0	0
BOREAL	45	5	0	0	0
GAROFA	13	24	8	0	0
SUNBURST	6	3	27	6	0
FANTASIA	1	1	5	1	33
ARCTIC WOLF	3	15	16	0	0
SKYE	2	4	22	2	0
GARCICA	2	18	10	0	0
MAY GLO	0	0	3	1	25
SEPTEMBER BRIGHT	0	6	23	0	0
ARCTIC STAR	0	0	26	2	0
FIRE PEARL	0	0	23	5	0
SUMMER FIRE	0	4	20	2	0
FLAVELA (N2-36)	0	1	23	0	0
CRIMSON BLAZE	0	0	23	1	0
SUNLITE	0	0	3	0	21
PRIMROSE	4	13	6	0	0
OTHER	95	117	546	50	101
TOTAL	324	400	1 081	90	333
% OF TOTAL AREA (HA)	15%	18%	49%	4%	15%

SOURCE: HORTGRO TREE CENSUS, 2020

STONE FRUIT
PEACHES &
NECTARINES

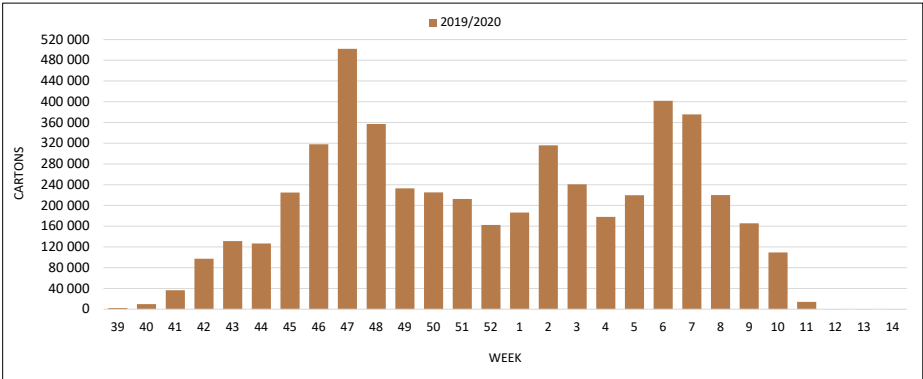
NECTARINE LOCAL MARKET SALES 2019/2020



SOURCE: DAFF, 2020

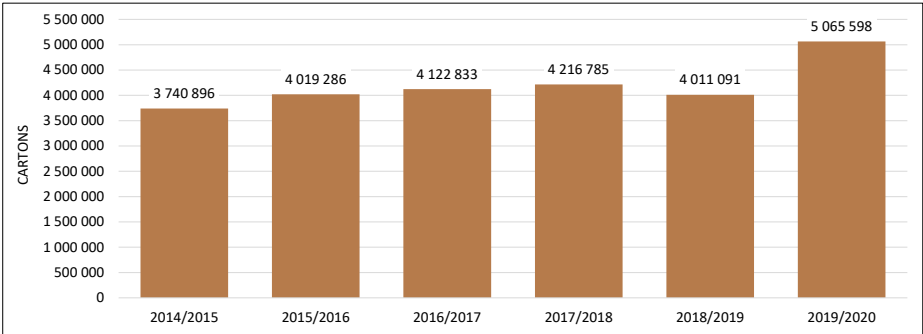
*2.5 KG EQUIVALENT CARTONS

PASSED FOR EXPORT PER WEEK: NECTARINES



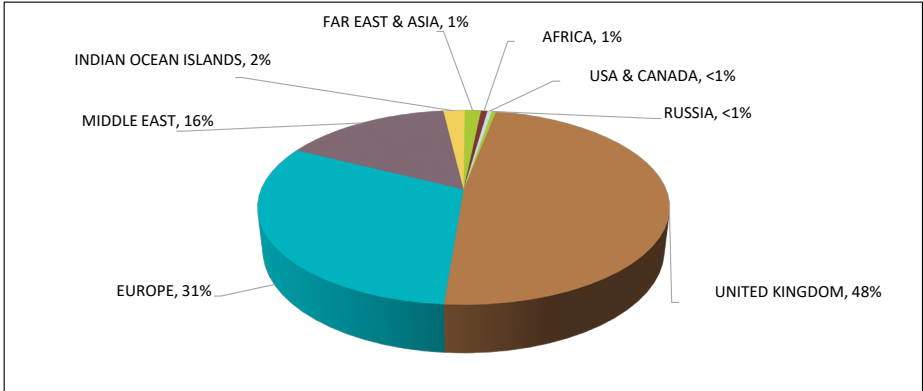
SOURCE: PPECB, 2020
*2.5 KG EQUIVALENT CARTONS

NECTARINE PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2020
*2.5 KG EQUIVALENT CARTONS

NECTARINE EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2020

CARTONS PASSED FOR EXPORT PER CULTIVAR: NECTARINES

CULTIVAR	2016/2017	2017/2018	2018/2019	2019/2020	% CHANGE 19/20 VS 18/19
ALPINE	871 598	767 788	680 449	731 787	8%
AUGUST RED	693 098	609 980	514 822	718 086	39%
SUPER STAR ®	167 805	206 588	184 969	217 303	17%
ARCTIC WOLF	17 000	61 494	76 862	214 224	179%
TIFANY	2 714	32 512	85 765	170 821	99%
N47-13(LUCIANA)	58 857	120 311	131 496	148 310	13%
AUGUST BRIGHT	66 941	102 285	69 015	145 867	111%
ROYAL RUBY	34 670	59 077	70 603	129 992	84%
SUNBURST	141 238	122 183	95 998	128 823	34%
GIANT PEARL	44 911	66 962	44 148	103 543	135%
FIRE PEARL	56 843	44 259	57 140	98 506	72%
SUMMER BRIGHT	79 070	57 946	78 347	93 375	19%
GAROFA	14 497	49 082	53 893	84 315	56%
ARCTIC STAR	70 980	81 197	36 107	84 299	133%
SUMMER FIRE	78 478	50 783	121 130	83 372	-31%
SEPTEMBER BRIGHT	91 936	55 708	85 580	77 433	-10%
NECTARJEWEL (REGAL'N ™)	19 281	30 812	49 789	76 237	53%
N48-21(GARCICA)	20 983	53 482	56 173	71 603	27%
REGAL PEARL	52 095	51 226	67 404	68 280	1%
SKYE	62 346	62 962	44 397	62 981	42%
UNICO	32 578	35 548	33 691	61 994	84%
KAY DIAMOND	32 171	47 334	43 741	61 527	41%
POLAR LIGHT	19 735	22 051	22 962	54 516	137%
SHIMMER PEARL	11 773	8 486	38 168	51 712	35%
ARCTIC RUNNER	20 705	17 960	19 751	46 727	137%
RUBY DIAMOND	55 275	28 080	54 020	46 654	-14%
FLAVELA (N2-36)	38 838	46 210	38 345	44 729	17%
MARGARET'S PRIDE	49 530	42 119	23 803	44 602	87%
PRIMROSE	14 016	8 942	14 759	44 356	201%
FIRE SWEET	36 817	26 351	31 784	43 761	38%
NECTAPERLE (REGAL'N ™)	20 687	30 565	31 122	42 334	36%
SPRING BRIGHT	44 984	52 074	34 370	41 643	21%
CRIMSON BLAZE	25 327	43 032	24 574	38 201	55%
HONEY ROYALE	11 117	25 802	13 755	37 407	172%
MICA	13 986	32 076	35 630	36 445	2%
OTHER	1 049 958	1 063 519	946 530	859 834	-9%
TOTAL	4 122 833	4 216 785	4 011 091	5 065 598	26%
% CHANGE (YEAR-ON-YEAR)		2%	-5%	26%	

SOURCE: PPECB, 2020

NOTE: CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY

*2.5 KG EQUIVALENT CARTONS

PLUM & PRUNE PRODUCTION AREAS

REGION	PLUMS		PRUNES	
	NUMBER OF TREES	AREA (HA)	NUMBER OF TREES	AREA (HA)
KLEIN KAROO	3 605 317	1 755	12 232	13
WOLSELEY/TULBAGH	1 286 393	702	80 170	91
FRANSCHHOEK	1 006 487	533	860	1
WELLINGTON	943 196	440	0	0
PAARL	678 414	371	0	0
CERES	719 005	335	106 120	126
STELLENBOSCH	601 369	322	21	0
WORCESTER	366 006	203	2 267	3
GROENLAND	332 162	176	0	0
VILLIERSDORP/VYEBOOM	295 858	135	0	0
LANGKLOOF WEST	157 804	130	500	1
SOMERSET WEST	349 247	124	0	0
LANGKLOOF EAST	152 283	90	0	0
BERG RIVER	129 059	68	9 217	3
ORANGE RIVER	34 658	25	1 441	0
NORTHERN PROVINCES	28 621	21	0	0
EASTERN CAPE	10 858	10	3 000	4
BOLAND	21 229	10	0	0
FREE STATE	1 750	3	0	0
TOTAL	10 719 716	5 451	215 828	243

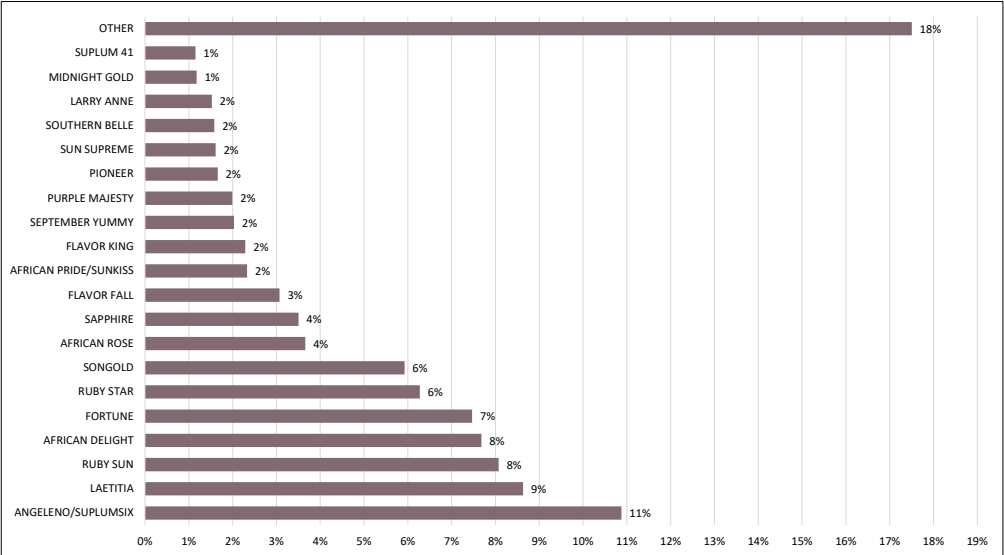
SOURCE: HORTGRO TREE CENSUS, 2020

AREA PLANTED PER CULTIVAR (HECTARES)

PLUMS	2015	2016	2017	2018	2019	2020
ANGELENO/SUPLUMSIX	390	441	506	535	542	593
LAETITIA	610	578	531	493	493	471
RUBY SUN	67	106	243	323	368	440
AFRICAN DELIGHT	339	339	349	389	363	419
FORTUNE	312	322	361	387	400	407
RUBY STAR	197	224	273	337	316	342
SONGOLD	532	499	441	401	345	323
AFRICAN ROSE	182	186	192	191	190	199
SAPPHIRE	353	328	280	253	216	191
FLAVOR FALL	113	112	140	161	149	167
AFRICAN PRIDE/SUNKISS	227	206	178	166	139	127
FLAVOR KING	168	163	153	159	141	125
SEPTEMBER YUMMY	50	68	89	102	105	111
PURPLE MAJESTY	132	134	123	111	114	109
PIONEER	243	212	177	155	116	91
SUN SUPREME	108	102	103	100	92	88
SOUTHERN BELLE	173	169	140	125	118	86
LARRY ANNE	90	93	86	96	91	83
MIDNIGHT GOLD	11	24	34	57	51	64
SUPLUM 41	18	23	33	44	51	63
OTHER	786	765	817	899	920	954
TOTAL	5 100	5 093	5 248	5 486	5 319	5 451
% CHANGE (YEAR-ON-YEAR)		0%	3%	5%	-3%	2%

SOURCE: HORTGRO TREE CENSUS, 2020

CONTRIBUTION TO TOTAL PLUM AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

PLUM ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 -2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ANGELENO/SUPLUMSIX	56	167	235	11	124
LAETITIA	42	36	160	27	205
RUBY SUN	66	288	83	0	3
AFRICAN DELIGHT	17	87	295	10	10
FORTUNE	28	74	175	44	86
RUBY STAR	13	108	215	0	5
SONGOLD	17	3	99	16	187
AFRICAN ROSE	0	13	184	0	2
SAPPHIRE	4	6	87	16	79
FLAVOR FALL	0	62	104	1	0
AFRICAN PRIDE/SUNKISS	3	7	42	54	21
FLAVOR KING	1	29	53	16	26
SEPTEMBER YUMMY	9	51	51	0	0
PURPLE MAJESTY	4	2	85	16	2
PIONEER	0	1	10	22	58
SUN SUPREME	2	5	70	9	2
SOUTHERN BELLE	3	11	19	26	26
LARRY ANNE	2	20	51	0	10
MIDNIGHT GOLD	2	32	30	0	0
SUPLUM 41	10	27	26	0	0
BLACK PEARL	8	18	36	0	0
BLACK DIAMOND/SUPLUMELEVEN	3	15	43	1	0
BLACK SPLENDOR	26	19	12	0	0
LADY RED	0	0	10	32	12
OTHER	131	244	246	16	83
TOTAL	448	1 327	2 421	318	938
% OF TOTAL AREA (HA)	8%	24%	44%	6%	17%

SOURCE: HORTGRO TREE CENSUS, 2020

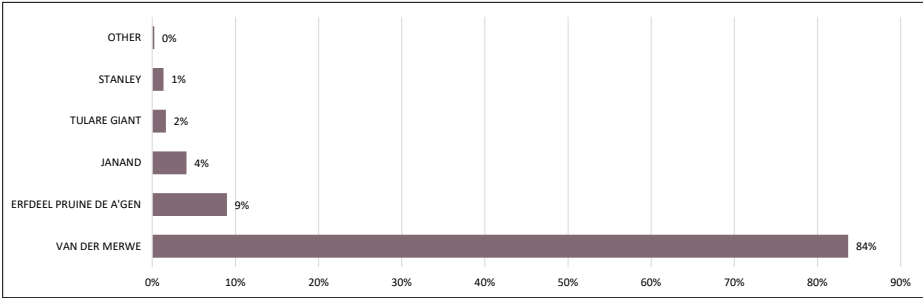
STONE FRUIT
PLUMS
& PRUNES

AREA PLANTED PER CULTIVAR (HECTARES)

PRUNES	2015	2016	2017	2018	2019	2020
VAN DER MERWE	200	200	203	209	188	204
ERFDEEL PRUINE DE A'GEN	43	38	36	31	33	22
JANAND	7	7	7	10	10	10
TULARE GIANT	3	3	3	3	4	4
STANLEY	2	2	2	1	4	3
OTHER	15	15	7	7	4	1
TOTAL	269	264	258	260	243	243
% CHANGE (YEAR-ON-YEAR)		-2%	-2%	1%	-7%	0%

SOURCE: HORTGRO TREE CENSUS, 2020

CONTRIBUTION TO TOTAL PRUNE AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

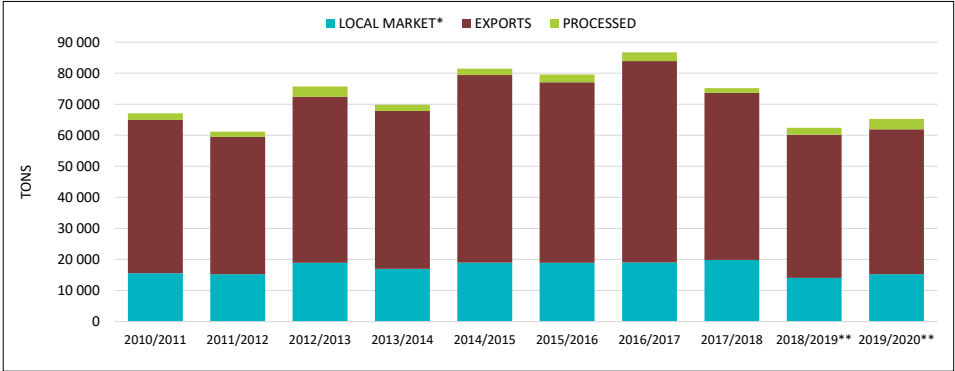
PRUNE ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 - 2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
VAN DER MERWE	6	18	70	11	98
ERFDEEL PRUNE D'AGEN	0	0	2	2	18
JANAND	0	3	2	0	5
TULARE GIANT	0	2	2	0	0
STANLEY	3	0	0	0	0
OTHER	0	0	1	0	0
TOTAL	9	23	77	13	122
% OF TOTAL AREA (HA)	4%	9%	32%	5%	50%

SOURCE: HORTGRO TREE CENSUS, 2020

CROP DISTRIBUTION: PLUMS & PRUNES

YEAR OCT- SEPT	PLUMS					PRUNES	
	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION	TOTAL PRODUCTION	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	%	(TON)	%
2010/2011	67 087	15 600	49 331	2 156	-	2 634	-
2011/2012	61 176	15 261	44 203	1 712	-9%	3 426	30%
2012/2013	75 733	18 945	53 467	3 322	24%	2 433	-29%
2013/2014	69 833	17 008	50 786	2 038	-8%	2 850	17%
2014/2015	81 461	18 973	60 413	2 074	17%	1 806	-37%
2015/2016	79 552	18 936	58 139	2 476	-2%	3 150	74%
2016/2017	86 715	19 057	64 833	2 824	9%	2 527	-25%
2017/2018	75 184	19 837	53 808	1 539	-13%	3 201	36%
2018/2019**	62 387	14 057	46 151	2 179	-17%	1 306	-66%
2019/2020**	65 258	15 250	46 688	3 320	5%	752	-41%
AVERAGE CROP DISTRIBUTION (%)		24%	73%	3%			



SOURCE: DAFF/PPECB, 2020
*MARKET SALES & DIRECT SALES TO SUPERMARKETS
**LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION
***FRESH PRUNE EXPORT VOLUMES INCLUDED WITH PLUM EXPORTS

HISTORICAL PRICE TRENDS: PLUMS & PRUNES

YEAR OCT - SEPT	PLUMS						PRUNES			
	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(%)	(R1,000)	(R1,000)	(R1,000)	(%)
2010/2011	4 081	9 709	293	542 638	543 269	-	9 616	3 710	13 325	-
2011/2012	4 415	10 384	275	526 375	526 845	-3%	12 661	3 873	16 534	24%
2012/2013	4 236	10 861	317	660 980	662 032	26%	8 993	4 869	13 863	-16%
2013/2014	4 998	15 390	310	866 616	867 248	31%	12 335	4 820	17 155	24%
2014/2015	5 539	13 867	319	942 810	943 471	9%	15 325	3 859	19 184	12%
2015/2016	6 556	18 985	624	1 227 935	1 229 479	30%	29 705	5 669	35 373	69%
2016/2017	6 531	16 452	500	1 191 100	1 192 512	-3%	27 372	4 799	32 253	-9%
2017/2018	6 316	18 039	500	1 095 959	1 096 729	-8%	36 822	4 448	41 270	27%
2018/2019**	8 315	18 491	500	970 286	971 376	-11%	5 303	4 499	10 199	-36%
2019/2020**	8 157	18 835	595	1 003 761	1 005 736	4%	3 962	3 272	7 441	-80%

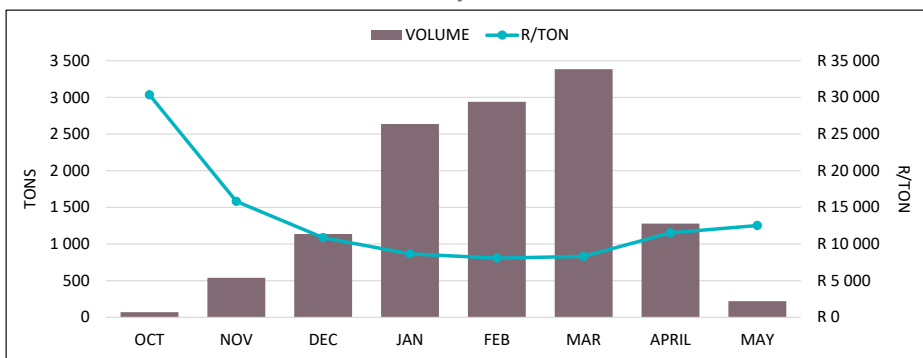
SOURCE: DAFF, 2020, SARS, 2015/2016 - 2019/2020

*SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS

**LAST 2 SEASONS SUBJECT TO POSSIBLE CHANGE

*** PRUNES GROSS VALUE FRESH ONLY LOCAL VOLUMES, EXPORT PRUNE VOLUMES AND VALUES INCORPORATED WITH PLUMS

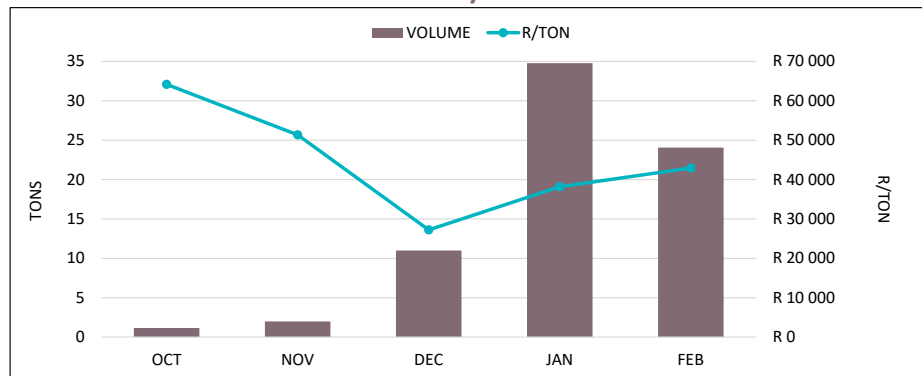
PLUM LOCAL MARKET SALES 2019/2020



SOURCE: DAFF, 2020

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

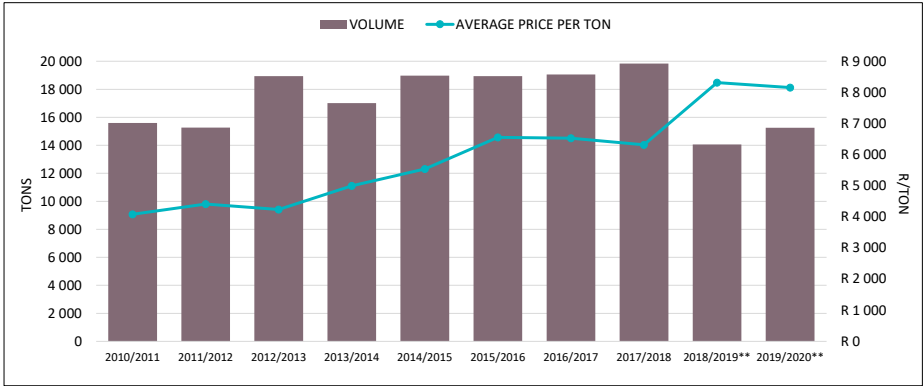
PRUNE LOCAL MARKET SALES 2019/2020



SOURCE: DAFF, 2020

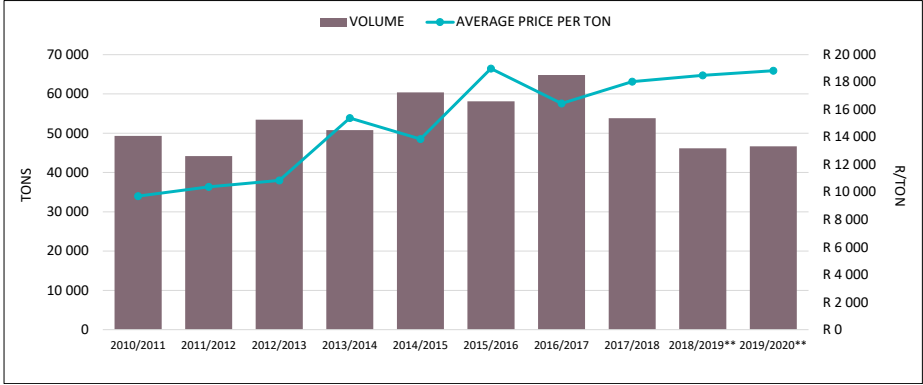
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

PLUM LOCAL MARKET HISTORICAL SALES



SOURCE: DAFF, 2020

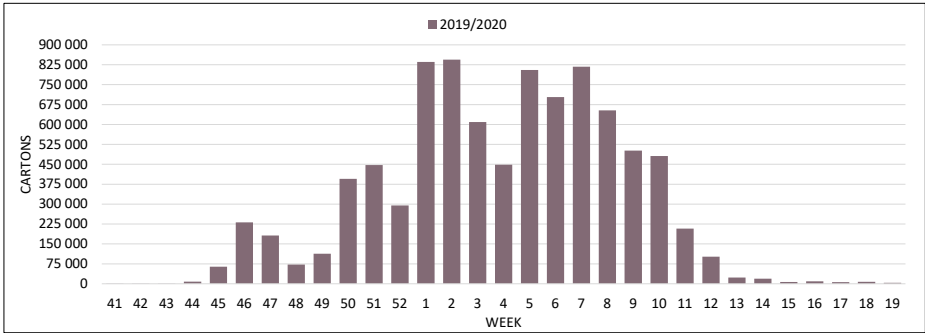
PLUM EXPORTS HISTORICAL SALES



SOURCE: DAFF/PPECB, 2020, SARS PRICING 2015/2016-2019/2020

STONE FRUIT
PLUMS
& PRUNES

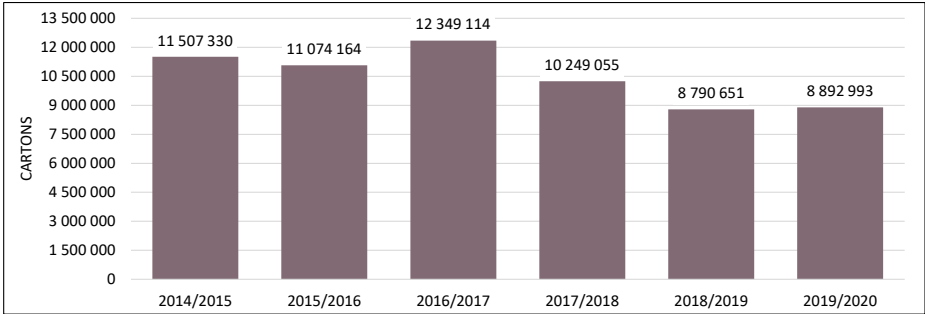
PLUMS PASSED FOR EXPORT PER WEEK



SOURCE: PPECB, 2020

*5.25 KG EQUIVALENT CARTONS

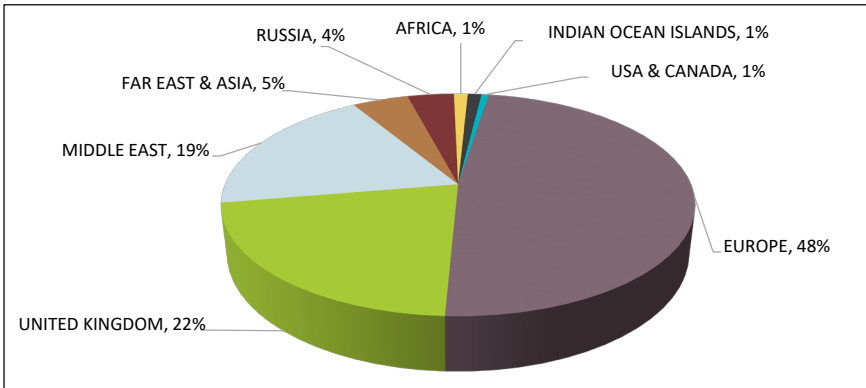
PLUMS PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2020

*5.25 KG EQUIVALENT CARTONS

PLUMS EXPORTS PER MARKET SEGMENT



SOURCE: PPECB, 2020

*5.25 KG EQUIVALENT CARTONS

CARTONS PASSED FOR EXPORT PER CULTIVAR: PLUMS

CULTIVAR	2016/2017	2017/2018	2018/2019	2019/2020	% CHANGE 19/20 VS 18/19
AFRICAN DELIGHT	1 468 171	1 197 349	1 114 010	1 269 810	14%
LAETITIA	1 536 788	1 151 126	889 529	1 035 615	16%
FORTUNE	982 489	804 912	994 863	961 967	-3%
ANGELENO/SUPLUMSIX	1 038 852	1 056 385	1 088 105	605 604	-44%
RUBY STAR	532 940	562 182	383 958	564 189	47%
RUBY SUN	119 592	174 195	263 568	487 555	85%
SONGOLD	1 177 695	723 374	393 717	470 920	20%
AFRICAN ROSE	469 472	478 357	479 830	407 336	-15%
PURPLE MAJESTY	367 159	363 011	222 341	267 504	20%
SOUTHERN BELLE	559 852	347 613	190 339	263 499	38%
LARRY ANNE	313 210	196 416	125 842	260 387	107%
BLACK PEARL	196 192	165 756	231 187	255 147	10%
SAPPHIRE	637 241	501 813	376 235	227 912	-39%
AFRICAN PRIDE/SUNKISS	478 451	327 622	229 946	210 961	-8%
SEPTEMBER YUMMY	67 572	88 348	108 442	148 174	37%
SUN SUPREME	261 917	193 161	111 649	143 324	28%
BLACK DIAMOND/SUPLUMELEVEN	159 224	169 964	181 068	140 681	-22%
LADY RED	287 303	201 284	93 601	118 212	26%
FLAVOR KING	285 222	210 116	108 858	114 442	5%
FLAVOR FALL	293 275	302 384	238 194	101 757	-57%
MIDNIGHT GOLD	30 565	68 417	86 317	93 198	8%
VAN DER MERWE	0	0	0	56 237	0%
SUN BREEZE	115 618	100 130	77 487	52 893	-32%
PIONEER	249 395	160 853	92 548	50 203	-46%
SOUVENIR	167 504	131 054	92 259	48 879	-47%
GREEN-RED	27 358	25 204	44 356	47 426	7%
FALL FIESTA	0	7 681	25 620	43 603	70%
SUPLUMFORTYONE	41 298	40 905	29 815	43 223	45%
BLACK SPLENDOR	13 576	20 731	37 544	42 105	12%
SUPLUMTWENTYFIVE/BLACK GIANT®	72 733	57 296	54 931	39 411	-28%
AFRIGOLD	42 905	40 263	35 006	36 464	4%
RUBY CRISP	0	47 041	40 696	36 059	-11%
SOLAR ECLIPSE	24 328	15 818	18 068	28 994	60%
SWEET PIXIE 4	0	4 678	13 821	21 049	52%
HONEY PUNCH	0	1 662	9 212	18 851	105%
OTHER	331 216	311 956	307 691	179 404	-42%
TOTAL	12 349 114	10 249 055	8 790 651	8 892 993	1%
% CHANGE (YEAR-ON-YEAR)		-17%	-14%	1%	

SOURCE: PPECB, 2020

NOTE: CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY

*5.25 KG EQUIVALENT CARTONS

CHERRY PRODUCTION AREAS

REGION	NUMBER OF TREES	HECTARES
CERES	436 151	274
NORTH WEST	78 687	62
WORCESTER	73 178	60
FREE STATE	22 897	51
OLIFANTS RIVER	76 282	19
GAUTENG	23 309	18
LIMPOPO	21 587	17
WOLSELEY/TULBAGH	12 286	10
MPUMALANGA	11 250	9
TOTAL	755 627	520

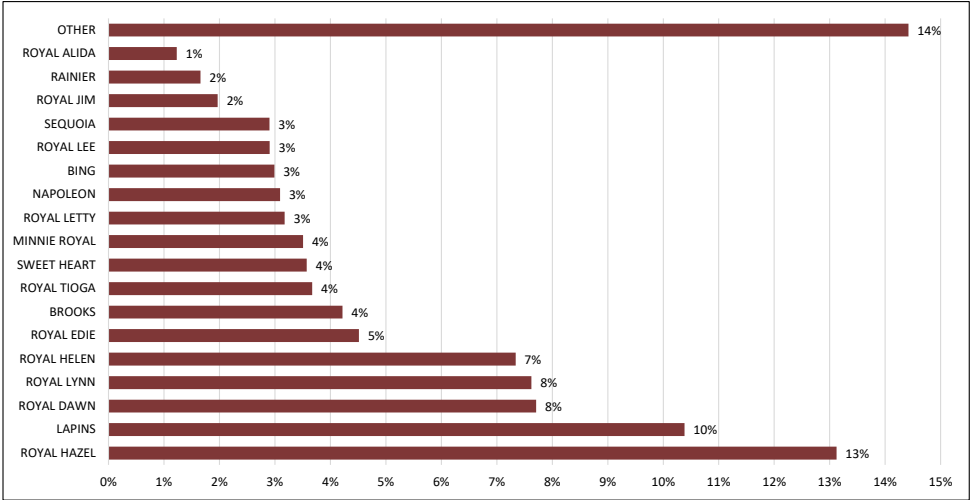
SOURCE: HORTGRO TREE CENSUS, 2020

CHERRY AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2015	2016	2017	2018	2019	2020
ROYAL HAZEL	0	0	4	39	65	68
LAPINS	9	11	12	15	28	54
ROYAL DAWN	19	21	28	32	36	40
ROYAL LYNN	5	8	14	28	40	40
ROYAL HELEN	5	8	9	17	20	38
ROYAL EDIE	3	6	7	12	19	23
BROOKS	1	3	8	15	20	22
ROYAL TIOGA	0	0	2	8	18	19
SWEET HEART	12	12	16	16	18	19
MINNIE ROYAL	11	15	11	15	15	18
ROYAL LETTY	2	4	6	16	17	17
NAPOLEON	16	16	16	16	16	16
BING	38	35	37	23	22	16
ROYAL LEE	16	18	18	19	18	15
SEQUOIA	2	4	5	6	17	15
ROYAL JIM	2	2	6	9	10	10
RAINIER	9	9	9	9	9	9
ROYAL ALIDA	0	1	2	6	6	6
OTHER	87	89	91	85	76	75
TOTAL	236	262	299	388	469	520
% CHANGE (YEAR-ON-YEAR)		11%	14%	30%	21%	11%

SOURCE: HORTGRO TREE CENSUS, 2020

CONTRIBUTION TO TOTAL CHERRY AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2020

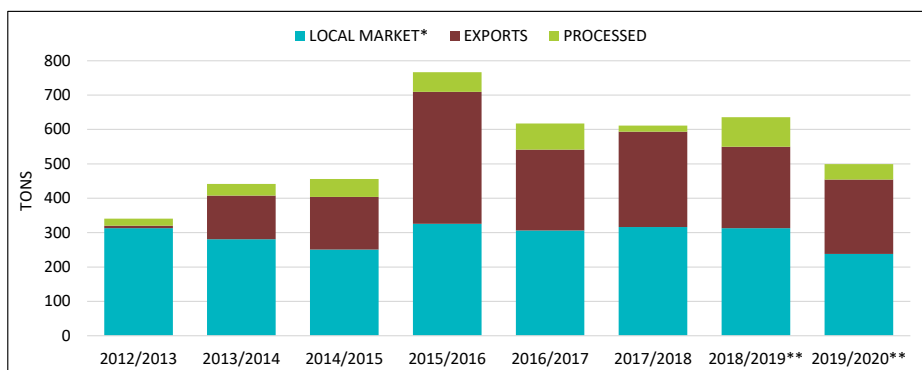
CHERRY ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0 -2 YRS	3 - 5 YRS	6 - 15 YRS	16 - 18 YRS	18+ YEARS
ROYAL HAZEL	27	41	0	0	0
LAPINS	39	7	6	2	0
ROYAL DAWN	10	13	16	1	0
ROYAL LYNN	12	21	7	0	0
ROYAL HELEN	21	10	8	0	0
ROYAL EDIE	12	8	3	0	0
BROOKS	7	14	1	0	0
ROYAL TIOGA	11	8	0	0	0
SWEET HEART	4	6	6	2	0
MINNIE ROYAL	3	4	11	0	0
ROYAL LETTY	0	14	2	0	0
NAPOLEON	0	0	0	0	16
BING	0	0	1	10	4
ROYAL LEE	2	3	10	0	0
SEQUOIA	10	4	1	0	0
ROYAL JIM	1	7	2	0	0
RAINIER	0	1	0	1	6
ROYAL ALIDA	0	6	0	0	0
STELLA	0	0	2	4	1
OTHER	6	18	16	5	24
TOTAL	166	184	92	25	52
% OF TOTAL	32%	35%	18%	5%	10%

SOURCE: HORTGRO TREE CENSUS, 2020

CROP DISTRIBUTION: CHERRIES

YEAR OCT - SEPT	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	%
2012/2013	341	313	7	21	
2013/2014	442	281	127	34	30%
2014/2015	456	251	153	52	3%
2015/2016	767	326	384	57	68%
2016/2017	618	307	235	76	-19%
2017/2018	611	316	277	18	-1%
2018/2019**	636	313	237	86	4%
2019/2020**	499	238	216	45	-21%
AVERAGE CROP DISTRIBUTION (%)		54%	37%	9%	



SOURCE: DAFF/PPECB/PRODUCER SURVEY, 2020

*MARKET SALES & DIRECT SALES TO SUPERMARKETS

**LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

HISTORICAL PRICE TRENDS: CHERRIES

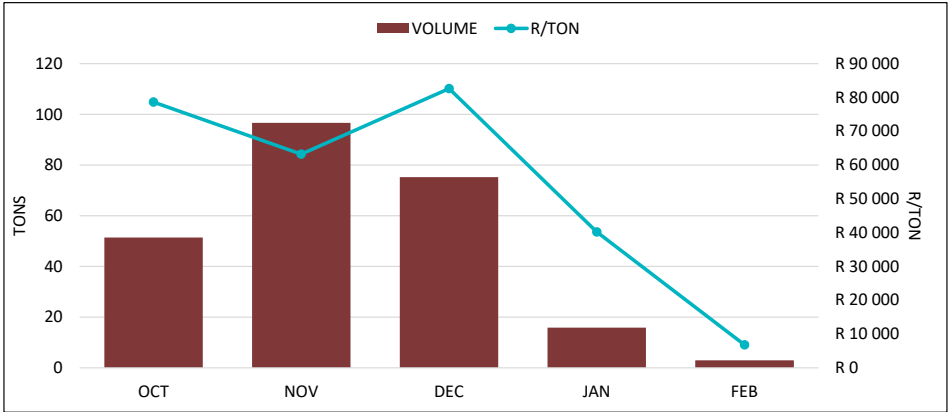
YEAR OCT - SEPT	SALES ON MARKET*	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R1,000)	(R1,000)	(%)
2012/2013	28 823	39 350	9 800	9 297	9 503	-
2013/2014	34 407	75 180	11 553	19 211	19 604	106%
2014/2015	44 455	143 150	8 405	33 060	33 497	71%
2015/2016	41 863	128 170	12 800	62 924	63 652	90%
2016/2017	51 721	135 680	16 450	47 741	48 963	-23%
2017/2018	51 794	111 530	18 750	47 278	47 609	-3%
2018/2019**	55 496	122 729	19 500	46 484	48 156	1%
2019/2020**	73 717	172 020	21 500	54 716	55 686	16%

SOURCE: DAFF/PPECB, 2020

*SALES ON MAJOR LOCAL FRESH PRODUCE MARKETS

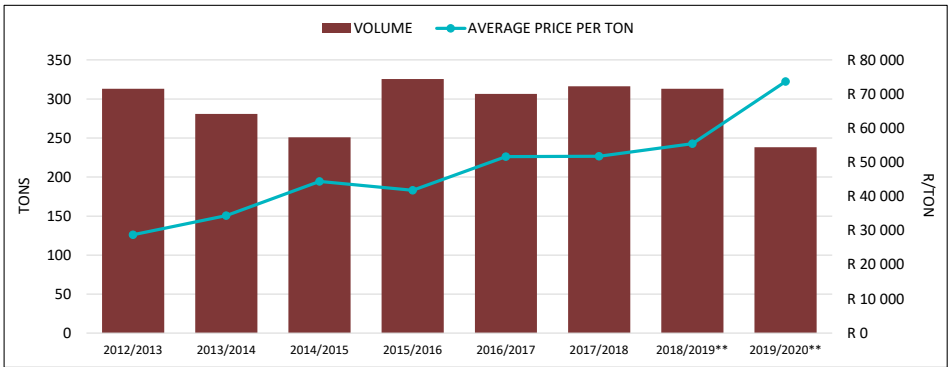
**LAST 2 SEASONS SUBJECT TO POSSIBLE ADJUSTMENTS

CHERRIES LOCAL MARKET SALES 2019/2020



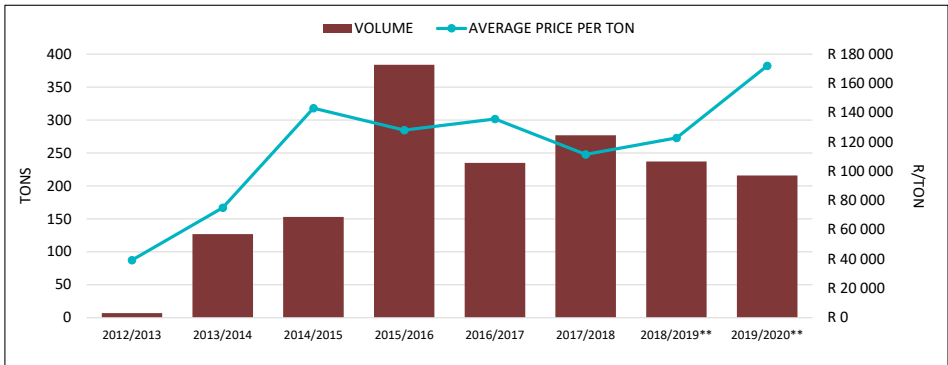
SOURCE: DAFF, 2020
CHANGES IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY OF INFORMATION

CHERRIES LOCAL MARKET HISTORICAL SALES



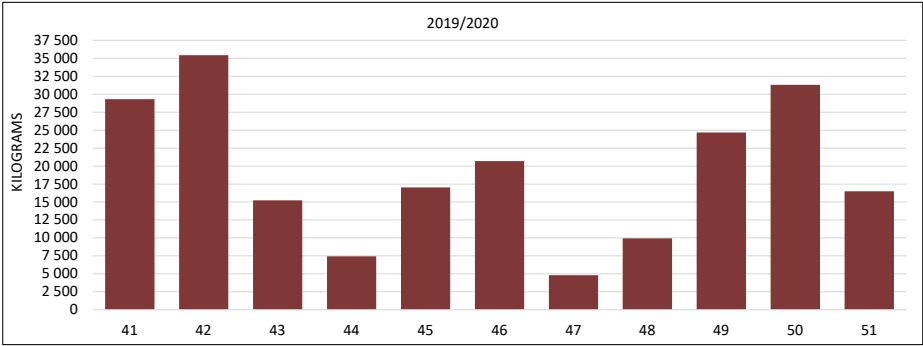
SOURCE: DAFF, 2020

CHERRIES EXPORT HISTORICAL SALES



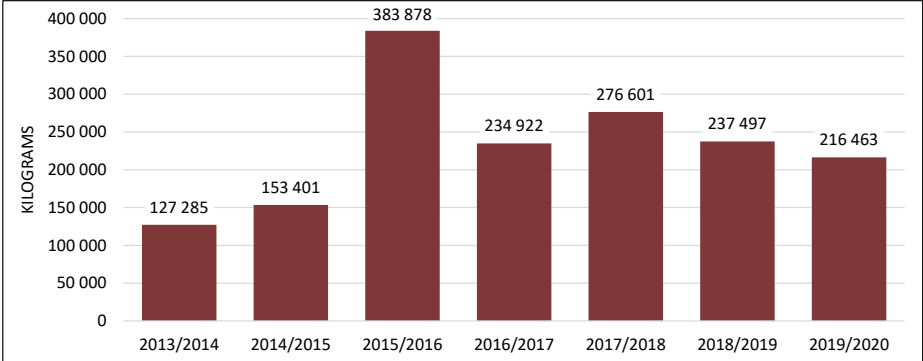
SOURCE: DAFF/PPECB, 2020

CHERRIES PASSED FOR EXPORT PER WEEK



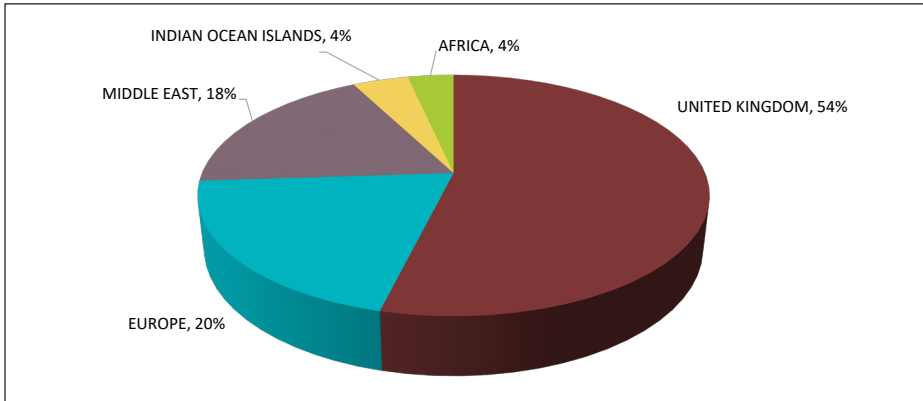
SOURCE: PPECB, 2020

CHERRIES PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2020

CHERRY EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2020

CHERRIES: KILOGRAMS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2015/2016	2016/2017	2017/2018	2018/2019	2019/2020	% CHANGE 19/20 VS 18/19
MINNIE ROYAL	29 055	50 210	86 195	47 456	90 985	92%
LAPINS	44 180	19 245	31 810	16 238	31 323	93%
STELLA	0	0	10 523	16 438	18 513	13%
ROYAL HELEN	0	395	6 850	1 710	16 325	855%
ROYAL LEE	10 235	33 153	27 640	17 369	15 930	-8%
VAN	15 565	3 290	4 715	4 118	11 165	171%
ROYAL DAWN	132 280	34 165	59 495	44 610	10 203	-77%
BING	77 730	29 463	16 925	35 663	9 578	-73%
GIANT HEIDELFINGER	29 810	19 032	50	2 885	4 150	44%
SWEETHEART	23 045	7 435	8 885	2 453	3 458	41%
CASHMERE	1 100	1 310	50	2 015	1 460	-28%
ROYAL ALIDA	0	0	525	20	893	4363%
OTHER	20 878	37 224	22 938	46 525	2 483	-95%
TOTAL KILOGRAMS	383 878	234 922	276 601	237 497	216 463	-9%
% CHANGE (YEAR-ON-YEAR)		-39%	18%	-14%	-9%	

SOURCE: PPECB, 2020
 NOTE: CHANGE IN HISTORIC INFORMATION DUE TO UPGRADING OF REPORTING SYSTEMS AND DATABASES TO IMPROVE ACCURACY



DRIED TREE FRUIT

MAIN DRIED FRUIT
EXPORT MARKETS:

APPLES:

EU & RUSSIA = 48%

APRICOTS:

AUSTRALIA = 40%

PRUNES:

AFRICA = 59%



TREE FRUIT PRODUCTION TRENDS (TONS)

FRUIT KIND	2012	2013	2014	2015	2016	2017	2018	2019	2020
APPLES	111	296	316	275	20	217	308	192	153
PEARS	1 234	1 506	1 485	1 695	1 660	3 801	1 136	861	822
APRICOTS	1 745	1 659	1 449	1 782	1 325	1 430	1 837	1 560	1 208
PEACHES	1 493	1 780	1 384	2 366	2 560	2 251	2 151	2 101	2 101
NECTARINES	126	133	106	129	133	149	95	95	84
PRUNES	893	811	455	602	1 050	787	1 067	365	215
TOTAL TONS	5 602	6 185	5 195	6 849	6 748	8 635	6 594	5 174	4 583
% CHANGE (Y-O-Y)		10%	-16%	32%	-1%	28%	-24%	-22%	-11%

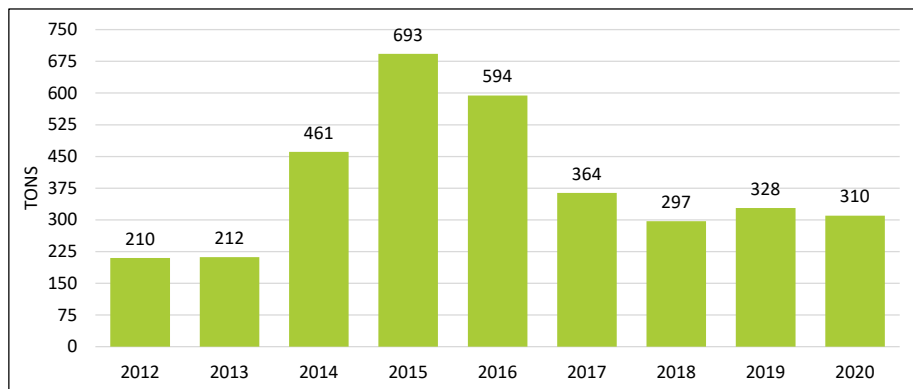
SOURCE: DFTS, 2012 - 2020; HORTGRO 2021

PRODUCER PRICES RAND PER KG

FRUIT KIND	2012	2013	2014	2015	2016	2017	2018	2019	2020
PEARS	16,80	22,80	22,80	25,30	30,10	34,10	34,55	32,17	35,64
APRICOTS	18,70	28,60	28,60	32,00	39,75	44,90	48,60	55,28	45,15
PEACHES	17,21	28,00	28,00	32,50	41,00	41,00	41,20	41,89	40,67
NECTARINES	19,00	25,74	25,74	26,25	30,10	34,00	31,00	37,12	34,00
PRUNES	17,30	25,10	25,10	27,00	29,80	34,60	31,40	14,53	18,43

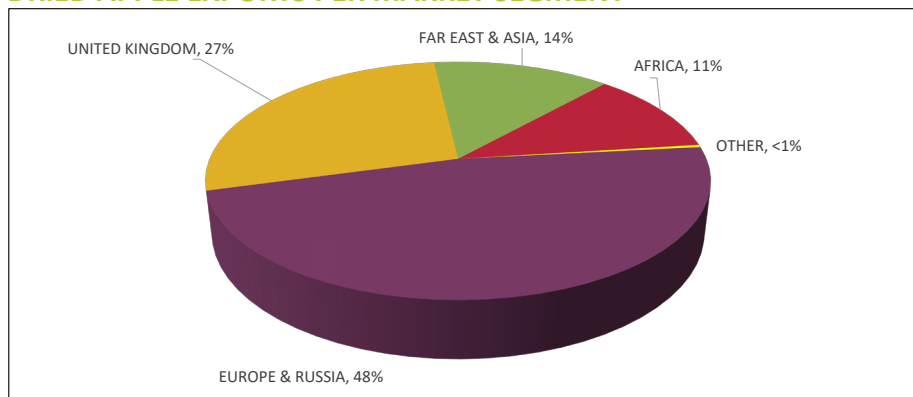
SOURCE: DFTS, 2019, HORTGRO,2021

DRIED APPLE EXPORTS PER SEASON



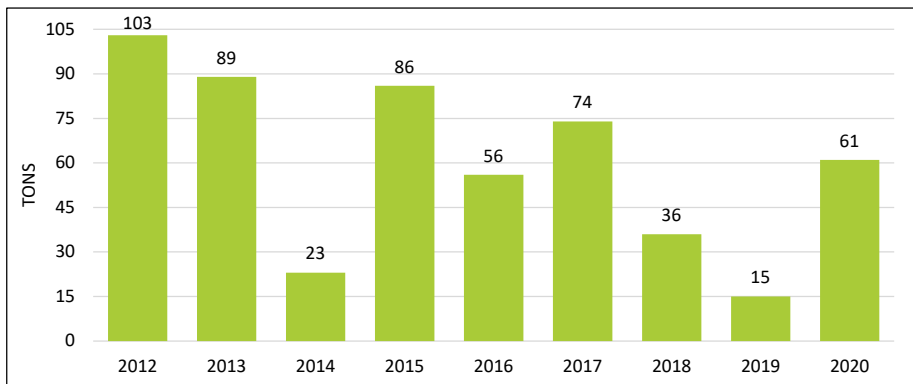
SOURCE: TRADEMAPS, 2021

DRIED APPLE EXPORTS PER MARKET SEGMENT



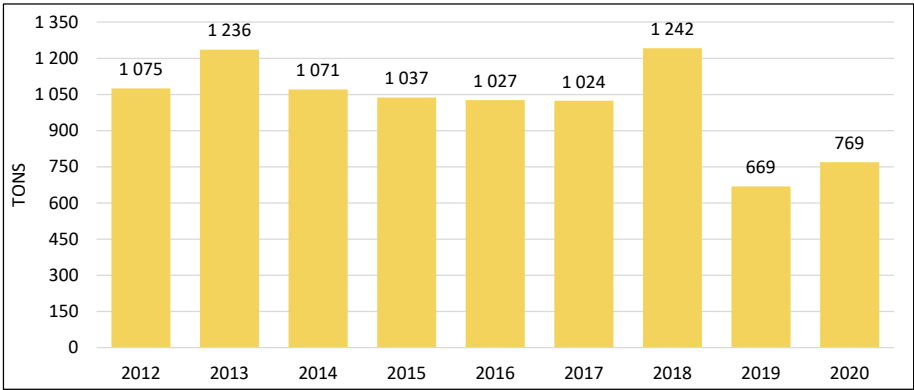
SOURCE: TRADEMAPS, 2021

DRIED APPLE IMPORTS PER SEASON



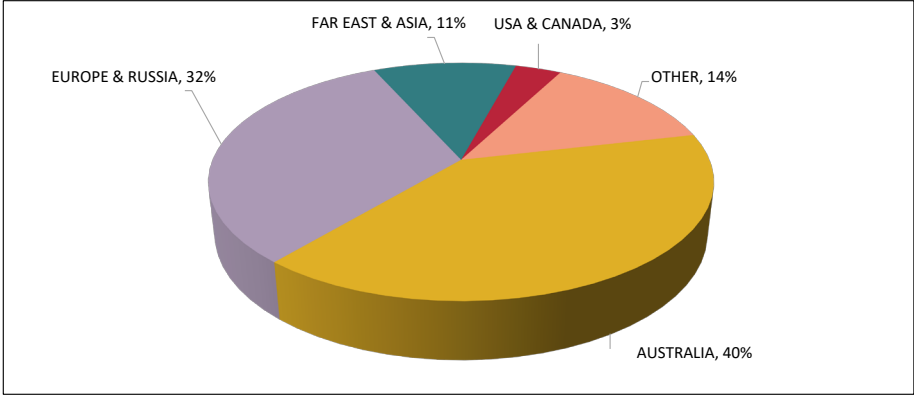
SOURCE: TRADEMAPS, 2021

DRIED APRICOT EXPORTS PER SEASON



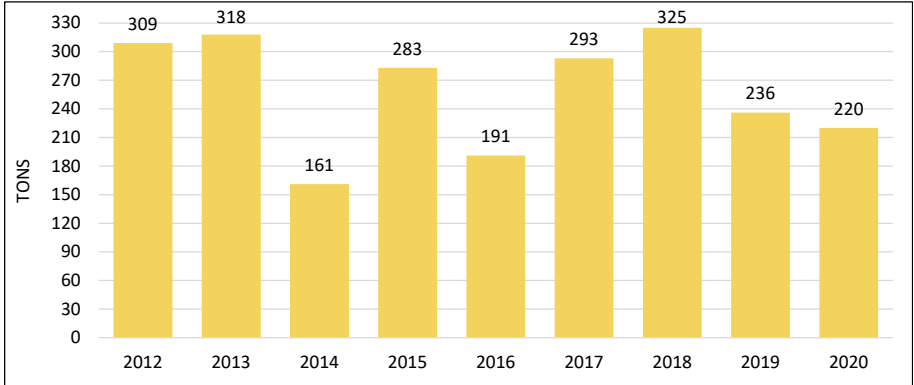
SOURCE: TRADEMAPS, 2021

DRIED APRICOT EXPORTS PER MARKET SEGMENT



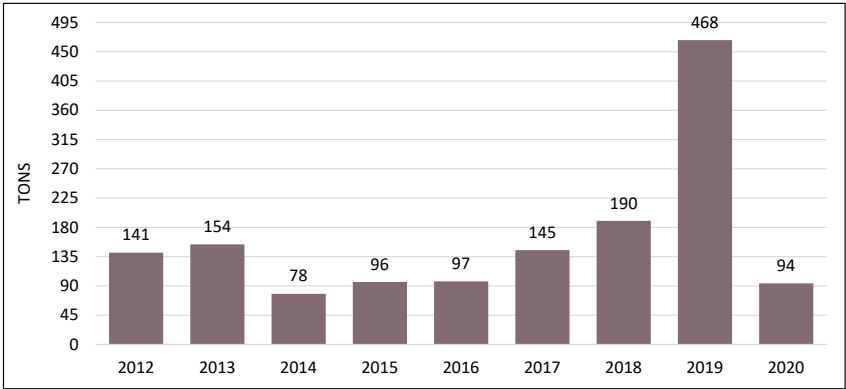
SOURCE: TRADEMAPS, 2021

DRIED APRICOT IMPORTS PER SEASON



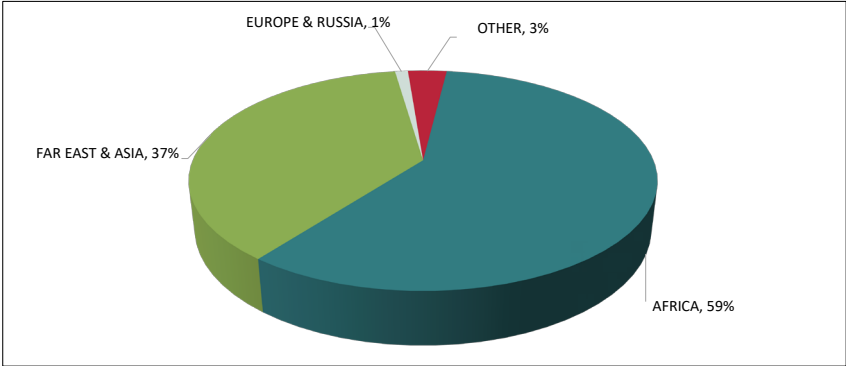
SOURCE: TRADEMAPS, 2021

DRIED PRUNE EXPORTS PER SEASON



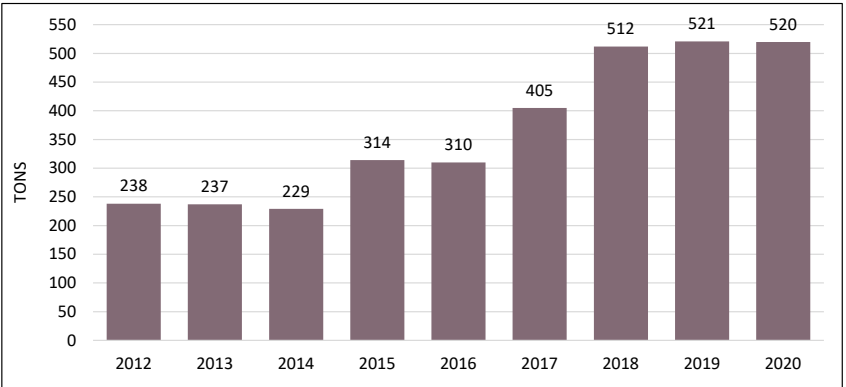
SOURCE: TRADEMAPS, 2021

DRIED PRUNE EXPORTS PER MARKET SEGMENT



SOURCE: TRADEMAPS, 2021

DRIED PRUNE IMPORTS PER SEASON



SOURCE: TRADEMAPS, 2021

**CHILE & SA =
MAIN EXPORTS FROM SH
(66% COLLECTIVELY)**

**EU & RUSSIA =
LARGEST SH EXPORT
DESTINATION (26%)**

**CHILE =
LARGEST SH PRODUCER
(38%)**

INTERNATIONAL INFORMATION



SOUTHERN HEMISPHERE PRODUCTION (METRIC TONS)

	2014	2015	2016	2017	2018	2019
ALL DECIDUOUS FRUIT						
CHILE	2 758 702	2 765 500	2 878 467	2 857 342	2 897 442	2 906 870
SOUTH AFRICA	1 459 917	1 657 356	1 635 457	1 636 022	1 480 811	1 530 131
BRAZIL	1 608 822	1 502 052	1 263 778	1 580 216	1 442 423	1 422 833
ARGENTINA	1 876 976	1 773 654	1 416 221	1 139 540	1 512 368	1 529 188
AUSTRALIA	476 456	523 326	539 099	527 322	496 863	473 756
NEW ZEALAND	526 870	574 099	581 244	496 535	507 466	579 432
TOTAL	8 707 743	8 795 987	8 314 266	8 236 977	8 337 373	8 442 210
APPLES						
CHILE	1 721 893	1 710 319	1 730 081	1 749 037	1 700 065	1 621 321
BRAZIL	1 378 617	1 264 651	1 055 383	1 307 642	1 203 007	1 222 979
SOUTH AFRICA	777 741	934 375	916 143	929 028	829 636	891 979
NEW ZEALAND	490 000	540 000	550 000	470 000	480 000	553 606
ARGENTINA	711 052	693 275	458 908	458 908	510 478	538 722
AUSTRALIA	266 771	295 196	308 298	313 730	268 355	265 150
TOTAL	5 346 074	5 437 816	5 018 813	5 228 345	4 991 541	5 093 757
PEARS						
ARGENTINA	704 019	619 305	522 414	517 754	565 697	595 427
SOUTH AFRICA	404 260	399 665	423 180	416 215	397 555	407 212
CHILE	245 025	279 630	291 167	289 593	276 393	250 240
AUSTRALIA	98 035	105 243	104 928	96 741	103 748	80 353
NEW ZEALAND	25 164	24 095	22 407	18 882	19 693	17 563
BRAZIL	19 096	21 160	14 915	22 125	19 813	16 722
TOTAL	1 495 599	1 449 098	1 379 011	1 361 310	1 382 899	1 367 517
APRICOTS						
ARGENTINA	26 818	26 959	26 838	26 943	27 048	27 153
SOUTH AFRICA	35 235	48 365	25 909	30 637	26 512	25 258
AUSTRALIA	9 237	9 697	8 700	5 351	8 801	8 377
CHILE	11 050	7 984	7 842	6 654	5 873	5 868
NEW ZEALAND	3 944	3 276	3 125	3 295	2 863	2 812
TOTAL	86 284	96 281	72 414	72 880	71 097	69 468
PEACHES & NECTARINES						
CHILE	356 611	338 567	341 377	334 458	328 111	330 232
ARGENTINA	250 000	266 000	250 737	89 705	226 000	210 000
BRAZIL	211 109	216 241	193 480	250 449	219 603	183 132
SOUTH AFRICA	165 475	193 902	182 054	182 489	152 444	144 300
AUSTRALIA	70 349	78 901	80 807	82 659	82 407	86 994
NEW ZEALAND	3 558	2 549	1 489	227	383	362
TOTAL	1 057 102	1 096 160	1 049 944	939 987	1 008 948	955 020
PLUMS						
CHILE	310 123	312 000	353 000	357 600	359 000	465 280
ARGENTINA	178 000	161 000	150 229	39 110	176 000	150 716
SOUTH AFRICA	76 907	80 564	87 746	77 408	74 254	60 961
AUSTRALIA	19 370	18 742	17 992	17 309	17 588	16 941
NEW ZEALAND	1 949	1 828	1 764	1 507	1 666	1 692
TOTAL	586 349	574 134	610 731	492 934	628 508	695 590
CHERRIES						
CHILE	114 000	117 000	155 000	120 000	228 000	233 929
AUSTRALIA	12 694	15 547	18 374	11 532	15 964	15 941
ARGENTINA	7 087	7 115	7 095	7 120	7 145	7 170
NEW ZEALAND	2 255	2 351	2 459	2 624	2 861	3 397
SOUTH AFRICA	299	485	425	245	410	421
TOTAL	136 335	142 498	183 353	141 521	254 380	260 858

SOURCE: FAO, 2021

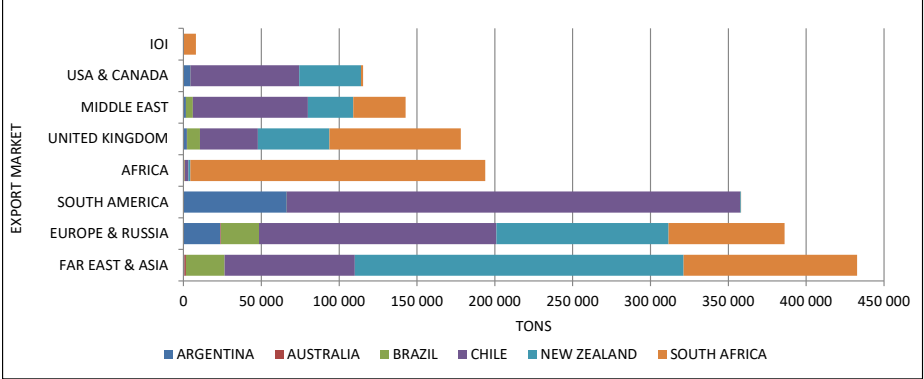
KEY DECIDUOUS FRUIT STATISTICS 2020

SOUTHERN HEMISPHERE EXPORTS (METRIC TONS)

	2015	2016	2017	2018	2019	2020
APPLES						
CHILE	672 993	821 173	769 920	835 738	725 248	710 558
SOUTH AFRICA	458 823	504 311	546 252	441 337	463 154	502 766
NEW ZEALAND	358 510	380 922	380 845	408 745	432 199	443 879
ARGENTINA	106 324	90 909	77 517	93 939	109 338	98 622
BRAZIL	60 116	30 647	55 436	70 997	56 709	62 561
AUSTRALIA	4 032	5 288	4 833	4 455	4 253	2 256
TOTAL	1 660 798	1 833 250	1 834 803	1 855 211	1 790 901	1 820 642
PEARS						
ARGENTINA	333 093	310 011	279 304	317 759	306 700	329 567
SOUTH AFRICA	204 102	249 121	264 705	220 912	223 790	225 729
CHILE	157 038	140 334	165 316	140 807	144 073	125 058
AUSTRALIA	10 805	10 167	9 584	12 661	9 860	9 050
NEW ZEALAND	4 680	5 072	4 034	5 263	4 346	2 994
BRAZIL	140			14	84	87
TOTAL	709 858	714 705	722 943	697 416	688 853	692 485
APRICOTS						
SOUTH AFRICA	3 661	4 502	4 113	3 632	1 957	2 457
CHILE	645	1 348	772	1 308	1 153	1 035
AUSTRALIA	702	325	501	512	691	838
NEW ZEALAND	911	1 337	1 204	530	344	666
ARGENTINA	22	5	11			0
TOTAL	5 941	7 517	6 601	5 982	4 145	4 996
PEACHES AND NECTARINES						
CHILE	91 016	102 596	92 866	107 284	108 800	113 022
SOUTH AFRICA	19 141	18 656	16 705	17 946	20 163	22 410
AUSTRALIA	8 845	10 461	9 694	13 980	17 176	14 566
ARGENTINA	2 834	1 438	850	4 489	4 033	2 784
BRAZIL		1	4	4	36	91
NEW ZEALAND	99	119	174	128	79	67
TOTAL	121 935	133 271	120 293	143 831	150 287	152 940
PLUMS						
CHILE	107 826	128 440	108 497	134 335	172 567	139 520
SOUTH AFRICA	65 893	63 635	66 558	57 695	47 269	48 220
AUSTRALIA	3 684	3 711	4 826	5 545	7 694	5 798
ARGENTINA	3 125	966	883	1 895	1 616	995
NEW ZEALAND	39	65	64	66	32	34
BRAZIL	0	0	22	0	12	15
TOTAL	180 567	196 817	180 850	199 536	229 190	194 582

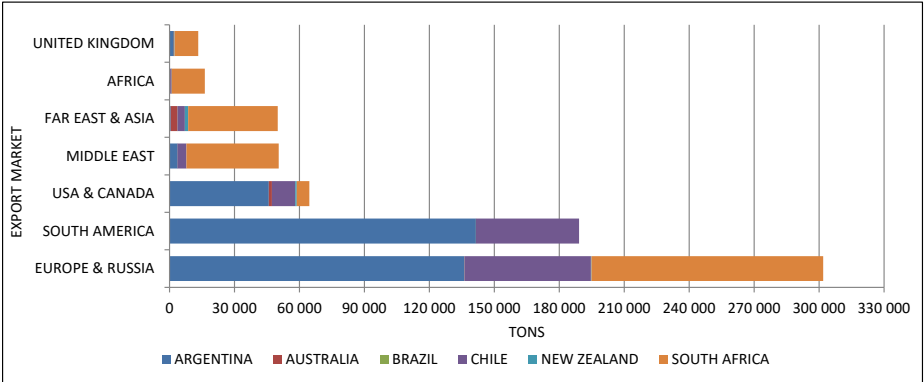
SOURCE: TRADEMAPS, 2021

SOUTHERN HEMISPHERE APPLE EXPORTS TO MAJOR MARKETS: 2020



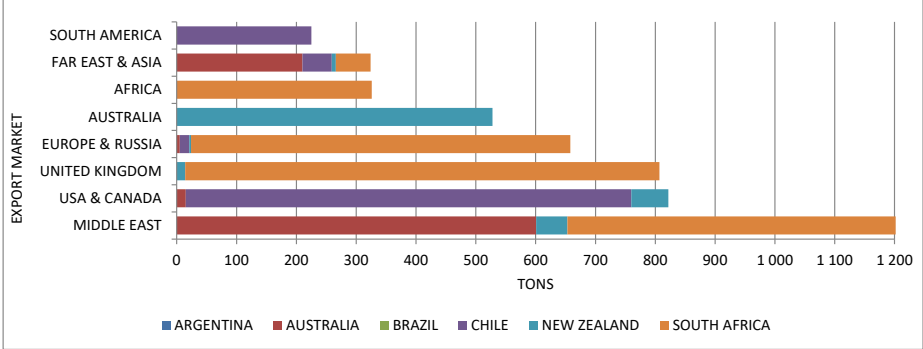
SOURCE: TRADEMAPS, 2021

SOUTHERN HEMISPHERE PEAR EXPORTS TO MAJOR MARKETS: 2020



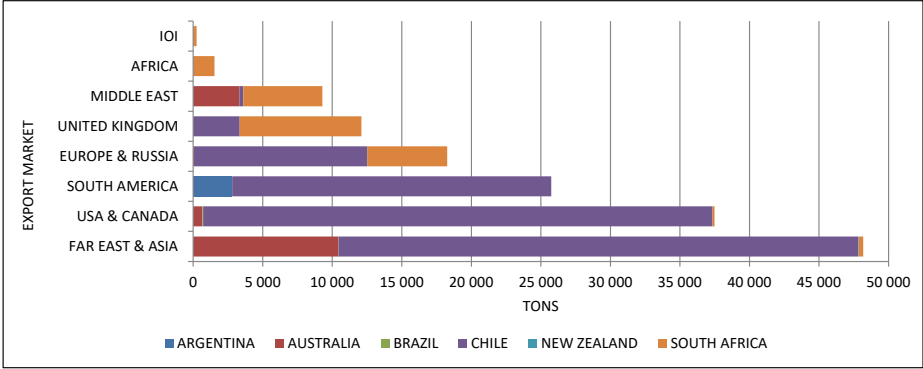
SOURCE: TRADEMAPS, 2021

SOUTHERN HEMISPHERE APRICOT EXPORTS TO MAJOR MARKETS: 2020



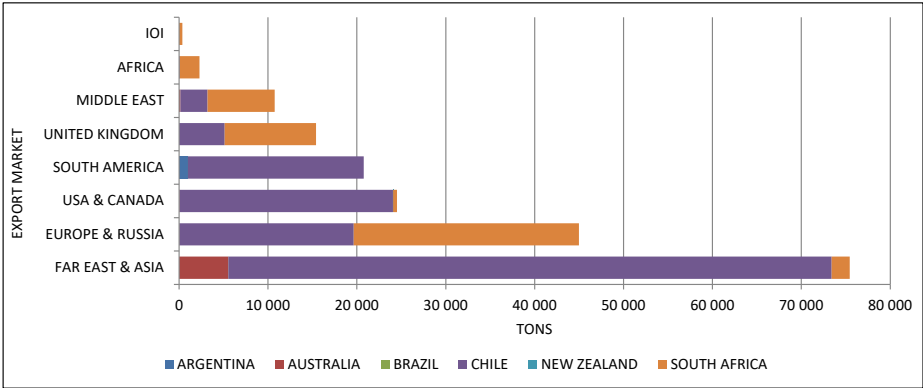
SOURCE: TRADEMAPS, 2021

SOUTHERN HEMISPHERE PEACH AND NECTARINE EXPORTS TO MAJOR MARKETS: 2020



SOURCE: TRADEMAPS, 2021

SOUTHERN HEMISPHERE PLUM EXPORTS TO MAJOR MARKETS: 2020



SOURCE: TRADEMAPS, 2021

WORLD PRODUCTION

RANK	APPLES	PRODUCTION (METRIC TON)				
		2015	2016	2017	2018	2019
1	CHINA	38 900 319	40 394 483	41 391 451	39 235 019	42 426 578
2	UNITED STATES OF AMERICA	4 556 790	5 214 040	5 240 670	4 644 790	4 997 680
3	TURKEY	2 569 759	2 925 828	3 032 164	3 625 960	3 618 752
4	POLAND	3 168 818	3 604 271	2 441 393	3 999 520	3 080 600
5	INDIA	2 134 000	2 521 000	2 265 000	2 327 000	2 316 000
6	ITALY	2 473 608	2 455 616	1 921 272	2 466 990	2 303 690
7	IRAN (ISLAMIC REPUBLIC OF)	2 500 000	2 096 749	2 398 831	1 936 697	2 241 124
8	RUSSIAN FEDERATION	1 612 700	1 701 100	1 493 600	1 859 400	1 950 800
9	FRANCE	1 968 628	1 823 123	1 695 949	1 740 350	1 753 500
10	CHILE	1 710 319	1 730 081	1 749 037	1 700 065	1 621 321
15	SOUTH AFRICA	934 375	916 143	929 028	829 636	891 979
	REST OF THE WORLD	19 879 580	19 625 598	18 577 575	21 458 253	20 034 197
	TOTAL WORLD	82 408 896	85 008 032	83 135 970	85 823 680	87 236 221
	% CHANGE (YEAR-ON-YEAR)		3%	-2%	3%	2%

SOURCE: FAO, 2021

RANK	PEARS	PRODUCTION (METRIC TONS)				
		2015	2016	2017	2018	2019
1	CHINA	16 654 016	16 074 424	16 527 694	16 196 649	17 091 032
2	UNITED STATES OF AMERICA	744 345	682 061	669 000	730 740	661 340
3	ARGENTINA	619 305	522 414	517 754	565 697	595 427
4	TURKEY	463 623	472 250	503 004	519 451	530 723
5	ITALY	753 667	701 928	772 578	752 590	429 290
6	SOUTH AFRICA	399 665	423 180	416 215	397 555	407 212
7	NETHERLANDS	349 000	374 000	330 000	402 200	373 000
8	BELGIUM	374 630	331 550	301 818	368 830	332 220
9	SPAIN	355 410	349 247	360 957	332 320	330 670
10	INDIA	303 000	323 000	346 000	318 000	300 000
	REST OF THE WORLD	3 350 278	2 963 904	3 085 470	3 139 050	2 868 161
	TOTAL WORLD	24 366 939	23 217 958	23 830 490	23 723 082	23 919 075
	% CHANGE (YEAR-ON-YEAR)		-5%	3%	0%	1%

SOURCE: FAO, 2021

RANK	APRICOTS	PRODUCTION (METRIC TONS)				
		2015	2016	2017	2018	2019
1	TURKEY	696 100	730 000	985 000	750 000	846 606
2	UZBEKISTAN	606 000	569 000	532 565	493 842	536 544
3	IRAN (ISLAMIC REPUBLIC OF)	252 000	239 712	330 553	314 012	329 638
4	ITALY	217 569	237 021	266 372	229 020	272 990
5	ALGERIA	293 486	256 771	256 890	242 243	209 204
6	SPAIN	153 667	139 605	162 872	176 290	145 830
7	FRANCE	159 375	603 268	654 938	112 890	134 800
8	AFGHANISTAN	87 686	17 894	131 816	109 086	129 363
9	GREECE	94 799	94 630	113 782	108 600	118 340
10	MOROCCO	103 955	71 156	112 538	101 612	109 795
34	SOUTH AFRICA	48 365	25 909	30 637	26 512	25 258
	REST OF THE WORLD	1 231 938	1 201 277	1 218 317	1 237 149	1 225 493
	TOTAL WORLD	3 944 940	4 186 243	4 796 280	3 901 256	4 083 861
	% CHANGE (YEAR-ON-YEAR)		6%	15%	-19%	5%

SOURCE: FAO, 2021

RANK	PEACHES & NECTARINES	PRODUCTION (METRIC TONS)				
		2015	2016	2017	2018	2019
1	CHINA	13 668 386	14 317 375	14 654 672	15 248 674	15 841 928
2	SPAIN	1 581 510	1 421 678	1 799 685	1 450 930	1 545 610
3	ITALY	1 422 856	1 427 573	1 250 721	1 090 680	1 224 940
4	GREECE	521 111	528 723	640 974	968 720	926 620
5	TURKEY	642 727	674 136	771 459	789 457	830 577
6	UNITED STATES OF AMERICA	927 787	855 740	764 410	700 350	739 900
7	IRAN (ISLAMIC REPUBLIC OF)	852 000	422 365	526 231	611 384	591 412
8	EGYPT	269 572	328 390	425 448	374 981	358 012
9	CHILE	338 567	341 377	334 458	328 111	330 232
10	ARGENTINA	266 000	250 737	89 705	226 000	210 000
19	SOUTH AFRICA	199 902	182 054	182 489	152 444	144 300
	REST OF THE WORLD	3 214 976	3 240 448	3 112 574	2 960 455	2 994 310
	TOTAL WORLD	23 899 394	23 990 596	24 552 826	24 902 186	25 737 841
	% CHANGE (YEAR-ON-YEAR)		0%	2%	1%	3%

SOURCE: FAO, 2021

RANK	PLUMS	PRODUCTION (METRIC TONS)				
		2015	2016	2017	2018	2019
1	CHINA	6 448 015	6 582 053	6 723 583	6 866 347	7 003 828
2	ROMANIA	496 468	512 975	444 922	830 060	692 670
3	SERBIA	354 890	471 442	330 582	430 199	558 930
4	CHILE	312 000	353 000	357 600	359 000	465 280
5	IRAN (ISLAMIC REPUBLIC OF)	285 000	298 893	355 416	305 617	359 176
6	UNITED STATES OF AMERICA	434 680	240 770	402 250	345 000	340 010
7	TURKEY	279 761	297 589	291 934	296 878	317 946
8	ITALY	199 964	220 729	206 966	197 730	215 020
9	FRANCE	165 123	229 990	211 142	175 440	205 110
10	UKRAINE	183 990	178 320	200 470	198 070	181 140
22	SOUTH AFRICA	80 564	87 746	77 408	74 254	60 961
	REST OF THE WORLD	2 377 713	2 376 720	1 892 174	2 449 453	2 201 241
	TOTAL WORLD	11 618 168	11 850 227	11 494 447	12 528 048	12 601 312
	% CHANGE (YEAR-ON-YEAR)		2%	-3%	9%	1%

SOURCE: FAO, 2021

RANK	CHERRIES	PRODUCTION (METRIC TONS)				
		2015	2016	2017	2018	2019
1	TURKEY	535 600	599 650	627 132	639 564	664 224
2	UNITED STATES OF AMERICA	306 991	315 454	396 940	312 430	321 420
3	CHILE	117 000	155 000	120 000	228 000	233 929
4	UZBEKISTAN	90 000	110 337	136 609	172 035	175 861
5	IRAN (ISLAMIC REPUBLIC OF)	136 000	140 081	135 723	88 906	128 354
6	SPAIN	94 145	100 503	114 433	106 580	118 380
7	ITALY	111 119	94 888	118 259	114 800	98 600
8	GREECE	75 191	83 194	80 510	89 380	81 600
9	UKRAINE	76 640	63 320	70 860	84 640	68 640
10	SYRIAN ARAB REPUBLIC	54 200	54 200	68 106	61 117	66 039
61	SOUTH AFRICA	485	425	245	410	421
	REST OF THE WORLD	649 206	611 706	586 662	670 584	638 344
	TOTAL WORLD	2 246 577	2 328 758	2 455 479	2 568 446	2 595 812
	% CHANGE (YEAR-ON-YEAR)		4%	5%	5%	1%

SOURCE: FAO, 2021

WORLD PRODUCTION OF PRUNES

YEAR	PRODUCTION (METRIC TON)	% CHANGE (YEAR-ON-YEAR)
2005	196 248	-
2006	322 075	64%
2007	198 107	-38%
2008	230 818	17%
2009	289 650	25%
2010	251 103	-13%
2011	262 857	5%
2012	264 702	1%
2013	228 561	-14%
2014	220 874	-3%
2015	266 572	21%
2016	225 558	-15%
2017	240 987	7%
2018	213 603	-11%
2019*	209 592	-2%
2020*	206 712	-1%

SOURCE: IPA STATISTICS, 2021

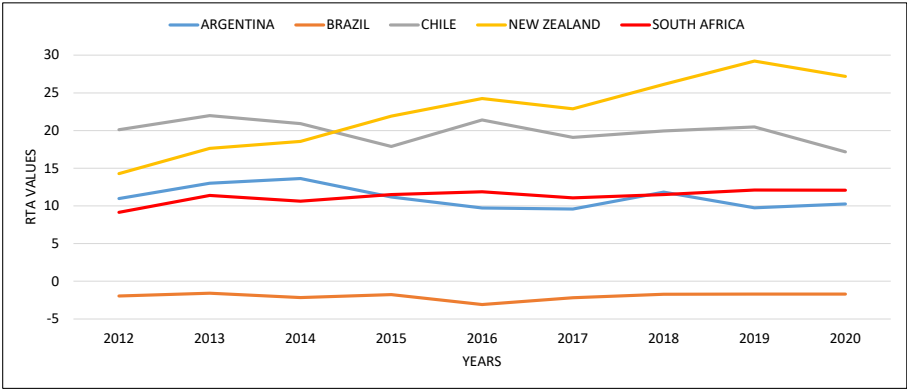
* LAST TWO SEASONS SUBJECT TO POSSIBLE CHANGE

THE GLOBAL COMPETITIVENESS REPORT

RANK 2018	RANK 2019	COUNTRY	INSTITUTIONS	INFRASTRUCTURE	MACRO-ECONOMICS	SKILLS	PRODUCT MARKET	LABOUR MARKET	FINANCIAL SYSTEM
81	83	ARGENTINA	88	68	139	31	120	117	105
14	16	AUSTRALIA	17	29	1	13	5	23	13
22	21	AUSTRIA	14	10	1	16	17	29	30
21	22	BELGIUM	23	14	1	18	27	43	24
72	71	BRAZIL	99	78	115	96	124	105	55
51	49	BULGARIA	57	56	43	56	63	40	73
12	14	CANADA	13	26	1	12	24	8	9
33	34	CHILE	32	42	1	47	10	53	21
28	28	CHINA	58	36	39	64	54	72	29
29	32	CZECHIA	44	20	1	29	55	48	47
17	15	FRANCE	22	9	36	35	28	50	14
3	7	GERMANY	18	8	1	5	9	14	25
57	59	GREECE	85	37	64	41	81	111	115
48	47	HUNGARY	63	27	43	49	91	80	66
58	68	INDIA	59	70	43	107	101	103	40
31	30	ITALY	48	18	63	42	31	90	48
5	6	JAPAN	19	5	42	28	6	16	12
46	48	MEXICO	98	54	41	89	53	96	64
6	4	NETHERLANDS	4	2	1	4	7	11	17
18	19	NEW ZEALAND	3	46	1	10	3	5	28
37	37	POLAND	60	25	1	34	50	70	57
34	34	PORTUGAL	30	21	62	43	39	49	39
52	51	ROMANIA	52	55	56	72	64	57	86
43	43	RUSSIAN FEDERATION	74	50	43	54	87	62	95
65	72	SERBIA	75	51	64	55	73	54	82
41	42	SLOVAKIA	61	30	1	45	89	64	56
35	35	SLOVENIA	33	22	1	26	30	41	61
67	60	SOUTH AFRICA	55	69	59	90	69	63	19
15	13	SOUTH KOREA	26	6	1	27	59	51	18
23	23	SPAIN	28	7	43	37	34	61	26
61	61	TURKEY	71	49	129	78	78	109	68
8	9	UNITED KINGDOM	11	11	1	11	21	9	7
1	2	UNITED STATES	20	13	37	9	8	4	3

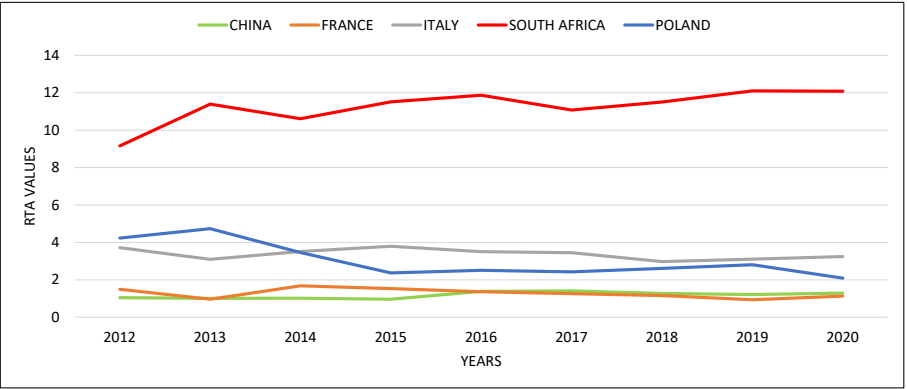
SOURCE: WORLD ECONOMIC FORUM (2019)
 **RANK OUT OF 141 COUNTRIES

POME FRUIT INDUSTRY RELATIVE TRADE ADVANTAGE TRENDS: SA COMPARED TO SOUTHERN HEMISPHERE COUNTRIES



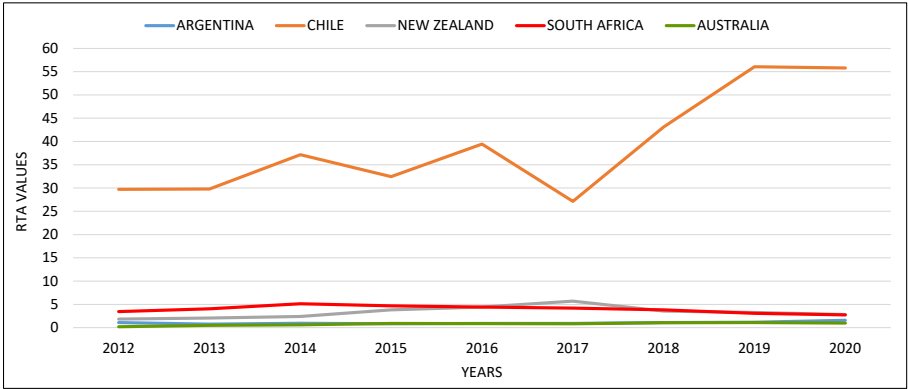
SOURCE: TRADEMAPS, 2021

POME FRUIT INDUSTRY RELATIVE TRADE ADVANTAGE TRENDS: SA COMPARED TO NORTHERN HEMISPHERE COUNTRIES



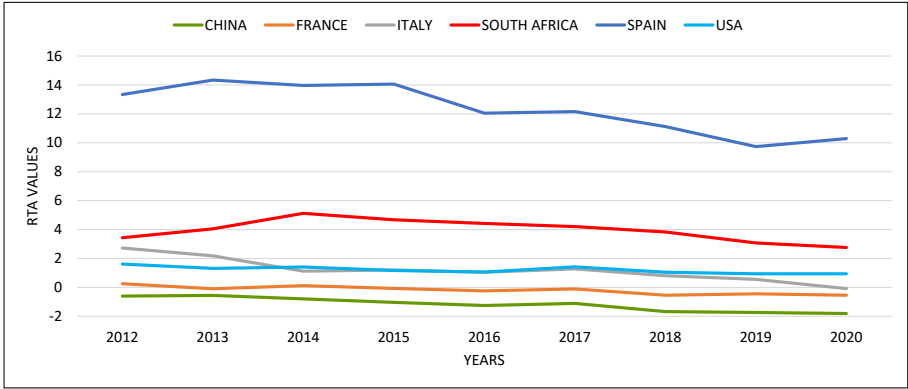
SOURCE: TRADEMAPS, 2021

STONE FRUIT INDUSTRY RELATIVE TRADE ADVANTAGE TRENDS:
SA COMPARED TO SOUTHERN HEMISPHERE COUNTRIES



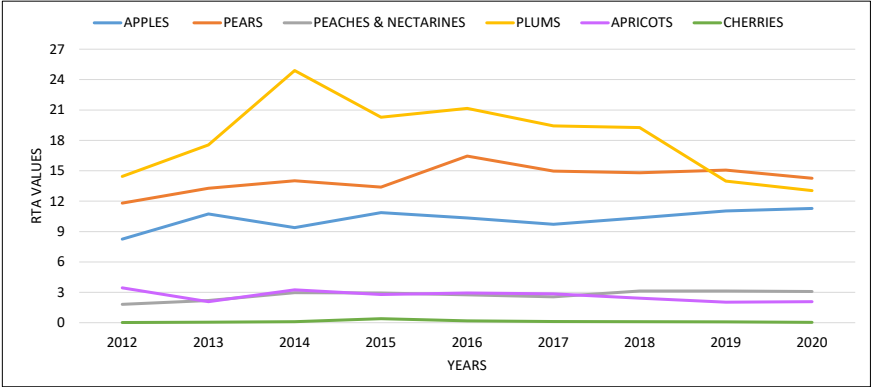
SOURCE: TRADEMAPS, 2021

STONE FRUIT INDUSTRY RELATIVE TRADE ADVANTAGE TRENDS:
SA COMPARED TO NORTHERN HEMISPHERE COUNTRIES



SOURCE: TRADEMAPS, 2021

SOUTH AFRICA'S DECIDUOUS FRUIT COMMODITY RELATIVE TRADE ADVANTAGE TRENDS



SOURCE: TRADEMAPS, 2021

TOP 10 FRESH APPLE EXPORTERS, 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
CHINA	833 356	1 323 328	1 334 874	1 118 486	971 257	1 058 094
ITALY	1 143 837	1 050 232	1 033 666	686 053	934 728	935 424
UNITED STATES OF AMERICA	989 078	776 657	910 292	928 834	833 087	808 118
CHILE	673 181	821 287	770 073	835 904	725 765	712 463
POLAND	845 105	1 009 193	941 867	794 318	973 806	657 310
SOUTH AFRICA	465 695	510 897	553 048	448 668	464 388	508 451
NEW ZEALAND	358 510	380 924	380 845	408 743	432 194	443 879
FRANCE	634 095	574 927	535 305	431 159	381 309	407 698
TURKEY	142 155	140 595	201 181	238 345	257 682	211 493
NETHERLANDS	201 334	194 725	180 508	191 835	163 113	196 411
TOP 10	6 286 346	6 782 765	6 841 659	6 082 345	6 137 329	5 939 341
% OF WORLD	65%	74%	73%	72%	73%	76%
WORLD	9 702 924	9 130 389	9 321 742	8 421 430	8 410 802	7 797 841

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH APPLE IMPORTERS, 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
RUSSIAN FEDERATION	873 719	676 837	705 553	843 463	700 544	651 480
GERMANY	682 803	615 598	790 277	658 028	618 616	632 621
UNITED KINGDOM	426 356	397 875	396 049	385 890	342 098	342 690
EGYPT	425 516	289 055	210 812	435 325	297 213	271 854
VIET NAM	36 885	53 590	67 173	66 323	127 909	265 562
BANGLADESH	177 081	230 954	234 181	201 885	253 157	256 234
NETHERLANDS	237 607	198 846	201 932	234 479	195 198	216 642
INDIA	193 692	246 808	330 605	280 094	242 713	215 538
SPAIN	234 355	251 553	205 807	186 412	217 563	199 924
CANADA	212 350	238 847	217 320	219 227	201 576	196 752
TOP 10	3 500 364	3 199 963	3 359 709	3 511 126	3 196 587	3 249 297
% OF WORLD	36%	36%	41%	42%	39%	42%
WORLD	9 656 168	8 884 352	8 184 532	8 376 646	8 129 519	7 650 868

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH PEAR EXPORTERS, 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
CHINA	374 358	452 435	519 231	491 004	470 164	539 446
NETHERLANDS	307 632	319 758	334 739	332 512	344 795	373 418
ARGENTINA	333 090	310 011	279 304	320 786	310 021	340 404
BELGIUM	313 352	325 685	309 551	289 463	313 033	312 493
SOUTH AFRICA	205 199	250 254	265 792	222 097	223 790	226 686
CHILE	157 057	140 349	165 323	140 817	144 074	125 056
SPAIN	104 703	100 962	130 686	98 972	137 170	116 072
UNITED STATES OF AMERICA	174 732	140 176	125 877	131 511	147 493	112 979
POLAND	25 813	46 768	40 641	45 421	73 440	98 462
PORTUGAL	118 253	69 953	107 973	110 486	103 335	94 009
TOP 10	2 114 189	2 156 351	2 279 117	2 183 069	2 267 315	2 339 025
% OF WORLD	77%	80%	81%	80%	84%	87%
WORLD	2 761 408	2 687 949	2 818 663	2 735 416	2 687 728	2 673 709

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH PEAR IMPORTERS, 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
RUSSIAN FEDERATION	254 217	244 367	271 204	271 336	228 147	220 276
INDONESIA	103 140	99 654	167 476	186 317	167 685	216 881
GERMANY	170 953	171 972	174 593	169 251	160 372	164 538
BRAZIL	179 306	146 778	156 186	158 077	153 489	138 418
FRANCE	111 304	118 357	120 991	112 778	112 582	116 256
BELARUS	175 908	144 482	145 866	123 303	123 300	111 432
UNITED KINGDOM	155 372	157 207	143 911	137 731	116 291	110 613
VIET NAM	8 091	12 959	18 685	22 303	30 257	110 505
NETHERLANDS	118 501	124 379	125 014	109 900	89 595	105 950
ITALY	92 870	84 755	83 839	64 619	93 604	93 552
TOP 10	1 369 662	1 304 910	1 407 765	1 355 615	1 275 322	1 388 421
% OF WORLD	52%	51%	53%	52%	51%	55%
WORLD	2 623 973	2 569 803	2 634 511	2 629 970	2 517 418	2 523 313

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH APRICOT EXPORTERS, 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
SPAIN	80 111	79 347	89 275	109 234	92 834	96 026
UZBEKISTAN	5 485	49 523	22 801	42 665	58 011	74 534
TURKEY	55 337	37 177	63 538	70 734	67 637	64 733
GREECE	10 013	16 190	24 681	23 925	23 030	21 544
ITALY	24 551	24 755	44 609	26 603	48 292	16 913
AFGHANISTAN	4 559	6 816	7 004	34 623	27 447	15 376
FRANCE	53 103	42 318	56 412	28 276	21 769	11 410
KYRGYZSTAN	7 607	1 146	2 233	2 633	6 085	10 228
TAJIKISTAN	223	2 946	2 424	2 674	4 038	5 106
JORDAN	6 344	5 875	8 366	5 816	11 117	4 990
TOP 10	247 333	266 093	321 343	347 183	360 260	320 860
% OF WORLD	77%	80%	79%	83%	76%	89%
WORLD	322 208	333 503	406 365	419 544	471 760	360 490

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH APRICOT IMPORTERS 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
RUSSIAN FEDERATION	43 741	32 736	51 667	52 999	50 365	64 874
GERMANY	59 616	57 125	70 266	59 930	62 585	46 566
KAZAKHSTAN	7 965	32 370	15 458	30 102	36 663	35 614
FRANCE	20 480	20 515	20 798	22 653	17 003	21 291
IRAQ	18 956	23 217	32 930	37 672	35 886	19 877
ITALY	32 133	22 772	21 901	20 141	15 232	18 037
PAKISTAN	6 519	1 206	13 804	25 369	17 845	14 992
AUSTRIA	10 523	13 309	18 422	13 469	15 404	12 030
SAUDI ARABIA	8 381	9 388	10 223	8 380	9 256	10 808
ROMANIA	3 123	4 592	9 293	7 671	10 055	8 902
TOP 10	211 437	217 230	264 762	278 386	270 294	252 991
% OF WORLD	67%	68%	67%	71%	66%	74%
WORLD	314 814	317 171	396 652	394 271	408 218	343 105

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH PEACH & NECTARINE EXPORTERS, 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
SPAIN	857 690	819 649	933 752	743 403	828 812	654 288
TURKEY	50 490	50 639	88 811	126 814	105 331	163 381
GREECE	148 045	168 693	186 009	159 741	163 557	155 467
CHILE	91 067	102 647	92 906	107 318	108 800	113 022
UZBEKISTAN	12 268	44 255	43 108	65 147	56 425	85 788
CHINA	86 398	73 446	96 093	63 393	121 153	77 584
ITALY	269 204	228 459	223 243	159 692	157 152	77 142
UNITED STATES OF AMERICA	77 768	83 494	56 803	70 568	72 703	61 746
JORDAN	58 271	62 100	59 005	49 974	70 183	27 137
FRANCE	46 810	41 829	43 974	25 703	29 547	26 607
TOP 10	1 698 011	1 675 211	1 823 704	1 571 753	1 713 663	1 442 162
% OF WORLD	75%	79%	78%	79%	83%	83%
WORLD	2 265 218	2 121 212	2 345 783	1 982 298	2 068 030	1 742 790

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH PEACH & NECTARINE IMPORTERS 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
GERMANY	305 498	293 830	321 008	274 554	301 509	233 172
RUSSIAN FEDERATION	199 693	189 501	244 842	219 923	187 858	226 776
FRANCE	166 171	172 185	174 027	157 278	155 739	134 882
ITALY	113 461	102 268	115 413	117 310	101 006	110 701
POLAND	104 486	93 090	121 840	99 295	115 159	68 041
UNITED KINGDOM	104 522	98 043	89 914	79 234	95 603	66 594
PORTUGAL	42 771	57 179	60 298	62 418	57 734	53 619
KAZAKHSTAN	37 897	35 919	45 099	47 582	57 559	53 208
VIETNAM	808	880	934	510	1 049	50 790
SAUDI ARABIA	33 718	34 782	33 328	34 229	38 488	48 684
TOP 10	1 109 025	1 077 677	1 206 703	1 092 333	1 111 704	1 046 467
% OF WORLD	50%	52%	53%	55%	56%	60%
WORLD	2 222 837	2 076 172	2 256 887	1 969 711	1 987 057	1 750 770

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH PLUM EXPORTERS, 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
CHILE	107 859	128 456	108 516	134 355	172 567	139 519
SPAIN	108 620	109 095	99 400	72 780	94 431	89 873
HONG KONG, CHINA	22 195	29 072	34 847	43 205	78 964	62 895
CHINA	31 609	27 151	20 679	33 533	38 490	54 973
SOUTH AFRICA	66 083	63 872	66 768	57 948	47 582	48 497
TURKEY	34 039	44 764	45 700	68 146	44 454	47 814
MOLDOVA, REPUBLIC OF	21 233	36 303	49 223	44 907	44 365	46 908
SERBIA	17 786	23 658	15 450	17 169	17 574	25 266
NETHERLANDS	23 558	23 125	25 250	23 341	24 963	25 208
UZBEKISTAN	6 590	26 281	30 481	28 114	44 193	24 167
TOP 10	439 572	511 777	496 314	523 498	607 583	565 120
% OF WORLD	64%	68%	65%	69%	75%	79%
WORLD	687 669	752 594	764 300	756 258	809 930	719 448

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH PLUM IMPORTERS 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
RUSSIAN FEDERATION	60 647	58 400	78 110	77 073	80 053	74 937
CHINA	34 848	44 623	40 620	48 604	84 421	66 455
HONG KONG, CHINA	30 067	36 534	41 644	50 306	85 115	63 934
GERMANY	46 587	56 922	61 175	43 466	44 666	52 039
VIET NAM	823	894	264	524	684	42 671
UNITED KINGDOM	49 068	55 552	49 712	39 543	37 395	36 039
NETHERLANDS	32 659	33 605	28 468	31 973	30 400	29 030
IRAQ	38 408	61 342	77 786	77 354	37 826	25 969
POLAND	10 149	9 752	36 346	10 576	18 904	19 515
UNITED STATES OF AMERICA	25 049	27 184	22 080	22 558	23 657	18 888
TOP 10	328 305	384 808	436 205	401 977	443 121	429 477
% OF WORLD	50%	53%	59%	56%	58%	61%
WORLD	660 761	725 243	738 504	720 414	762 522	701 800

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH CHERRY EXPORTERS, 2015 - 2020 (METRIC TONS)

COUNTRY	EXPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
CHILE	97 788	139 602	95 846	216 755	259 886	274 124
HONG KONG, CHINA	51 422	81 627	69 321	138 312	167 756	165 065
TURKEY	68 569	79 789	60 121	75 304	80 508	87 254
UNITED STATES OF AMERICA	74 216	72 380	106 656	83 972	81 153	63 524
UZBEKISTAN	5 398	29 166	30 609	33 811	16 756	54 706
GREECE	24 921	16 171	15 515	16 909	20 826	30 480
AZERBAIJAN	11 990	14 993	14 439	23 320	26 516	30 220
AUSTRIA	4 891	26 109	17 886	14 784	15 137	18 945
SPAIN	22 181	21 308	27 746	31 560	26 701	18 291
MOLDOVA, REPUBLIC OF	13 737	3 856	8 376	11 652	5 963	7 734
TOP 10	375 113	485 001	446 515	646 379	701 202	750 343
% OF WORLD	76%	85%	84%	87%	89%	92%
WORLD	496 081	573 048	533 209	739 682	784 343	815 410

SOURCE: TRADEMAPS, 2021

TOP 10 FRESH CHERRY IMPORTERS 2015 - 2020 (METRIC TONS)

COUNTRY	IMPORT VOLUME (METRIC TONS)					
	2015	2016	2017	2018	2019	2020
CHINA	91 502	109 030	101 885	186 263	193 549	210 394
HONG KONG, CHINA	63 006	99 496	80 478	158 430	188 663	146 163
RUSSIAN FEDERATION	62 423	57 517	61 586	82 024	74 718	86 528
GERMANY	36 984	45 427	51 469	44 751	48 825	49 977
AUSTRIA	7 022	29 243	19 789	17 586	20 136	26 188
CANADA	24 210	23 575	32 631	27 609	28 252	25 412
KAZAKHSTAN	10 153	23 818	21 635	25 253	8 171	17 462
ITALY	7 529	10 888	6 198	8 865	10 484	14 471
KOREA, REPUBLIC OF	12 578	13 805	17 648	18 067	15 856	14 215
UNITED KINGDOM	18 350	17 019	16 026	15 155	13 356	12 847
TOP 10	333 757	429 818	409 345	584 003	602 010	603 657
% OF WORLD	67%	77%	75%	80%	81%	84%
WORLD	495 323	559 387	546 372	726 206	742 558	722 718

SOURCE: TRADEMAPS, 2021