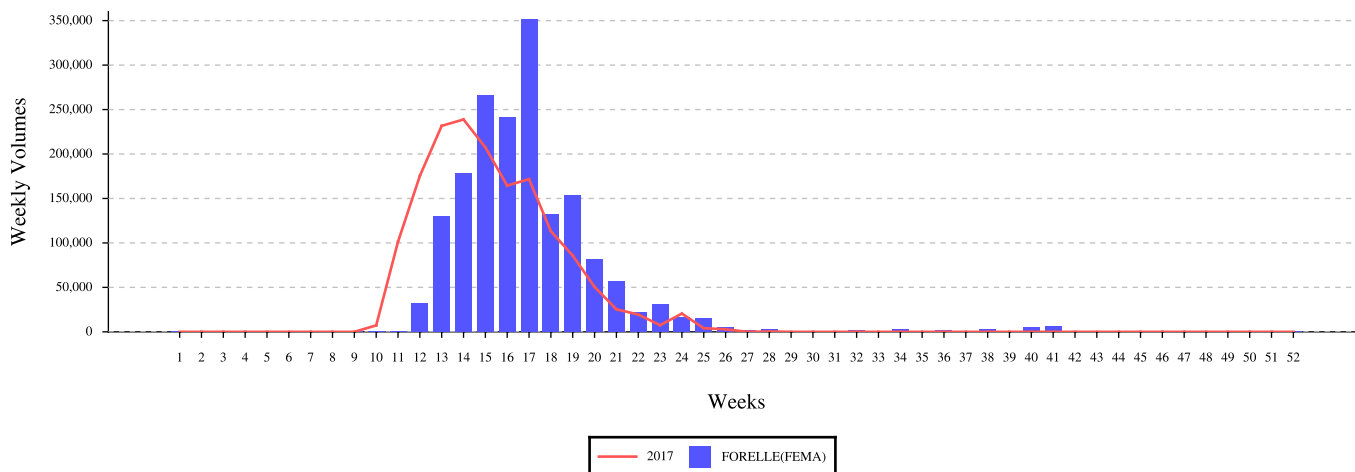
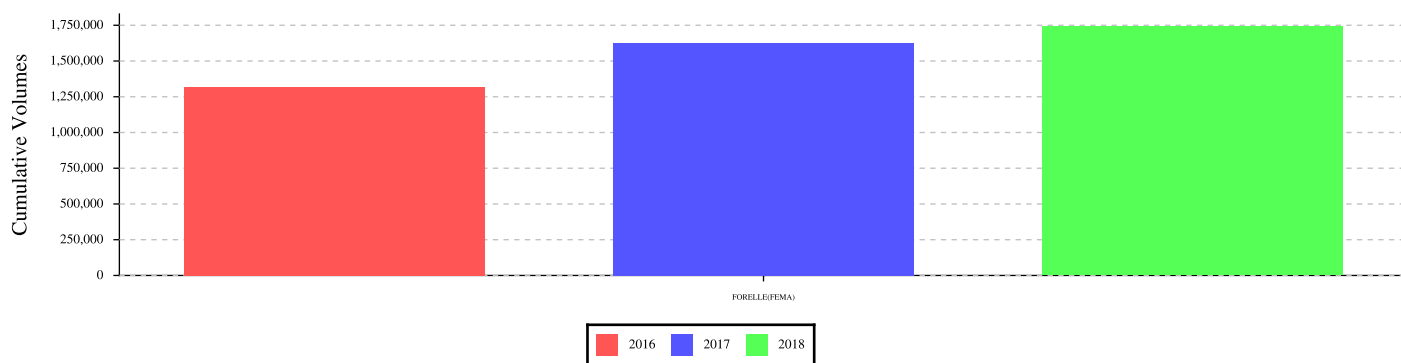


Selected PEARS Varieties Exported



Region	Weekly volumes - Week 49							Cumulative volumes - YTD - week 49									
	2017 Air	2017 Ship	2017 Total	2018 Air	2018 Ship	2018 Total	Diff	%Diff	2017 Air	2017 Ship	2017 Total	2018 Air	2018 Ship	2018 Total	Diff	%Diff	Distr
Europe	0	0	0	0	0	0	0		0	572,678	572,678	0	515,990	515,990	-56,688	-10%	30 %
Far East & Asia	0	0	0	0	0	0	0		0	211,321	211,321	0	302,069	302,069	90,748	43%	17 %
Middle East	0	0	0	0	0	0	0		0	550,183	550,183	0	589,592	589,592	39,410	7%	34 %
United Kingdom	0	0	0	0	0	0	0		0	102,322	102,322	0	78,387	78,387	-23,935	-23%	5 %
Africa	0	0	0	0	0	0	0		0	13,018	13,018	0	21,419	21,419	8,401	65%	1 %
USA & Canada	0	0	0	0	0	0	0		0	42,757	42,757	0	82,185	82,185	39,428	92%	5 %
Indian Ocean Islands	0	0	0	0	0	0	0		0	10,284	10,284	0	12,928	12,928	2,645	26%	1 %
Russian Federation	0	0	0	0	0	0	0		0	125,250	125,250	0	138,932	138,932	13,682	11%	8 %
Other	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0 %
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>0</b>	<b>1,627,812</b>	<b>1,627,812</b>	<b>0</b>	<b>1,741,502</b>	<b>1,741,502</b>	<b>113,689</b>	<b>7%</b>	

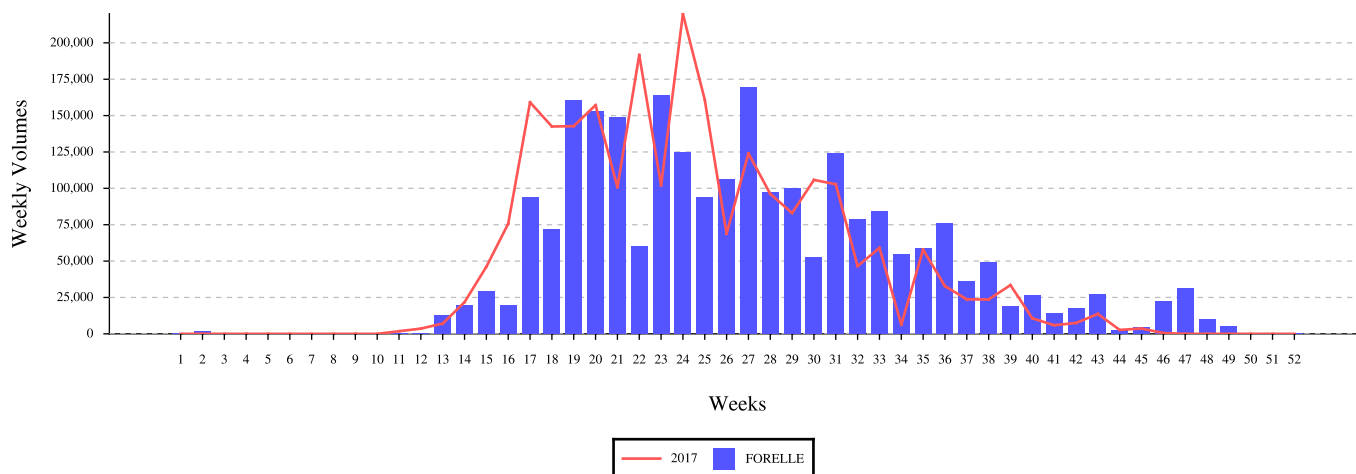
YTD Export Volumes of Selected Varieties



Cumulative volumes - YTD	Europe	Far East & Asia	Middle East	United Kingdom	Africa	USA & Canada	Indian Ocean Islands	Russian Federation	Other	Total
FORELLE(FEMA)	515,990	302,069	589,592	78,387	21,419	82,185	12,928	138,932	0	1,741,502
<b>Total</b>	<b>515,990</b>	<b>302,069</b>	<b>589,592</b>	<b>78,387</b>	<b>21,419</b>	<b>82,185</b>	<b>12,928</b>	<b>138,932</b>	<b>0</b>	<b>1,741,502</b>

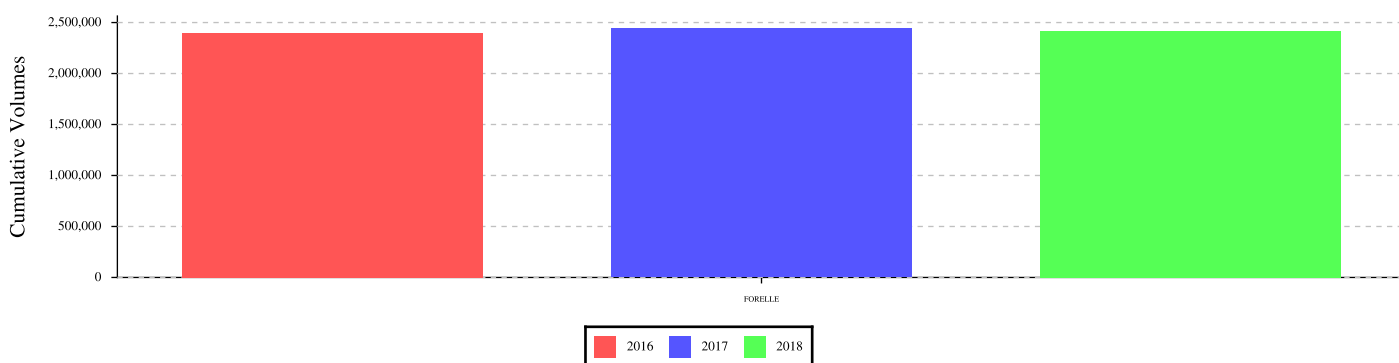
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Selected PEARS Varieties Exported



Region	Weekly volumes - Week 49									Cumulative volumes - YTD - week 49							
	2017 Air	2017 Ship	2017 Total	2018 Air	2018 Ship	2018 Total	Diff	%Diff	2017 Air	2017 Ship	2017 Total	2018 Air	2018 Ship	2018 Total	Diff	%Diff	Distr
Europe	0	0	0	0	0	0	0		0	482,092	482,092	0	301,225	301,225	-180,866	-38%	12 %
Far East & Asia	0	0	0	0	3,150	3,150	3,150	%	0	317,441	317,441	0	551,071	551,071	233,630	74%	23 %
Middle East	0	0	0	0	1,800	1,800	1,800	%	0	989,883	989,883	0	953,044	953,044	-36,839	-4%	39 %
United Kingdom	0	0	0	0	0	0	0		0	134,889	134,889	0	79,841	79,841	-55,048	-41%	3 %
Africa	0	0	0	0	207	207	207	%	0	44,217	44,217	0	46,315	46,315	2,098	5%	2 %
USA & Canada	0	0	0	0	0	0	0		0	128,312	128,312	0	88,051	88,051	-40,260	-31%	4 %
Indian Ocean Islands	0	0	0	0	0	0	0		0	29,934	29,934	0	43,460	43,460	13,526	45%	2 %
Russian Federation	0	0	0	0	0	0	0		0	314,877	314,877	0	358,071	358,071	43,194	14%	15 %
Other	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0 %
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,157</b>	<b>5,157</b>	<b>5,157</b>	<b>%</b>	<b>0</b>	<b>2,441,645</b>	<b>2,441,645</b>	<b>0</b>	<b>2,421,080</b>	<b>2,421,080</b>	<b>-20,565</b>	<b>-1%</b>	

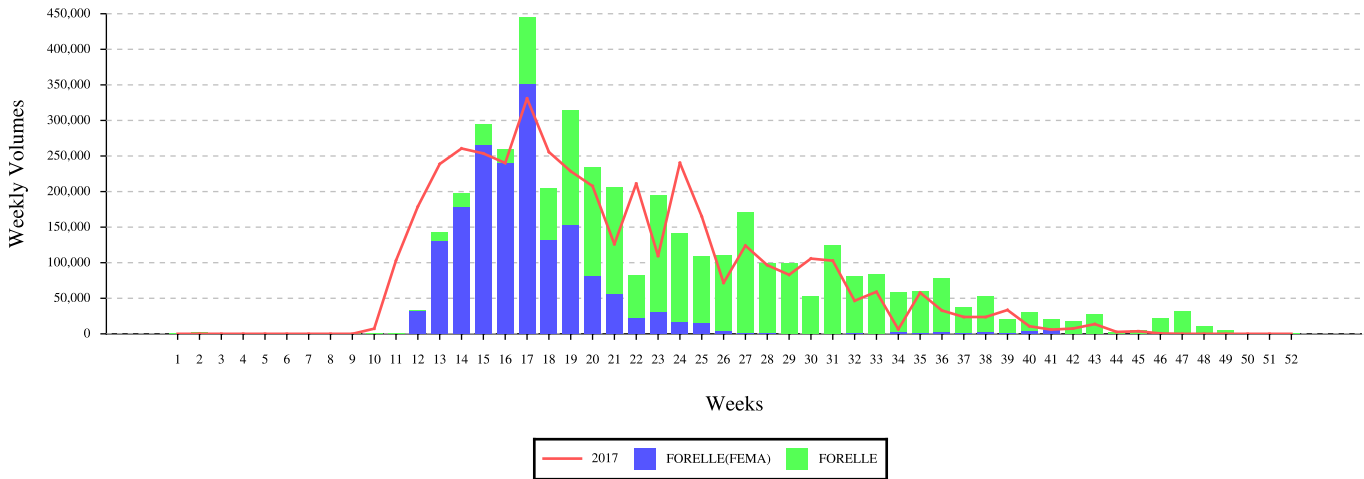
YTD Export Volumes of Selected Varieties



Cumulative volumes - YTD	Europe	Far East & Asia	Middle East	United Kingdom	Africa	USA & Canada	Indian Ocean Islands	Russian Federation	Other	Total
FORELLE	301,225	551,071	953,044	79,841	46,315	88,051	43,460	358,071	0	2,421,080
<b>Total</b>	<b>301,225</b>	<b>551,071</b>	<b>953,044</b>	<b>79,841</b>	<b>46,315</b>	<b>88,051</b>	<b>43,460</b>	<b>358,071</b>	<b>0</b>	<b>2,421,080</b>

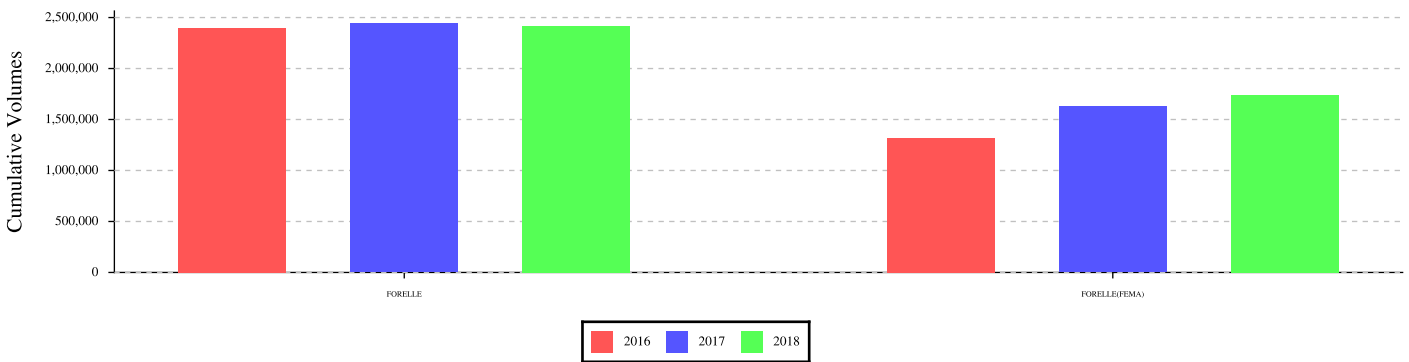
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Selected PEARS Varieties Exported



Region	Weekly volumes - Week 49									Cumulative volumes - YTD - week 49								
	2017 Air	2017 Ship	2017 Total	2018 Air	2018 Ship	2018 Total	Diff	%Diff		2017 Air	2017 Ship	2017 Total	2018 Air	2018 Ship	2018 Total	Diff	%Diff	Distr
Europe	0	0	0	0	0	0	0			0	1,054,770	1,054,770	0	817,215	817,215	-237,555	-23%	20 %
Far East & Asia	0	0	0	0	3,150	3,150	3,150	%		0	528,762	528,762	0	853,140	853,140	324,378	61%	20 %
Middle East	0	0	0	0	1,800	1,800	1,800	%		0	1,540,066	1,540,066	0	1,542,636	1,542,636	2,571	0%	37 %
United Kingdom	0	0	0	0	0	0	0			0	237,211	237,211	0	158,229	158,229	-78,983	-33%	4 %
Africa	0	0	0	0	207	207	207	%		0	57,235	57,235	0	67,733	67,733	10,498	18%	2 %
USA & Canada	0	0	0	0	0	0	0			0	171,068	171,068	0	170,236	170,236	-832	-0%	4 %
Indian Ocean Islands	0	0	0	0	0	0	0			0	40,218	40,218	0	56,389	56,389	16,171	40%	1 %
Russian Federation	0	0	0	0	0	0	0			0	440,127	440,127	0	497,003	497,003	56,876	13%	12 %
Other	0	0	0	0	0	0	0			0	0	0	0	0	0	0	0%	0 %
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,157</b>	<b>5,157</b>	<b>5,157</b>	<b>%</b>		<b>0</b>	<b>4,069,457</b>	<b>4,069,457</b>	<b>0</b>	<b>4,162,582</b>	<b>4,162,582</b>	<b>93,125</b>	<b>2%</b>	

YTD Export Volumes of Selected Varieties



Cumulative volumes - YTD	Europe	Far East & Asia	Middle East	United Kingdom	Africa	USA & Canada	Indian Ocean Islands	Russian Federation	Other	Total
FORELLE	301,225	551,071	953,044	79,841	46,315	88,051	43,460	358,071	0	2,421,080
FORELLE(FEMA)	515,990	302,069	589,592	78,387	21,419	82,185	12,928	138,932	0	1,741,502
<b>Total</b>	<b>817,215</b>	<b>853,140</b>	<b>1,542,636</b>	<b>158,229</b>	<b>67,733</b>	<b>170,236</b>	<b>56,389</b>	<b>497,003</b>	<b>0</b>	<b>4,162,582</b>

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