

CEO/ General Manager (GM)
Hortfin
(Paarl)

HORTFIN, a ring-fenced agri-development loan facility directed at the fruit industry value chain, is seeking to appoint a dynamic, goal driven CEO/ GM to contribute to the further development, growth and sustainability of its Financing Portfolio.

Main Purpose

To provide strategic leadership and executive management to Hortfin and ensure the long-term sustainability, growth and developmental impact of the entity. The CEO/GM is responsible for developing and executing Hortfin's strategic vision, mobilising capital, building strategic partnerships, ensuring sound governance, overseeing portfolio performance, support to funded entities and positioning Hortfin as the preferred development finance partner within the targeted agricultural value chains.

Key Responsibilities

- Strategic Leadership and organisational development including the development of strategic partnerships.
- Drive organisational sustainability and innovation
- Ensure alignment and focus with Hortfin's development mandate.
- Capital mobilisation and fundraising by developing and executing mobilisation strategies and expand Hortfin's funding base.
- Secure new funding partnerships and blended finance facilities.
- Engage with various stakeholders including DFI's, commercial funders and impact investors.
- Stakeholder relationship management
- Position Hortfin as a leading agricultural DFI.
- Portfolio management and growth
- Ensure effective risk management and mitigations strategies.
- Governance and board management by supporting fiduciary responsibilities and implementation of board decisions.
- Promote transformation and inclusion within the agricultural sector.
- Drive ESG and sustainability initiatives.

Experience:

- A minimum of 10 years' experience in senior management
- Experience in developmental finance, banking, investment management or agriculture.
- Proven experience in fundraising and stakeholder management.
- Experience working with Boards and governance structures.

Required qualifications:

- Post graduate qualification in either Finance, Economics, Business Management, Agriculture, Development Finance or related.

The successful candidate should be Analytical, Confident, Pro – active, Open Minded and results driven with high levels of integrity.

Remuneration:

A market related salary is offered.

This is an Equal Opportunities Position.

Closing Date for Applications: 30 September 2026

Applications to: astrid@hortgro.co.za